LIFE SCIENCE SWEDEN

INTERVIEW

NEDISH

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"We were criticised and made out to be the bad guys"

Immunotherapy and the battle against cancer

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Content





From the editor Samuel Lagercrantz on the expanding field of immunotherapy against cancer. 5

About us The Life Science Sweden team. **6**

PM News in brief. 8

Perspective

CAR-T therapies give continued hope: "Almost half of the patients have become disease-free". 9 Swedish company Elicera develops CAR-T against solid tumours. 12

Column Anna Törner: "Success requires bold decisions!" 14

News Politicians want to see Stockholm as the world's fifth foremost city in life science. **15**

Column

Petter Hartman: "It should be easy for our life science companies to do the right thing" **16**

News

A new international stem cell research centre has been launched in Copenhagen. **17**

Debate

Life science in Scandinavia: "We must bake a bigger cake!" **18**

News

Lundbeck behind the first EU-approved intravenous migraine treatment. $\pmb{19}$

Interview Richard Bergström became one of Sweden's vaccine celebrities during the pandemic. **20**

Column Marie Gårdmark: "Finally, it's time for a revision of EU pharma legislation" 22

Research Objective diagnosis of constant tinnitus may be possible. 23

Interview Anette Steenberg on her vision for Medicon Valley Alliance. 24

Column Björn Arvidsson: "We need to change perspective" 25

Column Giulia Gaudenzi: "Innovation for good" 27

Interview Jens Lindberg is returning to oncology. 29

Job & Career

The Agenda 36

Take a step forward in your career with the help of social media. $31\,$ Job news in brief. $33\,$







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Immunotherapy against cancer is still in its early stages

NO MORE THAN 10 years ago, most cancer patients were subjects for chemotherapy, radiation or surgery, which are important treatments that can prolong life, but in many cases, they are also followed by pain and severe side effects.

In the last decade, another strategy against cancer has been introduced on a large scale – immunotherapy, which is not a new field of research though.

FOR MORE THAN 100 YEARS, researchers have tried to target the body's own immune system to fight cancer cells. They have occasionally been laughed at and ridiculed by the medical establishment, as the American author Charles Graeber describes in his recommendable book The Breakthrough (2019). In some cases, the criticism was justified, as researchers, obsessed with the idea of making the immune system fight cancer, would perform experiments, which would hardly meet the present requirements for a modern ethics test. However, from our perspective today, we can sum it up with the old saying: He who laughs last laughs best.

Research in the 1990s laid the foundation for the most successful form of immunotherapy to date, checkpoint blockade, as James Alison in the United States and Tasuku Honjo in Japan began to investigate mechanisms that allowed cancer cells to deceive the body's immune response. The two scientists each found a way to release the cancer cells' "brakes" on the immune system. The rest is history.

In 2011, the first checkpoint inhibitor against malignant

For more than 100 years, researchers have tried to target the body's own immune system to fight cancer cells. They have occasionally been laughed at and ridiculed by the medical establishment

melanoma was approved. To their amazement, doctors could now see tumours and metastases disappear from patients' X-rays from one visit to the doctor to the next. Since then, immunotherapy has been approved for more types of cancers, and in 2018, James Allison and Tasuku Honjo received the Nobel Prize for their discoveries.

At Life Science Sweden, we often write about checkpoint inhibitors as it is an exciting development, which, despite the progress, is still in its infancy. Research and development are ongoing to ensure that more patients will respond to this type of treatment.

IN THIS ISSUE, we take a deep look into another form of immunotherapy. CAR-T therapy is a cell therapy in which white blood cells are removed from the patient's bloodstream, and a new gene, which prompts the blood cells to attack cancer cells, is inserted into the blood cells in a laboratory. The immune cells are then returned to the body to battle the cancer.

The development of this form of immunotherapy has not come as far as that of the checkpoint inhibitors. About 90 people have received this treatment in Sweden so far, Gunilla Enblad, Chair of the national working group for CAR-T treatment, says to Life Science Sweden.

However, this therapy represents a treatment principle that is revolutionary in the true sense of the word, and in the future, it will probably be used as a treatment for diseases other than cancer. There are also hopes that the method can be used against several autoimmune diseases and also against viral infections such as sars-cov-2.



Contributers



Editor in chief Samuel Lagercrantz samuel.lagercrantz@nordiskemedier.se +46 79 337 19 60



Reporter in Science Karin Winter karin.winter@nordiskemedier.se



Reporter in Science Anders Göransson anders.goransson@nordiskemedier.se



Advertising and events Business Development Manager Maria Eriksson maria.eriksson@nordiskemedier.se +46 72 015 53 66

About us

Life Science Sweden is a politically and organisationally independent publication owned by Nordiske Medier. We cover the medical treatments from idea and early science all the way through the society to the patient. This journey includes diagnostic, laboratory, regulatory and politics.

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Address Nordiske Medier Sundbybergsvägen 1 171 73 Solna +46 8 670 41 00

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"Spreading that sort of preconceived theories is very unfortunate when we still know so little about the root of the symptoms" comments Jan Nilsson, member of the Roval Sw

comments Jan Nilsson, member of the Royal Swedish Academy of Sciences' expert group on COVID-19, about claims that post-COVID is a "cultural disease". Read the full interview with Jan Nilsson on lifesciencesweden.se.

A Corona pandemic already in the 19th century? Researchers see parallels with the Russian flu



The Russian flu was an infection that was discovered in St. Petersburg in November 1889. In about four months, it spread around the world and killed about one million people. In Sweden, the first cases were reported in December 1889. So far, the Russian flu has been considered a flu pandemic, but according to researchers who have reviewed old descriptions of the disease, the symptoms are more similar to COVID-19 than the flu, reports Vetenskapsradion on Swedish P1. Another similarity is that the Russian flu affected the elderly to a much greater extent than young people. Among various influenza viruses, the Coronavirus HCov-OC43 has been identified as a possible cause of the Russian flu.



Novo Nordisk is investing the considerable sum of DKK 17 billion in the extension and expansion of the company's production facilities in Kalundborg on Zealand, Denmark. The project is set for completion in 2027 and will employ an additional 400 people at the facilities in Kalundborg. The company estimates that 2,500 people will be hired externally to build the new facilities that will be used, among other things, to manufacture active substances for pharmaceuticals.

"Without health data, we will have no leading life science"

says **Markus Lingman**, Government Offices, Chief Physician and Strategist in Halland region, at a conference on life science organised by the Swedish government, the Västra Götaland region and Health Innovation West. Read more about the conference on Life Science Sweden's website.

"For companies developing medical technology, sustainability is definitely a factor that can provide competitive advantages"

says **Björn Ursing** in a column on lifesciencesweden.se.

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CAR-T therapies give continued hope:

"Almost half of the patients have become disease-free"

TEXT: ANDERS GÖRANSSON

When the first CAR-T therapies appeared, hopes were raised for the effective treatment for critically ill cancer patients. After a somewhat sluggish start, about 90 patients in Sweden have now been treated with this method.

"Almost half of them have become disease-free, at least of those treated with Yescarta, which are the ones I know best," says Gunilla Enblad, Chairman of the national working group for CAR-T treatment.

TILISING THE BODY'S immune system against cancer cells is a treatment strategy that has taken enormous strides in recent years, and CAR-T is one of the methods that has attracted the most attention.

So far, more than half of the treatments given in Sweden have taken place within the framework of various clinical studies, but in 2019, two CAR-T therapies also became commercially available after being recommended by the NT Council for use in the regions.

One of them is Yescarta, developed by Gilead Sciences' subsidiary Kite Pharma. It is administered to adult patients with two forms of lymph node cancer – diffuse large-cell B-cell lymphoma and primarily mediastinal large-cell B-cell lymphoma. According to Gunilla Enblad, Professor of oncology at the University Hospital in Uppsala and Chair of the national working group for CAR-T cell treatment, between 20 and 30 patients have received the treatment so far.

THE OTHER IS KYMRIAH, developed by Novartis, which was the first CAR-T therapy approved in the EU.

To date, about ten young patients with acute lymphocytic leukaemia, ALL, have been treated with

CAR-T stands for "chimeric antigen receptor T-cell". CAR-T therapy was approved for the first time when Novartis' treatment Kymriah (tisagenlecleucel) was given the thumbs up by the US FDA in September 2017. The following year, the treatment was also approved within the EU. Since 2019, two CAR-T therapies have been available in Sweden. These are Kymriah and Yescarta, the latter of which was developed by Gilead Sciences' subsidiary Kite Pharma. There are a total of five CAR-T therapies approved in the EU.



Kymriah at the Karolinska and Sahlgrenska University Hospitals. These patients are very seriously ill and have not responded to other treatments or have had at least two relapses.

According to Peter Klint, Medical Director Novartis Oncology, the experience is positive.

"As always when introducing new drugs in oncology, it is a challenge that you often start by treating very ill patients, and naturally, there are safety aspects, but the treatment has proven effective. As a matter of fact, one can talk about a cure for some patients, which is outstanding and the reason why it attracts so much attention."

Since August 2018, Kymriah has been EU-approved for two indications in blood cancer: acute lymphocytic leukaemia in children and adolescents and diffuse large-cell B-cell lymphoma in adult patients. However, in Sweden, only the treatment for one of the indications, for children and young people, has been recommended by the NT Council so far.



KATIA ERIKSSON BRAGAZZI, Country Manager at Novartis Oncology, regrets this.

"Real-world data from other countries shows that the treatment is effective and important for the adult patient group as well. We are in dialogue with the NT Council and TLV about developing our data for a re-examina-

Furthermore, we

new generation CAR-T in the

pipeline **99**

have a completely

tion," she says. Novartis has several ongoing studies in which Kymriah is being tested for more indications in

haematology,

and according

to Peter Klint, the data looks promising so far.

"Furthermore, we have a completely new generation CAR-T in the pipeline, which will hopefully provide an improved and more long-lasting effect, greater safety and which will also be easier to produce. So, we continue to invest heavily in CAR-T." Five of the university hospitals – Stockholm, Gothenburg, Lund, Uppsala and Linköping – are currently performing CAR-T treatments. They are extremely expensive, and the one-time treatment costs just over SEK 3 million. Currently they are only approved for third-line treatment of patients

who have not responded to other therapies or who have had two relapses.

ACCORDING TO GUNILLA ENBLAD, it is difficult to answer whether enough patients

are offered CAR-T treatment today.

"In the initial phase, I think there were some obstacles, but now I think patients in most cases get the treatment if their indications show that they are suitable for it," she says.

She predicts that the indications will expand in the future and that the treatment method will then

This is how CAR-T therapy works

The first step in the treatment is to purify T cells, which are a kind of immune cells, from the patient's own blood. The cells are then sent to a laboratory where a gene is added that causes them to express the receptors CAR, chimeric antigen receptors, to learn to recognise and kill cancer cells. The T cells are cultured for three to five weeks before being returned to the patient's body, where they start doing their job.

be relevant for significantly more patients.

"I think CAR-T will grow as a treatment, and I believe what will happen first is that the therapy will be moved forward and given earlier in the second-line treatment. Several studies show that if you give the treatment at the first relapse and compare it with bone marrow transplantation, the results are better for the patients who receive CAR-T."

Swedish company Elicera develops CAR-T against solid tumours, which may be the first in the world

Today, there are five EU-approved CAR-T therapies, all focused on different types of blood cancer, but no one has yet succeeded in making the method work against solid tumours. At Gothenburgbased Elicera, they are working relentlessly to succeed in that field as well.

"It is the largest field, and the potential is enormous," says the company's CEO Jamal El-Mosleh.

TEXT: ANDERS GÖRANSSON

<image>

Dr. Di Yu and Professor Magnus Essand, researchers at Uppsala University and cofounders of Elicera Therapeutics.

LTHOUGH THE METHOD has been described as a revolution in cancer care, today, there is only one Swedish company developing CAR-T treatments on a commercial basis.

Elicera Therapeutics has two CAR-T candidates under development. One, ELC301, is targeted at B-cell malignancies and the other – which is rarer – at certain types of solid tumours.

The latter candidate, called ELC-401, is primarily focused on glioblastoma, an aggressive form of brain tumour, but it can also be applied as a treatment for other solid tumours, such as colon cancer, pancreatic cancer and melanoma.

Those developing CAR-T therapies to fight solid tumours all face the same problem: a solid tumour has a highly immunosuppressive microenvironment, unlike blood cancer, which is easier to access.

Elicera's trump card is Itank, a proprietary technology platform. A process is initiated by placing a gene in the CAR-T cells, which fights the immunosuppressive microenvironment and makes it easier for the CAR-T cells to infiltrate the tumours.

"In addition to binding and attacking the tumour cells that carry the target that the CAR-T cells are targeting, we can also activate the patient's own killer T cells against



Jamal El-Mosleh, CEO Elicera.

the entire set of targets. So, there will not only be an attack on one target but on all targets that are relevant to tumour cell attack," says Jamal El-Mosleh.

ACCORDING TO HIM, animal trials have shown that the platform is

universally compatible with various CAR-T cell therapies and that it enhances their effect, regardless of which tumour type or target in the tumour the treatment is aimed at.

Currently, there are about a hundred companies in the world that develop CAR-T therapies, but at Elicera, they think they have found a way forward with huge potential in solid tumours through Itank.

"This is a fairly unique technology. We have identified another company working on something similar, a Japanese company. They have managed to generate eight different collaboration and licensing agreements with CAR-T cell developers. This highlights that this is a problem that many are facing, and which is difficult to solve, so this should be of great interest to other CAR-T developers as well."

The company is currently planning a clinical trial of ELC-301 in the treatment of B-cell malignancies, and last autumn, an agreement was signed with Biontech IMFS, which will be the contract manufacturer of the necessary retroviral vectors. The hope is that the study will be able to start in 2022.

In addition to its two CAR-T candidates, Elicera is also developing two oncolytic viruses. These viruses have been genetically modified to selectively enter cancer cells and replicate themselves to such an extent inside the cells that the cancer cells burst and die while the healthy cells remain untouched.



Ola Gudmundsen, CEO info@LINKMedical.eu

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Column



Success requires bold decisions!

true.

WE MAKE HUNDREDS of decisions every day, most of them so insignificant that we do not even perceive them as decisions. Some of the decisions are more important. We consciously weigh our options and usually make a relatively quick choice. From time to time, we make crucial decisions, which have far-reaching consequences and are difficult to reverse.

Sometimes, we push the crucial decisions before us and choose to solve the challenges by making less incremental decisions. The tricky thing is that if we duck for the crucial decisions, we will make them

anyway, only indirectly. In the long run, a long list of more minor decisions of the 'bicycle parking decisions' type will also because we have missed the opportunity to make the difficult decisions proactively. We tend to think that things cannot go completely wrong if we avoid sticking our heads out and thinking for ourselves. At least, it will not be our fault.

After all, our own initiatives are the first step towards a possible failure. However, not choosing will also become a choice. Sometimes we need to make bold choices linked to huge investments. Sometimes a brave decision is to dare stop a development project because the opportunity to succeed is non-existent.

