

# The strategy is clear – Sweden is ready for the future



#### **Upcoming events:**

- ✓ The Future of Swedish & Danish Life Science
- ✓ New Updates in Drug Formulation & Bioavailability









In the small community of Matfors, Cobra Biologics is building two manufacturing units for large-scale GMP production of ATMPs. **22** 



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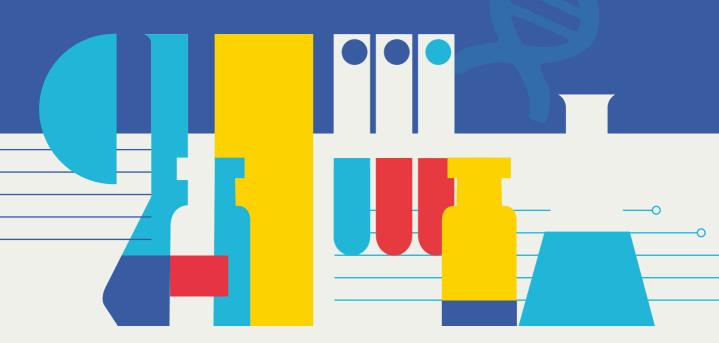
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# Cooperation will optimise Sweden

At the end of 2019, it finally arrived – the government's national life science strategy. As Sweden's first strategy for life science it is a milestone, and expectations have been high.

THE STRATEGY IS well-worked, and players from all corners of the industry have contributed their expertise and visions. The strategy outlines objectives within a number of important areas. For instance, these include strengthening the work on clinical trials, working out the most effective way of using research infrastructure, making health data available, and making Sweden a leader in advanced therapies and precision medicine.

IN ADDITION TO the objectives, which if they come to fruition will be important for strengthening Sweden's position as a life science nation, the strategy's comprehensive approach might be even more important. This is because of what it signals to the surrounding world: Sweden is on the move and stands ready and united to continue being a life science nation to be reckoned with.

SEVERAL OF THE proposals and objectives outlined in the strategy are not new. Many of the stakeholders have been actively working towards these goals for a long time. However, the fact that the

government now has merged it all into a strategy gives a clear signal and thumbs up from the political leaders that they are on board and supportive.

SWEDEN IS A SMALL country. However, we are highly skilled within a majority of the fields on the life science arena. Being small could be a weakness and a disadvantage, but by playing our cards well we can instead turn it into an advantage. Used correctly "everybody knowing everybody" can reduce distances, reduce the risk of getting stuck in a rut, and enable us to move quickly from objective to solution. Through continued cooperation, we can optimise Sweden.





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#### About us

Life Science Sweden with Kemivärlden is an politically and organisationally independent publication owned by Nordiske Medier.
We cover every aspect of biotech, medtech and pharma. The medical treatments from idea and early science all the way through the society to the patient. This journey includes diagnostic, laboratory, regulatory and politics.

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#### Advisory board



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Anders Blanck, CEO Lif, a trade association to unite the research-based pharma industry in Sweden.



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# "After heart surgery, the best medicine doesn't come in a pill. It comes on a tredmill"

From John Hopkins Medicine's account on twitter, january 2020.

#### Gothenburger

A hitherto unknown species of antibiotic-resistant bacteria, belonging to the same family as E. coli and salmonella, has been found and classified in Sweden. The first of its genus, the species is proposed to be named Scandinavium goeteborgense, after the city of Gothenburg, where the research was carried out.

30

In 2019, the EMA recommended 66 drugs for market approval.
Of these, 30 had active substances that were new to the European market. This represents a decrease since the previous year when 42 new drugs were given the green light by the authority.

### Nasal spray to fight depression

The EMA has approved Esketamine nasal spray for patients suffering from treatment-resistant depression, that is those who have not responded to at least two different antidepressant drugs during an ongoing episode of moderate to severe depression. Based on a completely new mode of action, the preparation is the first rapid-response antidepressant.



### Wound healing gel

Researchers at Lund University have developed a new gel for the prevention and treatment of both the infection and inflammation of wounds. The gel does not contain antibiotics, instead its antiseptic and anti-inflammatory effect is due to a peptide from the blood-clotting enzyme thrombin that is part of the human body's own wound healing defence.

# Dangerous supple-ments

The Swedish
Medical Products
Agency is warning
against the use of
food supplements
intended to raise potency
and sex drive, as eight out
of ten such products contain
undeclared drugs. Not only is
it illegal for supplements to
contain undeclared drugs, but
these could also pose a risk to
anyone taking them.

#### New rheumatism drug

A new drug has been approved in the EU for treatment of adult patients with moderate to severe active rheumatoid arthritis. Earlier in 2019, the drug, called Rinvoq, was approved by the U.S. Food and Drug Administration, FDA.

# Perspective

Eight Priority Areas, page 11.



Ibrahim Baylan, Minister for Enterprise and Innovation, Lena Hallengren, Minister for Health and Social Affairs, and Matilda Ernkrans, Minister for Higher Education and Research.

### Sweden – a future life science nation

TEXT AND PHOTO: LISA VON GARRELTS

Even previously successful countries or companies run the risk of failing and quickly falling behind if they don't keep up with progress. That's why the Swedish government is investing heavily in the life sciences. With this message Ibrahim Baylan, Minister for Enterprise and Innovation, concluded his presentation of the government's national life science strategy.

ollowing extensive preparations underpinned by elaborate contributing proposals from the entire industry, encompassing business, academia, the health care sector, and a number of other players, the government has finally introduced the national life science strategy.

Aimed at making Sweden grow as a life science nation, the strategy was presented by Ibrahim Baylan, Minister for Enterprise and Innovation, Lena Hallengren, Minister for Health and Social Affairs, and Matilda Ernkrans, Minister for Higher Education and Research, in December 2019.

#### Perspective

"Development will start now, and although Sweden is a small country, we have a long tradition of research and good education, and we are ranked as one of the world's foremost countries in innovation. However, we must not underestimate our international competitors. We can see that for instance Denmark and the UK are investing heavily in the life sciences in order to gain

Following extensive preparations underpinned by elaborate contributing proposals from the entire industry, encompassing business, academia, the health care sector, and a number of other players, the government has finally introduced the national life science strategy – Aimed at making Sweden grow as a life science nation.

ground in the sector. That's why we've been focused on the life sciences for a long time in order to improve our position," said Ibrahim Baylan.

"As Minister for Enterprise and Innovation, I'm acutely aware that the life sciences account for 7-8 percent of Sweden's exports in goods, but the sector also creates jobs and promotes prosperity and health. Sweden has many large life science

companies, including

GE, Astrazeneca, Sobi,

Getinge, among others,

but there are also many small businesses born out of, among other things, successful research. We want to develop not only those already based in Sweden, but also attract more businesses to set up in Sweden," he continued.

THE MINISTER FOR Enterprise and Innovation is balancing his time spent focusing on the large established companies with that focused on smaller start-up operations, and according to Ibrahim Baylan, the new strategy should mirror this.

"We will help to market for export a substantial amount of life science products and services. One example is precision medicine, a constantly expanding field. Support will not only be available for big companies and industries, but also for smaller companies so that these can grow in Sweden and eventually start exporting."

THE GOAL IS for Sweden to be a leading life science nation. In order to strengthen health care development and generate additional economic prosperity,



Sweden has many large life science companies but there are also many small businesses born out of, among other things, successful research. We want to develop not only those already based in Sweden, but also attract more businesses to set up in Sweden, says Ibrahim Baylan, Minister for Enterprise and Innovation.

intervention is needed in several areas, including the utilisation of healthcare data.

"Making healthcare data available and usable will generate unimaginable opportunities. But it has to be done safely and securely. Sweden should be globally competitive, and for that we need healthcare data, and we need to ensure that this is integrated into the healthcare system. Healthcare being a regional responsibility, this necessitates cooperation, so we will establish a partnership with the different regions," said Lena Hallengren, Minister for Health and Social Affairs.

ANOTHER FOCUS FOR the strategy is international attractiveness and competitiveness. It must be attractive to locate life science operations in Sweden, and easy for new business to grow.

"The government wants more clinical studies to be conducted in Sweden. It can be difficult for a small country to compete with

#### Perspective

larger countries, but good quality and the right skills can make us attractive," says Lena Hallengren.

Matilda Ernkrans, Minister for Higher Education and Research, also spoke about clinical research:

"CLINICAL STUDIES SWEDEN is an important infrastructure for clinical research. In order to develop this further, the Swedish Research Council will be commissioned to oversee such activities. Among

other things, the aim is to increase the number of studies financed by industry. The council will also be putting forward proposals for how the quality of Swedish studies can be improved generally. One key factor is that we continue to be good at cooperating. We know what is of interest to global companies wishing to establish themselves: access to scientists and a research infrastructure, but also the ability to collaborate."

Matilda Ernkrans also talked about infrastructure. Access to existing advanced technologies is essential for a leader in research and innovation, and it is a prerequisite for a prominent position as a life science nation.

"IN ORDER TO strengthen Sweden's position as a major player in science, it is vital that our life science researchers have access to a research infrastructure of the highest quality. It is also important that the research infrastructure is being used more, leading to more users and also users representing a greater breadth of actors, not only universities and healthcare organisations, but also other stakeholders."

IN CONCLUSION, the Minister for Enterprise and Innovation stated that the future holds great opportunities, but that these are also associated with challenges.

"We live in an interesting world, not least technologically. This creates great opportunities for those who are ready and work together. But we are also facing new challenges. We are not alone in seeing these opportunities, and even countries or companies that have been very successful in the past can quickly be left behind. Against that backdrop, I am very pleased that the entire sector has collaborated on this strategy, and I am pleased that it has now been adopted by the government."

#### **Eight Priority Areas**

- Partnerships, coordination, and long-term commitments.
   A declaration of ambition based on the Swedish model, where responsible parties collaborate and contribute.
- Utilisation of healthcare data for research and innovation.

  The health and social care systems generate vast amounts of data. Properly utilised and with respect for privacy, this information can help develop future care and preventative efforts.
- Policy development and ethics.
   More personalised care provisions require laws and regulations that ensure privacy and an ethical approach whilst providing the correct conditions for further development.
- Integration of research and innovation in the healthcare system.
   Research and innovation need to form a natural part of the activities of health and social care systems.
- Technology for the welfare system
   Technology that strengthens the independence of individuals, provides security, and facilitates new working methods needs to be developed and deployed.
- Research and infrastructures
   Access to existing advanced technologies is essential for leaders in research and innovation. It is a prerequisite for life science leadership.
- Supply of skilled people, attracting talent, and lifelong learning.
   The need for skilled people in both industry and the public sector must be met. Demand for increasingly specialised skills requires new solutions.
- International attractiveness and competitiveness
   Sweden must be an attractive location for life science operations, and it has to be easy for new companies to grow.



#### Viewpoint



#### **ANNA TÖRNER**

Anna Törner, PhD, Managing Director and Regulatory Affairs Specialist, Scandinavian Development Services.

### Pilots want to live too

aren't curable

The pharmaceutical industry: greedy capitalists or saintlike idealists?

I HAVE ALWAYS been afraid of flying and no probability statistics or courses addressing fear of flying have helped. How is it possible to get used to the idea that flying is safe when it is a fact that planes crash from time to time? There are two possible outcomes: we either land safely and survive or we crash and die. The low probability of the latter outcome doesn't help ease my mind. Instead, as we descend through the clouds for landing, I cling to the only mantra offering some consolation: "The pilots want to live as much as I want to and they will do everything in their power to land this aircraft safely".

multiple can be r imperfe disease system a origin, I lifelong pharma

We all know that cell phones are made so as not to last and that gambling companies may not have our best interests at heart, but is

that also true for the pharmaceutical industry? Why do they not cure cancer or Alzheimer's instead of just developing lifelong treatments merely slowing the inevitable progression into darkness and death, treatments that are to be taken, and paid for, over decades? The answer is simple: we are all potential patients and we are all equally interested in finding a cure for these debilitating diseases. Cancer is the main cause of death in Europe today. We all run almost a 50% risk to get cancer during our lifetime. Disease strikes without discernment and often there is little we can do from a preventive perspective.

MOST TREATMENTS DON'T cure diseases and the reason is that most diseases, with a few exceptions, aren't curable, but are a consequence of age, nature's mistakes and less favourable lifestyle choices. Most commonly, it

just a case of bad luck. Cancer is sometimes curable, but the cure is almost always surgical. Many of the autoimmune diseases such as diabetes, rheumatic diseases, multiple sclerosis and inflammatory bowel diseases can be managed, but they aren't curable, it's our own imperfect immune system making mistakes. Heart disease is often caused by aging of the cardiovascular system and less favourable lifestyle choices. Childhood orphan diseases, such as cystic fibrosis, have a genetic origin, meaning that both disease and treatment will be lifelong. So, expecting a cure for many diseases from the pharmaceutical industry is expecting too much.

THE INDUSTRY is working hard. If we just look at Alzheimer's disease, there are more than 100 unique substances/therapies in ongoing trials registered in clincialtrials. gov – the international data base for projects in clinical phase. For each

project in clinical phase, there may be two or three additional projects in preclinical phase. For the company that cracks the Alzheimer riddle, there will be untold fame and fortune and they would set the market price, protected by patents and regulations. People working in Life Science are not idealists, we're designing products aiming to relieve or if possible, cure disease, simply because it makes sense.

I AM PERSONALLY insanely proud to be working within the Life Science Industry. The privilege to be healthy, and to know there are treatments available when disease strikes, is the greatest wealth of any society. I liken us to the pilots of my plane, doing all they can to land their aircrafts safely one after one. They and we do our very best because they are also on the aircraft of life with family and friends.



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The team behind the research: Erik Chorell, Nasim Sabouri och Marco Deiana, Umeå University.

### Umeå scientists find molecule for cancer diagnosis

A fluorescent molecule has been shown to specifically detect four-string DNA that is linked to the onset of cancer and the development of new cancer drugs. The discovery made by a research team from Umeå University is featured in a paper published in Angewandte Chemie.

TOGETHER WITH THEIR respective research groups at Umeå University, Erik Chorell and Nasim Sabouri have identified a drug-like molecule that can be used in cancer cells to detect a certain type of four-string DNA structure.

The DNA molecules in the human genome are made up of the building blocks cytosine, guanine, adenine and thymine, usually forming double-string spirals. However, in recent decades, researchers have shown that cells also include other alternative DNA structures.

The four-string DNA structure is formed when four guanine bases from a string of DNA bind to each other, getting stacked on top of each other. G4-DNA is often found near regions of the genome which activate genes that trigger cancer. This is one of the reasons why the G4 structure is a potential target for anti-cancer drugs.

"In our research we study G4 structures in order to understand their biological functions in healthy cells and in cancer cells. We are not yet able to say with certainty where in the cell these structures are formed. Previous studies have shown that more G4 structures are formed in cancer cells than in healthy cells, and this is an important reason why G4 structures are targets for the cancer therapies that our and other research teams are focused on," says Nasim Sabouri, research fellow at the Department of Medical Biochemistry and Biophysics at Umeå University.

Assistant professor Erik Chorell and his group of researchers at the university's Department of Chemistry are designing and developing drug-like molecules that bind to G4 structures in order to understand how they function and to develop future cancer drugs. G4 structures can form in hundreds of thousands of positions in the human genome, so it is crucial that molecules are developed to bind only to some of these.

FOLLOWING AN EXTENSIVE collaborative study, the two research teams recently produced a joint scientific article for Angewandte Chemie. In their study they designed a specific molecule that forms faintly fluorescent aggregates. These aggregates will only be converted into intensely fluorescent monomers as they bind to a certain type of G4 structure, but not when binding to the double-string DNA spiral. When a G4 monomer pair is formed, a fluorescent signal is emitted and can be detected in the test tube or inside cancer cells.

"Our discovery is exciting and is spurring us on to continue our research. The molecule is valuable as a tool for unique studies of the functions of G4 structures and the biological processes they are involved in. Our long-term goal is to further develop our molecules for cancer diagnostics and drugs," says Erik Chorell.

#### Palau first to ban sunscreen

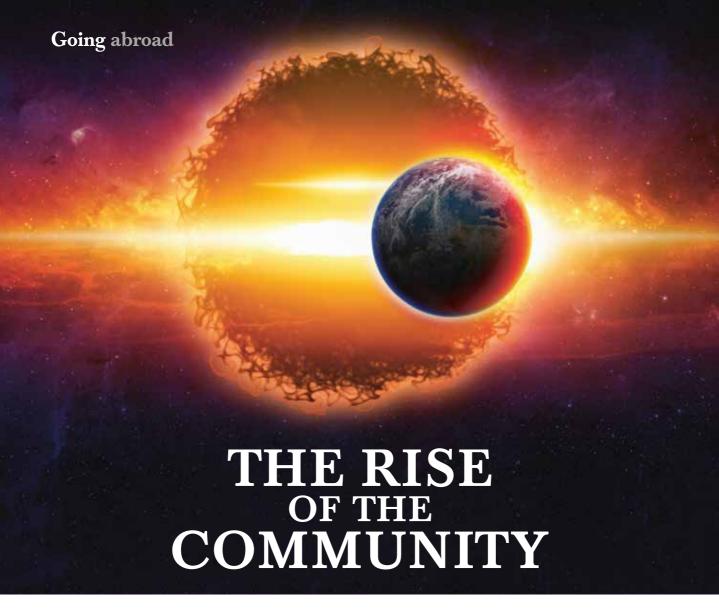
The Pacific island nation of Palau is the first country in the world to ban the use of sunscreen products containing chemicals harmful to coral reefs.

THE BAN APPLIES to sunscreen products containing one or more of ten substances proven to have a detrimental effect on fish or coral reefs. The ten substances are: oxybenzone, ethyl paraben, octinoxate, butyl paraben, octocrylene, 4-methylbenzylidene camphor, benzyl paraben, triclosan, methyl paraben, and phenoxyethanol. As from the beginning of January 2020, when the ban came into force, products containing these substances can no longer be sold or used in the country.

Similar bans are underway in Hawaii, the US Virgin Islands and Bonaire. ■







WITH ONE DECADE coming to an end, and another one dawning, trends somehow emerge clearer to us. For a brief moment in time, we take on the spectacles of an outsider to the present, and that is when the many tiny incremental changes occurring over a long period of time summarizes in front of our eyes.

I first stepped into the Swedish life science pond over two decades ago. Or, one might say, I dipped my toes into it. As a 16 year old, I was not very aware of overarching trends when I choose my career path as a biotech-student in Uppsala. The local gymnasium had recently introduced biotech as a program, which was unique at the time. There was something enticing and futuristic about the whole field, and I was a 100% determined this was what I wanted to do and a 100% ignorant of how.

I OFTEN GO back to think about these early years of my acquaintance with life sciences since it was such

a coincidence that I got to start my adult life in an era when this field was flourishing in my hometown, and now, twenty years later, I am on the front row to witness and sense how it is truly flourishing again. But in such a different way. And this is what emerges when you zoom out.

The number of people employed within the life science sector of Sweden is now back to the levels of the 90's. Status quo, one might think. No. Far from it! The pace of the reshaping and restructuring which has taken place is swirling. From a number of giants dominating the scene to thousands of small actors.

When it mattered most, they came together and answered the call 33

Where did they all come from? How is it that they are now together constituting a life science sector of the same magnitude as during the era of big pharma? And how do they manage to build successful businesses in such a complex field demanding competences ranging wider than any other sector. You need people skilled in science, regulatory issues and business development. If you are ten people, or even less, there is no way to do that. Or, is there..?

Apparently, yes. Against all odds, because so many things are not really moving in the right direction right now on a national level concerning the conditions for growing your life science company in Sweden.

I can't help thinking of the reaction of General Pryde looking up into the sky full of the most random mix of rebell ships in the recent and final episode of Star Wars, expressing his surprise:

- Where did they all come from? The rebels don't have a navy!

- It is not a navy, sir. It appears that it is people. In this saga (spoiler alert), the rebels finally defeated the empire because they stayed connected somehow. When it mattered most, they came together and answered the call. It escaped the minds of the imperial star fleet generals how this mish mash of tiny actors could become such a force to count on. To their knowledge, the scattered remnants of rebel forces did not have the means to organize themselves. No larger structure visible to the eye. Not enough resources by far to take on the competition.

This odd analogy is remarkably true also for Swedish life sciences of today. The many incremental changes which has happened during the last decade summarizes to what is now an utterly effective sharing of resources. Not every function needs to be kept in-house. No energy needs to be spent on hierchial layers. The experiences of one brilliant mind is generously transferred to another one, accumulating a bank of know-how similar to what can otherwise only be seen in huge corporations with a long history and thousands of employees. And don't forget. The entrepreneurs of Swedish life sciences has a secret weapon. Their vision. Their hope. Their dedication and devotion to doing something they believe in. In the end, life sciences is about saving people's lifes, isn't it?

WHAT WE ARE witnessing now is nothing less but the rise of the community. A new era. One in which the small actors can build capacity jointly in a new and intelligent way.

Now, there is no intergalactic war going on between the international big pharmas and the rebel entrepreneurs of Swedish life sciences. Quite the opposite.



HELENASTRIGÅRD
CFO Swedenbio

In fact, they never needed each other more! The new community-based business model that enables small companies to grow by staying connected to each our and sharing resources still requires the big players. They have critical knowledge of what it is actually like out there, on the global market. How too scale up and jump into light speed when you grow out of your local galaxy.

YET, SOMETHING HAS shifted in the interdependence between young, small companies and the international biggies, and that is what I want to capture. With the community growing stronger, you may dare to take on larger challenges. Even though you might not have the experience yourself on how to successfully handle negotiations with big pharma scouts, how to attract intelligent international capital, how to make your market-entry over-seas - the community is there to support you. To help you speak up for yourself and get those good terms. To avoid pitfalls. All the Skywalkers, sorry I meant entrepreneurs, who walked the same path before you are there to help and share their wisdom.

# With the community growing stronger, you may dare to take on larger challenges 99

The giant star cruisers of biotech and pharma are difficult to navigate. They move slowly, while the world is rapidly changing around them. And they know this. They need the innovative power of the young ones. This is not something to fear. It is something to be explored. Just make sure you are fitted properly and don't hesitate to turn to the community for help. Whether you are facing the opportunity to dock into a large company structure, to have them invest in you or to enter into collaborations.

The new decade has just begun and I am thrilled to continue the mission of SwedenBIO to support this era of community-based life sciences. In ten years from now, I am sure nothing will look the same.

May the entrepreneurial force be with you! ■

Arvid Söderhall shares his experiences of Business Development.

### Global sales tour ended with a bike ride downtown

Finally I know what Business Development (BD) really is. I'm a physicist, and this species of scientist can be slow to adapt – we often require ridiculously large apparatus to be convinced to really understand something. Anyway, this is the story of how I finally got the point of BD.

AST JUNE EMPROS PHARMA closed a share emission of about €4M and it was the culmination of a long and educating trip around the globe. Empros Pharma is developing an oral drug product for the treatment of obesity, EMP16, which is based on two well-established drug substances that we combine in a new advanced way, a fixed-dose -combination. When you develop new products based on established substances you can (under certain circumstances) skip the first safety trials (phase I) and go straight to a phase II clinical trial to prove efficacy. During 2016 and 2017 we thus performed our first clinical trial (Phase IIa) demonstrating positive results regarding tolerability as well as several efficacy parameters. At the time we were considering a bold move to continue straight to a phase IIb trial, as a first really important registration trial.

We thought: "Why not aim for the stars..."

To check if investors as well as the regulators had the same appetite for risk as we did, we embarked on two major investigations; a comprehensive market study and an equally comprehensive regulatory consultation. We hired a top-ranking BD consulting bureau, wrote thick investment memos, packed our suitcases and went of for sales tour after sales tour, license negotiation after license negotiation. We were in the US several times, two times in Seoul, South Korea, and I lost count of all the trips within Europe. After all our discussions around the world we had the answer; the specialized VC funds and the potential licensees want to see "real" weight loss and they wanted us to focus on the US and South Korea as our first potential markets. The regulatory discussions took us to the Swedish Medical Products Agency, to the EMA and all the way to the Korean Ministry for Food and Drug Safety.

