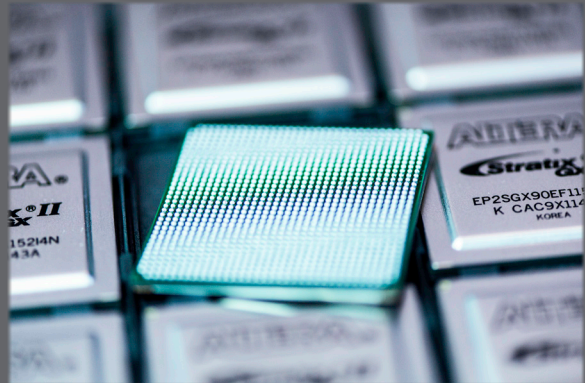


# Procurement & Purchasing Services



Do you work with an  
IDEA-certified independent  
distributor?

## Procurement & Purchasing highlights

- **Expert staff**
- **Professional logistics setup**
- **Global presence**
- **Superior technology** € ¢ €
- **Certified processes and inspectors**
- **Access to our EDGE system** € ¢ €

**emporium**  
PARTNERS

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# Procurement & Purchasing Services

## When procurement and purchasing are strategic decisions

Are you facing shorter product cycles? Increasing number of suppliers? Perhaps also an increased risk of supply chain obstacles?

The challenge is, your purchasing and sourcing account for a significant part of your overall costs. At Emporium Partners we work with clients to make strategically sound decisions when it comes to procurement and purchasing.

We offer a broad range of procurement and purchasing services. You automatically get access to our global network of suppliers. We have direct and solid relationships with many manufacturers worldwide. A strong relationship with leading component manufacturers, authorized distributors, OEMs as well as open market distributors, allows us to serve you in the most professional way.

When you take advantage of our procurement and purchasing services, you are choosing a professional approach to what you buy and how you buy it. Ultimately, this will allow you to reduce costs and free up liquidity and resources.

Emporium Partners is a member of IDEA - The Independent Distributors of Electronics Association; a global trade association dedicated to quality initiatives that provide responsible and ethical procurement solutions to the supply chain.

We use our global supplier network, which have all been vetted and approved to meet the highest quality standards. You can always turn to our expert staff if you need to place an order with complicated requirements.

In short, we make sure that you receive exactly the parts you need.

### Shortages Supply

Whether your need is due to fluctuation in lead-time or demand, at Emporium Partners we will conduct a global search and handpick the best solution to suit your needs.

### Obsolescence

When buying obsolete goods it is extremely important to

### Customer case

#### The Challenge

The client - a medical equipment manufacturer - was confronted with an 'End of Life Notification' from the component manufacturer for an x86 controller. Last Time Buy needed to be completed. The client contacted Emporium Partners in order to source a more cost effective solution.

#### Our Solution

At Emporium Partners we searched the global market to explore geographical price differences and stock levels in order to find the best solution for the client.

#### Outcome

We helped the client make a 13 % saving on a purchase by sourcing a more economical solution from another tested and approved manufacturer.

*"We have always placed our LTBs with our regular franchised supplier but after Emporium Partners helped us save 13 % in this specific case, we now pass our LTBs by them to ensure we understand the market and get the best deal"*

*Purchasing Manager, medical equipment OEM*

be highly selective with whom you buy from. At Emporium Partners you are guaranteed to receive the best quality, outstanding service and a competitive solution.

### End of life and last time buy

Manufacturers of components frequently end the production of your components. At Emporium Partners we have the solutions in place to find, fund and properly store your key components long term. Saving you time and money - furthermore, you will avoid production problems.

### Cost Reductions

You will most likely have a component budget and increased pressure to reduce costs. At Emporium Partners we can easily assist you with your analysis and the subsequent purchases saving you time and money.