



November 2015

**B2B Oil & Gas Delegation to
Mexico**

22 – 26 November 2015

Join us for the oil & gas delegation to Mexico 22 – 26 November 2015

Danish Oil & Gas Technology Group, in co-operation with the Embassy of Denmark in Mexico City, organizes a business delegation to Mexico City and the area of the Mexican Gulf and you are invited.

Get introduced to this interesting market by participation in round-table-meetings, B2B meetings with potential business partners, meet local decision makers from the oil & gas industry at the ambassador's residence and not least use this opportunity to expand your network with other participating Danish companies as well as locals.

Focus will be on companies within the oil and gas sector, drilling companies, engineering companies, sub-supply to local contractors, maintenance and operations. We will be targeting key decision makers such as Technical/Operation Managers, Chief Engineers and Strategic Supply Chain/Procurement Managers.

Among the most relevant local companies, which we suggest meetings with are: PEMEX, Carso, Grupo Diavaz, Grupo R, Grupo Tradeco, MATYEP, Oro Negro, Petrofac, Seadrill, Ensco, Paragon Drilling and companies, which are well connected to e.g. PEMEX.

The comprehensive Energy Reform currently being implemented in Mexico is the most transcendent one in 75 years. It modernizes the country and opens up to investment opportunities for the private sector throughout the energy value chains. The main goal in the oil & gas industry is to attract new capital and state of the art technology, access deep-water and non-conventional reservoirs and increase natural gas and oil supply.

Opportunities in the value chain are to be found within construction and operation of refineries and petrochemical centers, construction and operation of pipelines and storage terminals, maintenance of the existing infrastructure, inspection and verification, construction of platforms and other oil and gas industry related services.

Turn to page 2 for program >>



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Facts

The price:
DKK 16,950 incl. up to two persons per company excl. VAT, traveling expenses, board and lodging.

To execute the event, a minimum of 10 companies are required. We reserve the right to cancel the event if not fulfilled.



Co-financed by
Ministry of Foreign Affairs of Denmark
The Trade Council

Mexico is the world's 10th largest exporter of oil, has the 13th largest oil reserve worldwide, is the 5th largest producer of natural gas in the world, has the 4th largest estimated shale gas reserves and is the 3rd supplier of crude to the US (acc. to PRO MEXICO, May 2015).

Preliminary program

Sunday, 22 November – Mexico City

- Check-in at the hotel
- Welcome meeting, introduction to Mexico and the program. Joint dinner at the hotel

Monday, 23 November – Mexico City

- Meetings with PEMEX' technical and purchase management
- Meeting with CNH, the national commission for oil & gas, SENER (The Ministry for Energy) or IMP (the Mexican Petroleum Institute)
- Networking reception at the Danish ambassador's residence with local Danish and Mexican companies in the oil & gas industry

Tuesday, 24 November - Mexico City

- Check-out from the hotel
- Meetings with private companies and local decision makers in the oil & gas industry
- Flight to the Tabasco area & check-in hotel

Wednesday, 25 November – Tabasco Area

- Meetings with private companies and local decision makers in the oil & gas industry
- Networking dinner with local players from the oil & gas industry - exchange of experience and knowledge from the market

Thursday, 26 November – Tabasco Area

- Check-out from the hotel
- Meetings with private companies and local decision makers in the oil & gas industry
- Departure for Denmark

Flight proposal will be sent out as soon as the delegation is set.

How do I Sign up?

Send an e-mail to Merethe Wrang, Merethe.wrang@dk-export.dk, **before 19 June 2015**, with indication of which companies/type of companies/business partners you have a special interest in

For references from former delegates or more information, please contact Merethe Wrang or Export Advisor Ana Nadine Luna, analun@um.dk, +52 (55) 5255 3405 ext. 137.