

**BOSSARD**

Proven Productivity



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## Customer Logistics

Lean supply for higher productivity



“We analyze and support logistic processes and define a solution with you that is tailored to your exact needs. Our specialists optimize your inventory management and take responsibility for the complete administration of your B- and C-parts.”

Bossard – your one-stop shop.

## LEANER PROCESSES MEAN MORE EFFICIENT PROCUREMENT

# Significant cost savings potential

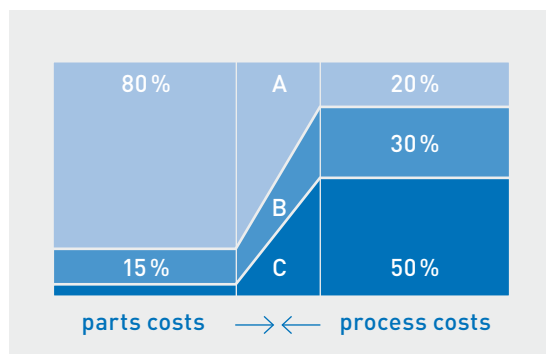
Bossard's customer logistics solutions stand for successive and reliable management of B- and C-parts and reduce your total costs of ownership

### Complex management

The management of B- and C-parts is a special challenge. A large number of parts ask for a complex and demanding management. The parts burden various positions in the operation considerably. Many orders bother purchasing unnecessarily and swamp employees at the dock and in logistics with routine activities. An efficient B- and C-parts management leads to a significant reduction.

### ABC analysis

When purchasing managers analyze the structure of purchased goods, they often work with an ABC analysis. The analysis divides the goods in terms of values into three categories. By determining the associated procurement costs, it is obvious that B- and C-parts account 80 % of the total procurement costs, while the actual value of these parts represent just 20 % of the procurement volume. This is why it is essential to make these processes as lean and efficient as possible.



### High potential for cost savings

In all these procurement processes there is an enormous saving potential, that has to be identified and realized. Bossard offers you excellent logistics solutions to reduce the costs involved in procuring and managing B- and C-parts, leaving you to concentrate on your core activities.

### Efficiency through consolidation

Behind a large variety of parts there is often a high number of suppliers. These are all managed individually in daily operations. Consolidating the supplier base at Bossard, as a competent inventory management partner, processes can be simplified and the effort can be considerably reduced.

With this, the following benefits arise for you:

- consistent system for order initiation
- consolidated delivery
- replenishment by a service provider
- one contact in daily business
- standardized process for B- and C-parts

You can use an intelligent Kanban system and have a single contact person for B- and C-parts. This allows you to improve your productivity, reduce your process costs and increase your competitiveness.



## TOTAL LOGISTICS SOLUTIONS

# Combining performance with peace of mind

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Bossard offers a full and varied range of services and systems that provide high levels of performance whilst ensuring complete peace of mind



As our customer, you will benefit from various services:

- intelligent demand recognition by Kanban principle
- automatic and monitored order management
- consolidated and coordinated delivery
- delivery to the dock or into the production
- replenishment directly at the point of use
- online access platform "ARIMS"
- online statistics and reports

### Stay connected with our simple ERP integration

Connect our total logistic solutions with your ERP system:

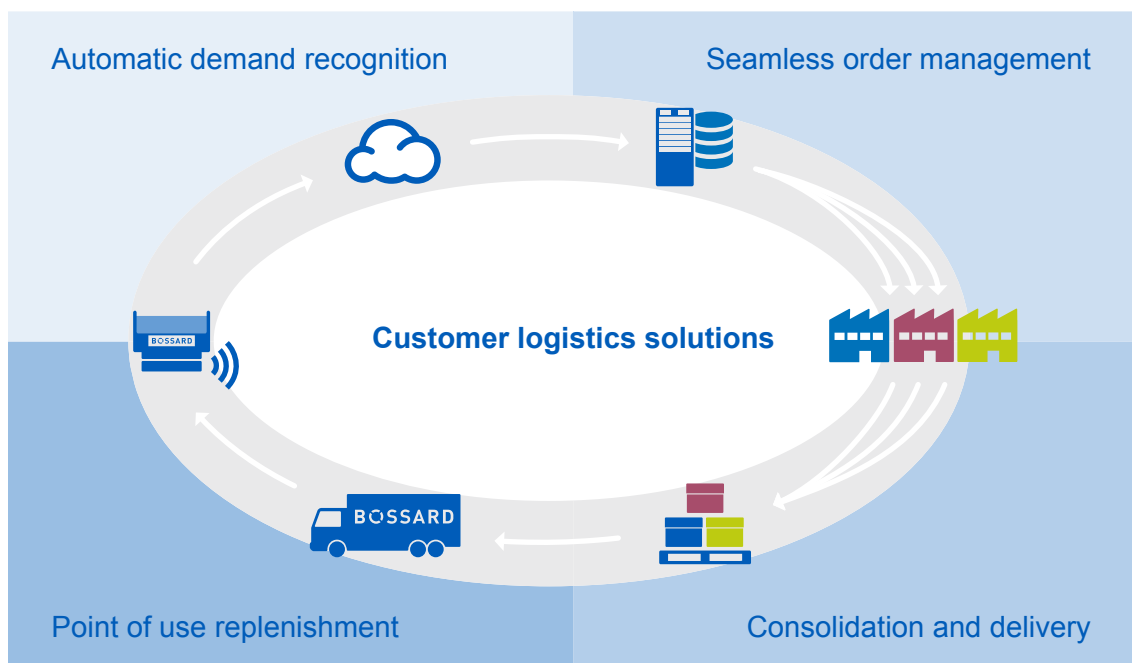
- automatic creation of purchase orders in your system
- automatic booking of purchase orders in your system

**Please contact us for further details.**

## TOTAL LOGISTICS SOLUTIONS

# Simple process – efficient supply chain

Bossard Inventory Management –  
automatic demand recognition, seamless  
order management, consolidation, delivery  
and replenishment at the point of use



Independent weight sensors, which meet all the requirements for precision, long-term stability and robustness, constantly monitor stock levels and send data to Bossard online.

