METAL SUPPLY

MEDIA INFORMATION

Table of contents

| Nordiske Medier | |
|-----------------------------------|---|
| Metal Supply | 4 |
| Target group and statistics | |
| Online statistics | 7 |
| Advertisement – Banner | |
| Advertisement – Newsletter | |
| Fremtidens Automation | |
| Advertisement - Maskin Fokus | |
| Search engine optimization | |
| Advertorial | |
| Membership | |
| Indentations | |
| Technical specifications – Online | |
| | |

Nordiske Medier

Nordiske Medier is the largest Nordic company within professional media, with roots reaching back 250 years.

With more than 50 regular titles in Denmark and Sweden - both in print and online - and over 100 different speciality magazines and newsletters, we are covering the Nordic business community through constructive, credible and independent news.

We cover the overall technological, political, and economic conditions of great significance on the industry. Furthermore, we provide news about colleagues, customers, and suppliers in the industry and in-depth industry analyses and portraits of the industry's key players.

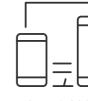
We are always focused on connecting our readers and advertisers in the industries we cover while inspiring both big and small businesses we write about and for. We contribute to better business for the Nordic business community by creating contact between professionals actors and acting as the Nordic region's largest and strongest professional media business in everything we do.

Nordiske Medier is part of DET NORDJYSKE MEDIEHUS.



Facts about Nordiske Medier





Over 450.000 print readers

Over 1.000.000 page views a week





Over 500.000 newsletters a week



Contact Editor Henrik Eilers

Direct telephone: +45 72 28 69 71 **E-mail:** he@nordiskemedier.dk

Contact the editors redaktionen@metal-supply.dk

www.metal-supply.dk

Metal Supply

Metal Supply is a part of Nordiske Medier A / S. We are an online media, covering the iron and machine industry in Denmark.

Metal Supply covers one of Denmark's largest industries, with the iron and machine industry employing almost 100,000 people across more than 12.000 companies. Of these, approx. 2.000 companies have more than 10 employees. The annual turnover is over 150 mia. DKK thus covering approx. 25% of industrial production.

The majority of companies with more than ten employees receive the newsletter from Metal Supply. 1/3 of the companies with more than ten employees are members of Metal Supply.

TARGET GROUP AND STATISTICS



Target group and statistics Metal Supply in numbers

Metal Supply's newsletter is broadcasted daily to over 35.100 people within the industry and has about 1.103 membership companies that actively use the portal every day.

These companies are placed all over the country and are evenly distributed by company size.

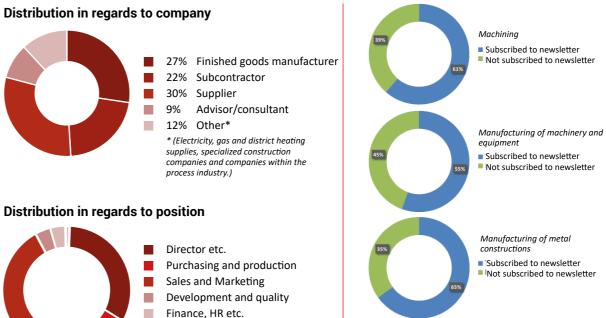
Our newsletter recipients are characterised by being decision-makers, primarily directors, purchasing managers, production managers, and sales managers. Sellers and buyers are also found in our audience, and they use the newsletter to stay updated on their customers and suppliers.

Our newsletter recipients are all relevant recipients. We continuously contact all key people in the industry to ensure that

our newsletters are hitting the right audience. Moreover, we are making ongoing replacements in the newsletter audiences connected with recipients potential job change or other.

We are continuously removing recipients whenever newsletters bounce.

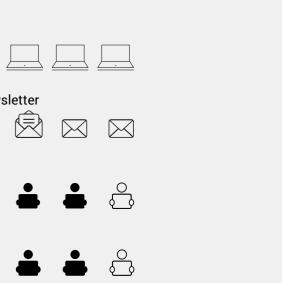
Online statistics Who are our readers







Reader survey 7 out of 10 visits our website at least one a week 8 out of 10 read at least half of all content in the newsletter \bigtriangledown $\overline{\mathbb{R}}$ \square K₹) 9 out of 10 readers have influence on purchasing 9 out of 10 reads the ads





ONLINE ADVERTISEMENT



Advertisement – Banner

Our site is responsive, and the banners adapt depending on the screen they are displayed. Note that banners for mobile are readable on the various screens. The banners share space with up to 3 others. However, title banners are placed alone, while sticky banners share space with up to 2 others. The banners rotate at page breaks.

