

No 1 • 2021

**COVID-19 VACCINE** 

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The British physician Edward Jenner invented the vaccine against smallpox. Painting by Ernest Board from Wellcome Collection.  $\mathbf{28}$ 

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A R E X A D V I S O R

## Collaboration and joint efforts are the key to success

**ONE YEAR AGO**, pharmaceutical companies embarked on finding drugs and developing vaccines against Covid-19. Very little was known about the new sars-cov-2 virus. Even today, much of the virus remains enigmatic. Why are some people affected so severely, and others barely at all? What is causing some people to suffer from long-lasting symptoms that ruin their daily lives long after falling ill, while in others, the infection behaves like a mild cold that quickly leaves the body? And how did the virus outbreak occur in Wuhan. China?

Although many questions remain unanswered, the development of drugs and vaccines has been incredibly rapid.

Collaboration is the most crucial success factor. This is particularly evident in vaccine development where pharmaceutical companies have collaborated with biotech companies, or as in the case of Astra-Zeneca, with a university.

THE SIGNIFICANCE OF the contract and consulting companies operating in the sector is also evident, and we have seen how global the life science industry really is. Swedish Recipharm replenishes American Moderna's vaccine in a facility in France. American Novavax manufactures adjuvant for its vaccine at the company's facility in Uppsala. There are plenty of examples that show how collaborations across companies and national borders have enabled rapid development.

In pharmaceuticals, the biggest breakthrough to date was when British researchers in a large study last summer established that dexamethasone notably reduces mortality in patients with severe Covid-19. This would make it possible to use an inexpensive and proven cortisone pharmaceutical on a large scale for the most seriously ill. Several other drugs are being evaluated against the disease, and we can expect to have an improved drug arsenal in the near future.

AS FOR VACCINES, we have not only seen that it is possible to develop them faster than anyone dared to imagine. Entirely new technologies have been introduced because the results of many years of research in genetic engineering can now be applied. One example is Pfizer/ Biontech's and Moderna's vaccines, which both use RNA to make the body produce virus fragments that the immune system must learn to recognise.

The last year with Covid-19 has resulted in a lot of death and grief, and we all look forward to leaving it behind us, but it has also taught us to work together, and this is something we should take with us into the future.



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## About us

Life Science Sweden is an politically and organisationally independent publication owned by Nordiske Medier. We cover every aspect of biotech, medtech and pharma. The medical treatments from idea and early science all the way through the society to the patient. This journey includes diagnostic, laboratory, regulatory and politics.

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## "However, it is remarkable that 25% of the companies in the late development phase were not mentioned in the industry media."

In an interview with Life Science Sweden, PR consultant Ola Björkman talks about his investigation of how life science companies in the early development phase are exposed in the international industry press.

## A podcast on life science is launched

Life Science Sweden has launched Life Science-podden. In the latest episode of the podcast, Life Science Sweden's Editor-in-Chief, Samuel Lagercrantz, spoke with MedTech Magazine's Editorin-Chief, Erika Lindbom Sierakowiak, about the Covid-19 vaccines.





In December, Life Science Sweden's conference Pharma Outsourcing was held as a digital event for the first time – broadcasted live from a TV studio on Stockholm Waterfront. Here Dag Larsson (Lif), Linda Thunell (Arex Advisor) and Pernilla Sandwall (InDex Pharmaceuticals) are participating in a panel discussion.

# Life science network expands to Finland

Helsinki University Hospital joins the life science network EIT Health Scandinavia. The Helsinki University Hospital is Finland's largest hospital district, and it provides resources for the collaboration, such as the largest cancer treatment centre in Finland, a significant clinical trial unit, Helsinki Biobank and the FinnGen research collaboration.



"At the beginning of 2020, we only saw surveillance diagnostics of sars-cov-2 on an insignificant scale at the Swedish Public Health Agency. Under severe time pressure, the clinical microbiological laboratories had to establish entirely new diagnostics, which the first labs were working on even before we saw a domestic spread. Since then, the development has taken a dramatic turn."

Ingvar Eliasson, clinical bacteriologist and operations manager at Region Skåne, writes in Läkartidningen that the hidden heroes of healthcare in diagnostics deserve our attention.

# 425

million USD. That was the amount paid by pharmaceutical company MSD when acquiring their competitor Oncoimmune. One result of the purchase is that MSD is taking over a drug against critical Covid-19 that has shown promising results in phase III studies.

# Perspective



## Sweden and Denmark – this is how they choose their strategies

## TEXT: TOBIAS BERGMAN

Scandinavia's two major powers in pharmaceutical research have developed strategies for growth in life science, and both countries aim to become world leaders.

T THE END OF 2019, Sweden presented its first national life science strategy, which contains 30 goals with eight priority areas (see Life Science Sweden no.1.2020). Denmark launched its life science strategy in 2018. The common overall goal in Sweden's and Denmark's strategies is that both countries want to become leaders in the life science sector. How was it possible to implement the strategies during a year when it was all about Coronavirus and Covid-19?

Jenni Nordborg is the life science coordinator in Sweden. She notes that Coronavirus has stolen the focus during the first year of the

## Perspective

strategy and several measures during the year have been linked to the pandemic.

"The Coronavirus crisis has highlighted the importance of advanced research infrastructure. The national research infrastructure Scilifelab and their efforts to manage Covid-19 are an excellent example of this. The Government has also established a research programme in viruses and pandemics at Scilifelab," says Jenni Nordborg.

Another example of efforts during the year is that the Government has granted SEK 400 million to the state venture capital company Almi Invest. The grant aims to overcome the Coronavirus crisis for innovative companies, including in the life science sector.

The Swedish Research Council and the Swedish Innovation Authority Vinnova have also been granted SEK 100 million to support the life science sector. In addition to this, the state research institute Rise has received grants to continue its work as a notified body for medicaltechnical products in Sweden and under the new EU regulations that will enter into force next year. The



Swedish Agency for Health and Care Analysis has also received SEK 2.3 million to investigate the consequences of precision medicine.

AS A SIGNIFICANT event during the year, Jenni Nordborg highlights the billion kronor donation from the Knut and Alice Wallenberg Foundation, which aims to boost data-driven life science in Sweden, and which promotes the strategic goal of making better use of current health data for research and innovation. In its Research and Innovation Bill, the Government also plans to invest in establishing an advisory function at the Swedish Research Council to increase the use of health and care data.

The Swedish strategy was developed with Denmark as a model, says Jenni Nordborg.

"We have kept a close eye on the strategies of other countries, such as the UK and Denmark. Denmark is better at following up and analysing the life science industry and its significance for society. They are excellent at analysis work and development follow-up, and their clinical work is clear and wellorganised. We would benefit from an even closer collaboration with Denmark," says Jenni Nordborg.

She emphasises the importance of Nordic collaboration, which depends on free movement across the borders. During the Coronavirus pandemic, the border between Denmark and Sweden closed occasionally and prevented commuting for work.

"Indisputably, it is an obstacle that complicates the supply of skills. The Oresund region has a strong cluster, and the entire ecosystem benefits from smooth mobility there. We have a clear strategic goal to strengthen the Nordic region as a life science area."

ACCORDING TO JENNI NORDBORG, the strength of the Swedish life science strategy is that it has chosen a holistic approach to health and competitiveness. "We have an extensive network, and we collaborate with all players, including universities, companies, regions and municipalities. The focus is on the individual with prevention and sustainability. We have a life science office, responsible for the work that includes several ministries with broad competences."

#### How challenging is it to create concrete measures from the strategic objective?

"These developed objectives are prerequisites for promoting the creation of concrete measures. We have goals at different levels, and some are more specific than others. For example, we have a vision of precision medicine, and to achieve it, we must break down that vision further to take concrete measures. We have started implementing the 30 objectives, and we are trying to finish implementing them in a couple of years' time."

The researching pharmaceutical companies participate in the collaboration group for Sweden's life science strategy, and according to Anders Blanck, CEO of Lif, it is a brilliant idea for Sweden to have a national strategy in the area now.

"For the first time, we have a Swedish life science strategy, and there is a strong signal value in the Government setting up a special life science office. It emphasises the huge importance of life science in our society and the great significance that the Government sees in this sector for the future."

#### WITHIN THE COLLABORA-

TION group framework, four working groups are developing specific proposals for activities and measures to implement the strategy. The four working groups are divided into precision medicine, health data, crisis preparedness and resilience, as well as competence supply.

"The work in these groups has been successful. Naturally, the

work was complicated by the pandemic during the spring, but I still think it has been fruitful. It is vital to keep up the work pace to meet the expectations of the outside

## It is quite apparent that the distance from words to action is shorter in, for example, Denmark

world. Concretising the objectives and implementing them so that all parties can vouch for them is a challenge. A key in the implementation of the strategy is to involve the regions and municipalities so that it becomes the strategy of the whole of Sweden."

According to Anders Blanck, the advantage of the Swedish

strategy is, unlike that of other countries, that it is broad and includes several areas such as health care and elderly care, which can generate clear benefits for patients and citizens. However, he lacks a specific action plan linked to the

strategy, and he thinks that the life science office should have a broader and clearer mandate when it comes to taking action and implementing the strategy.



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"It is quite apparent that the distance from words to action is shorter in, for example, Denmark, which is probably due to the fact that they have clearer national governance and that the Government has a decision-making mandate covering more matters. In my experience, they have a more probing way of working in which they experiment and execute, and then gradually adjust and correct if necessary. In Sweden, we tend to get stuck in constant investigations, which is time-consuming and perhaps not always suited for the rapid development that takes place in life science."

Like Sweden, Denmark is aiming to become a leading country in the life science sector. In 2018, Denmark launched its life science strategy, The Danish Growth Plan for Life Science, which contains 36 initiatives revolving around 6 key areas.

Etienne Adriansen, Deputy CEO of Healthcare Denmark, notes that the Danish life science sector continued to grow during the Coronavirus pandemic.



"The industry continues to become stronger because it is not as sensitive to crises as other sectors. Today, the life science sector accounts for 20% of Denmark's exports and directly and indirectly employs 90,000 people. The sector is crucial, and the politicians have realised this."

IN CONNECTION WITH the strategy, a life science office was also established within the Ministry of Trade to ensure the realisation of the initiatives.

"Life science is a huge area, but we do not have our own ministry, which is a bit strange as we have a Ministry of Agriculture."

Etienne Adriansen says that they have been successful with most of the initiatives that were developed in the strategy.

"One of the obvious goals of the strategy was to make drug development more attractive to Danish as well as foreign companies. The strategy has led to the founding of the organisation Trial Nation, which offers foreign companies help to conduct clinical studies in Denmark. This initiative has made it easier for companies to research and develop new drugs, and a strengthening of the Danish Medicines Agency has been a further help."

AMONG THE NORDIC countries, Denmark has long been a leader in the pharmaceutical industry. One explanation for Denmark's success is that the pharmaceutical companies have remained foundationowned, which has led to long-term ownership and protection against hostile acquisitions. The companies have been allowed to grow, and so, Denmark can boast some major focused players today.

However, the development in Sweden has gone in the opposite direction, as successful Swedish pharmaceutical companies have been sold to other countries.

## Perspective

BUT SWEDEN IS stronger than Denmark in one area, which is the availability of share capital, according to Etienne Adriansen. Today, the Stockholm area is second in the world in terms of startups after Silicon Valley. Therefore, one of the goals in the Danish strategy is to create better conditions for startups and digital transformation.

"This area is challenging for Denmark, and we look to Sweden with envy, as it has a more robust stock market culture. Politically, it is still difficult for

me today to see a change for the better in Denmark. Capital taxes are incredibly high, and there is a clear indication that as Danish startups grow larger, they move on to the Swedish stock market. The risk is that one day they establish themselves in Sweden where they receive financing from the stock exchange."

Etienne Adriansen would like to see more collaboration between the Nordic countries.

Capital taxes are incredibly high, and there is a clear indication that as Danish startups grow larger, they move on to the Swedish stock market

> "Large countries such as the USA and China often do not differentiate between the Nordic countries but perceive us as one market. Therefore, we should also prioritise collaboration if we want to attract foreign investors."

DENMARK IS DEVELOPING an updated version of the previous strategy. According to Etienne Adriansen, the new strategy is expected to revolve around three issues: im-

proved use of health data, ensuring public funding of public research and making Denmark a pioneer in the treatment of chronic diseases.

"The most interesting thing about the new strategy is that Denmark strives to become an international showcase to the outside world in the field of the treatment of

chronic diseases. If we want people to live longer, we must improve our treatment of chronic diseases, not only providing treatment but also introducing preventive measures and early diagnosis. Denmark may succeed by using a holistic approach that includes the whole of society."

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## Column



ANNA TÖRNER Founder of SDS Life Science.

## You won't find this many Concorde projects anywhere else

THE DREAM THAT ordinary people could travel at supersonic speeds was the basis for the Anglo-French collaboration regarding the development of Concorde. Even before the first commercial flight in 1976, development costs had skyrocketed from an estimated GBP 70 million to over a billion. Even though it was realised early on that the project would never be financially profitable, they continued to invest, which led to even greater financial losses. However, closing down would have meant realising the losses and a loss of prestige that no one was willing to accept.

In 2000, a Concorde plane ran over debris on the runway during take-off from Charles de Gaulle, and all people on board were killed. After a subsequent investigation, the project was discontinued in 2003. "The Concorde fallacy" has become known as a blatant example of what is called "sunk cost bias" in economic decision theory – we invest grandiosely and refuse for the longest time to see ourselves defeated, even if this leads to even more significant failures and losses.

BY DEFINITION, sunk cost bias is about our irrational tendency to consider the size of the investment made in a project when considering further investment decisions in situations when previous investments should be considered as a sunk cost, i.e. investments that cannot be recovered, regardless of which decision is made.

We know for certain that most pharmaceutical projects will fail in the early stages. Still, we often continue to invest for far too long. Maybe that is the way it has to be? In the balance lies the dream of something great – a cure for Alzheimer's or acute cancer or the greatest thing of all: life itself. And there are examples of projects that have been marginally successful for their indications of origin, or that even failed in large phase III studies, but which later resulted in critical medical breakthroughs. One example is gefitinib (Iressa®). It took a long time to understand that patients with activating mutations of EGFR-TK benefit from the treatment. Quetiapine (Seroquel®) is a neuroleptic that proved to be successful in cases of bipolar disorder, an indication that followed many years after the original programme which focused on schizophrenia.

NOWHERE ELSE BUT in drug development are so many Concorde projects to be found. Why is that? Maybe hundreds of thousands of years of evolution have shaped us not always to act rationally, but above all, never to give up on our dreams when they are big and important enough. We dream of travelling at supersonic speeds, and perhaps even more about health and eternal life.

More than anything else, our curiosity and will to acquire knowledge and strive for new achievements define us as human beings. Suddenly Concorde projects seem reasonable in life science because it's about life and death. When the next investment just might provide the knowledge that will take the project all the way, then it is not about a rational calculation of the possible recovery of lost investments, but about life itself. In an industry where one great success among thousands of failures may change millions of people's lives, rational thinking goes out of the window.

## New patent for BioArctic – several projects against Alzheimer's are underway

BioArctic obtains a European patent for new antibodies that may be used against Alzheimer's disease, and the company has several ongoing projects focusing on developing effective treatments for the dreaded dementia disease.

## **TEXT: ANDERS GÖRANSSON**

HE STOCKHOLM-BASED company BioArctic is developing treatments for neurodegenerative diseases such as Alzheimer's and Parkinson's. With regard to Alzheimer's disease, the company currently has a drug candidate in phase III, lecanemab – a project carried out together with their partner Eisai.

The company also has, among other things, four other ongoing projects on Alzheimer's treatment of their own, and the patent that has now been granted relates to one of them.

"We are delighted about this because patents are crucial to a research-intensive company like BioArctic," says CEO Gunilla Osswald.

IT IS ABOUT antibodies that target a truncated form of amyloid beta, a protein that appears to be involved in the development of Alzheimer's. This protein first begins to increase and aggregate when the patient starts to develop the disease, a process that can take place 10-20 years before the first symptoms appear.

"What we are doing with lecanemab and some of the other treatments that we are developing now is to reduce the harmful forms of amyloid beta in different ways," says Gunilla Osswald.

It is all about developing disease-modifying treatments for Alzheimer's – treatments that do not exist today. Presently, there are only treatments that relieve the symptoms.

The company's own four projects in Alzheimer's disease are at an early stage, but they have come a long way with lecanemab. According to a phase IIB study from 2018, the treatment resulted in a slowdown in the course of the disease in patients with early Alzheimer's, and a sharp reduction in amyloid deposits in the brain.