Interestingly, the authorities had a slightly higher appetite for risk than the venture capitalists, and we got a general blessing on our late stage clinical program.

EARLY 2019 IT STARTED to get interesting. We had a project with a very detailed plan. We had a respectable set of opinions from authorities in several interesting markets. We had contacts with key opinion leaders in Korea and we had in depth understanding of the requirements from VC funds and potential licensees. With all that knowledge generated during 2018 we knew exactly what we have to prove and

You have to get out and talk to the whole world to learn the best kind of business development, says Arvid Söderhall.

what to do thereafter; first a relatively straightforward 6-months proof-of-concept trial followed by a complex dose-finding trial. We presented our plan to a Stockholm based financial advisor - Vator Securities – and they got going immediately. We now felt very confident, as we had a thorough plan anchored both with the authorities as well as with investors all the way from US in the west to Korea in the east: We were even able to literally sell this plan to some investors. It took just a few months from the first meeting with Vator to a close the complete financing round.

So what have we learnt? To aim high is good and probably necessary. Maybe, it doesn't take you directly to the investments, but in our case it led to crucial insights qualifying Empros to take the next steps. All questions from investors, marketing organisations, authorities and key opinion leaders helped us to structure a detailed plan all the way to the planned IPO in 2023.

WE HAVE ALSO LEARNT quite a bit about South Korea. I really have to praise the staff at the Business Sweden Seoul Office! They are really working hard (and Koreans take that to a whole new level) to get deals done between Korean and Swedish companies. They were instrumental in establishing several of our contacts. So, don't hesitate to use supporting functions when

# So what have we learnt? To aim high is good and probably necessary 99

you are out there! In Empros' case we found a perfect match between our product and strategy and the interests of Korean investors and Pharma companies leading to the conclusion that we have to be there. For example, one of the components in EMP16 is parti-



Arvid Söderhall CEO Empros Pharma.

cularly effective to treat obesity driven by excessive intake of carbohydrates – which is often the case in east-Asian obesity – as the typical diet is low in fat but high in carbohydrates. The Korean culture is also worth a comment; some bright person has said that China is the Asian France, Japan is like Germany and Korea is Italy. I don't know much about China and Japan, but Korea feels a bit like Italy; messy, flexible, fast moving and welcoming – and with a good cuisine! For companies considering approaching the Korean regulatory authority, MFDS, I can give you one piece of advice: check with the FDA or EMA first. The MDFS is, compared to the other two giants, a young authority who listen to the senior ones.

And last but not least, you have to get out and talk to the whole world to learn the best kind of business development. And when you have done that it may be enough with just a bike ride downtown to get the funding.





Cell based assays/in vitro



Disease models/in vivo



Biomarker analysis



BJÖRN ARVIDSSON Managing director, STUNS Life science

### Start with the end in mind

When I was young my social circle was full of stories of friends and acquaintances who booked a gig for bands they had not yet formed, without any songs or skills to perform them at all. It may sound foolish or bold, but in the end, many of them made it to the gig, performed and most probably got a kick out of it, some fans and a newly acquired taste to continue their musical journey.

STARTING WITH AN "END" in mind is a good thing in most situations. Authors often write the ending of their novel before they start with the other parts that will

We need to envision

the cathedral before

we develop the brick

stone 99

make up their story. Many strategies start with a mission or a long-term goal to achieve, and start-up companies are trained through incubator programs to plan for either an exit or an expansion to other markets.

At last year's Sweden BIO summit it was obvious how

many of those who shared their experiences on stage emphasized the necessity to have the end in mind. Seneca, a Stoic philosopher, wrote in his work On The Tranquility Of The Mind: "Let all your efforts be directed to something, let it keep that end in view". I am not certain that all the people on stage at Sweden BIO summit read Seneca's work, but it is obvious that the stoics words are obviously still valid after 2000 years.

THE WORK ENVIRONMENTS in companies, academia, and the public sector are all full of pilot studies, most

without a cause or context. For a long time innovation has been perceived to be solved by pilots. What is being missed in those cases is the understanding of innovation in itself. Just as experiments are not about playing around in order to see if something comes up, but instead are performed thoroughly and with precise planning to prove a hypothesis, innovating is about well-structured advancements through a series of goals or milestones to achieve a defined goal. We perform pilots to prove something, not just to pilot for the fun of it and see what we can do with its result.

We need to envision the cathedral before we develop the brick stone.

I STRONGLY BELIEVE that we need more holistic systems thinking in any development. Maybe especially in times where we are in more hurry to achieve progress with increasing pace. Where we often see causality and determinism as sequential advancements we must understand that all development is due to complex

organic changes in ever-evolving ecosystems, where any change in one part creates several changes in many other areas, much like our biological systems. This takes more effort to analyze, understand and monitor - not to say anticipate results of deliberate change.

Similarly, it is obvious to me that most organizations will be more efficient and successful when they learn to have an end in mind while keeping the journey open for innovative approaches.

Reality is raising the stakes for every new solution to handle yesterday's crisis and forces us to be better in utilizing today's opportunities in order to be successful tomorrow. The climate crisis will not be solved without having clear goals, just as no startup will succeed without a proper business plan or the healthcare without a defined mission and well-communicated boundaries.



THINK THAT SCANDINAVIA will be a big market for us. So many large pharmaceutical companies have emerged from here – such as Astrazeneca, Novo Nordisk, Lundbeck, Orion and Leo Pharma – and thanks to the right ecosystem I'm sure that new ones will keep coming, says Ram Upadhayaya, CEO of Laxai Life Sciences.

Laxai is a contract research and development organization headquartered in Hyderabad, India. The company offers solutions in drug discovery and development including process development, and GMP manufacturing. Laxai's R&D facility, spread over a 4650 square meters of land, is located in Hyderabad. Laxai also operates two API manufacturing facilities, one of them is audited by USFDA, EDQM, and a host of other regulatory authorities.

RAM UPADHAYAYA has a Ph. D in Medicinal Chemistry and has lived in Uppsala, Sweden for 12 years, ever since he did his postdoc at the Uppsala University. He believes that Laxai's services could complement the demands of the various biotech companies in the Swedish market.

– Many innovative ideas have emerged and, continue to emerge from this region with willing investors prepared to invest and support innovation. This conception of ideas and their realization in the real world needs scaling-up. This is where Laxai is able to provide solutions spanning throughout the drug discovery life-cycle. Furthermore, the therapeutic areas (i.e., oncology, immuno-oncology, metabolic disorder, inflammation, infection diseases) that we have extensively worked

on, closely matches with the focus areas of the innovation-focused pharmaceutical companies, he says.

– While more than 50 percent of the revenues come from USA, Europe is a key market for us. In addition to our ongoing projects in Sweden, we also have collaborations in Denmark, Germany, Spain and the UK. Our aim is to grow in this market by collaborating in some key areas such as - Medicinal Chemistry, Process R&D, and GMP manufacturing.

LAXAI IS OPEN for collaborations with academic institutions as well as pharmaceutical companies of all sizes. However, Ram Upadhayaya points out that small and virtual pharmaceutical companies will benefit the most by collaborating with Laxai.

 An experienced team with an enormous breadth of research and solution-oriented experience allows us to partner with pharmaceutical companies and help resolve various problems. This sets us apart from other CRO and CMOs.

#### Office in Stockholm

As a consequence of the establishment of the company in the Scandinavian market, the plan is to open a local office.

- In a matter of time, when we have more clients in the Scandinavian market, we will establish an office in Stockholm. In this office we are planning to hire scientists, therapeutic area experts or KOLs that represent each domain within drug discovery life sciences and be a bridge between Scandinavian clients and Laxai Life Sciences. ■



# Large-scale venture in Matfors

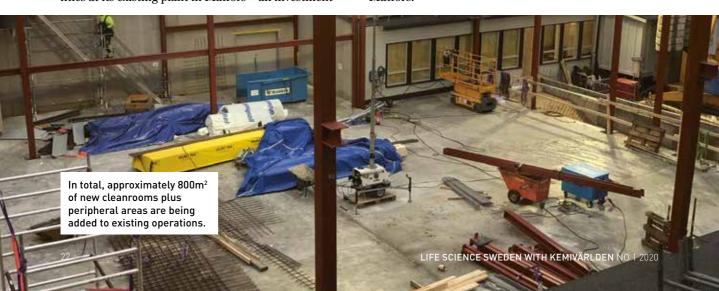
In the small community of Matfors, Cobra Biologics is building two unique manufacturing units for large-scale GMP production of ATMPs. The contract manufacturer is gearing up to meet increased demand and to retain production in Sweden.

TEXT: LISA VON GARRELTS, PHOTO: COBRA BIOLOGICS

N MATFORS, OUTSIDE SUNDSVALL, Sweden's first manufacturing site for the commercial production of plasmid DNA for gene therapy is taking shape. Two units of 50 and 500 litres respectively are being built to meet the increased demand for production of Advanced Therapy Medicinal Products (ATMPs) based on genes, cells or tissue. Contract manufacturer Cobra Biologics is expanding and building new facilities at its existing plant in Matfors – an investment

of SEK 200 million. In total, approximately 800m<sup>2</sup> of new cleanrooms plus peripheral areas are being added to existing operations.

"Cobra has operations at two sites, one in Matfors and one in the UK, which is located in Keele and mainly specialises in DNA and viral vector production. Currently, technology is being transferred to the Swedish site," says Lars Fahlander, site manager in Matfors.





THE SEK 200 MILLION expansion and scale-up investment is supported by the Swedish Agency for Economic and Regional Growth (Tillväxtverket). In a first step, a 50 litre capacity cultivation unit for GMP production of plasmid DNS is being built.

"The 50 litre line is being incorporated into existing premises. The redevelopment has been completed and the cleanrooms are ready, now we just need to fit the equipment before we are ready to start validation and manufacturing. We expect to be operational in the first quarter of 2020," says Lars Fahlander.

The past decade has seen great progress in advanced therapies, and demand is growing for more manufacturing capacity for DNA and viral vectors. However, according to Lars Fahlander there is a common misconception that Sweden cannot cope with the demand without turning to production abroad.

"In addition to the 50 litre unit, we are now building Sweden's first processing unit based on a 500 litre reactor for the production of GMP rated plasmid DNA. A brand new building including cleanroom and storage space is under construction, and we aim for these to be ready and operational in early 2020."

Both manufacturing lines are so called single use systems in which disposable materials are used in all equipment that is in contact with products during the process. This eliminates the risk of cross-contamination between products, and the production can quickly be adapted for new products without the need for lengthy recommissioning, increasing the productivity and safety.

THE INVESTMENTS WILL REQUIRE further recruitment of staff at Cobra in Matfors, where in recent years the number of employees has increased from 30 to 85. Once the expansion is complete, at least another 30 new employees will be needed for the new enlarged operation.

"There's a lot of talk about how difficult it is to find skilled employees in Sweden. We have no such problems. I think this is because we offer a unique combination of highly skilled work within the life science sector and proximity to nature, away from city stress. Not many in this business are able to offer that combination in Sweden," concludes Lars Fahlander.



# Can regulators keep up with innovation?

NEW TECHNOLOGY has increased the understanding of disease mechanisms and enabled approval of products targeting small but specific patient populations; sometimes referred to as precision medicine. Gene- and cell therapies have reached the market, exemplified by CAR-T cells, and the research pipeline is promising. In addition, the medical device field is constantly growing creating new solutions to address patient needs.

Regulators in EU have developed tools to stimulate research and development where the medical need is high. Examples of such initiatives are PRIME designation with possibilities of repeated scientific advice from the agencies, clinical protocol assessments, special support to SME including fee reduction. Orphan drug regulation is not a new regulation but has gained increased interest over the last 5-10 years and just looking at the last few years about 20% of the approvals have been orphan products. The orphan regulation was developed to stimulate research also in rare diseases and has been successful from that perspective. This is of course positive, since new effective treatments are available to patients for whom the medical need is high.

BY DIRECTION FROM THE GOVERNMENT, the Medical Products Agency in Sweden is committed to support researchers with the tools available to the agency. They offer scientific and regulatory advice to guide development of medicinal product, about 200 advices per year, and provide education especially around new legislation such as the new MT-regulation. Although very important, these activities have to be balanced versus the role as an independent and reliable government agency that will later assess and approve the same drug products

This positive scientific progress leads to new regulatory challenges and subsequent development of new legislation and guidelines. One challenge for regulators is that the underlying data is limited making the risk-benefit decision difficult. In this context, "real



Marie Gårdmark, PhD, CEO, Senior Consultant RegSmart Life Science.

world evidence" obtained after the product has been placed on the market is of great importance and may be a subject for another blog.

REGULATORS ARE OPEN to early dialogues with industry which will help both parties making science-based decisions. Regulatory agencies create opportunities in the innovation process and companies are wise to use these. But, do not forget that innovation and development is driven by researchers in academia and industry, and not by regulators.



PROUDLY PRESENTS THE 8TH EDITION OF...

# New Updates in Drug Formulation & Bioavailability

Moderator: Korbinian Löbmann Associate Professor Department of Pharmacy, University of Copenhagen



# New Updates in Drug Formulation & Bioavailability will be held at Medicon Valley Alliance in Copenhagen/Örestad, April 1 2020.

**New updates in Drug Formulation & Bioavailability** started in 2013 and is a platform based on the concept of synergies between "science" and "business". The presented content and topics will focus on advancements in formulations and cutting edge technologies that can allow cheaper, safer and effective drugs.

Pharmaceutical formulation can have a huge impact on the bioavailability of a given drug and is one of the key factors in the successful development of drug delivery systems. However, many of the drugs in the development pipelines often possess poor physicochemical properties, which make them difficult to formulate using classic approaches and hence require the use of new and enabling formulation approaches.

Meet R&D people, the pharma industry, increase your awareness and gain more knowledge about this exciting topic.

The meeting will include pre-bookable face-toface-meetings and will be covered by the media.

#### Among the speakers:



Anette Müllertz PhD, University of Copenhagen

Tuning lipid based drug delivery systems for optimal bioavailability



Jonas Fagerberg Senior Formulation Scientist, Disruptive Materials

Mesoporous Magnesium Carbonate as a Stable and Soluble Carrier of Poorly Soluble Drugs



Anja Boisen Professor, Health Tech, Technical University of Copenhagen

Micro-engineered devices for drug delivery



The importance of amorphous stability: extending the formulation tool box to poor glass formers with mesoporous silica



Vincent Jannin Oral Drug Delivery Innovation Manager, Lonza Pharma Biotech

Oral Peptide Delivery

& Nutrition

For more info contact Maria Eriksson +46 (0)8 670 41 86 maria.eriksson@nordiskemedier.se

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## Combining two drug delivery strategies to improve bioavailability

TEXT: ERIKA LINDBOM SIERAKOWIAK

USING A NEW FORMULATION strategy, a group of Danish researchers are hoping to overcome the drug delivery challenges posed by candidates with poor solubility. The technique is a combination of two well-known methods for increasing bioavailability of such drugs: amorphous solid dispersions (ASD) and lipid-based drug delivery systems (LbDDS).

- When you're trying to deliver a drug orally to the gastrointestinal tract, it has to be dissolved before it can be absorbed. To do that, you can for example make an ASD, but that can lead to drug precipitation in the gastro-intestinal tract. You can also choose to make an LbDDS, but if the drug is not soluble in lipids, you will get low drug concentrations in the formulation, which means that you have to administer large volumes,

says Anette Müllertz, professor at the Department of Pharmacy, Faculty of Health and Medical Sciences, University of Copenhagen, Denmark and head of the service provider Bioneer: Farma.

- WE HAVE COMBINED these two methods - making amorphous drug and adding it to the lipid system - and we have seen that this gives us higher concentrations of the drug in solution in the gastrointestinal tract, and thereby a better bioavailability.

The method has been tested on model drugs such as the antiviral Ritonavir.

Anette Müllertz is one of the speakers during New Updates in Drug Formulation & Bioavailability at Medicon Valley Alliance venues in Copenhagen/Örestad April 1 2020.

The new method has been developed by Anette Müllertz's research group at the University of Copenhagen, and is made accessible via Bioneer: Farma.



#### New updates on drugs

NEW UPDATES in Drug Formulation & Bioavailability started in 2013 and is a platform based on the concept of synergies between "science" and



"business". The presented content and topics will focus on advancements in formulations and cutting edge technologies that can allow cheaper, safer and effective drugs.

Pharmaceutical formulation can have a huge impact on the bioavailability of a given drug and is one of the key factors in the successful development of drug delivery systems. However, many of the drugs in the development pipelines often possess poor physico-chemical properties, which make them difficult to formulate using classic approaches and hence require the use of new and enabling formulation approaches.

Korbinian Löbmann, Associate Professor University of Copenhagen, is moderator during the event. MEET R&D PEOPLE, the pharma industry, increase your awareness and gain more knowledge about this exciting topic, at Medicon Valley Alliance venues in Copenhagen/Örestad April 1 2020. ■

#### Topics during the event will include:

- Formulation development design space
- Improving bioavailability of poorly soluble compounds
- Controlled and modified release technologies
- Out-sourcing and in-licensing
- Exploring different routes of administration in enhancing macromolecule delivery





ife Science Sweden med Kemivärlden welcomes you to join us at the 2nd edition of the ■ important and relevant annual event Lab & Diagnostics of the Future June 4th in Stockholm, Karolinska Institutet at Biomedicum. This international event will feature 200 delegates and highlight the latest innovations in labtech and diagnostics, experiences and future visions from the industry's decision makers and the users of lab technology equipment. The event attracts lab managers, biomedicine analysts, purchasers, investors and leading decision makers in healthcare and pharma. Lab & Diagnostics of the Future will be covered by media.

Lab & Diagnostics of the Future will include a series of interesting lectures and meetings with exhibiting companies focusing on new technologies and applications within the diagnostic field.

We hope you will be able to join us for the end of show drinks and refreshments reception, which provides a great opportunity to network with fellow delegates. Combined with the extended lunch break and coffee breaks, delegates, speakers and exhibitors will have ample opportunities to touch base on a more informal basis.

We offer 10 exclusive exhibiting slots and a few speaker slots. Please contact founder and co-programme director for the event for more information on how you can brand and promote your company at this meeting;

maria.eriksson@nordiskemedier.se

#### Among the speakers:



Karl Bergman, CEO, Elypta A metabolism-based liquid biopsy for kidney cancer-and a new tool for research on glycosaminoglycans



Linda Dexlin Mellby, VP Research & Development, Immunovia IMMray™ PanCan-d, a blood based test for accelerated diagnosis of pancreatic

Moderator: Erika Lindbom Sierakowiak M. Sc. Biomedicine & Web Editor Life Science Sweden med Kemivärlden



#### labdiagnosics.eu

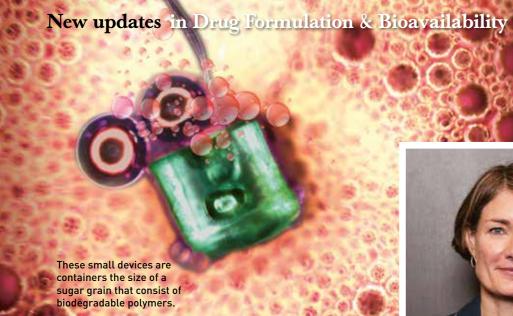
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# Delivering drugs with small devices

There are many challenges to overcome when delivering a drug orally. Getting the drug to survive the low pH of the ventricle and being released at the correct site in the gastrontestinal tract are two of them.

TEXT: ERIKA LINDBOM SIERAKOWIAK

OR BIOLOGICS, such as insulin, size is a problem, as they are often too large to be absorbed by the GI tract. Researchers in Denmark are hoping that they may have a solution to improve oral drug delivery – by utilizing micrometer-sized devices. These small devices are containers the size of a sugar grain that consist of biodegradable polymers. They are equipped with lids that make sure that they only open at the exact site where they are intended to.

– Our devices can be loaded with a drug and then put in capsules. We can design them to survive into the intestine and embed themselves in the intestinal mucus layer, where they release the drug only in the direction of the intestinal wall. They can be designed to open in the stomach, small intestine or colon, says Anja Boisen,



Anja Boisen will talk about micro-engineered devices for drug delivery during the event New updates in Drug Formulation & Bioavailability in Copenhagen/Örestad April 1 2020.

professor and head of section at the Department of Health Tech, Technical University of Denmark.

- Our work is about increasing the bioavailability, without making new formulations, she adds.

ANJA BOISEN IS HEAD OF IDUN (Intelligent Drug Delivery and Sensing Using Microcontainers and Nanomechanics) – a DNRF and Villum Centre of Excellence, where she and her colleagues are working with developing the method. This far it has been tested in vivo on allready marketed drugs such as ibuprofen.

– We have seen that our devices increase the absorbed dose of the drug. In the future, we will also try out this method for vaccines, probiotics and biological drugs such as insulin.

The method is currently being developed and Anja Boisen points out that they are not ready for all types of collaborations yet.

- Depending on the application we might be ready now or within a year.

Anja Boisen and her team is also investigating the use of microdevices as sample collectors.

- They can be loaded with precursors for hydrogels. In water, they create a gel tail that propels them forward and binds to everything that it comes into contact with. ■

proudly presents the 9th edition of the international partnering-event

# he future of

April 2nd 2020, Medicon Village, Lund

Moderator: Lisa Kirsebom, freelancing science journalist and moderator



#### THEME FOR 2020:

#### Collaborations, directions and investments of the future

#### **PROGRAMME**

- Registration, partnering meetings and visiting the exhibition/networking
- **9.00 Welcome and introduction:** Introductory session - setting the scene: Life Science Sweden with Kemivärlden, Medicon Village and MVA

The global life science landscape: Anthony Gemmell, Senior Director for Transactions in the J&J London Innovation Center

Swedish national life science strategies: Jenni Nordborg, Office Manager, Swedish life science office

Danish national life science strategies: Carsten Kjær Joensen, Office Manager, Danish life science office

Panelists: Petter Hartman, CEO, Medicon Valley Alliance, Jenni Nordborg, Office Manager, Swedish life science office and Carsten Kjær Joensen, Office Manager, Danish life science office

- 10.30 Coffee and networking
- 11.00 Immuno-oncology therapies challenges, possibilities and how to bring new medicines to market

The current immune-oncology landscape:

Amy Vanbuskirk, General Manager of Roche Sweden

Panelists: Amy Vanbuskirk and Richard Wright, General Managers of Roche Pharma in Sweden and Denmark, respectively, Mai-Britt Zocca, CEO IO Biotech and Bassem Saleh, CEO, TFS

12.05 - 13.25 Lunch break

13.25 Leveraging investments in regional programmes/ research infrastructure for growth

Research platform resources in the region:

Kajsa Paulsson, Project Manager, HALOS

Panelists: Mathias Norrman, Principal Scientist, Novo Nordisk A/S, Hans T Schambye, CEO, Dansk Biotek and Helena Strigård, CEO, SwedenBIO, Justin Pierce, CEO, Magle Chemoswed

- 14.25 Coffee and networking
- 15.00 How to attract (and keep) talents and competences in the MVA-region?

Panelists: Nikolaj Lubanski, Director for Talent Attraction, Copenhagen capacity, Johan Kördel, Senior Partner, Lundbaeckfonden and Jan Friberg, Global Practice Leader IRC GLO-BAL EXECUTIVE SEARCH PARTNERS, Bondi Executive Search

15.35 How can the virtual company model in start-up- and early phase drug development be further developed?

> Panelists: Ebba Fåreus, CEO SmiLe incubator, Kerstin Jakobsson, CEO Medicon Village and Anders Månsson, CEO Rhovac

16.15 How can the partnership with service providers in late stage drug development, IPO and market access program be further improved?

