



## VI. Inward Mission

*for Wine and Food Buyers*

### FACE-TO-FACE MEETINGS

*& Producer Company Visits*

**SPAIN  
LA RIOJA**

*February 28th and March 1st 2018*

*fer*

federación  
de empresarios  
de la rioja



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# Arriezu Vineyards

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	San Adrián
<b>Rue</b>	Santa Gema 28
<b>Site Web</b>	<a href="http://www.arriezuvineyards.com">www.arriezuvineyards.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	José Félix Arriezu
<b>Email</b>	<a href="mailto:info@arriezuvineyards.com">info@arriezuvineyards.com</a>
<b>Fonction</b>	ceo



## Détails sur votre organisation

At Arriezu Vineyards we focus on making high quality wine without overlooking our compromise with the earth and the environment in which our grapes grow.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: Spanish Organic wines from D.O.C. Rioja and D.O.Rueda**

At Arriezu Vineyards we focus on making high quality wine without overlooking our compromise with the earth and the environment in which our grapes grow. Fresh, fruitful & authentic wines.

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

J.F. Arriezu 2016 E de Esperanza 2015 Bloralix 2016 J.F. Arriezu 2015

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

.

# BODEGA DEL MONGE-GARBATI, S.C.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	San Vicente de la Sonsierra
<b>Rue</b>	Ctra. Rivas de Tereso, s/n
<b>Site Web</b>	<a href="http://www.vinaane.com">www.vinaane.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Eduardo Monge Aparicio
<b>Email</b>	<a href="mailto:bodegamg@yahoo.es">bodegamg@yahoo.es</a>
<b>Fonction</b>	Owner



## Détails sur votre organisation

Bodega del Monge-Garbati is a small, family owned winery located at the foothill of Mount Toloño, in the Sierra Cantabria in San Vicente de la Sonsierra. We elaborate modern and innovative wines, signature wines, gained from an exhaustive selection of grapes both in the vineyards and in the cellar.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: D.O.Ca. Rioja Wine**

#### COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

We produce 4 wines: VIÑA ANE CENTENARIA 2016 White, barrel fermentation, elaborated with 9 grape varieties from ancient vines (116 years) and other vineyards VIÑA ANE AUTOR 2014 Elaborated from grapes of all our vineyards, modern, fruity and very balanced wine. 100% Tempranillo VIÑA ANE SELECCIÓN 2014 Elaborated from grapes of two vineyards on the high hillside. 100% Tempranillo EL LABERINTO DE VIÑA ANE 2014 Unique and exclusive wine elaborated from grapes of extraordinary vines with concentrated and small grapes and best quality barrels. Completely different to the rest, only 900 bottles produced. 100% Tempranillo.

## Informations complémentaires

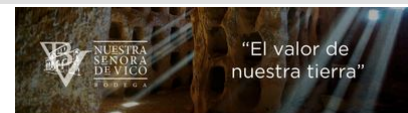
TOTAL VOLUME OF SALES (IN EUROS)

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# Bodega Nuestra Señora de Vico/ Conservas Virto

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Arnedo/ Calahorra
<b>Rue</b>	Parcela 80, P.I. El Raposal/ Crta. Murillo
<b>Site Web</b>	<a href="http://www.bodegavico.com/www.saborderioja.com">www.bodegavico.com/www.saborderioja.com</a>
<b>Type d'organisation</b>	Producer



[www.bodegavico.com](http://www.bodegavico.com)  
#seguimosavanzando

## Personne

<b>Nom</b>	Silvia Sáenz
<b>Email</b>	<a href="mailto:silvia@spanishgourmettrading.com">silvia@spanishgourmettrading.com</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

Through *Spanish Gourmet Trading* both companies, the Winery **Bodega Nuestra Señora de Vico** and the producer of tinned vegetables, premium marmelades and creams **Conservas Virto**, join their efforts to develop the international markets and guarantee their clients an effective, fast and competitive service.

Bodega **Nuestra Señora de Vico S.Coop.** was founded in 1957 by a group of winemakers from Arnedo and its surrounding area.

This cooperative winery has built up wide experience and expertise in the winemaking, ageing and selling process of Rioja wines and has now more than 400 members. Its modern and efficient facilities are adapted to the new winemaking techniques and the most demanding tastes.

We make wines with grapes produced in valleys and hills designated as Biosphere Reserve by UNESCO in 2003, located in the Iberian Mountain Range, which has a perfect microclimate for grape-growing.

These are the brands that we sell and that best represent the winery's philosophy:

- **Cantoblanco**
- **Ciencuevas:** Bacchus Plata to our Crianza 2012. Under this brand we produce too our **Organic Wine**. Reserva 2010 Tempranillo de Oro 2016. Crianza 2012 Tempranillo de Plata 2016.
- **Mocete:** Maceration Carbonique strongly awarded: Best Young Rioja Wine Concurso de Cosecheros de la Rioja 2014/ 2015. Baco de Oro 2015. Tempranillo de Oro 2016.

## Conservas Virto

In 1955, the Virto family began its journey in the world of canned vegetables in a small warehouse where they were at the time working as distributors of these preserves.

They eventually gained experience in this industry and after 20 years in 1975, Basilio Virto decided to make their own canned vegetables.

He then founded **Conservas Virto**, specializing in products such as artichokes, green beans and peaches, ensuring that the products offered met the quality and natural flavor requested by their customers.

In 1977 we incorporated a new generation, moved to our current location and gradually developed the wide range of products we can enjoy today.

Since then, with a third generation in the business, Conservas Virto has remained a family business while maintaining the taste of handmade, natural preserves that characterizes us.

Nowadays we have developed a new brand: **V Selección**. Under this brand we produce our premium vegetables, creams and marmelades.

Our last innovation are the organic canned vegetables.

## Domaines d'activités

### FOOD

- Other
- Tinned vegetables
- Organic products

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

**Producer company:** [Products offered: Rioja Wine -young, crianza, reserva, garnacha, maceration carbonique, organic- and canned vegetables -artichokes, peas, pears, mixed pickles, vegetable marmelades, creams, organics...-](#)

Rioja Wine: young red, white and rosé: brands CANTOBLANCO and CIENCUEVAS Reserva, Crianza, Organic, Garnacha: brands CIENCUEVAS maceration Carbonique: brand MOCETE. Very awarded. Very suitable for Gastronomy. Best Value for money. CONSERVAS VIRTO: a wide range of products, canned vegetables and fruits under brand SABOR DE RIOJA: [http://www.saborderioja.com/lang-en/4\\_sabor-de-rioja](http://www.saborderioja.com/lang-en/4_sabor-de-rioja) premium vegetables, marmelades and creams:

[http://www.saborderioja.com/lang-en/5\\_vseleccion](http://www.saborderioja.com/lang-en/5_vseleccion)

### COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

BODEGA NUESTRA SEÑORA DE VICO: Rioja Wine -young, crianza, reserva, maceration carbonique, organic,...- located in a UNESCO Biosphere Reservoir. Reserva 2010 Award Tempranillo de Oro 2016, Mocete Award Tempranillo de Oro 2016, Crianza 2012 Award Tempranillo de Plata 2016, 91 Falstaff points. CONSERVAS VIRTO: canned vegetables -artichokes, peas, pears, mixed pickles, vegetable marmelades, creams, organics...-. High range of products and capacities, high quality products with the best value for money.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

3.000.000



# BODEGA SEÑORIO DE LAS VIÑAS S.L,

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	LASRENA - LAGUARDIA
<b>Rue</b>	MAYOR S/N
<b>Site Web</b>	<a href="http://www.senoriodelasvinas.com">www.senoriodelasvinas.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	ERIKA VITERI LOPEZ DE AGUILERA
<b>Email</b>	<a href="mailto:bodega@senoriodelasvinas.com">bodega@senoriodelasvinas.com</a>
<b>Fonction</b>	wine maquer



## Détails sur votre organisation

BODEGA SEÑORIO DE LAS VIÑAS.SL.

From ends of XIX century, four generations of the Viteri`s family have devoted themselves to cultivate the grapevine in the Rioja Alavesa Area. The Vineyards of this family winery have a middle age of 60 years and spread over the regions of Laserna and Laguardia, achieving, year after year limited yields and ideal ripeness that produce grapes of balanced composition an wines with a very expressive character.

The vines are cultivated in a number of parcels, all under four hectares in extension and all very close to our winery location. This has made our wines have complex structure and personality derived from the terrior of these parcels for generations. Our wines have been exported during the last three years and have received international recognition and awards.

Using the most advanced technology in a modern winery in the centre of Laserna, we make about 250.000 litres of wine, most of which is red plus a small amount of white and rose.

The racemes are harvested by hand, in the traditional vintage baskets of 20 kg capacity avoiding the deterioration of the grape assuring it arrives at the winery in ideal conditions without problems of oxidation.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: D.O.RIOJA**

DESCRIPCION DE LOS PRODUCTOS

**COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

CERTIFICADOS Y PREMIOS ESTAMOS ABIERTOS A TODOS LOS MERCADOS

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

362000

# Bodegas Altanza, S.A.

## Raison sociale

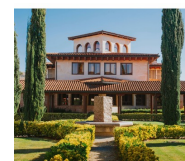
<b>Pays</b>	Spain
<b>Ville</b>	Fuenmayor
<b>Rue</b>	Ctra. Na. 232, km 419.5
<b>Site Web</b>	<a href="http://www.bodegasaltanza.com">www.bodegasaltanza.com</a>
<b>Type d'organisation</b>	Producer



BODEGAS  
ALTANZA

## Personne

<b>Nom</b>	Alberto Anoz
<b>Email</b>	<a href="mailto:alberto@bodegasaltanza.com">alberto@bodegasaltanza.com</a>
<b>Fonction</b>	Area Export Manager



## Détails sur votre organisation

*"Inspiration exists, but it has to find you working"...*

These well-known words, attributed to Picasso, aptly encapsulate the **Altanza spirit**. In our estate, the 160 ha vineyard and 50 ha olive grove are carefully managed throughout the year. Grapes from each terroir in the vineyard are destined to a wine of our range, according to their character. Thanks to our state-of-the-art facilities and nine French-oak vats, we are able to ensure refined and personalized winemaking. For ageing, we prefer French-oak barrels, always striving for an elegant, complex bouquet where fruit and oak aromas blend smoothly. Our wines symbolize the loyalty inspired by Rioja's rich winemaking tradition, but also the loyalty due to the current and more demanding consumer.

**Founded in 1998** as synonym of quality and balance, dedicated mainly to top reserva wines, Bodegas Altanza is a winery that emerges being distinguished for its identity, passion, the know-how and creativity producing great wines like the **Collection of Spanish Artists**. From the very beginning we did not want to be only another winery offering beautiful labels; we wanted to offer more than that. For example selecting only the most representative Spanish Artists for our luxury collection (Miró - Dalí - Gaudí - Goya - Sorolla), though it took time and effort to get the permission.

The young team of Bodegas Altanza has been working hard since the beginning getting to be the first reference of Spanish wine selling in China, and exporting more than 50% nowadays. We are a winery characterised by having a nostalgic but selective traditional component and we are a winery that characterises by having adapted to new times (English critics call it *new wave riojas*) investing in technology and offering elegant wines, aged mainly in French oak. Our wines remain nonetheless easy to drink and food-friendly, something that has given Rioja its reputation as a world wine region. Offering quality wines and by drinking **LEALTANZA** (name which actually comes from old Spanish and means LOYALTY) we are also introducing our clients into the magical word of wine, transmitting them our passion for the wine making, for our land, for our illusion, for our Tempranillo, for our culture, for our food, for our music, for our favourite sport, for our fiesta...

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### OTHER BEVERAGES

- Liquors, other

### FOOD

- Organic products
- Olive Oil

## Profils de coopération

## **Producer company: Bodegas Altanza, S.A.**

“Inspiration exists, but it has to find you working”... These well-known words, attributed to Picasso, aptly encapsulate the Altanza spirit. In our estate, the 160 ha vineyard and 50 ha olive grove are carefully managed throughout the year. Grapes from each terroir in the vineyard are destined to a wine of our range, according to their character. Thanks to our state-of-the-art facilities and nine French-oak vats, we are able to ensure refined and personalized wine-making. For ageing, we prefer French-oak barrels, always striving for an elegant, complex bouquet where fruit and oak aromas blend smoothly. Our wines symbolize the loyalty inspired by Rioja’s rich winemaking tradition, but also the loyalty due to the current and more demanding consumer. Founded in 1998 as synonym of quality and balance, dedicated mainly to top reserva wines, Bodegas Altanza is a winery that emerges being distinguished for its identity, passion, the know-how and creativity producing great wines like the Collection of Spanish Artists. From the very beginning we did not want to be only another winery offering beautiful labels; we wanted to offer more than that. For example selecting only the most representative Spanish Artists for our luxury collection (Miró - Dalí - Gaudí - Goya - Sorolla), though it took time and effort to get the permission. The young team of Bodegas Altanza has been working hard since the beginning getting to be the first reference of Spanish wine selling in China, and exporting more than 50% nowadays. We are a winery characterised by having a nostalgic but selective traditional component and we are a winery that characterises by having adapted to new times (English critics call it new wave riojas) investing in technology and offering elegant wines, aged mainly in French oak. Our wines remain nonetheless easy to drink and food-friendly, something that has given Rioja its reputation as a world wine region. Offering quality wines and by drinking LEALTANZA (name which actually comes from old Spanish and means LOYALTY) we are also introducing our clients into the magical word of wine, transmitting them our passion for the wine making, for our land, for our illusion, for our Tempranillo, for our culture, for our food, for our music, for our favourite sport, for our fiesta...

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Young experienced team in export (sales and logistic sector); close contact with the clients. Large variety of products: Wine DOCa. Rioja, Jerez Wines, Brandy, Organic Olive Oil. Since Bodegas Altanza launched Lealtanza Reserva 1998, its first wine, in the spring of 2002: ? The winery has successfully introduced its wines in over 40 countries; ? Bodegas Altanza has built a reputation of consistent quality at a fair price ? Lealtanza wines have received the recognition of the most influent wine critics in the international spectrum (Robert Parker, Stephen Tanzer, James Suckling etc); our wines have obtained awards at the main international competitions as Mundusvini, Berliner Wine Trophy, Decanter Awards, Concours Mondial de Bruxelles.

### **Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

5.500.000

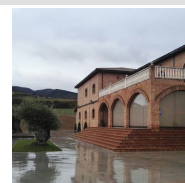
# BODEGAS ALVIA

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	VENTOSA
<b>Rue</b>	CAMINO DE VENTOSA S/N
<b>Site Web</b>	<a href="http://www.bodegasalvia.es">www.bodegasalvia.es</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	SILVIA ZABALO
<b>Email</b>	<a href="mailto:silvia@bodegasalvia.es">silvia@bodegasalvia.es</a>
<b>Fonction</b>	EXPORT MANAGER



## Détails sur votre organisation

Bodegas Alvia is located in La Rioja Alta, on the pilgrim road to Santiago de Compostela. Our brands, Livius and Mileto, are made from centenary and old vines respectively, harvested by hand in 15 Kg plastic boxes and aged in high quality French, American and Hungarian oak barrels. Artisan elaboration methods and new barrels transform the grapes into elegant and excellent wine, full of nuances which surprises the consumer pleasantly.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: BODEGAS ALVIA**

The winery is located in Rioja Alta on the pilgrim road to Santiago de Compostela. Our brands, Livius and Mileto are made from centenary and old vines respectively, harvested by hand in 15 Kg plastic boxes and aged in high quality Frech, American and Hungarian oak barrels. Artisan elaboration methods and new barrels transform the grapes into elegant and excellent wine, full of nuances which surprises the consumer pleasantly.

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

The wines we make are very personal, totally different from each other and have been awarded internationally. MILETO RANGE- Classic Rioja Style. Elegant and perfect for everyday MILETO YOUNG MILETO WHITE MILETO CRIANZA (Gold medal Berliner Wein Trophy 2015, Silver Medal Mundusvini 2014) MILETO RESERVA (Double Gold Medal WSWA 2016, 91 Points Decanter 2017, Silver Medal Tempranillos al Mundo 2016, Gold Medal Asia Wine Trophy 2015) MILETO LIMITED EDITION (Gold Medal Mundusvini) LIVIUS RANGE- HANDCRAFTED MONOVARIETAL WINES MADE FROM CENTENARY VINEYARDS LIVIUS TEMPRANILLO 100% (Gold Medal Tempranillos al mundo 2016, Gold Medal Mundusvini 2016, Gold Medal Berliner Wein Trophy, 91 points Wine Enthusiast 2015) LIVIUS GARNACHA 100% (Gold medal Sélections Mondiales des Vins) LIVIUS GRACIANO 100% (Gold medal WSWA 2016, 93 points Wine Enthusiast 2015, Gold medal Berliner Wein Trophy) LIVIUS WHITE FERMENTED IN CASK (92 points Tim Atkin 2016) LIVIUS ROSÉ FERMENTED IN CASK (90 points Tim Atkin 2016) We are focus on export and our international customers are very happy with quality. We are looking for importers/distributors in Horeca sector. We are interested in all countries, mainly Central Europe, Asian countries and USA.

# BODEGAS AMEZOLA DE LA MORA

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	TORREMONTALBO
<b>Rue</b>	PARAJE DE VIÑA VIEJA, S/N
<b>Site Web</b>	<a href="http://www.bodegasamezola.es">www.bodegasamezola.es</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	JOSE-FELIX ALVAREZ
<b>Email</b>	<a href="mailto:export@bodegasamezola.es">export@bodegasamezola.es</a>
<b>Fonction</b>	SALES MANAGER

## Détails sur votre organisation

Bodegas Amezola

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

**Producer company:** CHATEAU-LIKE BODEGA IN THE HEART OF THE RIOJA ALTA  
COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS  
QUALITY RIOJA WINES

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

900000

# Bodegas Castillo de Mendoza

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	San Vicente de la Sonsierra
<b>Rue</b>	Paraje de San Juan s/n
<b>Site Web</b>	<a href="http://www.castillodemendoza.com">www.castillodemendoza.com</a>
<b>Type d'organisation</b>	Producer



castillo de mendoza  
*bodegas y viñedos*

## Personne

<b>Nom</b>	Irene Burgoa
<b>Email</b>	<a href="mailto:comercial@castillodemendoza.com">comercial@castillodemendoza.com</a>
<b>Fonction</b>	Export manager



## Détails sur votre organisation

Bodegas Castillo de Mendoza is a family winery, with 40 Has of vineyard organic certified, located in San Vicente de la Sonsierra, La Rioja Alta, and worldwidely known for the extraordinary quality of its wines as well as its old vine growing tradition. The winery produces about 120000 bottles of quality wines.

