

south asia's largest maritime exhibition and conference inmex-smm-india.com

the driving force of the south asian maritime business

3-5 oct 2017 mumbai



organised by

Hamburg Messe und Congress

INMEX SMM India hand in hand growth

Set Sail towards New Markets and New Growth Prospects

Combining the forces of the maritime industry's two biggest events, the unified edition of INMEX SMM India offers the most exclusive gathering of industry decision makers, creating an unrivalled business platform for the South Asian shipping and maritime industry.

The growing strength of this platform is now set to draw attention to the burgeoning strength of the Indian maritime industry which is expected to record a greater cargo traffic of 1,758 MMT by 2017. Proposed investments across major Indian ports by 2020 are expected to total USD18.6 billion, while those in non-major ports are estimated to be USD28.5 billion.

This ocean of opportunities will present itself at the 2nd unified edition of INMEX SMM from **3 – 5 October 2017** at the shipping capital of India - **Mumbai**.

2015 Show Facts at a Glance

Country 600+ 7973 313 pavilions Denmark, France, 30 countries

Exhibitor profile

A platform to showcase tomorrow's intelligent technologies and your expertise in:

- Shipbuilding / shipyard industry
- Ship fittings and equipment
- Ship operation equipment
- Cargo handling systems
- Electrical engineering / electronics
- Marine technology
- Ports and port technology
- Ocean engineering
- Design institutes
- Marine offshore technology
- Naval weapon systems
- Dredging

Good Days are here for the shipping industry, as the Union Government has an open door policy for the stakeholder.

Shri Deepak Shetty, IRS, Director General of Shipping, Government of India

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90% of exhibitors ranked INMEX SMM India as the leading trade fair in the country

It is important to be a part of the INMEX SMM INDIA as this is the biggest platform in the maritime industry to make your presence felt. We are surely looking forward to participating in INMEX SMM INDIA for years to come.

Mr. Atrey Sawant, Business Head, Mandovi Drydocks

Visitor profile

Standing as the largest maritime exhibition in South Asia, INMEX SMM India is sure to attract thought-leaders and decision makers from:

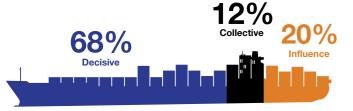
- Ship Management Companies
- Shipping Companies
- Ship Builders and Designers
- Dredging Companies
- Offshore and Oil Rig Companies
- Cargo Handlers
- Logistics Providers
- Navy & Coastguards
- Port Authorities
- Governments

95% of exhibitors reported that the show attracted new business visitors

Main Reasons for Visiting











platform for discussing the various challenges faced by the Indian maritime sector and also exploring ways for pathbreaking solutions. Being the net maritime security provider in the region along with the Coast Guard, it is in the Navy's interest to support this initiative whole-heartedly.

Vice Admiral SPS Cheema PVSM AVSM is the current Flag Officer Commanding in Chief, Western Naval Command of the Indian Navy



Mr. Prashant Sampat Kakade, Sr. Executive Procurement, Pipavav Defence and Offshore Engineering

Features

INMEX SMM India is more than just an exhibition. It is a platform known to bring the world of shipping and maritime industry together. With its concurrent events it puts business and market intelligence to the fore. The INMEX SMM India is where the industry game changers meet, network and develop growth strategies for the future.

- Conference
- B2B buyer programme
- Product demonstration area
- Technical seminars



been at INMEX SMM India and will be here again in (from our associates exhibiting with us) new to the Indian maritime

Cdr. Ninan P. Mathai IN (Retd),

Meet more than your sales objective

With a clear business goal in mind, INMEX SMM India brings you your target profile of visitors, investors and industry stakeholders to grow your business and:

- Generate direct sales
- Gather demand insight
- Meet new sales and distribution channel partners
- Launch new products
- Standout amongst the biggest maritime brands
- Demonstrate your capabilities and the latest solutions to the industry
- Attract new business and potential customers
- Gain exposure among existing and potential clients
- Network with key industry leaders and government officials

Why INMEX SMM India?

We understand the maritime and shipping business. Take advantage of:

Our Legacy:	India's leading maritime show, organised by two leading exhibition organisers with maritime experience and professionalism.
Our Focus:	A focused platform for the South Asian maritime industry.
Our Position:	Located in India's shipping capital – Mumbai.
Our Network:	Global exposure with international pavilions and delegatio from 30 countries.



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Exhibitor Co-branding Outreach program

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At INMEX SMM India, we not only ensure you stand among the biggest maritime brands, but also that your brand is moved into the spotlight. With the biggest industry players under one roof, utilise our extensive co-branding opportunities and ready-to-use marketing collaterals to drive traffic to your booth.

Participation details

The coast is clear. We are ready to set sail. Get on-board to avail the best location.

Indoor space only (minimum size 24 sqm) includes

- Space
- General cleaning
- Hall security

Shell scheme (minimum size 9 sqm) includes

- Rear & side walls
- Fascia
- Furniture (1 table, 2 chairs)
- General cleaning
- Hall security

Enhanced catalogue & website entry (optional)

- Comprises a half page entry with your company logo plus a 100-word company description

Our contact details

For more booking and event information, please feel free to contact us today.

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About the organisers

Organised by

informa exhibitions

Informa exhibitions organises over 100 business to business exhibitions annually via a global network of offices in the UK, UAE, India, Brazil, Singapore, China and Australia. Some of our leading brands include the Middle East Electricity, Arab Health, Cityscape, IPEX, AgraME and Gulf Traffic among several others.

In Collaboration with



Hamburg Messe und Congress GmbH is a full-service provider with outstanding service in organising the leading international trade fairs SMM and WindEnergy Hamburg.