> Panelists: Nils Brünner, CEO Scandion Oncology and Anders Månsson, CEO Rhovac

- 16.50 Summary and conclusions
- 16.55 18.00

End of show reception with drinks and refreshments

Contact: Business Development Manager Maria Eriksson, cellphone: +46 (0)70 874 18 34, maria.eriksson@nordiskemedier.se

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#### Swedish and Danish Life Science – are there still untapped synergies?

With the increasing developments in life sciences over the past decade and strong support for the sector's strategic importance from both the Sweden and Danish governments, the timing of the ninth edition of The Future of Swedish & Danish Life Science conference could not be better. A one-day conference on ongoing collaborations, new directions and required future investment will held on April 2nd at Medicon Village in Lund.



Ola Björkman is co-programme director for the event which is organized by Life Science Sweden with Kemivärlden, Medicon Village as co-organizer, in collaboration with MVA.

**TEXT: OLA BJÖRKMAN** 

HE LIFE SCIENCE sector is undergoing more rapid changes than ever. These are driven by deeper insights into biology thanks to e.g. high throughput technologies within genomics and proteomics, more precise molecular imaging technologies, artificial intelligence and machine learning. Additionally, with new targeted treatments for rare diseases, developments within immunotherapy and the rapidly growing area microbiome, the future looks bright. However, it also brings new challenges that need other solutions.

#### The conference programme

In the introductory session, Anthony Gemmell, Senior Director for Transactions in the J&J London Innovation Center will set the scene by talking about the global life science landscape. Following this introduction, what could be more relevant than to ask Jenni Nordborg, Head of the Swedish Office for Life Science and Carsten Kjær Joensen, her Danish counterpart, to take the stage and share the respective nations's strategies? The region made up by Lund/Malmö and Copenhagen, also known as Medicon Valley is also represented on the panel by Petter Hartman. Lisa Kirsebom, an experienced science journalist will act as moderator.

Nobody can have failed to notice the tremendous advances in immunotherapies over the past decade. In the session on Immuno-Oncology, Amy Vanbuskirk, General Manager of Roche Sweden will talk about the current landscape followed by a panel discussion where issues including the challenges when it comes to partnering in such a fiercely competitive environment. For instance, how can you convince the in-licencing contacts you meet during partnering to champion you internally? And what about clinical trials? Every company wants to work with respected opinion leaders from the best clinics, but with so on-going trials, are there enough patients for inclusion? Another topic under discussion will be diagnostics for both early detection and therapy monitoring. Medicon Valley including many of the companies in Medicon Village, the host of the conference, is a powerhouse for immuno-oncology, thus yet another reason for choosing this topic for the conference.

AS WITH ANY KNOWLEDGE intensive industry, attracting competence is a key factor and one session is therefore devoted on how to attract (and retain) talent and competence in the MVA-region. Furthermore, and as evident from the theme of the conference, extra focus will put on how to make collaboration work. In two sessions, the moderator will lead discussions with experts on how to get the most out of out-sourcing work to consultants (the virtual company model) and what it takes to run valuegenerating partnerships with service providers in late stage drug development, IPO and market access programs.

Finally one of the afternoon sessions will center around how some major research investments in the region can benefit developers of new drugs, read more in a separate article in this publication.

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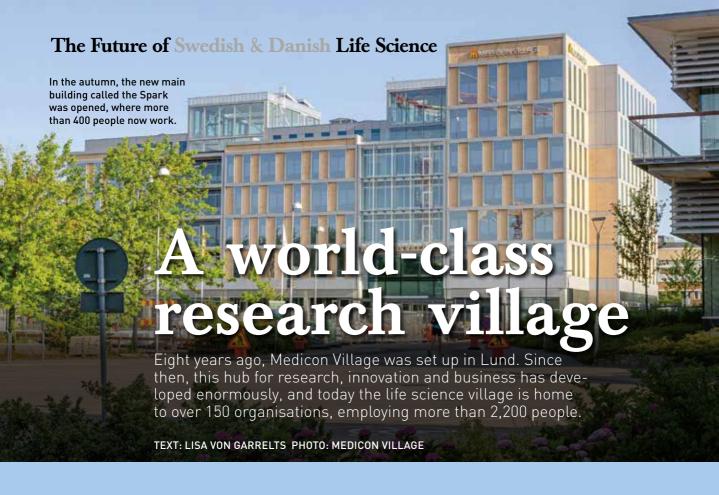
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ND, FOR THE NINTH YEAR in a row, it is time for Medicon Village to co-arrange and host the event The Future of Swedish and Danish Life Science.

"This is still an important arena for all sorts of meetings. Both scientists and business representatives attend, and their meetings can create growth

long-term. An event like The Future of Swedish and Danish Life Science acts as a forum for unplanned meetings that might lead to big things in the future," Kerstin Jakobsson, CEO Medicon Village Innovation.

The activities of Medicon Village are divided into two separate entities - Medicon Village Estate and Medicon Village Innovation. Both are wholly owned by the Mats Paulsson Foundation for Research, Innovation and Societal Development. The foundation format means that any surplus will always be ploughed back into research and innovation.

"MEDICON VILLAGE as a whole is an important setting for the realisation of research ideas, enabling these to eventually evolve into commercial success stories. Life science is very important not only regionally but also on a national level, and this is a fact reflected not least by the government's national life science strategy," says Kerstin Jakobsson.

Securing a supply of skilled people is a prerequisite for success, and the Skåne region is at an advantage according to Kerstin Jakobsson.

"Having the right competence is an important factor

for success, and here in the south of Sweden we have the great advantage of close and natural links to

Denmark. That creates a larger market, making it

easier to find people with the right skills. On the Danish side, there are some large life science companies, whereas the smaller companies are based in Sweden. That mix provides breadth and strength."

Although Sweden and Denmark are close, there are of course differences. What would you say is notable about Sweden?



Kerstin Jakobsson, CEO Medicon Village Innovation.

"IN SWEDEN, more companies choose to become listed on the stock exchange. This is due to the presence of both Spotlight and First North, and no such stock trading markets exist in Denmark. Hence, Danish companies sometimes choose to establish themselves in Sweden. The availability of venture capital reduces as businesses develop and grow, making an initial public offering a proven and organised alternative route to raising funds."

One topic in focus at this year's meeting is immuno-oncology, a very suitable field for Medicon Village.

"We have a strong focus on cancer both on the research side and through several companies, and in that I include both therapies and diagnostics. Here at Medicon Village, many companies are active within immunotherapy."

Who should attend The Future of Swedish and Danish Life Science event?

"Whether you are a scientist, investor or an entrepreneur, I think you ought to attend the event in April. It is increasingly important not to get stuck in a rut, and this event offers a real opportunity to establish contacts outside your own immediate sphere," says Kerstin Jakobsson.

The Future of Swedish and Danish Life Science will be held at Medicon Village in Lund on April 2. ■

The Spark houses Medicon Village's new main reception. On the ground floor there are meeting and conference areas.





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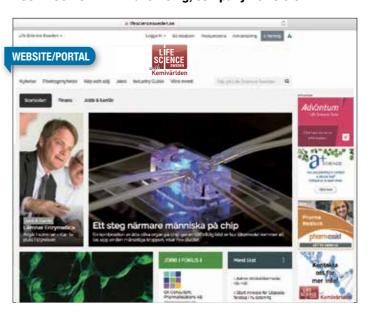


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#### Coordination of world-class research facilities

Four unique world-class research facilities are located just a few hours apart. Properly utilised, a Nordic centre for world-leading life science innovation and research could become a reality. Kajsa M Paulsson is the project leader for HALOS, driving the idea forward.

**TEXT: LISA VON GARRELTS** 

AJSA M PAULSSON leads a research group at Lund University, working on antigen presentation. However, she describes the research as more of a hobby.

"In order for progress to be made, I am totally dependent on having great people in my research group."

Currently, Kajsa M Paulsson is largely focused on her role as project leader for the three-year EU funded Hanseatic League of Science (HALOS) project. Started on February 1, 2019, and spanning the area of Öresund-Kattegat-Skagerak, the project seeks to build a unique collaboration between Hamburg and southwest Scandinavia. The aim is to optimise the use of the four large research facilities located in the region: MAX IV, ESS, DESY and European XFEL.

"The project will run over a period of three years, and rests on two legs: regional development issues and cross border research."

HALOS IS A FOLLOW-UP to the now completed ESS & MAX IV: Cross Border Science and Society project, a Danish-Swedish-Norwegian project, running from 2015 to 2018 and involving 27 partners. Co-financed by the Interreg Programme for Öresund-Kattegat-Skagerak, the project was run by Region Skåne and Region Hovedstaden.

"During that project, we noticed an increasing interest from industry and the life science sector, and we were approached by the University of Hamburg which was interested in the Danish-Swedish collaboration. All in all, this made it relevant to move forward in a new project."

Within the framework for the cross-border research venture, around 40 six-month projects will be run, this time focused on the life science sector. At the same time, the technology portfolio has been extended to also include synchrotron- and free electron laser-light, neutrons and electrons.

"We have introduced a new strict requirement. All participating projects must offer industrial value or a high innovation potential."

The long-term goal of HALOS is to create a Nordic centre of excellence for integrated, world-leading innovation and life science research.

"It is quite unique for four unique world-class research facilities to be located at such proximity to each other. Properly taking advantage of this will give us a head start internationally within the life science field."

Kajsa M Paulsson is one of the speakers during The Future for Swedish and Danish Life Science on April 2. ■





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MEDIA INFO 2020 See the following pages





# Together we will get even better!

New Life Science Sweden has had a strong start. We are getting bigger, broader and more relevant. As a subscribed Magazine the merge with Kemivärlden Biotech/ Journal of Chemistry & Biotechnology makes our circulation even wider with an audience of 8.000 all over the Nordic countries. We are now covering the new chemistry and molecular biology that are changing our lives

more and more and the development of medical treatments, from idea all the tough way through society to the patient.



Editor in Chief Lisa von Garrelts

+46 (0)70 483 00 83 lisa vongarrelts@nordiskemedier.se

#### We cover:

- Politics, authorities and regulation.
- Innovation, R&D, production and marketing.
- Business and everything that makes life science and chemistry to a profit for each patient and society.

This is the people we reach: Procurers, politicians at the county level, drug committees, business management in health care, university and university researchers/biomedical scientists, lab managers, biomedical analysts, chemists/chemical engineers, VC's/investment magers, decision makers in the biotech, pharmaceutical and chemical industry and all members of SwedenBIO and SwedNanoTech. We reach the companies that need recruitment, advertising, sales companies, contract manufacturers, patents and regulatory, market access and legal advice.

#### Our Events:

All of our events are annual international partnering meetings with pre-bookable face to face meetings. The events are covered by the media.

New Updates in Drug Formulation & Bioavailability April 1st in Copenhagen. formulationsbioavailability.com

The Future of Swedish & Danish Life Science April 2nd in Lund, swedishdanishlifescience.se

Lab & Diagnostics of The Future

June 4th in Stockholm. labdiagnostics.eu

Bioscience - Research through Innovative Technologies

Nov 10th in Stockholm. bioscienceevent.com

Pharma Outsourcing - Find the right partner

Dec 10th in Stockholm. pharmaoutsourcing.eu

#### New Horizons in Biologics & Bioprocessing

Dec 16th in Stockholm. bioprocessing.se



Business Development Manager/Founder Events/ Event Manging Director Maria Eriksson +46 (0)70-874 18 34 maria.eriksson@nordiskemedier.se

#### Publishing schedule 2020

ISSUE	PUBLISHING DATE	MATERIAL DATE	TRADE FAIR*/SPECIAL THEME (in addition to standing themes**)
1	Feb 10th International issue in English	Jan 20th	New Updates in Drug Formulation & Bioavailability, April 1st, Copenhagen The Future of Swedish & Danish Life Science, April 2nd, Lund The Swedish Life Science Industry Guide (special theme section)
2	May 18th	April 24th	Lab & Diagnostics of The Future, June 4th, Stockholm
3	Sept 14th	Aug 24th	"Theme labtech" – special theme section Bioscience – Research through Innovative Technologies, Nov 10th, Stockholm
4	Nov 16th	Oct 26th	Pharma Outsourcing – Find the right partner, Dec 10th, Stockholm – also special theme section in English New Horizons in Biologics & Bioprocessing, Dec 16th, Stockholm

<sup>\*</sup> The magazine will be handed out to all delegates at associated event in addition to the regular subscribers. Hence the circulation is extended with 120-2.000 copies. \*\* Standing themes in every issue are life science, biotech, chemistry, pharma, medtech, R&D, diagnostics, lab/analysis, production/bioprocessing, regulatory, IP/patens and business.

#### Adverts format & prices



SFK 69.400

190x250 mm +3 mm bleed SFK 33.600

1/2-page 1/2-page vertical horizontal 77x225 158x105 mm mm SFK 24.900 SFK 24.900

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Special format cover

SEK 14.500 SEK 14.500

1/4 page vertical 1/8 page 77x105 mm 77x50 mm 1/4 page horizontal 158x50 mm

SEK 9.200

SEK 17.600 page 3 (horizontal format)

Company presentation in the The Swedish Life Science Industry Guide (see page 4 for more info) SEK 14.500/year

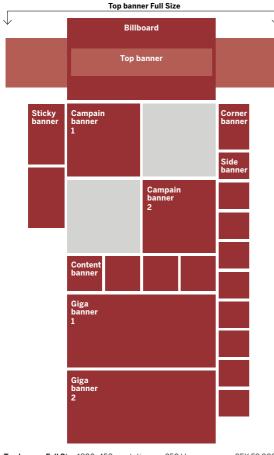
Unbound supplement, max 190x250 mm, max 40 gram 2 pages SEK 26.900 4 pages SEK 30.300

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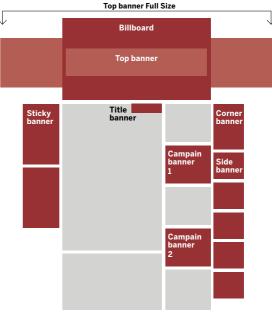
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Campaign banner 1300x250 px, static or animated, max 75 kb	. SEK 19.500
Campaign banner 2 300x250 px, static or animated, max 75 kb	. SEK 16.000
Title banner 200x60 px, static, max 20 kb	.SEK 26.000

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	*Price per week

14.000 recipients three times a week

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715 COMPANIES - FIND YOUR PARTNERS!



## FIND YOUR PARTNERS

The Swedish Life Science Industry Guide lists companies that either develop, produce or analyse treatments and diagnostics. It also includes companies that produce services and products essential for the development. The Swedish life science industry is changing rapidly. To be updated visit lifesciencesweden.se/company.

## **BIOTECH**

Biotech comprises small and medium-sized companies which mainly focus on research and development of new biomedical treatments ...... Page 41

#### MEDTECH

Medtech companies develop, design and market medical devices or diagnostics aimed at preventing, treating or alleviating diseases and injuries, or controlling in vitro fertilization.

#### **PHARMA**

Pharma companies are large and global with both drug development and sales organizations for the drugs already on the market. ......Page 47

#### **BUSINESS DEVELOPMENT & SERVICE**

Science parks, incubators and companies offering services in business development, economy, competence development, financing or auditing, technology transfer, manufacturing and recruitment ......Page 49

#### BIOIT

BioIT companies develop IT applications aimed at solving biological problems, and are also involved in developing computational tools for use in life sciences......Page 55

#### CMO

CMOs serves the pharmaceutical and biotech industry and provides clients with comprehensive services from drug development through manufacture ...... Page 56

#### CRO

CROs provide research and development services to other biotech business areas. Many CRO:s work with drug development specializing in a certain step of the research, development or manufacturing process, such as the design and implementation of clinical trials......Page 57

#### INTELLECTUAL PROPERTY

Intellectual Property companies and law firms work to protect the inventions of researchers and companies within the life science industry......Page 61

#### SUPPLIERS (DISTRIBUTORS)

Suppliers (Distributors) distribute equipment and products necessary in Life Science research, development and production.

......Page 62

#### **SUPPLIERS** (MANUFACTURERS)

Suppliers (Manufacturers) develop and manufacture equipment for research, development and production within the Life Science sector. ......Page 66

#### INDEX

......Page 69

### **GALDERMA**

#### Global Aesthetics center and Nordic sales company in Uppsala

Galderma, the world's largest independent global dermatology company, was created in 1981 and is now present in over 100 countries with an extensive product portfolio of prescription medicines, aesthetic solutions and consumer care products. The company partners with health care practitioners around the world to meet the skin health needs of people throughout their lifetime. Galderma is a leader in research and development of scientifically-defined and medically-proven solutions for the skin.

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**Through our journey from startup to a global company, innovation and science has always been at the core of everything we do at Galderma** 

Helena Åsbrink, Head of Site Operations



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**77** Xintela has created a leading position in cell therapy with its novel MSC platform and own GMP facility for manufacturing therapeutic MSCs.

Evy Lundgren-Åkerlund, CEO



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EMPLOYEES 18
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PUBLIC COMPANY Nasdaq First
North, Stockholm

CHAIRMAN Gregory Batcheller

Company Name	Category	City	Website
Acreo Swedish ICT AB	Biotech	Kista	acreo.se
Active Biotech AB	Biotech	Lund	activebiotech.com
Acure Pharma AB	Biotech	Uppsala	acurepharma.com
Adenovir Pharma AB	Biotech	Helsingborg	adenovir.com
Affibody Holding AB	Biotech	Bromma	affibody.com
Albireo AB	Biotech	Göteborg	albireopharma.com
Alligator Bioscience AB	Biotech	Lund	alligatorbioscience.com
AlzeCure	Biotech	Huddinge	alzecure.org
AnaMar AB	Biotech	Göteborg	anamar.com
Aprea AB	Biotech	Solna	aprea.com
Asarina Pharma AB	Biotech	Solna	asarinapharma.com
AstaReal AB	Biotech	Gustavsberg	astareal.se
Athera Biotechnologies AB (publ)	Biotech	Solna	athera.se
Aurena Laboratories AB	Biotech	Karlstad	aurenalabs.com

### **BIOTECH**

Company Name	Category	City	Website
Axcentua Pharmaceuticals AB	Biotech	Huddinge	axcentua.com
Beactica AB	Biotech	Uppsala	beactica.com
Betagenon AB	Biotech	Umeå	betagenon.com
Binab Bio-Innovation AB	Biotech	Helsingborg	binab.se
BioAgri AB	Biotech	Uppsala	bioagri.se
BioArctic Neuroscience AB	Biotech	Stockholm	bioarctic.se
Biobact AB	Biotech	Luleå	biobact.se
BioChromix Pharma AB	Biotech	Stockholm	swedishlifesciences.se/x
BioGaia AB	Biotech	Stockholm	biogaia.se
BiogenIdec Sweden AB	Biotech	Upplands Väsby	biogenidec.com
Biognos AB	Biotech	Göteborg	biognos.com
BioInvent International AB	Biotech	Lund	bioinvent.com
Bionema AB	Biotech	Umeå	mostrom.se
Biotera AB	Biotech	Lindome	biotera.se
Biovation Park	Biotech	Södertälje	biovationpark.com
Cambrex Karlskoga AB	Biotech	Karlskoga	cambrex.com/pharma
Camurus AB	Biotech	Lund 	camurus.com
Capra Science Antibodies AB	Biotech	Ängelholm	caprascience.com
Cebix AB	Biotech	Solna	cebix.com
CeLac Sweden AB	Biotech	Lund	clab.se
Cellevate AB	Biotech	Lund	cellevate.com
Cellink AB	Biotech	Göteborg	cellink.com
Chemilia AB	Biotech	Huddinge	chemilia.com
CMC Contrast AB	Biotech	Malmö	cmccontrast.com
CropTailor AB	Biotech	Göteborg	croptailor.com
Crucell Sweden AB	Biotech	Stockholm	crucell.se
DanPET	Biotech	Malmö	danpet.eu
Diamyd Medical AB	Biotech	Stockholm	diamyd.se
Diamyd Therapeutics AB	Biotech	Stockholm	diamyd.com
Dilafor AB	Biotech	Solna	dilafor.com
Dilaforette AB	Biotech	Solna	dilaforette.se
Dynamic Code AB	Biotech	Linköping	dynamiccode.se
Eribis Pharmaceuticals AB	Biotech	Uppsala	eribispharma.se
Eurocine Vaccines AB	Biotech	Solna	eurocine.se
GATC Biotech AB	Biotech	Solna	gatc-biotech.com
Galderma	Biotech	Uppsala	galderma.com/se
Glucox Biotech AB	Biotech	Stockholm	glucoxbiotech.com hansamedical.com
Hansa Medical AB (publ)	Biotech	Lund	herbicin.com
Herbicin AB IDL Biotech AB	Biotech	Lund Bromma	
Immun System IMS AB	Biotech		idl.se immunsystem.se
Immunicum AB	Biotech Biotech	Uppsala	mmunicum.com
Indevex AB (publ)		Göteborg Storebro	indevex.com
Indevex AB (publ) InDex Pharmaceuticals AB	Biotech Biotech	Stockholm	indexpharma.com
Industriaktiebolaget Ventilator	Biotech	Stockholm	ventilator.se
Industriaktiebotaget ventitator Inhalation Sciences Sweden AB	Biotech	Huddinge	inhalation.se
Intervace AB	Biotech	Hägersten	intervacc.com
Isconova AB	Biotech	Uppsala	isconova.se
ISCUITUVA AD	DIOLECTI	ohhzara	ISCUITUVa.SE

### **BIOTECH**

Company Name	Category	City	Website
Isifer AB	Biotech	Danderyd	isifer.se
Kancera AB	Biotech	Solna	kancera.com
Karo Bio AB	Biotech	Huddinge	karobio.se
Lavivo AB	Biotech	Västra Frölunda	lavivo.com
LIDDS AB	Biotech	Helsingborg	liddspharma.com
Magle AB	Biotech	Lund	magle.se
Meda AB	Biotech	Solna	meda.se
Mercodia AB	Biotech	Uppsala	mercodia.com
Microbionical	Biotech	Lund	microbionical.com
MIVAC Development AB	Biotech	Göteborg	mivacdevelopment.com
NeuroNova AB	Biotech	Stockholm	neuronova.com
NeuroVive Pharmaceutical AB	Biotech	Lund	neurovive.com
Newpharmaresearch AB	Biotech	Lund	newpharma.se
NicoNovum AB	Biotech	Helsingborg	niconovum.se
Nordic Drugs AB	Biotech	Limhamn	nordicdrugs.com
NovaHep AB	Biotech	Stockholm	novahep.com
NovaSAID AB	Biotech	Solna	novasaid.com
OdeumPharma AB	Biotech	Billdal	odeumpharma.se
Omnio Healer AB	Biotech	Umeå	omniohealer.com
Oncopeptides AB	Biotech	Stockholm	oncopeptides.se
Orexo AB	Biotech	Uppsala	orexo.com
OxyPharma AB	Biotech	Stockholm	oxypharma.com
Pergamum AB	Biotech	Solna	pergamum.com
Pharmalink AB	Biotech	Stockholm	pharmalink.se
PharmaSurgics in Sweden AB	Biotech	Göteborg	pharmasurgics.se
PledPharma AB	Biotech	Stockholm	pledpharma.se
Ponsus Pharma	Biotech	Vallentuna	ponsus.com
Probac AB	Biotech	Umeå	probac.se
Probi AB	Biotech	Lund	probi.com
ProEquo AB	Biotech	Lund	proequo.se
QureTech Bio AB	Biotech	Umeå	quretech.com
Red Glead Discovery AB	Biotech	Lund	redglead.com
Respiratorius AB	Biotech	Lund	respiratorius.com
SARomics Biostructures AB	Biotech	Lund	saromics.com
ScanBi Diagnostics AB	Biotech	Alnarp	scanbidiagnostics.com
SentoClone International AB	Biotech	Stockholm	sentoclone.com
Spago Imaging AB	Biotech	Lund, Sweden	spagoimaging.se
Sprint Bioscience AB	Biotech	Stockholm	sprintbioscience.com
Sweden AB	Biotech	Göteborg	irlab.se
SweTree Technologies AB	Biotech	Umeå	swetree.com
Symbioteq vård AB	Biotech	Kista	symbioteq.se
Takara Bio Europe AB (Cellartis)	Biotech	Göteborg	cellartis.com
TikoMED AB	Biotech	Viken	tikomed.com
Transientic Interactions AB	Biotech	Sigtuna	transientic.com
Umecrine AB	Biotech	Umeå	obgyn.umu.se
Vicore Pharma AB	Biotech	Göteborg	vicorepharma.com
Wilson Therapeutics AB	Biotech	Stockholm	wilsontherapeutics.com
Xintela AB	Biotech	Lund	xintela.se