The establishment of Castillo de Mendoza winery dates back to 1994, when the Mendoza family, descendants of several generations of wine growers, decided to resume the family tradition and thus fulfill one of their dreams: opening their own winery. An old distillery of the 17th, century restored and fitted out for its new use, will receive the winery's first years of life.

With the time, the eagerness to get the best quality for the elaboration and ageing of its wines makes the family build a new winery in the well known Paraje de San Juan, by an old windmill, at the foot of the medieval castle and surrounded by their own vineyards.

Equipped with the best and latest technology, the new winery, of 2800m2, combines modern facilities with an underground wine cellar dug in bare rock following the old tradition of this emblematic Riojan region.

These are our wines, three of them are organic ones:

- Noralba Blanco Organic Fermentado en Barrica 2017 - 90%Viura/10%Malvasía
- Vitarán Tinto crianza 2015 - 12 months in oak - 100%Tempranillo
- Noralba Tinto crianza organic 2015 - 18 months in oak - 80%Tempranillo/20%Graciano
- Castillo de Mendoza Reserva 2010 - 24 months in oak - 100%Tempranillo
- Castillo de Mendoza Autor organic 2015 - 24 months in oak - 100%Tempranillo
- Evento de Castillo de Mendoza Autor 2004 - More than 20 months in oak - 100%Tempranillo (91+ Parker Points)

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### FOOD

- Organic products

## Profils de coopération

**[Producer company: Noralba Blanco Organic Fermentado en Barrica 2017, Vitarán Tinto crianza 2015, Noralba Tinto crianza organic 2015, Castillo de Mendoza Reserva 2010, Castillo de Mendoza Autor organic 2015 and Evento de Castillo de Mendoza Autor 2004 \(91+ Parker Points\)](#)**

Bodegas Castillo de Mendoza is a family winery, with 40 Has of vineyard organic certified, located in San Vicente de la Sonsierra (La Rioja). The winery produces about 120000 bottles of quality wines. These are our wines: - Noralba Blanco Organic Fermentado en Barrica 2017 - 90%Viura/10%Malvasía - Vitarán Tinto crianza 2015 - 12 months in oak - 100%Tempranillo - Noralba Tinto crianza organic 2015 - 18 months in oak - 80%Tempranillo/20%Graciano - Castillo de Mendoza Reserva 2010 24 months in oak - 100%Tempranillo - Castillo de Mendoza Autor organic 2015- 20 months in

oak - 100%Tempranillo - Evento de Castillo de Mendoza Autor 2004 - More than 20 months in oak - 100%Tempranillo (91+ Parker Points)

#### COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

We have enough experience working in international markets and we are looking for mainly on trade imports. We are interested in countries of Europe, USA and Asia, as you propose in your documents. These are some of the awards obtained during the years 2015-2017: • Ecovino International Awards 2017 Castillo de Mendoza Autor 2015 – Gran Ecovino de Oro Noralba Blanco Fermentado en Barrica 2016 – Ecoracimo de Plata • Concours International des Vins Biologiques AMPHORE Castillo de Mendoza Autor 2015 – Gold Medal • Challenge International du Vin - Burdeos Castillo de Mendoza Autor 2015 – Gold Medal • Ecoracimos International Awards 2017 Castillo de Mendoza Autor 2015 – Ecoracimo de Oro Noralba Crianza 2014 – Ecoracimo de Oro Noralba Blanco Fermentado en Barrica 2016 – Ecoracimo de Oro • Decanter World Wine Awards 2017 Castillo de Mendoza Reserva 2010 – Bronze Medal Noralba Crianza 2014 – Bronze Medal Noralba Blanco Fermentado en Barrica 2016 – Bronze Medal • Berliner Wine Trophy - Germany Castillo de Mendoza Autor 2013 – Silver Medal • Decanter World Wine Awards 2016 Noralba Crianza 2013 – Silver Medal • Ecoracimos International Awards 2016 – Spain Castillo de Mendoza Autor 2013 – Ecoracimo de Plata • Ecovino International Awards 2016 – Spain Noralba Crianza 2013 – Ecovino de Plata • Asia Wine Trophy - Asia Noralba Crianza 2013 – Gold Medal • Challenge Millésime Bio 2016 – France Castillo de Mendoza Autor 2013 –Gold Medal Noralba Crianza 2013 – Bronze Medal • Premios Palacio - Feria del Vino y Alimentación Mediterránea 2015 – Spain Castillo de Mendoza Reserva 2008 – Gold Medal • Ecovino 2015 – Spain Noralba Crianza 2012 – Ecovino de Oro • Concours Mondial Bruxelles 2015 Castillo de Mendoza Autor 2012 – Grand Gold Medal Noralba Crianza 2012 – Gold Medal • Decanter World Wine Awards 2015 Castillo de Mendoza Autor 2012 – Bronze Medal Noralba Crianza 2012 – Bronze Medal

#### Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

400000

# BODEGAS CASTILLO DE SAJAZARRA

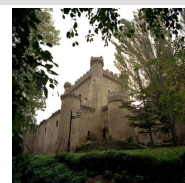
## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	SAJAZARRA
<b>Rue</b>	RIO S/N
<b>Site Web</b>	<a href="http://www.castillodesajazarra.com">www.castillodesajazarra.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	ALVARO RUANES
<b>Email</b>	<a href="mailto:alvaro@castillodesajazarra.com">alvaro@castillodesajazarra.com</a>
<b>Fonction</b>	DIRECTOR



## Détails sur votre organisation

Bodegas Castillo de Sajazarra began in 1973 with the purchase of the castle by the Líbano family and its recovery as a place for the elaboration and aging of wines that it had had in the past. The current building in the castle gardens creates an environment of unique beauty, together with the surrounding vineyard, forming an authentic "chateau". Currently there are almost 50 hectares of own vineyards in production (mainly tempranillo, but also graciano and garnacha) in the most extreme area of Rioja Alta, which gives our wines a day in the Atlantic character. The soils are calcareous and very poor clay, so the average productions range between 4,000 and 6,000 kilos per hectare. To get to achieve a perfect political maturity, expect a harvest very late, finish doing during the month of November. All the wines that we obtain in the elaboration after the American and French oak barrels, between 18 and 30 months, depended on the final product to be obtained. Apart from our Rioja reds we also produce a white and a rosé within the Denomination of Origin Alella, the names of the vineyards that we have in the place known as "Bell-Lloc" (beautiful place) located in the Catalan municipality of La Roca del Vallés.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### [Producer company: Crianza and Reserva Red Wines / White and Rosé Young Wines](#)

Bodegas Castillo de Sajazarra is a small winery located in Rioja Alta. We grow about fifty hectares and make wines only from our own grapes. We produce about 200.000 litres each year, only of "crianza" and "reserva" wines. These are our brands: - Solar de Libano Crianza and Solar de Libano Reserva, both of them in a classic style, with a long ageing in American barrels - Castillo de Sajazarra Reserva, typical but with modern aspects (more body and fruit, French oak) - Digma Reserva, made only in exceptional years in a modern style We have also a white and a rosé wine called Invita produced from our vineyards in Catalonia.

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

We produce kosher wines. We look for small importers selling to Horeca. We are selling in several parts of the world: Switzerland, USA, China, Japan and EU (Belgium, The Netherlands, Germany, Poland, Sweden, Austria) but we are looking for new ones in these countries or in others. We have sometimes sold in Canada (through SAQ and LCBO) and we already have an agent sending the wines to different tenders.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

860000,00



# Bodegas Covila

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Lapuebla de Labarca
<b>Rue</b>	Avda. Soto,26
<b>Site Web</b>	<a href="http://www.covila.es">www.covila.es</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Diana Serrano
<b>Email</b>	<a href="mailto:exportacion@covila.es">exportacion@covila.es</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

Bodegas Covila was founded in 1989 by a group of 60 vine growers in Lapuebla de Labarca, Rioja Alavesa, one of the main areas of DOCa Rioja. The fact that our partners own at the same time an important amount of vineyards - some 250 hectares or 1.5 million kilograms of grapes - allows us to produce wine from **our own grapes**. Thus we are able to guarantee our *quality from the grape growing to the wine making and ageing*.

Located in a short distance from our vineyards, our facilities are furnished with the latest technologies in order to ensure that all the steps in production are developed under optimum conditions. At present, we have 2 wine making rooms, fully equipped with controlled temperature stainless steel vats with a total capacity of 3 million litres. We employ the two main fermentation procedures for red wines: "carbonic maceration" and "de-stemmed grape maceration", so that we can produce high quality young wines as well as oak aged crianzas reserves and gran reserves. We also produce rosé and white wines made under controlled fermentation temperature.

Our facilities also include an oak barrel ageing warehouse, where there are 2,000 American and French oak barrels and with a further capacity of over 200,000 bottles in bottle racks.

Our products are currently nation wide distributed in the Spanish market and with a growing share in export sales. Our wines are sold in most of the EU countries, though we are looking forward to increase our sale network on these countries and some others.

***Come and taste our wide range of products.***

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### OTHER BEVERAGES

- Liquors, other

## Profils de coopération

**[Producer company: Rioja Wine : Young Wines \(White / Rose / Red\), Crianza , Reserva, Gran Reserva & Author Wine](#)**

**[COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS](#)**

We have a wide product portfolio completely market oriented and following most of our customer demands. At pre-

sent, our product range includes Young wines (red / white / rosé), barrel aged young wines (red / white barrel fermented \*), and red oak aged wines (crianza and reserva). Our main brand names are “Covila”, “Viña Guria”, “Mesa Mayor” and “Pagos de Labarca”. Our wines have been awarded with several quality prizes in important contests.

### **Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

# BODEGAS CUNA DE REYES, S.L.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	NAJERA
<b>Rue</b>	CTRA. NAJERA URUÑUELA
<b>Site Web</b>	<a href="http://www.cunadereyes.es">www.cunadereyes.es</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	ALFREDO CIRIA AYALA
<b>Email</b>	<a href="mailto:alfredo@cunadereyes.es">alfredo@cunadereyes.es</a>
<b>Fonction</b>	GENERAL MANAGER

## Détails sur votre organisation

Our winery was founded in 2000 in the town of Nájera (La Rioja), also known as the "Kings' Court" and, paying homage to this noble town, our wines were named Cuna De Reyes (Birth place of Kings). Tradition, love for the earth and its most precious asset, the wine, come from our ancestors. We continue the heritage of our forefathers though the quality of our wines and its wine making know-how. The art of making great wine starts in the vineyards and the daily care of the grapes. Our own grapes from La Rioja Alta are harvested, as well as those from contracted vintners in the area. The main varietal grape used is Tempranillo, with some Grenache and Mazuelo. The production of our wines follows the tradicional system of winemaking, but always traying to give our "special touch" for make diferent wines. Our modern facilities have cutting edge wine making technology. Up-to-date technology, tradition and know-how are the perfect mix to create our wines. You can get more information in our web page:

[www.cunadereyes.es](http://www.cunadereyes.es) (English version).

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### [Producer company: .](#)

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

# BODEGAS D MATEOS

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Aldeanueva de Ebro
<b>Rue</b>	Camino de los Agudos s/n
<b>Site Web</b>	WWW.BODEGASMATEOS.COM
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	CARLOS MORENO
<b>Email</b>	<a href="mailto:carlos@bodegasmateos.com">carlos@bodegasmateos.com</a>
<b>Fonction</b>	EXPORT MANAGER



## Détails sur votre organisation

Bodegas d Mateos is a familiar winery, but we are strongly committed to innovation and development.

We have three lines of wines:

- [La Mateo Colección de Familia brand](#), that is our **top range of wines**. La Mateo is an exclusive brand composed by Crianza, Reserva, Tempranillo Blanco oaked and Garnacha "Cepas Viejas". We launched this brand last year, and the wines have a complex profile with a marked terroir. The vineyards are meticulously selected and also use high quality barrels.

- [IN brand](#), more exclusive and different in the market, with **three single varietals** (100% Tempranillo White, 100% Garnacha and 100% Graciano). In this gama we have created wines with grapes from Rioja as Tempranillo Blanco and Graciano, and a great Garnacha (awarded with Gold Medal in Grenaches du Monde); something exclusive and different in the market. These are wines with more complex barrels, and with a unique image.

- [Navalдар brand](#), that is our **range of Rioja wines** more classic. Two young wines (white and red) and two oaked wines (Crianza and Reserva). All the wines have a common denominator, the Anglo-Saxon palate. In these wines we use french oak, medium toasts, with notes of ripe red and black fruits, very easy to drink, etc.

And we have created **Parlanchín** this year, a red Tempranillo and Garnacha wine, oaked 6 months, but fresh and an explosion of fruit on the palate, aimed to young people with a surprising and modern image.

Apart from our current ranges, we have another business line. It is the [personalization of the wines](#). We are working with these lines in Spain and in different countries around the world. We do not only change the labels for our clients, we even personalize the wine for our client.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### [Producer company: Bodegas d Mateos](#)

We have three lines of wines: - Navalдар brand, that is our range of Rioja wines more classic. Two young wines (white and red) and two oaked wines (Crianza and Reserva). All the wines have a common denominator, the Anglo-Saxon palate. In these wines we use french oak, medium toasts, with notes of ripe red and black fruits, very easy to drink, etc. - IN brand, more exclusive and different in the market, with three single varietals (100% Tempranillo White, 100% Garnacha and 100% Graciano). In this gama we have created wines with grapes from Rioja as Tempranillo Blanco and Graciano, and a great Garnacha (awarded with Gold Medal in Grenaches du Monde); something exclusive and different in the market. These are wines with more complex barrels, and with a unique image. - La Mateo Colección de Familia brand, that is our top range of wines. La Mateo is an exclusive brand composed by Crianza, Reserva, Tempranillo Blanco oaked and Garnacha "Cepas Viejas". We launched this brand last year, and the wines have a complex profile

with a marked terroir. The vineyards are meticulously selected and also use high quality barrels. And we have created Parlanchín this year, a red Tempranillo and Garnacha wine, oaked 6 months, but fresh and an explosion of fruit on the palate, aimed to young people with a surprising and modern image.

#### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Bodegas d Mateos is a familiar winery, with a long tradition of 7 generations dedicated to the vineyards cultivation. We are strongly committed to innovation and development. We are located in Aldeanueva de Ebro, core of Rioja baja wines. Through the years, in collaboration with CIDA (Government of La Rioja), we have made several projects of R&D&I, including the Tempranillo Blanco variety development, clonal selection of Riojan Graciano, Zero waste project (Residuo Cero), among others. The family owns more than 110 hectares of vineyards, and the predominant plantation is bush vines, with a clay loam soil. We use barrels from the best french and american cooperages: 85% french and 15% american. We are exporting to 12 countries in Europe, America and Asia. And one of our main business is the personalization of the wines. We are working with these lines in Spain and in different countries around the world. We do not only change the labels for our clients, we even personalize the wine for our client.

#### **Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

2 mill

# Bodegas David Moreno

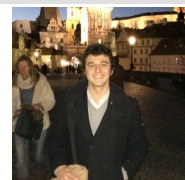
## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Badarán
<b>Rue</b>	Ctra. Villar de Torre s/n
<b>Site Web</b>	WWW.DAVIDMORENO.ES
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Rafael López-Alonso
<b>Email</b>	<a href="mailto:export@davidmoreno.es">export@davidmoreno.es</a>
<b>Fonction</b>	export manager



## Détails sur votre organisation

We are a familiar winery which is growing and expanding specially in international markets

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: BODEGAS DAVID MORENO**

David Moreno is a familiar winery located in Badarán. It is a moment of growth for us and we are specially focused to keep on expanding in international markets.

