

Tender regarding subscriptions for country analysis, news and data

The Export and Investment Fund of Denmark (EIFO) is an independent public company established in accordance with Act No. 167 of 21 June 2022. EIFO provides a single point of access for Danish companies in need of risk-tolerant government capital. EIFO strive to support the successful businesses which can grow the Danish economy and green the globe. EIFO is the national promotional bank and export credit agency of Denmark combined in one financial institution.

EIFO requests one or more subscription(s) for two types of service. Firstly, EIFO requests subscription(s) with access to comprehensive country analysis and macroeconomic data. Secondly, EIFO requires subscription(s) offering global coverage of country/industry-specific news/articles. We emphasize the importance of a global coverage for both services. EIFO welcomes offers for the individual services as well as integrated subscriptions that cover both requirements.

Offers do not need to fulfill all the desired requirements as EIFO reserves the right to enter multiple subscriptions.

If the product is unknown to EIFO a three-week trial period can be requested.

The user of the subscription is EIFO's Country & Bank Risk Department consisting of 8-9 analysts - the offer should take that number of users into account.

Desirable Requirements for Country Analysis and Data

- Country analysis/reports on political risks, banking sectors, industries e.g. for as many countries as possible in the world
- Access to macroeconomic data with forecasts and risk ratings for countries
- Availability of country and industry analysts for consultations and discussions
- Business environment information for each country
- Risk ratings on countries and industries

Desirable Requirements for Country/Industry News

- Extensive and frequent country news coverage for as many countries as possible in the world
- Company and sector news and articles for as many companies and sectors as possible

Awards criterions

The contract(s) will be awarded based on the following award criterions and weights:

1. Quality 70%
2. Price 30%

The awards criterions are specified below:

1. Quality 70%

The quality of the offer for each service will be evaluated based on the following qualitative and quantitative sub-criteria:

Evaluation criteria for Country Analysis and Data

- Number of countries covered - the more the better
- Quality of country and sector/industry analysis, e.g. if the information is up to date and frequent, gives a good overview with a focus on risks and is to the point
- Quality and availability of risk ratings and business environment information

- Quality and availability of macroeconomic data with forecasts (e.g. ease of access, frequency of updates)
- Quality, ease of use and the appearance of the data manipulation interface
- Integration capabilities with other systems or platforms for data
- Type and quality of support and training that is provided as part of subscription, such as access to analysts and support staff

Evaluation criteria for Country/Industry News

- Number of countries and industries covered – the more the better
- Quality and depth of the news and articles provided
- Timeliness and frequency of the news
- Accessibility and user-friendliness of the news platform/interface.
- Type and quality of support and training that is provided as part of subscription, such as support staff access

When evaluating the criteria EIFO will use the following scale with scores 1-5 for each individual bullet point:

<i>Satisfaction of the criterias</i>	<i>Score</i>
<i>Best possible satisfaction of criterion</i>	<i>5</i>
<i>Above-average satisfaction of criterion</i>	<i>4</i>
<i>Average/adequate satisfaction of criterion</i>	<i>3</i>
<i>Below-average satisfaction of criterion</i>	<i>2</i>
<i>Inadequate satisfaction of criterion</i>	<i>1</i>

Each offer will be evaluated based on the individual bullet points as listed above. EIFO will only compare offers to those with comparable scope. This means that offers relevant to the given service will be assessed against others in the same group.

2. Price 30%

Respondents are required to present a price for the minimum required services alone, and – where possible – a breakdown price for each additional optional service, as well as an all-in price for all the offered services.

Respondents are required to present a price for a 1-year subscription period. Furthermore, respondents may present prices for 2- and 3-year subscription periods. EIFO reserves the right to enter into 1-, 2- and/or 3-year subscriptions at EIFOs sole discretion, if the offer is considered to be the most beneficial.

EIFO will use a financial framework of the lowest price + 100%. Offers with a price that exactly matches the financial framework (lowest price + 100%) or exceeds this framework will get deducted 30% of the overall score as listed above. Offers with a price that lies within the financial framework will get a score deduction by linear interpolation.

Communication and questions

All communication in connection with the tender procedure, including questions regarding the tender documents, must be in English and must be submitted to EIFO through e-mail to: tender@eifo.dk. However, EIFO cannot guarantee that questions submitted later than 5 days prior to the deadline for submission of responses will be responded.



Submission of responses

This tender will be conducted through the Danish Competition and Consumer Authority's website udbud.dk in accordance with the Act No. 10 of 6 January 2023 section IV. However, responses must be submitted directly to EIFO through e-mail to: tender@eifo.dk in PDF-format no later than the deadline for submission as stated in the time schedule below.

Time schedule

Publication of tender:	May 8, 2024
Deadline for submission of responses:	May 22, 2024 at noon CET.
Contract signing (expected):	May 31, 2024