THE DRUG CANDIDATE, also known as BAN2401, is now undergoing two major Phase III programmes run by Eisai.

In the largest of the programmes, over 1,500 patients with early Alzheimer's disease are treated for 18 months, and the results are expected to be ready in 2022.

Gunilla Osswald, CEO BioArctic. hoto: BioArcti

Last year, another phase III study was launched, which targets people with amyloid deposits in the brain only before they have developed symptoms. The goal is to delay the development of the disease.





## Big pharma and the biotech companies joined forces to combat Covid-19

Today, large pharmaceutical companies are increasingly collaborating with smaller companies and other players, which is one of the reasons for the partnerships we have witnessed during the development of the Covid-19 vaccines.

TEXT: SAMUEL LAGERCRANTZ

HE RECORD-BREAKING development of Covid-19 vaccines has been characterised by collaborations, often between large global pharmaceutical companies and smaller biotech companies or academic institutions.

American Pfizer has collaborated with the German company Biontech on the vaccine Comirnaty, which became the first vaccine to be approved against Covid-19 in the EU and the USA. It was also the first vaccine ever to be approved based on messenger RNA (mRNA) technology.



Christoph Varenhorst, Medical Director of Pfizer Sweden.

Christoph Varenhorst, Medical Director of Pfizer Sweden, says that the collaboration with Biontech was set in motion even before the pandemic broke out. From the start, the idea was to develop an RNA vaccine.

"In 2018, we started a collaboration with Biontech on an RNA vaccine against influenza. It became the springboard for the development of the Covid-19 vaccine. We combined Biotech's innovation and state-of-the-art methods with our capacity to develop a new product in a short time," he says.

ASTRA ZENECA IS also one of the companies that has developed and had a vaccine approved in large parts of the world in less than a year. The Swedish-British pharmaceutical company has collaborated with the University of Oxford, where researchers had already developed a platform for developing a vector vaccine before the pandemic. When Sars-Cov-2 began to spread worldwide, they wished to use that technology to develop a vaccine against Covid-19. The researchers at Oxford used a cold virus found in chimpanzees for the vaccine they started testing. The virus acts as a carrier to transport a DNA strand to humans. The DNA strand encodes the coronavirus' spike protein to trigger the human cells to produce it, and the immune system will then learn to recognise it.

Discussions between the university and the pharmaceutical company began in early 2020.

"The researchers at Oxford needed a pharmacy partner, and from our side, we recognised an extremely interesting vaccine candidate for whom we could accelerate development," says Andreas Heddini, Medical Director of AstraZeneca Norden.

"Another vital aspect of the collaboration was our aim to make the vaccine widely available globally," he adds.

FOR A SMALL player, carrying out the clinical trial programmes required to obtain approval for a new vaccine is an almost impossible task. Astra-Zeneca is not a vaccine company, although they already have a vaccine in their product portfolio. However,

## News

as a large pharmaceutical company, the company has the capacity to implement the comprehensive clinical trial programmes required for approval and also the ability to manufacture vaccines on a sufficiently large scale.

"Although the vaccine is the first to use the new vector technology, the method has been evaluated for many years in animal studies for a number of different viral diseases," Andreas Heddini points out.

#### BOTH PFIZER AND ASTRAZENECA

were quick to enter into vaccine collaborations. The collaboration between the two German companies Curevac and Bayer came about at a much later stage. Curevac is developing an mRNA vaccine and worked on it in-house throughout last year. However, in January, they announced that they were embarking on a partnership with Bayer.

Advertorial -

Bayer Sweden's CEO Tomer Feffer says that his perception of the situation was that the minor player, in this case, Curevac, approached Bayer and not the other way around. He believes that the most common scenario is that the small research companies take the initiatives for collaboration, but he emphasises that this is often unclear as there are continuous contacts in the industry.

"Companies are aware of each other, and informal interactions take place at conferences and meetings all the time, so it is often difficult to know who took the first step."

According to Christoph Varenhorst, collaborations with biotech companies, universities and authorities have become increasingly crucial for Pfizer and other pharmaceutical companies over the past 15-20 years.

"Previously, we did not have such a large selection of collaborations. Our entire partner offering is more extensive now, and it has been essential for our innovative drive. It shows that innovation springs from many environments, and I think that the collaboration with Biontech is clear proof of that."



Andreas Heddini. Medical Director of AstraZeneca Norden.

## **Quality Manufacture of COVID Reagents**

The continual fight against the spread of COVID-19 has highlighted the strengths of the scientific community, not least in the application of viral testing methodology, but also in the roll-out of the novel vaccines. The reagents used in the PCR test and those that go in to make up the new mRNA or viral-vector vaccines share common structural motifs. namely nucleosides and their (poly) phosphorylated derivatives, nucleotides. These classes of compounds are not new, with over 50% of antiviral and 20% of anticancer drugs in the UK containing derivatives of these molecules. However, their synthesis, purification and scale-up is technically and practically challenging, requiring highly-skilled chemists and specialised equipment to complete successful transformations.

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ment and manufacture of this key structural class for over fifteen years. We have a proven track-record for the quality-controlled manufacture of modified nucleosides, at scale, delivering high purity and high-value products for the diagnostics industry. Furthermore, during the initial spread of COVID-19 across Europe, the UK government recognised our expertise in this area and awarded High Force with a rapid-response funding call in order to address the shortfall in the availability of nucleoside triphosphates for PCR testing, demonstrating our own direct contribution to the fight against the virus.

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## Life science in Scandinavia

## The Oresund region can become Europe's microbiome Mecca

The Medicon Valley Alliance's ambition: Skåne and the Copenhagen region will become world leaders in microbiome research.

#### **TEXT: SAMUEL LAGERCRANTZ**

HE BACTERIA, viruses and fungi that live in the human body have become the subject of growing interest and additional studies. 20 years ago, the term microbiome barely existed in scientific literature, but today, thousands of studies are produced every year on that very subject.

For the last few years, Medicon Valley Alliance, Invest in Skåne and Copenhagen Capacity have been jointly running a project that aims to make the Oresund region a world leader in the microbiome field.

"We wanted to focus on a specific area in life science to attract targeted investments and talent to this region," says Sarah Lidé, Project Manager for The Microbiome Signature Project.

AS MICROBIOME IS a relatively new field of research, there are not many established clusters that focus on it compared to other scientific areas. This presented an opportunity that the Medicon Valley Alliance wants to take advantage of, and the Oresund region can take the lead.

## SARAH LIDÉ

Sarah Lidé will moderate this year's edition of the meeting The Future of Swedish & Danish Life Science, which will be held in early September in Lund and will celebrate its tenth anniversary. Sarah Lidé emphasises that there are many related fields with excellent research in the region, and she mentions immune diseases, metabolic diseases and functional food.

Danish and Swedish companies such as Probi, Ferring, Chr. Hansen and Biogaia all work with applied research on microbiome in one

way or another. At the universities

Sarah Lidé.

of Lund and Copenhagen, as well as the Technical University of Denmark (DTU), there is basic research in the field.

Photo:

Some companies in the microbiome field have also attracted criticism. These companies claim that they can produce dietary recommendations based on intestinal samples, and they allege that there is a causal link between a particular microbiome and specific diseases with no scientific evidence to substantiate these claims.

#### How do you ensure that the activities you highlight and work with are credible?

"We have a close collaboration with researchers at universities, and we consult with them. Therefore, we can feel confident and trust that our work is based on science."

## "Our investments will improve people's everyday lives"

Involuntary infertility and diabetes are two of the areas on the agenda of the Medicon Valley Alliance. Life Science Sweden interviewed Petter Hartman, CEO of the organisation.

**TEXT: SAMUEL LAGERCRANTZ** 

HE REPROUNION COLLABORATION initiative was launched ten years ago, and it aims to join forces in the Skåne and Copenhagen region against involuntary infertility. The project is coordinated by the cluster organisation Medicon Valley Alliance.

"We always strive to include academia, healthcare and businesses in our projects. Reprounion includes Lund University, Malmö University, the University of Copenhagen, the reproductive medicine centres at hospitals in the Oresund region and the pharmaceutical company Ferring," says Petter Hartman, CEO of Medicon Valley Alliance.

Studies and the development of new treatment methods are financed within the framework of Reprounion.

"This initiative has resulted in over 100 scientific articles, international collaborations with leading research environments and the birth of over 130 children after their parents participated in research projects funded by the Reprounion partnership," says Petter Hartman.

THE PARTIES ARE presently working to create a border regional biobank that researchers in reproductive medicine will be able to use jointly on both sides of the Oresund. The aim is to collect samples and data from 5,000 Swedish and Danish infertile couples over the next 8 years.

"We are currently working strenuously on the legal aspect so that this work can be carried out within the existing regulative frame. The idea is to create a unique research infrastructure that will benefit research for a long time to come."

One of the clearest results of Reprounion is an agreement negotiated by the Medicon Valley

Petter Hartman.

Alliance, which will enable patients on one side of the Oresund to receive medical help on the other side,

## SOME OF MVA'S ONGOING PROJECTS:

- Reprounion
- Diaunion
- Microbiome Signature Project
- HALOS (a life science collaboration focusing on MAX IV, ESS, DESY and European XFEL, with MVA as a partner).

## Life science in Scandinavia

unhindered by national borders. For example, a patient in Skåne with an unusual diagnosis, which doctors in Copenhagen are skilled at treating, should be able to go there to receive the treatment and vice versa. It should also be possible for doctors to cross the national border to treat patients on the other side of the Oresund.

"The patient mobility agreement clearly shows that this type of initiative helps patients. It is crucial that our investments actually improve people's everyday lives, and that we can solve the problems that people are struggling with," says Petter Hartman.

IN RECENT YEARS, the Medicon Valley Alliance has also initiated several other projects, one of which is Diaunion. This project brings together a number of players in southern Sweden and Zealand in Denmark in the field of diabetes. They are currently working to prepare a screening programme that will be carried out in both countries. The project is funded by the EU, and the Novo Nordisk Fund is also involved as a financier. Petter Hartman points out that the transregional screening will provide larger volumes that will be useful in medical studies.

One of the Medicon Valley Alliance projects is the Microbiome Signature Project (see the article beside) – a project that aims to develop analysis methods for the development of the life science sector. Today, such analyses are difficult as there is no clear definition of which companies should be considered life science companies.

## Are you planning major investments in other specific areas?

"We are continuously evaluating various areas. Presently, we are considering and discussing the field of oncology, and yet another field is drug delivery. In our region, we are strong in both of these fields, and we believe that our collaboration across the Oresund can make us even stronger."

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# Norway finds its path in life science

The life science sector in Norway is on the rise, and many advances are being made, especially in the field of cancer.

## TEXT: SAMUEL LAGERCRANTZ PHOTO: COLOURBOX

N A COLUMN in Life Science Sweden from 2016, SDS Life Science founder Anna Törner writes that Swedes risk being overtaken by Norwegians soon – not just on the ski slopes – and she refers to the progress in life science in the neighbouring country, and everyone that Life Science Sweden talks to agrees. Norway is advancing in this field. The country lacks the big pharmaceutical giants that are present in Denmark, and so far, the number of biotech companies cannot compete with that of Sweden, but the country of the fjords is on the rise in the field of medical research.

"Back in the late 1990s, when I worked in the same research park as we are today, we were only a few biotech companies. Today, there are three incubators here together with around 100 companies," says Hanne Mette Kristensen, CEO of The Life Science Cluster, which brings together Norwegian companies in the sector.

THE GROWTH IS also evident from the number of cluster members, which has increased steadily since its founding in 2016. According to Hanne Mette Kristensen, Norway's exports in life sciences will have doubled before 2030, provided that the increase corresponds to what we have seen in the last ten years.

"And the ambition is for it to triple," she adds.

At the end of last year, the Norwegian CRO company Link Medical acquired the Swedish competitor IRW Consulting and it is now establishing itself as one of the major players in contract research in the Nordic region. And Link Medical is far from the only Norwegian company with ambitions of growth.

One of the areas that Norway has a particular focus on is cancer. The German pharmaceutical giant Bayer's acquisition of the Norwegian company Algeta in 2014 was a major transaction. The two companies had been collaborating since 2009 on the development of the cancer drug Xofigo (radium 223 dichloride).



THE OSLO CANCER Cluster brings together companies, academic research groups and clinics that have one thing in common – their work with cancer. At Radiumhospitalet in Oslo, the organisation covers 30,000 square metres. According to CEO Ketil Widerberg, they will soon need to expand to be able to accommodate all the cluster companies that require access to the premises.

Norwegian companies have focused on niches in cancer such as immunotherapy, precision medicine and radiopharmaceuticals. Examples of Norwegian companies in the field of cancer are Bergenbio, Vaccibody and

Lytix Biopharma. The first two companies are also testing a drug candidate and a Covid-19 vaccine.

Ketil Widerberg believes that access to health data is the strength of both Norwegian and all Nordic cancer research.

"Our cancer registers are crucial to our research. The fact that we have social security numbers means that we are able to connect data from several registers, and this is a huge advantage in research towards more targeted cancer treatments," he says. As a general strength, Hanne Mette Kristensen emphasises that Norway is a small country with excellent collaboration.

"We are only a few players in the industry, and we do not have a large hierarchy here, but everyone knows and helps each other," she says.

It is a well-known fact that Norway has greater financial muscles than its neighbouring countries. According

Our cancer registers

are crucial to our

research 99

to several Swedes that Life Science Sweden has talked to, money is pouring down on Norwegian life science from investors and the government alike. One possible reason for this interest is the realisation that the oil and the money

it generates for Norway will not last forever, and that it is necessary to start looking for other areas and niches.

According to Hanne Mette Kristensen, not much Norwegian capital has been invested in life science in the past, but this has changed in recent years.

"This year, we have seen a surprisingly larger capital inflow and a positive development. We are part of this development and we contribute to creating this change. We are showing what the life science sector can do and we have aroused investors ´ interest." ■

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## Big data evidence generation drives change in the EU regulatory system

RAPID DEVELOPMENTS IN technology have led to the possibility for the generation and analysis of vast volumes of data. Will the availability of big data lead to fundamental changes to the regulatory system? The HMA/EMA task force addressed the question on Big Data with the aim to "inform strategic decision-making and planning and for input to the EU regulatory Network Strategy to 2025. The report will support regulators and stakeholders seizing the opportunity for data-driven, evidence-based, robust decision-making". The work has focused on how Big Data, described in the report as generally large data sets, accumulating rapidly, incorporating multiple data types and forms, and being of varying quality, can be used in a structured way for regulatory decision making.

THE TASK FORCE has taken on a broad scope, and one must welcome the highly set ambition. It is chaired by the Danish agency and collaborates with the EMA and other national agencies under the HMA (Heads of Medicine Agencies) umbrella. The output from the task force includes actions that propose fundamental changes to the current EU regulatory system.

For example, one of the ten prioritised actions is the "Delivery of a sustainable platform to access and analyse healthcare data from across the EU". The technical platform would represent a network of databases of agreed quality and content. It would be used to inform regulatory decision-making with robust evidence from healthcare practice, which is an admirable initiative but is likely to meet challenges in terms of national legislation and costs. There are already several pan-EU databases under development with challenges to meet timelines and budget.

The task force acknowledges the funding issue, and increased application fees have been suggested as one solution. However, it should be noted that the EU-commission is already working on an update of the current fee regulation with the distribution of resources from the EMA to the national agencies as one discussion item. However important it may be, one could wonder whether adding costs for another database would be acceptable to the member states.

FURTHERMORE, THE task force proposes to "Build EU network capability to analyse Big Data. Build computing capacity to receive, store and analyse large data sets including patient-level data (PLD), establish a network of analytics centres linked to regulatory agencies, and strengthen the network's ability to validate AI algorithms." I believe that this will lead to a deviation from the current system with industry conducting the research and data analysis to support product approval. EU regulators generally do not conduct their own data analyses. Hence this proposal would lead to a fundamental change in the regulatory evaluation process. Whether the proposal would require legislative adjustments, changes to the procedural timeline and alternative funding remains to be seen.

There is no controversy in data emerging from "alternative" data sources should be used to complement data from randomised clinical trials to optimise regulatory decisions. The task force rightly concludes that the regulatory system needs to evolve and presents ambitious proposals for next steps. It has been suggested that several new working groups and committees are to be formed to govern the proposed framework. However, to be successful, I believe that the proposed development agenda must be balanced against the increased governance and bureaucracy in an already crowded system. Instead of creating a new framework, existing infrastructure could be used to encourage pilot projects to lead the development and drive change.