DEVELOPING DRUGS MEANS being at the forefront of research, the exact same thing has not been done before, and there is no final conclusion showing us the right way forward. Whom of us has not encountered minor drug projects, often headed by the inventor themself, underfunded and without access to the necessary

Doing things right is fine, but doing the right things as soon as possible is even better

right things as soon as possible is even better. S right is ng the as soon s even s even s even we HAVE SEEN several Swedish companies succeeding with important development projects during the past year. Among others, Sedana Medical AB has secured European approval for its inhalation treatment Sedaconda®, Calliditas Thera-

peutics AB has received FDA ap-

proval for Tarpyo[®] for treating

IgA nephropathy, and CombiGene has signed a very favourable agreement for its gene therapy with Spark International, a wholly owned subsidiary to Roche.

expertise. They are moving forward at a snail's pace

during years of 'development', assisted by pocket money

from Vinnova. You think that no damage has been done,

we have not made any major mistakes, but that is not

A project that is moving so slowly in an industry

under rapid development is actually going backwards.

Time in the sense of 'lead over competitors' and 'patent

time' are invaluable currencies in the toughest industry

in the world. Doing things right is fine, but doing the

None of these achievements would have been possible without "gutsy" initiatives based on careful analysis of potential options. Other projects have failed at the finish line, and unfortunately, this is inevitable. In order to succeed, we must be willing to take the risk of failure.

So, what point am I trying to make? We, who work in life science, must be willing to look up and choose the compass direction. No matter how hard it is, we must be willing to make the crucial decisions. There is no guarantee of success, but chances of success are zero without brave decisions.

News

Stockholm aims at becoming one of the world's top life science regions

Regional Chair for Finance, Irene Svenonius (M), believes that Stockholm can realise the goal of becoming one of the world's top 5 regions in life science by 2025. One step of the way to achieve this is by hosting a world-leading congress in medtech.

TEXT: KARIN WINTER

TOCKHOLM HAS APPLIED to host the world congress in medtech 2028, IUPESM. Stockholm's Regional Chair for Finance, Irene Svenonius (M), believes that hosting the congress would be beneficial for Sweden's capital as it would be an opportunity for the region to learn from other world-leading players in medical research and treatment. Stockholm as the world's fifth foremost city in life science is a goal that is backed by several people in Stockholm whom Life Science Sweden has talked to. It is a goal that is shared by Irene Svenonius.

How will Stockholm get there?

Photo: Erika Aminoff, Blicka Studio

"We must get the maximum benefit from all the investments in research infrastructure made by the region,

the academies and private companies for a number of years. An acknowledgement of our regional strategy for life science is one of the most important measures we are working on right now so that it can be applied in the companies and ensure that our entire organisation pulls in the same direction to promote Stockholm's position." According to Irene Svenonius, another

> Ylva Williams, CEO of the Stockholm Science City Foundation, works to strengthen Stockholm's competitiveness in life science.



Photo: Region Stockholm/ Moderaterna

Irene Svenonius, Regional Chair for Finance in Stockholm, is convinced that Stockholm can reach a top 5 position in life science among the world's cities.

important aspect for the region is the continued development and strengthening of collaborations between the universities in Stockholm to become even sharper as a research region.

ONLY AMERICAN CITIES such as Boston and San Francisco are usually found in rankings over the strongest regions in life science. Is it even possible for Stockholm to reach the absolute top level?

Ylva Williams, CEO of the Stockholm Science City Foundation, which works to strengthen Stockholm's competitiveness in life science, believes so. Vision 2025 for Hagastaden was written in 2007, and now, about 16 years later, much has been realised.

"Vision 2025 communicated the wish for an institute similar to Scilifelab, and now we have it. It also communicated the wish for a new university hospital, which has also been realised. Presently, we have 130 companies in Hagastaden. I believe that we have realised most of the goals in the vision," she says. ■

Aspirations to host an international congress

The International Union for Physical and Engineering Science in Medicine organises the *World Congress for Medical Physics and Biomedical Engineering*, IUPESM. The next congress will take place in Singapore in June this year. The Swedish Society for Medical Engineering and the Swedish Association of Medical Physicists have applied to host the congress in 2028. The application is backed by the Stockholm Region, Karolinska Institutet, KTH, MedTechLabs and many others as a means to become one of the world's leading cities in life science.

Column



PETTER HARTMAN CEO at Medicon Village Innovation

Promote doing the right thing when recruiting international expertise!

IN RECENT DECADES, the globalisation trend has dramatically increased the exchange of capital, labour, goods and services, resulting in an intensified battle for talent, which creates opportunities for Sweden, provided that we make it easy to do the right thing.

Sweden's position as a leading research and innovation nation is dependent on foreign researchers and experts applying here. The demand for international labour is high, not least in life science, and the risks of an impending shortage of skills have been laid out as one of the major challenges facing our competitiveness in the coming years. This is also emphasised in the Swedish national life science strategy, in which lifelong learning and international recruitment are highlighted as priority areas for action.

Despite the apparent broad political agreement that it should be attractive for highly educated people to apply to Sweden, the debate has primarily been about skills expulsions and tightening of the law on labour immigration. Testimonies of unscrupulous forces have made the issue of foreign labour a complex political balancing act for the parties in the Swedish Parliament (Riksdag), where austerity measures to prevent cheating and people being exploited by dishonest employers must be weighed against regulatory simplifications and incentives that make it easier to recruit and attract talent to Sweden. SEVERAL EFFORTS HAVE been made to make Sweden an increasingly attractive destination for foreign experts in recent years. In 2021, for example, the R&D allowance was strengthened through a further reduction in employer contributions for people working in research and development. Furthermore, the expert tax period was recently extended from three to five years, and in December, the government followed up with a proposal for a new residence permit for "certain highly qualified persons".

These efforts are very welcome, but unfortunately, major challenges still need to be resolved. As the newly appointed CEO of Medicon Village Innovation in Lund, I meet companies on a daily basis that express their frustration with the bureaucratic jungle that characterises the processes of hiring international experts, as well as long processing times at, for example, the Swedish Migration Board.

SCANIAN COMPANIES ARE not alone in having this perception. As early as 2018, the problems were highlighted in a memo by Growth Analysis (Tillväxtanalys) entitled "The competition for international competence". In addition to the long processing times for extending work permits, the interviewed companies also pointed out other obstacles that must be overcome, such as difficulties for accompanying parties to find work, lack of places in international schools, and bottlenecks in the housing market.

Sweden's position as a leading research and innovation nation is dependent on foreign researchers and experts applying here

Access to foreign researchers and other key people is central to developing outstanding research and securing the competitiveness of Swedish life science. The message to the international world must be that it should be easy to come to Sweden to realise their career dreams, and it should be easy for our Swedish life science companies to do the right thing. This requires clear rules on labour immigration and shorter lead times in government administration and management. Solutions to the above issues should be in everyone's interest and should be urgently prioritised by the government in 2022. In the new stem cell centre, Renew, the researchers will work with different tissue types from stem cells. Here is a 3D reconstruction of the small intestine based on so-called confocal microscopy.

A new international stem cell research centre has been created in Copenhagen

A new centre for stem cell research opened to the public in January. The Novo Nordisk Foundation backs the initiative with the ambition that the centre will advance new medical technology and new stem cell therapies.

TEXT: KARIN WINTER

THE UNIVERSITY OF COPENHAGEN will host a new international stem cell research centre. The new centre, Renew, is a collaboration with the Murdoch Children's Research Institute in Australia and Leiden University Medical Centre in the Netherlands.

The aim is to deliver new stem cell-based treatments to patients with incurable diseases by supporting basic science and passing on important knowledge to clinics. This can be achieved through the combined expertise that exists among the researchers at the three departments, according to Kim Bak Jensen, Professor at the University of Copenhagen and Deputy Director of Renew in Copenhagen.

"NATURALLY, WE ARE excited about these opportunities, and we hope and believe that we will be able to bring cellular therapies closer to human patients and use them in vitro stem cell-based disease models to identify new therapeutic compounds and treatment strategies for incurable diseases," he says.

Kim Bak Jensen will lead the work together with Melissa Little, Professor at Murdoch Children's Research Institute in Australia, who will be the director of the centre's three departments and who will also be appointed as a professor at the University of Copenhagen.

Novo Nordisk Foundation is backing the investment and dedicating DKK 2.2 billion to the centre.



[>]hoto: University of

Copenhagen

Kim Bak Jensen is Deputy Director of the new research centre.



Jniversity of Copenhagen Bak Jensen

[>]hoto: Kim

For more info contact Maria Eriksson +46 (0)8 670 41 86 maria.eriksson@nordiskemedier.se



Nordic life science - We must bake a bigger cake!

MBITIONS FOR SWEDISH life science are high, and Sweden also aspires to become a leading life science nation. This was made clear in the annual Swedish life science conference "Together for a leading life science nation", arranged by the Government Offices, the Västra Götaland region and Health Innovation West. The conference offered an extensive list of speakers who revealed an already strong collaboration between public authorities, the private sector, academia and, increasingly so, with patient organisations that also strengthen patients' perspectives.

Some of the focus topics were the increasing competitiveness, the possibilities of attracting international talent and investments and opening the doors, not only to increased national collaboration but also reaching out to the neighbouring Nordic countries. The four Nordic countries, Sweden, Denmark, Norway and Finland, all have national life science strategies, but Sweden is the only country that mentions Nordic collaboration in theirs. Hats off to Sweden for highlighting this crucial aspect!

WE TRULY HAVE something to build on in the Nordics. The Nordic countries top the global innovation list, valuable healthcare data is available, and the life science industry is well-established, especially in Sweden and Denmark. Our internationally highly ranked universities have a long history of academic excellence and public-private partnerships in life sciences. Furthermore, the Stockholm-Uppsala cluster and the Swedish-Danish cluster Medicon Valley are home to world-class research facilities, a vital mass of life science industry, including a viable ecosystem of start-up life science companies, as well as Science Parks and incubators.

Sweden and Denmark have also adopted ambitious national life science strategies, and in both countries, the life science sector has gained increased focus and status as essential for ensuring the health of our citizens and resuming economic growth.

During the COVID-19 pandemic, the importance of a strong life science industry was further emphasised. Interestingly, in 2020, we saw a boom in patents from both Sweden (19% increase from 2019) and Denmark (9% increase from 2019). Sweden and Denmark, Stockholm-Uppsala and Medicon Valley can together convincingly position the Nordic region as one of the leading life science regions in Europe and thus attract further foreign investment and talent.

THIS YEAR, THE Medicon Valley Alliance celebrates its 25th anniversary and can celebrate the fruits of successful collaborations between the public sector, academia and business in southern Sweden and eastern Denmark. The strong Swedish-Danish collaboration across the Oresund with Medicon Valley Alliance's more than 300 members has contributed to the development of world-leading strong positions in research areas such as fertility, diabetes and the microbiome. Our philosophy is simple; Medicon Valley Alliance strives to make 1 + 1 = 3 by creating more vital mass and baking a bigger cake for the benefit of the entire Swedish and Danish life science ecosystem.

Therefore, we are delighted to find that the cross-border collaboration is mentioned in the Swedish life science strategy. We welcome further collaboration to make the cake bigger in order to strengthen Swedish life science with solid positions and synergies originating in Medicon Valley.

Medicon Valley Alliance wishes to contribute with our strengths; cross-border collaboration in life science, by which we can build on the message from the conference "Together for a leading life science nation" and ensure that the Swedish life science strategy remains a living document, nationally and internationally.

ANETTE STEENBERG,

CEO of Medicon Valley Alliance ULF ANDERSSON, CEO of Medeon and Vice President of Medicon Valley Alliance



Photo: Colourbo

Lundbeck behind the first EU-approved intravenous migraine treatment

A preventive, intravenous treatment for migraines has been approved in the EU for the first time.

TEXT: ANDERS GÖRANSSON

THE EUROPEAN COMMISSION has decided to approve the drug Vyepti (eptinezumab) for the preventive treatment of migraines in adults who have at least four migraine attacks per month.

The announcement was expected, as the European Medicines Agency's Expert Committee on Medicinal Products for Human Use, CHMP, issued a favourable statement in November last year, recommending that the medicinal product be approved. The treatment has already been approved in the USA and several other countries, for example, Australia, Canada and Switzerland.

The approval is based on the results of two Phase III clinical trials, in which the treatment proved to reduce the number of days with migraines per month compared to placebo. The first study, Promise-1, evaluated the treatment in patients with episodic migraine (headache for 4-14 days per month). The second study, Promise-2, focused on chronic migraine (headache for 15-26 days per month). According to study results, efficacy compared to placebo was evident as early as the first day after infusion.

Vyepti is a humanised monoclonal antibody that blocks the effect of CGRP (calcitonin gene-related peptide), which is very common in sensory nerves and is linked to pain transmission.

The drug was developed by Lundbeck, who expects the drug to be launched in the first European countries in the coming months.



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The route to vaccines for everyone: *"We did not just sit and wait"*

The pandemic was in full swing, and no one knew when or even if a vaccine would come. At that point, the Swedish Minister of Social Affairs called with a proposal, and Richard Bergström did not hesitate. "I already had a notion that this would work," he says in an interview with Life Science Sweden.

TEXT: ANDERS GÖRANSSON

ROM RELATIVE ANONYMITY among the public to being a practically daily face on TV and device screens, carrying the hopes, doubts and anxiety of the entire Swedish people on his shoulders. It has been an intense time for Richard Bergström, Sweden's vaccine coordinator.

When Life Science Sweden calls, he answers from his study at home in Zug, Switzerland. This was also where he was in mid-June 2020 when he received the call from the Government Offices. It's 20 months ago now, but the situation has not calmed down yet.

Just a few hours before our conversation, the government and the Swedish Public Health Agency gave new information about the COVID-19 vaccine. The phone has been ringing throughout the morning.

"Now they want to know whether we have sufficient quantities and who has fixed it. The European Commission fixed it. We did not just sit and wait, so we have already signed the contract and bought the doses," he says.

DURING THE END of autumn, Richard Bergström received an honorary award from Research!Sweden (Forska! Sverige) for having "shouldered the responsibility for the vaccine supply for Sweden in a crisis situation and tirelessly handled challenges along the way". He shakes off the solemn words. "Well, I'm just a single cog in the wheel. However, it is certainly an honour to receive this award, even if it should rather be awarded to the EU process, or to the EU itself."

The reason for accepting the assignment as a national vaccine coordinator was partly due to a sense of duty, and partly because he was actually ready for it.

"Yea, even though I was busy with my consulting company here in Switzerland, I came from that specific industry and followed the scientific development very closely. I was convinced that we would get the vaccine one way or the other and that the process would be faster than many expected."

HOWEVER, HE SAYS, the outcome of all the vaccine agreements was not a given thing. The situation was resolved when the European Commission stepped in, appointed a steering group and took over the process.

According to Richard Bergström, a little-noticed but crucial element in the EU's vaccine hunt was when the steering group, at an early stage, decided to invest in the mRNA vaccine candidates from Pfizer/Biontech and Moderna alongside the virus vector vaccines from Astra Zeneca and Janssen.

Most EU countries were extremely hesitant at this stage, partly because the mRNA vaccines required storage in extreme cold and partly because the technology was completely new. No such drugs existed at the time.



Richard Bergström when speaking at Life Science Sweden's New Horizons in Biologics & Bioprocessing meeting 2020.

"The group found that the majority of countries did not want them. But it was our job to make sure we were fully covered. So, we made our decision and signed an agreement for 300 million doses of Pfizer/ Biontech vaccine, even though only 7-8 countries were interested in it then," he says.

Today, we have sufficient quantities of vaccines – the only problem is that not everyone wants to receive them. What is your view on that?

