

EUROPORT ROMANIA

maritime network event

15-17 May 2018

IDU Hall, Constanța



MEET THE BLACK SEA MARITIME INDUSTRY



From 15-17 May 2018, Europort Romania will open its doors for the 12th time. The region's leading maritime networking event, held in the IDU Hall in Constanța, will enable maritime equipment and service suppliers to meet high level maritime professionals from Romania and other countries near the Black Sea.

Seizing opportunities in one of Europe's leading shipbuilding regions

According to the SEA Europe Shipbuilding Market Monitoring Report (no. 42, March 2017), Romanian shipyards rank number 1 in Europe with an order book of 82 vessels. The Romanian order-book volume, calculated in 1,000GT, accounts for 12.5% of the total European order book, ranking the country in 3rd place. Romanian new orders (35 vessels), also calculated in 1,000GT, account for well over 6% of Europe's total new orders.

Romanian shipyards have built up an excellent reputation in the industry with their nine large shipyards, in which European and Asian

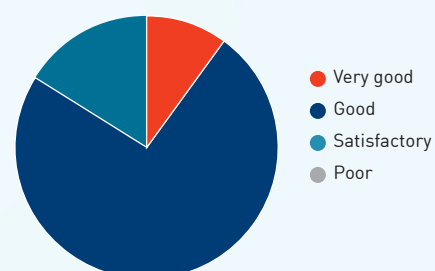
conglomerates have invested heavily. The expertise of these yards ranges from newbuilding to repair and maintenance of all types of ships, including bulk carriers, tankers, container vessels, multipurpose ships, inland navigation vessels, tugboats, freighters, patrol boats, LPG carriers, supply vessels, navy ships and dredgers. Some shipyards are also involved in the megayacht sector.

Since most maritime equipment is imported, Romania offers great opportunities for international suppliers with technological expertise in propulsion, electronics, automation, communication, hydraulics, deck and safety equipment, auxiliary systems and maritime services.

Exhibitors' objectives for participation



Visitors quality according to exhibitors



Constanța, at the heart of the industry

Europort Romania is held in Constanța. Lying at the cross-roads of trade routes linking Central and Eastern Europe to Transcaucasia and Central Asia, the city has grown into the most important sea and river port in Romania and the largest port in the Black Sea area. Constanța is connected to its sister city Rotterdam via the Rhine-Main-Danube corridor, which is of strategic importance for European inland shipping. As previous editions have proved, this makes Constanța an ideal location to host Europort Romania.

Visitor profile

Europort Romania is a key event for the management, technical, purchasing, engineering and operational departments of shipyards, maritime and inland ship owners, offshore ship owners, ship brokers, (marine equipment) trading companies, salvage companies, towage and harbour services, cargo handling companies, navigation channel administration companies, navy authorities, port managers and marine designers.

Shipyard visit

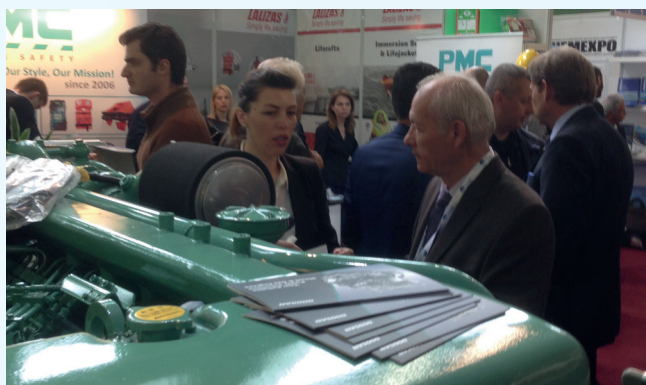
Exhibitors at Europort Romania 2018 will visit one of Romania's high-profile shipyards and meet the management on site. More details about the shipyard tour will be announced before the event.

ANCONAV members' meeting

In keeping with tradition, the Romanian Shipbuilders Association ANCONAV is organising a special meeting for its members during Europort Romania 2018, allowing them to strengthen relationships with the participating companies. Florin Spataru, President of ANCONAV says, "Europort Romania has proved to be a valuable event, allowing Romanian shipbuilders to meet up and interact with both national and international suppliers. Having been a supporter of this event from its first edition, ANCONAV has witnessed Europort Romania's rapid growth into its current leading position."

Exclusive set-up

Europort Romania is known for being a compact, yet very effective, maritime networking event. For this reason, most of the former participants have become 'regulars'. The exclusive set-up offers space for a maximum of 50 participants who benefit from ready-to-use stands, catering packages, a shipyard visit, buyers' meetings and a series of social networking opportunities. The perfect ingredients for establishing good business relationships. Stand out from the crowd and secure your participation in time!



All-in formula: simple and effective!

For Europort Romania 2018, complete participation packages have been compiled, making your participation simple and effective.

Package A

| | |
|-------------------|-----------|
| 9 m ² | € 5,150,- |
| 12 m ² | € 5,950,- |
| 18 m ² | € 7,450,- |

Prices are excl. VAT and based on 1 person
Additional stand crew € 925,- each

Including:

- stand space, shell scheme, fascia with company name, carpet, spots, electricity, 1 table, 4 chairs, 1 shelf with 3 rows
- 5 hotel nights incl. breakfast in 4-star hotel
- lunch during construction and exhibition days (Mon/Tue/Wed/Thu)
- 1 dinner, 1 BBQ, 1 networking reception
- shipyard visit
- transfer from Bucharest airport to hotel and return

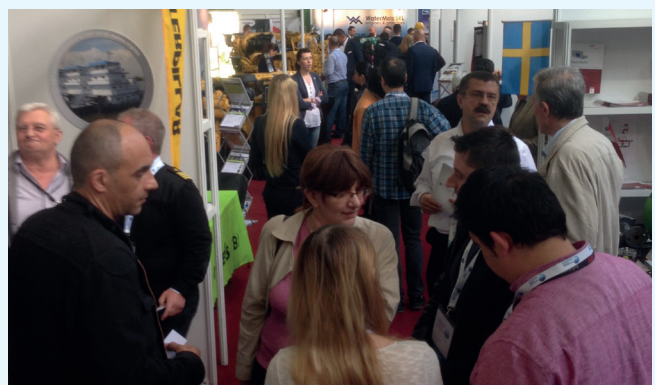
Package B

| | |
|-------------------|-----------|
| 9 m ² | € 4,450,- |
| 12 m ² | € 5,250,- |
| 18 m ² | € 6,750,- |

Prices are excl. VAT and based on 1 person
Additional stand crew: € 325,- each

Including:

- stand space, shell scheme, fascia with company name, carpet, spots, electricity, 1 table, 4 chairs, 1 shelf with 3 rows
- lunch during construction and exhibition days (Mon/Tue/Wed/Thu)
- 1 dinner, 1 BBQ, 1 networking reception
- shipyard visit



WHY JOIN EUROPORT ROMANIA 2018

- The leading maritime event in Romania
- Exclusive set-up to guarantee high-quality networking
- A chance to get in on the ground floor for planned governmental newbuilding
- Growing visitor attendance from neighbouring countries
- Simple and effective participation through 'all in' packages
- Complete programme including buyers' meetings, shipyard visit and social gatherings

Opening hours

| | |
|-----------|----------------------------|
| Tuesday | 15 May 12.00 – 17.00 hours |
| Wednesday | 16 May 10.00 – 17.00 hours |
| Thursday | 17 May 10.00 – 15.00 hours |

Venue

IDU Hall, Mamaia, Constanța

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For a complete list of international representatives
please check www.europort.nl

Supported by:



- ANCONAV -



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