## Column



LUCY ROBERTSHAW CEO of LucyJRobertshaw.

# What will the new world look like and can we restart it?

2020 felt like the year that we were building the house around us whilst moving into it at the same time.

LAST YEAR HAS certainly been a challenge for everyone but there is some light at the end of the tunnel with several vaccines now on the market and people have already been vaccinated against the COVID-virus. Pfizer vaccine is 95 percent effective but what about the other 5 percent of the population that will not be protected. Will there be an elitist movement of vaccine passports for the people who have been vaccinated?

Plus, how will the younger generation get back to being able to travel? Give your family a hug?

Digital events, meetings, and virtual coffee are great, but companies still want to meet in person especially those who rely on conferences for their sales and marketing channels.

The speed to deliver vaccine that

we have seen last year has certainly been unprecedented, companies have collaborated in ways that were thought impossible at the start of the year.

Prof. Daniel Smith, CSO, Cobra Biologics, explained at the virtual community "#coffeebuddies - what will the 2nd Gen of COVID vaccines look like" that they have been part of a syndicate where their competitors also have been part, but they have shared data and worked together to be able to deliver a vaccine fit for purpose. I really hope this is the future of our industry and that we work for the greater good of humanity instead of seeing what each individual company can get out of something.

THE REGULATORS HAVE reduced their time to engage from months to weeks, Dr Sally Adams, Chief Development Officer, Scancell Ltd certainly hopes that this is something that is going to stay and not go back to how it was before. There do seem to be bottle necks in the supply chain as crude oil is not moving around the world as there is not the demand which is having a negative effect on the petrochemical sector.

Does that mean that we need to have our own supply instead of relying on the other side of the planet?

One exciting development this year has been RNA, that has never been put into patients before. What does this mean for how the next generations of vaccines are going to look like?

One question that I have is that what channels are we going to use to keep the public knowledge about

> what amazing developments and therapies are going to be coming to the market in the future?

> > THE CHALLENGES ARE going to be able to produce at least 7.8 billion vials of a vaccine, the supply chain and the logistics

chain need to be innovative plus engineering is going to be particularly important to be able to ensure the planet has the capability and capacity to deliver this.

The unfortunate sad news around the new norm is that cancer trials and development are being put on hold as patients who would be taking part in clinical trials are unable to access the hospitals, but this really needs to be an area of focus to move healthcare into patients' homes, with digital technology that has also made an astounding shift this year.

The next 18 months are going to be about capacity issues. The industry and everyone on the planet certainly need to think creatively around challenges and the ethical effect this is going to have on the climate and our natural resources.

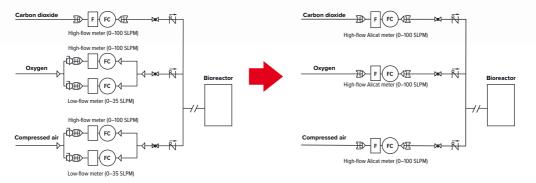
So how sustainable is our industry and how can we plan for the future whether that is tomorrow or in 10 years? Are we already living in the new normal?

LIFE SCIENCE SWEDEN NO 1 2021

How sustainable is our industry and how can we plan for the future

## Alicat Scientific Bio-Series mass flow meters and controllers scale with development to up and maximize bioreactor uptime

## **ORIGINAL FLOW DIAGRAM**



The new Bio-Series mass flow meters and controllers from Alicat are designed to simplify flow lines in pharmaceutical production facilities. eliminating points of failure to maximizing system uptime, and smoothly scaling-up with process development.

A premier global biologics manufacturer used the Alicat Bio-Series: their original schema (left) required high and low flow lines for both oxygen and process air, due to the

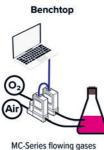
limited controllable range of the thermal mass flow controllers. The final schema (right) took advantage of the 10,000:1 controllable range of differential pressure-based Alicat mass flow controllers to simplify the flow lines.

The reduction of flow lines from 5 to 3 allowed for a 33% cost savings in parts and construction time, and the simpler system reduced the potential failure points of the system.

The high controllable range of the Alicat devices, in combination with the gas-select feature, means that fewer spare devices were required: a single Alicat flow controller can be swapped in to any point in this system without requiring reconfiguration or calibration - maximizing the uptime of the system.

SIMPLIFIED FLOW DIAGRAM

Read the full white paper at alicat.com/knowledge-base/flowlines/



into a 1L bioreactor





into a 2 000 L bioreactor

For research scientists: a single flow controller has the flexibility to meet all of your flow ranges, for any gas, without requiring recalibration.

- Accuracy, precision and repeatability guarantee the integrity of your experiments

- 10,000:1 controllable range & gas select feature let you save benchtop space and cost, as 1 Alicat can accomplish what would otherwise need several flow controllers

#### For automation engineers: un-

matched scalability and repeatability give the best control of critical process parameters as you scale up toward production or scale down to troubleshoot.

- Easy integration with existing controllers and data centers

- Robust and scalable, ideal for single-use bioreactors

## Production

**cGMP** Commercial

For system designers: maximize uptime with built-in redundancies and fewer points of failure, while needing fewer spares.

- Industrial communication protocols

- Custom and turnke solutions

MC-Series flowing gases into commercial bioreactors

BBB

## MATERIALS COMPATIBILITY

• All Alicat devices are available with USP Class VI Viton elastomers

Bio-Series devices have 316L stainless steel flow bodies and USP Class VI Viton elastomers to meet the standard in ASME BPE-2016.

Flow controllers sit upstream of bioreactors and outside of the sterile boundary, not subject to autoclave or CIP/SIP. They may sit in an IP-rated enclosure or bagged for facility hose-downs per local SOP.

## Column



BJÖRN ARVIDSSON Managing Director, STUNS Life science

## Let's build on the positive momentum

Progress needs narratives and heroes, and more than ever, going into the new year feels like an opportunity for a fresh start.

MANY PREDICT LIFE science and related industries will emerge as winners from the pandemic, and I would like to say that it is mainly due to novel ways of approaching the challenges and opportunities.

Success often relates to the right timing – or happy accidents. The pandemic proved to be one such happy accident for the life science industry – or an opportunity to confirm a few things we did not expect.

Firstly, even if the research community collaborates and learns from each other under normal circumstances, few would say it is a sharing community – particularly the closer we come to the pioneering or commercial potential. Soon after the immediate blame and denial of part of the pandemic, researchers worldwide mobilised and shared data and know-how for a common purpose.

SECONDLY, WHEN REALISING the threat, or potential, it became apparent we can achieve wonders in no time. Development of drugs and vaccines, and the administration and approval processes surrounding it, are not perceived as swift. On the contrary, many would say it might be one of the most cumbersome and complicated – not to say difficult – processes to persevere, finance, and succeed with. With a global threat upon us, it became clear we could stretch the system quite a lot, resulting in not just one, but perhaps several vaccines within less than a year.

Thirdly, the single most important trait is to be creative, build strong teams and even rush development comes down to trust. Trust between people, trust in data, and trust in the system. The vaccines' story, especially concerning the need for speed, proves that more trust is available than we might have believed, or at least previously experienced.

FURTHERMORE, IT BECAMe apparent that when society knows its needs and incentivises developers to meet those needs, friction decreases, and the common cause unites us.

Life science's future success consists of a few elements necessary to take it to the next level: cross-disciplinary data-driven sustainability-centred need-based co-creation. And honestly, I believe that many of our actions during and experiences from 2020 were seeds with the potential to grow into something beautiful that includes many of those elements.

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## The first vaccine derived from cowpox

The British rural doctor could not forget the words of the peasant girl. Could that really be true? A couple of decades later, on 14 May 1796, he performed the world's first smallpox vaccination, and a medical breakthrough had occurred.

#### **TEXT: ANDERS GÖRANSSON**

N THE PURSUIT of a vaccine against Covid-19, the research world has invested in extraordinary efforts and enormous resources. There were no such conditions when the modest Edward Jenner (1749-1823) made his outstanding contribution to an equally horrible plague: the extremely contagious and deadly disease smallpox.

The disease had ravaged Asia for thousands of years before reaching Europe in the 6th century. It spread slowly at first, but by the 18th century, smallpox was the major infectious disease in Europe.

Mortality was high, about 20%, and in the 18<sup>th</sup> century alone, an estimated 60 million Europeans succumbed to the disease.

IN ASIA, SO-CALLED inoculation or variolisation had long been used as a treatment. Matter from the sick was transferred into scratches of the skin of healthy people. When successful, the method produced a milder form of the disease, followed by immunity, but the treatment was risky, and a few per cent of the patients died. The method was introduced in northern Europe in the early 18th century, and one of the people who had himself "variolised" was the Swedish King Gustav III.

Around the same time, the then 13-year-old Edward Jenner, son of a merchant, began as an apprentice to a surgeon outside Bristol. That was where he allegedly heard a milkmaid reveal her folk wisdom: "I will never get smallpox because I have had cowpox. I will never have an ugly, pox marked face."

Cowpox spreads from cows to humans and usually has a mild course.

For decades, Jenner worked as a doctor, but the milkmaid's words continued to haunt him.



Edward Jenner performs his first vaccination on an 8-year-old boy in 1796. Oil painting by Ernest Board from Wellcome Collection.

In May 1796, cowpox broke out on a farm in Berkeley and Jenner saw his chance. He vaccinated the 8-year-old farm boy James Phipps with the secretions of an infected milkmaid, and soon cowpox developed on the boy's arm.

After 6 weeks, Jenner inoculated the boy's arm with smallpox. There was no reaction – the boy was immune. What is considered the first successful vaccination in history had taken place (although many medical historians today believe that another Briton, Benjamin Jesty, conducted a similar experiment 20 years earlier).

The following year, Jenner wrote to the Royal Society and reported his findings, but he was met with intense scepticism. He "should not risk his reputation" by presenting something so incredible, was their reply.

However, Jenner did not give up, but he published his own report on his findings. He called his method "vaccination" because cowpox in Latin is vaccinia (from vacce = cow).

THE SCEPTICISM WAS soon overcome when the method was proved to work, and demand was huge. Already by 1800, the method had reached most of Europe.

Edward Jenner became world-famous, but he was never interested in making money from his discovery. On the contrary, he spent so much time on his vaccination programme that his personal finances suffered. In 1823, he had a stroke and died at his home in Berkeley, aged 73.

Despite the vaccine, it would take a long time and many lives before the disease was eradicated. There was an outbreak in Sweden as late as 1963 when 27 people in Stockholm fell ill, and 4 died.

In 1980, after a long struggle, global collaboration and massive vaccination campaigns, the WHO could declare the smallpox virus no longer existed in a wild form, but only in laboratories. Advertorial -

# They produce lectins to combat Covid-19



Anton Edling, co-owner and development manager.

Uppsala-based company Medicago's production of lectin for the pharmaceutical industry is currently in full swing. "We are expanding our machine park and premises to be able to meet the vaccine companies' demand," says Anton Edling, Co-owner and Development Manager.

When Medicago, a family-owned company active in biotechnology and medical technology, was founded in 1995, its main business was the production of lectins. Lectins are carbohydrate-binding proteins with properties that allow them to attach to glycosylated proteins, for example, from viruses. One of the company's products, a lectin purified from lentils, has proved to stick to the Covid-19 virus and is therefore greatly sought after by vaccine companies today.

"We are a minor player with about 50 employees, which contributes to us being able to make decisions at very short notice. Now, for example, we have quickly restructured our production of lectins to meet the pandemic's challenges as several major vaccine companies around the world use a technology that includes our lectins as part of their vaccine production process," says Anton Edling and adds:

"Our lectins were previously used in, for example, the production of Ebola and SARS vaccines, but we have never had production on such a large scale before. We are now expanding our production, which means that we are in a ramp-up phase with the expansion of our machine park and premises and in need of employing new competent staff."

## Contributes to the battle against the pandemic

Over the years, the product portfolio has expanded, and today, Medicago also manufactures dry buffers in tablet and powder form, as well as diagnostic kits. According to Anton Edling, these products also contribute to the battle against the pandemic. Medicago's buffers are used when diagnosing Covid-19 and in contract manufacturing, which is the company's other business area, several customers have chosen to place their freeze-drying of components related to Covid-19 at Medicago.

"Naturally, it is extremely motivating to be able to participate in the work to fight off the pandemic. I am sensing such good vibes throughout our company – we are working towards a common goal, which all our employees support," concludes Anton Edling.

## FACTS

Medicago is a family-owned company founded in 1995, located in Uppsala and active in biotechnology and medical technology. The company is a well-established contract manufacturer according to ISO9001 and ISO13485 for both large and small customers. Medicago also has its own product range, with the manufacture of buffers (SmartBuffers®), immunological reagents and kits, as well as lectins and bioactive proteins, which are marketed and sold all over the world.

# We're boosting chromatographic purification of peptides with an innovative approach

Sometimes high purity can make all the difference in a competitive market: here's one example.

## Improve peptide purification for affordable insulin

The global diabetes pandemic has created a massive demand for insulin, especially in China, which is expected to soon have half the world's diabetes patients. Meeting this demand means developing extremely efficient production methods that can supply affordable insulin with high purity.

It has been estimated that most of the manufacturing cost (94%) is associated with the recovery and purification of insulin while the remainder (6%) is the fermentation process[ref]. This means that being competitive means maximizing the yield of high purity insulin. High purity is particularly important in biosimilars where new manufacturers must show that there are no new or other impurities in the product that they market at a much lower price than the original.

## How to boost quality and yield and beat resin fouling

The standard peptide purification techniques for recombinant human insulin precursors involve reverse phase chromatography (RPC), often including different steps with different buffer systems and pH to give complementary selectivity. The purification of recombinant insulin means handling an initial extract with a high bioburden consisting of host-cell proteins, nucleic acids, lipids and endotoxins. This can cause fouling of the expensive RPC columns that is difficult to remove since the option of cleaning-in-place (CIP) using sodium hydroxide is limited for these silica resins.

A promising approach is to add an orthogonal step, in the form of Work-Beads<sup>™</sup> 40S cation exchange (CIEX), upstream of RPC to increase purity and also guard the valuable, high-per-



formance RPC columns from bioburden and stringent cleaning-in-place procedures. Since the agarose-based WorkBeads 40S CIEX resin tolerates high sodium hydroxide concentration, extensive cleaning-in-place can be performed to regenerate the resin.

## Example from a global insulin manufacturer

The benefits of adding such a step have been highlighted by a global insulin manufacturer that added purification by Ion Exchange Chromatography using WorkBeads 40S from Bio-Works as an upstream step. This increased the purity of the final product by 3% and boosted production efficiency by 7%. The higher purity meant a higher yield of the active substance in every production cycle and a much-improved final product that would increase profits by many millions of dollars.

It is improvements to process efficiency and economy like this that will be critical to meeting the escalating need for affordable insulin.

You can find out more by downloading our Application Note (https://blog.bio-works.com/download-peptide-cation-exchange)

## **ABOUT BIO-WORKS:**

Bio-Works carries out R&D, manufacturing and supply of agarose-based resins used to separate proteins and other biomolecules. In this large and well-established area, our products stand out as innovative and cutting edge with exceptional performance. They are used in academic research laboratories, biopharmaceutical companies and many more areas. Our staff are rich in experience within the life science industry and specialized in resins for separation and purification. Our broad and deep knowledge of the field allows us to innovate for the best of the industry. We provide customers with tailored solutions and put their needs at the heart of what we do. Find out more at www.bio-works.com



## Networking with a PhD

Plan, network and think about how to present your skills – these are some of Tina Persson's career tips for people with a doctorate.

#### TEXT: ERIKA LINDBOM SIERAKOWIAK

During the autumn, Tina Persson, CEO and founder of Passage2Pro, launched The PhD Career Coaching Guide – a handbook on networking and job searching for people with a PhD.

Tina Persson has a PhD in organic chemistry from Lund University. After graduating with a doctorate in 1995, she moved to Germany to pursue a postdoctoral career at the Max Planck Institute. Her research in RNA aptamers resulted in a patent that formed the basis for Aptahem, a company founded in 2014.

In 2000, Tina Persson returned to her place of study to begin as a researcher at the Department of Chemistry at Lund University. After about four years, she decided to leave research, and despite her solid CV, she was surprised at how difficult it was to find a new job outside the academy.