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

We elaborate high quality wines with the personality of David Moreno and his family. We keep the essence of the terroir from Rioja and respect the grape varieties, making at the same time, wine to for anyone, easy to enjoy.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

2.000.000

# BODEGAS DEL MEDIEVO, S.L.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Aldeanueva de Ebro
<b>Rue</b>	Cir. San Roque s/n
<b>Site Web</b>	<a href="http://www.bodegasdelmedievo.com">www.bodegasdelmedievo.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	LORENA RUIZ
<b>Email</b>	<a href="mailto:lorena@bodegasdelmedievo.com">lorena@bodegasdelmedievo.com</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

Medievo borns of the union of 4 families of wine growers and 2 winemakers. This fusion of ancestral lands and knowledge of innovative development have allowed us to have our exclusive wines as " White Tempranillo" " Graciano " as well as very traditional Gran Reservas or our most precious organic wines. Maintaining the essence of Rioja our wines surprise and charms in equal measure.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### FOOD

- Organic products

## Profils de coopération

### **Producer company: BODEGAS DEL MEDIEVO**

Medievo borns of the union of 4 families of wine growers and 2 winemakers. This fusion of ancestral lands and knowledge of innovative development have allowed us to have our exclusive wines as " White Tempranillo" " Graciano " as well as very traditional Gran Reservas or our most precious organic wines. Maintaining the essence of Rioja our wines surprise and charms in equal measure

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Specialized in unique varieties and special products like organic, but also with products of very good quality Price Specific References: Cofrade Semicrianza Tinto Cofrade Blanco -Viura -Sauvignon Cofrade Rosado Medievo Crianza Medievo Reserva Medievo Gran Reserva Tuercebotas White Tempranillo Tuerceboas Old Garnachas Tuercebotas Graciano Notas del Medievo Medievo White Organic Medievo Organic Red Medievo Crianza Organic Medievo Reserva Organic MDV Chardonnay Medievo Blanco Fermentado Last awards: Gold Medal Berliner Weine Trophy Gold Medal Asia wine award Gold Medal Rioja new vintage +92 points Peñín Top 10 Tim Atkins and Sara Evans Experience: 70% of the production export. We are interested in all markets

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

3000000

# Bodegas Domeco de Jarauta, S.L.

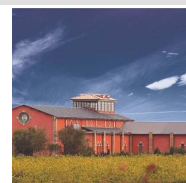
## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Aldeanueva de Ebro
<b>Rue</b>	Camino Sendero Royal 5
<b>Site Web</b>	<a href="http://www.bodegasdomecodejarauta.com">www.bodegasdomecodejarauta.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Jose Vicente Domeco de Jarauta
<b>Email</b>	<a href="mailto:info@bodegasdomecodejarauta.com">info@bodegasdomecodejarauta.com</a>
<b>Fonction</b>	Manager



## Détails sur votre organisation

With a history of vine-growing dating back generations, Domeco de Jarauta is based around the town of Aldeanueva de Ebro in Rioja Oriental. The winery itself was set up in 2005, and enthusiastic winemaker Jose Vicente Domeco de Jarauta produces a range of wines from young unoaked Joven through to a Crianza and Reserva, with ageing taking place in French and American oak

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### FOOD

- Organic products

## Profils de coopération

### **Producer company: Bodegas Domeco de Jarauta**

Familiar winery, producer of Rioja wines

**COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Rioja red wines Rioja white wine Export experience Family winery

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

1.000.000



# BODEGAS ESCUDERO

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Pradejón
<b>Rue</b>	Carretera N232 Km 364
<b>Site Web</b>	<a href="http://www.familiaescudero.com">www.familiaescudero.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Jesus Barranco
<b>Email</b>	<a href="mailto:ajbarranco@familiaescudero.com">ajbarranco@familiaescudero.com</a>
<b>Fonction</b>	



FAMILIA  
ESCUDERO

## Détails sur votre organisation

4th Generation winery established in 1852, always family owned and run, which produces high quality wines in both modern and classic style.

## Domaines d'activités

### FOOD

- Other
- Organic products
- Olive Oil

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: Traditional and modern Style Rioja from entry level to world class premium level.**

We offer both traditional classic and modern style Rioja from entry level to premium HEREDAD BIENZOVAL: (entry level) Red, rosé and white Our entry level Rioja. wine with a uncomplicated character yet very tasty and easy to drink. difficult to find better entry level wines. SOLAR DE BECQUER: (Classic traditional) Rioja. Joven, Crianza, Reserva and Gran Reserva. Classic Rioja without being oldfashioned. These wines have received numerous recognitions over the years because of their elegance, structure, harmony with the oak and, again, the softness of the wines. BECQUER: (mid-high end). Red, rosé and white. Also organic. Wines made from vineyards over 40 years old with a strong personality. The white and rosé are premium wines barrel aged and fermented in premium new oak. The Becquer Ecologico is the winner of Ecovino 2015. VINSACRO: (Premium) Neoclassic Style Rioja. Traditional old vines Rioja with more body and structure. Both Vinsacro and Vinsacro Dioro are elaborated with grapes from old vineyards up to 100 years old. These wines have been 90+ wines for over 20 years in a row. VIDAU: (premium) Vineyards over 120 years old. World-class! ARVUM: (premium) Again, vineyards over 120 years old. selected as "Best of the high end Rioja" in blind tasting.

# BODEGAS FERNÁNDEZ DE PIÉROLA SL

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	MOREDA DE ALAVA
<b>Rue</b>	CTRA. DE LOGROÑO S/N "FINCA EL SOMO"
<b>Site Web</b>	<a href="http://www.pierola.com">www.pierola.com</a> <a href="http://www.grupopierola.com">www.grupopierola.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	ZIGOR CORNAGO
<b>Email</b>	<a href="mailto:zigor.export@pierola.com">zigor.export@pierola.com</a>
<b>Fonction</b>	EXPORT MANAGER



## Détails sur votre organisation

Fernandez de Piérola winery, is born in 1996, with the aim to elaborate quality wines provided with a personality that distinguishes them from the marked standardization that are impregnated most of Riojan broths. With "single vineyard" philosophy, a vineyard-to-wine correlation is in our opinion so important that the wines must maintain a distinguished personality and reflect the singular characteristics of where they came from.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### Producer company: Grupo Piérola S.L.

Our philosophy is to make high quality wines. Their taste should convey some very singular characteristics that reflect our vineyards. We do not forget enological technique either. We want to provide connoisseurs with potent, well-structured red wines with body. They are meant to be balance to express the aromas of Tempranillo of Moreda de Alava. Our red wines should developed into good, complex, intense and elegant red wines. The aromas of our fresh white wines should maintain a warmth derived from the new oak where they were fermented, allowing a fruit-bearing, soft and balanced sensation. in 2009 we embarked in a new project with the incorporation to our vinyards of a new autochthonous grape variety, the White Tempranillo, discovered in 1988 as a natural mutation from the red one. This year was the first vinificación, going out to the market in the year 2011. In these six years the wine has had a great acceptance in all the markets by its aromas, freshness and personality, growing the sales every year in this type of wine, that very few wineries work. Piérola Group participates in this Trade Misión at first. Our purpose is to present our History, our winery philosophy and to announce our wines from our two wineries in DOCa, in Rioja Alta And in Rioja Alavesa, with the aim of finding an importer in different markets that we have uncovered (Austria, China, Czech Republic, France, Germany, Ireland, Japan, Republic of Korea, Latvia, Poland, Sweden, Turkey, United Kingdom).

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Award winning wines at every level, gaining more recognition year on year both in Spain & Worldwide... but our best award is our presence in most of the médium-high quality spanish restaurants and hotels. We'll present the wines bellow, from our two Rioja wineries, Bodegas Fernández de Piérola and FyA, our new proyect with a new and transgressive style of making wines in Rioja. - Bodegas Fernández de Piérola, DOCa Rioja (Rioja Alavesa): Fernández de Piérola White Viura Barrel Fermented 2014//Fernández de Piérola Tempranillo White 2016//Labraz Red Young Tempranillo 2015//Fernández de Piérola Red Crianza 2013// Fernández de Piérola Red Reserva 2008//Vitium Tinto Reserva 'Old Vines' 2010//Fernández de Piérola Tinto Gran Reserva 2004. Bodegas FyA, DOCa Rioja (Rioja ALta): FyA Bs, White Semisweet, 2015// Fya 8m, 8 months oak, 20015.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

8000000

# BODEGAS JAVIER SAN PEDRO ORTEGA

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	LAGUARDIA
<b>Rue</b>	CAMINO DE LA HOYA
<b>Site Web</b>	<a href="http://www.bodegasjaviersanpedro.com">www.bodegasjaviersanpedro.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	JAVIER SAN PEDRO ORTEGA
<b>Email</b>	<a href="mailto:export@bodegasjaviersanpedro.com">export@bodegasjaviersanpedro.com</a>
<b>Fonction</b>	GENERAL MANAGER



*Javier San Pedro Ortega*  
S L E V I N E Y A

## Détails sur votre organisation

**Javier San Pedro Ortega**, born in Laguardia, is the fifth generation of a wine-maker family. Javier produces his wines with grapes from his own vineyards because the San Pedro's Family own more than 100 hectares of vineyards in Laguardia.

That 5 year-old boy who cleaned his grandfather's winery, **produced his first wine in 2005** in his father's winery at the age of 17.

It is in the harvest of 2013, after 8 years giving his personal touch to the family winery, when he decided to **undertake his own project**. This is based on three different ranges of wine. On the one hand, *Cueva de Lobos*, it is defined by modern, aromatic and fun wines. On the other hand, *Viuda Negra*, it pretends recover old vineyards in order to obtain the best quality of each one. Moreover we cannot forget our *Anahi*, a semi-sweet white wine created and produced in honor of his mother.

This young project soon embodied and is called *BODEGAS JAVIER SAN PEDRO ORTEGA*. **An innovative winery with a young team looking for surprising you and differentiate from the traditional Rioja wine.**

We feel our wines have to tell a story. **They have to be singular, authentic and innovative wines.** They have to transmit the expression and authenticity of our land. Being produced and aged with the maximum respect but from a dynamic and contemporary vision.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Importer / Distributor: BODEGAS JAVIER SAN PEDRO ORTEGA**

Javier San Pedro Ortega, born in Laguardia, is the fifth generation of a wine-maker family. Javier produces his wines with grapes from his own vineyards because the San Pedro's Family own more than 100 hectares of vineyards in Laguardia. That 5 year-old boy who cleaned his grandfather's winery, produced his first wine in 2005 in his father's winery at the age of 17. It is in the harvest of 2013, after 8 years giving his personal touch to the family winery, when he decided to undertake his own project. This is based on three different ranges of wine. On the one hand, *Cueva de Lobos*, it is defined by modern, aromatic and fun wines. On the other hand, *Viuda Negra*, it pretends recover old vineyards in order to obtain the best quality of each one. Moreover we cannot forget our *Anahí*, a semi-sweet white wine created and produced in honor of his mother. This young project soon embodied and is called *BODEGAS JAVIER SAN PEDRO ORTEGA*. An innovative winery with a young team looking for surprising you and differentiate from the traditional Rioja wine.

### **PRODUCTS AND AREAS OF YOUR INTEREST**

This Project is based on three different ranges of wine. On the one hand, *Cueva de Lobos*, it is defined by modern, aromatic and funny wines. On the other hand, *Viuda Negra*, it pretends recover old vineyards in order to obtain the best

quality of each one. Moreover we cannot forget our Anahí, a semi-sweet white wine created and produced in honor of his mother. We feel our wines have to tell a story. They have to be singular, authentic and innovative wines. They have to transmit the expression and authenticity of our land. Being produced and aged with the maximum respect but from a dynamic and contemporary vision.

### **Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

1.000.000

# BODEGAS LEZA GARCIA, S.L.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Uruñuela
<b>Rue</b>	San Ignacio, 26
<b>Site Web</b>	<a href="http://www.bodegasleza.com">www.bodegasleza.com</a>
<b>Type d'organisation</b>	Producer



*Leza García*

## Personne

<b>Nom</b>	Fernando Leza Garcia
<b>Email</b>	<a href="mailto:bodegasleza@bodegasleza.com">bodegasleza@bodegasleza.com</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

Bodegas Leza García is a family business making and trading wine produced from our own vineyards. Our Bodega is located in the Rioja Alta, a historical area of Rioja, well known for the excellent quality of its wines.

Our family has been dedicated for generations to grape-growing and wine making, producing high quality wines to satisfy wine lovers. During the first part of the Twentieth Century, our grandfather Juan Leza Arenzana, started in the wine business.

We have received a legacy of caring for the land and a tradition of making the best wines.

We are family-owned wine producers, based on an integrated management of the vineyard and of the winery. We take care, and are proud of, the whole process – from the vineyards to the bottle. We grow our grapes in our Najerilla Valley vineyards, in the heart of the Rioja Alta.

We produce wines which are unique and have their own personality, showing the terroir and our own winemaking style and knowledge.

We remain true to our inherited winemaking values while offering different and modern wines, with their own personality, showing the terroir where the grapes are grown.

Our vineyards enjoy privileged weather conditions for growing grapes thanks to the confluence of Continental and Mediterranean climates with considerable temperature differences between day and night.

We pamper our vineyards throughout the growing season, from pruning to harvesting, to produce the best possible wines of high quality to satisfy lovers of good wines.

We are always searching for excellence, bringing in our wines all the best characteristics of the terroir.

We offer wines that show the inherited personality and values of good winemaking while offering modern, different and consumer friendly wines. We strive to highlight the singularity of our wines, showing the uniqueness of the vineyards where the grapes were grown.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

## **Producer company: Wines DOC Rioja**

We offer a range of wines with the terroir as the driving force: young reds, rosés and whites; red crianza, reserva and gran reserva. We have some wines very specific to our terroir and winemaker: Family Red; LG (red) and Nube (blush.) You may look us over at: [www.bodegasleza.com](http://www.bodegasleza.com). Our winery markets wines under different names: Valdepalacios and Leza García.

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

SYSTEM CERTIFICATION ISO 9001 SYSTEM CERTIFICATION ISO 14001 ""AWARDS"" "DECANTER ASIA WINE AWARDS 2017" LG DE LEZA GARCÍA 2012 # Bronce/Bronze "ASIA WINE TROPHY 2017" The International Wine Competition in the Capital City of Daejeon LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # ASIA GOLD "GILBERT & GAILLARD" INTERNATIONAL WINE GUIDE 2017 NUBE DE LEZA GARCÍA BLANCO SEMIDULCE 2016 # 89puntos NUBE DE LEZA GARCÍA TEMPRANILLO BLANCO 2016 # 87puntos NUBE DE LEZA GARCÍA VIURA&SAUVIGNON B. 2016 # 88puntos LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # 92puntos LEZA GARCÍA RESERVA 2011 # 91puntos "INTERNATIONAL WINE AWARDS 2017" NUBE DE LEZA GARCÍA BLANCO SEMIDULCE 2016 # Bronce/Bronze NUBE DE LEZA GARCÍA TEMPRANILLO BLAN. 2016 # Bronce/Bronze NUBE DE LEZA GARCÍA VIURA&SAUVIGNON B. 2016 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Plata/Silver LEZA GARCÍA RESERVA 2011 # Plata/Silver LG DE LEZA GARCÍA 2012 # Oro/Gold "THE WINE MERCHANT TOP 100 2017" LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 "DECANTER WORLD WINE AWARDS 2017 " LEZA GARCÍA TINTO RESERVA 2011 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Bronce/Bronze "INTERNATIONAL WINE CHALLENGE 2017" LEZA GARCÍA TINTO RESERVA 2011 # Plata/Silver "International Wine and Spirits Competition. IWSC 2017" LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Bronce/Bronze "ESPAÑA SELECCIÓN 2017" Concurso Nacional de Vino Español LG DE LEZA GARCÍA 2012 # Bronce/Bronze "BACCHUS 2017" NUBE DE LEZA GARCÍA VIURA&SAUVIGNON B. 2016 # Plata/Silver LEZA GARCÍA RESERVA 2011 # Plata/Silver "21. BERLINER WEIN TROPHY 2017" Der Internationale Weinwettbewerb in der Hauptstadt Berlin LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # BERLINER GOLD "MUNDUS VINI 2017" 20th Grand International Wine Award, Meininger 2017 LEZA GARCÍA TINTO RESERVA 2011 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Plata/Silver "CWSA 2017" CHINA WINE & SPIRITS AWARDS 中国环球葡萄酒及烈酒大奖 LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # GOLD MEDAL LEZA GARCÍA TINTO RESERVA 2011 # BRONZE MEDAL "Catavinum World Wine & Spirits Competition 2017" NUBE DE LEZA GARCÍA TEMPRANILLO BLANCO 2016 # Plata/Silver NUBE DE LEZA GARCÍA VIURA&SAUVIGNON B. 2016 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Plata/Silver LEZA GARCÍA RESERVA 2011 # Plata/Silver "TEMPRANILLOS AL MUNDO" TAM 2016 FEAE XI edición del concurso internacional itinerante. LEZA GARCÍA RESERVA 2011 # Gran Tempranillo de Oro, 96 points "BEST OF RIOJA TASTING 2016 AT MEININGER" LEZA GARCÍA RESERVA 2010 # TOP 100 "RIOJA 2017 SPECIAL REPORT" BY TIM ATKIN MW "CRUS BOURGEOIS" NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2015# 86 puntos LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # 88 puntos LEZA GARCÍA RESERVA 2010 # # 86 puntos LG DE LEZA GARCÍA 2012 # # 87 puntos "DECANTER ASIA WINE AWARDS 2016" LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Bronce/Bronze "DECANTER WORLD WINE AWARDS 2016 " LEZA GARCÍA RESERVA 2010 # Commended "INTERNATIONAL WINE CHALLENGE 2016" LG DE LEZA GARCÍA 2012 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Commended Wine "CHALLENGE INTERNATIONAL DU VIN" 2016 CDV Révélateur de talents! LG DE LEZA GARCÍA 2012 # Oro/Gold "MUNDUS VINI" 18th The Grand International Wine Award, Meininger 2016 LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Oro/Gold LG DE LEZA GARCÍA 2012 # Oro/Gold "BACCHUS 2016" XIV Concurso Internacional de Vinos LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Plata/Silver "GILBERT & GAILLARD" INTERNATIONAL WINE GUIDE 2016 NUBE DE LEZA GARCÍA BLANCO SEMIDULCE 2015# Oro/Gold NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2015# Oro/Gold LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Plata/Silver LEZA GARCÍA RESERVA 2010 # Oro/Gold+91points LG DE LEZA GARCÍA 2012 # Oro/Gold "Catavinum World Wine & Spirits Competition 2016" LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Plata/Silver LEZA GARCÍA RESERVA 2010 # Plata/Silver LG DE LEZA GARCÍA 2012 # Oro/Gold "TEMPRANILLOS AL MUNDO" 2015 FEAE. X edición del concurso internacional itinerante. LEZA GARCÍA RESERVA 2010 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2012 # Plata/Silver "RIOJA 2015 SPECIAL REPORT" BY TIM ATKIN MW "CRUS BOURGEOIS" Wines of the Year VALDEPALACIOS CRIANZA 2012 # 90 puntos "Shanghai International Wine Challenge 2015" LEZA GARCÍA TINTO FAMILIA 2007 # Bronce/Bronze LG DE LEZA GARCÍA 2008 # Bronce/Bronze "DECANTER ASIA WINE AWARDS 2015" LEZA GARCÍA RESERVA 2010 # Bronce/Bronze GUÍA PEÑÍN 2016; VALDEPALACIOS BLANCO COSECHA 2014 # 85puntos VALDEPALACIOS VENDIMIA SELECCIONADA 2012 # 86 puntos VALDEPALACIOS CRIANZA 2012 # 85 puntos NUBE DE LEZA GARCÍA BLANCO 2014 # 85 puntos NUBE DE LEZA GARCÍA SEMIDULCE BLUSH 2014 # 84 puntos LEZA GARCÍA TINTO FAMILIA 2011 # 88 puntos LEZA GARCÍA RESERVA 2009 # 87 puntos LG DE LEZA GARCÍA 2012 # 88 puntos "International Wine Guide 2015" NUBE DE LEZA GARCÍA BLANCO 2014 # Plata/Silver NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2014# Plata/Silver VALDEPALACIOS CRIANZA 2012# Plata/Silver LEZA GARCÍA TINTO FAMILIA 2011 # Plata/Silver LEZA GARCÍA RESERVA 2009 # Plata/Silver LG DE LEZA GARCÍA 2012 # Oro/Gold "CHALLENGE INTERNATIONAL DU VIN" 2015 CDV Révélateur de talents! LG DE LEZA GARCÍA 2011 # Bronce/Bronze INTERVINOS 2015; NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013#85puntos VALDEPALACIOS CRIANZA 2011 # 86 puntos LEZA GARCÍA TINTO FAMILIA 2011# 89 puntos LEZA