### **MEDTECH**

Company Name	Category	City	Website
A. Menarini Diagnostics	Medtech	Malmö	menarinidiagnostics.se
AbSorber AB	Medtech	Stockholm	absorber.se
AD MediCal AB	Medtech	Göteborg	ad-medical.se
AddBIO AB	Medtech	Linköping	addbio.se
Aerocrine AB	Medtech	Solna	aerocrine.com
Airsonett	Medtech	Ängelholm	airsonett.com
Alere AB	Medtech	Lidingö	alere.com
Allenex AB	Medtech	Stockholm	allenex.se
Aloro Medical AB	Medtech	Solna	aloromedical.com
Alteco Medical AB	Medtech	Lund	altecomedical.com
Amellnova AB	Medtech	Uppsala	amellnova.se
Aniara Corporation	Medtech	Katrineholm	aniara.com
Aprovix AB	Medtech	Uppsala	aprovix.se
AroCell AB	Medtech	Uppsala	arocell.com
Aspira Medical AB	Medtech	Borlänge	aspira.se
AstraTech AB	Medtech	Mölndal	astratech.com
B. Braun Medical AB	Medtech	Danderyd	bbraun.com
Baxter Medical AB – BioScience Division	Medtech	Kista	baxter.se
BioChromix AB	Medtech	Stockholm	biochromix.com
bioMérieux Sweden AB	Medtech	Askim	biomerieux.com
Biovica AB	Medtech	Uppsala	biovica.com
Bohus BioTech AB	Medtech	Strömstad	bohusbiotech.com
Bone Support AB	Medtech	Lund	bonesupport.com
Boule Diagnostics AB	Medtech	Stockholm	boule.se
Brighter AB (publ)	Medtech	Stockholm	BrighterCompany.com
Cambio	Medtech	Stockholm	cambio.se
Carmeda AB	Medtech	Upplands Väsby	carmeda.com
Cavidi AB	Medtech	Uppsala	cavidi.se
CellaVision AB	Medtech	Lund	cellavision.se
Cellwell	Medtech	Åkersberga	cellwell.se
Cenova AB Innovation & Production	Medtech	Mjölby -	cenova.se
Cepheid AB	Medtech	Bromma	affigene.com
Cerner	Medtech	Stockholm	cerner.com
Cewatech AB	Medtech	Göteborg	cewatech.se
Coloplast A/S Humlebaek	Medtech	Danmark	coloplast.se
Comair Professor Hans Wiksell AB	Medtech	Stockholm	comair.se
Corline Systems AB	Medtech	Uppsala	corline.com
CR Development	Medtech	Lund	colloidalresource.se
Cubist IT AB	Medtech	Stockholm	cubist.eu
Demetech AB	Medtech	Täby	demetech.com
Devyser AB	Medtech	Stockholm	devyser.com
Diamyd Diagnostics AB	Medtech	Stockholm	diamyd.com
DiaSorin AB	Medtech	Sundbyberg	diasorin.com
Doxa AB	Medtech	Uppsala Stackhalm	doxa.se
Elekta Entomed AB	Medtech	Stockholm	elekta.com entomed.se
	Medtech	Malmö Malmä	
Euro-Diagnostica AB	Medtech	Malmö	eurodiagnostica.se

### **MEDTECH**

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Finess Hygiene AB	Medtech	Kisa	finesshygiene.com
Fresenius Medical Care	Medtech	Stockholm	freseniusmedicalcare.se
Fujirebio Diagnostics AB	Medtech	Göteborg	fdab.com
GCE Healthcare	Medtech	Malmö	gcehealthcare.com
Getinge	Medtech	Göteborg	getinge.com
Glycorex Transplantation AB	Medtech	Lund	glycorex.com
Gynius AB	Medtech	Stockholm	gynius.se
Haemochrom Diagnostica AB	Medtech	Mölndal	haemochrom.se
Hermes Medical Solutions AB	Medtech	Stockholm	hermesmedical.com
Hilotherm Scandinavia	Medtech	Täby	hilotherm.se
Höjmed Medical AB	Medtech	Stockholm	hojmed.com
Imego AB	Medtech	Göteborg	imego.com
Inpart Trading AB	Medtech	Vagnhärad	inparttrading.se
InRo BioMedTek AB	Medtech	Umeå	inro.se
Johnson & Johnson	Medtech	Stockholm	jnj.com
Kibion AB	Medtech	Uppsala	kibion.se
Laccure AB	Medtech	Helsingborg	laccure.com
LifeAssays AB	Medtech	Lund	lifeassays.com
Likvor AB	Medtech	Umeå	likvor.com
LinkoCare Life Sciences AB	Medtech	Linköping	linkocarelife.com
MedHelp	Medtech	Stockholm	medhelp.se
Medicvent AB	Medtech	Umeå	medicvent.se
Mediplast AB	Medtech	Malmö	mediplast.com
MediRox AB	Medtech	Nyköping	medirox.se
MEDWIND	Medtech	Kungsbacka	medwind.se
Mentice AB	Medtech	Göteborg	mentice.com
Miab Mälarinvest AB	Medtech	Uppsala	phadia.com
Micropos Medical AB (publ)	Medtech	Gothenburg	micropos.se
Neoventa Medical AB	Medtech	Mölndal	neoventa.com
Nidacon International AB	Medtech	Mölndal	nidacon.com
Nolabs AB	Medtech	Helsingborg	nolabs.com
Nordic Biomarker	Medtech	Umeå	nordicbiomarker.com
Novosense AB	Medtech	Lund	novosense.se
Olerup SSP AB	Medtech	Saltsjöbaden	olerupssp.se
Omnio AB	Medtech	Umeå	omnio.se
OneMed	Medtech	Stockholm	onemed.se
Ortivus	Medtech	Stockholm	ortivus.com
Ortoway AB	Medtech	Stockholm	ortoway.com
Osseofon AB	Medtech	Göteborg	chalmers.se
Osstell AB	Medtech	Göteborg	osstell.com
Otorix AB	Medtech	Askim	otorix.com
Phadia AB	Medtech	Uppsala	phadia.com
Pharmacolog i Uppsala AB	Medtech	Uppsala	pharmacolog.se
Philips healthcare	Medtech	Stockholm	philips.se/healthcare
PhPlate AB	Medtech	Stockholm	phplate.se
Polymer Factory Sweden AB	Medtech	Nacka	polymerfactory.com
PreCuris	Medtech	Stockholm	precuris.com

### **MEDTECH**

Company Name	Category	City	Website
Prolight Diagnostics AB	Medtech	Lund	pldab.com
Promimic	Medtech	Göteborg	promimic.se
QAdvis AB	Medtech	Kista	qadvis.com
Qbtech AB	Medtech	Stockholm	qbtech.se
Redsense Medical	Medtech	Halmstad	redsensemedical.com
Roche Diagnostics Scandinavia AB	Medtech	Bromma	roche.se
Rossix AB	Medtech	Mölndal	rossix.com
SAGA Diagnostics AB	Medtech	Lund	sagadiagnostics.com
Scalae AB	Medtech	Dalby	scalae.se
SciBase AB	Medtech	Stockholm	scibase.se
Senzime AB	Medtech	Uppsala	senzime.com
SHL Group AB	Medtech	Nacka Strand	shl-group.net
SHL Technologies	Medtech	Nacka Strand	shl-group.com
Siemens Healthcare Diagnostics AB	Medtech	Upplands Väsby	siemens.com/diagnostics
Silentia	Medtech	Falkenberg	silentia.se
Swemac Medical Appliances AB	Medtech	Linköping	swemacimaging.com
Symbioteq kvalitet AB	Medtech	Kista	symbioteq.se
SyntheticMR AB	Medtech	Linköping, Sweden	syntheticmr.se
Tieto	Medtech	Stockholm	tieto.com
Tilly Medical Products AB	Medtech	Lund	tmed.se
Vitrolife AB	Medtech	Göteborg	vitrolife.com
XCounter AB (publ)	Medtech	Danderyd	xcounter.se
Össur Nordic AB	Medtech	Uppsala	ossur.com

#### **PHARMA**

### **ASTRAZENECA**

#### What science can do

AstraZeneca is a global, science-led biopharmaceutical company that focuses on the discovery, development and commercialisation of prescription medicines, primarily for the treatment of diseases in three therapy areas – Oncology, Cardiovascular, Renal & Metabolism and Respiratory. AstraZeneca operates in over 100 countries and its innovative medicines are used by millions of patients worldwide. For more information, please visit www.astrazeneca.com www.astrazeneca.se and follow us on Twitter @AstraZeneca or AstraZenecaSE.

**TP** We have transformed our pipeline and returned to growth and, as a result of continued pipeline delivery and commercial execution, we are now entering a new stage of our journey. This is focused on enhanced innovation and the delivery of life-changing medicines that contribute value to patients and society.

Pascal Soriot, CEO





**WEB** www.astrazeneca.se **ADDRESS** 151 85 Södertälje,

Sweden

**PHONE** +46 (0) 8 553 26 000

E-MAIL kontakt@astrazeneca.com

REVENUE 22,1 BILLION USD (2018)

EMPLOYEES 64 600 FOUNDED 1999

(Astra founded 1913)

**PUBLIC COMPANY** Yes, listed in London, Stockholm and New York

CHAIRMAN Leif Johansson PRINCIPAL OWNERS BlackRock Inc., Investor AB, The Capital Group

### LIPUM AB

#### Novel target for treatment of inflammatory diseases

Lipum aims for better quality of life for the millions suffering from chronic inflammatory diseases. We have discovered that bile salt-stimulated lipase (BSSL) plays an important role in these diseases and are developing a therapeutic antibody that can inhibit its action. In November 2018 Lipum was granted 2.2 million euros from Horizon 2020, the EU framework program for research and development, and clinical trials will start during year 2021.

An exciting development based on a novel target molecule and convincing pre-clinical data.

Dr Einar Pontén, CEO





WEB www.lipum.se
ADDRESS Tvistevägen 48C,
SE-907 36 Umeå, Sweden
PHONE +46 (0) 903 403 430
E-MAIL info@lipum.se
REVENUE 0
EMPLOYEES 3
FOUNDED 2010
PUBLIC COMPANY No
CHAIRMAN UIf Björklund
PRINCIPAL OWNERS founders,
ALMI Invest AB

Company Name	Category	City
Abbott Scandinavia AB	Pharma	Solna
Abigo Medical AB	Pharma	Askim
Amgen AB	Pharma	Solna
AstraZeneca AB	Pharma	Södertälje
Bristol Myers Squibb	Pharma	Stockholm
Dinamediciner.se	Pharma	Stockholm
Fresenius Kabi AB	Pharma	Uppsala
ldogen	Pharma	Lund
Karessa	Pharma	Stockholm
Medeca Pharma AB	Pharma	Uppsala
Medivir AB	Pharma	Stockholm
Merck AB	Pharma	Solna
Moberg Derma AB	Pharma	Solna

abbott.com
abigo.com
amgen.com
astrazeneca.se
bms.com
dinamediciner.se
fresenius-kabi.se
idogen.se
karessa.se
medeca.se
medivir.se
merck.se

mobergderma.se

Website

### **PHARMA**

Company Name	Category	City	Website
Lipum AB	Pharma	Umeå	lipum.se
Octapharma AB	Pharma	Stockholm	octapharma.se
Orexo	Pharma	Uppsala	orexo.com
Pfizer	Pharma	Stockholm	pfizer.se
Pharmanest AB	Pharma	Solna	pharmanest.se
Pledpharma	Pharma	Stockholm	pledpharma.se
Recipharm	Pharma	Stockholm	recipharm.com
Redwood Pharma AB	Pharma	Stockholm	redwoodpharma.se
Roche	Pharma	Stockholm	roche.se
Sanofi	Pharma	Bromma	sanofi.se
Stayble Therapeutics	Pharma	Göteborg	staybletherapeutics.se
Swedish Orphan Biovitrum AB	Pharma	Stockholm	sobi.com
Vivolux AB	Pharma	Uppsala	vivolux.com

### IQVIA

#### Solutions for you to drive healthcare forward

IQVIA is a leading global provider of information, innovative technology solutions and contract research services dedicated to using analytics and science to help healthcare stakeholders find better solutions for their patients. Formed through the merger of IMS Health and Quintiles, solutions are powered by the IQVIA CORE™, which combines big data, advanced technology, analytics and extensive industry knowledge. IQVIA has approximately 55,000 employees in more than 100 countries.

**77** We can through leading healthcare big data and technologies, combined with deep scientific and commercial expertise, help find unparalleled insights, and support our clients from molecule to market.

Stefan Ohlsson, General Manager Nordics





**WEB** www.iqvia.com **ADDRESS** Pyramidvägen 7, 169 56 Solna

**PHONE** +46 8 50884200

E-MAIL contact\_nordics@iqvia.com REVENUE 9739 MUSD (2017) EMPLOYEES 55000 global where of

500 in the Nordics

**FOUNDED** 2016 through the merger of IMS Health and Quintiles

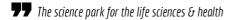
PUBLIC COMPANY Yes, NYSE CHAIRMAN Ari Bousbib

### **MEDEON AB**

#### The best location in Medicon Valley

Medeon Science Park & Incubator provides a creative environment for new and established companies. Our focus is directed at knowledge-intensive businesses within life science: pharmaceutical development, medical technology, biotechnology and health care. At Medeon you gain access to:

- Suitable premises with the opportunity to build new facilities.
- Close cooperation with health care and the University.
- Strong network and incubator functions.
- Life Science specific business development, visibility and internationalisation. Good services with, for example, reception, switchboard, travel agency and restaurant.



Ulf G Andersson, CFO





WEB www.medeon.se
ADDRESS Medeon AB

Medeon Science Park & Incubator 205 12 Malmö, Sweden

**PHONE** +46 703-052565

E-MAIL

catrine.pauckstadt@medeon.se

REVENUE N/A
EMPLOYEES 3
FOUNDED 1985
PUBLIC COMPANY No
CHAIRMAN N/A
PRINCIPAL OWNERS N/A

### MEDICON VALLEY ALLIANCE

#### - where Swedish and Danish life science ambitions intersect!

The life science cluster organization, Medicon Valley Alliance (MVA) is a, non-profit member-based organization located in the Swedish-Danish Medicon Valley region and certified with the Gold Label from of the European Cluster Excellence Initiative. Medicon Valley Alliance has more than 250-member companies and institutions including Swedish and Danish universities, hospitals, human life science businesses, regional governments and service providers. Through networking, project management, life science professional seminars, events and conferences, MVA works to facilitate increased Swedish-Danish collaboration and contribute to the realization and positioning of Medicon Valley as the most competitive, most attractive and most vital life science cluster in Northern Europe.

With just a little extra effort and Swedish-Danish alignment we could position the Swedish-Danish Medicon Valley region and thereby the Nordics as such at the very top of global life science innovation.

Petter Magnusson Hartman, CEO



medicon valley alliance

WEB www.mva.org

**ADDRESS** Arne Jacobsens Allé 15, 2. Ørestad City, DK-2300 Copenhagen S Denmark

PHONE +45 70 20 15 03 E-MAIL mva@mva.org EMPLOYEES 8 FOUNDED 1997

CHAIRMAN Søren Bregenholt

### PHARM ASSIST SWEDEN AB

#### Quality Assurance and Regulatory Affairs professional services

Pharm Assist is a professional service company offering quality and regulatory solutions for medicinal products and medical device. Founded in 1994 the company has assisted more than 200 pharmaceutical and medtech companies over the years. Our qualified team which has deep scientific, business and regulatory experience, is happy to provide tailor-made professional services in quality assurance and regulatory affairs to local and international pharma, biotech and medtech companies. Examples of services offered by us are pharmacovigilance (incl. QPPV), medical information, GDP (incl. RP), medical writing (scientific and regulatory documents), RA support and product registrations relating to medicinal products and medical devices (MDR, IVDR and software as

**77** Pharm Assist's highly qualified team provides solutions that minimize patient risk, ensure regulatory compliance and drive operational effectiveness.

Johan von Heijne, CEO



WEB www.pharmassist.se ADDRESS Pharm Assist Sweden AB, Bangårdsgatan 4A, 753 20 Uppsala, Sweden

PHONE +46 (0)18 71 32 00 FOUNDED 1994 **PUBLIC COMPANY** Private

**CHAIRMAN** Mats Ehrnebo PRINCIPAL OWNER Mats Ehrnebo

### REGSMART LIFE SCIENCE AB

#### Regulatory Relevant & Scientifically Sound

RegSmart is a regulatory consultancy firm that will help you navigate in a complex and evolving regulatory landscape. With our unique combination of regulatory experience from senior positions at the Medical Products Agency and pharma industry we will provide fit for purpose regulatory strategies in relation to global regulatory requirements and business goals. Our team will analyze the current regulatory environment and the available science to give project specific guidance and advice. RegSmart provides support from early research throughout your product lifecycle.



medical devices).

**TT** We see the regulatory opportunities and challenges in drug development

Marie Gårdmark, CEO



WEB www.regsmart.se **ADDRESS** 

Dag Hammarskjölds väg 10B, 752 37 Uppsala

**PHONE** +46 76 527 6265 E-MAIL info@regsmart.se **FOUNDED** 2019

**PUBLIC COMPANY No** 

### SCANDINAVIAN DEVELOPMENT SERVICES

#### Services that make a difference

SDS is the leading consultancy in the Nordics with regards to regulatory guidance, design of clinical trials and expertise in biostatistics. We help clients develop pharmaceuticals, combination products and medical device from early phase to exit or market. Our concept is to offer services within the full spectrum of competences needed for drug development. A dedicated team of experts with solid background and experience from working at regulatory agencies, pharma industry and academia work together to create value by delivering the most efficient development program.

**77** Our distinction is our multidisciplinary approach. We call it the SDS difference

Anna Törner PhD, CEO



Scandinavian Development Services

WEB www.scanddev.se ADDRESS Svärdvägen 23, SE 281 33 Danderyd, Sweden (HQ) PHONE +46 (0)8 755 80 80 E-MAIL contact@scanddev.se **REVENUE** 40 MSEK **EMPLOYEES** ca 30 **FOUNDED** 2012 **PUBLIC COMPANY No CHAIRMAN** Einar Vollan

Anna Törner and Lars Jansson

PRINCIPAL OWNERS

### **WUSSON ACCELERATOR AB**

#### **Expand Your Company on Chinese Market**

Wusson accelerator AB offers the platform for Nordic life science companies that are interested in exploring the Chinese market. Our services are based on our understanding of the market, professional background in life science and our extensive contact network. We have established a comprehensive network including experts, local authorities, science parks, investors and funds in several cities in China. Our aim is to add values to the nordic companies with our professional project management. We help the Nordic companies with

acceleration & incubation, M & A and investment, regulation & law consulting (including but not limited to CFDA registration, CRO, IP protection). Our package services (including office+management+start fund) make it simpler and safer for Nordic companies to expand on the Chinese market.

With Trust, Understanding and Professional Knowledge, we create value and grow together with our costumers.

Thomas Wu, CEO & Founder





WEB www.wusson.com ADDRESS Vendevägen 89, 18232, Danderyd, Stockholm, Sweden

PHONE +46-(0)765678198 E-MAIL contact@wusson.com EMPLOYEES 11 (CN) + 2 (SE) FOUNDED 2017

CHAIRMAN Thomas Q Wu

#### **Company Name**

**Ohiveandfive** 

Chemnotia AB

of Europe S.A.

ClinStorage AB

CITEC

**Chubb Insurance Company** 

Clean Room Control AB

#### Category

Business Devel/Service

Business Devel/Service

Business Devel/Service

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#### City Borås

Stockholm

Stockholm

## Website hiveandfive.se

acceleratorab.se

lulliveallulive
Accelerator Nordic AB
Adapt Localization Services
Advokatfirman Delphi
Aktivia Science Work AB
Aldenco AB
ALS Scandinavia AB
Alumni AB
Animech AB
Animech Technologies
AnoxKaldnes Global AB
Antaros Medical AB
Arthur D. Little AB
Ashfield Nordic AB (formerly known
as Pharmexx Nordic AB)
AssuransSelector AB
Berendsen Textil Service AB
BioMedLit
BioPharmaLinx AB
BioReach AB
Bioventia AB
BiQ Pharma AB
Bondi Executive Search
Bruun & Maté AB
Business Region Göteborg-
FDI-Life Science
Cardell Consulting AB

