



LEIPZIGER MESSE

intec

*International trade fair
for machine tools, manufacturing
and automation*

February 5 – 8, 2019

EXHIBITOR INFORMATION

Parallel to:



*International subcontracting fair for parts,
components, modules and technologies*

www.subcontractingfair.com

www.messe-intec.com

Welcome to the Kick-off Event for the Metal Processing Industry



***THE INTEC IS ONE OF THE LEADING TRADE FAIRS FOR
METAL PROCESSING INDUSTRY IN GERMANY AND EUROPE.***

*Its core areas of expertise include machine tools, systems for
upstream and downstream processes in automated production as well
as the entire product technologies for metal processing.*

*As a result, the trade fair combination is an important industry
indicator for starting off the year and represents the optimum time
for making initial investment decisions.*



Looking back on Intec 2017

Portfolio



- Machine tools – cutting, forming, eroding
- Sheet metal forming machines
- Stamping machines and forming equipment
- Material processing systems, laser and welding technology
- Additive manufacturing technologies
- Precision tools, appliances, dies and moulds
- Automated production and robotics
- Assembly and materials handling technology
- Drive technology, process control
- Industrial electronics, sensors
- Measurement technology and quality assurance
- Intralogistics
- Software, IT applications
- Science and research

1,020 EXHIBITORS FROM 23 COUNTRIES

11 % INTERNATIONAL EXHIBITORS

51,250 m² EXHIBITION AREA



How exhibitors rate the Intec 2017:

93 % anticipate good follow-up business after the fair

92 % would recommend the Intec to others

90 % saw their expectations for participating in the trade fair as fulfilled

89 % want to participate again in 2019

Visitors – Profile and origin

Intec trade visitors come from all areas of the mechanical engineering and plant construction, automotive and vehicle industry, metal processing, precision mechanics, electrical/electronics industry or process engineering.

- 97 % are trade visitors
- 52 % are included in procurement decisions
- 33 % act in an advisory capacity
- 94 % would recommend the Intec to others
- Every third visitor attends only the Intec.



The core visitor region is distinguished by traditionally strong industrial sectors like machinery and plant construction, automotive, chemicals and plastic processing. In addition to that, the economic region has been developing into an important hub for innovative technologies, e.g. microelectronics, information technologies or energy technology.

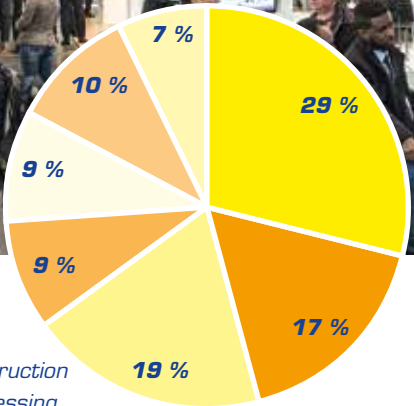
Visitors from abroad: 5 %
with high ratio from neighboring Poland and Czech Republic

Origin of German visitors			
6 %	Bavaria	12 %	Saxony-Anhalt
10 %	Berlin/Brandenburg	14 %	Thuringia
48 %	Saxony	10 %	Other federal states



Segments represented by visitors

- Machinery and plant construction
- Metal machining and processing
- Other industrial areas
- Tool manufacture
- Automobile and vehicle industry
- Special-purpose machinery construction/industrial services
- Suppliers/contract manufacturers



IN 2017, THE INTEC AND Z TOGETHER WELCOMED 24,200 VISITORS.

Intec Award 2019



The competition focuses on technical and technological innovations and significant further developments from all exhibition areas. The Intec Award for Young Talent recognizes successful and exemplary entrepreneurial projects for recruiting and promoting young professionals.

Participate: Present your innovations in research and development or examples of successful development of upcoming professionals.

- Appraisal of submissions by an expert jury
- Announcement of award winners during opening ceremony of Intec and Z - Subcontracting
- Publication of award winners in specialist media



DETAILS PERTAINING TO THE INTEC AWARD/INTEC AWARD FOR YOUNG TALENT AS OF AUGUST 2018 AT:
www.messe-intec.com/intec-award

Value added through combination – Intec and Z

The trade fair combination of Intec and Z concentrates on the entire value chain extending over all production stages.