## Tina Persson's job search tips for you with a doctorate

- Start thinking as early as possible about what you want and do not want to do. Make use of the university's career service.
- If you want to stay at the academy, find out what it takes to get a professorship, for example. Make sure you know what the role you are striving for actually entails.
- **3.** If you want to leave the academy, you must decide where in the world you would like to live. Even in Sweden, the conditions differ in different cities.
- 4. Build your network! The hidden labour market is large, i.e. the jobs that are never advertised but are mediated directly through contacts. Go to events, get involved in organisations and add contacts to your network along the way. If you want to leave the academy, this is also where your contacts should be.
- If you want to work outside the academy, it is crucial to be able to speak and write fluently in the country's official language.



"When I resigned, I could not imagine that I would not be attractive out in the labour market. I sent out application after application but received no response. Eventually, I realised that I could use my more extroverted side, and by networking, I managed to get a so-called hidden job at Proffice as a recruiter."

AFTER THE ECONOMIC crisis in 2009, Tina Persson was

at first unemployed again, but then she managed to get a job at Manpower. A few years later, her career continued at Karolinska Institutet's career service, which led her to move from Malmö to Stockholm.

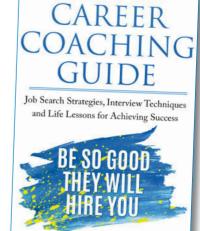
In 2017, Tina Persson founded Passage2Pro, where she is CEO. She offers coaching and training through the company

and runs her own blog and publishes a podcast, focusing on career issues for people with a PhD.

"I became a certified coach in 2012 and started holding workshops and seminars. After a while, I felt like I was repeating the same things over and over again. Therefore, I decided to write a career guide with tips and tricks, specifically aimed at people with a PhD."

## How does the job search process differ for people with and without a PhD?

"The longer you stay in the academy, the more specialised you become in your field, and it is difficult for PhDs to look beyond



THE PhD

Tina Persson's book can be purchased on Amazon, and a future complementary e-learning service is also planned.

TINA PERSSON PhD

their specialist area. The challenge is to explain the value of their background for a specific job outside the academy. Some people take it for granted that people will understand what they can do if they list their publications, but this is not necessarily the case. In most cases, a PhD's value is the process towards knowledge, i.e. problem-solving ability, critical thinking and a sharp analytical ability." **Advertorial** 

# Aiming to make a lasting difference!

We want to be a strong force of knowledge within the Swedish and Nordic Life Science industries. In an industry where there is so much competition, our success comes from building a strong competitive advantage in line with changing demands. Drug development is a high-risk business. So, there is no room for guessing or gut feeling. One really has to know what the requirements are to take the next step and move ahead, says Gösta Hiller, CEO of SDS Life Science.

Gösta Hiller took over as CEO around 6 months ago and shares with us his vision on taking the company forward. He says SDS has shown so much growth over the last years and today around 35 senior consultants work here covering all key disciplines needed to take a drug candidate from choice of molecule to market approval.

- Drug development is a complex process with various phases and each phase requires unique expertise. Our clients gain access to all these distinct services at one place making us a one-stop shop. This allows for a seamless cross-functional collaboration not just among our experts but with our clients. So, our clients see the full picture of a largely fragmented project. And, even though we are multidisciplinary, clients see us as a single entity because of our tight collaboration.

## Focus on building regulatory strategies

SDS Life Science is closely involved in development projects -ranging



from relatively uncomplicated projects for generics to cutting-edge projects on the research frontier starting from cell therapy to immune oncology. Each year, SDS collaborates with clients in around 20 scientific advice meetings with regulatory authorities across Europe, the US and Asia. These authority interactions include Orphan Drug Designations and specialised regulatory incentives such as the EMA's PRIME: priority medicines designation and the FDA's Fasttrack scheme.

- We have a strong focus on regulatory strategies within SDS. Our regulatory team is always on their toes to keep up with the ever-changing world of regulations. Our ambition is to offer our clients high-level strategic advice. Since we work on so many project we are frequently in contact with regulatory authorities which helps a lot to keep up with changing regulations.

## Our outstanding employees make all the difference

SDS Life Science has a diverse range of consultants with a background from smaller and larger companies, academia and regulatory authorities. Around half of our consultants hold a PhD and have had an extensive career lasting 20+ years in drug development.

We do everything to find individuals who stand out - those exceptional individuals who make all the difference. The ones with not just the knowledge but the right mindset. To be a skilled consultant takes so much more than just knowledge, it takes a well-rounded perspective and ability to make the right choices, says Gösta Hiller.



## Job and career

## **Pfizer's Head of Research** becomes a professor in Lund

Mikael Dolsten. Head of Research at Pfizer, has been appointed visiting professor of pharmacology at Lund University.

As Head of Research at Pfizer, Mikael Dolsten has worked to develop Pfizer's and Biontech's Covid-19 vaccine. He previously worked as an adviser to the Obama administration and collaborated with then-Vice President Joe Biden on the Cancer Moonshot initiative. He has

also contributed to the development of about 30 drugs.

Mikael Dolsten studied medicine at Lund University, where he defended his dissertation in tumour immunology. Later, he worked in the pharmaceutical industry at Pharmacia in Lund and then at Astra Draco. In total, he has spent 20 years in Lund, which is a contributing reason to why he chose to return as a quest lecturer. 🔳



## Pharmarelations recruits from the Swedish Medical Products Agency









Anders Söderlund has been appointed the new Consulting Manager within Commercial Interim at Pharmarelations. He has more than 20 years of industry experience from commercial

roles in several large and mediumsized OTC and MedTech companies. In recent years, he has run his own consulting company.

Pharmarelations has also recruited

Helena Tidlund, Lena Ternrud and Fredrik Nordeman as Senior Specialists in pharmacovigilance. Most recently, all three of them worked at the Swedish Medical Products Agency.

Life Sciencepodden

More than 1.100 listened to the last episode of Life Science-podden!

Don't miss our next episode avaliable on lifesciencesweden.se and on Acast, Spotify etc.

**Advertorial** 

# DB Lab opens office in Sweden

A year ago, on March 1st 2020, DB Lab opened an office in Sweden. Fredrik Sjödin, having many years of experience with sales – latest with analytical equipment in Asia and the Middle East – moved in at "The Spark" at Medicon Village in Lund.

DB Lab, a Danish GMP contract laboratory placed in Odense, felt it was time to elaborate after having expanded on the Swedish market since 2015.

"We chose the location Medicon Village in Lund as we see it as a perfect location to reach several Swedish companies to whom we can provide our services. The proximity to our site in Odense and the ease of traveling within Sweden make this a good starting point for our new salesman" sales manager Michael Wamberg says. Michael is



Fredrik Sjödin

Michael Wamberg

still to be found in Odense where he is responsible for Denmark and other European markets.

#### A tough start

Only 10 days after Fredrik started at DB Lab, Denmark was locked down due the COVID-19 pandemic, and the introduction programme was interrupted. However, Fredrik kept working on from the office in Lund.

Since then, Fredrik has established relations with DB Lab's customers and reached out to new customers.

"It wasn't the start you are dreaming of" Fredrik says, "but representing a contract laboratory, it is a necessity to be able to adapt to the changing surroundings. At DB Lab we adapt to the needs of our customer".

"The high service level and the fact that the customer can get in touch with the chemist or microbiologist in charge of the project are highly appreciated among our customers" Fredrik adds.

Currently the bi-weekly trips to Odense are not possible due to the lock down, and neither are physical meetings with the customers. Fairs are digital too. "Even though digital meetings are working fine, the personal contact and the networking activities at fairs can't be replaced".

However, when summer comes and the vaccine programme has been rolled out, Fredrik is ready to meet customers at their facilities and at fairs.

"We are here and would very much like to get in touch with you" Fredrik concludes.

#### Facts about DB Lab

GMP authorized CRO laboratory founded in 1985. 50 highly skilled employees and a 3,200 m2 well equipped laboratory.

#### Offers customized services within:

- Chemical and microbiological analyses
- Method development and validation
- Pharmacopoeia analyses
- Stability studies
- Probiotics

#### www.dblab.se



more than a lab



## A+ Science gets a new Head of Clinical Operations

**Eva Fredriksson** has been appointed Head of Clinical Operations at A + Science. Most recently, she worked at the Stockholm Region, where she developed collaboration between national quality registers and the life science industry, as well as with change management. Before that, she was responsible for Roche's clinical trials in Sweden. She has also worked with quality development and oncology research projects.



EVA FREDRIKSSON

## Kinberg Batra takes a seat on Carasent's Board

Anna Kinberg Batra has been elected as a new member of the Board of Norwegian company Carasent.

She brings with her experiences from various political assignments, including as party leader for political party Moderaterna 2015-2017. She was previously Chair of the Finance Committee and the EU Committee, an expert in the Prime Minister's Committee and leader of the Moderaternas' first office in the European Parliament.



ANNA KINBERG BATRA

## Ziccum appoints a new CFO

Frida Hjelmberg was appointed CFO at Ziccum on 1 January 2021. She was most recently CFO at Spares Nordic and before that worked as Head of Accounting at Egmont and as an accountant at KPMG. She has a Master of Science in Business and Economics from Lund University. Ziccum is developing a patented technology for dry dosage forms of vaccines that are currently only available in liquid form.



FRIDA HJELMBERG

## New Medical Director at Amgen

Amgen in Sweden has appointed **Sandra Eketorp Sylvan** as their new Medical Director. Sandra is a doctor and specialist in oncology. She most recently worked at Amgen as a senior medical advisor and medical lead for oncology/haematology. Previously, she has also worked with organisational development and digitisation of healthcare.



## She is to strengthen SDS's presence in southern Sweden

Consulting company SDS Life Science has recruited **Anna Holmberg** to be responsible for its new office in Lund. Anna is a chemist and has a PhD from Lund. She has worked at several life science companies in the area. She most recently worked at Pharmiva in Lund and before that she was CEO of the CRO company Zelmic.



ANNA HOLMBER

## Abigo recruits RA & QA Director

In January, Annika Fahlén was appointed RA & QA Director at Abigo Medical. She has extensive experience in RA & QA from Getinge and Mölnlycke, among others. She most recently worked at Qing in the role of Vice President and Senior QA/ RA specialist. In August last year, Abigo got a new CEO when Fredrik Stenbäcker took over that position.



ANNIKA FAHLÉN



proudly presents the 10th edition of the international partnering-event

## he future of SWEDISH& FOR

September 2nd 2021 | Lund



Moderator: Sarah Lidé, Senior Strategy and Project Manager, Medicon Valley Alliance



**THEME FOR 2021:** 

## **Opportunities in finance,** investments and precision medicine

Among the speakers:



Magnus Corfitzen CEO Ascelia Pharma AB

Building world class companies in Medicon Valley



Jan Nilsson CEO CombiGene

Gene Therapy, an important tool for precision medicine



Anna Holmbera **Business** Director SDS Life Science Lund

Our best advice on how to make your project



founder SDS Life Sience

Anna Törner



Eva-Karin Gidlund Collaboration Development Manager Cobra Biologics

How the Pandemic has Accelerated Collaborations - from a CDMO Perspective

more attractive for investors!







In collaboration with:

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OF THE FUTURE

Lab& Diagnostics

### Lab & Diagnostics of the Future the place to promote tomorrow's diagnostics

We need to highlight tomorrow's innovative lab techniques in different types of diagnostics. This aim marked the beginning of Life Science Sweden's partnering-event "Lab & Diagnostics of The Future" that was kicked off in 2019. The event is a unique platform for you to connect with key people and key decision makers in the field - all under one roof. The meeting aims to create new collaborations, also beyond the borders of your own country.

One of the important purposes with Lab and Diagnostics of the Future to create a dialogue beetween decision makers in healthcare, county councils, lab tech, diagnostics companies and the pharmaceutical industry. The ambition is a quicker implementation of tomorrow's diagnostics, ultimately ensuring that more lives can be saved. This can be achieved through diagnosis and tailor-made treatment even before the symptoms appear.

The meeting is primarily aimed at decision-makers in health care and the regions, such as politicians, contractors and lab managers. Other important target groups are pharmaceutical companies with development and precision medicine products. A number of startups will also be present together with other companies and projects with great growth potential, which is why investors are also a target group at this seminar.

#### Among the speakers:



Richard Rosenquist Brandell PhD. Karolinska Institutet/ Genomics Medicine Sweden Genomic Medicine Sweden - building a national infrastructure



Cilla Söderhäll Associate Professor Karolinska Institutet New biomarkers for childhood asthma mav facilitate early diagnosis



Anna Wedell Professor, Karolinska University Precision diagnostics in rare diseases

All delegates will have the opportunity to book 1-2-1 meetings through our partnering system that will open up two weeks prior to the event. To participate as a delegate is free of charge. In addition to the full day seminar programme Lab and Diagnostics of the Future will also have an exhibition that allows labtech companies etc to promote their products and services. The event will be covered by the media.

Organizer

Partners







labdiagnosics.eu

## 715 COMPANIES - FIND YOUR BUSINESS PARTNER!

SMEDSI ENGEINDUSTRY



# **FIND YOUR PARTNERS**

The Swedish Life Science Industry Guide lists companies that either develop, produce or analyse treatments and diagnostics. It also includes companies that produce services and products essential for the development. The Swedish life science industry is changing rapidly. To be updated visit lifesciencesweden.se/company.



### BIOTECH

Biotech comprises small and medium-sized companies which mainly focus on research and development of new biomedical treatments ...... Page 41

### MEDTECH

Medtech companies develop, design and market medical devices or diagnostics aimed at preventing, treating or alleviating diseases and injuries, or controlling in vitro fertilization. .....Page 44

### PHARMA

Pharma companies are large and global with both drug development and sales organizations for the drugs already on the market. 

### **BUSINESS DEVELOPMENT & SERVICE**

Science parks, incubators and companies offering services in business development, economy, competence development, financing or auditing, technology transfer, manufacturing and recruitment ......Page 49

### BIOIT

BioIT companies develop IT applications aimed at solving biological problems, and are also involved in developing computational tools for use in life sciences......Page 55



CMOs serves the pharmaceutical and biotech industry and provides clients with comprehensive services from drug development through manufacture ...... Page 56

### CRO

CROs provide research and development services to other biotech business areas. Many CRO:s work with drug development specializing in a certain step of the research, development or manufacturing process, such as the design and implementation of clinical trials ......Page 57



### TRIAL SITES

CLINICAL TRIAL SITES performs Clinical Trials, on assignment by the Pharma Industry and Medtech Companies, directly or through CRO. After approvals from authority's, the Trial Sites finds the suitable patients and perform all procedures according to study protocol after the subjects have read and signed the informed consent for trial participation. A trial can last from 12 weeks to several years depending on phase ......Page 61

### INTELLECTUAL PROPERTY

Intellectual Property companies and law firms work to protect the inventions of researchers and companies within the life science industry ......Page 62

### SUPPLIERS (DISTRIBUTORS)

Suppliers (Distributors) distribute equipment and products necessary in Life Science research, development and production .....Page 63

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Suppliers (Manufacturers) develop and manufacture equipment for research, development and production within the Life Science sector.....Page 66

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### BIOTECH

### GALDERMA

### Global Aesthetics center and Nordic sales company in Uppsala

Galderma, the world's largest independent global dermatology company, was created in 1981 and is now present in over 100 countries with an extensive product portfolio of prescription medicines, aesthetic solutions and consumer care products. The company partners with health care practitioners around the world to meet the skin health needs of people throughout their lifetime. Galderma is a leader in research and development of scientifically-defined and medically-proven solutions for the skin.

In Uppsala, Galderma Nordic and our global Aesthetics center of excellence reside with product development, manufacturing and marketing for world-leading

products such as Restylane® and Azzalure®.

**T** Through our journey from startup to a global company, innovation and science has always been at the core of everything we do at Galderma

Helena Åsbrink, Head of Site Operations

### 💑 GALDERMA

WEB www.galderma.com/se www.Galdermaaesthetics.com ADDRESS Seminariegatan 21, SE-752 28 Uppsala PHONE +46 18 444 0330 EMPLOYEES 5000 globally of which 500 in Sweden **FOUNDED** 1981 PRINCIPAL OWNERS FOT, ADIA PRODUCT BRANDS INCLUDES: Basiderm®, Cetaphil®, Epiduo®, Loceryl®, Soolantra®, Rozaderm<sup>®</sup> etc

### LIPUM AB

### A unique way to treat chronic inflammatory diseases

Lipum is a biopharmaceutical company specialized in discovery and development of a novel treatment for chronic inflammatory diseases. The lead candidate SOL-116 is a humanized antibody designed to provide efficacious therapy by blocking a previously overlooked target molecule of the immune system (BSSL). SOL-116 is in late pre-clinical stage supported by solid data for the rare disease juvenile idiopathic arthritis and rheumatoid arthritis. Lipum also explores several other inflammatory diseases with a high unmet medical need. The company is based in Umeå, an excellent life science cluster in Sweden, and its unique approach has attracted international attention, including

a major European Commission Horizon 2020 grant.