GARCÍA RESERVA 2008 # 90 puntos LEZA GARCÍA RESERVA 2009 # 88 puntos LG DE LEZA GARCÍA 2011 # 89 puntos "Catavinum World Wine & Spirits Competition 2015" VALDEPALACIOS CRIANZA 2012# Plata/Silver LEZA GARCÍA TINTO FAMILIA 2011 # Plata/Silver LEZA GARCÍA RESERVA 2009 # Plata/Silver LG DE LEZA GARCÍA 2011 # Plata/Silver GUÍA PEÑÍN 2015; VALDEPALACIOS ROSADO COSECHA 2013 # 87puntos VALDEPALACIOS VENDIMIA SELECCIONADA 2012 # 86 puntos VALDEPALACIOS CRIANZA 2011 # 88 puntos LEZA GARCÍA TINTO FAMILIA 2010 # 88 puntos LEZA GARCÍA RESERVA 2008 # 87 puntos LG DE LEZA GARCÍA 2011 # 89 puntos WINE UP 2014; VALDEPALACIOS TINTO 2013# 88 puntos NUBE DE LEZA GARCÍA BLANCO 2013 # 88,62 puntos NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013 # 88,77 puntos VALDEPALACIOS CRIANZA 2011 # 87,23 puntos LEZA GARCÍA TINTO FAMILIA 2011 #88,46 puntos LEZA GARCÍA RESERVA 2008 # 92,46 puntos LG DE LEZA GARCÍA 2010 # 92,08 puntos XXI Concurso de Vinos DOCa. Rioja - Premios Vendimia 2014 VINOS SINGULARES LEZA GARCÍA TINTO FAMILIA 2011 # III Clasificado "GILBERT & GAILLARD" INTERNATIONAL WINE GUIDE 2015 VALDEPALACIOS CRIANZA 2011 # Oro/Gold NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013# Oro/Gold LEZA GARCÍA TINTO FAMILIA 2011 # Oro/Gold LEZA GARCÍA RESERVA 2008 # Oro/Gold LG DE LEZA GARCÍA 2010 # Oro/Gold "Guía de vinos Wine Up!" Edición 2015 LEZA GARCÍA RESERVA 2008 # 92.46 puntos LG DE LEZA GARCÍA 2010 # 91.46 puntos LEZA GARCÍA TINTO FAMILIA 2011 # 88.2 puntos NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013 # 88.77 puntos NUBE DE LEZA GARCÍA BLANCO 2013 # 88.54 puntos VALDEPALACIOS TINTO 2013 # 87.79 puntos VALDEPALACIOS CRIANZA 2011; 87.13 puntos "CHALLENGE INTERNATIONAL DU VIN" 2014 CDV Révélateur de talents! LEZA GARCÍA TINTO FAMILIA 2011 # Plata/Silver LG DE LEZA GARCÍA 2011 # Plata/Silver "International Wine Guide 2014" NUBE DE LEZA GARCÍA BLANCO 2013 # Bronce/Bronze NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013# Bronce/Bronze VALDEPALACIOS CRIANZA 2011# Bronce/Bronze LEZA GARCÍA TINTO FAMILIA 2010 # Plata/Silver LEZA GARCÍA RESERVA 2008 # Plata/Silver LG DE LEZA GARCÍA 2011 # Oro/Gold "TEMPRANILLOS AL MUNDO" 2013 FEAE LEZA GARCÍA RESERVA 2008 # Tempranillo Oro/Gold "DECANTER WORLD WINE AWARDS" 2014; LEZA GARCÍA RESERVA 2009 # BRONCE "Catavinum World Wine & Spirits Competition 2014" NUBE DE LEZA GARCÍA BLANCO 2012# Plata/Silver NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013# Plata/Silver VALDEPALACIOS CRIANZA 2011# Plata/Silver LEZA GARCÍA TINTO FAMILIA 2011 # Plata/Silver LEZA GARCÍA RESERVA 2008 # Oro/Gold LEZA GARCÍA GRAN RESERVA 2006 # Plata/Silver LG DE LEZA GARCÍA 2008 # Oro/Gold LG DE LEZA GARCÍA 2011 # Oro/Gold GUÍA PEÑÍN 2014; VALDEPALACIOS TINTO COSECHA 2012 # 85puntos VALDEPALACIOS VENDIMIA SELECCIONADA 2011 # 87 puntos VALDEPALACIOS CRIANZA 2009 # 87 puntos LEZA GARCÍA TINTO FAMILIA 2008 # 88 puntos LEZA GARCÍA RESERVA 2006 # 88 puntos LEZA GARCÍA GRAN RESERVA 2004 # 88 puntos LG DE LEZA GARCÍA 2009 # 89 puntos WINE ADVOCATE (PARKER) VALDEPALACIOS CRIANZA 2008 # 85 puntos LG DE LEZA GARCÍA 2008 # 87 puntos "Catavinum World Wine & Spirits Competition 2013" LEZA GARCÍA TINTO FAMILIA 2009 # Plata/Silver LEZA GARCÍA RESERVA 2006 # Plata/Silver LEZA GARCÍA GRAN RESERVA 2004 # Plata/Silver LG DE LEZA GARCÍA 2008 # Plata/Silver LG DE LEZA GARCÍA 2009 # Oro/Gold GUÍA PEÑÍN 2013; VALDEPALACIOS TINTO COSECHA 2011 # 87puntos VALDEPALACIOS VENDIMIA SELECCIONADA 2010 # 86 puntos VALDEPALACIOS CRIANZA 2008 # 87 puntos LEZA GARCÍA TINTO FAMILIA 2009 # 88 puntos LEZA GARCÍA RESERVA 2006 # 88 puntos LG DE LEZA GARCÍA 2009 # 91 puntos

### Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)



# BODEGAS LUIS ALEGRE

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	LAGUARDIA
<b>Rue</b>	CTRA. NAVARIDAS S/N
<b>Site Web</b>	<a href="http://www.luisalegre.com">www.luisalegre.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Enara Basterrechea
<b>Email</b>	<a href="mailto:export@bodegasluisalegre.com">export@bodegasluisalegre.com</a>
<b>Fonction</b>	Export Director



## Détails sur votre organisation

Boutique winery located in the middle-age town of Laguardia, heart of Rioja Alavesa. We provide wine lovers with unique wines that express the authenticity of our land using indigenous grape varieties, sustainable and precision wine growing, innovative wine making and special wood care for wine ageing.

We own 55 hectares of vineyards which all are in a radius of 15 km maximum from the winery. This fact allows us to control all wine-growing processes through the year, using precision viticulture practices that consist in working each plot differently depending on the vineyard needs in that precise moment. From our three single vineyards grow five unique wines with different personalities that are shaped by the specific *terroirs*.

We are pioneers in wood working, customizing all our barrels "à la carte" for each of the wines. We are involved in the whole process of curing, fining and drying as well as in making periodical analysis of the components that influence the aromas of the wine.

Our single-vineyard *terroir* wines will transfer wine lovers wherever they are, to the origins of the specific Rioja land.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### Producer company: DOC RIOJA- SINGLE VINEYARD WINES

Looking to build longterm partnership with importers based in communication, trust and cooperation; that will be interested in representing a high quality Rioja Brand in their country.

### COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

Award winning wines at every level, in Spain and Worldwide. All our wines have at least 90 Points, whether it be from Robert Parker, Peñin or Tim Atkin MW, recognition sheet attached. Our main distribution channels are HORECA, and specialty stores. We also work in some countries with Premium supermarkets and chains with our entry level line. Bodegas Luis Alegre is in all two and three star Michelin Restaurants through Spain. We export to 15 countries and we are looking to expand our international distribution specifically in these countries: Holland, Switzerland, Denmark, Norway, Finland, UK, Ireland, Estonia, Lithuania, Latvia, Ukraine, Russia, Japan, Canada and USA.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

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# Bodegas Martínez Corta

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Uruñuela, La Rioja
<b>Rue</b>	Crtra Cenicero S/N
<b>Site Web</b>	<a href="http://www.bodegasmartinezcorta.com">www.bodegasmartinezcorta.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Esther Quintero
<b>Email</b>	<a href="mailto:export@bodegasmartinezcorta.com">export@bodegasmartinezcorta.com</a>
<b>Fonction</b>	



## Détails sur votre organisation

**Bodegas Martínez Corta** is the fourth generation dedicated to the Art of the Elaboration of Wines. We are located in **Uruñuela, heart of Rioja Alta**.

Our range of DOCa Rioja wines comes from the 70 hectares of vineyards (30-85 years) that we own in the heart of Rioja Alta. This allows us to control the quality and the design of the elaboration process of our products from the vineyard.

Our philosophy : " **vineyards with wisdom and wisdom in the vineyard** " , This together with traditional techniques and updated technology in the winery allows us to get high quality wines DOCa Rioja wines with character.

We have been recognized by important wine critics, wine magazines, wine guides (Parker, Tanzer, Peñín....) and for the final consumer.

### Brands:

#### CEPAS ANTIGUAS

**Cepas Antiguas** Private Selection 2016

#### SOROS

**SOROS** Red DOCa Rioja Crianza 2014

**SOROS** Red DOCa Rioja Edición Limitada 2012

**SOROS** Red DOCa Rioja Reserva 2012

#### TENTACIÓN

**Tentación Vendimia** Red Young DOCa Rioja 2016

**Tentación** Red Tempranillo DOCa Rioja 2016 (4-6 months barrel)

**Tentación** Red Grenache (centenarian vines) DOCa Rioja 2015

**Tentación** Rosé Grenache DOCa Rioja 2016

**Tentación** White Grenache DOCa Rioja 2016

**Tentación** MCV White DOCa Rioja 2015

More Information: <http://www.bodegasmartinezcorta.com/en/vinos>

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company:** [Bodegas Martínez Corta \(DOCa Rioja Wines\) Uruñuela \(La Rioja\)](#)

Our main target is to express the best of our vineyards and soils in our DOCa Rioja wines and to offer the best quality and expression in our brands at competitive prices. We have been recognized by important wine critics, wine magazines, wine guides (Parker, Tanzer, Peñín....) and by the final consumer.

#### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Our main target is to express the best of our vineyards and soils in our DOCa Rioja wines and to offer the best quality and expression in our brands at competitive prices. We have been recognized by important wine critics, wine magazines, wine guides (Parker, Tanzer, Peñín....) We are looking distribution in Belgium, Germany, France, UK, South America, México, Asia, Oceania, Russia Our offer of DOCa Rioja Wines: CEPAS ANTIGUAS Cepas Antiguas Private Selection 2016 SOROS SOROS Red DOCa Rioja Crianza 2014 SOROS Red DOCa Rioja Edición Limitada 2012 SOROS Red DOCa Rioja Reserva 2012 TENTACIÓN Tentación Vendimia Red Young DOCa Rioja 2016 Tentación Red Tempranillo DOCa Rioja 2016 (4-6 months barrel) Tentación Red Grenache (centenarian vines) DOCa Rioja 2015 Tentación Rosé Grenache DOCa Rioja 2016 Tentación White Grenache DOCa Rioja 2016 Tentación MCV White DOCa Rioja 2015 More Information: <http://www.bodegasmartinezcorta.com/en/vinos>

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

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# BODEGAS NAJERILLA

## Raison sociale

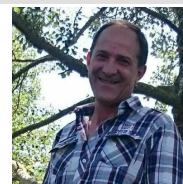
<b>Pays</b>	Spain
<b>Ville</b>	Arenzana de Abajo
<b>Rue</b>	Ctra. Anguiano s/n
<b>Site Web</b>	<a href="http://www.bodegasnajerilla.es">www.bodegasnajerilla.es</a>
<b>Type d'organisation</b>	Producer



*Bodegas Najerilla*

## Personne

<b>Nom</b>	IGNACIO FLAMARIQUE
<b>Email</b>	<a href="mailto:iflamarique@bodegasnajerilla.es">iflamarique@bodegasnajerilla.es</a>
<b>Fonction</b>	SALES MANAGER



## Détails sur votre organisation

### 1ª BODEGA RIOJA ALTA PRODUCTOR

ASOCIATTES: 300

PROPIA VINEYERARS 1100Ha

Bottels PRODUCCIÓN DE: 7.000.000

BARRILES: 2.500

Bottels EXPORTACIÓN: 800.000

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### [Producer company: Rioja companies: products offered. DOC Rioja wine](#)

1ª HIGH RIOJA WINERY PRODUCER MEMBERS: 300 OWN VINEYARDS: 1.000 Has LITERS ELABORATION: 6.000.000 L BARRIQUES: 2.500 BOTTLES DISTRIBUTION: 800.000 WINES White Viura 2016 - Rosé Grenache 2016 - Red Tempranillo 2016 - Red Crianza Tempranillo 2014 Red Crianza Grenache 2014 - Red Reserva Tempranillo 2010 - Red Reserva Tempranillo 2007 (old vines +100 years) Red Reserva Tempranillo Premium 2005 (old vines +100 years) MAIN EXPORT MARKETS: CHINA, USA, SWITZERLAND.. KEY CLIENTS: SUPERMARKET TESCO , BODEGAS EL COTO, UNITED WINERIES, PERNOD RICARD, BODEGAS FAUSTINO, BODEGAS LAN, BODEGAS PATERNINA, LUIS CAÑAS... TARGET MARKETS: JAPAN, CHINA, KOREA, GERMANY, FRANCE, UNITED KINGDOM, POLAND TARGET CLIENTS: BRANDS FOR INTERNATIONAL RELEASE: SEÑORIO DE VALDIESTRO / PURA CEPA.

### [COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS](#)

COUNTRIES OF INTEREST : JAPAN, CHINA, KOREA, FRANCE, GERMANY, UNITED KINGDOM, POLAN

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

.

# Bodegas Olmaza

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	San Vicente de la Sonsierra
<b>Rue</b>	Calvo sotelo,7
<b>Site Web</b>	<a href="http://www.bodegasolmaza.com">www.bodegasolmaza.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	José Gil
<b>Email</b>	<a href="mailto:info@bodegasolmaza.com">info@bodegasolmaza.com</a>
<b>Fonction</b>	Vinegrower/winemaker



## Détails sur votre organisation

Boutique wine cellar owned by 4 winegrowers and three different generations. Located on the golden mile of DOCa Rioja in San Vicente de la Sonsierra, it has 40 hectares of own vineyard. They elaborate 5 types of wine among which they are young, aging and reserve besides a white wine on lees. They won many awards with their wines and his quality is increasing every year.

Viña Olmaza ---- wine old vineyards Young red and white

Olmaza Author --- Crianza Selected vintage

Osluna ---- Special Reserve .

Every vintage is made by hand on old bush vines, they count on 3 varieties mainly, Tempranillo, Garnacha and Viura In addition to others in less percentage. Guided tours are offered in both Spanish, English and French. Visits include vineyard, winery and a medieval cave cellar situated on the hillside of the wonderful castle of San Vicente de la Sonsierra. Do not wait another second to know an authentic experience for your senses, visiting San Vicente de la Sonsierra and Bodegas Olmaza is a safe choice. In addition to being able to contemplate its beautiful landscapes, medieval castles and other places with a clear tourist interest.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

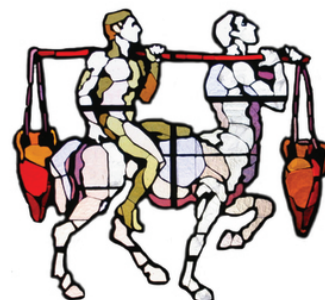
**Producer company: Young wine, Crianza wine (1 year and a half in oak barrels and 6 months aged in bottle), Selection of the year ( only in excellent vintages)**

We are VIGNERONS in San Vicente de la Sonsierra. We believe in our Terroir. Wines made with passion, love, enthusiasm. We are Three different generations working in the vineyards and making wine. We work in the vineyards, we make the wine in the cellar and we sell the product face to face to our customers.

# BODEGAS ONTAÑÓN

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Aldeanueva de Ebro
<b>Rue</b>	P.I.El tapiao C/Machín s/n
<b>Site Web</b>	<a href="http://www.ontanon.es">www.ontanon.es</a>
<b>Type d'organisation</b>	Producer



**ONTAÑÓN**  
BODEGA - MUSEO

## Personne

<b>Nom</b>	Leticia Perez
<b>Email</b>	<a href="mailto:leticia@ontanon.es">leticia@ontanon.es</a>
<b>Fonction</b>	



## Détails sur votre organisation

For Ontañón, our soil and good vineyards are the first and most important step in elaborating good quality wines. Nowadays, our family own more than 300Ha in Rioja and carry on the passion for the vineyards which has been part of our tradition for several generations.

In ONTAÑÓN we are focus on high quality wines, which will express the land where they come from.