The Intec covers the entire spectrum of manufacturing technologies for the metal processing industry and cross-sectional technologies and components for preparing, controlling, monitoring, process management and logistics for industrial production.

The Z - Subcontracting focuses consistently on suppliers of parts, components, modules, technologies and industrial services as well as production capacities. One out of every four exhibitors comes from abroad.

The fact that both trade fairs focus on similar sectors creates synergy effects which benefit their exhibitors and visitors.

**ALL VISITOR TICKETS
ARE VALID FOR BOTH INTEC
AND Z.**



Z 2017:

362 EXHIBITORS • 26 % INTERNATIONAL • 20 COUNTRIES

Largest exhibition areas of the Z

Some counted multiple times

59 % parts and components

25 % processes as technological supply services

19 % industrial services

16 % jointing, connecting and assembly processes



International subcontracting fair for parts,
components, modules and technologies

www.subcontractingfair.com

Insider information – The specialized program



THE SPECIALIZED PROGRAM OF INTEC AND Z 2019 PROVIDES CROSS-INDUSTRY INFORMATION, FACILITATES BUSINESS CONTACTS AND IS AT THE SAME TIME AN IDEAL PLATFORM FOR NETWORKING.



Details relating to the current specialized program will be published in the autumn of 2018 www.messe-intec.com

Conferences, symposiums, workshops – to support the transfer of knowledge and innovation between research and industry.

Present your innovations and practical know-how at the **Exhibitor Forum**. Show your latest developments and experience – directly and based on everyday operational applications.

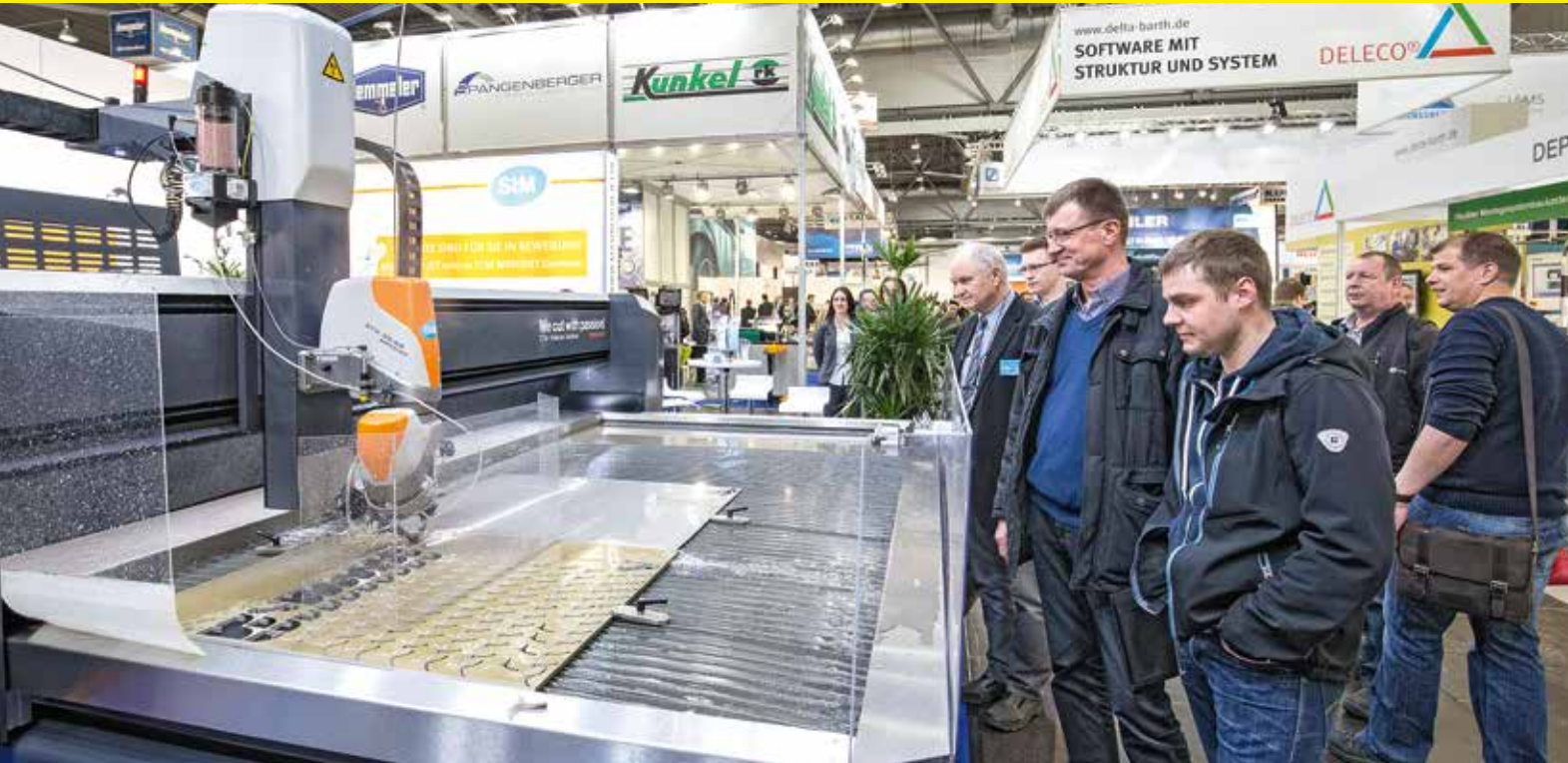
B2B – Contacts across borders. At **CONTACT – Business Meetings** supply and demand are combined so that interested parties can arrange meetings in advance.