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Nyköping
Järfälla
Bromma

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Helsingborg

Nyköping

Järfälla

Bromma

Uppsala

Uppsala

Södertälje

Stockholm

Malmö

Malmö

Göteborg

Sollentuna

Bromma

Solna, Sweden

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Karlstad citec.com
Uppsala cr-control.se

clinstorage.se

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DHL Express Nordic Docs International Business Devel/Service Solna docs-int.se Edman Medical Writing Business Devel/Service Elpro Nordic ApS Business Devel/Service Elpro Nordic ApS Business Devel/Service Elpro Nordic ApS Business Devel/Service Epsilon AB Business Devel/Service Erist & Young AB Business Devel/Service Etteplan Business Devel/Service Ettero AB Business Devel/Service Exova Metech AB Business Devel/Service Exova Metech AB Business Devel/Service Endat Business Devel/Service Endat Business Devel/Service Endat Business Devel/Service Endate AB Business Devel/Service Bolandmartics AB Business Devel/Service Gottobard Business Devel/Service Bolandmartic Ab Business Devel/Service Gottobard Business Devel/Service Bolandmartic Ab Business Devel/Service Brown Business Devel/Service Brown Business Devel/Service Brown Business Devel/Service Indoca AB Business Devel/Service Indoca AB Business Devel/Service Indoca AB Business Devel/Service Indoca AB Business Devel/Service Business Devel/Service Indoca AB Business Devel/Service Business Devel/Service Indoca AB Business Devel/Service Busine	Devex ProPart AB	Business Devel/Service	Skarpnäck, Stockholm	devex.se
Docs International         Business Devel/Service         Solna         docs-int.se           Edsman Medical Writing         Business Devel/Service         Stockholm         edmedica.se           Elpro Nordic ApS         Business Devel/Service         Uppsala         encecor.com           Encecor AB         Business Devel/Service         Valentin         encecor.com           Espilon AB         Business Devel/Service         Stockholm         se.ey.com           Etteplan         Business Devel/Service         Vasterås         protang.se           Etteplan Sweden AB         Business Devel/Service         Uppsala         eureda.com           Everda         Business Devel/Service         Uppsala         eureda.com           Extero AB         Business Devel/Service         Uppsala         eureda.com           Extero AB         Business Devel/Service         Linköping         extorense           FindfactPharma AB         Business Devel/Service         Göteborg         forvalue.se           Galtonometrics AB         Business Devel/Service         Göteborg         forvalue.se           Galtoch AB         Business Devel/Service         Johanneshov         globalpharma.se           Greenhouse Labs         Business Devel/Service         Stockholm         greenhouselabs.che.kth.se	Dfind Science & Engineering AB	Business Devel/Service	Stockholm	dfind.se/science-engineering
Elgro Nordic ApS Business Devel/Service Horsholm elpro.com Elpro Nordic ApS Business Devel/Service Horsholm elpro.com Entecor AB Business Devel/Service Horsholm elpro.com Epsilon AB Business Devel/Service Malmö epsilon.nu Ernst & Young AB Business Devel/Service Stockholm se.ey.com Etteplan Business Devel/Service Hollstrate deteplan.com Etteplan Business Devel/Service Hollstrate deteplan.com Etteplan Business Devel/Service Hollstrate deteplan.com Eureda Business Devel/Service Uppsala eureda.com Exvoa Metech AB Business Devel/Service Hollstrate deteplan.com Extero AB Business Devel/Service Uppsala eureda.com Extero AB Business Devel/Service BridfactPharma AB Business Devel/Service Ostokholm se.ey.com Extero AB Business Devel/Service Uppsala linkedin.com/In/Galenometrics Galenometrics AB Business Devel/Service Uppsala linkedin.com/In/Galenometrics Galenometrics AB Business Devel/Service Uppsala linkedin.com/In/Galenometrics Global Pharma Consulting AB Business Devel/Service Johanneshov globalpharma.se Greenhouse Labs Business Devel/Service Stockholm greenhouselabs.che.kth.se Healthy Bizniz Europe AB Business Devel/Service Strängnäs halthylbizniz.eu HoltSwap Business Devel/Service Sundbyberg hotswap.eu InfoTech Scandinavia AB Business Devel/Service Goteborg telia.com InfoTech Scandinavia AB Business Devel/Service Uppsala linnoventus.com InfoTech Scandinavia AB Business Devel/Service Holtswap Business Devel/Service Solna injection divinion deventus.com International Clinical Testing AB Business Devel/Service Solna injection divinion	DHL Express Nordic	Business Devel/Service	Stockholm	dhl.com
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MD Medical Writing & Translations	Business Devel/Service	Hammenhög	mariadalby.com
Medeon AB	Business Devel/Service	Malmö	medeon.se
Medical Lead Nordic AB	Business Devel/Service	Stockholm	medicallead.se
Medicon Valley Alliance	Business Devel/Service	Copenhagen	mva.org
Medicon Village	Business Devel/Service	Lund	mediconvillage.se
MediGelium AB	Business Devel/Service	Stockholm	sciencepark.ki.se/node/125
Medmind	Business Devel/Service	Stockholm	medmind.se
Medos AB	Business Devel/Service	Linköping	medos.se
Merrill Brink International	Business Devel/Service	Torslanda	merrillbrink.com
MetaSafe AB	Business Devel/Service	Södertälje	metasafe.se
Mikrolab Stockholm AB	Business Devel/Service	Sollentuna	vattenprovtagning.se
Minerva Sverige AB	Business Devel/Service	Kista	minerva-plm.com/minerva-group
Mintage Scientific AB	Business Devel/Service	Göteborg	mintage.se
Mizarra Business Management	Business Devel/Service	Helsingborg	mizarra.com
Monocl AB	Business Devel/Service	Göteborg	monocl.com
Montex AB	Business Devel/Service	Jämjö	montex.se
Moveup Consulting AB	Business Devel/Service	Göteborg	moveup.se
N4 Teknik AB	Business Devel/Service	Södertälje	n4.nu
NDA Group AB	Business Devel/Service	Upplands Väsby	ndareg.com
NNE Pharmaplan AB	Business Devel/Service	Stockholm	nnepharmaplan.com
Nordic Life Science			
Corporate Finance AB	Business Devel/Service	Stockholm	nordiclifescience.com
Notch Communications AB	Business Devel/Service	Uppsala	notchcommunications.co.uk
NY Consulting AB	Business Devel/Service	Lund	nyconsulting.se
Oasmia Pharmaceutical AB	Business Devel/Service	Uppsala	oasmia.com
OffspringBiosciences AB	Business Devel/Service	Södertälje	offspringbiosciences.se
Ola Levin Consulting AB	Business Devel/Service	Lidingö	levinpharma.se
Oncodesign SA	Business Devel/Service	Dijon - France	oncodesign.com
Oxyma Innovation AB	Business Devel/Service	Solna	oxyma.se
P.U.L.S. AB	Business Devel/Service	Helsingborg	pulsinvest.se
Parmatur HB	Business Devel/Service	Rönninge	parmatur.com
PeakSearch AB	Business Devel/Service	Stockholm	peaksearch.se
Peter Utterström	Business Devel/Service	Saltsjöbaden	swedishlifesciences.se/X
Pharma Relations AB	Business Devel/Service	Kista	pharmarelations.se
Pharma Search and Advice AB	Business Devel/Service	Stockholm	pharmasearch.se
Pharmadrome Ltd	Business Devel/Service	London	pharmadrome.com
PharmaSite	Business Devel/Service	Malmö	pharmasite.se
Pharm Assist Sweden AB	Business Devel/Service	Uppsala	pharmassist.se
Poolia Life Science	Business Devel/Service	Stockholm	poolia.se
Prevas AB	Business Devel/Service	Uppsala	prevas.se
Projektgruppen i Mälardalen AB	Business Devel/Service	Sollentuna	projektgruppen.com
Projektsupport S-0 AB	Business Devel/Service	Lund	projektsupportso.com
ProPharma Group	Business Devel/Service	Stockholm	ProPharmaGroup.com
Q Advance Compliance & Validation AB	Business Devel/Service	Uppsala	qadvance.se
QAdvis AB	Business Devel/Service	Kista - Lund	qadvis.com
QMP Quality Maintenance Partner AB	Business Devel/Service	Tyresö	qmp.se
Raise-In AB	Business Devel/Service	Älvsjö	raise-in.se
Ramidus AB	Business Devel/Service	Lund	ramidus.se
RegSafe - Regulatory Safety Sciences	Business Devel/Service	Stocksund	regsafe.se
RegSmart Life Science AB	Business Devel/Service	Uppsala	regsmart.se
Sahlgrenska Science Park	Business Devel/Service	Göteborg	sahlgrenskasciencepark.se

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Scandinavian Development Services	Business Devel/Service	Danderyd	scanddev.se
Scandinavian Regulatory Services AB	Business Devel/Service	Danderyd	srs.se
Scientific Solutions Scandinavia AB	Business Devel/Service	Stockholm	scientificsolutions.se
Scientific Work	Business Devel/Service	Nacka	scientificwork.se
Semcon	Business Devel/Service	Göteborg	semcon.com
Senator Medical AB	Business Devel/Service	Upplands-Bro	senatormedical.se
Serviceföretaget PIMA AB	Business Devel/Service	Södertälje	pima.se
SIS, Swedish Standards Institute	Business Devel/Service	Stockholm	sis.se
Sjukvårdsekonomi	Business Devel/Service	Lund	ihe.se
Skogsmöllan AB	Business Devel/Service	Veberöd	skogsmollan.se
SLS Invest AB	Business Devel/Service	Stockholm	slsinvest.com
SLU Holding AB	Business Devel/Service	Uppsala	slu.se
Smile Incubator	Business Devel/Service	Lund	smileincubator.life
SOBC Sweden	Business Devel/Service	Vårby	vimsson.com
SP Process Development	Business Devel/Service	Södertälje	sp.se
Stockholm Business Region	Business Devel/Service	Stockholm	stockholmbusinessregion.se
Stockholm Science City Foundation	Business Devel/Service	Stockholm	ssci.se
Stockholm-Uppsala Life Science	Business Devel/Service	Uppsala	suls.se
Strategic Research	Business Devel/Service	Stockholm	stratresearch.se
Swedish Labtech	Business Devel/Service	Stockholm	swedishlabtech.se
Symbio AB	Business Devel/Service	Stockholm	endevo.se
Synergus	Business Devel/Service	Täby	synergus.se
Tambiz Consulting	Business Devel/Service	Stockholm	tambiz.se
TATAA Biocenter AB	Business Devel/Service	Göteborg	tataa.com
Technia AB	Business Devel/Service	Kista	technia.se
Teknopol AB	Business Devel/Service	Lund	teknopol.se
TeknoSeed AB	Business Devel/Service	Lund	teknoseed.se
TNS SIFO Navigare	Business Devel/Service	Gothenburg	navigare.se
Tools of Science	Business Devel/Service	Stockholm	toolsofscience.se
Toxicology Knowledge			
Team Sweden AB	Business Devel/Service	Södertälje	toxkteam.com
Trialbee AB	Business Devel/Service	Lund	trialbee.com
Trust forwarding	Business Devel/Service	Stockholm	trustforwarding.se
TSS AB	Business Devel/Service	Stockholm	tss.se
UK Trade & Investment	Business Devel/Service	Stockholm	ukti.gov.uk
Umeå Biotech Incubator	Business Devel/Service	Umeå	ubi.se
Unilabs AB	Business Devel/Service	Göteborg	capiodiagnostik.se
Uppsala BIO	Business Devel/Service	Uppsala	uppsalabio.se
UUAB Utveckling AB	Business Devel/Service	Uppsala	uuab.uu.se
Validera	Business Devel/Service	Kista	validera.se
Ventac Partners AB	Business Devel/Service	Lund	ventac-partners.com
Veprox Medical	Business Devel/Service	Västra Frölunda	veprox.se
Visipower	Business Devel/Service	Lomma	visipower.com
World Courier (Sweden) AB	Business Devel/Service	Arlandastad	worldcourier.com
Wusson Accelerator AB	Business Devel/Service	Stockholm	wusson.com
YIT Sverige AB	Business Devel/Service	Solna	yit.se
Your Special Delivery Service AB	Business Devel/Service	Stockholm	ysds.com/sv

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Aitellu Technologies AB	BioIT	Gothenburg	aitellu.com
Bytewize AB	BioIT	Västerås	bytewize.com
Capish	BioIT	Malmö	capishknowledge.com
Clinical Gene Networks	BioIT	Stockholm	clinicalgenenetworks.com
Compumine AB	BioIT	Uppsala	compumine.com
Comsol AB	BioIT	Stockholm	comsol.com
Contur Software AB	BioIT	Stockholm	contur.com
Formpipe Software AB	BioIT	Stockholm	formpipe.com
HealthiHabits	BioIT	Stockholm	healthihabits.com
IP Life Sciences AB/IPERION	BioIT	Lund	iperion.se
Just-In-Mind AB	BioIT	Stockholm	just-in-mind.se
Labstory	BioIT	Borlänge	labstory.se
LabWare Nordic	BioIT	Helsingborg	labware.com
MedicWave AB	BioIT	Halmstad	medicwave.com
MKS Umetrics AB	BioIT	Umeå	umetrics.com
MultiD Analyses AB	BioIT	Göteborg	multid.se
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Proxedra	BioIT	Tyresö	proxedra.com
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Software Point AB	BioIT	Danderyd	softwarepoint.com
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FOUNDED 1995
PUBLIC COMPANY No
CHAIRMAN Emil Linde

Company Name	Category	City	Website
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Cobra Biologics	CM0s	Södertälje	cobrabio.com
Galenica AB	CMOs	Malmö	galenica.se
Kemwell AB	CMOs	Uppsala	kemwellbiopharma.com
Medicago AB	CMOs	Uppsala	medicago.se
Pfizer Health AB, Site Strängnäs	CMOs	Strängnäs	pfizer.se
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Recipharm AB	CMOs	Jordbro	recipharm.com

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**77** Our vision is to earn trust and make difference by focusing on our customers' satisfaction"

Jennifer Heyno, Cl



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E-MAIL info@a-plusscience.com
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EMPLOYEES 17
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PUBLIC COMPANY Public but not listed

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**Tr** Trust our expertise in drug development, innovative techniques and translational research in the conduct of your early clinical program.

Anders Millerhovf, CEC



CLINICAL TRIAL CONSULTANTS AB

WEB www.ctc-ab.se
ADDRESS Dag Hammarskjölds
väg 10B, 752 37 Uppsala, Sweden
PHONE +46 [0]18-30 33 00
E-MAIL info@ctc-ab.se
REVENUE 94 MSEK
EMPLOYEES 65+
FOUNDED 2011
PUBLIC COMPANY Public
CHAIRMAN Bengt Dahlström

PRINCIPAL OWNERS N/A

### **IRW CONSULTING AB**

#### IRW Consulting is a Nordic Full-Service CRO Organization

IRW Consulting is a Nordic Full-Service Clinical Research Organization with offices in Sweden, Denmark, Norway and Finland. We are offering our solid experience with all aspects of Clinical Research, Pharmacovigilance, Data Management and Biostatistics as well as Outsourcing based on experienced, well qualified, and flexible resources within clinical operations. IRW Consulting is contributing to excellence in clinical research and thus enhancing people's health and quality of life with a Global Reach and Local Expertise, and we all act with Respect, Responsibility, Loyalty, Integrity and Passion for excellence.

We are an full-service CRO Organization and can handle all aspects related to clinical trials. We have activities and customers world-wide, but our core competences are within the Nordics.

Ola Jeppsson, CEO



WEB www.irwcro.com
ADDRESS Svärdvägen 5, Box 703,
182 17 Danderyd, Sweden
PHONE +46 (0) 8-791 66 40
E-MAIL info@irwcro.com
REVENUE 46.2 MSEK (2016)
EMPLOYEES Aprox. 50
FOUNDED 1999
CHAIRMAN Tommy Adamsson
PRINCIPAL OWNERS
Private ownership

### LADULAAS CLINICAL TRIALS (LADULAAS AB)

#### Award winning site specialized in Clinical Trials

Our team is educated and trained in ICH-GCP and long experienced (more than 60 years) in conducting clinical trials in phase II-IV. We work together with most of the major pharmaceutical and CRO companies and also cooperate with medical faculties all over the world. We are really successful with recruitment and know the importance of well treatment and security to make the participants fulfill the whole protocol. So far we have participated in more than 80 trials ranging from head to toes and everything in between, where you can find the patients in the society (outpatients).



Katarina Berndtsson Blom CEN



WEB www.ladulaaskliniken.se
ADDRESS Skaraborgsvägen 35E,
SE-506 30 Borås, Sweden
PHONE +46 (0) 33 13 13 31
E-MAIL Info@ladulaaskliniken.se
REVENUE 5-6 million SEK
EMPLOYEES 4-6
FOUNDED 2007
PUBLIC COMPANY No
CHAIRMAN Katarina Berndtsson
Blom
PRINCIPAL OWNERS

### LINK MEDICAL RESEARCH

**77** Try us for Trials!

#### Your LINK to Competence & Technology

LINK Medical is a full-service contract research organization (CRO) providing product development services for the pharmaceutical and medical device industries across Northern Europe. We offer a well-integrated local presence in the Nordics, UK, and Germany. Reaching from early phase development to post-marketing, we have over 180 employees providing expert guidance across every aspect of a project – all from ONE source. Our specialized oncology team thrives with complex oncology studies due to our broad multidisciplinary knowledge and long experience overcoming the associated challenges at every step. Our promise is to improve and accelerate your product development through transformative methods, active communication and optimal solutions.

As a strategic partner, we provide expert competence and technology to enable evidence-based decision-making that support the delivery of superior clinical outcomes.

Lena Lindeberg, Director, Commercial Operations





Private company

WEB www.LINKMedical.eu
ADDRESS Kungsängsvägen 19,
SE-753 23 Uppsala, Sweden
PHONE +46 739 402 227
E-MAIL
lena.lindeberg@linkmedical.eu
Or contact https://linkmedical.eu/
contact#contact-us
REVENUE about 225 Mill SEK
EMPLOYEES 180
FOUNDED 1995
PUBLIC COMPANY No
CHAIRMAN Jørgen Waaler
PRINCIPAL OWNERS

Ola Gudmundsen

### SCANDINAVIAN CRO AB

#### Scandinavian CRO helps our clients to perform better clinical research

Scandinavian CRO, SCRO, performs complete studies or parts of projects within the field of clinical studies. We are a full-service contract research organisation (CRO) that helps manage trial aspects such as feasibility studies, study design, medical writing, site selection, submission to authorities and ethics committees, monitoring, site management and pharmacovigilance, as well as study documentation, data management, statistics, and good clinical practice (GCP) training to ensure clinical studies comply with national and international regulations.

**77** We build authentic relationships with our customers, delivering flexible and cost effective solutions that meet their needs.

Ulrika Hammarström Lüllmaa, CEO and founder



WEB www.scro.se
ADDRESS Skolgatan 8, Box 150 27,
750 15 Uppsala, Sweden
PHONE +46 [0] 18 100 550
E-MAIL info@scro.se
REVENUE 25 000 000 SEK
EMPLOYEES Aprox. 25
FOUNDED 2007
CHAIRMAN Ulf Boberg
PRINCIPAL OWNERS
Ulrika Hammarström Lüllmaa

Company Name	Category	City	Website
A+ Science AB	CR0s	Stockholm	a-plusscience.com
Adlego Biomedical AB	CROs	Uppsala	adlego.se
Aleris Medilab	CROs	Täby	alerisdiagnostics.se
Arandi Development AB	CROs	Stockholm	arandi.se
Bioperm AB	CROs	Lund	bioperm.se
BioVet AB	CROs	Sollentuna	biovet.se
Bragee Medect Clinical Trials	CROs	Stockholm	bragee.se
Ceffort AB	CROs	Lund	ceffort.com
Ceffort ControlSep AB	CROs	Lund	ceffort-controlsep.com
ClinTec International Ltd.	CROs	Göteborg	clintec.com
Consulting AB	CROs	Malmö	jcdc.se
CR Competence AB	CROs	Lund	colloidalresource.se
CTC Clinical Trial Consultants AB	CROs	Uppsala	ctc-ab.se
EminTech	CROs	Lund	emintech.com
Harrison Clinical Research Sweden AB	CROs	Sollentuna	harrisoncinical.com
Herac AB	CROs	Huskvarna	herac.se
Hermelinen Forskning	CROs	Luleå	hermelinen.se
INC Research Sweden AB	CROs	Uppsala	incresearch.com
IRW Consulting AB	CROs	Danderyd	irwcro.com
Karolinska Trial Alliance	CROs	Stockholm	karolinskatrialalliance.se
KCR	CROs	Täby	kcrcro.com
KeytoLead AB	CROs	Södertälje	keytolead.se
Ladulaas Clinical Trials	CROs	Boras/Gothenburg	ladulaaskliniken.se
Larix Sweden AB	CROs	Solna	larixcro.com
Late Phase Solutions Europe AB	CROs	Täby	latephasesolutions.com
LINK Medical Research	CROs	Kista	linkmedical.no
Medibiome AB	CROs	Mölndal	medibiome.com
Medpace Sweden AB	CROs	Stockholm	medpace.com
MicroMorph AB	CROs	Lund	micromorph.se
Mikro Kemi AB	CROs	Uppsala	mikrokemi.se

### **CRO**

MVIC ABCROsMalmömvic.seNordic Health EconomicsCROsGöteborgnordichealtheconomics.seNordic Regulatory ConsultantsCROsVattholmalinkedin.com/in/ulfellerfeltNordicBiocubeCROsLundnordicbiocube.comNORMA ABCROsSolnanorma-cro.comNovandi Chemistry ABCROsSödertäljenovandi.seOncoTargeting ABCROsUppsalaoncotargeting.comPCG Clinical Services ABCROsUppsalapharmaconsultinggroup.comPelago Bioscience ABCROsStockholmpelagobio.comPharm Assist Sweden ABCROsUppsalapharmassist.sePharmaControl MQL ABCROsUppsalapharmacontrol.sePPD Scandinavia ABCROsStockholmppdi.com
Nordic Regulatory Consultants CROs Vattholma linkedin.com/in/ulfellerfelt NordicBiocube CROs Lund nordicbiocube.com NORMA AB CROs Solna norma-cro.com Novandi Chemistry AB CROs Södertälje novandi.se OncoTargeting AB CROs Uppsala oncotargeting.com PCG Clinical Services AB CROs Vattholma linkedin.com/in/ulfellerfelt novandi.se oncompacting.com Vattholma nordicbiocube.com Novandi Chemistry AB CROs Uppsala pharmaconsultinggroup.com Pelago Bioscience AB CROs Stockholm pelagobio.com Pharm Assist Sweden AB CROs Uppsala pharmassist.se PharmaControl MQL AB CROs Uppsala pharmacontrol.se
NordicBiocubeCROsLundnordicbiocube.comNORMA ABCROsSolnanorma-cro.comNovandi Chemistry ABCROsSödertäljenovandi.seOncoTargeting ABCROsUppsalaoncotargeting.comPCG Clinical Services ABCROsUppsalapharmaconsultinggroup.comPelago Bioscience ABCROsStockholmpelagobio.comPharm Assist Sweden ABCROsUppsalapharmassist.sePharmaControl MQL ABCROsUppsalapharmacontrol.se
NORMA AB  CROs Solna norma-cro.com  Novandi Chemistry AB CROs Södertälje novandi.se OncoTargeting AB CROs Uppsala oncotargeting.com  PCG Clinical Services AB CROs Uppsala pharmaconsultinggroup.com  Pelago Bioscience AB CROs Stockholm pelagobio.com  Pharm Assist Sweden AB CROs Uppsala pharmassist.se PharmaControl MQL AB CROs Uppsala pharmacontrol.se
Novandi Chemistry ABCROsSödertäljenovandi.seOncoTargeting ABCROsUppsalaoncotargeting.comPCG Clinical Services ABCROsUppsalapharmaconsultinggroup.comPelago Bioscience ABCROsStockholmpelagobio.comPharm Assist Sweden ABCROsUppsalapharmassist.sePharmaControl MQL ABCROsUppsalapharmacontrol.se
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Pelago Bioscience AB       CROs       Stockholm       pelagobio.com         Pharm Assist Sweden AB       CROs       Uppsala       pharmassist.se         PharmaControl MQL AB       CROs       Uppsala       pharmacontrol.se
Pharm Assist Sweden ABCR0sUppsalapharmassist.sePharmaControl MQL ABCR0sUppsalapharmacontrol.se
PharmaControl MQL AB CROs Uppsala pharmacontrol.se
PPD Scandinavia AB CROs Stockholm ppdi.com
PRA Health SciencesCROsLundprahs.com
PrionovaCROsHelsingborgprionova.com
Pronexus Analytical ABCROsSolnapronexus.se
Quintiles ABCROsUppsalaquintiles.com
<b>Redoxis AB</b> CROs Göteborg redoxis.com
Scandinavian CRO ABCROsUppsalascro.se
Scandinavian Outcomes ABCROsStockholmscandinavianoutcomes.com
SOLVE Research & Consultancy CROs Lund solveresearch.com
Statisticon ABCROsUppsalastatisticon.se
StatistikkonsulternaCROsGöteborgstatistikkonsulterna.se
Syntagon ABCROsSödertäljesyntagon.com
TFS International AB CROs Lund tfscro.com
Truly Translational Sweden AB CROs Lund trulytranslational.com
UCR - Uppsala Clinical Research Center CROs Uppsala ucr.uu.se
VironovaCROsStockholmvironova.com
Vironova Biosafety ABCROsStockholmvironovabiosafety.com

### INTELLECTUAL PROPERTY

#### **Company Name** Category City Website Advokatfirman Glimstedt Intellectual Property Lund glimstedt.se Stockholm Advokatfirman Lindahl Intellectual Property lindahl.se Uppsala Aros Patent AB Intellectual Property arospatent.com Awapatent AB Intellectual Property Malmö awapatent.com Stockholm Bergenstråhle & Lindvall AB Intellectual Property bergenstrahle.se Stockholm Bird & Bird Advokatbyrå Intellectual Property twobirds.com Stockholm Bjerkéns patentbyrå KB Intellectual Property bjerken.se Brann AB Intellectual Property Stockholm brann.se Groth & Co Stockholm groth.eu Intellectual Property Gärde Wesslau Advokatbyrå Intellectual Property Stockholm garde.se **HØIBERG** Intellectual Property Copenhagen K hoiberg.com Mannheimer Swartling Advokatbyrå Intellectual Property Stockholm mannheimerswartling.se Uppsala Navia Law Intellectual Property navialaw.se Novitas Patent AB Stockholm novitaspatent.com Intellectual Property OvaCell AB Intellectual Property Stockholm ovacell.com Stockholm Petersens, Law firm af Intellectual Property afpetersens.se Pierce Atwood LLP Intellectual Property Stockholm pierceatwood.com Stockholm PRV Patent- och registreringsverket Intellectual Property prv.se Sandart & Partners Advokatbyrå KB Stockholm Intellectual Property sandart.se Stockholm Setterwalls Advokatbyrå i Stockholm AB Intellectual Property setterwalls.se Malmö Ström & Gulliksson AB Intellectual Property sq.se Swea IP Law AB Intellectual Property Södertälje swea-ip-law.se Synergon AB - Göteborg Intellectual Property Götebora synergon.se Synergon AB - Stockholm Intellectual Property Stockholm synergon.se Valea AB Intellectual Property Göteborg valea.se Zacco Intellectual Property Stockholm zacco.co

### **ADDLIFE AB**

#### AddLife is adding value

AddLife's business concept is adding value to customers within healthcare, laboratories and research. We achieve this by offering cost efficient, high quality products and solutions combined with qualified advisory services to the private and public sector in the Nordics and Central- and Eastern Europe.