All banners can be either static or animated - HTML5, gif or script - with the exception of title banners. Deliver animated banners in the formats: .jpg, .gif, .png or HTML5.

FRONT PAGE

ARTICLE PAGE

1) Top banner Format: W: 930 pixels x H: 180 pixels Size: max. 70 kB Front page + the other pages.DKK24,500

1.2) Billboard

Format: W: 980 pixels x H: 540 pixels Size: max. 150 kB Front page + the other pages DKK 34,500

2) Sticky banner *

Format: W: 240 pixels x H: 400 pixels Size: max. 90 kB Front page + the other pages DKK 17,500

3) Corner banner *

Format: W: 200 pixels x H: 300 pixels Size: max. 70 kB Front page + the other pages DKK 11,500

4) Page banner *

Format: W: 200 pixels x H: 175 pixels Size: max. 40 kB Front page + the other pages .. DKK 3,250

5) Campaign banner - frontpage

Format: W: 300 pixels x H: 250 pixels Size: max. 70 kB Front page pos. 5.1 - 5.3: DKK 13,750 Front page pos. 5.2 - 5.4: DKK 10,750

5) Campaign banner 1 & 2 - others

Format: W: 300 pixels x H: 250 pixels Size: max. 70 kB Other pos. 1: DKK 6,750 Other pos. 2: DKK 5,350

6) Gigabanner 1 & 2

1) Top banner Format: W: 930 pixels x H: 180 pixels Size: max. 70 kB Article...... DKK 24,500

1.2) Billboard

Format: W: 980 pixels x H: 540 pixels Size: max. 150 kB Article...... DKK 34,500

3) Corner banner *

Format: W: 200 pixels x H: 300 pixels Size: max. 70 kB Article...... DKK 11,500

4) Page banner *

Format: W: 200 pixels x H: 175 pixels Size: max. 40 kB Article......DKK 3,250

7) Article banner

Format: W: 660 pixels x H: 200 pixels Size: max. 100 kB Article:......DKK 10,000

8) Campaign Banner 1 & 2 - Article

Format: W: 300 pixels x H: 250 pixels Size: max. 70 kB Article pos. 8.1: DKK 13,750 Article pos. 8.2: DKK 10,750

9) Title banner

Format: W: 300 pixels x H: 60 pixels Banner is static Size: max 20 kB Article:......DKK 22,750



* Sticky banners, corner side banners and side banners are only displayed on desktop.

All prices are monthly membership prices. For technical specifications and conditions see the back of the media information.





ARCTICLE PAGE

Advertisement - Newsletter

The newsletter is broadcasted to the industry per email and contains vant industry news.

General specifications for ads in the newsletter are:

- • The ads are static
- Finished material is to be delivered in the file formats: .jpg, .gif or
- • Finished graphic files must not exceed 50 kB.

Streamer

Format: W: 820 x H: 28 pixels Price per. week:DKK 10,000

Top ad full size Format: W: 820 x H: 200 pixels Price per. publication:DKK 8,000

Top ad Format: W: 400 x H: 200 pixels Price per. publication:DKK 4,000

Mid-ad full size Format: W: 820 x H: 200 pixels Price per. publication:DKK 6,000

Mid-ad Format: W: 400 x H: 200 pixels Price per. publication:DKK 3,000

Bottom ad full size Format: W: 820 x H: 200 pixels Price per. publication:DKK 4,000

Bottom ad Format: W: 400 x H: 200 pixels Price per. publication:DKK 2,000

// Metal Supply

Media information 2022



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Advertisement – Fremtidens Automation

The newsletter is broadcasted to decision-makers, primarily in the metal industry, but also the wood industry, the food industry and to the energy sector.

Production managers, factory

| Fremtidens Automation | Udgivelse | |
|-----------------------|------------|----------------------------|
| Fremtidens Automation | 21-01-2022 | |
| Fremtidens Automation | 04-02-2022 | |
| Fremtidens Automation | 18-02-2022 | |
| Fremtidens Automation | 04-03-2022 | |
| Fremtidens Automation | 18-03-2022 | |
| Fremtidens Automation | 01-04-2022 | |
| Fremtidens Automation | 29-04-2022 | |
| Fremtidens Automation | 12-05-2022 | Torsdag pga. Bededag |
| Fremtidens Automation | 25-05-2022 | Onsdag pga. Kr. Himmelfart |
| Fremtidens Automation | 10-06-2022 | |
| Fremtidens Automation | 24-06-2022 | |
| Fremtidens Automation | 19-08-2022 | |
| Fremtidens Automation | 02-09-2022 | |
| Fremtidens Automation | 16-09-2022 | |
| Fremtidens Automation | 30-09-2022 | |
| Fremtidens Automation | 14-10-2022 | |
| Fremtidens Automation | 28-10-2022 | |
| Fremtidens Automation | 11-11-2022 | |
| Fremtidens Automation | 25-11-2022 | |
| Fremtidens Automation | 09-12-2022 | |
| | | |

managers, directors, and others who influence the decision-making process are among our recipients.