"It's getting more and more frustrating. Initially, I had the opinion that it should be voluntary, and I deeply respected the fact that people are cautious and a bit sceptical. But now, half a billion people have received the mRNA vaccines without problems, so what more reassurance do you want? It beats all the clinical trials that have ever been made!"

RICHARD BERGSTRÖM WAS a well-known profile in the pharmaceutical industry even before his assignment as the government's vaccine coordinator. He graduated in 1988, and at the age of 22, he became Sweden's youngest pharmacist. The Medical Products Agency immediately hired him, and after that, he worked for nine years at Roche and Novartis in Switzerland. Then he returned home to Sweden, and in 2002, he became CEO of the Pharmaceutical Industry Association, Lif.

Received an honorary award from Forska!Sverige

Richard Bergström received an honorary award from Forska!Sverige on 1 December 2021. The award motivation reads:

"The award is given to Richard Bergström for having shouldered the responsibility for Sweden's vaccine supply in a crisis situation and tirelessly handled challenges along the way to ensure that the population would be able to protect themselves against COVID-19 as quickly as possible."

"At that time, we were often in turbulence. We were criticised and made out to be the bad guys in the media. But we made a journey, the board, Lif's chairman Steinar Höeg and me. We soon took hold of the ethical regulations and put a stop to invitational travel and the like, which was common at the time. We managed to close that debate about the industry, and I'm proud of that."

AFTER NINE YEARS at Lif, he worked six years at its European counterpart EFPIA, after which he switched to consulting work in, among other things, drug safety. Until the Ministry of Social Affairs called. During the autumn, the assignment as the vaccine coordinator was extended until 30 June 2023.

What does the future hold after that? Can you see yourself in the pharmaceutical industry again?

"I do not know. I have always worked in the space between the public and the private sectors, and I have moved a little back and forth there, and I will continue to do so. There is still so much left to do, not least in market access. And there is a lot to reflect on about what happened in vaccine development. Shouldn't we develop new antibiotics as well in the same way?"

Column



Finally, it's time for a revision of EU pharma legislation

IT IS EXCITING times ahead for those interested in the future regulation of pharmaceuticals. It should be a priority for everyone and not only for regulatory nerds like myself. Much has happened since the last update of the EU legislation. New technology has led to an increase in the understanding of disease mechanisms and the design of "targeted therapies" that more specifically address medical needs – precision medicine. Concerning this, the legislative initiative to stimulate the development of new products for rare diseases, launched 20 years ago, has been very successful. However, research is developing with, for example, an increasing number of gene and cell therapies under development offering curative treatment that not only put pressure on the regulatory requirements but may also require a new business model.

One of the focus areas in the EU pharma strategy is fostering innovation, specifically in areas of unmet medical needs. The EU system also needs to adapt to new scientific and technological developments through tailored incentives for innovation support. How the innovation strategy will be implemented in the legislation without lowering the requirement for approval remains to be seen. It is likely that the basic approval requirement to show positive absolute benefit-risk will remain.

GIVEN THAT THE Commission highlights the technological development and that the new EU regulation for medical devices was recently implemented, it will be interesting to see if any new initiatives are taken to simplify medicinal products with a device component. These include clarifying roles and responsibilities, streamlining requirements and procedures, and building up the necessary regulatory expertise and collaborations. It seems likely that the technological development will lead to the convergence of the pharma and medical device regulation. Today, the EU regulatory system is based on collaboration between national medicines agencies and the EMA. The Commission will explore the need to recognise more formally the role of the network of national medicines agencies and its operational structure in the regulatory system, which may alter the "power balance" between the EMA and national medicine agencies, potentially towards a stronger EMA. In the long-term, the collaboration is essential, not least to ensure the best regulatory competencies throughout the EU.

NOW A TREMENDOUS amount of work starts to draft new legislation text, and the regulatory medicine agencies in the EU will have busy years ahead with a vast number of expert groups to deliver the exact wording, and I can assure you that every single word is important and discussed in detail. One sincerely hopes that knowledge and experience from industry will be carefully addressed in this process.

The intention of the new legislation from the EU Commission's side is very promising, but it must be revised in a way not to create further complicated and inefficient processes that will add complexity to the EU and drive companies to prioritise other regions for approval and marketing of their innovations. So, let's hope that the Commission successfully harmonises the regulatory approval times with those in other parts of the world. It is encouraging to read that "reducing bureaucracy" is one goal of the new legislation, but so far, this has not been one of the hallmarks of the EU system.

A challenge for the EU Commission is to deliver a new framework that will also take care of another "pillar" of the pharmaceutical strategy, namely, to ensure that new medicines will be available for all citizens in Europe. Maybe this will be the hardest to achieve.

Research

Study: An objective diagnosis of constant tinnitus may be possible

A new method that measures brain activity during sound stimulation can make it possible to objectively diagnose and identify people who suffer from constant tinnitus, which was demonstrated in a study made by researchers at the Karolinska Institute.

TEXT: ANDERS GÖRANSSON

INNITUS, SOMETIMES described as phantom sounds only perceived by the subject, affects every fifth Swede in some

form. Today, the severity of the condition is measured only by self-assessment via questionnaires.

A new study published in the Journal of Clinical Investigation now shows that a method called brainstem audiometry can become a tool for making an objective diagnosis.

"It is much needed, both for doctors to verify the patient's statements and give recognition to affected patients. Furthermore, drug developers need an objective way to quantify the result of the treatment," says Christopher Cederroth, a researcher at the Department of Physiology and Pharmacology at the Karolinska Institute and one of the study authors.



Christopher Cederroth is a researcher at the Department of Physiology and Pharmacology at the Karolinska Institute and one of the authors of the new study on the diagnosis of tinnitus.

BRAIN STEM AUDIOMETRY measures brain activity in response to a specific sequence of sound stimuli. Today, the method is used, among other things, to find tumours in the cerebral cortex and to detect hearing loss in young children, but it appears to be sensitive enough to diagnose tinnitus as well.

In the study from the Karolinska Institute, the researchers measured 405 people with brainstem audiometry, of which 228 with tinnitus and 177 without.

"The result shows a measurable difference in the neural response in those with constant tinnitus, and

we believe that it may become a future biomarker. However, we need more studies to verify that and measure treatment benefits," says Christopher R. Cederroth.

THE SAME STUDY also followed 20,000 people with no or varying degrees of tinnitus.

"The result was, among other things, that those with frequent tinnitus are at higher risk of contracting it constantly. This suggests that when tinnitus becomes constant, it is likely that the neural activity in the brainstem has been permanently altered."

The study was conducted in collaboration with the Karolinska University Hospital, Stockholm University, the University of Bergen and the company Decibel Therapeutics. ■

Anette Steenberg on her vision for Swedish-Danish life science

Anette Steenberg has been CEO of the Swedish-Danish life science cluster Medicon Valley Alliance since 1 November last year. Life Science Sweden called her to ask about her visions and the challenges of merging the worlds of Swedish and Danish life science.

TEXT: KARIN WINTER

What is your vision for Medicon Valley Alliance?

"My aim is to put Medicon Valley on the world map as one of the most competitive regions in life science and at the top in Europe. To achieve this, I must prove and convince both the national Swedish and Danish governments that by strengthening our collaborations and nodes in MWA, we will create a scenario where one plus one becomes three. This will not only benefit the life science cluster in MVA, but it will also strengthen Sweden and Denmark as two leading life science nations."

What are the challenges of merging Swedish and Danish life science?

"In my opinion, the biggest challenge is to make the two national governments recognise that we have a win-win-win situation here, provided that we strengthen and promote our common life science cluster internationally. There are differences in the structure and framework for the life science cluster on the Swedish and Danish sides. However, I do not see them as challenges, but rather complementary fields that make the cluster even stronger."

What will be your contribution to MVA?

"As a former diplomat and most recently as head of attracting foreign direct investment, I have solid experience navigating the public-private sphere by promoting a company, a sector, a region or countries' nodes to attract foreign direct investors and talent. Moreover, I have worked with company growth and internationalisation, especially in regulated sectors in which strong cooperation between public, private and academic organisations is either required or advantageous, which is especially important in the life science sector."

Former CEO Petter Hartman is Swedish, and you are Danish. Will that influence your position in any way? "My predecessor successfully engaged Swedish companies and researchers in MVA. I will work hard to maintain and build on that. However, MVA is still well established in Sweden as about half of the members are Swedish. And naturally, since I am not Swedish, I will make an extra effort to get to know the Swedish key opinion leaders in life science."

Anette Steenberg

Lives: Bagsværd, 13 km north of Copenhagen City Hall. Age: 53.

Family: A daughter, 19-years-old and a son, 16-years-old. **Interests:** Current issues, travelling, playing golf, diving, good wine and spending time with family.

Last book read: Hillary Rodham Clinton's book State of Terror.

Pet: Ally, a black Labrador, named after the lawyer in the TV series Ally McBeal.

Photo: 1

Column



We need to change perspective

If you say "life science" to a person on the street and ask them to explain what it is, you will probably get no good answer. The same question to your network will generate as many versions as the people you ask. Most likely, we will miss many opportunities with our lack of communication.

LIFE SCIENCE IS goods and services that directly or indirectly have to do with treating patients or citizens' wellbeing. Sometimes I say that life science is the ability to understand and enhance the standard of life. However, both of these explanations are very abstract for the uninitiated.

At the same time, life science, just like other sectors, is dependent on recruiting skills outside its industry, mostly as a result of the digital transformation. We also know that investors often specify themselves within life science, where we would like to see that those who do not invest today would do so as well. But of course, they then need to understand what they are investing in. And if we are to be able to benefit from interdisciplinary collaborations, our potential partners must know how we can benefit from each other. Thus, our communication is crucial in many ways.

WE UNDERSTAND MEDICAL TECHNOLOGY, pharmaceutical drugs, and diagnostics, but we see an apparent widening towards, among other things, materials science and

food tech. At the same time, the increase in access to data means that e-health, digital health, and health tech areas also place themselves within life science. Furthermore, we have large manufacturing industrial companies as well as smaller, more lab-close developers. Additionally, we have both entrepreneurship and care. And soon, the public sector will have even greater responsibility for health in general, increasing the number of players who profess life science.

So, what are we doing?

IT'S EASIER TO SAY that you work with healthcare or medicines than life science. Maybe we are doing ourselves a disservice by including too much within the framework of the same expression. A desire to simplify that only makes it more complicated. For the individual player, it is enough to say what they do. Still, for all those who work for the system, for the regional attractiveness, to position Sweden as a strong life science nation, to attract talent, investment, and establishment, the clarity of the communication becomes even more critical.

And in competition with the rest of the world and other sectors with the same goal, we need to sharpen our approach.

The conclusion may be that if what we strive for is agnostic to our sector or region, then we should stop trying to describe our industry and instead talk about the societal challenges we want to solve.



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GIULIA GAUDENZI is a researcher at Scilifelab/KTH and Karolinska Institutet

Innovation for good

A FEW YEARS ago, I visited the Science Gallery in Dublin, a dynamic science and art space, in the middle of the Trinity College university campus. The exhibition featured a curious piece called "The NeoNurture", an infant incubator for low-income hospitals. A MIT inventor designed the incubator to be made with local material recycled from old cars.

What I have not yet mentioned is that the exhibition's theme was "failure". The NeoNurture was a total failure, not because it did not work but because nobody wanted to use it.

The design prototype achieved worldwide recognition. It was even listed number one in Time Magazine as "Best Inventions of the Year", yet hospitals did not want the technology, although effective, made frugally of recycled car parts. The outcome of this was obvious, in low- and high-resource settings, likewise, medical devices need to "look" like a trustworthy medical device. As a researcher in global health diagnostics working among an interdisciplinary team of engineers, doctors and closely with end-users, I realised more and more that it is not enough to design a good product, it is necessary to design outcomes.

Although we have come a long way in understanding this process, so many brilliant prototypes still never create any impact. Yet, the challenges are not disappearing. By 2030 there will be 2 billion young people in the world, and many of those people will not be able to fulfill their potential, inheriting many challenges from the past, aggravated by the climate crisis and declining mental health. An inclusive, scalable, and sustainable innovation process is crucial for tackling such challenges.

UNICEF HAS RECENTLY established a global centre for innovation in Stockholm with the mission to be a trendsetter of innovation for equitable social impact for every child today, and generations to come. This new business model aims to align with global champions, such as Sweden, in a shared commitment to connect local to global innovation ecosystems for collective design, delivery, and investment. At the heart is working with young people around the world with both innovation needs and impactful local innovation solutions to be spread globally.

IN PARALLEL, THE International Vaccine Institute (IVI), an organisation with the mission to innovate, discover and develop affordable new vaccines for global health, has also established a regional office in Stockholm.

Such a landscape is extremely promising and exciting. However, stories of failures like The NeoNurture should be retold sometimes as a wake-up call that good frugal innovation is extremely context sensitive, and that blending local and context knowledge with cutting edge science and technology is key to producing impact and outcomes. In life science we need social innovation as much as product innovation; we need to involve the end-users and incorporate elements from implementation science to make ensure the innovation does not get lost in the "know-do gap"- the gap between what we know and what we do and implement.

Finally, I challenge the innovator landscape to take another mental leap. Relying on innovation-solely to end inequality is not enough, therefore consciously and purposively – we need to engage bravely with the politics of poverty and scarcity. Even in life sciences.

I wish to warmly thank Patty Alleman (UNICEF) and Stefan Swartling Peterson (Karolinska Institutet), from which our pleasant discussion inspired this piece. Views are my own. ■

On April 7th Giulia Gaudenzi will moderate Life Science Sweden's Lab & Diagnostics of the Future event at Swedish Labdays in Älvsjö, Stockholm. Read more at **labdiagnostics.eu**

Zelmic broadens operations creating a CDMO for topical products

Zelmic develops topical (topically applied) drugs handling small molecules, peptides, and proteins. Now they are taking the step and building a GMP plant to produce oral liquid and topical products for clinical studies.

- Our knowledge of topical products is unique. The three key parameters to be studied are formulation stability, drug release from the formulation, and drug permeation characteristics. We can run in vitro permeation tests on e.g., skin, nails, and mucous membranes. We feel confident in minimizing risk factors, project costs, and optimizing the best effect. By also offering to manufacture clinical material, we make it even easier for our customers to reach the clinical phase, says David Sagna, CEO of Zelmic.

The office and laboratory with the in-house research and development capacity around topical drugs are in Lund, Sweden. Previously, they worked up to and including the preclinical phases and manufactured for studies run according to GLP, Good Laboratory Practice.

Thereafter, customers have moved manufacturing to contract manufacturers under GMP, Good Manufacturing Practice.

To shorten the lead times and complications of manufacturing for clinical trials, Zelmic is now building its GMP plant.

- We will thus become more of a One-Stop-Shop, a CDMO that can offer both development and manufacturing, says David Sagna.

The idea is that Zelmic will help its customers with a more significant part





of the development process by increasing the range of its services.

- We see that more and more customers

David Sagna, are looking for an all-CEO fo Zelmic. in-one solution. They want development and manufacturing to occur in the same place to reduce costs and lead times to enter the clinical phase. It is essential to get an experienced and skilled development partner who knows the development part. We can help them reach the clinical phase, faster, easier and safer, he says.

Work on the new GMP plant is in full swing, and it will be completed and operational this year. It is expected to have a capacity to produce on a small scale up to 8 kg per batch.

