



## **Analysis of the correlations between the competitive situation and the investment level in the Danish mobile and broadband market**

**Office/department**  
Centre for Telecoms

**Dato**  
14 November 2018

**J no.** 2018 - 15419

/thm /djg

The tender specifications contain guidelines for submission of tender, communication between the tenderer and the contracting authority, and information about the tender procedure in general.

### **1. SUBMISSION OF TENDER**

The tender must be submitted not later than **Monday 3 December 2018**. Tenders received after this deadline will be rejected.

Tenders must be submitted or handed in to/at the following address:

The Danish Energy Agency  
Att. advisor Daniel Gonn  
Amaliegade 44  
DK-1256 Copenhagen K  
Denmark

Tenders may not be submitted in any other way, including by e-mail.

The tender is requested to be submitted in 4 hardcopy versions and one electronic version on USB flash drive in both Word format and PDF format. The tender should be submitted in a sealed envelope marked "*Analysis of the correlations between the competitive situation and the investment level in the Danish mobile and broadband market - tender. May not be opened by the reception*".

The tenderer may only submit one tender and must keep open its tender for acceptance for two months from expiry of the tender deadline.

### **2. THE PROCUREMENT DOCUMENTS**

The procurement documents constitute the basis of the tenderer's preparation of tender. The procurement documents are accessed via [www.udbud.dk](http://www.udbud.dk).

The procurement documents consist of the following documents:

- **Task description and requirements concerning the deliveries**
- These **tender specifications**
- Appendix of the tender specifications:
  - Appendix A: The tender evaluation (award criteria and evaluation method)

**Energistyrelsen**

Amaliegade 44  
1256 København K

T: +45 3392 6700  
E: [ens@ens.dk](mailto:ens@ens.dk)

[www.ens.dk](http://www.ens.dk)



- Appendix B: Additional information (the tender process and preparation of tender)
- Draft **contract** containing the legal provisions governing the relationship between the parties to the contract.

If the tenderer finds that there are elements in the contract and/or the appendices of the contract which are unacceptable or clearly undesirable, the tenderer may propose a change of the contract/the appendices of the contract according to the procedure set out in paragraph 3. The contracting authority will decide on a case-by-case basis whether the proposed changes will be incorporated.

Any changes of the procurement documents will be communicated to all tenderers participating in the tender via [www.udbud.dk](http://www.udbud.dk).

### **3. COMMUNICATION AND QUESTIONS FOR THE CONTRACTING AUTHORITY**

All communication in connection with the tender procedure, including questions and answers regarding the procurement documents, must be in Danish or English and must be submitted via e-mail to [dig@ens.dk](mailto:dig@ens.dk) with CC: [thm@ens.dk](mailto:thm@ens.dk) and [pjo@ens.dk](mailto:pjo@ens.dk).

The written questions of the tenderers and the contracting authority's answers will be regularly communicated to all the tenderers who participate in the procedure at [www.udbud.dk](http://www.udbud.dk).

Questions must be asked not later than 23 November 2018.

### **4. CONTENT OF THE TENDER**

A tender consists of a tender submission letter (Appendix C)

There is no need to include the contract and the appendices of the contract that are not to be completed/finalised by the tenderer. The contract and such appendices are deemed to have been accepted by the tenderer.

The tenderer should enclose in its tender a tender submission letter (Appendix C) which should include the following information:

- Name of the operator or group of operators having submitted the tender.
- Tenderer's contact details.
- Tender with a description of the task's solution, including a detailed description of the sub-elements and the proposed timetable for partial deliveries.
- Total price of the task.

- A comprehensive and adequate description of the relevant qualifications of the consultants in relation to the task and references to previous relevant task solutions.

The tender must not exceed 20 A4-pages. CV's are not included in the page count.

## **5. EVALUATION OF TENDERS**

The evaluation of tenders is carried out as described in Appendix A.

## **6. FINALISATION OF THE TENDER PROCEDURE**

When the contracting authority has selected the tender with the best price-quality ratio, see Appendix A, the contracting authority will make its decision regarding award of the contract.

The contracting authority is not obliged to award the contract and reserves the right to cancel the tender procedure.

Even though the contract has been awarded to another tenderer, the tenderer is bound by the tender until the contracting authority has concluded the contract, but no longer than the date specified for the tender to remain open for acceptance.

The notification of the tenderers of the award decision does not mean that the contract has been concluded. The contract is not deemed to have been concluded until the contract is signed.

The contracting authority does not consider the tender procedure completed until the contract has been signed.