Furthermore, it is sent to machine manufacturers who use automation equipment in their machines.

Published 20 times in 2022 Published on Fridays; odd weeks

| FREMTIDENS AUTOMAT Viden am robotter og automatisering | ION |
|--|-----|
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| NYHEDSBREV | |
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Distribution of newsletter readers Recipients of the newsletter: +7.900



Prices per newsletter

| Full Size Top Ad | DKK 8,000 |
|---------------------|-----------|
| Top advertisement | DKK 4,000 |
| Full Size Middel Ad | DKK 6,000 |
| Middle Ad | DKK 3,000 |
| Full Size Bottom Ad | DKK 4,000 |
| Bottom Ad | DKK 2,000 |

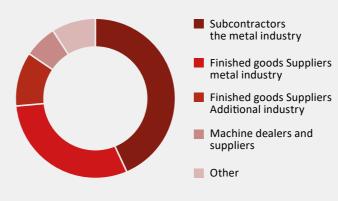
Advertisement - Maskin Fokus

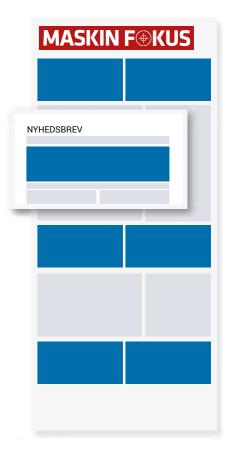
The newsletter is broadcasted to decision-makers in the metal industry. Mainly production managers and directors of subcontractors and finished goods manufacturers.

Published 23 times in 2022. Published on Fridays in even weeks

| Maskin Fokus | Release |
|--------------|------------|
| Maskin Fokus | 14-01-2022 |
| Maskin Fokus | 28-01-2022 |
| Maskin Fokus | 11-02-2022 |
| Maskin Fokus | 25-02-2022 |
| Maskin Fokus | 11-03-2022 |
| Maskin Fokus | 25-03-2022 |
| Maskin Fokus | 08-04-2022 |
| Maskin Fokus | 22-04-2022 |
| Maskin Fokus | 06-05-2022 |
| Maskin Fokus | 20-05-2022 |
| Maskin Fokus | 03-06-2022 |
| Maskin Fokus | 17-06-2022 |
| Maskin Fokus | 01-07-2022 |
| Maskin Fokus | 12-08-2022 |
| Maskin Fokus | 26-08-2022 |
| Maskin Fokus | 09-09-2022 |
| Maskin Fokus | 23-09-2022 |
| Maskin Fokus | 07-10-2022 |
| Maskin Fokus | 21-10-2022 |
| Maskin Fokus | 04-11-2022 |
| Maskin Fokus | 18-11-2022 |
| Maskin Fokus | 02-12-2022 |
| Maskin Fokus | 16-12-2022 |
| | |

Distribution of newsletter readers Recipients of the newsletter: + 7.000





Prices per newsletter

| Full Size Top Ad | DKK 8,000 |
|---------------------|-----------|
| Top Ad | DKK 4,000 |
| Full Size Middle Ad | DKK 6,000 |
| Middle Ad | DKK 3,000 |
| Full Size Bottom Ad | DKK 4,000 |
| Bottom ad | DKK 2,000 |
| | |



Get to the top on Google

Make customers discover you when they are searching for what your company has to offer.

With an SEO package from Nordiske Medier, we help you optimize your website using several parameters so that customers easily find you.

- Text constitution
- Ease of use
- Linkbuilding

In addition, we offer Google Ads, where we cooperate with you as a customer to identify keywords and optimise campaigns.

GET STARTED



ANALYSIS



RUN-THROUGH



OFFER

| - P(V) |
|------------|
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READY

Contact

Fill out

the SEO formular and receive

a free SEO report.

CLICK HERE

Do you have any questions concerning SEO, please contact us on telephone +45 72 28 69 70

PRODUCTER



Advertorial Tell your story and have it read by the right audience

Take advantage of a unique opportunity by enlightening potential collaborators or new customers about the projects that illuminate the core competencies of your business.