- Our hope is that in addition to development assignments, we will be

able to take in pure manufacturing assignments, i.e. also manufacture for companies where we have not taken care of the development work, he says.

Zelmic also collaborates with other local companies to take the product further for commercial manufacturing and manufacturing for larger clinical studies.

- It feels like a natural step for us. We have gradually expanded the business. During 2019 we worked hard to improve the quality and implement GMP for the analytical lab and in vitro release laboratory. We can now perform in vitro release studies according to the new draft EMA guidance for topical products. We have brought in skilled staff and built a fantastic team of formulators, analysts, and QA with the skills needed to handle GMP manufacturing, scaling up, and this type of development assignment, concludes David Sagna.

FACTS

Zelmic is a contract development organization initially founded in 2002. It has developed several topical drugs and patented technologies for its customers. In 2015, Zelmic founded the listed company Pharmiva AB. The company offers services in topical formulation development for small molecules, peptides, and proteins. The analytical capacity is R&D, GMP analysis, validation, and stability studies according to ICH can be performed. Zelmic can perform in vitro performance testing with in-vitro release testing (IVRT), In-vitro permeation testing (IVPT) with skin, nail, and mucous membrane according to new draft EMA guidance. Zelmic is now building a GMP facility for clinical manufacture. Read more at: **www.zelmic.se** https://www.linkedin.com/company/ zelmic-ab

Interview

Medivir's new CEO: "Returning to oncology is like coming home"

Since the end of January Jens Lindberg has been the CEO of the cancer research company Medivir, which was founded in 1988 as a spin-off from Astra Zeneca.

TEXT: KARIN WINTER

How was the first day at your new job?

"It was like every first day at a new job. I went to work with great confidence, but as always, you feel just a little incompetent on the first day. You ask a lot of questions and so on. To question your own competence is a rather peculiar feeling."

What is your vision for the company?

"Medivir's vision was one of the reasons why I chose to take on the role of CEO – to transform Medivir into a specialist company in the field of oncology. Naturally, my driving force is linked to the company's driving force – to push our self-developed drug candidate, MIV-818, from the clinical phase to market approval as quickly and safely as possible. MIV-818 has the potential to become the first liver-targeted, oral drug for patients with primary liver cancer – a group of patients with a great need for improved treatments. Pushing this forward and taking it over the finish line will be very exciting."

Did you feel absolutely sure when accepting the CEO position?

"Yes, I did. First and foremost, I look forward to leading and accelerating the transformation journey that Medivir has begun, which is very stimulating, and also, getting back to oncology – it's like coming home. There is an enormous potential in liver cancer, which is a neglected area. I also had the chance to try my hand at an interim stock exchange CEO role at Sedana Medical, and I feel ready for the CEO role."

How does it feel after the first days?

"In addition to being able to return to oncology, I have a good feeling about the team and the board, who are



extremely experienced and competent. Magnus Christensen has pushed on as interim CEO, so it's not like jumping on a bus that has been driven to the side and parked. They have done an outstanding job in 2021, and I am grateful that Magnus has pushed on in his dual roles in the meantime."

Jens Lindberg

Age: 50.

Family: Wife Gunilla and 3 sons aged 19, 17 and 13.

Lives: Danderyd outside Stockholm.

Career in brief: 25 years at Astra Zeneca in various roles with a mainly commercial focus. In addition, 2 years in medical technology at Sedana Medical, with commercial responsibility and as interim CEO for a period.

Interests: Cross-country skiing during the winter with the Vasaloppet as the big goal and boating with the family's motorboat during the summer.

Last book read: *The Five Dysfunctions of a Team* by Patrick Lencioni. "A book I have read several times and love to return to. One of the cornerstones of the book is how to build trust and security in the team to make it as well-functioning and committed as possible".

Subcutaneous absorption about to be described with mathematical models by Pharmetheus



Dr Marylore Chenel, Project Lead, and Assoc. Prof. Erik Sjögren, Subject Matter Expert.

Can we predict in silico what happens after a subcutaneous injection? Pharmetheus' scientists are extending their pharmacological modeling activities to this route of administration.

Vaccines are just one example of how the subcutaneous route of administration can provide a more convenient delivery of therapeutic proteins compared to intravenous injections. However, as observed for the intravenous route, when a drug is injected subcutaneously, it can trigger the generation of anti-drug antibodies that bind to the therapeutic proteins and thus reduce the efficacy of the drug.

This risk of triggering this immune reaction can be mitigated, to a certain degree, by selecting less immunogenic compounds and using bioengineering techniques specifically aimed at removing or hiding the immunogenic parts of the protein. Nevertheless, additional factors, such as the localization of the drug in a tissue and aspects related to drug formulations, still represent challenges for this specific route of administration.

"Currently, we can simulate how much drug the patients are exposed to after different oral doses. We already use these simulations to help our clients select the right dose for the drug they are developing. Similarly, being able to predict how therapeutic proteins are going to be absorbed and which immunogenicity to expect after subcutaneous administration are going to be key for both drug developers and patients." notes Marylore Chenel, Principal Consultant and Team Leader at Pharmetheus.

The scientists aim at combining the aspects and functionalities of "quantitative system pharmacology models" (traditionally used to characterize biological systems, disease processes, and drug pharmacology) and of "physiologically-based biopharmaceutics models". The latter models describe the behavior of a drug in the organism, based not only on the drug characteristics and its delivery system, such as physical attributes and administration route, but also the physiological characteristics of the individuals. These methodologies are already successfully used to optimize chances of clinical success in drug development. Erik Sjögren, Senior Consultant at Pharmetheus, explains "In this case, we will integrate the mechanisms of drug absorption and of immune response toward therapeutic proteins administered subcutaneously, including relevant factors related to drug delivery."

FACTS

Pharmetheus offers consulting services focused on the application of quantitative approaches to support drug research, development, and life-cycle decisions. This project is part of its engagement in optimizing chances of clinical success and facilitating risk mitigation in the development of drugs intended for subcutaneous administration. It is being co-financed together with Sweden's innovation agency, Vinnova, and further invigorates the existing commitment in the research forum SweDeliver.

Pharmetheus

How to network best via LinkedIn – "Help others find you"

You have decided to move on in your career. And then what? Tina Persson, career coach and author of "The PhD Career Coaching Guide", gives advice on using the LinkedIn business network.

TEXT: KARIN WINTER

The basic and most important thing to be successful on LinkedIn is to build networks, and according to Tina Persson, a good guide is to have more than 500 connections.

"You do not have to know people to connect but you need to think strategically – connect with those who have large networks. There are probably people who will accept your contact request. You should also not be afraid to contact people who are high up in the hierarchy, such as CEOs, who understand the value of networking."

To connect - send a message. But remember to be brief.

"Do not write your CV. Initially, it is not about applying for a job. You are often too eager at first. You just want to expand your network – you do not need an agenda. This is not about branding, but about people knowing who you are."

According to Tina Persson, an example of what you can write in a message is: "I want to expand my network in life science. I hope you want to connect with me. Wishing you a nice weekend, best regards, xxx."

To succeed in getting a job via LinkedIn, you need to know what you want, what driving forces you have, in what

field you want to work and based on that, find the right keywords.

"In many industries, "buzz language" is used. The crucial thing is that you find the right words so that recruiters can find you. Help others find you."

Tina Persson's tips for LinkedIn

- Build a number of connections and expand your network. You need 500 plus connections. Remember that you do not need to know people to connect.
- **2.** Join groups in the field you would like to work within in the future. You can always leave groups if they do not suit you.
- **3.** Snoop around on profiles and careers and learn from what others are doing. You can get inspiration from others. Find out where your friends and colleagues are going. Check out role models in the industry you want to be a part of.

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Improved protein purification with innovative product

A new innovative product, WorkBeadsTM 40 TREN, has been developed by Swedish biotech company Bio-Works Sweden AB with the purpose of enhancing the purification process of biological pharmaceuticals.

"It is a new way of purifying antibodies which leads to a more cost-effective process for our customers", says Lone Carlbom, the company's Head of Product Management.



Lone Carlbom

Bio-Works, an Uppsala-based company, was founded in 2006 by four leading experts in protein purification. It has been growing rapidly and now has about 40 employees, with direct sales in Europe and USA.

The company is specialized in agarose-based resins for purification of biomolecules – including monoclonal antibodies, proteins, peptides, oligos, viruses and vaccines – for the pharma industry.

The new product, WorkBeads 40 TREN, is a salt tolerant, ion exchange resin working at what Lone Carlbom calls "elevated ionic strength". The unique composition of porous beads with tight bead- and poresize distribution leads to outstanding purity, high binding capacity and high flow rates.

"We use this product in a little different way compared to traditional purification of antibodies. By putting WorkBeads 40 TREN in front of your expensive affinity resins, you will protect it from impurities, and it will last longer and produce better



results. The entire process will be more cost-effective."

WorkBeads 40 TREN is now being tested by several customers in the market, and interest for the product is growing.

"We are very proud of this product which we think could change best practice in processes that use expensive affinity resins", says Lone Carlbom.





Moberg Pharma's founder takes over Industrifonden

Peter Wolpert succeeds David Sonneke as the new CEO of Industrifonden. Peter Wolpert is the founder of Moberg Pharma and has worked as an advisor to A3P Medical and Oncozenge.

Industrifonden invests in the early stages of growth companies in deep tech, life science and innovative business models. The fund was established in 1979 by the Swedish government as an instrument to stimulate innovation-based growth.



PETER WOLPER

Elekta grabs the CFO from Recipharm

Elekta has appointed **Tobias Hägglöv** as their new CFO, succeeding **Johan Adebäck**, who will move on to another position in the company. Tobias Hägglöv was previously the CFO at Recipharm and has also held management roles at Leax, Electrolux, SAS and Accenture. He holds a master's degree in Industrial Economics and Business Administration, as well as a master's degree in Business Administration from Stockholm University.



TOBIAS HAGGLOV.

Pharmiva strengthens its organisation

The femtech company Pharmiva has appointed **Karoline Akerjordet** as their new Deputy CEO. She was previously the COO at the company, and she has held leading positions at Novo Nordisk and Particle Measuring System. In addition to Karolina Akerjordert, Pharmiva's organisation has been strengthened with **Andrea Mildner** as the new Head of Marketing and Sales.



KAROLINE AKERJORDET.

Apoteksgruppen appoints a new CEO

Erik Sjögren has taken over as the CEO at Apoteksgruppen. He succeeds Tomas Kibildis, who chose to leave the post to lead the group's Eurovaistin pharmacy chain in Lithuania. Erik Sjögren has worked for Apoteksgruppen since June 2019, including building up chain operations during the time when the company was a pure franchise chain. When he stepped up as CEO in January, he also took a seat on Euroapotheca's board. ■



ERIK SJOGRE

Maria Lundberg has been appointed the new CEO of SDS Life Science

The consulting company SDS Life Science has appointed Maria Lundberg as their new CEO. For the past 21 years, she worked at Recipharm, where, among other things, she was responsible for global product development. She holds a chemical engineering degree from Lund University. Jens Hansson has been CEO of the company since the spring of 2021, and he will remain at Group level. SDS Life Science has also appointed Maria Fernström Head of the clinical project management team. Most recently. she worked at the Karolinska Trial Alliance, where she was a group leader and unit leader focusing on academic researcher-initiated studies.





MARIA FERNSTRÖM.

Advertorial

Covid-19 behind an accelerated move towards digital solutions for clinical diagnostics

Clinical diagnostics, a sector already seeing an annual 6% increase in blood sampling in Sweden, was put under tremendous pressure as the pandemic evolved.

"The immense increase in laboratory testing due to Covid-19 has put the clinical diagnostic sector in the spotlight", says Ray Legrand, head of Laboratory at Tietoevry, a leading supplier of integrated solutions for healthcare providers in the Nordics. "With Covid-19 everything exploded. The changes are huge and we will probably see a completely new landscape around clinical diagnostics and health care in general, once the dust settles. Up to now, developments have occurred progressively but what we are into now is more of a leap. The attention also means more investments and willingness to try new technologies which make this a very exciting area to work in".

The new technologies include cloud-based solutions for collecting and aggregating data and a lot more artificial intelligence (AI) for the diagnoses. Some of the obstacles today are due to legislation concerning safety. But most of the cloud companies use a big portion of their budgets for data security and can meet demands concerning safety and GDPR on a level which is as good, or probably better, as the current local and more traditional storage solutions. The possibility to gather the exponentially increasing amount of data into one place will minimize the fragmentation that the more conservative systems are suffering from. This will give access to a patient's whole health history resulting in a more accurate diagnosis.

A successful example is The Hospital District of Helsinki and Uusimaa where a newly available HUS-DataLake, developed in collaboration with Tietoevry, has recently been implemented. The solution enables the





analysis of huge datasets resulting in higher-quality healthcare and more cost-effective operations.

Roughly 80% of a physician's diagnoses are based on blood analyses which also make sampling procedures very critical, both from a speed and quality aspect. Tietoevry products are central in providing the IT and workflow support needed to produce quality patient laboratory results. "By evaluating the workflow at a pathology department in a Swedish hospital a team from us, in collaboration with an expert staff. were able to reduce the lead time from sample to diagnosis by several days. For us, it's very easy, and incredibly rewarding, to connect the dots from building solutions to saving lives", Legrand conclusively adds.



Ray LeGrand, with a previous background from working in the health care sector, became interested in IT in the early on, when he realized that the lack of infrastructure and IT support often couldn't keep pace with rapid development of new technology.

His laboratory experiences have helped him greatly in understanding the complex and highly integrated sector that health care represents. This is also how he would explain Tietoevry's main asset, having a good mix of people with different backgrounds and skills along with the passion to make a difference.

Boule appoints a new CFO

Annette Colin has been appointed the CFO at Boule Diagnostics. She came from a similar position at Biotage and previously, she held senior positions at, among others, Annexin, Pharmaceuticals, Observe Medical and Stille. Annette succeeds Christina Rubenhag, who will be the new CFO at Addlife. Annette Colin will take office on 1 April.



ANNETTE COLIN.

Capitainer is recruiting an expert for a venture in the United States

Donald Chace will represent Capitainer in North America when the Swedish medical technology company invests in the American market. He has published about a hundred peer-reviewed articles and has lectured in neonatology, clinical chemistry and screening of newborns. He has also previously developed a metabolic screening test for newborns based on dried blood from, among other things, PKU tests. ■



DONALD CHACE

Dignitana appoints a CEO from Cellavision

Magnus Blixt has been appointed the new CEO of Dignitana. Most recently, he held the position as CFO at Cellavision. Magnus holds an MBA from Lund University, and previously, he held several positions within the SKF Group, including in the USA. He is succeeding the current CEO William Cronin, who will be the company's senior advisor and vice chairman. Magnus Blixt will take office at the Annual General Meeting on 25 May. ■



MAGNUS BLIXT

Consulting company recruit from Sobi

Charlotta Hjerpe will be head of Key2Compliance's new business area Pharma QA, which is established to offer customers in the pharma sector services in quality assurance and quality management. Previously, she conducted academy research and held several different positions in the pharmaceutical industry, including project manager, operations manager and quality manager. Most recently, she worked at Sobi, where she has been since 2019. Before that, she was at Vironova.



