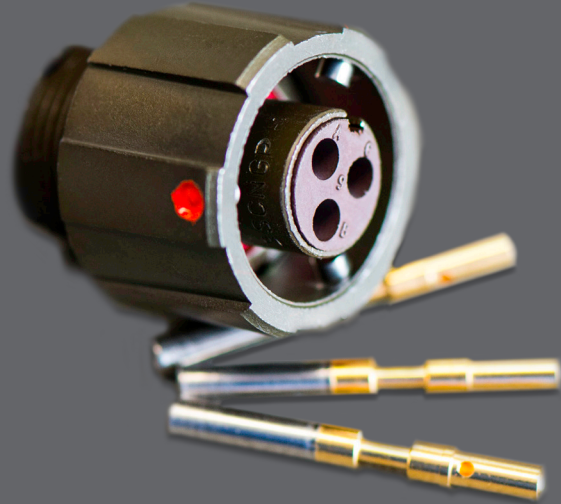


Excess Inventory Management



Why not put your excess inventory to work?

Excess Management highlights

- Listings on all major market places
- Online access
- Storage in Emporium Intercept Bags
- Make use of Emporium Partners' 'Best In Class' reputation
- 100% photo documentation
- Pro-active selling



E info@emporiumpartners.com

W emporiumpartners.com

Copenhagen

London

New York

Singapore

Stockholm

Stuttgart

Excess Inventory Management

When dead inventory is turned into money

Are you facing dead and slow moving inventory? Or do you need to improve your supply chain processes?

The problem is, your money is basically just sitting around in the warehouse but there are ways to realize your excess inventory. It is likely that it is needed in someone else's production. Let Emporium Partners handle your excess inventory, which will be managed in an environmental and ethical manner.

Together we review your excess inventory and we introduce you to a new model for excess inventory management. Below are our most popular programs, however, we are always open to designing a custom made solution to fit your requirements.

In short, we 'take over' your inventory and bring it back to life.

Marketing of your local excess inventory

Let Emporium Partners market your excess inventory. Based on our in-depth knowledge of the industry we define target segments with a demand for your parts. We will follow market trends for each line of inventory closely and your inventory will have a high priority within our specialized and proactive sales team. We have a global 'Best In Class' reputation.

Consignment

If you choose consignment you will own the parts until they are sold. However, the parts will be stored at Emporium Partners, which will allow us to photograph, log all part details, and packaging information. This will increase our ability to satisfy the buyers' needs.

We inspect, quality assure, photograph, package, store and market your inventory in one of our ISO, ESD, IDEA certified warehouse locations. When you store your inventory with us you will stop degradation and increase the likelihood of selling the product since your parts are now 'in stock' at Emporium Partners and this opens up for cross selling.

Customer case

The Challenge

Accumulation of excess both internally and at EMS provider and losing track of material consumption.

Our Solution

At Emporium Partners we designed a process where EMS providers declare complete usage and purchase to the client. Any leftover material is shipped and consolidated monthly which we report to the client after inspections. The storage of the components is using the Emporium Product Preservation for long-term storage to prevent oxidation. All results and activity can be monitored online.

Outcome

The client experienced savings in costs for developing and managing this process, but more importantly got control over material usage and accuracy. Emporium Partners redistributes excess if needed, to other facilities and assists in confirming EMS spend and usage. Every lot is documented and photographed; every line item is photographed and inspected to the proper level and stored correctly using our certified long-term storage process to prevent oxidation. We now receive regular shipments on a monthly basis. Online access and reporting gives the OEM the confidence that proper procedures are followed as we successfully sell the material.

'Quite a challenge, but Emporium Partners did the job. It's nice to have all excess in one place. The money recovered exceeded our expectations and we are also pleased that the goods are now stored so they don't oxidize'

Purchasing Manager at global communications company

Line or Lot Purchase

Emporium Partners buys a single dead inventory line item or we purchase your excess lot.

Waste Management

At Emporium Partners quality is incorporated in all processes and we work to ensure that your excess inventory is handled in an environmentally and economically proper way even if disposed of.