Karlstad



WEB www.lipum.se ADDRESS Tvistevägen 48C. SE-907 36 Umeå. Sweden PHONE +46 [0] 903 403 430 E-MAIL infoldlipum.se **REVENUE** 0 EMPLOYEES 5 **FOUNDED** 2010 PUBLIC COMPANY No CHAIRMAN Ulf Björklund PRINCIPAL OWNERS Founders, ALMI Invest AB

**77** Lipum has identified a unique target molecule of the immune system to develop safer and more efficacious treatment of chronic inflammatory diseases and satisfy unmet medical needs for millions of people. Dr Einar Pontén, CEO

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Biotech

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Aurena Laboratories AB

### BIOTECH

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Biotech Biotech

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### ASTRAZENECA

### What Science can do

AstraZeneca is a global, science-led biopharmaceutical company that focuses on the discovery, development and commercialisation of prescription medicines, primarily for the treatment of diseases in three therapy areas - Oncology, Cardiovascular, Renal & Metabolism, and Respiratory & Immunology. Based in Cambridge, UK, AstraZeneca operates in over 100 countries and its innovative medicines are used by millions of patients worldwide. Please visit astrazeneca.com, astrazeneca.se and follow the Company on Twitter @AstraZeneca, @AstraZenecaSE

By harnessing the unprecedented possibilities of science and technology, by transforming the way we work and by engaging with patients in everything we do, I am confident that we will realise our pipeline's potential to the full and deliver continued success.



Pascal Soriot, CEO



PHARMA

ADDRESS 151 85 Södertälje, Sweden PHONE +46 (0) 8 553 260 00 E-MAIL kontakt(dastrazeneca.com REVENUE 24,4 BILLION USD (2019) EMPLOYEES 70 600 (2019) FOUNDED 1999 (Astra founded 1913) PUBLIC/LIST: London, Stockholm and New York CHAIRMAN Leif Johansson PRINCIPAL OWNERS BlackRock, Inc., Wellington Management Group LLP, Investor AB, The Capital Group

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Pharma Pharma

Pharma

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### Leading in news and events

Our magazine Life Science Sweden is the leading and most well known life science magazine in the Nordics. We cover research, science and the development of medical treatments, from idea all the way through preclinical and clinical stages to society and the patient. The printed editon of Life Science Sweden is published four times each year and lifesciencesweden.se is updated several times every day with the most current and relevant news. Our newsletters are sent to 15.000 recipients four times a week. Every year we organize 6-7 international partnering-events. Our unique communication platform includes:

- 1. 6-7 annual international partnering-events
- 2. Magazine Life Science Sweden (3 issues in Swedish/year
- + 1 international issue in English/year)
- 3. The Swedish Life Science Industry Guide
- 4. 4 Newsletters/week to 15.000 recipients
- 5. News portal lifesciencesweden.se
- 6. Podcast "Life Science-podden" 4-5 times/year
- 7. Membership



Editor in Chief **Samuel Lagercrantz** +46 (0)79-337 19 60, samuel.lagercrantz@nordiskemedier.se

**These are the people we reach:** Procurers, politicians at the regional level, drug committees, business management in health care, university and university researchers/biomedical scientists, lab managers, biomedical analysts, chemists/chemical engineers, VC's/investment managers, decision makers in the biotech, pharmaceutical, chemical and nanotech industry. The industries we reach include recruitment, advertising, sales, contract manufacturers, patents and regulatory, market access and legal advice.

### Publishing schedule 2021

#### Our events 2021:

All of our events are annual international partnering meetings with pre-bookable face to face meetings. The events are covered by the media.

#### Lab & Diagnostics of the Future

June 1st, Solna and September 1st in Stockholm. **labdiagnostics.eu** 

New Updates in Drug Formulation & Bioavailability September 1st in Copenhagen. formulationsbioavailability.com

The Future of Swedish & Danish Life Science September 2nd in Lund. swedishdanishlifescience.se

**Bioscience – Research through Innovative Technologies** November 10th in Stockholm. **bioscienceevent.com** 

Pharma Outsourcing – Find the right partner December 1st in Stockholm. pharmaoutsourcing.eu

New Horizons in Biologics & Bioprocessing December 9th in Stockholm. bioprocessing.se

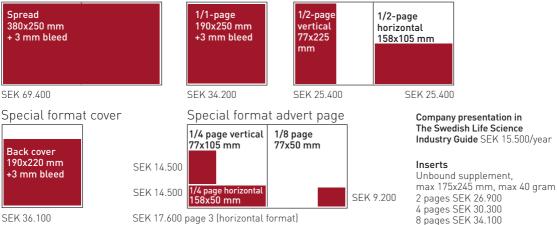


Business Development Manager/Founder Events/ Event Managing Director Maria Eriksson +46 (0)70-874 18 34 maria.eriksson@nordiskemedier.se

ISSUE	PUBLISHING DATE	MATERIAL DATE	TRADE FAIR*/SPECIAL THEME
1	Feb 26th	Feb 8th	The Future of Swedish & Danish Life Science, Sept 2nd, Lund International issue in English
2	May 14th	April 22nd	Lab & Diagnostics of the Future, June 1st, Solna and September 1st, Stockholm New Updates in Drug Formulation & Bioavailability, Sept 1st, Copenhagen
3	Sept 15th	Aug 26th	Bioscience, Nov 10th, Stockholm Pharma Outsourcing, Dec 1st, Stockholm
4	Dec 8th	Nov 18th	New Horizons in Biologics & Bioprocessing, Dec 9th, Stockholm

\* The magazine will be handed out to all delegates at associated event in addition to the regular subscribers. Hence the circulation is extended with 120-2.000 copies.

### Adverts format & prices



### IOVIA

### Solutions for you to drive healthcare forward

IQVIA is a leading global provider of information, innovative technology solutions and contract research services dedicated to using analytics and science to help healthcare stakeholders find better solutions for their patients. Formed through the merger of IMS Health and Quintiles, solutions are powered by the IQVIA CORE™, which combines big data, advanced technology, analytics and extensive industry knowledge. IQVIA has approximately 55,000 employees in more than 100 countries.

**77** We can through leading healthcare big data and technologies, combined

with deep scientific and commercial expertise, help find unparalleled insights,



### ≣IOVIA

WEB www.iqvia.com ADDRESS Pyramidvägen 7, 169 56 Solna PHONE +46 8 50884200 E-MAIL contact nordics@iqvia.com **REVENUE** 9739 MUSD (2017) EMPLOYEES 55000 global where of 500 in the Nordics FOUNDED 2016 through the merger of IMS Health and Quintiles PUBLIC COMPANY Yes. NYSE CHAIRMAN Ari Bousbib

### **KEYPLANTS AB**

### Solutions that make a difference

and support our clients from molecule to market.

KeyPlants, headquartered in Stockholm, manage the design, construction, and commissigning of life science facilities to demanding customers in Sweden and globally. Our core competences include project management, process design, facility design, automation, construction management, commissioning, and qualification. We also provide subject matter expertise in biomanufacturing, aseptic filling, containment and manufacturing of APIs and oral solids. Our team of skilled and experienced engineers clearly makes a difference. Furthermore, as the global modular off-site construction leader, we provide unrivalled

Stefan Ohlsson, General Manager Nordics

modular design and execution experience and capability. Our modular facilities are manufactured in Sweden. We will simplify your facility project and execute the project with speed, flexibility, and predictability.





WEB www.keyplants.com ADDRESS Lilla Bantorget 15, 111 23 Stockholm PHONE +46 8 684 56 200 E-MAIL info@keyplants.com EMPLOYEES 70 **FOUNDED** 2010 PUBLIC COMPANY No

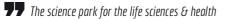
**T** Our vision is to be the leading provider of innovative life science facilities. Jörgen Harrysson, Managing Director/CEO



### The best location in Medicon Valley

Medeon Science Park & Incubator provides a creative environment for new and established companies. Our focus is directed at knowledge-intensive businesses within life science: pharmaceutical development, medical technology, biotechnology and health care. At Medeon you gain access to:

- Suitable premises with the opportunity to build new facilities.
- Close cooperation with health care and the University.
- Strong network and incubator functions.
- · Life Science specific business development, visibility and internationalisation. Good services with, for example, reception, switchboard, travel agency and restaurant.



Ulf G Andersson CEO



WEB www.medeon.se ADDRESS Medeon AB Medeon Science Park & Incubator 205 12 Malmö, Sweden PHONE +46 703-052565 F-MAII catrine.pauckstadt@medeon.se REVENUE N/A EMPLOYEES 3 **FOUNDED** 1985 PUBLIC COMPANY No. CHAIRMAN N/A PRINCIPAL OWNERS N/A

### MEDICON VALLEY ALLIANCE

### - where Swedish and Danish life science ambitions intersect!

The life science cluster organization, Medicon Valley Alliance (MVA) is a, non-profit memberbased organization located in the Swedish-Danish Medicon Valley region and certified with the Gold Label from of the European Cluster Excellence Initiative. Medicon Valley Alliance has more than 300-member companies and institutions including Swedish and Danish universities, hospitals, human life science businesses, regional governments and service providers. Through networking, project management, life science professional seminars, events and conferences, MVA works to facilitate increased Swedish-Danish collaboration and contribute to the realization and positioning of Medicon Valley as the most competiti-

ve, most attractive and most vital life science cluster in Northern Europe.

With just a little extra effort and Swedish-Danish alignment we could position the Swedish-Danish Medicon Valley region and thereby the Nordics as such at the very top of global life science innovation. Petter Magnusson Hartman, CEO



### medicon valley alliance

WEB www.mva.org ADDRESS Arne Jacobsens Allé 15, 2. Ørestad City, DK-2300 Copenhagen S Denmark PHONE +45 70 20 15 03 E-MAIL mva@mva.org EMPLOYEES 12 FOUNDED 1997 CHAIRMAN Søren Bregenholt

### PHARM ASSIST SWEDEN AB

### Quality Assurance and Regulatory Affairs professional services

Pharm Assist is a professional service company offering quality and regulatory solutions for medicinal products and medical device. Founded in 1994 the company has assisted more than 200 pharmaceutical and medtech companies over the years. Our qualified team which has deep scientific, business and regulatory experience, is happy to provide tailor-made professional services in quality assurance and regulatory affairs to local and international pharma, biotech and medtech companies. Examples of services offered by us are pharma-covigilance (incl. QPPV), medical information, GDP (incl. RP), medical writing (scientific and

regulatory documents), RA support and product registrations relating to medicinal products and medical devices (MDR, IVDR and software as medical devices).

**77** Pharm Assist's highly qualified team provides solutions that minimize patient risk, ensure regulatory compliance and drive operational effectiveness.

Johan von Heijne, CEO

Gösta Hiller PhD, CEO.



WEB www.pharmassist.se ADDRESS Pharm Assist Sweden AB, Bangårdsgatan 4A, 753 20 Uppsala, Sweden

PHONE +46 (0)18 71 32 00 FOUNDED 1994 PUBLIC COMPANY Private CHAIRMAN Mats Ehrnebo PRINCIPAL OWNER Mats Ehrnebo

### SCANDINAVIAN DEVELOPMENT SERVICES

### Services that make a difference

SDS Life Science is the leading consultancy in the Nordics with regards to regulatory guidance, design of clinical trials and expertise in biostatistics. We help clients develop pharmaceuticals, combination products and medical device from early phase to exit or market. Our concept is to offer services within the full spectrum of competences needed for drug development. A dedicated team of experts with solid background and experience

from working at regulatory agencies, pharma industry and academia work together to create value by delivering the most efficient development program.

**77** Our distinction is our multidisciplinary approach. We call it the SDS difference!



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WEB www.scanddev.se ADDRESS Svärdvägen 23, SE 281 33 Danderyd, Sweden (HQ) PHONE +46 (0)8 755 80 80 E-MAIL contact@sdslifescience.com REVENUE 60 mSEK EMPLOYEES 35 FOUNDED 2012 PUBLIC COMPANY No CHAIRMAN Jens Hansson PRINCIPAL OWNER Anna Törner

#### **Company Name**

**Ghiveandfive** Accelerator Nordic AB Adapt Localization Services Advokatfirman Delphi Aktivia Science Work AB Aldenco AB ALS Scandinavia AB Alumni AB Animech AB Animech Technologies AnoxKaldnes Global AB Antaros Medical AB Arthur D. Little AB Ashfield Nordic AB (formerly known as Pharmexx Nordic AB) AssuransSelector AB Berendsen Textil Service AB **BioMedLit BioPharmaLinx AB BioReach AB Bioventia AB BiQ Pharma AB** Bondi Executive Search Bruun & Maté AB Business Region Göteborg-FDI-Life Science Cardell Consulting AB Chemnotia AB **Chubb Insurance Company** of Europe S.A. CITEC Clean Room Control AB ClinStorage AB **Compass Rekrytering** & Utveckling AB **Copenhagen Bio Science Park** Damn Good Agency Devex Mekatronik AB Devex ProPart AB Dfind Science & Engineering AB DHL Express Nordic Docs International **Edsman Medical Writing** Elpro Nordic ApS Encecor AB Epsilon AB Ernst & Young AB Etteplan Etteplan Sweden AB Eureda Exova Metech AB

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#### City

Borås Stockholm Stockholm Huddinge Luleå Stockholm Uppsala Lund Mölndal Stockholm

Stockholm Helsingborg Nyköping Järfälla Bromma Uppsala Uppsala Södertälje Stockholm Malmö

Göteborg Sollentuna Bromma

Stockholm Karlstad Uppsala Solna, Sweden

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#### Website

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ashfieldhealthcare.com assuransselector.se berendsen.se biomedlit.com biopharmalinx.se bioreach.se bioventia.com biqpharma.com bondi.se bruunmate.com

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### **Company Name**

Extero AB FindFactPharma AB ForValue AB Galenometrics AB GATC Biotech AB **Global Pharma Consulting AB Greenhouse Labs** Healthy Bizniz Europe AB HotSwap Imdevco AB InfoTech Scandinavia AB Innoventus Project AB International Clinical Testing AB Invest in Skåne ΙΟΛΙΦ J.F.B Consulting AB JLT Risk Solutions AB Kamishi AB Karolinska Institutet Science Park Karolinska Development AB Karolinska Institutet Innovations AB **KevPlants AB** Know IT Business Consulting AB Kuehne + Nagel AB Labjoy AB Landegren Gene Technology AB Lidingö Elektriska Logos - global language service provider to the life sciences industry LucyJRobertshaw Mandalon Technologies AB Mandly Search & Selection Marken Ltd. **MD Medical Writing & Translations** Medeon AB Medical Lead Nordic AB Medicon Valley Alliance Medicon Village MediGelium AB Medmind Medos AB Merrill Brink International MetaSafe AB Mikrolab Stockholm AB Minerva Sverige AB Mintage Scientific AB Mizarra Business Management Monocl AB Montex AB Moveup Consulting AB N4 Teknik AB

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### City

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Ystad Hölö Linköping Stockholm Stockholm-Arlanda Hammenhög Malmö Stockholm Copenhagen Lund Stockholm Stockholm Linköping Torslanda Södertälie Sollentuna Kista Götebora Helsingborg Göteborg Jämjö Göteborg Södertälje

#### Website

extero.se findfactpharma.se forvalue.se linkedin.com/in/Galenometrics gatc-biotech.com globalpharma.se greenhouselabs.che.kth.se healthybizniz.eu hotswap.eu telia.com advantum.com innoventus.com clinicaltesting.se investinskane.com igvia.com jfb-consulting.com iltrisk.se kamishi.se sciencepark.ki.se karolinskadevelopment.com kiinnovations.se kevplants.com knowit.se kn-portal.com labjoy.se iqp.uu.se lidingoelektriska.se logos.net lucvirobertshaw.com mandalon.se mandly.se marken.com mariadalby.com

medeon.se medicallead.se mva.org mediconvillage.se sciencepark.ki.se/node/125 medmind.se medos.se merrillbrink.com metasafe.se vattenprovtagning.se minerva-plm.com/minerva-group mintage.se mizarra.com monocl.com montex.se moveup.se n4.nu