CHARLOTTA HJERPE

The Heart Lung Foundation's research council appoints a new Chairman

John Pernow, Professor at the Karolinska Institute, has been appointed the new Chairman of the Swedish Heart Lung Foundation's research council. He will lead the work of assessing and recommending which research projects will be awarded grants. John Pernow succeeds Jan Nilsson, Professor at Lund University.



Naturvetarna gets a Chairman from the Swedish Research Council

Chemist and microbiologist **Patriq Fagerstedt** has been elected Chairman at Naturvetarna. Most recently, he came from a position as research secretary at the Swedish Research Council. Previously, he worked as a researcher at the Karolinska Institute and worked with drug development at Astra Zeneca. He was on the Board of Naturvetarna for nine years and was Chairman of the Saco association at the Karolinska Institute.



The Agenda



APRIL 7th Lab & Diagnostics of the Future Swedish LabDays, Stockholm labdiagnostics.eu



MAY 16th Life Science Sweden No 2.2022 is published

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New Updates in Drug Formulation & Bioavailability SEPTEMBER 7th The Future of Swedish & Danish Life Science Medicon Village, Lund swedishdanishlifescience.se



SEPTEMBER 15th Life Science Sweden No 3.2022 is published

NOVEMBER 8th Bioscience – Research & Diagnostics through Innovative Technologies Life City, Hagastaden, Solna bioscienceevent.com



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The Swedish Life Science Industry Guide lists companies that either develop, produce or analyse treatments and diagnostics. It also includes companies that produce services and products essential for the development. The Swedish life science industry is changing rapidly. To be updated visit lifesciencesweden.se/company



BIOTECH

Biotech comprises small and medium-sized companies which mainly focus on research and development of new biomedical treatments Page 41

MEDTECH

Medtech companies develop, design and market medical devices or diagnostics aimed at preventing, treating or alleviating diseases and injuries, or controlling in vitro fertilization.....Page 44

PHARMA

Pharma companies are large and global with both drug development and sales organizations for the drugs already on the marketPage 47

BUSINESS DEVELOPMENT **& SERVICE**

Science parks, incubators and companies offering services in business development, economy, competence development, financing or auditing, technology transfer, manufacturing and recruitment..... Page 48

BIOIT

BioIT companies develop IT applications aimed at solving biological problems, and are also involved in developing computational tools for use in life sciences......Page 54

CMO

CMOs serves the pharmaceutical and biotech industry and provides clients with comprehensive services from drug development through manufacture.....Page 55

CRO

CROs provide research and development services to other biotech business areas. Many CRO:s work with drug development specializing in a certain step of the research, development or manufacturing process, such as the design and implementation of

TRIAL SITES

TRIAL SITES performs Clinical Trials, on assignment by the Pharma Industry and Medtech Companies, directly or through CRO. After approvals from authority's, the Trial Site find the suitable studyparticipants and perform all procedures according to study protocol after the subjects have read and signed the informed consent for trial participation. A trial can last from 12 weeks to several yearsPage 61

INTELLECTUAL PROPERTY

Intellectual Property companies and law firms work to protect the inventions of researchers and companies within the life science industry...... Page 62

SUPPLIERS (DISTRIBUTORS)

Suppliers (Distributors) distribute equipment and products necessary in Life Science research, development and productionPage 63

SUPPLIERS (MANUFACTURERS)

Suppliers (Manufacturers) develop and manufacture equipment for research, development and production within the Life Science sectorPage 66

INDEX

.....Page 68

BIOTECH

GALDERMA

Global Aesthetics center and Nordic sales company in Uppsala

Galderma, the world's largest independent global dermatology company, was created in 1981 and is now present in over 100 countries with an extensive product portfolio of prescription medicines, aesthetic solutions and consumer care products. The company partners with health care practitioners around the world to meet the skin health needs of people throughout their lifetime. Galderma is a leader in research and development of scientifically-defined and medically-proven solutions for the skin.

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Helena Åsbrink, Head of Site Operations



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Pascal Soriot, CEO



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MEDICON VALLEY ALLIANCE

- where Swedish and Danish life science ambitions intersect!

The certified Gold Labelled life science cluster organization, Medicon Valley Alliance (MVA) is a non-profit member-based organization located in the Swedish-Danish Medicon Valley region (Southern Sweden & Eastern Denmark). Medicon Valley Alliance has 300+ member companies and institutions including Swedish and Danish universities, hospitals, life science businesses, industrial parks and incubators, CMOs, CROs, regional governments and service providers. Through networking, project management, life science professional seminars, events and conferences. MVA initiates and facilitates Swedish-Danish life science collaborations and contributes to the positioning and strengthening of Medicon Valley as the most compe-

titive and attractive life science cluster in Northern Europe.

77 By strengthening our life science region: Medicon Valley, we will be making 1 + 1 become 3 – benefitting not just the region but also the entire Swedish and the entire Danish life science eco-systems and societies moving Nordic life science up the world-class rankings. Anette Steenberg, CEO of Medicon Valley Alliance



medicon valley alliance

WEB www.mva.org

ADDRESS Arne Jacobsens Allé 15, 2, Ørestad City, DK-2300 Copenhagen S Denmark PHONE +45 70 20 15 03 E-MAIL mva@mva.org EMPLOYEES 12 **FOUNDED** 1997 CHAIRMAN Søren Bregenholt

PHARM ASSIST SWEDEN AB

Quality Assurance and Regulatory Affairs professional services

Pharm Assist is a professional service company offering quality and regulatory solutions for medicinal products and medical device. Founded in 1996 the company has assisted more than 250 pharmaceutical and medtech companies over the years. Our qualified team which has deep scientific, business and regulatory experience is providing tailor-made professional services in quality assurance and regulatory affairs to local and international pharma, biotech and medtech companies, Examples of services offered by us are pharmacovigilance (incl. QPPV), Good Distribution Practice (incl. RP), scientific and regulatory writing, RA support and product life cycle

management, medical information and labelling, data base management, registrations, and QA/RA and advisory services relating to medical devices including clinical investigations (MDR and IVDR).

77 Pharm Assist's highly qualified team provides solutions that minimize patient risk, ensure regulatory compliance and drive operational effectiveness.

Johan von Heijne, CEO



WEB www.pharmassist.se ADDRESS Pharm Assist Sweden AB, Fyristorg 6, 753 10 Uppsala, Sweden PHONE +46 (0)18 71 32 00 FOUNDED 1996 PRIVATE COMPANY

SCANDINAVIAN DEVELOPMENT SERVICES

Services that make a difference

SDS Life Science is the leading consultancy in the Nordics with regards to regulatory guidance, design of clinical trials and expertise in biostatistics. We help clients develop pharmaceuticals, combination products and medical device from early phase to exit or market. Our concept is to offer services within the full spectrum of competences needed for drug development. A dedicated team of experts with solid background and experience from working at regulatory agencies, pharma industry and academia work

together to create value by delivering the most efficient development program.

77 Our distinction is our multidisciplinary approach. We call it the SDS difference!

Gösta Hiller PhD CEO

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WEB www.scanddev.se ADDRESS Svärdvägen 23, SE 281 33 Danderyd, Sweden (HQ) PHONE +46 (0)8 755 80 80 E-MAIL contact@sdslifescience.com **REVENUE** 60 mSEK EMPLOYEES 35 FOUNDED 2012 PUBLIC COMPANY No. CHAIRMAN Jens Hansson PRINCIPAL OWNER Anna Törner

Company Name

@hiveandfive Accelerator Nordic AB Adapt Localization Services Advokatfirman Delphi Aktivia Science Work AB Aldenco AB ALS Scandinavia AB Alumni AB Animech AB Animech Technologies AnoxKaldnes Global AB Antaros Medical AB Arthur D. Little AB Ashfield Nordic AB (formerly known as Pharmexx Nordic AB) AssuransSelector AB Berendsen Textil Service AB **BioMedLit BioPharmaLinx AB BioReach AB Bioventia AB BiQ Pharma AB** Bondi Executive Search Bruun & Maté AB **Business Region Göteborg-FDI-Life Science** Cardell Consulting AB Chemnotia AB **Chubb Insurance Company** of Europe S.A. CITEC **Clean Room Control AB** ClinStorage AB **Compass Rekrytering** & Utveckling AB Copenhagen Bio Science Park Damn Good Agency Devex Mekatronik AB Devex ProPart AB Dfind Science & Engineering AB **DHL Express Nordic Docs International Edsman Medical Writing** Elpro Nordic ApS Encecor AB

Category

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City

Borås Stockholm Stockholm Huddinge Luleå Stockholm Uppsala Lund Mölndal Stockholm

Stockholm Helsingborg Nyköping Järfälla Bromma Uppsala Uppsala Södertälje Stockholm Malmö

Göteborg Sollentuna Bromma

Stockholm Karlstad Uppsala Solna, Sweden

Stockholm Copenhagen N Stockholm Skarpnäck, Stockholm Skarpnäck, Stockholm Stockholm Stockholm Solna Stockholm Hørsholm Uppsala Malmö Stockholm Västerås Halmstad Uppsala Linköping önköpina Mariefred

Website

hiveandfive.se acceleratorab.se adapt-localization.com delphi.se sciencework.nu aldenco.se alsglobal.se alumni.se animech.com animechtechnologies.com anoxkaldnes.com antarosmedical.com

ashfieldhealthcare.com assuransselector.se biomedlit.com biopharmalinx.se bioreach.se bioventia.com biqpharma.com bondi.se bruunmate.com

businessregiongoteborg.com cardellconsulting.com chemnotia.com

chubb.com/international/se citec.com cr-control.se clinstorage.se

compass.se cobis dk dga.se devexmekatronik.se devex.se dfind.se/science-engineering dhl.com docs-int.se edmedica.se elpro.com encecor.com epsilon.nu se.ey.com protang.se etteplan.com eureda.com exovametech se extero.se findfactpharma.se

Epsilon AB

Etteplan

Eureda

Extero AB

Ernst & Young AB

Exova Metech AB

FindFactPharma AB

Etteplan Sweden AB

Company Name

ForValue AB **Galenometrics** AB GATC Biotech AB Global Pharma Consulting AB Greenhouse Labs Healthy Bizniz Europe AB HotSwap Imdevco AB InfoTech Scandinavia AB Innoventus Project AB International Clinical Testing AB Invest in Skåne **IQVIA** J.F.B Consulting AB JLT Risk Solutions AB Kamishi AB Karolinska Institutet Science Park Karolinska Development AB Karolinska Institutet Innovations AB **KeyPlants AB** Know IT Business Consulting AB Kuehne + Nagel AB Labjoy AB Landegren Gene Technology AB Lidingö Elektriska Logos - global language service provider to the life sciences industry LucyJRobertshaw Mandalon Technologies AB Mandly Search & Selection Marken Ltd. **MD Medical Writing & Translations** Medeon AB Medical Lead Nordic AB Medicon Valley Alliance Medicon Village MediGelium AB Medmind Medos AB Merrill Brink International MetaSafe AB Mikrolab Stockholm AB Minerva Sverige AB Mintage Scientific AB Mizarra Business Management Monocl AB Montex AB Moveup Consulting AB N4 Teknik AB NDA Group AB NNE Pharmaplan AB Nordic Life Science **Corporate Finance AB**

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Business Devel/Service

City

Göteborg Uppsala Solna Johanneshov Stockholm Strängnäs Sundbyberg Göteborg Malmö Uppsala Liusdal Malmö Solna Hisings Backa Stockholm Stockholm Solna Solna Solna Stockholm Stockholm Kista Lund Uppsala Lidingö

Ystad Hölö Linköping Stockholm Stockholm-Arlanda Hammenhög Malmö Stockholm Copenhagen Lund Stockholm Stockholm Linköping Torslanda Södertälje Sollentuna Kista Göteborg Helsingborg Göteborg Jämjö Göteborg Södertälie Upplands Väsby Stockholm

Stockholm

Website

linkedin.com/in/Galenometrics gatc-biotech.com globalpharma.se greenhouselabs.che.kth.se healthybizniz.eu hotswap.eu telia.com advantum.com innoventus.com clinicaltesting.se investinskane.com iavia.com ifb-consulting.com iltrisk.se kamishi.se sciencepark.ki.se karolinskadevelopment.com kiinnovations.se keyplants.com knowit.se kn-portal.com labjoy.se iqp.uu.se lidingoelektriska.se logos.net lucyjrobertshaw.com mandalon.se mandly.se marken.com mariadalby.com medeon.se medicallead.se mva.org mediconvillage.se sciencepark.ki.se/node/125 medmind.se medos.se merrillbrink.com metasafe.se vattenprovtagning.se minerva-plm.com/minerva-group mintage.se mizarra.com monocl.com montex.se moveup.se

n4.nu ndareg.com nnepharmaplan.com

nordiclifescience.com

Company Name

Notch Communications AB NY Consulting AB **Oasmia Pharmaceutical AB** OffspringBiosciences AB Ola Levin Consulting AB **Oncodesign SA** Oxyma Innovation AB P.U.L.S. AB Parmatur HB PeakSearch AB Peter Utterström Pharma Relations AB Pharma Search and Advice AB Pharmadrome Ltd PharmaSite Pharm Assist Sweden AB Poolia Life Science Prevas AB Projektgruppen i Mälardalen AB Projektsupport S-0 AB ProPharma Group Q Advance Compliance & Validation AB QAdvis AB QMP Quality Maintenance Partner AB Raise-In AB Ramidus AB RegSafe - Regulatory Safety Sciences Sahlgrenska Science Park Scandinavian Development Services Scandinavian Regulatory Services AB Scientific Solutions Scandinavia AB Scientific Work Semcon Senator Medical AB Serviceföretaget PIMA AB SIS, Swedish Standards Institute Sjukvårdsekonomi Skogsmöllan AB SLS Invest AB SLU Holding AB Smile Incubator SOBC Sweden SP Process Development Stockholm Business Region Stockholm Science City Foundation Stockholm-Uppsala Life Science Strategic Research Swedish Labtech Symbio AB Synergus **Tambiz Consulting TATAA Biocenter AB** Technia AB

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Lund Uppsala Södertälje Lidingö Dijon - France Solna Helsingborg Rönninge Stockholm Saltsiöbaden Kista Stockholm London Malmö Uppsala Stockholm Uppsala Sollentuna Lund Stockholm Uppsala Kista - Lund Tvresö Älvsjö Lund Stocksund Göteborg Danderyd Danderyd Stockholm Nacka Götebora Upplands-Bro Södertälje Stockholm Lund Veberöd Stockholm Uppsala Lund Vårby Södertälje Stockholm Stockholm Uppsala Stockholm Stockholm Stockholm Täby

Stockholm

Göteborg

Kista

City

Uppsala

Website

notchcommunications.co.uk nyconsulting.se oasmia.com offspringbiosciences.se levinpharma.se oncodesign.com oxyma.se pulsinvest.se parmatur.com peaksearch.se swedishlifesciences.se/X pharmarelations.se pharmasearch.se pharmadrome.com pharmasite.se pharmassist.se poolia.se prevas.se projektgruppen.com projektsupportso.com ProPharmaGroup.com qadvance.se gadvis.com qmp.se raise-in.se ramidus.se regsafe.se sahlgrenskasciencepark.se scanddev.se STS SP scientificsolutions.se scientificwork.se semcon.com senatormedical.se pima.se sis.se ihe.se skogsmollan.se slsinvest.com slu se smileincubator.life vimsson.com sp.se stockholmbusinessregion.se ssci se suls.se stratresearch.se swedishlabtech.se endevo.se synergus.se tambiz.se tataa.com technia.se