Special exhibits and user forums – focusing on hot topics relating to production and supplier industry – new materials, additive manufacturing, digitalization, smart production.

Key dates and prices

Service

Your contacts



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Floor space only when registering:

by Oct. 14, 2018

from Oct. 15, 2018

Row stand	EUR 147 /m ²	EUR 157 /m ²
Corner stand	EUR 158 /m ²	EUR 168 /m ²
Head stand	EUR 165 /m ²	EUR 175 /m ²
Block stand	EUR 169 /m ²	EUR 179 /m ²

Complete stand = floor space rent + basic stand construction

Basic stand construction incl. power supply 2kW
and consumption (8 – 20 m²): starting EUR 116 /m²

Plus the mandatory AUMA fee of EUR 0.60 /m² • Media fee
EUR 190.00 • Advertising package EUR 95.00
Prices do not include the applicable VAT.

**FAIRNET – attractive and individual stand construction solutions,
extensive services**

FAIRNET GmbH – Kerstin Steinhagen
Contact: +49 341 678-8489, kerstin.steinhagen@fairnet.de

fairgourmet – Your partner for trade fair catering

fairgourmet GmbH – Roland Schwenke
Contact: +49 341 678-7020, roland.schwenke@fairgourmet.de

NEW!

Register online as an exhibitor at:
www.messe-intec.com/registration/



Experience hospitality Leipzig style



After a long day at the trade fair, go downtown and relax in Leipzig's city center. With its cosmopolitan atmosphere, vibrant culture and charming hospitality, which attracted both Goethe and Schiller to the trade fair city, Leipzig offers a wide range of restaurants and cafés.

Do not miss the opportunity to enjoy some Leipzig specialties like the regional dish Leipziger Allerlei. Or take the time to go to a bar and try a Leipziger Gose, which is an original top-fermented, vitamin-packed beer specialty.

Anyone looking for some cultural variety should visit, for instance, Krystallpalast Varieté to enjoy good food and an exciting program.



This is where the industry meets

*The exhibition center: representative, modern,
and well-positioned – the optimal conditions
for your trade fair presentation.*

Opening hours for visitors:

February 5 – 7, 2019: 9 am to 5 pm

February 8, 2019: 9 am to 4 pm

Hotel service:

Tel.: +49 341 678-8725, hotelreservation@leipziger-messe.de

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