An advertorial is an advertisement designed as an article. Your company can work together with Nordiske Medier's commercial copywriters to create an ad with a journalistic expression. We can prepare the advertorial for all our media both print and online.

Our online advertorials have a maximum length of 2.000 keystrokes (incl. spaces). It is possible to prop up the ad with pictures and a link to a video.

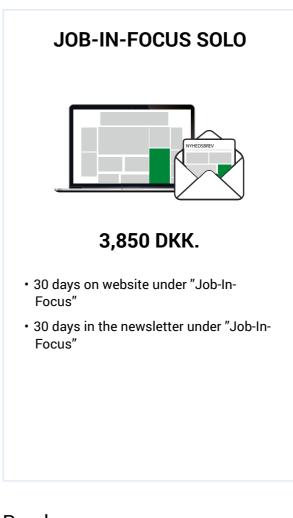
With an advertorial we offer

- Effective marketing
- Commercial copywriters Relevant and value-creating content for targeted readers
- · Ranking among other articles • High SEO value

If finished material is to be delivered, the deadline is two weeks before indentation.

Job-in-Focus Easy and quick access to your future employee

With Job-In-Focus, your employee search is made visible on the desired portals' front page and among articles. Thereby, you reach more than a thousand qualified candidates who are constantly keeping updated within your industry.



Purchases

| Robotscanning / Crawling | |
|---|--|
| Automatic scanning, so all your job ads | |
| automatically comes to the portal. | |
| | |

For price, contact your regular job consultant. Contact: tel .: +45 72 28 68 70 or jobannoncer@nordiskemedier.dk



29,950 DKK.

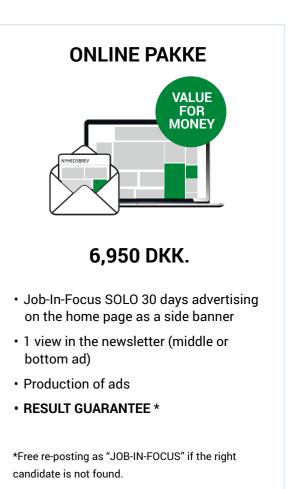
- Indrykning i en eller flere af vores fagrelevante medier
- Placering blandt de øvrige artikler i avisen
- Eksponering i e-avis med link
- Udarbejdelse af tekst og grafisk opsætning direkte målrettet det relevante medies læsere

ADVERTORIAL ONLINE PACKAGE



15,000 DKK.

- Runs for the duration of one week from Monday to Sunday incl. setup
- Placement on the front page of the news flow among other articles
- · Placement in the newsletter under regular articles on Monday
- · Final report on total number of views



Print advertising

- Teaser advertisement (86x100 mm): DKK 3,000
- Job posting (131 x 180 mm): DKK 5,000
- Full storage (full page): DKK 10,000 (Prices only apply to purchases).

Membership Targeted marketing - 365 days a year

With a membership, you gain direct access to the Nordic region's largest niche portal, marketing tool and portal that showcases your company news, competencies and sales towards a relevant target group - all year round.

Having a membership means that your company gets an efficient, tailor-made marketing tool, making your marketing visible to a relevant and sharply defined target group.

Membership or Membership+ We offer two variants of our membership.

Membership allows your business to use the features of the members' panel.

With a Membership+, you receive support to post news, machines, skills, jobs, courses and fairs via your member profile. Through dialogue between you and our customer support, we help you to use the marketing tool and become more visible in the industry.

Read more about the features below the section "Indentations".

- Tool
- Visibility in the industry
- Market insights Professional advice
- Induction of jobs
- · Easy indentation of news and products
- Half price online advertising
- User-friendly marketing tool

Become a member

| Indentations | | |
|--------------|--|--|
| Recome | | |

Become visible in the industry

Company profile

When your company signs up for a membership, we create a company profile for you, thereby granting you access to the Nordic region's largest niche marketing tools.

You become a part of an extensive network of relevant professional groups and contacts with a company profile. The company profile is searchable and links directly to your website.

Login

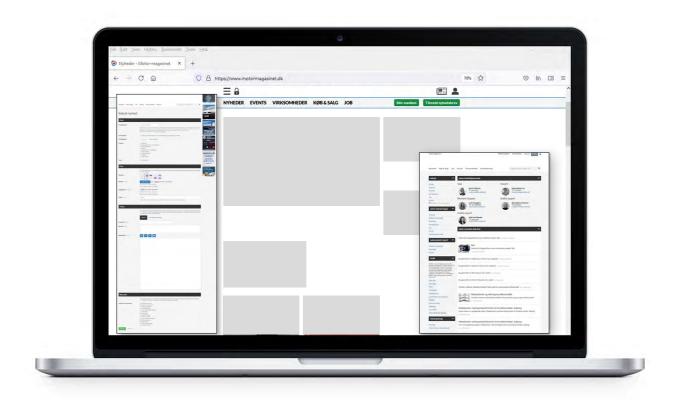
With a login to the member pro-

file, you gain access to a string of benefits.