AddLife has about 900 employees in some 40 subsidiaries that operate under their own brands. The Group has annual sales of about SEK 3.2 billion.

**TT** We continually strive to develop companies that help to enhance quality of life, reduce patient suffering and increase social benefit.

Kristina Willgård, CEO, AddLife AB



# AddLife

WEB www.add.life ADDRESS Birger Jarlsgatan 43, 103 62 Stockholm, Sweden PHONE +46 (0) 8 420 03 830 E-MAIL info@add.life **REVENUE 320 MILLION EURO EMPLOYEES** 900 FOUNDED Spin-off from Addtech in 2016 **PUBLIC COMPANY** Listed Nasdag Stockholm, Mid cap

### HAB NICOLAI JOHANNSEN

#### PRIMARY PACKAGING SUPPLIER FOR PHARMACEUTICALS

Since more than 35 years the direct source to World class packaging in glass, plastic and aluminium for pharmaceuticals.

Supplying pharma productions and R&D departments in Scandinavia with normal, clean room produced or sterile packaging.

Wide range of standard options but also develop custom made solutions.

Please feel free to contact us for any requests on packaging.

**77** World class packaging for all your needs.

Magnus Tiliander, VD



### M HAB NICOLAI JOHANNSEN

WEB www.habnj.se OFFICE ADDRESS Båtsmansvägen 8 SF-181 41 LIDINGÖ

#### WAREHOUSE ADDRESS

CHAIRMAN Johan Sjö PRINCIPAL OWNERS: Public

Båtsmansvägen 5, SE-181 41 LIDINGÖ **PHONE** +46 8 544 81 170 E-MAIL

info@habnj.se, magnus@habnj.se **REVENUE** 8-9 M SEK

**EMPLOYEES** 6 FOUNDED 1884

PUBLIC COMPANY Privately owned **CHAIRMAN** Martin Tiliander PRINCIPAL OWNERS

Tiliander family

### KOMPAUTO NORDIC AB

#### - adds flexibility and speed to your gas & liquid flow processes

As the Scandinavian distributor of the worlds leading flow and pressure instruments for gas and liquid, we will extend your limits and help you to take additional steps in your daily work. Kompauto's role is to accelerate the evolution of scientific discoveries and new technologies. Our speed gives you the freedom to focus on doing what really matters to you, whether that is doubling your production capacity, conducting flow audits in half the time or discovering something brand new before your competitor does.

 $\red{77}$  We'll extend the usage of your single flow measurement & control instrument.

Jonas Lindgren, CEO





ADDRESS Box 265, 77143 Ludvika, Sweden / Postboks 30, 5854 Bergen, Norway PHONE +46 10 130 10 00 / +47 55 55 86 99

E-MAIL info@kompauto.com **REVENUE** 21 million SEK **EMPLOYEES** 7 FOUNDED 1981

WEB www.kompauto.com

PRINCIPAL OWNERS Private ownership

### NORDIC BIOLABS AB

#### New technologies at customers desk

Nordic Biolabs AB represents leading brands in our 4 business areas: Biotechnology, Transfusion Medicine, Clinical Diagnostics and Industrial Microbiology/Hygien Control. Nordic Biolabs shall through a combination of competence and a well balanced product portfolio offer customers an unique partnership and participate in the technical development. We keep this statement vivid every day by introducing new products, finding new innovative suppliers, giving lectures and seminars and always be keen on our customers needs.

**77** Our organisation value is to contribute to positioning Scandinavian healthcare and research in absolute world class.

Thomas Busch, VD



### **m** nordic biolabs

WEB www.nordicbiolabs.se ADDRESS Ritarslingan 16 Box 7293 187 14 Täby PHONE +46 8 630 85 00 E-MAIL info@nordicbiolabs.se EMPLOYEES 21 FOUNDED 1970 CHAIRMAN Asbjørn Jacobsen

### OPTIMIZE COURIER (SWEDEN) AB

#### Worldwide time & temperature specialist

Optimize Courier is a global specialty and GDP compliant courier company dedicated to the worldwide coordination & transportation of biological, pharmaceutical, time critical and cold chain logistics. Operating 24 hours a day, 7 days a week with decades of experience behind us, we promise to go the extra mile every day to ensure you receive the highest level of service and value with each shipment you entrust to us.

**77** We promise to go the extra mile every day to ensure you receive the highest level of service and value with each shipment you entrust to us.

Jan Karlsson



# optimize courier

ADDRESS Box 108, Maskingatan 17c, Arlanda Stad, 190 46 Stockholm-Arlanda TEL: 08-594 501 10 E-MAIL ops@optimizecourier.se REVENUE N/A EMPLOYEES 4 FOUNDED 2007 PUBLIC COMPANY No CHAIRMAN Jan Karlson PRINCIPAL OWNER Jan Karlsson

### SHIMADZU

#### The full range of analytical instrumentation solutions

Shimadzu, one of the world leaders in analytical instrumentation, has recently opened its own branch office in Sweden. The office hosts administration space as well as a demonstration lab and seminar rooms. In the demo lab, latest solutions and products will be highlighted. In this environment, both existing and potential customers can get first impressions of the systems regarding size and footprint. They can experience the systems running and test them in operation. The office markets Shimadzu's full range of analytical instrumentation solutions covering chromatography, mass spectrometry, TOC (sum parameter) and spectroscopy. Depending on the analytical needs, Shimadzu offers standard or customized solutions to support individual tasks in routine applications and method development challenges.

**77** With our own branch office, we intend to fully serve the needs of Swedish companies and industries.

Lage Thaning, Managing Director



WEB www.shimadzu.se ADDRESS Shimadzu Filial Sverige Finlandsgatan 40, 164 74 Kista, Sweden

PHONE +46 (0)8-171770
E-MAIL info@shimadzu.se
REVENUE n/a
EMPLOYEES 14
FOUNDED 2019
PUBLIC COMPANY No
MANAGING DIRECTOR

Lage Thaning

### **VWR INTERNATIONAL AB**

#### From breakthrough discovery to agile delivery of innovative products and services

In 2017, VWR was acquired by Avantor. Our new company operates under the Avantor name. The VWR brand and vwr.com remains as a selling channel.

VWR, Part of Avantor helps accelerate scientific innovation by providing educators, scientists, researchers, medical professionals and engineers the most effective and efficient solutions – products, equipment and services.

From discovery to delivery, we have a dedicated team of more than 12,000 associates,

who will be the trusted global partner to customers and suppliers in the life sciences and advanced technology industries. By providing superior product and service solutions, we catalyze innovation and empower the success of our customers.

77

Our mission: We set science in motion to create a better world.

Carl Henrik Edfors



VWI<sup>TM</sup> part of avantor

WEB se.vwr.com
ADDRESS Fagerstagatan 18A
163 53 Spånga
PHONE +46 8 621 34 20
E-MAIL kundservice.se@vwr.com
REVENUE 818 MSEK
EMPLOYEES 161
FOUNDED 1906
PUBLIC COMPANY No
CHAIRMAN Bernd Goell
PRINCIPAL OWNERS

Company	Name
AddLife AB	

ADDvise Lab Solutions AB ADDvise Tillquist AB A-Filter AB AanTho's AB AH Diagnostics AB Beckman Coulter AB BergmanLabora AB BioNordika Sweden AB Biotech-IgG A/S Biox AB Brookhaven Instruments AB Bruker AXS Nordic AB Bruker Daltonics Scandinavia AB Carl Zeiss AB Chemical Instruments AB Colly Flowtech AB Crelab Instruments AB Fisher Scientific Gammadata Instrument AB Genano Luftreningsteknik HAB Nicolai Johannsen Hettich Labinstrument AB Kompauto Nordic AB

Hettich Labinstrumen Kompauto Nordic AB Kovalent AB L.A.B. Sweden AB Labex Instrument AB Labinett AB Labinova AB LabRum AB LabRum Klimat AB

#### Category

Suppliers (Distributors) Suppliers (Distributors)

#### City

Stockholm Bromma Bromma Västra Frölunda Lidingö Solna Bromma Dandervd Stockholm København Ø Göteborg Älvsiö Solna Solna Stockholm Sollentuna Kista Billdal Västra Frölunda Uppsala Landskrona Lidinaö Sollentuna Ludvika Västra Frölunda Farsta Helsingborg Göteborg Upplands Väsby Solna

#### Website

Vail Holdco Corp.

add life addvise.se tillauist.se a-filter.se agnthos.se ahdiagnostics.se beckman.com bergmanlabora.se bionordika.se biotech-igg.com bioxab.se brookhaven.se bruker-axs.se bruker se zeiss se ciab.se colly.se crelab.se thermofisher.com gammadatainstrument.se genano.se habni.se

habnj.se
hettichlabinstrument.se
kompauto.com
kovalent.se
lab.se
labexinstrument.com
labinettlab.se

labinova.se

Solna labrum.se
Solna / Stockholm labrum.se

#### **Company Name**

#### **Category**

#### Website

LabTeamet - Labteam Scandinavia AB
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LabVision AB

LECO Corporation Svenska AB

LGC Standards AB MediQip AB Metix AB Miclev AB Milmedtek AB

Milmedtek AB
Molek AB
Ninolab AB
Noax Lab AB
Nordic Biolabs AB
Nordic BioSite AB
Nordic Diagnostica AB
Nordic Pack AB

Novakemi AB Oleinitec AB Optimize Courier (Sweden) AB Oxoid AB, Thermo Fisher Scientific

Pharmapack Agenturer AB Saveen & Werner AB

Scandinavian Medical Service Scantec Nordic AB

Science Imaging Scandinavia AB

Shimadzu

Skafte MedLab AB

Skandinaviska Genetec AB

Sorbent AB

Spectral Solutions AB

Teamator AB
Techtum Lab AB
Th. Geyer Sverige AB
Thurne Teknik AB
Waters AB
Wirth emballage
VWR International AB

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Helsingborg Värmdö Upplands Väsby Borås Huddinge Alingsås Limhamn/Malmö

City

Årsta Upplands Väsby Kungsängen Täby Täby

Nättrabv

Nykvarn Handen Lidingö Arlandastad Malmö

Billdal

Sollentuna Malmö Helsingborg Partille Nacka

Kista Onsala Västra Frölunda Västra Frölunda Lidingö Helsingborg Umeå

Stockholm
Sollentuna
Åkersberga
Stockholm

Seaeltorp

labteamet.com labvision.se leco-europe.com lgcpromochem.com

Igcpromochem.com
mediqip.se
metix.se
miclev.se
milmedtek.se
molek.se
ninolab.se
noaxlab.se
nordicbiolabs.se
nordicbiosite.com
nordicdiagnostica.com
nordicpack.com

oleinitec.se optimizecourier.com thermofisher.com pharmapack.se swab.se

sms-gruppen.dk scantecnordic.se scienceimaging.se shimadzu.se skafte.se genetec.se sorbent.se spectral.se teamator.com techtum.se thgeyer.se thurne.se

waters.com wirth.se se.vwr.com

### **SUPPLIERS (MANUFACTURERS)**

### TRELLEBORG SEALING SOLUTIONS SWEDEN AB

#### Your Partner for Life Changing Technologies

Trelleborg Healthcare & Medical helps pharmaceutical and medical device companies improve patient quality of life. It does this by forming lasting partnerships with customers to develop innovative, reliable engineered polymer solutions for demanding medical, biotech and pharmaceutical applications. From a single global source, backed by the expertise of a worldwide engineering and manufacturing network, it partners with its customers in all stages of development, from concept to serial production, providing the optimum solutions to meet all their partners polymer-based healthcare & medical application challenges.

Trelleborg Healthcare & Medical combines a number of operations from within Trelleborg Group that are focused on this industry.

Trelleborg Sealing Solutions Sweden AB is located in Jönköping, Sweden and part of the Trelleborg Group.

**99** Benefit from our expertise in engineered solutions for the Healthcare & Medical Industry.

Jonas Karlsson, Regional Director North & East Europe



WEB www.tss.trelleborg.com/ en/healthcare ADDRESS Box 5046, 550 05 Jönköping **PHONE** +46 [0] 36 34 15 00 E-MAIL tsssweden@trelleborg.com **REVENUE** 270 MSEK (2018) **EMPLOYEES** 28 FOUNDED 1980 **PUBLIC COMPANY No.** 

Trelleborg Group

CHAIRMAN Jürgen Bosch

PRINCIPAL OWNERS Part of

3hbiomedical.com

#### **Company Name**

**Deltatec Pharma** 

**DuPont Chemoswed** 

European Institute of Science AB

Fagerström Pharma Systems AB

#### Category

#### City

#### Website

aga.se

3H Biomedical AB Suppliers (Manufactures) AGA Gas AB Suppliers (Manufactures) Agilent Technologies AB AgriSera AB Alfa Laval AlphaHelix Molecular Diagnostics AB Anton Paar Nordic AB Atlas Antibodies AB Attana AB **BD** Biosciences Belach Bioteknik AB Bio-Rad Laboratories AB Bio-Works Sweden AB Biol amina **BiolinScientific** BioSafe AB Biotage AB Biotech AB BioThema AB Birka BioStorage AB Bürkert-Contromatic AB Cellectricon AB Christian Berner AB CMA Microdialysis AB Cobolt AB CyberGene AB

Suppliers (Manufactures) Suppliers (Manufactures)

Uppsala Lidingö Kista Vännäs Lund Uppsala Malmö Stockholm Stockholm Stockholm Skogås Sundbyberg Bromma Sundbybera Västra Frölunda Hallstahammar Uppsala Onsala Handen Lund Malmö Göteborg Mölnlycke Kista Solna Solna Trollhättan

Malmö

Helsingborg

Lund

non.agilent.com agrisera.com alfalaval.com/biopharm alphahelix.com anton-paar.com atlasantibodies.com attana.com bdbeurope.com belach.se bio-rad.com bio-works.net biolamina com biolinscientific com biosafe.eu biotage.com biotech.se biothema.com birkabiostorage.com burkert.se cellectricon.com christianberner.com microdialysis.se cobolt.se cybergene.se deltatec.se dupont.com euris.org fagerstrom.se

### **SUPPLIERS (MANUFACTURERS)**

Company Name	Category	City	Website
Fluicell AB	Suppliers (Manufactures)	Gothenburg	fluicell.com
GE Healthcare	Suppliers (Manufactures)	Uppsala	gehealthcare.com
Genovis AB	Suppliers (Manufactures)	Lund	genovis.com
Getinge AB	Suppliers (Manufactures)	Getinge	getinge.com
Gradientech AB	Suppliers (Manufactures)	Uppsala	gradientech.se
Gyros AB	Suppliers (Manufactures)	Uppsala	gyros.com
ICU Scandinavia AB	Suppliers (Manufactures)	Täby	icuscandinavia.com
Implementa Hebe, AB	Suppliers (Manufactures)	Lund	implementa.se
Infogosoft	Suppliers (Manufactures)		infogosoft.com
Innovagen AB	Suppliers (Manufactures)	Lund	innovagen.se
Inovata AB	Suppliers (Manufactures)	Bromma	inovata.se
Krüger Akvapur AB	Suppliers (Manufactures)	Solna	kruger.se
Lab Automation Nordic AB	Suppliers (Manufactures)	Nyköping	labautomation.nu
Lab on a Bead AB	Suppliers (Manufactures)	Uppsala	labonabead.se
LabRobot Products AB	Suppliers (Manufactures)	Stenungsund	labrobot.com
Legosan AB	Suppliers (Manufactures)	Kumla	legosan.se
Leica Microsystems AB	Suppliers (Manufactures)	Kista	leica-microsystems.com
Mabtech AB	Suppliers (Manufactures)	Nacka Strand	mabtech.com
MacoPharma Nordic AB	Suppliers (Manufactures)	Helsingborg	macopharma.se
Magellan Instruments AB	Suppliers (Manufactures)	Stockholm	magellaninstruments.com
Malvern Instruments Nordic AB	Suppliers (Manufactures)	Uppsala	malvern.com
Masimo Sweden AB	Suppliers (Manufactures)	Danderyd	masimo.com
Mercodia AB	Suppliers (Manufactures)	Uppsala	mercodia.com
Mettler-Toledo AB	Suppliers (Manufactures)	Stockholm	mt.com
Mglas Scandinavia AB	Suppliers (Manufactures)	Sollentuna	mglas.se
Microbiotech/se AB	Suppliers (Manufactures)	Stockholm	microbiotech.se
Millipore AB	Suppliers (Manufactures)	Solna	millipore.com
Miltenyi Biotec Norden AB	Suppliers (Manufactures)	Lund	miltenyibiotec.com
MIP Technologies AB	Suppliers (Manufactures)	Lund	biotage.se
Nanoxis AB	Suppliers (Manufactures)	Göteborg	nanoxis.com
Nordiag AB	Suppliers (Manufactures)	Hägersten	nordiag.com
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Parker Hannifin AB	Suppliers (Manufactures)	Spånga	parker.com/lifesciences/rg
PartnerTech AB	Suppliers (Manufactures)	Malmö	partnertech.com
Percell Biolytica AB	Suppliers (Manufactures)	Åstorp	percell.se
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Picovitro AB	Suppliers (Manufactures)	Stockholm	picovitro.com
PlantVision AB	Suppliers (Manufactures)	Kista	plantvision.se
PolyPeptide Laboratories AB	Suppliers (Manufactures)	Limhamn	polypeptide.com
Promega Biotech AB	Suppliers (Manufactures)	Nacka	promega.com/se
Q-Med AB	Suppliers (Manufactures)	Uppsala	q-med.com
Qiagen AB	Suppliers (Manufactures)	Sollentuna	qiagen.com
Ridgeview Instruments AB	Suppliers (Manufactures)	Uppsala	ridgeviewinstruments.com

### **SUPPLIERS (MANUFACTURERS)**

#### **Company Name**

RSA Biomedical AB

Sarstedt AB Scandinavian Gene Synthesis AB

Sigma-Aldrich Sweden AB SMC Pneumatics Sweden AB

Stegia AB

Symcel Sverige AB

Sympatec Nordic

TdB Consultancy AB
Tecan Nordic AB

Thermo Fisher Scientific

Trelleborg Sealing Solutions Sweden AB

Vaisala Oyj

W-M Alitea AB

YO Proteins AB

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#### City

Umeå Helsingborg Köping

Stockholm Huddinge

Västerås Kista Vimmerby

Uppsala Mölndal

Kungens Kurva Jönköping

Upplands Väsby Stockholm Huddinge

#### Website

rsabiomedical.se sarstedt.com sgsdna.com sigma-aldrich.com

smc.nu stegia.se symcel.se sympatec.com

tdbcons.se tecan.com thermofisher.com

tss.trelleborg.com/se

vaisala.com watson-marlow.se yoproteins.com

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3H Biomedical AB	Suppliers (Manufactures	Uppsala	3hbiomedical.com
<b>Canality</b> Chive and the control of	Business Devel/Service	Borås	hiveandfive.se
A+ Science AB	CROs	Stockholm	a-plusscience.com
A-Filter AB	Suppliers (Distributors)	Västra Frölunda	a-filter.se
A. Menarini Diagnostics	Medtech	Malmö	menarinidiagnostics.se
Abbott Scandinavia AB	Pharma	Solna	abbott.com
Abigo Medical AB	Pharma	Askim	abigo.com
AbSorber AB	Medtech	Stockholm	absorber.se
Accelerator Nordic AB	Business Devel/Service	Stockholm	acceleratorab.se
Acreo Swedish ICT AB	Biotech	Kista	acreo.se
Active Biotech AB	Biotech	Lund	activebiotech.com
Acure Pharma AB	Biotech	Uppsala	acurepharma.com
AD MediCal AB	Medtech	Göteborg	ad-medical.se
Adapt Localization Services	Business Devel/Service	Stockholm	adapt-localization.com
AddBIO AB	Medtech	Linköping Sweden	addbio.se
AddLife AB	Medtech	Stockholm	add.life
ADDvise Lab Solutions AB	Suppliers (Distributors)	Bromma	addvise.se
ADDvise Tillquist AB	Suppliers (Distributors)	Bromma	tillquist.se
Adenovir Pharma AB	Biotech	Helsingborg	adenovir.com
Adlego Biomedical AB	CROs	Uppsala	adlego.se
Advokatfirman Delphi	Business Devel/Service	Stockholm	delphi.se
Advokatfirman Glimstedt	Intellectual Property	Lund	glimstedt.se
Advokatfirman Lindahl	Intellectual Property	Stockholm	lindahl.se
Aerocrine AB	Medtech	Solna	aerocrine.com
Affibody Holding AB	Biotech	Bromma	affibody.com
AGA Gas AB	Suppliers (Manufactures)	Lidingö	aga.se
Agilent Technologies AB	Suppliers (Manufactures)	Kista	non.agilent.com
AgnTho´s AB	Suppliers (Distributors)	Lidingö	agnthos.se
AgriSera AB	Suppliers (Manufactures)	Vännäs	agrisera.com
AH Diagnostics AB	Suppliers (Distributors)	Solna	ahdiagnostics.se
Airsonett	Medtech	Ängelholm	airsonett.com
Aitellu Technologies AB	BioIT	Gothenburg	aitellu.com
Aktivia Science Work AB	Business Devel/Service	Huddinge	sciencework.nu
Albireo AB	Biotech	Göteborg	albireopharma.com
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Alere AB	Medtech	Lidingö	alere.com
Aleris Medilab	CROs	Täby	alerisdiagnostics.se
Alfa Laval	Suppliers (Manufactures)	Lund	alfalaval.com/biopharm
Allenex AB	Medtech	Stockholm	allenex.se
Alligator Bioscience AB	Biotech	Lund	alligatorbioscience.com
Aloro Medical AB	Medtech	Solna	aloromedical.com
AlphaHelix Molecular Diagnostics AB	Suppliers (Manufactures)	Uppsala	alphahelix.com
ALS Scandinavia AB	Business Devel/Service	Luleå	alsglobal.se
Alteco Medical AB	Medtech	Lund	altecomedical.com
Alumni AB	Business Devel/Service	Stockholm	alumni.se
AlzeCure	Biotech	Huddinge	alzecure.org
Amellnova AB	Medtech	Uppsala	amellnova.se
Amgen AB	Pharma	Solna	amgen.com
AnaMar AB	Biotech	Göteborg	anamar.com
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Uppsala

animech.com

Business Devel/Service

Animech AB

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Animech Technologies	Business Devel/Service	Uppsala	animechtechnologies.com
AnoxKaldnes Global AB	Business Devel/Service	Lund	anoxkaldnes.com
Antaros Medical AB	Business Devel/Service	Mölndal	antarosmedical.com
Anton Paar Nordic AB	Suppliers (Manufactures)	Malmö	anton-paar.com
APL - Apotek Produktion			
& Laboratorier AB	CM0s	Kungens Kurva, Stockholm	apl.se
Aprea AB	Biotech	Solna	aprea.com
Aprovix AB	Medtech	Uppsala	aprovix.se
Arandi Development AB	CROs	Stockholm	arandi.se
AroCell AB	Medtech	Uppsala	arocell.com
Aros Patent AB	Intellectual Property	Uppsala	arospatent.com
Arthur D. Little AB	Business Devel/Service	Stockholm	adlittle.com
Asarina Pharma AB	Biotech	Solna	asarinapharma.com
Ashfield Nordic AB (formerly			
known as Pharmexx Nordic AB)	Business Devel/Service	Stockholm	ashfieldhealthcare.com
Aspira Medical AB	Medtech	Borlänge	aspira.se
AssuransSelector AB	Business Devel/Service	Helsingborg	assuransselector.se
AstaReal AB	Biotech	Gustavsberg	astareal.se
AstraTech AB	Medtech	Mölndal	astratech.com
AstraZeneca AB	Pharma	Södertälje	astrazeneca.se
Athera Biotechnologies AB (publ)	Biotech	Solna	athera.se
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Attana AB	Suppliers (Manufactures)	Stockholm	attana.com
Aurena Laboratories AB	Biotech	Karlstad	aurenalabs.com
Awapatent AB	Intellectual Property	Malmö	awapatent.com
Axcentua Pharmaceuticals AB	Biotech	Huddinge	axcentua.com
B. Braun Medical AB	Medtech	Danderyd	bbraun.com
Baxter Medical AB - BioScience Division	Medtech	Kista	baxter.se
BD Biosciences	Suppliers (Manufactures)	Stockholm	bdbeurope.com
Beactica AB	Biotech	Uppsala	beactica.com
Beckman Coulter AB	Suppliers (Distributors)	Bromma	beckman.com
Belach Bioteknik AB	Suppliers (Manufactures)	Skogås	belach.se
Berendsen Textil Service AB	Business Devel/Service	Nyköping	berendsen.se
Bergenstråhle & Lindvall AB	Intellectual Property	Stockholm	bergenstrahle.se
BergmanLabora AB	Suppliers (Distributors)	Danderyd	bergmanlabora.se
Betagenon AB	Biotech	Umeå	betagenon.com
Binab Bio-Innovation AB	Biotech	Helsingborg	binab.se
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Bio-Works Sweden AB	Suppliers (Manufactures)	Bromma	bio-works.net
BioAgri AB	Biotech	Uppsala	bioagri.se
BioArctic Neuroscience AB	Biotech	Stockholm	bioarctic.se
Biobact AB	Biotech	Luleå	biobact.se
BioChromix AB	Medtech	Stockholm	biochromix.com
BioChromix Pharma AB	Biotech	Stockholm	swedishlifesciences.se/x
BioGaia AB	Biotech	Stockholm	biogaia.se
BiogenIdec Sweden AB	Biotech	Upplands Väsby	biogenidec.com
Bioglan AB	CM0s	Malmö	bioglan.se
Biognos AB	Biotech	Göteborg	biognos.com
BioInvent International AB	Biotech	Lund	bioinvent.com
BioLamina	Suppliers (Manufactures)	Sundbyberg	biolamina.com
BiolinScientific	Suppliers (Manufactures)	Västra Frölunda	biolinscientific.com
BioMedLit	Business Devel/Service	Järfälla	biomedlit.com