Ontañón is the name of the mountain valley where for many generations our family has owned land. Our vineyards are, on average, about 750 metres above sea level with a combination of minerals-rich clay soil and some calcareous deposits. The climate is strongly influenced by the high elevation, but also by the Mediterranean weather patterns. This area experiences the greatest temperature shift, day to night, in all of Rioja, yet produces wine of amazing consistency and balance.

Ontañón wines are pure of fruit with a strong underpinning of acidity –true to where they come from but in a style that is unique to this distinctive parcel of land.

We are looking for long term relationships with our importers.

We consider them our ambassadors in their countries and aim to make them feel ONTAÑÓN as part of their family and business.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### FOOD

- Olive Oil

## Profils de coopération

### **Producer company: WINERY - MUSEUM ONTAÑÓN (RIOJA, RIBERA DEL DUERO & RUEDA)**

WE ARE LOOKING FOR LONG TERM RELATIONSHIPS. WE WANT TO CREATE BRAND AMBASSADORS OF OUR ONTAÑÓN FAMILY WINES. INTERESTED IN STRONG COOPERATION WITH OUR IMPORTERS/DISTRIBUTERS ANY COUNTRY.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

50.832.623 €

# BODEGAS PASTOR DIAZ S.L.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	ALDEANUEVA DE EBRO
<b>Rue</b>	AVDA GONZALO DE BERCEO, 91
<b>Site Web</b>	
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	GONZALO PASTOR
<b>Email</b>	<a href="mailto:comercial@pastordiaz.com">comercial@pastordiaz.com</a>
<b>Fonction</b>	DIRECTOR OF EXPORT



## Détails sur votre organisation

The Pastor Diaz Family has been growing wines, and producing olive oil for as long as anyone can remember. Bodegas Pastor Diaz have the latest winemaking and ageing equipment in a bodega which has been continuously extended over the year, always the aim of improving the quality of the wines. We label in three different brands: Castroviejo, Valdejimena & Castro Real; all of them from young wine to Gran Reserva wine. We also make a white and an organic wine also.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### FOOD

- Organic products

## Profils de coopération

### **Producer company: DOCa Rioja Wine**

The Pastor Diaz Family has been growing wines, and producing olive oil for as long as anyone can remember. Bodegas Pastor Diaz have the latest winemaking and ageing equipment in a bodega which has been continuously extended over the year, always the aim of improving the quality of the wines. We label in three different brands: Castroviejo, Valdejimena & Castro Real; all of them from young wine to Gran Reserva wine. We also make a white and an organic wine also. **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

"organic products"

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

1000000



# Bodegas Patrocinio

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Uruñuela
<b>Rue</b>	Ctra. de Cenicero, s/n
<b>Site Web</b>	<a href="http://www.bodegaspatrocinio.com">www.bodegaspatrocinio.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Matthias Pawlita
<b>Email</b>	<a href="mailto:mpawlita@bodegaspatrocinio.com">mpawlita@bodegaspatrocinio.com</a>
<b>Fonction</b>	export manager



## Détails sur votre organisation

BODEGAS PATROCINIO is a progressive, quality focused winery situated in the heart of Rioja's top subzone, Rioja Alta. We can assure complete traceability from plot to bottle as well as full control over the whole production process.

Wines are exclusively produced from our own 525ha of vineyards surrounding the winery. Thanks to the favorable microclimatic conditions and a diversity of soils we are able to produce a wide range of quality wines expressing the essence of Rioja Alta. The current, IFS and BRC certified winery is equipped with state of the art technology. In our barrel cellar, wines are aged in 3000 oak barriques of renowned coopers. At the product level, Bodegas Patrocinio offers wines expressing Rioja Alta's elegance combined with appetizing fruit flavors. Our traditional brand **Sancho Garcés**, is one step ahead of the classical Rioja style. Our winemaker Maria's range "**Lágrimas de María**" is a special edition coming with modern packaging and Braille on the labels.

**ZINIO** wines are made from 72ha carefully selected vineyards, the best of our total 525ha. These 20 to 80 years old vines are situated at altitudes of 450 to 590 meters asl. ZINIO is our most expressive and complex range: **ZINIO Garnacha, ZINIO 200, ZINIO Vendimia Seleccionada, ZINIO Reserva and ZINIO Selección de Suelos**.

Today, with these ranges the winery produces a large variety of different wines, thus being able to offer an appropriate product for nearly every Rioja wine consumer worldwide.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### [Producer company: DOCa Rioja wine](#)

BODEGAS PATROCINIO is a progressive, quality focused winery situated in the heart of Rioja's top subzone, Rioja Alta. We can assure complete traceability from plot to bottle as well as full control over the whole production process.

Wines are exclusively produced from our own 525ha of vineyards surrounding the winery. Thanks to the favorable microclimatic conditions and a diversity of soils we are able to produce a wine range of quality wines expressing the essence of Rioja Alta. The current, IFS and BRC certified winery is equipped with state of the art technology. In our barrel cellar, wines are aged in 3000 oak barriques of renowned coopers. At the product level, Bodegas Patrocinio offers wines expressing Rioja Alta's elegance combined with appetizing fruit flavors. Our brand "**SANCHO GARCÉS**", is one step ahead of the classical Rioja style. Our winemaker Maria's range "**LAGRIMAS DE MARIA**" is a special edition coming with modern packaging and Braille on the labels. Last but not least, our "**ZINIO**" wines are of limited production and selected from the best of our old vineyards. Today, with these ranges the winery produces a large variety of

different wines, thus being able to offer an appropriate product for nearly every Rioja wine consumer worldwide.

#### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

we offer a variety of wines in 3 different lines: - traditional Rioja wines - winemaker María's modern signature wines - terroir focused wines strengths: - BRC and IFS certification, carbon footprint. - one of only 24 Rioja wineries with certified origin Rioja Alta (of 600+ Rioja producers) - among the top 15% of Spain's exporting wineries (ICEX data) exporting to 25+ countries. - wide range of marketable, award-winning quality wines - owned by 200 wine-grower families from Uruñuela, a town of less than 1000 inhabitants in the heart of Rioja Alta - A personal connection to the land and the families' 100% minority shares in the company guarantee long-term, stable business. - Social impact: we take a great responsibility to the local community and economy. - 80% women among executives and workers - 525ha own vineyards + a special microclimate allow stable production each year - Extraordinary geology: many different soils add complexity to our wines. We are pioneers in soil mapping and terroir research on soils' influence in the wines.

#### **Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

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# Bodegas San Esteban

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Murillo de Río Leza
<b>Rue</b>	Ctra. Agoncillo, S/N
<b>Site Web</b>	<a href="http://www.bodegassanesteban.com">www.bodegassanesteban.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Juan Diez
<b>Email</b>	<a href="mailto:juan@idewine.net">juan@idewine.net</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

San Esteban was the first cooperative winery built in La Rioja (1953) and was composed of 16 members at that time. A modest modernization of the facilities started in the 80s by incorporating stainless steel tanks. In 2000 a major expansion was approved, with the latest technology in terms of production and bottling.

The origin of the grapes is exclusively from our own vineyards. Our vineyard includes 550 hectares of old vines, the oldest is from 1900.

Located where the Jubera River meets the Leza River, our vineyards are planted on clay-ferrous soils at an altitude between 407 and 420 meters.

The Mediterranean climate has well distributed rainfall throughout the year. The result is the highest quality of grapes, whose production is naturally regulated by the natural water experienced by the plant.

The experience and enthusiasm of our grape growers, advised by our experts, do the rest, thus obtaining outstanding results of our best terroirs.

The grapes which constitute the basis for our wines enter inside the winery at their optimum level of ripeness and under total oenological control.

There is meticulous expert advice from technical staff at vineyards in order to control the annual cycle of the vineyard. From pruning to the treatments to be performed, each plot is thoroughly monitored so that the final product of a top quality of wine is ensured.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### [Producer company: Bodegas San Esteban](#)

Bodegas San Esteban is one of the oldest cooperatives of vineyards in Rioja. We offer extraordinarily unique wines elaborated from old vines and autochthonous grapes Tempranillo and Viura.

### [COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS](#)

We are looking for new importers and distributors to expand our markets, and we think now is the perfect time to do it. We would like to build long term business relations. We can offer an excellent opportunity of distribution in exclusivity for your market. Bodegas San Esteban currently sell and distribute in Spain and Netherlands. The portfolio of wines we offer is red with Tierras de Murillo, aged with Tierras de Murillo Crianza and premium with our wine Antique. We also have white and rosé wines with the same brand Tierras de Murillo. Please check for more details of each wine

in our website <http://www.bodegassanesteban.com/our-wines.html> where you can download the technical sheets.

### **Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

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# BODEGAS SAN PRUDENCIO S.A

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	MOREDA
<b>Rue</b>	CTRA DE VIANA KM 1
<b>Site Web</b>	<a href="http://www.envitewine.com">www.envitewine.com</a>
<b>Type d'organisation</b>	Producer



"People forget what is said and what is done,  
but never forget what they feel with you"

## Personne

<b>Nom</b>	IÑAKI MARTINEZ DE ALBENIZ PRECIADO
<b>Email</b>	<a href="mailto:inakialbeniz@bodegasanprudencio.es">inakialbeniz@bodegasanprudencio.es</a>
<b>Fonction</b>	Commercial Manager



## Détails sur votre organisation

**Bodegas San Prudencio** is born from the question: **"What can we do for wine?"**

And the answer is: **"More and better wines! From different vineyards, with different and unique personalities."**

**Wines from completely different terroirs** and Bodegas San Prudencio travels the long road that goes from traditional to unexplored areas, from young to old vineyards... all throughout this pathway, wines with unique personalities **emerge as different expressions of nature.**

In this innovative winery surrounded by vineyards and mountains and located in Moreda de Alava – Rioja Alavesa, the most famous grape producing area of Spain, **two worlds are united: Traditional viticulture and environmentally sustainable practices.**

Marcos and Ruben Saenz are the first generation of winemakers in a family with a long agricultural tradition therefore the experience and knowledge of their ascients are the values that guide them plus a deep respect for nature **avoiding any viticultural practice that do not respect the natural vegetative cycle of the vineyards.**

**Envite Wines are the awesome result of Saenz Lopez's brothers philosophy!!**

Wine list:

Cueto ( red wine: young, crianza & reserva)

Envite ( red wine: young & crianza and young white wine & rosé wine)

Envite Zero Sulphites (semicrianza red wine)

Envite Seduccion ( semisweet white wine)

depadre Coupage & depadre Garnacha (author wine)

Conclave (Family wine)

Malizia (Ice wine)

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: DOCa RIOJA**

Bodegas San Prudencio is born from the question: "What can we do for wine?" And the answer is: "More and better wines! From different vineyards, with different and unique personalities." Wines from completely different terroirs and Bodegas San Prudencio travels the long road that goes from traditional to unexplored areas, from young to old vineyards... all throughout this pathway, wines with unique personalities emerge as different expressions of nature. In this innovative winery surrounded by vineyards and mountains and located in Moreda de Alava - Rioja Alavesa, the most famous grape producing area of Spain, two worlds are united: Traditional viticulture and environmentally sustainable practices. Marcos and Ruben Saenz are the first generation of winemakers in a family with a long agricultural tradition therefore the experience and knowledge of their ascients are the values that guide them plus a deep respect for nature avoiding any viticultural practice that do not respect the natural vegetative cycle of the vineyards. Envite Wines are the awesome result of Saenz Lopez's brothers philosophy!! Wine list: Cueto ( red wine: young, crianza & reserva) Envite ( red wine: young & crianza and young white wine & rosé wine) Envite Zero Sulphites (semicrianza red wine) Envite Seduccion ( semisweet white wine) depadre Coupage & depadre Garnacha (author wine) Conclave (Family wine) Malizia (Ice wine)

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

# BODEGAS SONSIERRA

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	SAN VICENTE DE LA SONSIERRA
<b>Rue</b>	PASEO DE LOGROÑO 3
<b>Site Web</b>	<a href="http://www.sonsierra.com">www.sonsierra.com</a>
<b>Type d'organisation</b>	Producer

*Sonsierra*

RIOJA  
DENOMINACIÓN DE ORIGEN CALIFICADA  
RIOJA ALTA

## Personne

<b>Nom</b>	ARANTXA GASTON
<b>Email</b>	<a href="mailto:fernando@sonsierra.com">fernando@sonsierra.com</a>
<b>Fonction</b>	ADMINISTRATION



## Détails sur votre organisation

Bodegas Sonsierra is located in San Vicente de la Sonsierra, Rioja Alta. Almost everything we are, we owe to our land. The name means "under the mountains", and describes a place where wine has helped shape an extraordinary natural, historical and cultural landscape.

One could even argue that Rioja wine was born in this particular area, as demonstrated by the evidence of ancient winemaking practices found here (prehistoric remains, wine-related architecture and a cultural heritage of immense value).

The outstanding singularity of our wines has placed them among the most reputed in Rioja. Very fine and aromatic in their youth, they turn out well-balanced with a delicate bouquet once they have been aged.

We are a winery with great capacity of production. Although we have our own brand "Sonsierra" we also have capacity to bottle wines with other brands.

Please, do not hesitate to request an appointment for the 1st of March and visit our winery. Please find some pictures of our winery in the following link <http://sonsierra.com/es/galeria>

You can also find some pictures of our winery in the following link <http://sonsierra.com/en/gallery>

Twitter: [@BodegaSonsierra](https://twitter.com/BodegaSonsierra)

Facebook: <https://es-es.facebook.com/bodegas.sonsierra/>

Instagram: [@bodegas.sonsierra](https://www.instagram.com/bodegas.sonsierra)

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: BODEGAS SONSIERRA**

Bodegas Sonsierra is located in San Vicente de la Sonsierra, Rioja Alta. Almost everything we are, we owe to our land. The name means "under the mountains", and describes a place where wine has helped shape an extraordinary natural, historical and cultural landscape. One could even argue that Rioja wine was born in this particular area, as demonstrated by the evidence of ancient winemaking practices found here (prehistoric remains, wine-related architecture and a cultural heritage of immense value). The outstanding singularity of our wines has placed them among the most reputed in Rioja. Very fine and aromatic in their youth, they turn out well-balanced with a delicate bouquet once they have been aged.

**COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

We are a winery with great capacity of production. Although we have our own brand "Sonsierra" we also have capacity to bottle wines with other brands. Please, do not hesitate to request an appointment for the 1st of March and visit our winery. Please find some pictures of our winery in the following link <http://sonsierra.com/en/gallery> \*Sonsierra Selección Tempranillo Red Wine. Young and authentic. An animated wine with great freshness and fruitiness. \*Sonsierra Selección Viura White Wine. Frangant and lively. A fruity white wine with a hint of citrus. \*Sonsierra Selección Tempranillo Rosé Wine. Fresh and bold. Sonsierra's freshest, breeziest wine. \*Sonsierra Crianza red wine. Balanced and well-rounded. A wine with agreeable hints of fruit and vanilla. \*Sonsierra Reserva red wine. Noble and elegant. A wine that reveals seductively spicy notes. \*Sonsierra Gran Reserva red wine. Aristocratic and enveloping. Long, silky and enveloping. \*Sonsierra Crianza Vendimia Seleccionada red wine. Original and expressive. An original wine with a well-rounded mouth feel. \*Sonsierra Tempranillo Blanco white wine Barrel Fermented. Aromatic and captivating. Sonsierra's most original white wine. \*Sonsierra White wine Barrel Fermented. Intense and complex. Great aromatic intensity and balanced acidity \*Androsela Semi Sweet. Delicate and suggestive. Subtle, attractive aromas. \*Pagos de la Sonsierra Reserva Red Wine. Select and refined. A very special aged wine with great personality. \*Perfume de Sonsierra Red Wine. Sublime and exclusive. The aroma of the Sonsierra landscape in a bottle

**Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

3.000.0000€



# Bodegas Taron

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	TIRGO
<b>Rue</b>	CTRA. MIRANDA S/N
<b>Site Web</b>	<a href="http://www.bodegastaron.com">www.bodegastaron.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	GONZALO SALAZAR DE GURENDES
<b>Email</b>	<a href="mailto:gsalazar@bodegastaron.com">gsalazar@bodegastaron.com</a>
<b>Fonction</b>	Managing Director

## Détails sur votre organisation

All our wines are made exclusively with grapes from our vineyards in one of the most famous *terroirs* in Rioja Alta, a district protected from the cold north winds by the Montes Obarenes and in whose soils we can find the secret which gives our wine the ideal qualities necessary for cask ageing. You can see photographs of our vineyards on our website [www.bodegastaron.com](http://www.bodegastaron.com)

These lands are difficult to cultivate because you must show a great care on the vine so it could reach the ideal point of ripening. On the other hand, those cares are shown in our strong-personality wines, since we are the Rioja winery located farthest North.

All our wines are awarded with the top quality price-ratio mark in Peñin Guide and have obtained international awards in Decanter World Wine Awards, Concours Mondial de Bruxelles, International Wine Challenge, Tempranillos al Mundo, etc.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### Producer company: DOCa Rioja wine

Our range of wines: • TARON WHITE (Viura 100%) • TARON ROSÉ, with a blend of white and red grapes unique in Spanish Rosé wines • TARON TEMPRANILLO (Tempranillo 100%) • TARON 4M (semi-crianza, 4 months of oak ageing) (91 pts Peñin Guide) • TARON CRIANZA (12 months of oak-cask ageing) • TARON RESERVA (made with our oldest vines, 14 months oak ageing). New Release: TARON CEPAS CENTENARIAS (93 Peñin points): flavourful, powerful and concentrated wine whose elegance captures the soul of the Tempranillo centenary vines, surviving the passing of time on our historic Rioja Alta terroir.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

1600000

# BODEGAS VALDEMAR

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	OYON
<b>Rue</b>	CAMINO VIEJO DE LOGROÑO, 24
<b>Site Web</b>	<a href="http://www.valdemar.es">www.valdemar.es</a>
<b>Type d'organisation</b>	Producer

# Bodegas Valdemar

## Personne

<b>Nom</b>	ROBERTO ALONSO
<b>Email</b>	<a href="mailto:adedios@valdemar.es">adedios@valdemar.es</a>
<b>Fonction</b>	EXPORT DIRECTOR



## Détails sur votre organisation

The best histories are always those we share; ours began over 125 years ago and has been written day by day by five generations of the same family. All have contributed their passion, their ideas and their personality to create what Bodegas Valdemar is today.

