

Cummins Hybrid Power System

CAPEX optimized TCO reduction for your cell sites

A hybrid solution is the hybrid operation of the generator set with batteries and one or more renewable energy sources, like solar or wind, in combination with an intelligent **Power Optimizer, to dramatically reduce fuel consumption and CO2 emissions by operating the generator set for shorter periods at higher efficiency.**

Advantages:

- Reduced fuel consumption
- Prolonged generator and battery life
- Improved site up time
- Reduced maintenance costs
- Reduced CO2 emission

Conventional approaches to generator set hybridization have primarily focused on reducing generator set run time as the means to lower operating expense (OpEx), which results in a wide range of unpredictable fuel savings. Cummins proposes two metrics: Tower Energy Efficiency and Tower Energy Efficiency (fuel) (TEE and TEE_f) that allow comparisons between hybrid systems. The use of TEE and TEE_f allows the optimization of the hybrid system, resulting in predictable fuel savings of up to 75%.



Our energy working for you.™

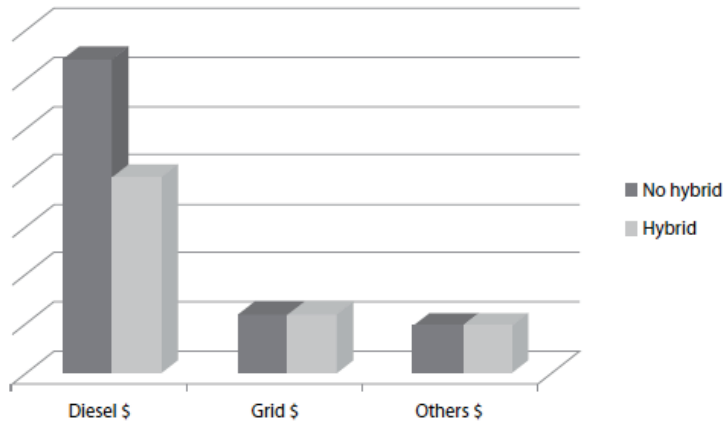
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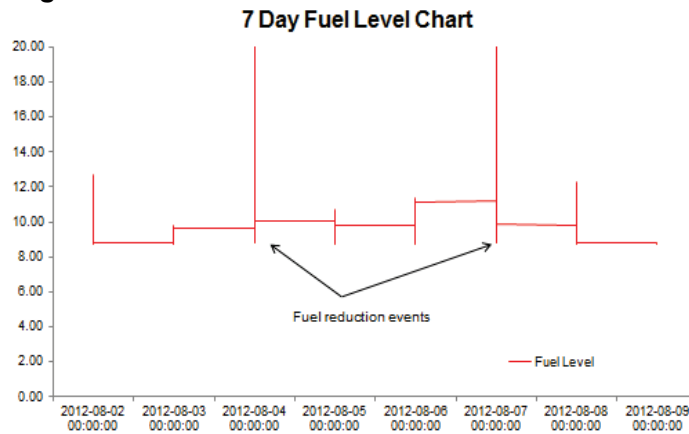
Typical claims of reduction in run hours by up to 75% result in a wide range of unpredictable actual fuel savings.

Conventional Approach OpEx Reduction

Reduced generator set hours



Fuel consumption monitoring

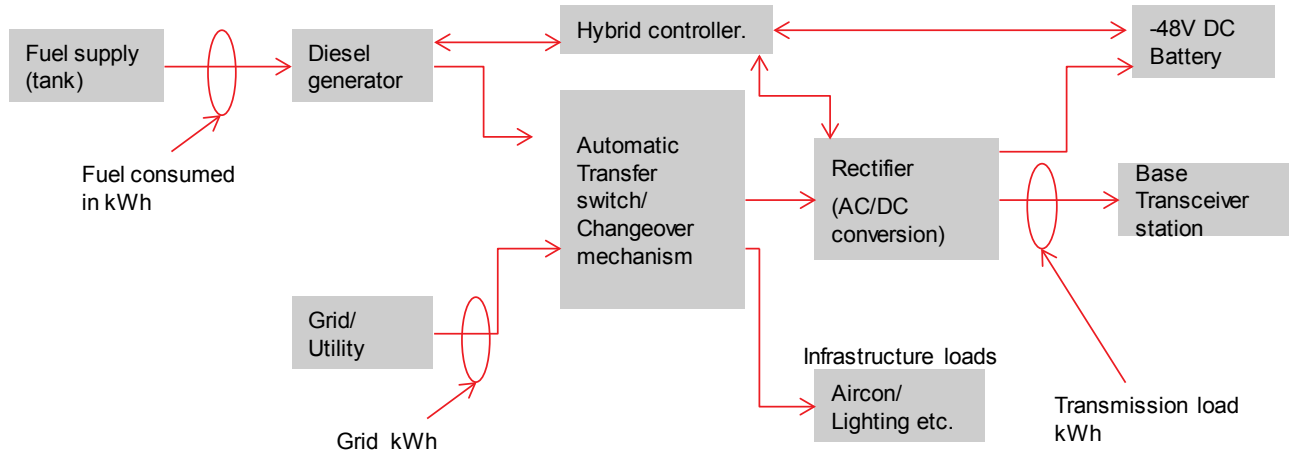


Conventional approach to hybrid power systems focuses on reducing generator set run time (in hours) and/or monitoring fuel pilferage as the primary means to OpEx reduction.