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bioMérieux Sweden AB	Medtech	Askim	biomerieux.com
Bionema AB	Biotech	Umeå	mostrom.se
BioNordika Sweden AB	Suppliers (Distributors)	Stockholm	bionordika.se
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Biotage AB	Suppliers (Manufactures)	Uppsala	biotage.com
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Biotera AB	Biotech	Lindome	biotera.se
BioThema AB	Suppliers (Manufactures)	Handen	biothema.com
Biovation Park	Biotech	Södertälje	biovationpark.com
Bioventia AB	Business Devel/Service	Uppsala	bioventia.com
BioVet AB	CROs	Sollentuna	biovet.se
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Biox AB	Suppliers (Distributors)	Göteborg	bioxab.se
BiQ Pharma AB	Business Devel/Service	Södertälje	biqpharma.com
Bird & Bird Advokatbyrå	Intellectual Property	Stockholm	twobirds.com
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Bjerkéns patentbyrå KB	Intellectual Property	Stockholm	bjerken.se
Bohus BioTech AB	Medtech	Strömstad	bohusbiotech.com
Bondi Executive Search	Business Devel/Service	Stockholm	bondi.se
Bone Support AB	Medtech	Lund	bonesupport.com
Boule Diagnostics AB	Medtech	Stockholm	boule.se
Bragee Medect Clinical Trials	CROs	Stockholm	bragee.se
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Brighter AB (publ)	Medtech	Stockholm	BrighterCompany.com
Bristol Myers Squibb	Pharma	Stockholm	bms.com
Brookhaven Instruments AB	Suppliers (Distributors)	Älvsjö	brookhaven.se
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Bruker Daltonics Scandinavia AB	Suppliers (Distributors)	Solna	bruker.se
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Bürkert-Contromatic AB	Suppliers (Manufactures)	Malmö	burkert.se
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Bytewize AB	BiolT	Västerås	bytewize.com
Cambio	Medtech	Stockholm	cambio.se
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Chemnotia AB         Blotlech         Huddinge         chemnotia com           Chemnotia AB         Business Devel/Service         Bromma         chemnotia.com           Christian Berner AB         Suppliers [Manufactures]         Bromma         chemnotia.com           ChronTech Pharma AB         Suppliers [Manufactures]         Michlycke         christianberner.com           Chubb Insurance Company         Frank (Chubb Insurance Company)         ChronTech Pharma AB         Chubb Insurance Company           CITEC         Business Devel/Service         Stockholm         chubb.com/international/se           Clean Rom Oontrol AB         Business Devel/Service         Stockholm         chubb.com/international/se           Clinical Gene Networks         BioliT         Stockholm         clinicatgenenetworks.com           Clinifact International Ltd.         CROs         Goteborg         clinicationstrage.se           Clinifact International Ltd.         CROs         Goteborg         clinicationstrage.se           CMA Microdialysis AB         Suppliers [Manufactures]         Solna         celinicationstrage.se           CMC Contrast AB         Suppliers [Manufactures]         Solna         ceboits           Cotol AB         Suppliers [Manufactures]         Solna         ceboits           Cotol Spicologic <t< th=""><th>Cewatech AB</th><th>Medtech</th><th>Göteborg</th><th>cewatech.se</th></t<>	Cewatech AB	Medtech	Göteborg	cewatech.se
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Diamyd Diagnostics AB Medtech Stockholm diamyd.com	•			
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#### Website **Company Name** Category City Diamyd Medical AB Biotech Stockholm diamyd.se Diamyd Therapeutics AB Biotech Stockholm diamyd.com DiaSorin AB Medtech Sundbyberg diasorin.com Dilafor AB Biotech Solna dilafor.com Dilaforette AB Biotech dilaforette.se Solna Dinamediciner.se Stockholm Pharma dinamediciner.se Docs International Business Devel/Service Solna docs-int.se Doxa AB Medtech Uppsala doxa.se **DuPont Chemoswed** Suppliers (Manufactures) Malmö dupont.com Dvnamic Code AB Biotech Linköpina dvnamiccode.se Edsman Medical Writing Business Devel/Service Stockholm edmedica.se Elekta Medtech Stockholm elekta.com Elpro Nordic ApS Business Devel/Service Hørsholm elpro.com **EminTech** CR0s Lund emintech.com **Encecor AB** Business Devel/Service Uppsala encecor.com **Entomed AB** Medtech Malmö entomed.se Epsilon AB Business Devel/Service Malmö epsilon.nu Eribis Pharmaceuticals AB Biotech Uppsala eribispharma.se Ernst & Young AB Business Devel/Service Stockholm se.ey.com Business Devel/Service Etteplan Västerås protang.se Business Devel/Service Etteplan Sweden AB Halmstad etteplan.com Eureda Business Devel/Service Uppsala eureda.com Euro-Diagnostica AB Medtech Malmö eurodiagnostica.se **Eurocine Vaccines AB** Biotech Solna eurocine.se European Institute of Science AB Suppliers (Manufactures) Lund euris.org Exova Metech AB Business Devel/Service Linköping exovametech.se Extero AB Business Devel/Service Jönköping extero.se Suppliers (Manufactures) Fagerström Pharma Systems AB Helsingborg fagerstrom.se Mariefred FindFactPharma AB Business Devel/Service findfactpharma.se Finess Hygiene AB Medtech finesshygiene.com Kisa Suppliers (Distributors) Fisher Scientific Västra Frölunda thermofisher.com Fluicell AB Suppliers (Manufactures) Gothenburg fluicell com Formpipe Software AB **BioIT** formpipe.com Stockholm Business Devel/Service ForValue AB Göteborg forvalue.se Fresenius Kabi AB Pharma Uppsala fresenius-kabi.se Fresenius Medical Care Medtech Stockholm freseniusmedicalcare.se Fujirebio Diagnostics AB Medtech fdab.com Göteborg Galderma Biotech Uppsala galderma.com/se Galenica AB CM0s Malmö galenica.se Galenometrics AB Business Devel/Service Uppsala linkedin.com/in/Galenometrics Gammadata Instrument AB Suppliers (Distributors) Uppsala gammadatainstrument.se Gärde Wesslau Advokatbyrå Stockholm Intellectual Property garde.se **GATC Biotech AB** Business Devel/Service Solna gatc-biotech.com **GATC Biotech AB** Biotech Solna gatc-biotech.com GCE Healthcare Medtech Malmö gcehealthcare.com GE Healthcare Suppliers (Manufactures) Uppsala gehealthcare.com Genano Luftreningsteknik Suppliers (Distributors) Landskrona genano.se Genovis AB Suppliers (Manufactures) Lund genovis.com Getinge Medtech Götebora getinge.com Global Pharma Consulting AB Business Devel/Service Johanneshov globalpharma.se Glucox Biotech AB Biotech Stockholm glucoxbiotech.com

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Medtech

Glycorex Transplantation AB

Company Name	Category	City	Website
Gradientech AB	Suppliers (Manufactures)	Uppsala	gradientech.se
Greenhouse Labs	Business Devel/Service	Stockholm	greenhouselabs.che.kth.se
Groth & Co	Intellectual Property	Stockholm	groth.eu
Gynius AB	Medtech	Stockholm	gynius.se
Gyros AB	Suppliers (Manufactures)	Uppsala	gyros.com
HAB Nicolai Johannsen	Suppliers (Distributors)	Lidingö	habnj.se
Haemochrom Diagnostica AB	Medtech	Mölndal	haemochrom.se
Hansa Medical AB (publ)	Biotech	Lund	hansamedical.com
Harrison Clinical Research Sweden AB	CR0s	Sollentuna	harrisoncinical.com
HealthiHabits	BioIT	Stockholm	healthihabits.com
Healthy Bizniz Europe AB	Business Development	Strängnäs	healthybizniz.eu
Herac AB	CROs	Huskvarna	herac.se
Herbicin AB	Biotech	Lund	herbicin.com
Hermelinen Forskning	CR0s	Luleå	hermelinen.se
Hermes Medical Solutions AB	Medtech	Stockholm	hermesmedical.com
Hettich Labinstrument AB	Suppliers (Distributors)	Sollentuna	hettichlabinstrument.se
Hilotherm Scandinavia	Medtech	Täby	hilotherm.se
Höjmed Medical AB	Medtech	Stockholm	hojmed.com
HotSwap	Business Devel/Service	Sundbyberg	hotswap.eu
HØIBERG	Intellectual Property	Copenhagen K	hoiberg.com
ICU Scandinavia AB	Suppliers (Manufactures)	Täby	icuscandinavia.com
IDL Biotech AB	Biotech	Bromma	idl.se
ldogen	Pharma	Lund	idogen.se
IHE - Institutet för Hälso			
och Sjukvårdsekonomi	Business Devel/Service	Lund	ihe.se
Imdevco AB	Business Devel/Service	Göteborg	telia.com
Imego AB	Medtech	Göteborg	imego.com
Immun System IMS AB	Biotech	Uppsala	immunsystem.se
Immunicum AB	Biotech	Göteborg	immunicum.com
Implementa Hebe, AB	Suppliers (Manufactures)	Lund	implementa.se
INC Research Sweden AB	CR0s	Uppsala	incresearch.com
Indevex AB (publ)	Biotech	Storebro	indevex.com
InDex Pharmaceuticals AB	Biotech	Stockholm	indexpharma.com
Industriaktiebolaget Ventilato	Biotech	Stockholm	ventilator.se
Infogosoft	Suppliers (Manufactures)	M 1	infogosoft.com
InfoTech Scandinavia AB	Business Devel/Service	Malmö	advantum.com
Inhalation Sciences Sweden AB	Biotech	Huddinge	inhalation.se
Innovagen AB	Suppliers (Manufactures) Business Devel/Service	Lund	innovagen.se
Innoventus Project AB Inovata AB		Uppsala Bromma	innoventus.com inovata.se
	Suppliers (Manufactures) Medtech		
Inpart Trading AB InRo BioMedTek AB	Medtech	Vagnhärad Umeå	inparttrading.se inro.se
Integrative Research	Mediecii	Offica	IIII 0.5e
Laboratories Sweden AB	Biotech	Göteborg	irlab.se
International Clinical Testing AB	Business Devel/Service	Ljusdal	clinicaltesting.se
Intervace AB	Biotech	Hägersten	intervacc.com
Invest in Skåne	Business Devel/Service	Malmö	investinskane.com
IP Life Sciences AB/IPERION	BioIT	Lund	iperion.se
IQVIA	Business Devel/Service	Solna	iqvia.com
IRW Consulting AB	CROs	Danderyd	irwcro.com
Isconova AB	Biotech	Uppsala	isconova.se
Isifer AB	Biotech	Danderyd	isifer.se
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Company Name	Category	City	Website
J.F.B Consulting AB	Business Devel/Service	Hisings Backa	jfb-consulting.com
JLT Risk Solutions AB	Business Devel/Service	Stockholm	jltrisk.se
Johnson & Johnson	Medtech	Stockholm	jnj.com
Junvik Clinical Development			
Consulting AB	CROs	Malmö	jcdc.se
Just-In-Mind AB	BioIT	Stockholm	just-in-mind.se
Kamishi AB	Business Devel/Service	Stockholm	kamishi.se
Kancera AB	Biotech	Solna	kancera.com
Karessa	Pharma	Stockholm	karessa.se
Karo Bio AB	Biotech	Huddinge	karobio.se
Karolinska Development AB	Business Devel/Service	Solna	karolinskadevelopment.com
Karolinska Institutet Innovations AB	Business Devel/Service	Solna	kiinnovations.se
Karolinska Institutet Science Park	Business Devel/Service	Solna	sciencepark.ki.se
Karolinska Trial Alliance	CROs	Stockholm	karolinskatrialalliance.se
KCR	CROs	Täby	kcrcro.com
Kemwell AB	CMOs	Uppsala	kemwellbiopharma.com
KeyPlants AB	Business Devel/Service	Stockholm	keyplants.com
KeytoLead AB Kibion AB	CROs	Södertälje	keytolead.se
	Medtech	Uppsala	kibion.se
Kinovo Life Science AB part of	Business Devel/Service	Stockholm	kinovoagentia.com
Agentia Free Agent Network Know IT Business Consulting AB	Business Devel/Service	Stockholm	knowit.se
Kompauto Nordic AB	Suppliers (Distributors)	Ludvika	kompauto.com
Kovalent AB	Suppliers (Distributors)	Västra Frölunda	kovalent.se
Krüger Akvapur AB	Suppliers (Manufactures)	Solna	kruger.se
Kuehne + Nagel AB	Business Devel/Service	Kista	kn-portal.com
L.A.B. Sweden AB	Suppliers (Distributors)	Farsta	lab.se
La Crocina Pharmaceutical		, a. o.a	(42.50
Consultants D.I.	Business Devel/Service	San Giovanni d'Asso	crocina.com
Lab Automation Nordic AB	Suppliers (Manufactures)	Nyköping	labautomation.nu
Lab on a Bead AB	Suppliers (Manufactures)	Uppsala	labonabead.se
Labex Instrument AB	Suppliers (Distributors)	Helsingborg	labexinstrument.com
Labinett AB	Suppliers (Distributors)	Göteborg	labinettlab.se
Labinova AB	Suppliers (Distributors)	Upplands Väsby	labinova.se
Labjoy AB	Business Devel/Service	Lund	labjoy.se
LabRobot Products AB	Suppliers (Manufactures)	Stenungsund	labrobot.com
LabRum AB	Suppliers (Distributors)	Solna	LabRum.se
LabRum Klimat AB	Suppliers (Distributors)	Solna / Stockholm	labrum.se
Labstory	BioIT	Borlänge	labstory.se
LabTeamet - Labteam Scandinavia AB	Suppliers (Distributors)	Helsingborg	labteamet.com
LabVision AB	Suppliers (Distributors)	Värmdö	labvision.se
LabWare Nordic	BioIT	Helsingborg	labware.com
Laccure AB	Medtech	Helsingborg	laccure.com
Ladulaas Clinical Trials	CROs	Boras/Gothenburg	ladulaaskliniken.se
Landegren Gene Technology AB	Business Devel/Service	Uppsala	igp.uu.se 
Larix Sweden AB	CROs	Solna	larixcro.com
Late Phase Solutions Europe AB	CROs	Täby	latephasesolutions.com
Lavivo AB	Biotech	Västra Frölunda	lavivo.com
LECO Corporation Svenska AB	Suppliers (Distributors)	Upplands Väsby	leco-europe.com
Legosan AB	Suppliers (Manufactures)	Kumla Kista	legosan.se
Leica Microsystems AB LGC Standards AB	Suppliers (Manufactures)	Rista Borås	leica-microsystems.com
LOC Stallual us AD	Suppliers (Distributors)	טטומט	lgcpromochem.com

Company Name	Category	City	Website
LIDDS AB	Biotech	Helsingborg	liddspharma.com
Lidingö Elektriska	Business Devel/Service	Lidingö	lidingoelektriska.se
LifeAssays AB	Medtech	Lund	lifeassays.com
Likvor AB	Medtech	Umeå	likvor.com
LINK Medical Research	CROs	Kista	linkmedical.no
LinkoCare Life Sciences AB	Medtech	Linköping	linkocarelife.com
Logos - global language service		1 3	
provider to the life sciences industry	Business Devel/Service	Ystad	logos.net
LucyJRobertshaw	Business Devel/Service	Hölö	lucyjrobertshaw.com
Mabtech AB	Suppliers (Manufactures)	Nacka Strand	mabtech.com
MacoPharma Nordic AB	Suppliers (Manufactures)	Helsingborg	macopharma.se
Magellan Instruments AB	Suppliers (Manufactures)	Stockholm	magellaninstruments.com
Magle AB	Biotech	Lund	magle.se
Malvern Instruments Nordic AB	Suppliers (Manufactures)	Uppsala	malvern.com
Mandalon Technologies AB	Business Devel/Service	Linköping	mandalon.se
Mandly Search & Selection	Business Devel/Service	Stockholm	mandly.se
Mannheimer Swartling Advokatbyrå	Intellectual Property	Stockholm	mannheimerswartling.se
Marken Ltd.	Business Devel/Service	Stockholm-Arlanda	marken.com
Masimo Sweden AB	Suppliers (Manufactures)	Danderyd	masimo.com
MD Medical Writing & Translations	Business Devel/Service	Hammenhög	mariadalby.com
Meda AB	Biotech	Solna	meda.se
Medeca Pharma AB	Pharma	Uppsala	medeca.se
Medeon AB	Business Devel/Service	Malmö	medeon.se
MedHelp	Medtech	Stockholm	medhelp.se
Medibiome AB	CROs	Mölndal	medibiome.com
Medic Valley Rekrytering AB	Business Devel/Service	Tomelilla	medicvalley.se
Medicago AB	CM0s	Uppsala	medicago.se
Medical Lead Nordic AB	Business Devel/Service	Stockholm	medicallead.se
Medicon Valley Alliance	Business Devel/Service	Copenhagen	mva.org
Medicon Village	Business Devel/Service	Lund	mediconvillage.se
MedicWave AB	BioIT	Halmstad	medicwave.com
Medicvent AB	Medtech	Umeå	medicvent.se
MediGelium AB	Business Devel/Service	Stockholm	sciencepark.ki.se/node/125
Mediplast AB	Medtech	Malmö	mediplast.com
MediQip AB	Suppliers (Distributors)	Huddinge	mediqip.se
MediRox AB	Medtech	Nyköping	medirox.se
Medivir AB	Pharma	Stockholm	medivir.se
Medmind	Business Devel/Service	Stockholm	medmind.se
Medos AB	Business Devel/Service	Linköping	medos.se
Medpace Sweden AB	CROs	Stockholm	medpace.com
MEDWIND	Medtech	Kungsbacka	medwind.se
Mentice AB	Medtech	Göteborg	mentice.com
Merck AB	Pharma	Solna	merck.se
Mercodia AB	Suppliers (Manufactures)	Uppsala	mercodia.com
Merrill Brink International	Business Devel/Service	Torslanda	merrillbrink.com
MetaSafe AB	Business Devel/Service	Södertälje	metasafe.se
Metix AB	Suppliers (Distributors)	Alingsås	metix.se
Mettler-Toledo AB	Suppliers (Manufactures)	Stockholm	mt.com
Mglas Scandinavia AB	Suppliers (Manufactures)	Sollentuna	mglas.se
Miab Mälarinvest AB	Medtech	Uppsala	phadia.com
Miclev AB	Suppliers (Distributors)	Limhamn/Malmö	miclev.se
Microbionical	Biotech	Lund	microbionical.com

#### Website **Company Name** Category City Microbiotech/se AB Suppliers (Manufactures) Stockholm microbiotech.se MicroMorph AB CR0s Lund micromorph.se Micropos Medical AB (publ) Medtech Gothenburg micropos.se Mikro Kemi AB CROs Uppsala mikrokemi.se Business Devel/Service Sollentuna Mikrolab Stockholm AB vattenprovtagning.se Millipore AB Suppliers (Manufactures) Solna millipore.com Milmedtek AB Suppliers (Distributors) Nättraby milmedtek.se Miltenyi Biotec Norden AB Suppliers (Manufactures) Lund miltenyibiotec.com Minerva Sverige AB Business Devel/Service Kista minerva-plm.com/minerva-group Mintage Scientific AB Business Devel/Service Götebora mintage.se MIP Technologies AB Suppliers (Manufactures) Lund biotage.se MIVAC Development AB Biotech Göteborg mivacdevelopment.com Mizarra Business Management Business Devel/Service Helsingborg mizarra.com MKS Umetrics AB BioIT Umeå umetrics.com Moberg Derma AB Pharma Solna mobergderma.se Molek AB Suppliers (Distributors) Årsta molek.se Monocl AB Business Devel/Service Göteborg monocl.com Montex AB Business Devel/Service montex.se Jämjö Business Devel/Service Moveup Consulting AB Göteborg moveup.se MultiD Analyses AB **BioIT** Götebora multid.se CR0s MVIC AB Malmö mvic.se Business Devel/Service N4 Teknik AB Södertälje n4.nu Nagarro Software BioIT Kista nagarro.com Nanoxis AB Suppliers (Manufactures) Göteborg nanoxis.com Navia Law Intellectual Property Uppsala navialaw.se NDA Group AB Business Devel/Service Upplands Väsby ndareg.com Neoventa Medical AB Medtech Mölndal neoventa.com NeuroNova AB Stockholm Biotech neuronova.com NeuroVive Pharmaceutical AB Biotech Lund neurovive.com Newpharmaresearch AB Biotech Lund newpharma.se NicoNovum AB Biotech Helsingborg niconovum.se Nidacon International AB Medtech Mölndal nidacon.com Ninolah AB Suppliers (Distributors) Upplands Väsby ninolab.se NNE Pharmaplan AB Business Devel/Service Stockholm nnepharmaplan.com Kungsängen Noax Lab AB Suppliers (Distributors) noaxlab.se Nolabs AB Medtech Helsingborg nolabs.com Nordiag AB Suppliers (Manufactures) Hägersten nordiag.com Nordic Biolabs AB Suppliers (Distributors) Täby nordichiolabs.se Nordic Biomarker Medtech Umeå nordicbiomarker.com Nordic BioSite AB Suppliers (Distributors) Täbv nordicbiosite.com Suppliers (Distributors) Billdal Nordic Diagnostica AB nordicdiagnostica.com Biotech Nordic Drugs AB Limhamn nordicdrugs.com Nordic Health Economics CR0s Göteborg nordichealtheconomics.se Nordic Life Science Corporate Finance AB Business Devel/Service Stockholm nordiclifescience.com Nordic Pack AB Suppliers (Distributors) Nvkvarn nordicpack.com Nordic Regulatory Consultants CR0s Vattholma linkedin.com/in/ulfellerfelt NordicBiocube CROs Lund nordicbiocube.com Norma AB CROs Solna norma-cro.com Notch Communications AB Business Devel/Service Uppsala notchcommunications.co.uk Novaferm AB Suppliers (Manufactures) Bunkeflostrand novaferm.se Biotech NovaHep AB Stockholm novahep.com