Company Name

Teknopol AB TeknoSeed AB **TNS SIFO Navigare Tools of Science** Toxicology Knowledge Team Sweden AB Trialbee AB Trust forwarding TSS AB **UK Trade & Investment** Umeå Biotech Incubator Unilabs AB Uppsala BIO UUAB Utveckling AB Validera Ventac Partners AB Veprox Medical Visipower World Courier (Sweden) AB Wusson Accelerator AB YIT Sverige AB Your Special Delivery Service AB

Category

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City

Lund Lund Gothenburg Stockholm

Södertälje Lund Stockholm Stockholm Stockholm Umeå Göteborg Uppsala Uppsala Kista Lund Västra Frölunda Lomma Arlandastad Stockholm Solna Stockholm

Website

teknopol.se teknoseed.se navigare.se toolsofscience.se

toxkteam.com trialbee.com trustforwarding.se tss.se ukti.gov.uk ubi.se capiodiagnostik.se uppsalabio.se uuab.uu.se validera.se ventac-partners.com veprox.se visipower.com worldcourier.com wusson.com vit.se ysds.com/sv

BIOIT

Company Name	Category	City	Website
Aitellu Technologies AB	BiolT	Gothenburg	aitellu.com
Bytewize AB	BiolT	Västerås	bytewize.com
Capish	BiolT	Malmö	capishknowledge.com
Clinical Gene Networks	BiolT	Stockholm	clinicalgenenetworks.com
Compumine AB	BiolT	Uppsala	compumine.com
Comsol AB	BiolT	Stockholm	comsol.com
Contur Software AB	BiolT	Stockholm	contur.com
Formpipe Software AB	BiolT	Stockholm	formpipe.com
HealthiHabits	BiolT	Stockholm	healthihabits.com
IP Life Sciences AB/IPERION	BiolT	Lund	iperion.se
Just-In-Mind AB	BiolT	Stockholm	just-in-mind.se
Labstory	BiolT	Borlänge	labstory.se
LabWare Nordic	BiolT	Helsingborg	labware.com
MedicWave AB	BiolT	Halmstad	medicwave.com
MKS Umetrics AB	BiolT	Umeå	umetrics.com
MultiD Analyses AB	BiolT	Göteborg	multid.se
Nagarro Software	BiolT	Kista	nagarro.com
Proxedra	BiolT	Tyresö	proxedra.com
Qlucore	BiolT	Lund	qlucore.com
Software Point AB	BiolT	Danderyd	softwarepoint.com
Starlims Nordic	BiolT	Danderyd	starlims.com
Stratiteq Sweden AB	BiolT	Malmö	stratiteq.com
The MathWorks	BiolT	Kista	mathworks.com

PCI PHARMA SERVICES

PCI is a leading global CDMO, providing clients with integrated end-to-end drug development, manufacturing and packaging capabilities that increase their products' speed to market and opportunities for commercial success. PCI brings the proven experience that comes with more than 50 successful product launches each year and over five decades in the healthcare services business. We currently have 30 sites across seven countries (Australia, Canada, U.S., Ireland, Wales, Germany and Spain) and over 4,300 employees that work to bring life-changing therapies to patients. Leading technology and continued investment enable us to address global drug development needs throughout the entire product life cycle – from manufacturing capabilities through the clinical trial supply chain and into commercialization. Our clients view us as an extension of their business and a collaborative partner with the shared goal of improving patients' lives. #LetsTalkFuture™

We are the trusted partner for pharmaceutical and biopharmaceutical customers, providing clinical and commercial supply chain solutions in the shared goal of improving patients' lives.



WEB www.pci.com ADDRESS PCI Pharma Services Germany, GmbH, Am Wall 5, D-14979 Großbeeren (Berlin) PHONE +49 151 61 5757 32 E-MAIL talkfuture@pciservices.com EMPLOYEES 4500 globally

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Company Name

APL (Apotek Produktion & Laboratorier AB)
Bioglan AB
Cobra Biologics
Galenica AB
Kemwell AB
Medicago AB
PCI Pharma Services
Pfizer Health AB, Site Strängnäs
QPharma AB
Recipharm AB
Zelmic AB

Category

CMOs

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CM0s

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CMOs

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CMOs

City Kungens Kurva

Malmö Matfors Malmö Uppsala Uppsala Berlin Strängnäs Malmö Jordbro Lund

Website

apl.se bioglan.se cobrabio.com galenica.se kemwellbiopharma.com medicago.se pci.com pfizer.se qpharma.se recipharm.com zelmic.se

CRO

A+ SCIENCE AB

Earn Trust - Make Difference

A+ Science is a Contract Research Organisation (CRO) run by its employees. We provide services in clinical trials for pharmaceuticals (phase I-IV) and medical devices. For more than two decades we have been performing clinical trials for small, mid-size and big pharmaceutical, biotech and medical device companies. We also offer broad expertise in pharmacovigilance (PV) services both during clinical trials and after marketing authorization, such as EU/UK QPPV, signal management and PV audits. We offer customised, flexible and cost-efficient solutions to our clients.

Our core expertise is in the Nordic Countries, however through our close collaboration and partnership with other CROs, we cover several other countries



77 Our vision is to earn trust and make difference.

Håkan Fröderberg, CEO



WEB www.a-plusscience.com ADDRESS Luntmakargatan 22, 111 37 Stockholm, Sweden PHONE +46 (0) 73 67 44 122 E-MAIL info@a-plusscience.com **REVENUE** 18 MSFK **EMPLOYEES** 14 **FOUNDED** 1997 PUBLIC COMPANY Public but not listed CHAIRMAN Mikael Nordenstjerna

ADLEGO BIOMEDICAL AB

Adlego Biomedical – Your preclinical partner

Adlego Biomedical ABs customers are always guaranteed honest project discussions and reports. Medical Product Agencies rely on the independence and integrity of Adlego! We collaborate with a complete range of companies to cover all parts of preclinical drug development.

Adlego Biomedical AB is a proud member of Karolinska Institutet Science park.

TV Twe work virtually, in collaboration with other small CROs, we care about small specialized projects, but have also capacity for long-term projects. Our customers appreciate short lead times and direct communication with Study Directors. Urban Höglund, CEO



Adlego

WEB www.adlego.se ADDRESS P.O. Box 42. 751 03 Uppsala, Sweden PHONE +46 (0) 733 42 17 37 E-MAIL info@adlego.se **REVENUE** 15 MSEK in Sweden EMPLOYEES 8 FOUNDED 2005 PUBLIC COMPANY No PRINCIPAL OWNERS Urban Höglund

CTC CLINICAL TRIAL CONSULTANTS AB

We Translate Science into Treatment

CTC Clinical Trial Consultants AB is a full-service CRO with focus on clinical conduct. Our mission is to facilitate clinical and translational research by providing our customers with cost-effective advice, conduct and reporting of clinical trials. We have four departments: Clinical Research Units, Clinical Operations, Pharmacovigilance and Biometrics, all supported by independent Quality Assurance management.

77 Trust our expertise in drug development, innovative techniques and translational research in the conduct of your early clinical program.

Anders Millerhovf, CEO

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WEB www.ctc-ab.se ADDRESS Dag Hammarskjölds väg 10B, 752 37 Uppsala, Sweden PHONE +46 (0)18-30 33 00 E-MAIL info@ctc-ab.se **REVENUE** 94 MSEK EMPLOYEES 65+ FOUNDED 2011 PUBLIC COMPANY Public CHAIRMAN Bengt Dahlström PRINCIPAL OWNERS N/A

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DB LAB A/S

GMP Contract Laboratory – more than a lab

DB Lab A/S is a Danish contract laboratory specialised in GMP analyses for the pharmaceutical industry and biotechnological industries, primarily in Denmark and Sweden. With more than 28 years of experience, we offer chemical, physical and microbiological GMP analyses on raw materials, intermediates, finished products, stability samples, process samples, cleaning validation samples and utensils. DB Lab is approved by the Danish Medicines Agency and has in addition been inspected by the FDA. We value quality, credibility, and the ongoing dialogue with our customers in order to provide the best service possible.

Our motto "more than a lab" stands for personal contact, open dialog, expectations alignment, keenness to establish the best solution for all parts and maintaining and enhancing our professional and quality competences.

77 We are pleased to experience the fact that our customers recommend us to their network. Lisbeth Dahl Sørensen, CEO



GALENICA

Your partner in pharmaceutical development

Galenica is a Swedish privately owned pharmaceutical company divided into three business units, contract development (CRO), contract manufacturing (CMO) and development of own pharmaceutical dermal products (PHARMA).

The CRO unit supports and guides our partners in their pharmaceutical development programs. We have expertise in pharmaceutical and analytical development as well as in production of clinical trial material for phase I up to phase III. In the CMO unit Galenica manufactures niched products for our customers to bring to the market. The PHARMA unit develops and launches Galenicas own pharmaceutical products to the market, utilizing our state-of-the-art expertise in drug formulation.



77 We had a successful 2021, looking forward to an expansion during 2022.

Ronnie Wallin, CEO



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WEB www.dblab.se ADDRESS Lille Tornbjerg Vej 24, DK-5220 Odense, Denmark PHONE +45 65 93 29 20 E-MAIL dblab@dblab.dk EMPLOYEES 40 **FOUNDED** 1985 **PUBLIC COMPANY** Private

SALENICA

WEB www.galenica.se ADDRESS Medeon Science Park Per Albin Hanssons väg 41 205 12 Malmö, Sweden PHONE +46 (0)40 32 10 95 E-MAIL info@galenica.se **REVENUE** 150 MSEK EMPLOYEES 80 **FOUNDED** 1999 **PUBLIC COMPANY** Private

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LINK MEDICAL RESEARCH

Your LINK to Competence & Technology

LINK Medical is a full-service contract research organization (CRO) providing product development services for the pharmaceutical and medical device industries across Northern Europe. We offer a well-integrated local presence in the Nordics, UK, and Germany. Reaching from early phase development to post-marketing, we have over 180 employees providing expert guidance across every aspect of a project - all from ONE source. Our specialized oncology team thrives with complex oncology studies due to our broad multidisciplinary knowledge and long experience overcoming the associated challenges at every step. Our promise is to improve and accelerate your product development through transformative methods, active communication and optimal solutions.

77 As a strategic partner, we provide expert competence and technology to enable evidence-based decision-making that support the delivery of superior clinical outcomes. Lena Lindeberg, Director, Commercial Operations





WEB www.LINKMedical.eu ADDRESS Kungsängsvägen 19, SE-753 23 Uppsala, Sweden PHONE +46 739 402 227 E-MAIL lena.lindeberg@linkmedical.eu Or contact https://linkmedical.eu/ contact#contact-us **REVENUE** about 225 Mill SEK EMPLOYEES 180 **FOUNDED** 1995 PUBLIC COMPANY No CHAIRMAN Jørgen Waaler PRINCIPAL OWNERS Ola Gudmundsen

SCANDINAVIAN CRO AB

Scandinavian CRO helps our clients to perform better clinical research

Scandinavian CRO, SCRO, performs complete studies or parts of projects within the field of clinical studies. Both within Pharma and MedTech. We are a full-service contract research organisation (CRO) that helps manage trial aspects such as feasibility studies, study design, medical writing, site selection, submission to authorities and ethics committees, monitoring, site management and pharmacovigilance, as well as study documentation, data management, statistics, and good clinical practice (GCP) training to ensure clinical studies comply with national and international regulations.

With passionate employees that truly enjoy what we do, Scandinavian CRO's vision is to support pharma and medtech companies, as well as academia, by helping them to translate their clinical research into health solutions that enable better future health solutions.

Ulrika Hammarström Lüllmaa, CEO and founder



WEB www.scro.se ADDRESS Skolgatan 8, Box 150 27, 750 15 Uppsala, Sweden PHONE +46 (0) 18 100 550 E-MAIL info@scro.se REVENUE 31 000 000 SEK EMPLOYEES 30 FOUNDED 2007 CHAIRMAN Ulf Boberg PRINCIPAL OWNERS Ulrika Hammarström Lüllmaa

TATAA BIOCENTER

Consistent quality is in our DNA

Recently recognized as one of the fastest growing tech companies in Sweden, TATAA is a leading provider of molecular analysis services, training courses, and high-quality reagents. With ISO 17025 accreditation and Good Laboratory and Clinical Practices (GLP/GCP), TATAA is perfectly positioned to support both the industry and academia with multiomics measurements. Our expertise is based on over two decades of experience in the nucleic acid analysis field, and is supported by a state-of-the-art sample management operation, automated workflows, and a digital laboratory ecosystem (LIMS, ELN).

77 We take pride in delivering rapid, robust and reproducible results that are submission-ready.

Mikael Kubista, CEO



WEB www.tataa.com ADDRESS Sofierogatan 3A, 412 51 Göteborg PHONE +46 31 761 57 00 E-MAIL info@tataa.com REVENUE 100 MSEK EMPLOYEES 50+ FOUNDED 2001 PUBLIC COMPANY No

ZELMIC AB

The CRO specialists in topical pharmacueticals

Zelmic were founded in 2002 and have developed several topical drugs and patented technologies for our customers. The company offers services in topical formulation development for small molecules, peptides, and proteins. The analytical capacities are R&D, GMP analysis, validation, and stability studies according to ICH. Zelmic can perform in-vitro release testing (IVRT) and In-vitro permeation testing (IVPT) with skin, nail, and mucous membrane according to new draft EMA guidance. We are now building a GMP facility for clinical manufacture to be completed during 2022.