Predictable fuel savings improvement of up to 75%.

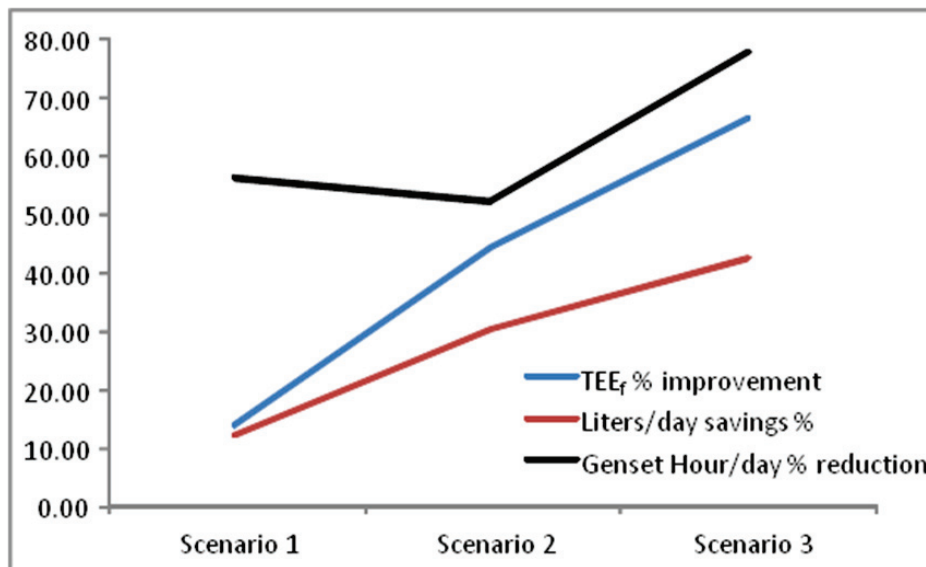
Cummins' Approach Solution Optimized

Improve overall system efficiency



$$TEE_f = \frac{\text{Transmission Load kWh}}{\text{Fuel Consumed kWh}}$$

$$TEE = \frac{\text{Transmission Load kWh}}{\text{Fuel Consumed kWh} + \text{Grid kWh}}$$



The Cummins hybrid power system aims to maximize overall system efficiency by improving the ratio of available energy utilized by transmission loads to the fuel consumed in KWh. Additionally, it provides features such as battery condition monitoring and maintenance predictability that improve the overall lifecycle performance of the system.

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Cummins Power Optimizer

The **Cummins Power Optimizer** gives telecom operators access to multiple solutions designed to reduce cost of ownership as well as the environmental impact of their sites while increasing reliability.

From generator hybridization to clean power sites including solar and wind power, the **Power Optimizer** controls and manages all system components and monitors energy demands, alarms, and climate readings. For efficient network operation, all data of equipped power sites can be made available to a Network Operation Center (NOC).

Its flexibility and expandability allow the **Power Optimizer** to grow with the operator's needs. Monitoring features like surveillance cameras or new energy components, such as solar panels, can be integrated whenever required.



Benefits

- Reduction of site OPEX of up to 75% through:
 - Reduced fuel consumption
 - Longer generator and battery lifetime
 - Reduced servicing and travelling
 - Preventive maintenance
 - Theft prevention of fuel and equipment
- Increased reliability and availability of site
- Reduced CO2 emissions
- Full site transparency



Features

- Suitable for grid and off-grid setups
- Easy integration of existing equipment
- Modular system architecture allows for scalability
- Sophisticated energy management architecture
- Advanced battery management capabilities

Applications

Hybridization

- Control and management of all system components
- Cost and load profile optimized energy generation
- Advanced energy management
- Increased battery and generator lifetime

Monitoring

- Monitoring of all site parameters
- Central monitoring from NOC
- SMS alarm for service staff
- Customized reporting
- Lower maintenance efforts
- Cell site, equipment and fuel security monitoring

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Technical Data – Cummins Power Optimizer