Each of them has transmitted their values and understanding of wine to the next generation.

Focusing always on the grapevine and on local varieties, we have searched for distinction based on the personality of the estate, consistently working with our own vineyards in Rioja Alavesa, Rioja Alta and Rioja Baja.

Our vineyards, as well as the wines coming from them, reflect Valdemar personality. We have single plots, such as Las Seis Alhajas or Las Canteras; prestigious vineyards, such as the Finca Alto Cantabria; or one of the most important of all of Rioja, Finca del Marquesado.

- Conde Valdemar was born with the spirit of joining tradition and innovation.
- Inspiración Valdemar is a commitment to working in microplots, using local Rioja grapes to create modern wines, differentiated from each other.
- Finca del Marquesado is the fruit of the third generation that discovered this stunning estate of over 35 years, origin of a wine that is as unique as the estate.
- Fincas Valdemar reflects our personality and our hallmark in different wine regions of origin, maintaining the essence of each area.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### Producer company: Bodegas Valdemar

Bodegas Valdemar is a family-owned company founded in 1889. Based in Rioja, it's managed nowadays by the family's 5th Generation. Working only with grapes from its own vineyards, its wines are present in aprox. 60 countries all over the world. The wines combine always quality with a touch of innovation and are available under different brands, going from the flagship Rioja brand Conde Valdemar to the more surprising and premium Inspiración Valdemar and the new Finca del Marquesado and Fincas Valdemar ranges, each brand with its own personality and style.

### COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

.- Diverse range of wines with different styles and regions (Rioja D.O.Ca and Ribera del Duero D.O.) for different market segments / strategies .- Family owned company producing Estate Bottled wines with grapes from its own vineyards (300 Has.) .- Export-oriented and established company, present in aprox. 60 countries. .- ISO Quality Certification .- Brand of the Decade and one of the 5 Best Rioja Houses in the last 25 years by Wine & Spirits (USA) .- 3 Wine Specta-

tor Top 100s with different styles and colours of wines .- Consistent quality and ratings.

### **Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

.

# Bodegas VALENCISO

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Ollauri
<b>Rue</b>	Ctra Ollauri Najera 0,4
<b>Site Web</b>	<a href="http://www.valenciso.com">www.valenciso.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Luis Valentin
<b>Email</b>	<a href="mailto:diegosantana@valenciso.com">diegosantana@valenciso.com</a>
<b>Fonction</b>	Chairman



## Détails sur votre organisation

Bodegas VALENCISO was founded in 1998, when Luis Valentin and Carmen Enciso, decided to merge their last names and start a unique dream of producing a unique and single wine from Rioja Alta. Nowadays days, located in Ollauri in the heart of the tradition of Rioja, VALENCISO is committed in the vinification of unique elegant wines, expressing and showing the delicassy of the Northen Tempranillo.

VALENCISO express the elegance and the finesse of the Tempranillo due to their commitment with the whole vinification process which starts at the vineyards. 22 hectares of Tempranillo in clay calcarium soils in the Ollauri area, controlled under the sustainable viticulture practices, and also integrating byodinamic and organic practices to express the terroir of Rioja. All of our wines are fermented and sedimented in concrete vats and our reds are aged in French oak.

We produce every year around 100,000 bottles and we export to 38 markets, all of our distribution is done in HORECA and private clients, hence our winery reputation and profile workwide.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### [Producer company: Bodegas VALENCISO](#)

We have a range of 3 wines, however most of our production is in our VALENCISO Premium red, all of our wines have awards and recognition in the international press, and also are distributed in the most prestige and renowned places in the globe

### [COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS](#)

VALENCISO PREMIUM RED 2010: 100% Tempranillo from Rioja Alta, fermented in concrete and aged in French Oak, after the aging is estabilize in concrete vats before bottling. VALENCISO PREMIUM RED 2011: 100% Tempranillo from Rioja Alta, fermented in concrete and aged in French and Russian Oak, after the aging is estabilize in concrete vats before bottling. VALENCISO WHITE BARREL FERMENTED 2016: 70 viura and 30 White grenache, from centenary vines, fermented and aged in Causcasic oak for 9 months VALENCISO ROSADO FERMENTADO EN LIAS 2016: 100% Tempranillo, from " saigne" and fermented on the less.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

1000000

# BODEGAS VALLEMAYOR, S. L.

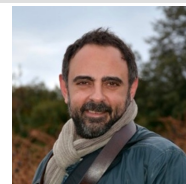
## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Fuenmayor
<b>Rue</b>	Carretera Logroño-Vitoria.38
<b>Site Web</b>	<a href="http://www.vallemayor.com">www.vallemayor.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Rafael Pérez González
<b>Email</b>	<a href="mailto:comercial@vallemayor.com">comercial@vallemayor.com</a>
<b>Fonction</b>	CEO



## Détails sur votre organisation

Bodegas Vallemayor S.L. is a family-owned winery with 5 generations of history located in Fuenmayor, into the geographic area of La Rioja Alta. We only elaborate high quality wines from our own 70 hectares of vineyards and from other 60 that we control in the area. In Vallemayor the traditional knowledge and the most modern technology are well-balanced in order to produce both a line of coupage wines and another of terroir wines that are the most accurate model of this land expression. We're under the protection of the D.O.Ca. Rioja.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### [Producer company: D.O.C. Rioja wines](#)

VALLEMAYOR TINTO 15/16: Young red wine with a net, bright red purplish colour. The nose is intensively fruity with hints of liquorice that are peculiar to Tempranillo. VALLEMAYOR BLANCO 16: White young wine made from the excellent viura grapes from the family Pérez Foncea old vineyards with a 10% of Sauvignon Blanc. VALLEMAYOR ROSADO 16: Rose young wine made from the garnachas and tempranillos (50% and 50%) from family Pérez Foncea vineyards. VALLEMAYOR CRIANZA 14: A clean, bright wine; garnet with ruby-red hues and great intensity. VALLEMAYOR RESERVA 11: Very intense garnet-red with light brick rim, evidence of ageing in oak and good development. VALLEMAYOR GRAN RESERVA 10: The wine evinces great color intensity, a garnet-red with tawny hues that denotes ageing in oak and good development. COLECCIÓN VALLEMAYOR VIÑA ENCINEDA 14: A single-varietal Tempranillo wine made with grapes from "La Encineda". COLECCIÓN VALLEMAYOR VIÑA CERRADILLA 11: Made with grapes from 5 hectares of vineyards in "La Cerradilla" estate, with vines over 40 years old and a limited production of 4,000 kg of grapes per hectare. COLECCIÓN VALLEMAYOR BLANCO BARRICA 12: This wine is a rarity. The grapes come from Viura vines that are more than forty years old.

### [COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS](#)

Due to the excellent quality/price relationship of our wines, several of them have been recommended with 4 and 5 stars in Peñín Guide year after year. Our Crianza 2011 has a double gold medal in the last San Francisco International Wine Contest and our Reserva 2007 a silver medal. Besides our wines have been prized and recommended by the prestigious Decanter magazine and by the Baja California University, in Mexico, among others. We have export experience, as long as we've been working with importers during the last 20 years. And nowadays we're looking for new importers in Europe, except UK, Asia and USA.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

2.000.000

# BODEGAS Y VIÑEDOS HERAS CORDON, S.L.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	FUENMAYOR
<b>Rue</b>	Ctra. Lapuebla, km 2
<b>Site Web</b>	<a href="http://www.herascordon.com">www.herascordon.com</a>
<b>Type d'organisation</b>	Producer

BODEGAS Y VIÑEDOS  
HERAS CORDON



BODEGAS Y VIÑEDOS HERAS - CORDON  
APARTADO Nº 29 TLFN: (+34) 941 451 413 FAX: (+34) 941 450 265  
CTRA. LAPUEBLA KM. 2 - 26360 FUENMAYOR - LA RIOJA - ESPAÑA  
[bodegas@herascordon.com](mailto:bodegas@herascordon.com) - [www.herascordon.com](http://www.herascordon.com)

## Personne

<b>Nom</b>	Victor Zabalza
<b>Email</b>	<a href="mailto:export@herascordon.com">export@herascordon.com</a>
<b>Fonction</b>	export manager



## Détails sur votre organisation

Family winery from Rioja Alta.

The Heras Cordon family tradition in wine production can be traced back to the end of the 19th century, when the family built the first cellars in their hometown of Lapuebla de Labarca in the Alaves area of the Rioja.

In those first years, the wine was for local consumption and was not bottled but, rather, was sold by the cask to customers in the area. It was produced in relatively small volumes for a low level of consumption. The production methods were very different from current techniques – the quality varying greatly from one year to the next. There were even some years in which the whole harvest was lost through diseases that were difficult to treat at that time.

At the start of the 1990s, a vineyard was purchased in Fuenmayor, a municipality in the Rioja. This was the ideal location for the construction of the new installations which the winery continues to use to date.

This construction began in 1995. Aiming to maintain traditional features, stones were bought for the construction of the winery from abandoned 19th century railway stations.

Later, a 2.5 tonne door was recovered and restored by a carpenter – who fitted new ironwork and hinges. This was to become the gateway into and hallmark of the winery. This door came from a derelict enclosed monastery in Segovia.

A 10 metre deep excavation was made in the warehouses to allow the aged and reserve wines to rest and mature.

Construction of the new installations concluded in 2001, the same year as the first HERAS CORDON wine was produced in the new installations – classified by the Regulatory Board as an excellent harvest and a vintage of the century.

There are fifty hectares on the property for the production of these great wines, plus the acquisition of the harvest from a further sixty hectares from local farmers who are assessed to ensure excellent grapes are obtained. All the vineyards are in two sub-areas of great prestige and high quality: Rioja Alta (Cenicero, Fuenmayor and Navarrete), and Rioja Alavesa (Laguardia, Elciego and Lapuebla de Labarca).

Later, in 2004, the “HERAS CORDON BOTTLER’S CLUB” was started: 142 customers receive their bottles in accordance with an annual consumption agreement, wherein they are allowed to use the installations and personalise their bottles.

At the end of 2005, a private restaurant (capacity: 50 people) and a function room (capacity: 30 people) were opened for the exclusive use of the winery and members of the bottler’s club.

The near future will see the opening of a warehouse to house the end product, a shop to sell wines and a small hotel with 8 rooms for customers and friends.

## Domaines d'activités

**WINE**

- D.O.Ca. Rioja wine

**Profils de coopération****Producer company: DOCa Rioja Wine**

The Heras Cordon family tradition in wine production can be traced back to the end of the 19th century, when the family built the first cellars in their hometown of Lapuebla de Labarca in the Alaves area of the Rioja. At the start of the 1990s, a vineyard was purchased in Fuenmayor, a municipality in the Rioja. This was the ideal location for the construction of the new installations which the winery continues to use to date. This construction began in 1995. Aiming to maintain traditional features, stones were bought for the construction of the winery from abandoned 19th century railway stations. A 10 meters deep excavation was made in the warehouses to allow the aged and reserve wines to rest and mature. Construction of the new installations concluded in 2001, the same year as the first HERAS CORDON wine was produced in the new installations – classified by the Regulatory Board as an excellent harvest and a vintage of the century. There are fifty hectares on the property for the production of these great wines, plus the acquisition of the harvest from a further sixty hectares from local farmers who are assessed to ensure excellent grapes are obtained. All the vineyards are in two sub-areas of great prestige and high quality: Rioja Alta (Cenicero, Fuenmayor and Navarrete), and Rioja Alavesa (Laguardia, Elciego and Lapuebla de Labarca). Later, in 2004, the “HERAS CORDON BOTTLER’S CLUB” was started: 142 customers receive their bottles in accordance with an annual consumption agreement, wherein they are allowed to use the installations and personalise their bottles. At the end of 2005, a private restaurant (capacity: 50 people) and a function room (capacity: 30 people) were opened for the exclusive use of the winery and members of the bottler’s club. The near future will see the opening of a warehouse to house the end product, a shop to sell wines and a small hotel with 8 rooms for customers and friends.

**COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

<http://www.herascordon.com/vinos/>

**Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

2.000.000



# BODEGAS Y VIÑEDOS ORTEGA EZQUERRO, S.L.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Tudelilla
<b>Rue</b>	Plaza del Frontón, 3
<b>Site Web</b>	<a href="http://www.ortegaezquerro.com">www.ortegaezquerro.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	ANA ISABEL PELARDA
<b>Email</b>	<a href="mailto:export@ortegaezquerro.com">export@ortegaezquerro.com</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

**Bodegas y Viñedos Ortega Ezquerro** was founded in 1989 when Carmelo Ortega, after several years of experience in the wine world and culminating the trajectory of his family, acquires a vintage and traditional rambling house located in the village of Tudelilla. **Carmelo Ortega** is nowadays the winemaker and owner of the winery. He has followed the trajectory began in 1896 by his great-grandfather, D. Quintín Ortega. The Ortega family is one of these **vine growers families who have learnt how to develop and improve** with the new times; changing their philosophy of quantity and generous yields into **quality and low yields**.

**Tudelilla** is very well know in the DOCa Rioja as it is considered the "*outstanding quality island*" of Rioja Baja. This consideration is due to the singular features of the land and the soil in this area, called "La Pedriza de Tudelilla" and situated 650 meters high. The name in Spanish "Pedriza" means **stony ground, very poor soil and airy**.

### !!! VERY IMPORTANT NEWS!!!!

Just before the 2017 harvest, the **Consejo Regular** approved the new categories of wines called: "**Vino de Pueblo**" (Wine from the Village). The are very proud to **announce** that:

1. Ortega Ezquerro is the **first winery registered** in this category.
2. You will be able to **taste our ORTEGA EZQUERRO Vino de Pueblo 2017**.

We hope you can **come to see and taste our Vino de Pueblo and the rest of the wines on the 28th February, 2018**.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

**[Producer company: Looking for importers of high quality Rioja wines - Buscamos distribuidores también en España](#)**

Our wines are situated in the medium price level but with a very high quality. We look for importer in almost all the world as we are a very young project and we are starting with or commercialization. Nuestros vinos están situados en el segmento medio de precios y en el segmento alto en cuanto a calidad. Nuestro proyecto es nuevo y por ello buscamos distribuidores en prácticamente toda España y el mundo.

**COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Have you ever tasted a wine coming from this stony soil? Come and taste ours, it's worth. Han catado alguna vez un vino proveniente de cepas que crecen este tipo de suelo pedregoso? Visítennos y prueben los vinos, merece la pena.

**Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

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## D.O.5 Hispanobodegas

### Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Madrid
<b>Rue</b>	C/La Rabida 27
<b>Site Web</b>	<a href="http://www.hispanobodegas.com">www.hispanobodegas.com</a>
<b>Type d'organisation</b>	Producer



### Personne

<b>Nom</b>	Morgan Da Cunha
<b>Email</b>	<a href="mailto:raquel.ruiz@hispanobodegas.com">raquel.ruiz@hispanobodegas.com</a>
<b>Fonction</b>	Export Manager Europe & Asia



### Détails sur votre organisation

Hispanobodegas is an important wine producing group in Spain with its own wineries in the three most important Appellations in the country: Rioja, Ribera Del Duero, and Rueda. Our wine group has successfully developed a strategic focus on quality, variety, flexibility and innovation. At the core of our corporate mission is a respect for the history and traditions of each of our wineries and their respective regions. In keeping with our corporate mission we apply production and aging processes that preserve the unique personality supplied by the terroir of each of our wineries.

What makes our group a leader in wine making is the people. Our production teams are comprised of highly qualified people with an exceptional knowledge of viticulture and oenology. We also compliment the wine making process of each of our wineries by constantly insuring ensuring the highest quality controls (through certifications such as ISO, BRC, and IFS). The outcome allows us to produce and deliver an exceptional wine portfolio with a high degree of quality and personality.

Founded in 1988, Bodegas Valdelacierva is located in the heart of Rioja Alta wine producing region in the picturesque town of Navarrete, a very important stop on the "Camino de Santiago" of the Rioja Alta. 125 hectares of vineyards predominantly comprised of the Tempranillo grape variety, which are divided in small plots with vines that are between 25-130 years old from clay, sandy loam soils and clay-calcareous shingly soils. Grape selection process, wine-making and ageing are extremely careful and selective depending on the suitability of each type of wine. Innovation is one of the defining characteristics of this winery, which is constantly updating its technology and the pool of barrels. The winery has a young and dynamic character and is inclined towards the elaboration of modern wines, with the quality of the grape as protagonist and basis of the vinification concept, the wines come from selected vineyards of the localities of San Vicente de la Sonsierra, Briones, Baños de Ebro and Yécora.

Founded in 1972, Viñedos y Bodegas Gormaz is a winery with a long track record in the Ribera del Duero region, where it formed part of the first group of wine producers to receive official certification of Appellation. The philosophy of the winery is based exclusively in the respect to the typicity and personality marked by the "terroir". The vineyard in which the Tinta Fina (tempranillo) grape variety predominates, is divided in more than 1,000 small states grouped in approximately 70 "parajes" (wine growing areas) located at an altitude between 845 and 960 meters, forming a great variety of microclimates, orientations and types of soil. It is one of the most antique wine growing areas of the country, where the 70% of the vines have an age of more than 80 years. The combination of our know-how, the careful cultivation, the harvesting and ageing methodology, our modern production facilities and our highly qualified team of technicians, enables us to produce highly expressive, unique and marked wines.

Founded in 1989, the Bodegas Garci Grande winery was built on top of old wine cellars which date back to the 14th century. The winery is located right in the heart of Spain's Rueda wine producing region. This region is famous for the excellence of its white wines and the Verdejo grape varietal known for its expressiveness thanks to the region's continental climate and the composition of their soils, rich in calcium and magnesium, stony and well aired and drained.