#### **Company Name**

NDA Group AB NNE Pharmaplan AB Nordic Life Science Corporate Finance AB Notch Communications AB NY Consulting AB **Oasmia Pharmaceutical AB** OffspringBiosciences AB **Ola Levin Consulting AB Oncodesign SA** Oxyma Innovation AB P.U.L.S. AB Parmatur HB PeakSearch AB Peter Utterström Pharma Relations AB Pharma Search and Advice AB Pharmadrome Ltd PharmaSite Pharm Assist Sweden AB Poolia Life Science Prevas AB Projektgruppen i Mälardalen AB Projektsupport S-0 AB ProPharma Group Q Advance Compliance & Validation AB QAdvis AB QMP Quality Maintenance Partner AB Raise-In AB Ramidus AB RegSafe - Regulatory Safety Sciences Sahlgrenska Science Park Scandinavian Development Services Scandinavian Regulatory Services AB Scientific Solutions Scandinavia AB Scientific Work Semcon Senator Medical AB Serviceföretaget PIMA AB SIS, Swedish Standards Institute Sjukvårdsekonomi Skogsmöllan AB SLS Invest AB SLU Holding AB Smile Incubator SOBC Sweden SP Process Development Stockholm Business Region Stockholm Science City Foundation Stockholm-Uppsala Life Science Strategic Research

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#### City

Upplands Väsby Stockholm

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nordiclifescience com notchcommunications.co.uk nyconsulting.se oasmia.com offspringbiosciences.se levinpharma.se oncodesign.com oxyma.se pulsinvest.se parmatur.com peaksearch.se swedishlifesciences.se/X pharmarelations.se pharmasearch.se pharmadrome.com pharmasite.se pharmassist.se poolia.se prevas.se projektgruppen.com projektsupportso.com ProPharmaGroup.com gadvance.se gadvis.com gmp.se raise-in.se ramidus.se regsafe.se sahlgrenskasciencepark.se scanddev.se srs se scientificsolutions.se scientificwork.se semcon.com senatormedical.se pima.se sis.se ihe.se skogsmollan.se slsinvest.com slu se smileincubator.life vimsson.com sp.se stockholmbusinessregion.se ssci.se suls.se stratresearch.se

#### **Company Name**

Swedish Labtech Symbio AB Synergus **Tambiz Consulting** TATAA Biocenter AB Technia AB Teknopol AB TeknoSeed AB **TNS SIFO Navigare Tools of Science** Toxicology Knowledge Team Sweden AB Trialbee AB Trust forwarding TSS AB UK Trade & Investment Umeå Biotech Incubator Unilabs AB Uppsala BIO UUAB Utveckling AB Validera Ventac Partners AB Veprox Medical Visipower World Courier (Sweden) AB Wusson Accelerator AB YIT Sverige AB Your Special Delivery Service AB

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Stockholm Stockholm Täby Stockholm Göteborg Kista Lund Lund Gothenburg Stockholm

Södertälje Lund Stockholm Stockholm Stockholm Umeå Göteborg Uppsala Uppsala Kista Lund Västra Frölunda Lomma Arlandastad Stockholm Solna Stockholm

#### Website

swedishlabtech.se endevo.se synergus.se tambiz.se tataa.com technia.se teknopol.se teknoseed.se navigare.se toolsofscience.se

toxkteam.com trialbee.com trustforwarding.se tss.se ukti.gov.uk ubi.se capiodiagnostik.se uppsalabio.se uuab.uu.se validera se ventac-partners.com veprox.se visipower.com worldcourier.com wusson.com yit.se ysds.com/sv

### BIOIT

### **Company Name**

Aitellu Technologies AB Bytewize AB Capish **Clinical Gene Networks** Compumine AB Comsol AB Contur Software AB Formpipe Software AB **HealthiHabits** IP Life Sciences AB/IPERION Just-In-Mind AB Labstory LabWare Nordic MedicWave AB MKS Umetrics AB MultiD Analyses AB Nagarro Software Proxedra Qlucore Software Point AB Starlims Nordic Stratiteg Sweden AB The MathWorks

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#### Website

aitellu.com bytewize.com capishknowledge.com clinicalgenenetworks.com compumine.com comsol.com contur.com formpipe.com healthihabits.com iperion.se just-in-mind.se labstory.se labware.com medicwave.com umetrics.com multid.se nagarro.com proxedra.com qlucore.com softwarepoint.com starlims.com stratiteq.com mathworks.com

### СМО

### COBRA BIOLOGICS (COGNATE BIOSERVICES)

### **Contract Manufacturing Excellence**

Cobra Biologics, the gene therapy division of Cognate BioServices, is a leading international contract development and manufacturing organisation (CDMO) with GMP approved facilities in both the UK and Sweden, each with an extensive track record in serving our global client base. Cobra offers a broad range of integrated and stand-alone services for both the clinical and commercial gene therapy market. As a trusted provider and a key partner in the drug development and commercialization process, Cobra takes pride in manufacturing excellence and comprehensive range of services to the pharmaceutical and biotech industries.

We're committed to investing for both current needs and the future at this extraordinary time in the history of gene therapy when many new and potentially life-changing medicines are in the pipeline. Peter Coleman, Chief Executive

### MEDICAGO AB

### Your trusted partner in biotech

Medicago is celebrating 25 years of continuous service to the life-science industry. We are well established in contract development/manufacturing in biotechnology, chemistry and medical technology with modern facilities including filling lines, cleanrooms and lyophilisers. With extensive experience of quality systems ISO9001 and ISO13485 we welcome projects in both small and industrial scale. Our own product range comprise user-friendly SmartBuffers® (pre-made dry buffers), a wide range of lectins as well as biochemical kits and reagents.



Jan Henriksson, CEO





WEB www.cobrabio.com ADDRESS Cobra Biologics Storjordenvägen 2, SE-864 31 Matfors, Sweden PHONE +46 (0)60 7858 600 E-MAIL info@cobrabio.com EMPLOYEES ~250 FOUNDED 1992 PUBLIC COMPANY Private



WEB www.medicago.se ADDRESS Danmark Berga 13, 755 98 Uppsala, Sweden PHONE +46 (0) 18 56 11 80 E-MAIL info@medicago.se REVENUE 50 MSEK EMPLOYEES 45 FOUNDED 1995 PUBLIC COMPANY No CHAIRMAN Emil Linde

### **Company Name**

APL (Apotek Produktion & Laboratorier AB) Bioglan AB Cobra Biologics Galenica AB Kemwell AB Medicago AB Pfizer Health AB, Site Strängnäs QPharma AB Recipharm AB

#### Category

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City

Kungens Kurva Malmö Matfors Malmö Uppsala Uppsala Strängnäs Malmö Jordbro

### Website

apl.se bioglan.se cobrabio.com galenica.se kemwellbiopharma.com medicago.se pfizer.se qpharma.se recipharm.com

### CRO

### A+ SCIENCE AB

### Earn Trust - Make Difference

A+ Science is a Contract Research Organisation (CRO) run by its employees. We provide services in clinical trials for pharmaceuticals (phase I-IV) and medical devices. We also offer broad expertise in pharmacovigilance services during clinical trials and post marketing. For more than two decades we have been performing clinical trials for small, mid-size and big pharmaceutical, biotech and Medical device companies. We offer customised, flexible and cost-efficient solutions to our clients.

Our core expertise is in the Nordic Countries, however through our close collaboration and partnership with other CROs, we cover several other countries.



**77** Our vision is to earn trust and make difference.

Håkan Fröderberg, CEO



WEB www.a-plusscience.com ADDRESS Luntmakargatan 22, 111 37 Stockholm, Sweden PHONE +46 (0) 73 67 44 122 E-MAIL info@a-plusscience.com REVENUE 25 MSEK EMPLOYEES 17 FOUNDED 1997 PUBLIC COMPANY Public but not listed CHAIRMAN Mikael Nordenstjerna

### ADLEGO BIOMEDICAL AB

### Adlego Biomedical - Your preclinical partner

Adlego Biomedical ABs customers are always guaranteed honest project discussions and reports. Medical Product Agencies rely on the independence and integrity of Adlego! We collaborate with a complete range of companies to cover all parts of preclinical drug development.

Adlego Biomedical AB is a proud member of Karolinska Institutet Science park.

TWe work virtually, in collaboration with other small CROs, we care about small specialized projects, but have also capacity for long-term projects. Our customers appreciate short lead times and direct communication with Study Directors. Urban Höglund, CEO



Adlego

WEB www.adlego.se ADDRESS P.O. Box 42, 751 03 Uppsala, Sweden PHONE +46 (0) 733 42 17 37 E-MAIL info@adlego.se REVENUE 15 MSEK in Sweden EMPLOYEES 8 FOUNDED 2005 PUBLIC COMPANY NO PRINCIPAL OWNERS Urban Höglund

### CTC CLINICAL TRIAL CONSULTANTS AB

### We Translate Science into Treatment

CTC Clinical Trial Consultants AB is a full-service CRO with focus on clinical conduct. Our mission is to facilitate clinical and translational research by providing our customers with cost-effective advice, conduct and reporting of clinical trials. We have four departments: Clinical Research Units, Clinical Operations, Pharmacovigilance and Biometrics, all supported by independent Quality Assurance management.

**TT** Trust our expertise in drug development, innovative techniques and translational research in the conduct of your early clinical program.

Anders Millerhovf, CEO

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WEB www.ctc-ab.se ADDRESS Dag Hammarskjölds väg 10B, 752 37 Uppsala, Sweden PHONE +46 (0)18-30 33 00 E-MAIL info@ctc-ab.se REVENUE 94 MSEK EMPLOYEES 65+ FOUNDED 2011 PUBLIC COMPANY Public CHAIRMAN Bengt Dahlström PRINCIPAL OWNERS N/A

### GALENICA

### Your partner in pharmaceutical development

Galenica is a Swedish privately owned pharmaceutical company divided into three business units, contract development (CRO), contract manufacturing (CMO) and development of own pharmaceutical dermal products (PHARMA).

The CRO unit supports and quides our partners in their pharmaceutical development programs. We have expertise in pharmaceutical and analytical development as well as in production of clinical trial material for phase I up to phase III. In the CMO unit Galenica manufactures niched products for our customers to bring to the market. The PHARMA

unit develops and launches Galenicas own pharmaceutical products to the market, utilizing our state-of-the-art expertise in drug formulation.

**TT** We expect to continue our successful expansion also during 2021.



Ronnie Wallin, CEO

### SGALENICA

WEB www.galenica.se ADDRESS Medeon Science Park Per Albin Hanssons väg 41 205 12 Malmö, Sweden PHONE +46 (0)40 32 10 95 E-MAIL infoldgalenica.se **REVENUE** 172 MSEK EMPLOYEES 85 **FOUNDED** 1999 **PUBLIC COMPANY** Private

### LINK MEDICAL RESEARCH

### Your LINK to Competence & Technology

LINK Medical is a full-service contract research organization (CRO) providing product development services for the pharmaceutical and medical device industries across Northern Europe. We offer a well-integrated local presence in the Nordics, UK, and Germany. Reaching from early phase development to post-marketing, we have over 180 employees providing expert guidance across every aspect of a project – all from ONE source. Our specialized oncology team thrives with complex oncology studies due to our broad multidisciplinary knowledge and long experience overcoming the associated challenges at every step. Our

promise is to improve and accelerate your product development through transformative methods, active communication and optimal solutions.

**77** As a strategic partner, we provide expert competence and technology to enable evidence-based decision-making that support the delivery of superior clinical outcomes.

Lena Lindeberg, Director, Commercial Operations

### **REGSMART LIFE SCIENCE AB**

### Regulatory Relevant & Scientifically Sound

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RegSmart is a regulatory consultancy firm that will help you navigate in a complex and evolving regulatory landscape. With our unique combination of regulatory experience from senior positions at the Medical Products Agency and pharma industry we will provide fit for purpose regulatory strategies in relation to global regulatory requirements and business goals. Our team will analyze the current regulatory environment and the available science to give project specific guidance and advice. RegSmart provides support from early research throughout your product lifecycle.



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**77** We see the regulatory opportunities and challenges in drug development



Marie Gårdmark, CEO

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WEB www.LINKMedical.eu ADDRESS Kungsängsvägen 19, SE-753 23 Uppsala, Sweden PHONE +46 739 402 227 E-MAIL

lena.lindeberg@linkmedical.eu Or contact https://linkmedical.eu/ contact#contact-us **REVENUE** about 225 Mill SEK **EMPLOYEES** 180 **FOUNDED** 1995 PUBLIC COMPANY No CHAIRMAN Jørgen Waaler PRINCIPAL OWNERS Ola Gudmundsen

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WEB www.regsmart.se ADDRESS Dag Hammarskjölds väg 58 b, 752 37 Uppsala PHONE +46 76 527 6265 E-MAIL info@regsmart.se FOUNDED 2019

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### CRO

### SCANDINAVIAN CRO AB

### Scandinavian CRO helps our clients to perform better clinical research

Scandinavian CRO, SCRO, performs complete studies or parts of projects within the field of clinical studies. Both within Pharma and MedTech. We are a full-service contract research organisation (CRO) that helps manage trial aspects such as feasibility studies, study design, medical writing, site selection, submission to authorities and ethics committees, monitoring, site management and pharmacovigilance, as well as study documentation, data management, statistics, and good clinical practice (GCP) training to ensure clinical studies comply with national and international regulations.

# With passionate employees that truly enjoy what we do, Scandinavian CRO's vision is to support pharma and medtech companies, as well as academia, by helping them to translate their clinical research into health solutions that enable better future health solutions.

Ulrika Hammarström Lüllmaa, CEO and founder

CROs



WEB www.scro.se ADDRESS Skolgatan 8, Box 150 27, 750 15 Uppsala, Sweden PHONE +46 (0) 18 100 550 E-MAIL info@scro.se REVENUE 31 000 000 SEK EMPLOYEES 30 FOUNDED 2007 CHAIRMAN UIF Boberg PRINCIPAL OWNERS Ulrika Hammarström Lüllmaa

### **Company Name**

A+ Science AB			
Adlego Biomedical AB			
Aleris Medilab			
Arandi Development AB			
Bioperm AB			
BioVet AB			
Bragee Medect Clinical Trials			
Ceffort AB			
Ceffort ControlSep AB			
ClinTec International Ltd.			
Consulting AB			
CR Competence AB			
CTC Clinical Trial Consultants AB			
EminTech			
Galenica AB			
Harrison Clinical Research Sweden AB			
Herac AB			
Hermelinen Forskning			
INC Research Sweden AB			
IRW Consulting AB			
Karolinska Trial Alliance			
KCR			
KeytoLead AB			
Larix Sweden AB			
Late Phase Solutions Europe AB			
LINK Medical Research			
Medibiome AB			
Medpace Sweden AB			
MicroMorph AB			
Mikro Kemi AB			

### Category

City

Stockholm Uppsala Täby Stockholm Lund Sollentuna Stockholm Lund Lund Göteborg Malmö Lund Uppsala Lund Malmö Sollentuna Huskvarna Luleå Uppsala Danderyd Stockholm Täby Södertälje Solna Täby Kista Mölndal Stockholm Lund Uppsala

### Website

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### CRO

### **Company Name**

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OncoTargeting AB
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Pelago Bioscience AB
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Redoxis AB
RegSmart Life Science AB
Scandinavian CR0 AB
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Statisticon AB
Statistikkonsulterna
Syntagon AB
TFS International AB
Truly Translational Sweden AB
UCR – Uppsala Clinical Research Center
Vironova
Vironova Biosafety AB

#### Category

CROs

Malmö Göteborg Vattholma Lund Solna Södertälje Uppsala Uppsala Stockholm Uppsala Uppsala Stockholm Lund Helsingborg Solna Uppsala Göteborg Uppsala Uppsala Stockholm Lund Uppsala Göteborg Södertälje Lund Lund Uppsala Stockholm Stockholm

City

#### Website

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Intellectual Property Intellectual Property

#### City

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Lage Thaning, Managing Director

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Carl Henrik Edfors



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Suppliers (Distributors) Suppliers (Distributors)

#### City

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Suppliers (Distributors) Suppliers (Distributors)

### City

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### Category

Matin Becker, Chief Executive Officer

Suppliers (Manufactures) Suppliers (Manufactures)

### City

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#### **Company Name**

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### Category

Suppliers (Manufactures) Suppliers (Manufactures)

### City

Gothenburg Uppsala Lund Getinge Uppsala Uppsala Täbv Lund Lund Bromma Solna Freibura Nyköping Uppsala Stenungsund Kumla Kista Nacka Strand Helsingborg Stockholm Uppsala Danderyd Uppsala Stockholm Sollentuna Stockholm Solna Lund Lund Göteborg Hägersten Bunkeflostrand Lund Malmö Spånga Uppsala Spånga Malmö Åstorp Upplands Väsby Stockholm Kista Limhamn Nacka Uppsala Sollentuna