Physical Dimensions

| | |
|--------------------|---|
| Power Optimizer | Height 3 HU, Depth 19" H 132 x D 483 x W 305 mm incl. handhold Depth without handhold: 282 mm |
| Installation Depth | 280 mm + Wiring |
| Weight | ~ 5,9 kg (with battery ~ 7,2 kg) |

Electrical

| | |
|-------------------------|---|
| Supply Voltage | -36 to -72 VDC / 19 to 36 VDC /100 to 240 VAC |
| Power Consumption | < 30 W |
| Operational Temperature | 0 to 50°C |
| Relative Humidity | 10 to 90% (non condensing) |
| Storage Conditions | -20 to +85°C, 0 to 95% relative humidity |

Standards

| | |
|------------------|--------------------|
| EMC (CE) | EN 61000-6-1 & 6-3 |
| Protection Grade | EN 60529 (IP20) |

Connection Ports

| | |
|------------------------------|--|
| Alarm Outputs / Dry Contacts | 16 Relay change-over contacts, max. 0,5A / 230V |
| Analog Input | 20 configurable 0-20 mA / 0-5, 0-10, 0-30 VDC 4 voltage measurement -100-0 VDC 8 Pt 1000 |
| Digital Input | 12 electrically isolated low level: 0-2V, high level: 4-35V |
| Analog output | 2 ports 0-10 VDC |

Communication Interfaces / Remote Monitoring

| | |
|----------|---------------------------------------|
| Wireless | GPRS Quad band CS1-CS4, CSD 9.6k; SMS |
| Ethernet | RJ 45 10/100 BaseT |
| Serial | RS 232, RS 485 (optional) |
| USB | 2.0 |

Onsite Monitoring & Control



| | |
|---------------------------|--|
| Control Panel | 5 way keypad & 4-line LCD-display configuration and monitoring |
| Ethernet Interface | Advanced configuration, monitoring |
| LED | Status / Error indication Under- and overvoltage Status of relays / alarm contacts |
| Customizable Data Logging | Lifetime sensor log (10 years), Events, Errors |

Power Optimizer Modules

| | |
|---------------------------|---|
| Genset Management Module | Genset efficiency Genset monitoring |
| Fuel Management Module | Fuel consumption Fuel level and delivery supervision Fuel theft and contamination |
| Battery Management Module | Battery monitoring Battery lifetime extension features |
| Aircon Management Module | Smart scheduling State of health monitoring Efficient cooling solutions |
| Remote Access Module | Remote monitoring and control Predefined and customized reports |
| Site Security Module | Site access control Intruder alarms |

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Different components of the Cummins Hybrid Power System

| Product Line | | Key Benefits |
|-----------------------|---|--|
| Generator Set |  | <ul style="list-style-type: none"> • Generator sets from 8 to 80 kVA • Best in class generators for standby and prime application • Options for extended service hours, integrated ATS & high capacity fuel tanks • Best in class reliability and fuel consumption |
| Power Optimizer |  | <ul style="list-style-type: none"> • Modular and scalable configuration • Optional modules for Hybrid scalability • Security, maintenance and remote communications capability • AC and DC measurement systems |
| Cabinet |  | <ul style="list-style-type: none"> • Indoor and outdoor cabinets • Configurable in blocks up to 28kW • With or without integrated batteries • AC and DC switchgear • Lightning protection • Cooling and heating |
| Batteries |  | <ul style="list-style-type: none"> • Best in class deep discharge battery • Optimized for lifecycle and performance • Modular and scalable system |
| Battery Health |  | <ul style="list-style-type: none"> • Battery health and condition monitoring • Maintenance predictability and life cycle optimization |
| Solar System |  | <ul style="list-style-type: none"> • Solar controller • Solar panels • Other mounting and installation hardware |
| Wind System |  | <ul style="list-style-type: none"> • Wind controller • Wind turbine • Other mounting and installation hardware |
| Software / Monitoring |  | <ul style="list-style-type: none"> • System Administration (for IT) • Client software • Remote Monitoring and Management (for remote users) • Security and maintenance monitoring |

The Cummins COSMIC approach to Total Cost of Ownership (TCO) reduction

- C** CAPEX optimized for the lowest TCO.
- O** Optimized for maximized efficiency to achieve your financial and environmental goals.
- S** Scalable for both green and brown field sites to meet existing site optimization and future expansion requirements.
- M** Modular design to meet your site specification and operating conditions for easy installation.
- I** Integrated global and local service support.
- C** Cummins' reliable power delivered through our core value of Customer First.

Capabilities include comprehensive network power systems planning services, site surveys, system configuration, equipment deployment and commissioning for the following site categories:

Green field solution

Turnkey solutions with complete systems for new cell sites and/or network.

Brown field solution

Optimize power systems for multiple sites in the existing network.

Site upgrades

Complete or partial systems for individual sites.

Site security and maintenance

Monitoring and security solutions for existing or new cell sites.

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