Taking production from 120 hectares, we elaborate wines with mainly of Verdejo varietal, And to a lesser extent of Viura and Sauvignon Blanc. Based on absolute respect for the typical characteristics of the terroir, the winery praises its wines in each of the stages of the process: the night grape harvesting and the application of the aging on lees at the end of the fermentation contribute to achieve wines of great personality, complex, intense, full of fruit aromas, unctuous and persistent aromas.

### Domaines d'activités

#### WINE

- D.O.Ca. Rioja wine

### Profils de coopération

#### **Producer company: Group wineries: Rioja, Ribera del Duero & Rueda**

Hispanobodegas is an important wine producing group in Spain with its own wineries in the three most important Appellations in the country: Rioja, Ribera Del Duero, and Rueda.

#### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

ABOUT US Hispanobodegas is an important wine producing group in Spain with its own wineries in the three most important Appellations in the country: Rioja, Ribera Del Duero, and Rueda. Our wine group has successfully developed a strategic focus on quality, variety, flexibility and innovation. At the core of our corporate mission is a respect for the history and traditions of each of our wineries and their respective regions. In keeping with our corporate mission we apply production and aging processes that preserve the unique personality supplied by the terroir of each of our wineries. What makes our group a leader in wine making is the people. Our production teams are comprised of highly qualified people with an exceptional knowledge of viticulture and oenology. We also compliment the wine making process of each of our wineries by constantly insuring ensuring the highest quality controls (through certifications such as ISO, BRC, and IFS). The outcome allows us to produce and deliver an exceptional wine portfolio with a high degree of quality and personality. Founded in 1988, Bodegas Valdelacierva is located in the heart of Rioja Alta wine producing region in the picturesque town of Navarrete, a very important stop on the "Camino de Santiago" of the Rioja Alta. 125 hectares of vineyards predominantly comprised of the Tempranillo grape variety, which are divided in small plots with vines that are between 25-130 years old from clay, sandy loam soils and clay-calcareous shingly soils. Grape selection process, winemaking and ageing are extremely careful and selective depending on the suitability of each type of wine. Innovation is one of the defining characteristics of this winery, which is constantly updating its technology and the pool of barrels. The winery has a young and dynamic character and is inclined towards the elaboration of modern wines, with the quality of the grape as protagonist and basis of the vinification concept, the wines come from selected vineyards of the localities of San Vicente de la Sonsierra, Briones, Baños de Ebro and Yécora. Founded in 1972, Viñedos y Bodegas Gormaz is a winery with a long track record in the Ribera del Duero region, where it formed part of the first group of wine producers to receive official certification of Appellation. The philosophy of the winery is based exclusively in the respect to the typicity and personality marked by the "terroir". The vineyard in which the Tinta Fina (tempranillo) grape variety predominates, is divided in more than 1,000 small states grouped in approximately 70 "parajes" (wine growing areas) located at an altitude between 845 and 960 meters, forming a great variety of microclimates, orientations and types of soil. It is one of the most antique wine growing areas of the country, where the 70% of the vines have an age of more than 80 years. The combination of our know-how, the careful cultivation, the harvesting and ageing methodology, our modern production facilities and our highly qualified team of technicians, enables us to produce highly expressive, unique and marked wines. Founded in 1989, the Bodegas Garci Grande winery was built on top of old wine cellars which date back to the 14th century. The winery is located right in the heart of Spain's Rueda wine producing region. This region is famous for the excellence of its white wines and the Verdejo grape varietal known for its expressiveness thanks to the region's continental climate and the composition of their soils, rich in calcium and magnesium, stony and well aired and drained. Taking production from 120 hectares, we elaborate wines with mainly of Verdejo varietal, And to a lesser extent of Viura and Sauvignon Blanc. Based on absolute respect for the typical characteristics of the terroir, the winery praises its wines in each of the stages of the process: the night grape harvesting and the application of the aging on lees at the end of the fermentation contribute to achieve wines of great personality, complex, intense, full of fruit aromas, unctuous and persistent aromas.

### Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

2.500.000

# Francisco Corres García

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	San Asensio
<b>Rue</b>	Avda. de la Rioja, 28
<b>Site Web</b>	
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Francisco Corres García
<b>Email</b>	<a href="mailto:bodegacorresorive@yahoo.es">bodegacorresorive@yahoo.es</a>
<b>Fonction</b>	Owner



## Détails sur votre organisation

Francisco Corres García is the third generation of a family owned winery where we process yearly 200.000 kg. grapes from our own vineyards located in the villages of San Asensio and Briones.

We have plantations at different altitudes going from 440 meter to 680 meter above sea level.

We elaborate D.O.C. Rioja wines coming from following varieties: Tempranillo Tinto, Garnacha Negra & Mazuelo for the red wines, and from Viura and Tempranillo Blanco for our white ones.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: D.O.Ca. Rioja Wines**

On the lookout for distributors on international markets

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

We commercialize two brands: Young wines: • CORRES-ORIVE white (100% Viura) • CORRES-ORIVE white (100% Tempranillo Blanco) • CORRES-ORIVE rose • CORRES-ORIVE red (100% Tempranillo) Signature wines: • FRAN CORRES white 100% Viura fermented in barrel + 6 months ageing in barrel • FRAN CORRES red 100% Tempranillo Negro malolactic fermentation in barrel + 12 months ageing in barrel

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

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# Gelmer Wines

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Logroño
<b>Rue</b>	Lope de Vega esquina Fernan Caballero
<b>Site Web</b>	<a href="http://www.gelmerwines.com">www.gelmerwines.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Maria Cerrolaza
<b>Email</b>	<a href="mailto:maria@gelmerwines.com">maria@gelmerwines.com</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

Since **1890**, we have vineyards within D.O. Ca. Rioja, in Entrena, Navarrete (Rioja Alta) and in the Iberian mountain range of Rioja. Nowadays it is the **fourth generation**, with a new life philosophy, **continues** with the **family wine-making tradition**. Taking care and preserving its **own vineyards in Rioja and in Tierra de Castilla (Toledo)** and who decides to market their own wine brands.

Low yielding vineyards. Manual harvest and selection of grapes in the field. Grapes chosen for their health and ripeness from our best vineyards.

We have two different ranges:

- **IREKUA**: *O. Ca. Rioja* with a cheerful structure and a very good quality. Some vineyards are within the **Biosphere Reserve** recognised by UNESCO in 2003, surrounded by bushes (rosemary, thyme), small floral shrubs, pine and oak trees. Old (30-70 years) and higher vineyards (Tempranillo, Garnacha and Graciano) of great respect and prestige within Rioja, located between 525-900 m of altitude.
- **VAL D'ECO**: *IGP Vino Tierra de Castilla*, which are made of **100% organic and vegan way**, also **certified by Bio-Siegel** (Germany). Our vineyards of 125 ha. are located 725-780 m. The terroir is characterised by a beautiful colour reddish earth, fruit of sediments with a stony-limestone terrain, ideal for the vine, as: Airén, Sauvignon Blanc, Tempranillo, Cabernet Sauvignon and Syrah. The wines are distinctive, both in taste and with a well-known structure.

Our wish: welcome, taste our wines and let express themselves on your palate :)

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### FOOD

- Organic products

## Profils de coopération

**[Producer company: Gelmer Wines: D.O. Ca. Rioja wines | IGP Vino de la Tierra de Castilla, bio & vegan](#)**

We continue with the legacy received with a clear idea, to do something different, without forgetting our origin. Most modern wines, fruity and attractive to the palate, that allow to enjoy and invite to share. Our brands: 1) IREKUA wines are made with old and the mountains vines, as Tempranillo, Garnacha and Graciano, of Rioja. The result in the tasting is: elegant, modern and expressive wines of exceptional quality. 2) VAL D'ECO wines are 100% organic and vegan, also certified by Bio-Siegel (Germany). The result is: attractive, good quality, with its own well-known complexity. The range: Airén & Sauvignon Blanc, Sauvignon Blanc, Tempranillo, Barrica, Cabernet Sauvignon & Syrah. All details as the technical data sheets and the awards of each wine are in our website: [www.gelmerwines.com](http://www.gelmerwines.com)

**COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

1) IREKUA wines from Rioja are intended for special shops, wine shops and for the HoReCa channel, such as restaurants and hotels. 2) VAL D'ECO wines are for wholesalers or importers who have or want to have organic and vegan products in their portfolio. Minimum order: one pallet/reference. Countries of interest: Germany, UK, Benelux, EEUU, Canada, Japan, Korea, Czech Republic, Poland .... We are looking IMPORTERS for a long term relationships to do a very good job together.

**Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

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# GRUPO SOLAR DE SAMANIEGO

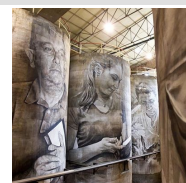
## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Laguardia
<b>Rue</b>	Carretera de Elciego, s/n
<b>Site Web</b>	<a href="http://www.solardesamaniego.com">http://www.solardesamaniego.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Juan Jose Alonso Vias
<b>Email</b>	<a href="mailto:jealonsov@solardesamaniego.es">jealonsov@solardesamaniego.es</a>
<b>Fonction</b>	Business controller



## Détails sur votre organisation

With half a century of history, Grupo Solar de Samaniego is a winery group with its own wineries and vineyards in two of the most recognized Denominations of Origin:

- \* Bodegas Solar de Samaniego, in the D.O.Ca.Rioja,
- \* Bodegas Durón in the D.O. Ribera del Duero.

Since 1980, it commercializes its product range through one of the biggest wine clubs in Spain: La Cofradía Solar de Samaniego. With more than 65,000 members, this unique wine club offers its members the opportunity to feel like a real winemaker, besides services and unique enotouristic proposals framed in our project "Beber Entre Líneas" (Drink Between the Lines). We carry our wines directly from our cellars to the final consumer, offering a wide range of product including premium wines, special collections, limited editions and more. ([Check in real time feedback from our Club Members](#))

We also commercialize three brands through the mass market sector in Spain, present in Carrefour, Alcampo, El Corte Inglés, DIA, Eroski, and more.

Villalba, Carranavaridas, Rioseco, Musco, Valcavada... are just a few of the names of the magnificent vineyards Solar de Samaniego owns around Laguardia. The main variety is Tempranillo, though some selected plots are planted with Graciano.

The best kept secret of our Bodega lies in *La Escobosa*. This plot of land is both extraordinary in its location (on the banks of the river Ebro) as in its history. Back in the 18th century, the celebrated fabulist Félix M<sup>a</sup> Samaniego owned these lands. It was here, according to accounts of the time, where the writer spent a lot of his time and it must surely have been the inspiration for many of his fables (*The Fox and the Grapes, The Cicada and the Ant, The Dairymaid*). *La Escobosa* is undoubtedly one of the most unique spots in the whole of Rioja Alavesa and it is precisely this fact that led to the company, over 45 years ago now, to name its first wine *Solar de Samaniego*.

One of the main features of Solar de Samaniego is its typical 1970s dimensions.

The wine cellar has:

- Winemaking capacity for 2,000,000 kgs of grapes
- Cask ageing cellar for 1,125,000 litres.

Bottle ageing cellar for 1,300,000 bottles

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération



**Producer company: Grupo Solar de Samaniego**

Benchmark in the Spanish Wine Club B2C business, we are a Rioja winery looking for international importers and are open to business proposals.

**COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Fully vertical integration: we own our vineyards, elaborate our wines, design our branding and commercialize our products. We are able to produce for other brands, and even take care of the packaging. Channels of distribution: - La Cofradía: our wine club (+65,000 members), - Mass Market: Carrefour, Alcampo, El Corte Inglés, DIA, Eroski, and more. - Restauration and hostelry We are part of a multinational Group present in many EU countries (France, Portugal and Italy) We are interested in the internationalisation of our product range and/or the production for third parties.

**Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

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# MARQUES DE LA CONCORDIA FAMILY OF WINES SL

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Cenicero
<b>Rue</b>	Ctra. de Elciego s/n
<b>Site Web</b>	
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	VALENTINA VIDAL
<b>Email</b>	<a href="mailto:vvidal@the-haciendas.com">vvidal@the-haciendas.com</a>
<b>Fonction</b>	ACCOUNT MANAGER

## Détails sur votre organisation

*Marques de la Concordia Family of Wine is part of The Haciendas Company. Our wines come from the most prestigious wine regions in Spain: DOCa Rioja, DO Rueda, DO Arribes del Duero and Do Ribera del Duero. Currently we produce 5 Rioja brands, 4 of them which are traditional centenary Rioja brands including : Paternina, Rioja Santiago, Viña Alarde and Lagunilla.*

*But Marques de la Concordia - The Haciendas Company's offer goes beyond just high quality wine ... we combine **the finest Spanish wines** with a wide selection of **Iberian products (cheese and Iberic ham) and a luxury wine & spa 5\* Hotel Hacienda Zorita and restaurants**. This way, we are able to have a 360 degrees view of a business that goes from wine making to creating the full Spanish experience.*

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: .**

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

3.692.995€

# Muriel Wines

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Elciego
<b>Rue</b>	Ctra. Laguardia s/n
<b>Site Web</b>	<a href="http://www.murielwines.com">www.murielwines.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Ana Isabel Barba
<b>Email</b>	<a href="mailto:ana.barba@murielwines.com">ana.barba@murielwines.com</a>
<b>Fonction</b>	export manager



URII

## Détails sur votre organisation

Bodegas Muriel was founded in 1926 by Mr. José Murua in Elciego, northern Spain. His son Julián Murua return the family business in 1986 and nowadays the third generation is involved in the family business.

Our grapes are sourced in Rioja Alavesa when parcels are vinified separately.

We follow the traditional winemaking in order to achieve the best results in our quality wines. During the process our wines are aged in oak barrels and lying down in bottles.

Our wines show the characteristic aromas and flavours that come from our terroir and the exceptional microclimate in our region.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company:** [Rioja producer](#)

on and off trade channels

# Navarrsotillo Biodynamic & Organic Wines

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Andosilla
<b>Rue</b>	Valle Ulzama 2
<b>Site Web</b>	<a href="http://www.navarrsotillo.com">www.navarrsotillo.com</a>
<b>Type d'organisation</b>	Producer

## NAVARRSOTILLO



BIODYNAMIC  
&  
ORGANIC WINES

## Personne

<b>Nom</b>	Luis Serrano
<b>Email</b>	<a href="mailto:info@navarrsotillo.com">info@navarrsotillo.com</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

**Navarrsotillo** is a family-run winery located in Calahorra, La Rioja, Spain. The company was officially founded in 1995 by Andrés Serrano and Ramón Serrano, two brothers; joint the efforts of their family farms, in which they have been organically growing their products: fruit, vegetables and grapes during the last decades. In our diary work there is not room for chemical products as weed-killers, pesticides or phytosanitaries; because we firmly believe that the health of the soil is of paramount importance. For our clients, **Navarrsotillo** is synonymous of traditional and high quality agriculture.

All our wines are organic certified by European Regulations (EU), National Organic Program (USDA, USA) and Bio Suisse (Switzerland). Likewise our winery has ISO14001, IFS and BRC certifications. Finally, just to say we also get the certification of DEMETER for any of our wines.

### Organic RIOJA DOC Wines

Nowadays, Navarrsotillo possesses over 100 hectares of organic vineyards divided up as follow: 70% Tempranillo Tinta, 10% Garnacha Tinta, 10% Mazuelo, 5% Graciano and 5% Tempranillo Blanca and Viura. Our current capacity is over 600.000 litres but we foresee to enlarge the facilities in next future. Likewise, we own an ageing room where, at present, we have over 1500 French/American oak barrels. We elaborate the whole range of Rioja DOC wines including Young Red, White, Rose and Pale Rosé; Crianza, Reserva and Gran Reserva as well as Author's Single Varietals Crianza and Reserva wines of Graciano, Garnacha and Mazuelo (**all suitable for vegans**). Our wines are exported to all over the world but principally in Western Europe, Asia, Japan, USA, Canada, etc

## Domaines d'activités

### FOOD

- Organic products

### WINE

- D.O.Ca. Rioja wine

## Profil de coopération

### Producer company: Biodynamic & Organic Certified Wines

Our family-run winery only produces high quality biodynamic & organic wines including young red, white and rose; Crianza, Reserva, Gran Reserva and Author's wines of noble Rioja varieties as Garnacha and Graciano.

**COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Navarrsotillo is working with high quality levels and special process which are being certified by IFS, BRC and ISO 14001. Our production in Rioja is organic certified by EU regulations, USDA National Organic Program and BioSuisse. Likewise we also have DEMETER certification for our wines produced in Navarra region. Finally, please note all our wines are suitable for vegans which are being certified by Vegan Association at UK. We are searching new importers interested in high quality biodynamic and organic certified wines in Austria, Belgium, Denmark, Poland, Italy, Czech Republic, Balkan Republics, Hungary, Romania, Bulgaria, Russia, Belarus, Latvia, Lithuania, Estonia, EEUU, Canada, Mexico, South-America, Australia, China, Japan, Singapur, Taiwan, Malasya, South-Korea, etc. At last, but far from least, just to mention that our wines have been awarded with Gold Medals at Millesime Bio Wine Challenge, Mundus Vini, Concours Mondiale du Bruxells, etc.. Likewise our Magister Bibendi brand wines have been tasted at different wine magazines (Decanter, etc.) amount premium wines from Rioja with excellent scoring.

**Informations complémentaires**

TOTAL VOLUME OF SALES (IN EUROS)

1.500.000 Euros

# RIOJA TASTE S.L. (RIOVERDE/BOD.MARTÍNEZ LACUESTA)

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	IOGROÑO
<b>Rue</b>	cTRA. eL cORTIJO KM3
<b>Site Web</b>	<a href="http://www.rioverde.es">www.rioverde.es</a> ; <a href="http://www.bodegamartinezlacuesta.com">www.bodegamartinezlacuesta.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Marta Martin
<b>Email</b>	<a href="mailto:marta@riojataste.com">marta@riojataste.com</a>
<b>Fonction</b>	Export Manager

## Détails sur votre organisation

Rioja Taste S.L is the Export Office of two parent companies in different business. The Export Manager is employee of both companies. Not agent or broker.