#### Website

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### SUPPLIERS (MANUFACTURERS)

### **Company Name**

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#### Category

Suppliers (Manufactures) Suppliers (Manufactures)

### City

Uppsala Umeå Helsingborg Köping Stockholm Huddinge Västerås Kista Vimmerby Uppsala Mölndal Kungens Kurva Jönköping Upplands Väsby Stockholm Huddinge

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#### **Company Name**

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#### Category

Suppliers (Manufactures **Business Devel/Service** CROs Suppliers (Distributors) Medtech Pharma Pharma Medtech **Business Devel/Service** Biotech Biotech Biotech Medtech **Business Devel/Service** Medtech Medtech Suppliers (Distributors) Suppliers (Distributors) Biotech CROs **Business Devel/Service** Intellectual Property Intellectual Property Medtech Biotech Suppliers (Manufactures) Suppliers (Manufactures) Suppliers (Distributors) Suppliers (Manufactures) Suppliers (Distributors) Medtech BiolT Business Devel/Service Biotech **Business Devel/Service** Medtech CROs Suppliers (Manufactures) Medtech Biotech Medtech Suppliers (Manufactures) **Business Devel/Service** Medtech **Business Devel/Service** Biotech Medtech Pharma Biotech Medtech **Business Devel/Service** 

Uppsala Borås Stockholm Västra Frölunda Malmö Solna Askim Stockholm Stockholm Kista Lund Uppsala Göteborg Stockholm Linköping Sweden Stockholm Bromma Bromma Helsingborg Uppsala Stockholm Lund Stockholm Solna Bromma Lidingö Kista Lidingö Vännäs Solna Ängelholm Gothenburg Huddinge Göteborg Huddinge Lidingö Täbv Lund Stockholm Lund Solna Uppsala l uleå Lund Stockholm Huddinae Uppsala Solna Götebora Katrineholm Uppsala

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Business Devel/Service Business Devel/Service Business Devel/Service Suppliers (Manufactures) Citv

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CMOs Biotech Medtech CROs Medtech Intellectual Property Business Devel/Service Biotech

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Medtech Biotech Suppliers (Distributors) CROs **Business Devel/Service Business Devel/Service** Suppliers (Manufactures) Suppliers (Manufactures) Suppliers (Manufactures) Suppliers (Distributors) Biotech Suppliers (Manufactures) Biotech **Business Devel/Service** CROs Medtech Suppliers (Distributors) Business Devel/Service Intellectual Property Suppliers (Manufactures) Intellectual Property Medtech **Business Devel/Service** Medtech Medtech CROs Intellectual Property Medtech Pharma Suppliers (Distributors) Suppliers (Distributors) Suppliers (Distributors) **Business Devel/Service** Suppliers (Manufactures)

**Business Devel/Service** BiolT Medtech Biotech Biotech BiolT Biotech **Business Devel/Service** Suppliers (Distributors) Medtech Medtech Biotech CROs CROs Biotech Medtech Suppliers (Manufactures)

### **City** Askim

Umeå Stockholm Lund Bromma Uppsala Hallstahammar Uppsala Onsala København Ø Lindome Handen Södertälje Uppsala Sollentuna Uppsala Göteborg Södertälie Stockholm Lund Stockholm Strömstad Stockholm Lund Stockholm Stockholm Stockholm Stockholm Stockholm Älvsiö Solna Solna Malmö Malmö Göteborg Västerås Stockholm Karlskoga Lund Malmö Ängelholm Sollentuna Stockholm Upplands Väsby Uppsala Solna Lund Lund Lund Lund

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#### **Company Name**

Cellevate AB Cellink AB Cellwell **Cenova AB Innovation & Production** Cepheid AB Cerner Cewatech AB Chemical Instruments AB Chemilia AB Chemnotia AB **Christian Berner AB** ChronTech Pharma AB **Chubb Insurance Company** of Europe S.A. CITEC **Clean Room Control AB Clinical Gene Networks** ClinStorage AB ClinTec International Ltd. CMA Microdialvsis AB CMC Contrast AB Cobolt AB **Cobra Biologics Colly Flowtech AB** Coloplast A/S Humlebaek Comair Professor Hans Wiksell AB Compass Rekrytering & Utveckling AB Compumine AB Comsol AB **Conlega Biobusiness Development** and Management HB Contur Software AB **Copenhagen Bio Science Park Corline Systems AB CR** Competence AB **CR** Development **Crelab Instruments AB** CropTailor AB Crucell Sweden AB CTC Clinical Trial Consultants AB Cubist IT AB CvberGene AB Damn Good Agency DanPFT Deltatec Pharma Demetech AB Devex Mekatronik AB Devex ProPart AB Devyser AB Dfind Science & Engineering AB **DHL Express Nordic Diamyd Diagnostics AB** 

#### Category

Biotech Biotech Medtech Medtech Medtech Medtech Suppliers (Distributors) Biotech Business Devel/Service Suppliers (Manufactures)

**Business Devel/Service Business Devel/Service** Business Devel/Service BioIT **Business Devel/Service** CROs Suppliers (Manufactures) Biotech Suppliers (Manufactures) CM0s Suppliers (Distributors) Medtech Medtech **Business Devel/Service** BiolT BiolT

**Business Devel/Service** BioIT **Business Devel/Service** Medtech CROs Medtech Suppliers (Distributors) Biotech Biotech CROs Medtech Suppliers (Manufactures) **Business Devel/Service** Biotech Suppliers (Manufactures) Medtech **Business Devel/Service Business Devel/Service** Medtech **Business Devel/Service Business Devel/Service** Medtech

Göteborg Åkersberga Mjölby Bromma Stockholm Göteborg Sollentuna Huddinge Bromma Mölnlycke Huddinge Stockholm Karlstad Uppsala

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Lund

Karlstad Uppsala Stockholm Solna, Sweden Göteborg Kista Malmö Solna Matfors Kista Danmark Stockholm Stockholm Uppsala Stockholm

Uppsala Stockholm Copenhagen N Uppsala Lund Lund Billdal Göteborg Stockholm Uppsala Stockholm Solna Stockholm Malmö Trollhättan Täbv Skarpnäck, Stockholm Skarpnäck, Stockholm Stockholm Stockholm Stockholm Stockholm

#### Website

cellevate.com cellink.com cellwell.se cenova.se affigene.com cerner.com cewatech.se ciab.se chemilia.com chemnotia.com christianberner.com chrontech.se

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conlega.com contur.com cobis dk corline com colloidalresource.se colloidalresource.se crelab.se croptailor.com crucell.se ctc-ab.se cubist.eu cybergene.se dga.se danpet.eu deltatec.se demetech.com devexmekatronik.se devex.se devyser.com dfind.se/science-engineering dhl.com diamyd.com

### **Company Name**

Diamyd Medical AB **Diamyd Therapeutics AB** DiaSorin AB Dilafor AB **Dilaforette AB** Dinamediciner.se Docs International Doxa AB **DuPont Chemoswed** Dvnamic Code AB **Edsman Medical Writing** Elekta Elpro Nordic ApS EminTech Encecor AB Entomed AB Epsilon AB Eribis Pharmaceuticals AB Ernst & Young AB Etteplan Etteplan Sweden AB Eureda Euro-Diagnostica AB Eurocine Vaccines AB European Institute of Science AB Exova Metech AB Extero AB Fagerström Pharma Systems AB FindFactPharma AB Finess Hygiene AB **Fisher Scientific** Fluicell AB Formpipe Software AB ForValue AB Fresenius Kabi AB **Fresenius Medical Care** Fujirebio Diagnostics AB Galderma Galenica AB **Galenometrics AB** Gammadata Instrument AB Gärde Wesslau Advokatbyrå GATC Biotech AB GATC Biotech AB GCE Healthcare **GE Healthcare** Genano Luftreningsteknik Genovis AB Getinge Global Pharma Consulting AB **Glucox Biotech AB Glycorex Transplantation AB** 

#### Category

Biotech Biotech Medtech Biotech Biotech Pharma **Business Devel/Service** Medtech Suppliers (Manufactures) Biotech **Business Devel/Service** Medtech **Business Devel/Service** CROs Business Devel/Service Medtech Business Devel/Service Biotech **Business Devel/Service Business Devel/Service** Business Devel/Service **Business Devel/Service** Medtech Biotech Suppliers (Manufactures) **Business Devel/Service Business Devel/Service** Suppliers (Manufactures) **Business Devel/Service** Medtech Suppliers (Distributors) Suppliers (Manufactures) BioIT **Business Devel/Service** Pharma Medtech Medtech Biotech CMOs **Business Devel/Service** Suppliers (Distributors) Intellectual Property Business Devel/Service Biotech Medtech Suppliers (Manufactures) Suppliers (Distributors) Suppliers (Manufactures) Medtech **Business Devel/Service** Biotech Medtech

Stockholm Stockholm Sundbyberg Solna Solna Stockholm Solna Uppsala Malmö Linköpina Stockholm Stockholm Hørsholm Lund Uppsala Malmö Malmö Uppsala Stockholm Västerås Halmstad Uppsala Malmö Solna Lund Linköping Jönköping Helsingborg Mariefred Kisa Västra Frölunda Gothenburg Stockholm Göteborg Uppsala Stockholm Göteborg Uppsala Malmö Uppsala Uppsala Stockholm Solna Solna Malmö Uppsala Landskrona Lund Götebora Johanneshov Stockholm Lund

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## **Company Name**

Gradientech AB Greenhouse Labs Groth & Co Gynius AB Gvros AB HAB Nicolai Johannsen Haemochrom Diagnostica AB Hansa Medical AB (publ) Harrison Clinical Research Sweden AB **HealthiHabits** Healthy Bizniz Europe AB Herac AB Herbicin AB Hermelinen Forskning Hermes Medical Solutions AB Hettich Labinstrument AB Hilotherm Scandinavia Höimed Medical AB HotSwap HØIBERG ICU Scandinavia AB IDL Biotech AB Idogen IHE - Institutet för Hälso och Siukvårdsekonomi Imdevco AB Imego AB Immun System IMS AB Immunicum AB Implementa Hebe, AB INC Research Sweden AB Indevex AB (publ) InDex Pharmaceuticals AB Industriaktiebolaget Ventilato Infogosoft InfoTech Scandinavia AB Inhalation Sciences Sweden AB Innovagen AB Innoventus Project AB Inovata AB Inpart Trading AB InRo BioMedTek AB Integrative Research Laboratories Sweden AB International Clinical Testing AB Intervacc AB Invest in Skåne IP Life Sciences AB/IPERION ΙΩVΙΑ **IRW Consulting AB** Isconova AB Isifer AB

#### Category

Suppliers (Manufactures) **Business Devel/Service** Intellectual Property Medtech Suppliers (Manufactures) Suppliers (Distributors) Medtech Biotech CROs BioIT **Business Development** CROs Biotech CROs Medtech Suppliers (Distributors) Medtech Medtech **Business Devel/Service** Intellectual Property Suppliers (Manufactures) Biotech Pharma

**Business Devel/Service Business Devel/Service** Medtech Biotech Biotech Suppliers (Manufactures) CROs Biotech Biotech Biotech Suppliers (Manufactures) **Business Devel/Service** Biotech Suppliers (Manufactures) **Business Devel/Service** Suppliers (Manufactures) Medtech Medtech

Biotech Business Devel/Service Biotech BioIT Business Devel/Service CROs Biotech Biotech

# City

Uppsala Stockholm Stockholm Stockholm Uppsala Lidingö Mölndal Lund Sollentuna Stockholm Strängnäs Huskvarna Lund Luleå Stockholm Sollentuna Täbv Stockholm Sundbyberg Copenhagen K Täby Bromma Lund

Lund Göteborg Göteborg Uppsala Göteborg Lund Uppsala Storebro Stockholm Stockholm

Malmö Huddinge Lund Uppsala Bromma Vagnhärad Umeå

Göteborg Ljusdal Hägersten Malmö Lund Solna Danderyd Uppsala Danderyd

## Website

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irlab.se clinicaltesting.se intervacc.com investinskane.com iperion.se iqvia.com irwcro.com isconova.se isifer.se

## **Company Name**

J.F.B Consulting AB JLT Risk Solutions AB Johnson & Johnson Junvik Clinical Development Consulting AB Just-In-Mind AB Kamishi AB Kancera AB Karessa Karo Bio AB Karolinska Development AB Karolinska Institutet Innovations AB Karolinska Institutet Science Park Karolinska Trial Alliance KCR Kemwell AB **KevPlants AB** KevtoLead AB Kibion AB Kinovo Life Science AB part of Agentia Free Agent Network KNF Neuberger GmbH Know IT Business Consulting AB Kompauto Nordic AB Kovalent AB Krüger Akvapur AB Kuehne + Nagel AB L.A.B. Sweden AB La Crocina Pharmaceutical Consultants D.I. Lab Automation Nordic AB Lab on a Bead AB Labex Instrument AB Labinett AB Labinova AB Labjoy AB LabRobot Products AB LabRum AB LabRum Klimat AB Labstorv LabTeamet - Labteam Scandinavia AB LabVision AB LabWare Nordic Laccure AB Ladulaas Clinical Trials Landegren Gene Technology AB Larix Sweden AB Late Phase Solutions Europe AB Lavivo AB LECO Corporation Svenska AB Legosan AB Leica Microsystems AB

#### Category

Business Devel/Service Business Devel/Service Medtech

CROs BiolT Business Devel/Service Biotech Pharma Biotech Business Devel/Service Business Devel/Service CROs CROs CMOs Business Devel/Service CROs CMOs Business Devel/Service CROs

Business Devel/Service Suppliers (Manufactures) Business Devel/Service Suppliers (Distributors) Suppliers (Manufactures) Business Devel/Service Suppliers (Distributors)

**Business Devel/Service** Suppliers (Manufactures) Suppliers (Manufactures) Suppliers (Distributors) Suppliers (Distributors) Suppliers (Distributors) **Business Devel/Service** Suppliers (Manufactures) Suppliers (Distributors) Suppliers (Distributors) BiolT Suppliers (Distributors) Suppliers (Distributors) BiolT Medtech CROs **Business Devel/Service** CROs CROs Biotech Suppliers (Distributors) Suppliers (Manufactures) Suppliers (Manufactures)

#### City

Hisings Backa Stockholm Stockholm

Malmö Stockholm Stockholm Stockholm Huddinge Solna Solna Solna Stockholm Täby Uppsala Stockholm Södertälje Uppsala

Stockholm Freiburg Stockholm Ludvika Västra Frölunda Solna Kista Farsta

San Giovanni d'Asso Nyköping Uppsala Helsingborg Göteborg Upplands Väsby Lund Stenungsund Solna Solna / Stockholm Borlänge Helsinabora Värmdö Helsingborg Helsingborg Boras/Gothenburg Uppsala Solna Täbv Västra Frölunda Upplands Väsby Kumla Kista

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## **Company Name**

LGC Standards AB LIDDS AB Lidingö Elektriska LifeAssays AB Likvor AB LINK Medical Research LinkoCare Life Sciences AB Lipum AB Logos - global language service provider to the life sciences industry LucyJRobertshaw Mabtech AB MacoPharma Nordic AB Magellan Instruments AB Magle AB Malvern Instruments Nordic AB Mandalon Technologies AB Mandly Search & Selection Mannheimer Swartling Advokatbyrå Marken Ltd. Masimo Sweden AB **MD Medical Writing & Translations** Meda AB Medeca Pharma AB Medeon AB MedHelp Medibiome AB Medic Valley Rekrytering AB Medicago AB Medical Lead Nordic AB Medicon Valley Alliance Medicon Village MedicWave AB Medicvent AB MediGelium AB Mediplast AB MediQip AB MediRox AB Medivir AB Medmind Medos AB Medpace Sweden AB MEDWIND Mentice AB Merck AB Mercodia AB Merrill Brink International MetaSafe AB Metix AB Mettler-Toledo AB Mglas Scandinavia AB Miab Mälarinvest AB

## Category

Suppliers (Distributors) Biotech Business Devel/Service Medtech CROs Medtech Biotech

**Business Devel/Service Business Devel/Service** Suppliers (Manufactures) Suppliers (Manufactures) Suppliers (Manufactures) Biotech Suppliers (Manufactures) **Business Devel/Service Business Devel/Service** Intellectual Property **Business Devel/Service** Suppliers (Manufactures) **Business Devel/Service Biotech** Pharma **Business Devel/Service** Medtech CROs Business Devel/Service CM0s Business Devel/Service **Business Devel/Service Business Devel/Service** BiolT Medtech Business Devel/Service Medtech Suppliers (Distributors) Medtech Pharma **Business Devel/Service** Business Devel/Service CROs Medtech Medtech Pharma Suppliers (Manufactures) **Business Devel/Service Business Devel/Service** Suppliers (Distributors) Suppliers (Manufactures) Suppliers (Manufactures) Medtech