David Sagna, CEO



WEB www.zelmic.se ADDRESS Sankt Lars väg 45 SE-222 70 Lund, Sweden PHONE 46 46 16 12 40 E-MAIL david.sagna@zelmic.se or info@zelmic.se FOUNDED 2002 PUBLIC COMPANY No CHAIRMAN Jan Hellqvist

CRO

Company Name

A+ Science AB	CROs
Adlego Biomedical AB	CROs
Aleris Medilab	CROs
Arandi Development AB	CROs
Bioperm AB	CROs
BioVet AB	CROs
Bragee Medect Clinical Trials	CROs
Ceffort AB	CROs
Ceffort ControlSep AB	CROs
ClinTec International Ltd.	CROs
Consulting AB	CROs
CR Competence AB	CROs
CTC Clinical Trial Consultants AB	CROs
DB Lab A/S	CROs
EminTech	CROs
Galenica AB	CROs
Harrison Clinical Research Sweden AB	CROs
Herac AB	CROs
Hermelinen Forskning	CROs
INC Research Sweden AB	CROs
IRW Consulting AB	CROs
Karolinska Trial Alliance	CROs
KCR	CROs
KeytoLead AB	CROs
Larix Sweden AB	CROs
Late Phase Solutions Europe AB	CROs
LINK Medical Research	CROs
Medibiome AB	CROs
Medpace Sweden AB	CROs
MicroMorph AB	CROs
Mikro Kemi AB	CROs
MVIC AB	CROs
Nordic Health Economics	CROs
Nordic Regulatory Consultants	CROs
NordicBiocube	CROs
NORMAAB	CROs
Novandi Chemistry AB	CROs
OncoTargeting AB	CROs
PCG Clinical Services AB	CROs
Pelago Bioscience AB	CROs
Pharm Assist Sweden AB	CROs
PharmaControl MQL AB	CROs
PPD Scandinavia AB	CROs
PRA Health Sciences	CROs
Prionova	CROs
Pronexus Analytical AB	CROs
Quintiles AB	CROs
Redoxis AB	CROs
RegSmart Life Science AB	CROs

Stockholm Uppsala Täby Stockholm Lund Sollentuna Stockholm Lund Lund Göteborg Malmö Lund Uppsala Odense Lund Malmö Sollentuna Huskvarna Luleå Uppsala Danderyd Stockholm Täby Södertälje Lund Täby Kista Mölndal Stockholm Lund Uppsala Malmö Göteborg Vattholma Lund Solna Södertälje Uppsala Uppsala Stockholm Uppsala Uppsala Stockholm Lund Helsingborg Solna Uppsala Göteborg

Uppsala

City

Category

Website

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CRO

Company Name

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Uppsala Stockholm Lund Uppsala Göteborg Södertälje Göteborg Lund Lund Uppsala Stockholm Stockholm Lund

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Intellectual Property Intellectual Property

City

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Business Devel/Service Business Devel/Service Suppliers (Manufactures)

CMOs Biotech Medtech CROs Medtech Intellectual Property Business Devel/Service Biotech

Business Devel/Service Medtech Business Devel/Service Biotech Medtech Pharma Biotech Suppliers (Manufactures Suppliers (Manufactures) Biotech Intellectual Property Biotech Medtech Medtech Suppliers (Manufactures) Biotech Suppliers (Distributors) Suppliers (Manufactures) Business Devel/Service Intellectual Property Suppliers (Distributors) Biotech Biotech Suppliers (Manufactures Suppliers (Manufactures) Biotech Biotech Biotech Medtech Biotech Biotech **Biotech** CMOs Biotech **Biotech** Suppliers (Manufactures) Suppliers (Manufactures) Business Devel/Service Medtech

City

Lund Mölndal Malmö

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Business Devel/Service BioIT Medtech **Biotech** Biotech BioIT Biotech Business Devel/Service Suppliers (Distributors) Medtech Medtech Biotech CROs CROs Biotech Medtech Suppliers (Manufactures) Biotech

City

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Biotech Medtech Medtech Medtech Medtech Suppliers (Distributors) Biotech Business Devel/Service Suppliers (Manufactures)

Business Devel/Service Business Devel/Service Business Devel/Service BioIT **Business Devel/Service** CROs Suppliers (Manufactures) Biotech Suppliers (Manufactures) CMOs Suppliers (Distributors) Medtech Medtech Business Devel/Service BioIT BioIT

Business Devel/Service BioIT Business Devel/Service Medtech CROs Medtech Suppliers (Distributors) Biotech **Biotech** CROs Medtech Suppliers (Manufactures) Suppliers (Manufactures) Business Devel/Service Biotech CROs Suppliers (Manufactures) Medtech **Business Devel/Service** Business Devel/Service Medtech Business Devel/Service Business Devel/Service

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Diamyd Diagnostics AB Diamyd Medical AB Diamyd Therapeutics AB DiaSorin AB Dilafor AB Dilaforette AB Dinamediciner.se Docs International Doxa AB **DuPont Chemoswed** Dynamic Code AB **Edsman Medical Writing** Elekta Elpro Nordic ApS EminTech Encecor AB Entomed AB Epsilon AB Eribis Pharmaceuticals AB Ernst & Young AB Etteplan Etteplan Sweden AB Eureda Euro-Diagnostica AB **Eurocine Vaccines AB** European Institute of Science AB Exova Metech AB Extero AB Fagerström Pharma Systems AB FindFactPharma AB **Finess Hygiene AB Fisher Scientific** Fluicell AB Formpipe Software AB ForValue AB Fresenius Kabi AB Fresenius Medical Care Fujirebio Diagnostics AB Galderma Galenica AB **Galenometrics AB** Gammadata Instrument AB Gärde Wesslau Advokatbyrå GATC Biotech AB GATC Biotech AB GCE Healthcare Genano Luftreningsteknik Genovis AB Getinge Global Pharma Consulting AB **Glucox Biotech AB Glycorex Transplantation AB**

Category

Medtech Biotech Biotech Medtech Biotech Biotech Pharma Business Devel/Service Medtech Suppliers (Manufactures) Biotech Business Devel/Service Medtech Business Devel/Service (ROs Business Devel/Service Medtech Business Devel/Service Biotech **Business Devel/Service** Business Devel/Service Business Devel/Service Business Devel/Service Medtech Biotech Suppliers (Manufactures) Business Devel/Service Business Devel/Service Suppliers (Manufactures) **Business Devel/Service** Medtech Suppliers (Distributors) Suppliers (Manufactures) BioIT Business Devel/Service Pharma Medtech Medtech Biotech CMOs Business Devel/Service Suppliers (Distributors) Intellectual Property Business Devel/Service **Biotech** Medtech Suppliers (Distributors) Suppliers (Manufactures) Medtech Business Devel/Service Biotech Medtech

City

Stockholm Stockholm Stockholm Sundbyberg Solna Solna Stockholm Solna Uppsala Malmö Linköping Stockholm Stockholm Hørsholm Lund Uppsala Malmö Malmö Uppsala Stockholm Västerås Halmstad Uppsala Malmö Solna Lund Linköping Jönköping Helsingborg Mariefred Kisa Västra Frölunda Gothenburg Stockholm Göteborg Uppsala Stockholm Göteborg Uppsala Malmö Uppsala Uppsala Stockholm Solna Solna Malmö Landskrona Lund Göteborg Johanneshov Stockholm Lund

Website

diamyd.com diamyd.se diamyd.com diasorin.com dilafor.com dilaforette se dinamediciner.se docs-int.se doxa.se dupont.com dynamiccode.se edmedica.se elekta.com elpro.com emintech.com encecor.com entomed.se epsilon.nu eribispharma.se se.ey.com protang.se etteplan.com eureda.com eurodiagnostica.se eurocine.se euris.org exovametech.se extero.se fagerstrom.se findfactpharma.se finesshygiene.com thermofisher.com fluicell.com formpipe.com forvalue.se fresenius-kabi.se freseniusmedicalcare.se fdab.com galderma.com/se galenica.se linkedin.com/in/Galenometrics gammadatainstrument.se garde.se gatc-biotech.com gatc-biotech.com gcehealthcare.com genano.se genovis.com getinge.com globalpharma.se glucoxbiotech.com glycorex.com
Company Name

Gradientech AB Greenhouse Labs Groth & Co Gynius AB Gyros AB HAB Nicolai Johannsen Haemochrom Diagnostica AB Hansa Medical AB (publ) Harrison Clinical Research Sweden AB **HealthiHabits** Healthy Bizniz Europe AB Herac AB Herbicin AB Hermelinen Forskning Hermes Medical Solutions AB Hettich Labinstrument AB Hilotherm Scandinavia Höimed Medical AB HotSwap HØIBERG ICU Scandinavia AB IDL Biotech AB Idoaen IHE - Institutet för Hälso och Sjukvårdsekonomi Imdevco AB Imego AB Immun System IMS AB Immunicum AB Implementa Hebe, AB INC Research Sweden AB Indevex AB (publ) InDex Pharmaceuticals AB Industriaktiebolaget Ventilato Infogosoft InfoTech Scandinavia AB Inhalation Sciences Sweden AB Innovagen AB Innoventus Project AB Inovata AB Inpart Trading AB InRo BioMedTek AB Integrative Research Laboratories Sweden AB International Clinical Testing AB Intervacc AB Invest in Skåne IP Life Sciences AB/IPERION IQVIA **IRW** Consulting AB Isconova AB

Category

Suppliers (Manufactures) **Business Devel/Service** Intellectual Property Medtech Suppliers (Manufactures) Suppliers (Distributors) Medtech Biotech CROs BioIT **Business Development** CROs Biotech CROs Medtech Suppliers (Distributors) Medtech Medtech Business Devel/Service Intellectual Property Suppliers (Manufactures) Biotech Pharma

Business Devel/Service Business Devel/Service Medtech Biotech Biotech Suppliers (Manufactures) CROs Biotech Biotech Biotech Suppliers (Manufactures) Business Devel/Service **Biotech** Suppliers (Manufactures) Business Devel/Service Suppliers (Manufactures) Medtech Medtech

Biotech Business Devel/Service Biotech Business Devel/Service BioIT Business Devel/Service CROs Biotech

City

Uppsala Stockholm Stockholm Stockholm Uppsala Lidingö Mölndal Lund Sollentuna Stockholm Strängnäs Huskvarna Lund Luleå Stockholm Sollentuna Täby Stockholm Sundbyberg Copenhagen K Täby Bromma Lund

Lund Göteborg Göteborg Uppsala Göteborg Lund Uppsala Storebro Stockholm Stockholm

Malmö Huddinge Lund Uppsala Bromma Vagnhärad Umeå

Göteborg Ljusdal Hägersten Malmö Lund Solna Danderyd Uppsala

Website

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Isifer AB J.F.B Consulting AB JLT Risk Solutions AB Johnson & Johnson Junvik Clinical Development **Consulting AB** Just-In-Mind AB Kamishi AB Kancera AB Karessa Karo Bio AB Karolinska Development AB Karolinska Institutet Innovations AB Karolinska Institutet Science Park Karolinska Trial Alliance KCR Kemwell AB Ken-En-Tec Nordic **KeyPlants AB** KevtoLead AB Kibion AB Kinovo Life Science AB part of Agentia Free Agent Network **KNF** Neuberger GmbH Know IT Business Consulting AB Kompauto Nordic AB Kovalent AB Krüger Akvapur AB Kuehne + Nagel AB L.A.B. Sweden AB La Crocina Pharmaceutical Consultants D.I. Lab Automation Nordic AB Lab on a Bead AB Labex Instrument AB Labinett AB Labinova AB Labjoy AB LabRobot Products AB LabRum AB LabRum Klimat AB Labstorv LabTeamet - Labteam Scandinavia AB LabVision AB LabWare Nordic Laccure AB Ladulaas Clinical Trials Landegren Gene Technology AB Larix Sweden AB Late Phase Solutions Europe AB Lavivo AB LECO Corporation Svenska AB

Category

Biotech Business Devel/Service Business Devel/Service Medtech

CROs BioIT Business Devel/Service Biotech Pharma Biotech Business Devel/Service **Business Devel/Service** Business Devel/Service CROs CROs CMOs Suppliers (Distributors) Business Devel/Service CROs Medtech

Business Devel/Service Suppliers (Manufactures) Business Devel/Service Suppliers (Distributors) Suppliers (Manufactures) Business Devel/Service Suppliers (Distributors)

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City

Danderyd Hisings Backa Stockholm Stockholm

Malmö Stockholm Stockholm Solna Stockholm Huddinge Solna Solna Solna Stockholm Täby Uppsala Uppsala Stockholm Södertälie Uppsala

Stockholm Freiburg Stockholm Ludvika Västra Frölunda Solna Kista Farsta

San Giovanni d'Asso Nyköping Uppsala Helsingborg Göteborg Upplands Väsby Lund Stenungsund Solna Solna / Stockholm Borlänge Helsingborg Värmdö Helsingborg Helsingborg Boras/Gothenburg Uppsala Lund Täbv Västra Frölunda Upplands Väsby

Website

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Company Name

Legosan AB Leica Microsystems AB LGC Standards AB LIDDS AB Lidingö Elektriska LifeAssays AB Likvor AB LINK Medical Research LinkoCare Life Sciences AB Lipum AB Logos - global language service provider to the life sciences industry LucyJRobertshaw Mabtech AB MacoPharma Nordic AB Magellan Instruments AB Magle AB Malvern Instruments Nordic AB Mandalon Technologies AB Mandly Search & Selection Mannheimer Swartling Advokatbyrå Marken Ltd. Masimo Sweden AB MD Medical Writing & Translations Meda AB Medeca Pharma AB Medeon AB MedHelp Medibiome AB Medic Valley Rekrytering AB Medicago AB Medical Lead Nordic AB Medicon Valley Alliance Medicon Village MedicWave AB Medicvent AB MediGelium AB Mediplast AB MediQip AB MediRox AB Medivir AB Medmind Medos AB Medpace Sweden AB MEDWIND Mentice AB Merck AB Mercodia AB Merrill Brink International MetaSafe AB Metix AB Mettler-Toledo AB

Category

Suppliers (Manufactures) Suppliers (Manufactures) Suppliers (Distributors) Biotech Business Devel/Service Medtech CROs Medtech Biotech

Business Devel/Service **Business Devel/Service** Suppliers (Manufactures) Suppliers (Manufactures) Suppliers (Manufactures) Biotech Suppliers (Manufactures) Business Devel/Service Business Devel/Service Intellectual Property Business Devel/Service Suppliers (Manufactures) Business Devel/Service **Biotech** Pharma Business Devel/Service Medtech CROs **Business Devel/Service** CMOs **Business Devel/Service** Business Devel/Service Business Devel/Service BioIT Medtech Business Devel/Service Medtech Suppliers (Distributors) Medtech Pharma Business Devel/Service Business Devel/Service CROs Medtech Medtech Pharma Suppliers (Manufactures) Business Devel/Service Business Devel/Service Suppliers (Distributors) Suppliers (Manufactures)

City

Kumla Kista Borås Helsingborg Lidingö Lund Umeå Kista Linköpina Umeå Ystad Hölö Nacka Strand Helsingborg Stockholm Lund Uppsala Linköping Stockholm Stockholm Stockholm-Arlanda Dandervd Hammenhög Solna Uppsala Malmö Stockholm Mölndal Tomelilla Uppsala Stockholm Copenhagen Lund Halmstad Umeå Stockholm Malmö Huddinge Nyköping Stockholm Stockholm Linköping Stockholm Kungsbacka Göteborg Solna Uppsala Torslanda Södertälje Alingsås Stockholm

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Company Name

Mglas Scandinavia AB Miab Mälarinvest AB Micley AB Microbionical Microbiotech/se AB MicroMorph AB Micropos Medical AB (publ) Mikro Kemi AB Mikrolab Stockholm AB Millipore AB Milmedtek AB Miltenyi Biotec Norden AB Minerva Sverige AB Mintage Scientific AB **MIP** Technologies AB **MIVAC Development AB** Mizarra Business Management MKS Umetrics AB Moberg Derma AB Molek AB Monocl AB Montex AB Moveup Consulting AB MultiD Analyses AB MVIC AB N4 Teknik AB Nagarro Software Nanoxis AB Navia Law NDA Group AB Neoventa Medical AB NeuroNova AB NeuroVive Pharmaceutical AB Newpharmaresearch AB NicoNovum AB Nidacon International AB Ninolab AB NNE Pharmaplan AB Noax Lab AB Nolabs AB Nordiag AB Nordic Biolabs AB Nordic Biomarker Nordic BioSite AB Nordic Diagnostica AB Nordic Druas AB Nordic Health Economics Nordic Life Science Corporate Finance AB Nordic Pack AB Nordic Regulatory Consultants NordicBiocube