Insertion of news Once a day, your company has the opportunity to write one news story out to the industry - e.g. in connection with an anniversary, a new order, a new product.

Indentation can also be Your company can present your products, machines or competencies directly to the target group.

| | MEMBERSHIP | MEMBERSHIP+ |
|--|------------|-------------|
| Company profile | ٠ | • |
| Login to membership panel | • | • |
| 50% on online advertising | • | • |
| Professional advice 2-4 times a year | • | • |
| Marketing tool for inserting news, products and competencies on media website and newsletter | • | • |
| News indent support | | • |
| Support for indentation of products and competencies | | • |
| SEO optimized indentations | | • |
| Support for registration in Market overview | | • |



Media information 2022 // Metal Supply

Courses and fairs

When organising or participating in courses or fairs, you can easily make the course or participation visible at the fair through your membership.

Discount on advertising

With a membership, you get 50% on advertising purchased on the website and in the newsletter.

Technical specifications – Online

Deadline

The deadline is agreed upon with the graphic designer, who submits the booked ad campaign, specifications and deadline.

Delivery of finished material

The deadline for delivery of finished material is two weekdays before starting.

The advertisement incl. link to the landing page is sent directly to the email: online@nordiskemedier.dk

Graphic assistance

If you need a graphic designer to help with your design, these are the following requirements for images, logos and text. • Images must be min. 80 DPI in the file formats: .jpg, .tiff, .eps, .psd and .png.

• Deliver logo and graphic elements as .eps or .ai vector graphics

• The text is sent separately in a .docx format or the mail with the material.

We need to receive your material no later than ten days before the ad campaign starts.

Banners are free of charge

when ordered a minimum of two months before; otherwise, the price is 500 DKK per banner.

Banner advertising

Our site is responsive, and the banners adapt to the screen they are shown on. Be aware that banners are legible on various screens.

The banners share space with up to 3 others. However, title banners are placed alone, while sticky banners share space with up to 2 others. The banners rotate at page breaks.

All banners can be both static or animated - HTML5, gif or script - with exception of the title banner. Deliver banners in the formats: .jpg, .gif, .png or HTML5.

For HTML5 banners specifically

When delivering HTML, all source material must be collected and sent in a zip file. The zip file must max fill ten MB.

It will be an advantage that The HTML5 file stays inside a frame of 20 seconds.

HTML5 files can only be used

for banners on the portal because mail programs cannot handle the file type.

Forward fallback banners

for use on mobile and tablet screens if HTML and script banners are not made responsive.

Advertisment guidelines

The difference between advertisement and editorial content must be clear to the readers. Therefore, ads must differ from the editorial layout - both on the portal and in the newsletter, so readers are not misled and think that an ad is an article written by the editorial staff.



Generally, advertisers are asked to use a different font than ours. The word "Advertisement" appears on the website automatically just above the banner. However, the term "Advertisement" should be stated clearly at the top of the ad when advertising in the newsletter, so there is no doubt that it is an ad - in doing so, we follow the legislation in this area.

If we consider the ad too close to the editorial texts, we will request the change font and/or add the company logo so that it is clear that it is an advertisement. We do this to live up to the rules laid down by the Consumer Ombudsman.

Furthermore, all advertisements should only concern own business and own products - i.e. none misleading or bad publicity of the competitors - in doing so, we follow the Marketing Act.

Media information 2022 // Metal Supply

Nordiske Medier industry media in Denmark

CONSTRUCTION

BUILDING SUPPLY
 KOMMUNEFOKUS
 Licitationen
 Mester Tidende

INDUSTRY

METAL SUPPLY
Jern-Maskinindustrien
FOOD SUPPLY
PLAST FORUM
ELECTRONIC SUPPLY
WOOD SUPPLY

THE TRANSPORT SECTOR Transportmagasinet FREMTIDENS LOGISTIK Søfart

AUTO INDUSTRIES Motor-magasinet

THE SUPPLY SECTOR **ENERGY** SUPPLY

RETAIL INDUSTRY RetailNews

THE CARE SECTOR Magasinet Pleje

HR & MANAGEMENT LEDER IDAG.DK



Nordiske Medier

Phone: +45 72 28 69 70 info@nordiskemedier.dk

www.nordiskemedier.dk