Re-orders are triggered automatically: using its tried and tested "ARIMS" software, Bossard picks the required quantity, labels the material with your specific information and then refills the bins at the point of use.

Please refer to our detailed factsheets for more information on the various solutions.



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## TOTAL LOGISTICS SOLUTIONS

# Intelligent logistics systems

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Our wide range of logistics solutions can be combined with different services

**Bossard is a pioneer in the field of solutions for B- and C-part management. From the traditional 2Bin system to the fully automated and flexible SmartBin – your requirement determines our logistic solution.**

We provide much more than an intelligent logistics system. We manage your B- and C-parts and adapt the solution continuously to your new needs.

Process optimization and cost reduction are key elements. Our straightforward logistics systems help to simplify the order process, increase process reliability and reduce inventories.



**Bossard SmartBin: “For 20 years now, SmartBin manages the B- and C-parts of our customers reliably and fully automated”**

This unique fully-automated system with sensor monitoring is ideal for supermarket areas, line assembly and at the point of use.

**Bossard SmartLabel: “Transparent material management of B- and C-parts directly at the point of use, in production and storage”**

An electronic labelling system which enables you to dispatch orders and follow delivery dates directly at the point of use.

**Bossard SmartCard: “This electronic system provides a straightforward and user-friendly process using RFID Kanban cards”**

The simple electronic system using RFID provides you a flexible solution for line assembly using intuitive Kanban card process.

**Bossard Code: “This straightforward electronic system, together with the e-shop, offers a customized complete solution”**

Another simple electronic system with barcodes which provides a semi-automatic solution for supermarket areas.

**Bossard 2Bin: “A proven solution for a modern inventory management”**

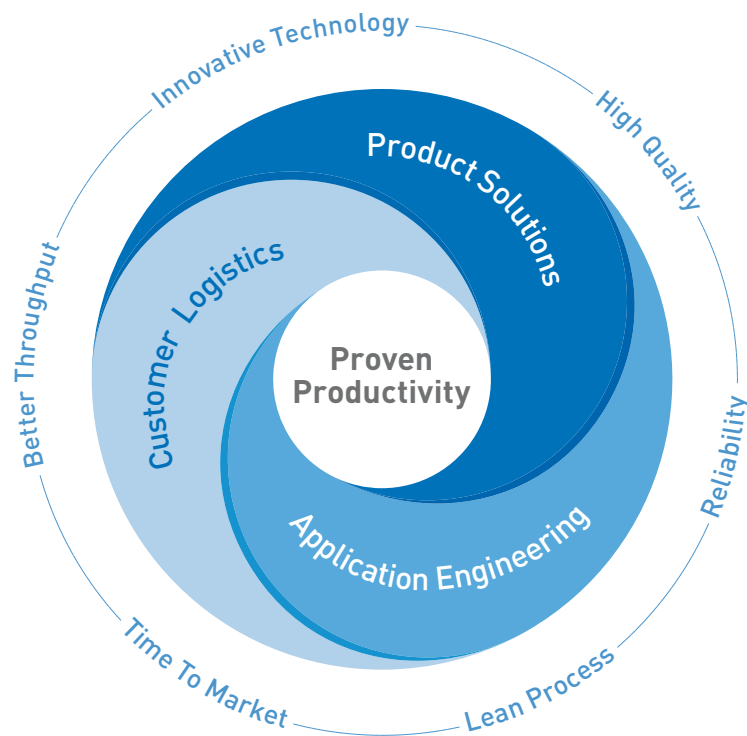
Our tried and trusted, straightforward system with bin exchange which again provides a semi-automatic solution for supermarket areas.

**Please refer to our detailed factsheets for more information on the various solutions.**

## PROVEN PRODUCTIVITY – A PROMISE TO OUR CUSTOMERS

# The strategy for success

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From years of cooperation with our customers we know what achieves proven and sustainable impact. We have identified what it takes to strengthen the competitiveness of our customers. Therefore we support our customers in three strategic core areas.

Firstly, when finding optimal **product solutions**, that is in the evaluation and use of the best fastening part for the particular function intended in our customers' products.

Secondly, from the moment in which our customers begin to develop a new product, our **application engineering** delivers the smartest solutions for all possible fastening challenges.

And thirdly in the most streamlined **customer logistics**, that is in the reduction or even elimination of procurement costs along our customers' entire supply chain.

Understood as a promise to our customers, "Proven Productivity" contains two elements: Firstly, that it demonstrably works. And secondly, that it sustainably and measurably improves the productivity and competitiveness of our customers.

And this for us is a philosophy which motivates us every day to always be one step ahead.

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Bossard Ltd.  
Steinhauserstrasse 70  
P.O. Box  
CH-6301 Zug

P +41 41 749 66 11  
F +41 41 749 66 22

bossard@bossard.com  
[www.bossard.com](http://www.bossard.com)