Represents foreign business of Bodega Martínez Lacuesta S.A. , DOCA Rioja Wine and Vermouth producer. Founded in 1895 and one of the oldest wineries in Rioja. Owns 60 ha. of vineyards. We have a vast range from whites, roses and reds...8.000 barrels. (changing web and hoping soon english version). Still Family owned in fourth generation.

The second representing business is Comercial Rioverde S.A. which is the biggest Spanish business in Pickles marinaded in Wine Vinegar. aperitives and salads. We also make private label to big chain supermarkets. Gluten Free and BRC and IFS Quality Certificate. 120.000 u production per day.

Please search : [www.martinezlacuesta.com](http://www.martinezlacuesta.com) and [www.rioverde.es](http://www.rioverde.es)

## Domaines d'activités

### FOOD

- Tinned vegetables

### OTHER BEVERAGES

- Liquors, other

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: [SEARCHING FOR IMPORTERS](#)**

Rioja Taste as export department of both companies has a long experience in exporting wines, vermut and pickles all over the world. The Winery has been exporting since 1900 and the pickles company has been exporting for the last 30 years. Wines: our wines are not supermarket wines as they are a medium-high quality wines. Vermut is in another chanel. Wines interested in Europe importers Poland, Uk, Germany etc.Pickles: Our product is a supermarket chains product. Importers in USA and Europe. BRC and IFC Certifications.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

17 millioin euros for pickles company / 4 euros for Rioja Winery

# Rioja Vega

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Viana
<b>Rue</b>	Carretera Logroño-Mendavia km 92
<b>Site Web</b>	
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Luis Miguel Soler
<b>Email</b>	<a href="mailto:ajubera@riojavega.com">ajubera@riojavega.com</a>
<b>Fonction</b>	Sales Department

## Détails sur votre organisation

The origins of this cellar, which date back further than the creation of the *Denominación de Origen* quality guarantee, have enabled it to preserve the word *Rioja* in its trademark. Rioja Vega is today one of the few wine cellars whose winemaking tradition dates back to the dawn of wine culture in this outstanding region. Those were the years when the French masters, fleeing from the phylloxera that ravaged their vineyards, chose these lands. They knew that proximity to the Ebro, poor soils and an excellent climate would produce exceptional wines.

During those years, Felipe Ugalde, took full advantage of the knowledge of these pioneers and in turn passed it on to his heirs. One hundred and thirty five years have passed and by continuing in the same vein, we have steadily gained wisdom, experience and knowledge by adapting to technological advances and research to be able to offer the range of wines we have today.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### Producer company: Winery

#### COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

Winery founded in 1882 producing fine wines. BRC and IFS certificates. Selling in over 50 countries

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

6000000

# RM Rioja Grupo Bodeguero

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Laguardia
<b>Rue</b>	San Pedro
<b>Site Web</b>	<a href="http://www.rmrioja.com">www.rmrioja.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Adrian Valle
<b>Email</b>	<a href="mailto:administracion@rmrioja.com">administracion@rmrioja.com</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

We are a dynamic and agile company dedicated to the wine world. We are able to give the most demanding customer service with the best ratio quality/price/service market.

Our bottling plants in Laguardia and Lapuebla de Labarca produce about one million bottles per month, so that give answers to any necessity or quantity.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### Producer company: RM Rioja

RM RIOJA, WINERY GROUP, L.C. We are a dynamic and agile company dedicated to the wine world. We are able to give the most demanding customer service with the best ratio quality/price/service market. Our bottling plants in Laguardia and Lapuebla de Labarca produce about one million bottles per month, so that give answers to any necessity or quantity.

### COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

RM RIOJA, great quality and quantity We are a dynamic and agile company dedicated to the wine world. We are able to give the most demanding customer service with the best ratio quality/price/service market. From the same strain in the vineyard to the point in the world where you need it Our bottling plants in Laguardia and Lapuebla de Labarca produce about one million bottles per month, so that give answers to any necessity or quantity. Our export department attend to all the formalities and documents. Advantages of working with RM Rioja Would you like learn more about us? We offer you: - Control from the grapevine The quality of the grape is checked at the place of growth by the wine expert - Perpetual inventory Immediate quality service whenever you need it - Versatility Agility service for different needs - Customized solutions Design and registration of your own brand to International Mark - Comprehensive exportation service Design, formalities, paperwork and transport. - Customer satisfaction guarantee Quality and comprehensive service

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

7000000



# Rulei Wines

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Badarán
<b>Rue</b>	Calle Herradero s/n
<b>Site Web</b>	<a href="http://www.rulei.es">www.rulei.es</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Adrián Moreno
<b>Email</b>	<a href="mailto:amoreno8989@gmail.com">amoreno8989@gmail.com</a>
<b>Fonction</b>	Owner



## Détails sur votre organisation

Small family-owned winery that dedicates a selection of the best grapes from its 10 hectares of vineyards to produce unique and special Rioja wines.

These wines are really unique for 3 reasons: an unusual "terroir", a great antiquity in the vineyards and some unique varieties in Rioja.

Vineyards located in the heart of the Rioja Alta, at an altitude of more than 600 meters, in poor, well drained and with a great depth lands, formed by boulders of quartzites that demand the maximum expression of the vineyards.

50-year-old vineyards with tempranillo, cabernet-sauvignon, viura and chenin blanc varieties, and another 110-year-old vineyard of the Garnacha variety.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: Take care of your vines, and you will have the best wine.**

After planting and cultivating our vineyards for decades, in 2011 we decided to give the maximum expression to our grapes, create authentic author wines. They are complex and special wines, which will provide the taster with unique sensations that are difficult to match in Rioja. In addition, they have been awarded multiple times since their first vintage.

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

White wine: RULEI VIÑA BARRACALLO BLANCO FERMENTADO EN BARRICA 2012 Red wine: RULEI VIÑA BARRACALLO 2011 RULEI VIÑA BARRACALLO EDICIÓN ESPECIAL 2011 RULEI VIÑA BARRACALLO GARNACHA 2014

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

.

# TOBELOS BODEGAS Y VIÑEDOS

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	BRIÑAS
<b>Rue</b>	CTRA. NACIONAL 124 KM,45
<b>Site Web</b>	<a href="http://www.tobelos.com">www.tobelos.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	ELENA CORZANA
<b>Email</b>	<a href="mailto:ecorzana@tobelos.com">ecorzana@tobelos.com</a>
<b>Fonction</b>	SALES DIRECTOR



## Détails sur votre organisation

Tobelos Bodegas y Viñedos is a careful project that was born with the new millennium. A singular construction of minimalist and innovative style that breaks with all the schemes of the classic and modern constructions. The winery is located on top of a hill, which offers stunning views of the vineyard, the Ebro valley and the mountains.

Our philosophy is based on reflecting the typicity of the Rioja Alta area in our wines, the terroir, pampering the quality of the grapes. We count on 40 ha of Tempranillo, Garnacha, Viura and Garnacha blanca. The vineyards are located in Briñas, Labastida and San Vicente de la Sonsierra, the coolest vineyards in Rioja, producing wine with an atlantic style.

Our portfolio counts on 5 wines: Tobelos white, Tobelos tempranillo, Tobelos garnacha, Tahón reserva and Leukade

A total of 200.000 bottles a year.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

### **Producer company: TOBELOS**

In TOBELOS we are making quality wines of Rioja Alta. We only pick grapes from Briñas, Labastida and San Vicente de la Sonsierra, so with the new clasification of the DOCA Rioja our wines could be labelled as Rioja Alta wines and Rioja Alavesa. Wines on portfolio: Tobelos white (viura, garnacha blanca, sauvignon blanc), Tobelos tempranillo, Tobelos garnacha, Tahón reserva, Leukade (signature wine).

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

Our main domestic markets are Rioja and Basque Country, were Tobelos is a very reknown wine and much appreciated. We are exporting 50% of our production, and the main markets are UK, Switzerland and NY. In UK we sell to distinctive clients like The Wine Society and Fortnum and Mason. Also exporting to countries like Germany, Finland, Brazil, Venezuela, Belgium, France. We would like to sell in the USA (not NY), Mexico, Japan, China mainly. Main strength: high quality. Small producer Our wines are not in supermarkets or discounts. Exclusive brand. Instagram: bodegasto-belos

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

1.200.000

# Velilla 2006, s.l. ( Bodega -Hotel Finca de los Arandinos )

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Entrena
<b>Rue</b>	Eduardo Barriobero, 4
<b>Site Web</b>	<a href="http://www.fincadelosarandinos.com">www.fincadelosarandinos.com</a>
<b>Type d'organisation</b>	Producer

## Personne

<b>Nom</b>	Manuel Antoñanzas
<b>Email</b>	<a href="mailto:bodega@fincadelosarandinos.com">bodega@fincadelosarandinos.com</a>
<b>Fonction</b>	export manager

## Détails sur votre organisation

Family owned winery "terroir" driven. Making wines only with the grape fruit of 21 hectares ( more than 50 vineyard plots ) of very old vineyards that the company own, grown by sustainable values & practices ( organic certification ).

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

280.000 €

# Vinedos de Alfaro S.A.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	ALDEANUEVA DE EBRO
<b>Rue</b>	Camino de los Agudos S/N
<b>Site Web</b>	<a href="http://www.vinedosdealfaro.com">www.vinedosdealfaro.com</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	Ana Fernández
<b>Email</b>	<a href="mailto:export@vinedosdealfaro.com">export@vinedosdealfaro.com</a>
<b>Fonction</b>	Export Department



## Détails sur votre organisation

A family Rioja winery producing boutique wines with grapes growing in the single estate with old vines. A natural daily care on our vineyard, picking up the grapes by hand, results into natural premium wines, limited collections of wines awarded worldwide with the best Value For Money. Aromatic, colourful, complex, powerful, fruity and highly concentrated on fruit our wines offer special sensations to customers never experienced before. Long life in bottle, elegant packaging and smart labels make these wines are well-known in different continents. Aged in French and American barrels, traditional winemaking process pressing by feet, harvests by hand and personal selection of grapes will turn into these RIOJA outstanding wines.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### FOOD

- Olive Oil

## Profils de coopération

### **Producer company: D.O.Ca RIOJA (wines) and D.O.P RIOJA (extra virgin olive oil)**

Red, Rose and white wines, made of tempranillo,graciano,garnacha and mazuero grapes picked up by hand in our family old vines surrounding the winery. We also produce extra virgin olive oil, growing the olive trees around the winery. Boutique products made in a traditional artisan way to get the maximum quality,limited collections of worldwide awarded wines, the best Value for Money in international markets.

### **COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS**

The fact to have OWN grapes growing in a natural way in the old family vines makes we can harvest the maximum level of quality, undercontrolling the daily care of exclusive grapes picked up by hand,selected in bunches and pressed by feet. We can offer well-known wines in terms of health, being well valued by vegan people and those who only mind the environment. The result is natural traditional wines made for exigent customers. Worldwide awarded due to the BEST VALUE FOR MONEY (Wine Enthusiast USA, Decanter, Mundus Vini, International Wine Challenge, Peñín Guide, Best RIOJA wine 2017, Best wines in China, .....). Continuous support to our distributors, promotions for customers and a family philosophy to offer any customer's need. Present in international markets, respect to the environment and natural products and the best offer of competitive boutique Rioja wines.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

1000000

# Viña Ijalba S.A

## Raison sociale

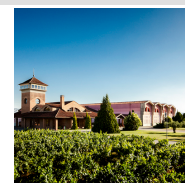
<b>Pays</b>	Spain
<b>Ville</b>	Logroño
<b>Rue</b>	Carretera de Pamplona km 1
<b>Site Web</b>	<a href="http://www.ijalba.com">www.ijalba.com</a>
<b>Type d'organisation</b>	Producer



## VIÑA IJALBA

## Personne

<b>Nom</b>	Cristina Gutiérrez Ruiz
<b>Email</b>	<a href="mailto:cristinagutierrez@ijalba.com">cristinagutierrez@ijalba.com</a>
<b>Fonction</b>	Export Manager



## Détails sur votre organisation

**"Viña Ijalba is a winery located in Northern Spain under the centenary appellation DOCa Rioja. We produce and market a wide range of organic wines. Apart from the traditional Crianzas & Reservas, the search for a distinctive aspect has marked our philosophy from the very beginning. Involves in different research projects to improve the cultivation and production of wines, we started the elaboration of wines coming from forgotten and neglected native varieties from Rioja, like Graciano, Maturana Tinta & Maturana Blanca, being the first winery in the world making single varietal form these varieties. From our 80 hectares of vineyards, we produced wines that are being currently exported to countries like USA, Mexico, Canada, UK, Germany, France, Switzerland, Denmark, Sweden, Norway, Poland, Hong Kong, or Japan among others. The extensive experience at an international level, is shown in our frequent presence in wine guides and specialized press and journals since 1993.**

**"Viña Ijalba has been awarded several times in different concourses like London, Paris, Montreal, Bordeaux or Madrid. Throughout 2012, some of our wines have been awarded like our Ijalba Dionisio Ruiz 2010 & Ijalba Reserva 2007 by Decanter. Moreover, our Ijalba Graciano 2009 was awarded a golden medal by Millesimal Bio 2012 as well as our Ijalba Reserva Selección Especial 2005 for another golden medal as one of the best Tempranillos in the world! Recently two more of our wines got medal at Millésime Bio 2013: Solferino 2010 & Ijalba crianza 2010, a silver medal for our Ijalba Crianza 2010 by Decanter and a gold medal for our Dionisio Ruiz Ijalba-Maturana Tinta 2014 by Millésime Bio"**

## Domaines d'activités

### FOOD

- Organic products
- Olive Oil

### WINE

- D.O.Ca. Rioja wine

## Profils de coopération

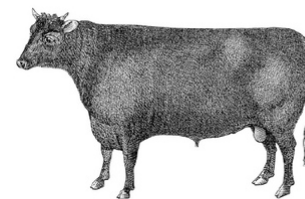
### **Producer company:** [Rioja companies: products offered](#)

Organic and conventional wines under Rioja DOCa regulations. RECOVERD VARIETIES LIKE MATURANA BLANCA (THE ONLY WINERY IN THE WORLD IN MAKING THIS TYPE OF WINE) AND MATURANA TINTA (FIRST WINERY IN RIOJA IN ELABORATING IT) First winery elaborating organic varietal made of 100% Graciano organic grapes First winery vinifying organic varietal made of 100% Tempranillo Blanco organic grapes Olive oil produced in Rioja from organic farm olives.

# Viñedos del Ternero S.R.L.

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Haro
<b>Rue</b>	Apartado de Correos 128
<b>Site Web</b>	<a href="http://www.elternero.com">www.elternero.com</a>
<b>Type d'organisation</b>	Producer



HACIENDA  
**EL TERNERO**  
RIOJA

## Personne

<b>Nom</b>	Barbara Siblikova
<b>Email</b>	<a href="mailto:export@elternero.com">export@elternero.com</a>
<b>Fonction</b>	Sales Department



## Détails sur votre organisation

El Ternero wine-estate is a 250 hectares enclave of Castilla y Leon in the heart of Rioja Alta and its origins dates back to the 11th century. Our beautiful wine-farm is surrounded by the largest spruce pine forest in northern Spain and we count with 60 ha of vineyards. We are the only winery in Castilla y Leon with D.O.Ca Rioja.

We elaborate premium wines only with the best grapes from our own vineyards with the average age of vines 35 - 50 years in the most natural way possible (almost no use of chemical pesticides to grow grapes, low-yielding vineyards, hand-picking, no heavy manipulation etc.).

Hacienda el Ternero wines aren't the typical "Riojas". We have much cooler climate at our wine-farm at 650-700 MASL. This is the highest altitude for the production of Tempranillo and Viura in the whole DOCa. Our wines are kind of Atlantic "Riojas".

Drawing a straight line to the Basque coast, we are the closest Rioja cellar to the Atlantic ocean and we have a strong Atlantic climate influence here. This allows the grapes to ripen slowly, boost the flavor and aromatic qualities and enhance the acidity. The result are unique wines with their own personality that stay a bit apart from the rest of the wines from this appellation.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

2016 - 300.000€

# VIÑEDOS RUIZ JIMENEZ

## Raison sociale

<b>Pays</b>	Spain
<b>Ville</b>	Aldeanueva de Ebro
<b>Rue</b>	CARRETERA COMARCAL LR 115 KM43
<b>Site Web</b>	<a href="http://www.vinedosruizjimenez.es">www.vinedosruizjimenez.es</a>
<b>Type d'organisation</b>	Producer



## Personne

<b>Nom</b>	PATRICIA CERECEDA
<b>Email</b>	<a href="mailto:export@vinedosruizjimenez.es">export@vinedosruizjimenez.es</a>
<b>Fonction</b>	SALES DEPARTMENT



## Détails sur votre organisation

After numerous generations dedicated to vine cultivation, in 1998 the Ruiz Jiménez family started to produce its own wines, searching the best quality.

Knowing that a good wine starts with the soil, the family cultivates 70 hectares of their own vines, All of them, organically cultivated and certificated through all the proceses. Using both traditional techniques as well as applying new natural techniques aimed at protecting the environment. .

Different kind of wines, whites, rosés, youngs, crianza, reserva and unique wines with special elaborations.

## Domaines d'activités

### WINE

- D.O.Ca. Rioja wine

### FOOD

- Organic products
- Olive Oil

## Profils de coopération

### [Producer company: VIÑEDOS RUIZ JIMENEZ](#)

We are an organic winery from Rioja. With our own organic vineyards we control all the proceses since the beginning, asuring the best quality for our wines.

### [COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS](#)

A wide range of organic wines, best quality wines and with a very good price-quality relationship. We export our products to more than 12 countries. Mainly in Germany, Switzerland, France... and also China, United States... We also produce organic olive oil from our olive trees.

## Informations complémentaires

TOTAL VOLUME OF SALES (IN EUROS)

840.000