Category

Suppliers (Manufactures) Medtech Suppliers (Distributors) Biotech Suppliers (Manufactures) CROs Medtech CROs **Business Devel/Service** Suppliers (Manufactures) Suppliers (Distributors) Suppliers (Manufactures) Business Devel/Service Business Devel/Service Suppliers (Manufactures) Biotech **Business Devel/Service** BioIT Pharma Suppliers (Distributors) Business Devel/Service Business Devel/Service **Business Devel/Service** BioIT CROs **Business Devel/Service** BioIT Suppliers (Manufactures) Intellectual Property Business Devel/Service Medtech Biotech Biotech Biotech Biotech Medtech Suppliers (Distributors) Business Devel/Service Suppliers (Distributors) Medtech Suppliers (Manufactures) Suppliers (Distributors) Medtech Suppliers (Distributors) Suppliers (Distributors) Biotech CROs

Business Devel/Service Suppliers (Distributors) CROs CROs

City

Sollentuna Uppsala Limhamn/Malmö Lund Stockholm Lund Gothenburg Uppsala Sollentuna Solna Nättrabv Lund Kista Göteborg Lund Göteborg Helsingborg Umeå Solna Årsta Göteborg Jämjö Göteborg Götebora Malmö Södertälje Kista Göteborg Uppsala Upplands Väsby Mölndal Stockholm Lund Lund Helsingborg Mölndal Upplands Väsby Stockholm Kungsängen Helsingborg Hägersten Täby Umeå Täby Billdal Limhamn Göteborg

Stockholm Nykvarn Vattholma Lund

Website

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Company Name

Norma AB Notch Communications AB Novaferm AB NovaHep AB Novakemi AB Novandi Chemistry AB NovaSAID AB Novitas Patent AB Novosense AB Novozymes Biopharma Sweden AB NY Consulting AB **Oasmia Pharmaceutical AB** Obducat AB Octanorm Nordic AB Octapharma AB OdeumPharma AB OffspringBiosciences AB **Ola Levin Consulting AB Oleinitec AB** Olerup SSP AB Olink AB Omnio AB **Omnio Healer AB Oncodesian SA Oncopeptides AB OncoTargeting AB** OneMed Optimize Courier (Sweden) AB Orexo Ortivus Ortowav AB Osseofon AB Osstell AB Össur Nordic AB Otorix AB OvaCell AB Oxoid AB, Thermo Fisher Scientific **Oxyma Innovation AB** OxvPharma AB P.U.L.S. AB Parker Hannifin AB Parmatur HB PartnerTech AB PCG Clinical Services AB PCI Pharma Services PeakSearch AB Pelago Bioscience AB Percell Biolytica AB Pergamum AB PerkinElmer Sverige AB Peter Utterström Petersens, Law firm af

Category

CROs Business Devel/Service Suppliers (Manufactures) Biotech Suppliers (Distributors) CROs Rintech Intellectual Property Medtech Suppliers (Manufactures) Business Devel/Service Business Devel/Service Suppliers (Manufactures) Suppliers (Manufactures) Pharma Biotech Business Devel/Service Business Devel/Service Suppliers (Distributors) Medtech Suppliers (Manufactures) Medtech **Biotech** Business Devel/Service Biotech CROs Medtech Suppliers (Distributors) Pharma Medtech Medtech Medtech Medtech Medtech Medtech Intellectual Property Suppliers (Distributors) **Business Devel/Service** Biotech Business Devel/Service Suppliers (Manufactures) Business Devel/Service Suppliers (Manufactures) CROs CM0s Business Devel/Service CROs Suppliers (Manufactures) Biotech Suppliers (Manufactures) Business Devel/Service Intellectual Property

Solna Uppsala Bunkeflostrand Stockholm Handen Södertälje Solna Stockholm Lund Lund Lund Uppsala Malmö Spånga Stockholm Billdal Södertälje Lidingö Lidingö Saltsjöbaden Uppsala Umeå Umeå Diion - France Stockholm Uppsala Stockholm Arlandastad Uppsala Stockholm Stockholm Göteborg Göteborg Uppsala Askim Stockholm Malmö Solna Stockholm Helsingborg Spånga Rönninge Malmö Uppsala Berlin Stockholm Stockholm Åstorn Solna Upplands Väsby Saltsjöbaden Stockholm

Citv

Website

norma-cro.com notchcommunications.co.uk novaferm.se novahep.com novakemi.se novandi.se novasaid.com novitaspatent.com novosense.se novozymes.com nyconsulting.se oasmia.com obducat.com octanorm.se octapharma.se odeumpharma.se offspringbiosciences.se levinpharma.se oleinitec.se olerupssp.se olink.com omnio.se omniohealer.com oncodesign.com oncopeptides.se oncotargeting.com onemed.se optimizecourier.com orexo.com ortivus.com ortoway.com chalmers.se osstell.com ossur.com otorix.com ovacell.com thermofisher.com oxvma.se oxypharma.com pulsinvest.se parker.com/lifesciences/rg parmatur.com partnertech.com PharmaConsultingGroup.com pci.com peaksearch.se pelagobio.com percell.se pergamum.com perkinelmer.com swedishlifesciences.se/X afpetersens.se

Company Name

Pfizer

Pfizer Health AB, Site Strängnäs Phadia AR Pharm Assist Sweden AB Pharma Relations AB Pharma Search and Advice AB Pharmacolog i Uppsala AB PharmaControl MQL AB Pharmadrome Ltd Pharmalink AB Pharmanest AB Pharmapack Agenturer AB PharmaSite Pharm Assist Sweden AB PharmaSurgics in Sweden AB Philips healthcare PhPlate AB Picovitro AB Pierce Atwood LLP PlantVision AB Pledpharma Polymer Factory Sweden AB PolyPeptide Laboratories AB Ponsus Pharma Poolia Life Science PPD Scandinavia AB **PRA Health Sciences** PreCuris Prevas AB Prionova Probac AB Probi AB ProEquo AB Projektgruppen i Mälardalen AB Projektsupport S-0 AB **Prolight Diagnostics AB** Promega Biotech AB Promimic **Pronexus Analytical AB** ProPharma Group Proxedra PRV Patent- och registreringsverket Q Advance Compliance & Validation AB Q-Med AB QAdvis AB QAdvis AB Obtech AB Qiagen AB Qlucore QMP Quality Maintenance Partner AB QPharma AB Quintiles AB

Category

Pharma CM0s Medtech CROs Business Devel/Service Business Devel/Service Medtech CROs Business Devel/Service **Biotech** Pharma Suppliers (Distributors) Business Devel/Service Business Devel/Service Biotech Medtech Medtech Suppliers (Manufactures) Intellectual Property Suppliers (Manufactures) Pharma Medtech Suppliers (Manufactures) Biotech Business Devel/Service (ROs CROs Medtech Business Devel/Service CROs Biotech Biotech Biotech Business Devel/Service Business Devel/Service Medtech Suppliers (Manufactures) Medtech CROs **Business Devel/Service** BiolT Intellectual Property Business Devel/Service Suppliers (Manufactures) Medtech Business Devel/Service Medtech Suppliers (Manufactures) BioIT Business Devel/Service CMOs CROs

Stockholm Strängnäs Uppsala Uppsala Kista Stockholm Uppsala Uppsala London Stockholm Solna Sollentuna Malmö Uppsala Göteborg Stockholm Stockholm Stockholm Stockholm Kista Stockholm Nacka Limhamn Vallentuna Stockholm Stockholm Lund Stockholm Uppsala Helsinabora Umeå Lund Lund Sollentuna Lund Lund Nacka Göteborg Solna Stockholm Tyresö Stockholm Uppsala Uppsala Kista Kista - Lund Stockholm Sollentuna Lund Tyresö Malmö Uppsala

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Company Name

QureTech Bio AB Raise-In AB Ramidus AB Recipharm Red Glead Discovery AB Redoxis AB Redsense Medical Redwood Pharma AB RegSafe - Regulatory Safety Sciences RegSmart Life Science AB **Respiratorius AB Ridgeview Instruments AB** Roche Roche Diagnostics Scandinavia AB Rossix AB **RSA Biomedical AB** SAGA Diagnostics AB Sahlgrenska Science Park Sandart & Partners Advokatbyrå KB Sanofi SARomics Biostructures AB Sarstedt AB Saveen & Werner AB Scalae AB ScanBi Diagnostics AB Scandinavian CRO AB Scandinavian Development Services Scandinavian Gene Synthesis AB Scandinavian Medical Service Scandinavian Outcomes AB Scandinavian Regulatory Services AB Scantec Nordic AB SciBase AB Science Imaging Scandinavia AB Scientific Solutions Scandinavia AB Scientific Work Semcon Senator Medical AB SentoClone International AB Senzime AB Serviceföretaget PIMA AB Setterwalls Advokatbyrå i Stockholm AB Shimadzu SHL Group AB SHL Technologies Siemens Healthcare Diagnostics AB Sigma-Aldrich Sweden AB Silentia SIS, Swedish Standards Institute Skafte MedLab AB Skandinaviska Genetec AB

Category

Biotech Business Devel/Service Business Devel/Service Pharma Biotech CROs Medtech Pharma Business Devel/Service CROs Biotech Suppliers (Manufactures) Pharma Medtech Medtech Suppliers (Manufactures) Medtech Business Devel/Service Intellectual Property Pharma Biotech Suppliers (Manufactures) Suppliers (Distributors) Medtech Biotech CROs Business Devel/Service Suppliers (Manufactures) Suppliers (Distributors) CROs Business Devel/Service Suppliers (Distributors) Medtech Suppliers (Distributors) **Business Devel/Service Business Devel/Service** Business Devel/Service **Business Devel/Service** Biotech Medtech Business Devel/Service Intellectual Property Suppliers (Distributors) Medtech Medtech Medtech Suppliers (Manufactures) Medtech Business Devel/Service Suppliers (Distributors) Suppliers (Distributors)

Umeå Älvsjö Lund Stockholm Lund Göteborg Halmstad Stockholm Stocksund Uppsala Lund Uppsala Stockholm Bromma Mölndal Umeå Lund Göteborg Stockholm Bromma Lund Helsingborg Malmö Dalbv Alnarp Uppsala Danderyd Köping Helsingborg Stockholm Dandervd Partille Stockholm Nacka Stockholm Nacka Göteborg Upplands-Bro Stockholm Uppsala Södertälje Stockholm Kista Nacka Strand Nacka Strand Upplands Väsby Stockholm Falkenberg Stockholm Onsala Västra Frölunda

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Company Name

Skogsmöllan AB SLS Invest AB SLU Holding AB SMC Pneumatics Sweden AB Smile Incubator SOBC Sweden Software Point AB SOLVE Research & Consultancy Sorbent AB SP Process Development SP Technical Research Institute of Sweden Spago Nanomedical AB Spectral Solutions AB Sprint Bioscience AB Starlims Nordic Statisticon AB Statistikkonsulterna **Stayble Therapeutics** Stegia AB Stockholm Business Region Stockholm Science City Foundation Stockholm-Uppsala Life Science Stratiteg Sweden AB Ström & Gulliksson AB Swea IP Law AB Swedish Labtech Swedish Orphan Biovitrum AB Swemac Medical Appliances AB SweTree Technologies AB Symbio AB Symbioteq kvalitet AB Symbioteg vård AB Symcel Sverige AB Sympatec Nordic Synergon AB - Göteborg Synergon AB - Stockholm Synergus Syntagon AB SyntheticMR AB Takara Bio Europe AB (Cellartis) **Tambiz Consulting TATAA Biocenter AB** TdB Consultancy AB Teamator AB Tecan Nordic AB Technia AB Techtum Lab AB Teknopol AB TeknoSeed AB **TFS International AB**

Category

Business Devel/Service Business Devel/Service Suppliers (Manufactures) Business Devel/Service Business Devel/Service BioIT CROs Suppliers (Distributors) Business Devel/Service

Business Devel/Service Biotech Suppliers (Distributors) Biotech BiolT CROs CROs Pharma Suppliers (Manufactures) Business Devel/Service Business Devel/Service **Business Devel/Service** BioIT Intellectual Property Intellectual Property Business Devel/Service Pharma Medtech Biotech Business Devel/Service Medtech Biotech Suppliers (Manufactures) Suppliers (Manufactures) Intellectual Property Intellectual Property **Business Devel/Service** CROs Medtech Biotech Business Devel/Service CROs Suppliers (Manufactures) Suppliers (Distributors) Suppliers (Manufactures) **Business Devel/Service** Suppliers (Distributors) Business Devel/Service Business Devel/Service CROs

City

Veberöd Stockholm Uppsala Huddinge Lund Vårby Danderyd Lund Västra Frölunda Södertälie Borås Lund, Sweden Lidingö Stockholm Danderyd Uppsala Göteborg Göteborg Västerås Stockholm Stockholm Uppsala Malmö Malmö Södertälje Stockholm Stockholm Linköping Umeå Stockholm Kista Kista Kista Vimmerby Göteborg Stockholm Täby Södertälje Linköping, Sweden Göteborg Stockholm Göteborg Uppsala Helsingborg Mölndal Kista Umeå Lund Lund Lund

Website

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- 1. 6 annual international partnering-events
- 2. Magazine Life Science Sweden (3 issues in Swedish/year
- + 1 international issue in English/year)
- 3. The Swedish Life Science Industry Guide
- 4. 4 Newsletters/week to 15.400 recipients
- 5. News portal lifesciencesweden.se
- 6. Podcast "Life Science-podden" 4 times/year





Editor in Chief **Samuel Lagercrantz** +46 (0)79-337 19 60, samuel.lagercrantz@nordiskemedier.se

These are the people we reach: Procurers, politicians at the regional level, drug committees, business management in health care, university and university researchers/biomedical scientists, lab managers, biomedical analysts, chemists/chemical engineers, VC's/investment managers, decision makers in the biotech, pharmaceutical, chemical and nanotech industry. The industries we reach include recruitment, advertising, sales, contract manufacturers, patents and regulatory, market access and legal advice.

Publishing schedule 2022

Our events 2022

All of our events are annual international partnering meetings with pre-bookable face to face meetings. The events are covered by the media.

Lab & Diagnostics of the Future

April 7th, Stockholm. labdiagnostics.eu

New Updates in Drug Formulation & Bioavailability September 6th, Copenhagen formulationsbioavailability.com

The Future of Swedish & Danish Life Science September 7th, Lund. **swedishdanishlifescience.se**

Bioscience – Research & Diagnostics through Innovative Technologies

November 8th, Stockholm. bioscienceevent.com

Pharma Outsourcing – Find the right partner December 1st, Stockholm. pharmaoutsourcing.eu

New Horizons in Biologics & Bioprocessing December 15th, Stockholm. bioprocessing.se



Business Development Manager/Founder Events/ Event Managing Director Maria Eriksson +46 (0)70-874 18 34 maria.eriksson@nordiskemedier.se

ISSUE	PUBLISHING DATE	MATERIAL DATE	TRADE FAIR*/SPECIAL THEME
1	Feb 28th	Feb 7th	International issue in English Lab & Diagnostics of the Future, April 7th, Stockholm
2	May 16th	April 25th	New Updates in Drug Formulation & Bioavailability, Sept 6th, Copenhagen The Future of Swedish & Danish Life Science, Sept 7th, Lund
3	Sept 15th	Aug 25th	Bioscience – Research & Diagnostics through Innovative Technologies, Nov 8th, Stockholm Pharma Outsourcing – Find the right partner, Dec 1st, Stockholm
4	Nov 30th	Nov 9th	New Horizons in Biologics & Bioprocessing, Dec 15th, Stockholm

* The magazine will be handed out to all delegates at associated event in addition to the regular subscribers. Hence the circulation is extended with 120-2.000 copies.

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