## City

Borås Helsingborg Lidingö Lund Umeå Kista Linköping Umeå

Ystad Hölö Nacka Strand Helsingborg Stockholm Lund Uppsala Linköpina Stockholm Stockholm Stockholm-Arlanda Dandervd Hammenhög Solna Uppsala Malmö Stockholm Mölndal Tomelilla Uppsala Stockholm Copenhagen Lund Halmstad Umeå Stockholm Malmö Huddinge Nyköping Stockholm Stockholm Linköpina Stockholm Kungsbacka Göteborg Solna Uppsala Torslanda Södertälje Alingsås Stockholm Sollentuna Uppsala

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loaos.net lucyjrobertshaw.com mabtech com macopharma.se magellaninstruments.com magle.se malvern.com mandalon.se mandlv.se mannheimerswartling.se marken.com masimo.com mariadalby.com meda.se medeca.se medeon.se medhelp.se medibiome.com medicvalley.se medicago.se medicallead.se mva.org mediconvillage.se medicwave com medicvent se sciencepark.ki.se/node/125 mediplast.com medigip.se medirox.se medivir se medmind.se medos.se medpace.com medwind.se mentice.com merck.se mercodia.com merrillbrink.com metasafe.se metix se mt.com mglas.se phadia.com

#### **Company Name**

Miclev AB Microbionical Microbiotech/se AB MicroMorph AB Micropos Medical AB (publ) Mikro Kemi AB Mikrolab Stockholm AB Millipore AB Milmedtek AB Miltenvi Biotec Norden AB Minerva Sverige AB Mintage Scientific AB **MIP** Technologies AB **MIVAC Development AB** Mizarra Business Management MKS Umetrics AB Moberg Derma AB Molek AB Monocl AB Montex AB Moveup Consulting AB MultiD Analyses AB MVIC AB N4 Teknik AB Nagarro Software Nanoxis AB Navia Law NDA Group AB Neoventa Medical AB NeuroNova AB NeuroVive Pharmaceutical AB Newpharmaresearch AB NicoNovum AB Nidacon International AB Ninolab AB NNE Pharmaplan AB Noax Lab AB Nolabs AB Nordiag AB Nordic Biolabs AB Nordic Biomarker Nordic BioSite AB Nordic Diagnostica AB Nordic Drugs AB Nordic Health Economics Nordic Life Science Corporate Finance AB Nordic Pack AB Nordic Regulatory Consultants NordicBiocube Norma AB Notch Communications AB

#### Category

Suppliers (Distributors) Biotech Suppliers (Manufactures) CROs Medtech CROs **Business Devel/Service** Suppliers (Manufactures) Suppliers (Distributors) Suppliers (Manufactures) **Business Devel/Service Business Devel/Service** Suppliers (Manufactures) Biotech **Business Devel/Service** BiolT Pharma Suppliers (Distributors) Business Devel/Service **Business Devel/Service Business Devel/Service** BiolT CROs Business Devel/Service BiolT Suppliers (Manufactures) Intellectual Property Business Devel/Service Medtech Biotech Biotech Biotech Biotech Medtech Suppliers (Distributors) **Business Devel/Service** Suppliers (Distributors) Medtech Suppliers (Manufactures) Suppliers (Distributors) Medtech Suppliers (Distributors) Suppliers (Distributors) Biotech CROs

Business Devel/Service Suppliers (Distributors) CROs CROs CROs Business Devel/Service

#### City

Limhamn/Malmö Lund Stockholm Lund Gothenburg Uppsala Sollentuna Solna Nättraby Lund Kista Göteborg Lund Göteborg Helsingborg Umeå Solna Årsta Götebora Jämiö Göteborg Göteborg Malmö Södertälje Kista Göteborg Uppsala Upplands Väsby Mölndal Stockholm Lund Lund Helsingborg Mölndal Upplands Väsby Stockholm Kungsängen Helsingborg Hägersten Täbv Umeå Täbv Billdal Limhamn Göteborg

Stockholm Nykvarn Vattholma Lund Solna Uppsala

#### Website

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## **Company Name**

Novaferm AB NovaHep AB Novakemi AB Novandi Chemistry AB NovaSAID AB Novitas Patent AB Novosense AB Novozymes Biopharma Sweden AB NY Consulting AB **Oasmia Pharmaceutical AB** Obducat AB **Octanorm Nordic AB** Octapharma AB OdeumPharma AB OffspringBiosciences AB **Ola Levin Consulting AB Oleinitec AB** Olerup SSP AB Olink AB Omnio AB Omnio Healer AB **Oncodesign SA Oncopeptides AB OncoTargeting AB** OneMed Optimize Courier (Sweden) AB Orexo Ortivus Ortoway AB Osseofon AB Osstell AB Össur Nordic AB Otorix AB OvaCell AB Oxoid AB, Thermo Fisher Scientific **Oxyma Innovation AB** OxyPharma AB P.U.L.S. AB Parker Hannifin AB Parmatur HB PartnerTech AB PCG Clinical Services AB PeakSearch AB Pelago Bioscience AB Percell Biolytica AB Pergamum AB PerkinElmer Sverige AB Peter Utterström Petersens. Law firm af Pfizer Pfizer Health AB, Site Strängnäs Phadia AB

#### Category

Suppliers (Manufactures) Biotech Suppliers (Distributors) CROs Biotech Intellectual Property Medtech Suppliers (Manufactures) **Business Devel/Service Business Devel/Service** Suppliers (Manufactures) Suppliers (Manufactures) Pharma Biotech **Business Devel/Service** Business Devel/Service Suppliers (Distributors) Medtech Suppliers (Manufactures) Medtech Biotech **Business Devel/Service** Biotech CROs Medtech Suppliers (Distributors) Pharma Medtech Medtech Medtech Medtech Medtech Medtech Intellectual Property Suppliers (Distributors) **Business Devel/Service** Biotech **Business Devel/Service** Suppliers (Manufactures) **Business Devel/Service** Suppliers (Manufactures) CROs **Business Devel/Service** CROs Suppliers (Manufactures) Biotech Suppliers (Manufactures) **Business Devel/Service** Intellectual Property Pharma CM0s Medtech

Bunkeflostrand Stockholm Handen Södertälje Solna Stockholm Lund Lund Lund Uppsala Malmö Spånga Stockholm Billdal Södertälje Lidingö Lidinaö Saltsjöbaden Uppsala Umeå Umeå Dijon - France Stockholm Uppsala Stockholm Arlandastad Uppsala Stockholm Stockholm Göteborg Göteborg Uppsala Askim Stockholm Malmö Solna Stockholm Helsingborg Spånga Rönninge Malmö Uppsala Stockholm Stockholm Åstorp Solna Upplands Väsby Saltsjöbaden Stockholm Stockholm Strängnäs Uppsala

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## **Company Name**

Pharm Assist Sweden AB Pharma Relations AB Pharma Search and Advice AB Pharmacolog i Uppsala AB PharmaControl MQL AB Pharmadrome Ltd Pharmalink AB Pharmanest AB Pharmapack Agenturer AB PharmaSite Pharm Assist Sweden AB PharmaSurgics in Sweden AB Philips healthcare PhPlate AB Picovitro AB Pierce Atwood LLP PlantVision AB Pledpharma Polymer Factory Sweden AB PolyPeptide Laboratories AB Ponsus Pharma Poolia Life Science PPD Scandinavia AB **PRA Health Sciences** PreCuris Prevas AB Prionova Probac AB Probi AB ProEquo AB Projektgruppen i Mälardalen AB Projektsupport S-0 AB **Prolight Diagnostics AB** Promega Biotech AB Promimic **Pronexus Analytical AB** ProPharma Group Proxedra PRV Patent- och registreringsverket Q Advance Compliance & Validation AB Q-Med AB QAdvis AB QAdvis AB **Qbtech AB** Qiagen AB Qlucore **QMP** Quality Maintenance Partner AB **QPharma AB** Quintiles AB QureTech Bio AB Raise-In AB Ramidus AB

## Category

CROs Business Devel/Service **Business Devel/Service** Medtech CROs **Business Devel/Service** Biotech Pharma Suppliers (Distributors) **Business Devel/Service Business Devel/Service** Biotech Medtech Medtech Suppliers (Manufactures) Intellectual Property Suppliers (Manufactures) Pharma Medtech Suppliers (Manufactures) Biotech **Business Devel/Service** CROs CROs Medtech **Business Devel/Service** CROs Biotech Biotech Biotech **Business Devel/Service Business Devel/Service** Medtech Suppliers (Manufactures) Medtech CROs **Business Devel/Service** BiolT Intellectual Property **Business Devel/Service** Suppliers (Manufactures) Medtech Business Devel/Service Medtech Suppliers (Manufactures) BioIT **Business Devel/Service** CMOs CROs Biotech Business Devel/Service **Business Devel/Service** 

Uppsala Kista Stockholm Uppsala Uppsala London Stockholm Solna Sollentuna Malmö Uppsala Göteborg Stockholm Stockholm Stockholm Stockholm Kista Stockholm Nacka Limhamn Vallentuna Stockholm Stockholm Lund Stockholm Uppsala Helsingborg Umeå Lund Lund Sollentuna Lund Lund Nacka Göteborg Solna Stockholm Tvresö Stockholm Uppsala Uppsala Kista Kista - Lund Stockholm Sollentuna Lund Tyresö Malmö Uppsala Umeå Älvsjö Lund

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## **Company Name**

Recipharm Red Glead Discovery AB Redoxis AB **Redsense Medical** Redwood Pharma AB RegSafe - Regulatory Safety Sciences RegSmart Life Science AB **Respiratorius AB Ridgeview Instruments AB** Roche **Roche Diagnostics Scandinavia AB** Rossix AB **RSA Biomedical AB** SAGA Diagnostics AB Sahlgrenska Science Park Sandart & Partners Advokatbyrå KB Sanofi SARomics Biostructures AB Sarstedt AB Saveen & Werner AB Scalae AB ScanBi Diagnostics AB Scandinavian CR0 AB Scandinavian Development Services Scandinavian Gene Synthesis AB Scandinavian Medical Service Scandinavian Outcomes AB Scandinavian Regulatory Services AB Scantec Nordic AB SciBase AB Science Imaging Scandinavia AB Scientific Solutions Scandinavia AB Scientific Work Semcon Senator Medical AB SentoClone International AB Senzime AB Serviceföretaget PIMA AB Setterwalls Advokatbyrå i Stockholm AB Shimadzu SHL Group AB SHL Technologies Siemens Healthcare Diagnostics AB Sigma-Aldrich Sweden AB Silentia SIS. Swedish Standards Institute Skafte MedLab AB Skandinaviska Genetec AB Skogsmöllan AB SLS Invest AB SLU Holding AB SMC Pneumatics Sweden AB

#### Category

Pharma Biotech CROs Medtech Pharma Business Devel/Service CROs Biotech Suppliers (Manufactures) Pharma Medtech Medtech Suppliers (Manufactures) Medtech **Business Devel/Service** Intellectual Property Pharma Biotech Suppliers (Manufactures) Suppliers (Distributors) Medtech Biotech CROs Business Devel/Service Suppliers (Manufactures) Suppliers (Distributors) CROs **Business Devel/Service** Suppliers (Distributors) Medtech Suppliers (Distributors) **Business Devel/Service Business Devel/Service Business Devel/Service Business Devel/Service** Biotech Medtech **Business Devel/Service** Intellectual Property Suppliers (Distributors) Medtech Medtech Medtech Suppliers (Manufactures) Medtech **Business Devel/Service** Suppliers (Distributors) Suppliers (Distributors) **Business Devel/Service Business Devel/Service Business Devel/Service** Suppliers (Manufactures) City

Stockholm Lund Göteborg Halmstad Stockholm Stocksund Uppsala Lund Uppsala Stockholm Bromma Mölndal Umeå Lund Göteborg Stockholm Bromma Lund Helsingborg Malmö Dalby Alnarp Uppsala Danderyd Köping Helsingborg Stockholm Dandervd Partille Stockholm Nacka Stockholm Nacka Göteborg Upplands-Bro Stockholm Uppsala Södertälje Stockholm Kista Nacka Strand Nacka Strand Upplands Väsby Stockholm Falkenberg Stockholm Onsala Västra Frölunda Veberöd Stockholm Uppsala Huddinge

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# Stockholm Viken Lund Gothenburg Stockholm

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	When	Description (all courses and lunch seminars are on-line)*
Thermal Analysis	March 30-31 <sup>st</sup> & June 8 <sup>th</sup>	Differential Scanning Calorimetry (Short & Long Courses)
	March 9 <sup>th</sup> & June 9 <sup>th</sup>	Modulated Differential Scanning Calorimetry (MDSC) (Short & Long Courses)
	March 23 <sup>rd</sup> & June 22 <sup>th</sup> (Full Day)	Thermogravimetric Analysis (TGA) Course
	May 19 <sup>th</sup> (Full Day)	Simultaneous Differential Scanning Calorimetry & Thermogravimetric Analysis (SDT) Course
	April 28th (Full Day)	Sorption Analysis (SA) Course
	March 24 <sup>th</sup> & June 23 <sup>rd</sup> (Full Days)	Dynamic Mechanical Analysis (DMA) Course
	May 18 <sup>th</sup> (Full Day)	Thermomechanical Analysis (TMA) Course
	March 11 <sup>th</sup>	Lunch Seminar: Easy reporting and batch processing in Trios
	April 22 <sup>nd</sup>	Lunch Seminar: Hyphenated DSC techniques (Photocalorimetry, Raman, NIR, Camera)
	May 27 <sup>th</sup>	Lunch Seminar: Specific heat capacity measurements (Cp) by DSC and MDSC
	June 30 <sup>th</sup>	Lunch Seminar: Measurement of the glass transition: A comparison of different techniques
	April 6 <sup>th</sup> & June 8 <sup>th</sup>	Rheology Module 1: Basic Intro Course
	April 7 <sup>th</sup> & June 9 <sup>th</sup>	Rheology Module 2: Geometry Choice Course
	April 13 <sup>th</sup> & June 15 <sup>th</sup>	Rheology Module 3: Flow & Viscosity Course
	April 14 <sup>th</sup> & June 16 <sup>th</sup>	Rheology Module 4: Step Transient Course
2	April 20 <sup>th</sup> & June 22 <sup>th</sup>	Rheology Module 5: Oscillation Amplitude Course
Rheology	April 21 <sup>st</sup> & June 23 <sup>rd</sup>	Rheology Module 6: Oscillation Frequency Course
he	April 27 <sup>th</sup> & June 29 <sup>th</sup>	Rheology Module 7: Oscillation Time Course
E.	April 28 <sup>th</sup> & June 30 <sup>th</sup>	Rheology Module 8: Oscillation Temperature Course
	March 10 <sup>th</sup>	Lunch Seminar: A rheological approach to coatings
	March 24 <sup>th</sup>	Lunch Seminar: A rheological approach to polymers
	July 7 <sup>th</sup>	Lunch Seminar: Linear DMA mode for rotational rheometers
	July 22 <sup>nd</sup>	Lunch Seminar: A rheological approach to food
Micro- calorimetry	June 1 <sup>st</sup> / March 2 <sup>nd</sup> & May 25 <sup>th</sup>	TAM IV Basic Course / Solution Calorimetry Course
	June 3 <sup>rd</sup>	TAM AIR Course
	March 4 <sup>th</sup> & June 15 <sup>th</sup> / March 9 <sup>th</sup> & June 8 <sup>th</sup>	TAM RH Course / TAM ITC Course
C	marental exame as y marentas eximaly ar	Affinity ITC Course / NANO DSC Course
	April 13-15 <sup>th</sup>	Annual European Rheology Conference (AERC) 2021. The conference is co-organized by the NRS and ESR and takes place in the virtual space
	August 18-20 <sup>th</sup>	Nordic Rheology Conference & Nordic Polymer Days 2021 (jointly)
		With special theme: Sustainable Chemistry and Materials. Alto University, Espoo (depending on the situation)

\*For additional course and seminar details (and registration): www.tainstruments.com/europe-north-training-schedule





#### For additional information please email: sweden@tainstruments.com, denmark@tainstruments.com, norway@tainstruments.com or finland@tainstruments.com.

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# What science can do



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