Company Name	Category	City	Website
Novakemi AB	Suppliers (Distributors)	Handen	novakemi.se
Novandi Chemistry AB	CROs	Södertälje	novandi.se
NovaSAID AB	Biotech	Solna	novasaid.com
Novitas Patent AB	Intellectual Property	Stockholm	novitaspatent.com
Novosense AB	Medtech	Lund	novosense.se
Novozymes Biopharma Sweden AB	Suppliers (Manufactures)	Lund	novozymes.com
NY Consulting AB	Business Devel/Service	Lund	nyconsulting.se
Oasmia Pharmaceutical AB	Business Devel/Service	Uppsala	oasmia.com
Obducat AB	Suppliers (Manufactures)	Malmö	obducat.com
Octanorm Nordic AB	Suppliers (Manufactures)	Spånga	octanorm.se
Octapharma AB	Pharma	Stockholm	octapharma.se
OdeumPharma AB	Biotech	Billdal	odeumpharma.se
OffspringBiosciences AB	Business Devel/Service	Södertälje	offspringbiosciences.se
Ola Levin Consulting AB	Business Devel/Service	Lidingö	levinpharma.se
Oleinitec AB	Suppliers (Distributors)	Lidingö	oleinitec.se
Olerup SSP AB	Medtech	Saltsjöbaden	olerupssp.se
Olink AB	Suppliers (Manufactures)	Uppsala	olink.com
Omnio AB	Medtech	Umeå	omnio.se
Omnio Healer AB	Biotech	Umeå	omniohealer.com
Oncodesign SA	Business Devel/Service	Dijon - France	oncodesign.com
Oncopeptides AB	Biotech	Stockholm	oncopeptides.se
OncoTargeting AB	CROs	Uppsala	oncotargeting.com
OneMed	Medtech	Stockholm	onemed.se
Optimize Courier (Sweden) AB	Suppliers (Distributors)	Arlandastad	optimizecourier.com
Orexo	Pharma	Uppsala	orexo.com
Ortivus	Medtech	Stockholm	ortivus.com
Ortoway AB	Medtech	Stockholm	ortoway.com
Osseofon AB	Medtech	Göteborg	chalmers.se
Osstell AB	Medtech	Göteborg	osstell.com
Össur Nordic AB	Medtech	Uppsala	ossur.com
Otorix AB	Medtech	Askim	otorix.com
OvaCell AB	Intellectual Property	Stockholm	ovacell.com
Oxoid AB, Thermo Fisher Scientific	Suppliers (Distributors)	Malmö	thermofisher.com
Oxyma Innovation AB	Business Devel/Service	Solna	oxyma.se
OxyPharma AB	Biotech	Stockholm	oxypharma.com
P.U.L.S. AB	Business Devel/Service	Helsingborg	pulsinvest.se
Parker Hannifin AB	Suppliers (Manufactures)	Spånga	parker.com/lifesciences/rg
Parmatur HB	Business Devel/Service	Rönninge	parmatur.com
PartnerTech AB	Suppliers (Manufactures)	Malmö	partnertech.com
PCG Clinical Services AB	CROs	Uppsala	PharmaConsultingGroup.com
PeakSearch AB	Business Devel/Service	Stockholm	peaksearch.se
Pelago Bioscience AB	CROs	Stockholm	pelagobio.com
Percell Biolytica AB	Suppliers (Manufactures)	Åstorp	percell.se
Pergamum AB	Biotech	Solna	pergamum.com
PerkinElmer Sverige AB	Suppliers (Manufactures)	Upplands Väsby	perkinelmer.com
Peter Utterström	Business Devel/Service	Saltsjöbaden	swedishlifesciences.se/X
Petersens, Law firm af		Stockholm	afpetersens.se
	Intellectual Property	Stocknolm	alpetersens.se
Pfizer	Intellectual Property Pharma	Stockholm Stockholm	pfizer.se
Pfizer Pfizer Health AB, Site Strängnäs			
	Pharma	Stockholm	pfizer.se
Pfizer Health AB, Site Strängnäs	Pharma CMOs	Stockholm Strängnäs	pfizer.se pfizer.se

#### Website **Company Name** Category City Pharma Search and Advice AB Business Devel/Service Stockholm pharmasearch.se Pharmacolog i Uppsala AB Medtech Uppsala pharmacolog.se PharmaControl MQL AB CROs Uppsala pharmacontrol.se Pharmadrome Ltd Business Devel/Service London pharmadrome.com Biotech Stockholm Pharmalink AB pharmalink.se Solna Pharmanest AB Pharma pharmanest.se Pharmapack Agenturer AB Suppliers (Distributors) Sollentuna pharmapack.se **PharmaSite** Business Devel/Service Malmö pharmasite.se Pharm Assist Sweden AB Business Devel/Service Uppsala pharmassist.se PharmaSurgics in Sweden AB Biotech Götebora pharmasurgics.se Philips healthcare Medtech Stockholm philips.se/healthcare PhPlate AB Medtech Stockholm phplate.se Picovitro AB Suppliers (Manufactures) Stockholm picovitro.com Pierce Atwood LLP Intellectual Property Stockholm pierceatwood.com PlantVision AB Suppliers (Manufactures) Kista plantvision.se Pledpharma Pharma Stockholm pledpharma.se Medtech Nacka Polymer Factory Sweden AB polymerfactory.com PolyPeptide Laboratories AB Suppliers (Manufactures) Limhamn polypeptide.com Ponsus Pharma Vallentuna Biotech ponsus.com Business Devel/Service Poolia Life Science Stockholm poolia.se PPD Scandinavia AB CR0s Stockholm ppdi.com CR0s **PRA Health Sciences** Lund prahs.com PreCuris Medtech Stockholm precuris.com Prevas AB Business Devel/Service Uppsala prevas.se Prionova CROs Helsingborg prionova.com Probac AB Biotech Umeå probac.se Probi AB Biotech Lund probi.com Biotech ProEquo AB Lund proequo.se Business Devel/Service Projektgruppen i Mälardalen AB Sollentuna projektgruppen.com Business Devel/Service Lund Projektsupport S-0 AB Projektsupportso.com Medtech Prolight Diagnostics AB Lund pldab.com Promega Biotech AB Suppliers (Manufactures) Nacka promega.com/se Medtech **Promimic** Götebora promimic.se Pronexus Analytical AB CROs Solna pronexus.se ProPharma Group Business Devel/Service Stockholm ProPharmaGroup.com BioIT Tyresö proxedra.com Proxedra PRV Patent- och registreringsverket Intellectual Property Stockholm prv.se Q Advance Compliance & Validation AB Business Devel/Service Uppsala qadvance.se Q-Med AB Suppliers (Manufactures) Uppsala g-med.com QAdvis AB Medtech Kista gadvis.com Business Devel/Service QAdvis AB Kista - Lund gadvis.com **Qbtech AB** Medtech Stockholm gbtech.se Suppliers (Manufactures) Qiagen AB Sollentuna qiagen.com Qlucore BioIT Lund glucore.com QMP Quality Maintenance Partner AB Business Devel/Service Tyresö qmp.se QPharma AB CMOsMalmö gpharma.se Quintiles AB CR0s Uppsala quintiles.com QureTech Bio AB Rintech Umeå guretech.com Raise-In AB Business Devel/Service Älvsjö raise-in.se Ramidus AB Business Devel/Service Lund ramidus.se

Stockholm

Lund

recipharm.com

redglead.com

Pharma

Biotech

Recipharm

Red Glead Discovery AB

Company Name	Category	City	Website
Redoxis AB	CROs	Göteborg	redoxis.com
Redsense Medical	Medtech	Halmstad	redsensemedical.com
Redwood Pharma AB	Pharma	Stockholm	redwoodpharma.se
RegSafe - Regulatory Safety Sciences	Business Devel/Service	Stocksund	regsafe.se
RegSmart Life Science AB	Business Devel/Service	Uppsala	regsmart.se
Respiratorius AB	Biotech	Lund	respiratorius.com
Ridgeview Instruments AB	Suppliers (Manufactures)	Uppsala	ridgeviewinstruments.com
Roche	Pharma	Stockholm	roche.se
Roche Diagnostics Scandinavia AB	Medtech	Bromma	roche.se
Rossix AB	Medtech	Mölndal	rossix.com
RSA Biomedical AB	Suppliers (Manufactures)	Umeå	rsabiomedical.se
SAGA Diagnostics AB	Medtech	Lund	sagadiagnostics.com
Sahlgrenska Science Park	Business Devel/Service	Göteborg	sahlgrenskasciencepark.se
Sandart & Partners Advokatbyrå KB	Intellectual Property	Stockholm	sandart.se
Sanofi	Pharma	Bromma	sanofi.se
SARomics Biostructures AB	Biotech	Lund	saromics.com
Sarstedt AB	Suppliers (Manufactures)	Helsingborg	sarstedt.com
Saveen & Werner AB	Suppliers (Distributors)	Malmö	swab.se
Scalae AB	Medtech	Dalby	scalae.se
ScanBi Diagnostics AB	Biotech	Alnarp	scanbidiagnostics.com
Scandinavian CRO AB	CROs	Uppsala	scro.se
Scandinavian Development Services	Business Devel/Service	Danderyd	scanddev.se
Scandinavian Gene Synthesis AB	Suppliers (Manufactures)	Köping	sgsdna.com
Scandinavian Medical Service	Suppliers (Distributors)	Helsingborg	sms-gruppen.dk
Scandinavian Outcomes AB	CROs	Stockholm	scandinavianoutcomes.com
Scandinavian Regulatory Services AB	Business Devel/Service	Danderyd	srs.se
Scantec Nordic AB	Suppliers (Distributors)	Partille	scantecnordic.se
SciBase AB	Medtech	Stockholm	scibase.se
Science Imaging Scandinavia AB	Suppliers (Distributors)	Nacka	scienceimaging.se
Scientific Solutions Scandinavia AB	Business Devel/Service	Stockholm	scientificsolutions.se
Scientific Work	Business Devel/Service	Nacka	scientificwork.se
Semcon	Business Devel/Service	Göteborg	semcon.com
Senator Medical AB	Business Devel/Service	Upplands-Bro	senatormedical.se
SentoClone International AB	Biotech	Stockholm	sentoclone.com
Senzime AB	Medtech	Uppsala	senzime.com
Serviceföretaget PIMA AB	Business Devel/Service	Södertälje Staaldaalaa	pima.se
Setterwalls Advokatbyrå i Stockholm AB	Intellectual Property	Stockholm	setterwalls.se
Shimadzu	Suppliers (Distributors)	Kista	shimadzu.se
SHL Group AB SHL Technologies	Medtech Medtech	Nacka Strand Nacka Strand	shl-group.net
Siemens Healthcare Diagnostics AB	Medtech		shl-group.com siemens.com/diagnostics
Sigma-Aldrich Sweden AB	Suppliers (Manufactures)	Upplands Väsby Stockholm	sigma-aldrich.com
Silentia	Medtech	Falkenberg	silentia.se
SIS, Swedish Standards Institute	Business Devel/Service	Stockholm	siteritia.se sis.se
Skafte MedLab AB	Suppliers (Distributors)	Onsala	skafte.se
Skandinaviska Genetec AB	Suppliers (Distributors)	Västra Frölunda	genetec.se
Skogsmöllan AB	Business Devel/Service	Veberöd	skogsmollan.se
SLS Invest AB	Business Devel/Service	Stockholm	slsinvest.com
SLU Holding AB	Business Devel/Service	Uppsala	slu.se
SMC Pneumatics Sweden AB	Suppliers (Manufactures)	Huddinge	smc.nu
Smile Incubator	Business Devel/Service	Lund	smileincubator.life
SOBC Sweden	Business Devel/Service	Vårby	vimsson.com
JOBO JWEGEN	Pasiliess Develose vice	varby	viiii330II.COIII

Company Name	Category	City	Website
Software Point AB	BioIT	Danderyd	softwarepoint.com
SOLVE Research & Consultancy	CR0s	Lund	solveresearch.com
Sorbent AB	Suppliers (Distributors)	Västra Frölunda	sorbent.se
SP Process Development	Business Devel/Service	Södertälje	sp.se
SP Technical Research			
Institute of Sweden	Business Devel/Service	Borås	sp.se
Spago Imaging AB	Biotech	Lund, Sweden	spagoimaging.se
Spectral Solutions AB	Suppliers (Distributors)	Lidingö	spectral.se
Sprint Bioscience AB	Biotech	Stockholm	sprintbioscience.com
Starlims Nordic	BioIT	Danderyd	starlims.com
Statisticon AB	CROs	Uppsala	statisticon.se
Statistikkonsulterna	CROs	Göteborg	statistikkonsulterna.se
Stayble Therapeutics	Pharma	Göteborg	staybletherapeutics.se
Stegia AB	Suppliers (Manufactures)	Västerås	stegia.se
Stockholm Business Region	Business Devel/Service	Stockholm	stockholmbusinessregion.se
Stockholm Science City Foundation	Business Devel/Service	Stockholm	ssci.se
Stockholm-Uppsala Life Science	Business Devel/Service	Uppsala	suls.se
Stratiteq Sweden AB	BioIT	Malmö	stratiteq.com
Ström & Gulliksson AB	Intellectual Property	Malmö	sg.se
Swea IP Law AB	Intellectual Property	Södertälje	swea-ip-law.se
Swedish Labtech	Business Devel/Service	Stockholm	swedishlabtech.se
Swedish Orphan Biovitrum AB	Pharma	Stockholm	sobi.com
Swemac Medical Appliances AB	Medtech	Linköping	swemacimaging.com
SweTree Technologies AB	Biotech	Umeå	swetree.com
Symbio AB	Business Devel/Service	Stockholm	endevo.se
Symbioteq kvalitet AB	Medtech	Kista	symbioteq.se
Symbioteq vård AB	Biotech	Kista	symbioteq.se
Symcel Sverige AB	Suppliers (Manufactures)	Kista	symcel.se
Sympatec Nordic	Suppliers (Manufactures)	Vimmerby	sympatec.com
Synergon AB - Göteborg	Intellectual Property	Göteborg	synergon.se
Synergon AB - Stockholm	Intellectual Property	Stockholm	synergon.se
Synergus	Business Devel/Service	Täby	synergus.se
Syntagon AB	CROs	Södertälje	syntagon.com
SyntheticMR AB	Medtech	Linköping, Sweden	syntheticmr.se
Takara Bio Europe AB (Cellartis)	Biotech	Göteborg	cellartis.com
Tambiz Consulting	Business Devel/Service	Stockholm	tambiz.se
TATAA Biocenter AB	Business Devel/Service	Göteborg	tataa.com
TdB Consultancy AB	Suppliers (Manufactures)	Uppsala	tdbcons.se
Teamator AB	Suppliers (Distributors)	Helsingborg	teamator.com
Tecan Nordic AB	Suppliers (Manufactures)	Mölndal	tecan.com
Technia AB	Business Devel/Service	Kista	technia.se
Techtum Lab AB	Suppliers (Distributors)	Umeå	techtum.se
Teknopol AB	Business Devel/Service	Lund	teknopol.se
TeknoSeed AB	Business Devel/Service	Lund	teknoseed.se
TFS International AB	CROs (Birring)	Lund	tfscro.com
Th. Geyer Sverige AB	Suppliers (Distributors)	Segeltorp	thgeyer.se
The MathWorks	BioIT	Kista	mathworks.com
The Swedish Foundation for	Decimal Decimal 1/C	Charles	-kk
Strategic Research	Business Devel/Service	Stockholm	stratresearch.se
Thermo Fisher Scientific	Suppliers (Manufactures)	Kungens Kurva	thermofisher.com
Thurne Teknik AB	Suppliers (Distributors)	Stockholm	thurne.se
TikoMED AB	Biotech	Viken	tikomed.com

Company Name	Category	City	Website
Tilly Medical Products AB	Medtech	Lund	tmed.se
TNS SIFO Navigare	Business Devel/Service	Gothenburg	navigare.se
Tools of Science	Business Devel/Service	Stockholm	toolsofscience.se
Toxicology Knowledge	240111000 20104 001 1100		100100100100100
Team Sweden AB	Business Devel/Service	Södertälje	toxkteam.com
Transientic Interactions AB	Biotech	Sigtuna	transientic.com
Trelleborg Sealing Solutions Sweden AB	Suppliers (Manufactures)	Jönköping	tss.trelleborg.com/se
Trialbee AB	Business Devel/Service	Lund	trialbee.com
Truly Translational Sweden AB	CROs	Lund	trulytranslational.com
Trust forwarding	Business Devel/Service	Stockholm	trustforwarding.se
TSS AB	Business Devel/Service	Stockholm	tss.se
UCR - Uppsala Clinical Research Center	CROs	Uppsala	ucr.uu.se
UK Trade & Investment	Business Devel/Service	Stockholm	ukti.gov.uk
Umeå Biotech Incubator	Business Devel/Service	Umeå	ubi.se
Umecrine AB	Biotech	Umeå	obgyn.umu.se
Unilabs AB	Business Devel/Service	Göteborg	capiodiagnostik.se
Uppsala BIO	Business Devel/Service	Uppsala	uppsalabio.se
UUAB - Uppsala universitets			
Utveckling AB	Business Devel/Service	Uppsala	uuab.uu.se
Vaisala Oyj	Suppliers (Manufactures)	Upplands Väsby	vaisala.com
Valea AB	Intellectual Property	Göteborg	valea.se
Validera	Business Devel/Service	Kista	validera.se
Ventac Partners AB	Business Devel/Service	Lund	ventac-partners.com
Veprox Medical	Business Devel/Service	Västra Frölunda	veprox.se
Vicore Pharma AB	Biotech	Göteborg	vicorepharma.com
Vironova	CROs	Stockholm	vironova.com
Vironova Biosafety AB	CROs	Stockholm	vironovabiosafety.com
Visipower	Business Devel/Service	Lomma	visipower.com
Vitrolife AB	Medtech	Göteborg	vitrolife.com
Vivolux AB	Pharma	Uppsala	vivolux.com
VWR International AB	Suppliers (Distributors)	Stockholm	se.vwr.com
W-M Alitea AB	Suppliers (Manufactures)	Stockholm	watson-marlow.se
Waters AB	Suppliers (Distributors)	Sollentuna	waters.com
Wilson Therapeutics AB	Biotech	Stockholm	wilsontherapeutics.com
Wirth emballage	Suppliers (Distributors)	Åkersberga	wirth.se
World Courier (Sweden) AB	Business Devel/Service	Arlandastad	worldcourier.com
Wusson Accelerator AB	Business Devel/Service	Stockholm	wusson.com
XCounter AB (publ)	Medtech	Danderyd	xcounter.se
YIT Sverige AB	Business Devel/Service	Solna	yit.se
YO Proteins AB	Suppliers (Manufactures)	Huddinge	yoproteins.com
Your Special Delivery Service AB	Service	Stockholm	ysds.com/sv
Zacco	Intellectual Property	Stockholm	zacco.com

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### Taking MATERIAL CHARACTERIZATION to a NEW LEVEL











#### Training courses, technology tours\* and seminars in thermal, rheology and microcalorimetry:

- · Sign up and increase your application knowledge.
- Balanced content between theory and practical hints.
- You are welcome to bring samples for analysis (pre or post) or any experimental data for consultation.
- · Participation is free

#### Be up-to-date with the latest news and join these fine seminars, annual meetings, technology tours\*/user meetings:

When	Description	Where
13 <sup>th</sup> - 14 <sup>th</sup> Feb	31st Thermal Symposium by FinTAC and FyFa	Helsinki
10 <sup>th</sup> - 11 <sup>th</sup> March	Rheology Technology Tour*	Stockholm/Uppsala
23 <sup>rd</sup> - 26 <sup>th</sup> March	Microcalorimetry - TAM IV & TAM Air Training Course (Theory & Practical) Microcalorimetry - ITC & DSC Training Course (Theory & Practical)"	Stockholm
28 <sup>th</sup> April	Differential Scanning Calorimetry (DSC) Training Course (Theory & Application	) Stockholm
29 <sup>th</sup> April	Dynamic Mechanical Analysis (DMA) Training Course (Theory & Application)	Stockholm
6 <sup>th</sup> - 7 <sup>th</sup> May	Rheology Training Course (Theory & Practical)	CPH/Malmö
19 <sup>th</sup> May	Thermal Technology Tour*	CPH/Malmö
3 <sup>rd</sup> - 5 <sup>th</sup> June	57th Nordic Polymer Days & 29th Nordic Rheology Conference	Espoo
10 <sup>th</sup> - 12 <sup>th</sup> June	Scandinavian Society of Biomaterials 2020	Jurmala, Latvia
24 <sup>th</sup> - 27 <sup>th</sup> Aug	Microcalorimetry - TAM IV & TAM Air Training Course (Theory & Practical) Microcalorimetry - ITC & DSC Training Course (Theory & Practical)"	Stockholm
25 <sup>th</sup> August	Differential Scanning Calorimetry (DSC) Training Course (Theory & Application	) Turku
26 <sup>th</sup> August	Thermogravimetric Analysis (TGA) and Simultanous DSC & TGA (SDT) Training	Course Turku
7 <sup>th</sup> - 8 <sup>th</sup> Oct	Rheology Training Course (Theory & Practical)	Stockholm
15 <sup>th</sup> Oct	Thermal Technology Tour*	Stockholm
10 <sup>th</sup> - 11 <sup>th</sup> Nov	Rheology Technology Tour*	Helsinki/Tamp.
24 <sup>th</sup> Nov	Differential Scanning Calorimetry (DSC) Training Course (Theory & Application	) CPH/Malmö
25 <sup>th</sup> Nov (½-day)	Modulated Differential Scaning Calorimetry (MDSC) Training Course (Theory & Application)	CPH/Malmö
25th Nov (½-day)	Thermogravimetric Analysis (TGA) Training Course (Theory & Application)	CPH/Malmö

<sup>\*</sup> In addition there will be a number of TA Technology Tours – where TA Application Specialists will visit selected users to discuss applications, technical matters, instruments and/or software. Please come back if you would like to learn more about this.

#### For additional information please email:

sweden@tainstruments.com, denmark@tainstruments.com, norway@tainstruments.com or finland@tainstruments.com. **By telephone:** +46 (0)8 555 521 or +45 46 57 41 00.



### POSTTIDNING **B**

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# Forskningens möjligheter



På AstraZeneca tror vi på forskningens möjligheter att förändra behandlingen av allvarliga sjukdomar som cancer, kardiovaskulära sjukdomar, njursjukdomar, diabetes, KOL och astma. Vi drivs av att tänja gränserna för vad som är möjligt inom forskningen. AstraZeneca är ett bioläkemedelsföretag som omfattar hela värdekedjan för ett läkemedel, från upptäckt och utveckling till tillverkning, marknadsföring och distribution. Vi bedriver verksamhet i mer än 100 länder och våra innovativa läkemedel används av miljontals patienter över hela världen.

AstraZeneca är dessutom ett av Sveriges viktigaste exportföretag. På våra anläggningar i Göteborg och Södertälje bedriver vi forskning och utveckling, produktion och marknadsföring. Läs mer på astrazeneca.se

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