



**Global supplier of steel components,  
welded constructions and supply  
chain solutions**

**BSB** GROUP  
World Class in Steel



# The steel adventure began in a horse stable

The brothers Benny and Bjarne Elneff founded the BSB company in the year 2000 under humble conditions, in a horse stable at Binderup Strand, a small village located in Southern Jutland, Denmark. The company's first job was to change the roof of a small nearby factory. It was not the kind of task the brothers dreamed of, but the work provided the first real money to buy a motor vehicle and some machines and tools.

However, the steel adventure took off rapidly. In the early years, every night, Benny and Bjarne would be hard at work in their shed, preparing pieces in various metals needed for the next day's job, often at one

of the pioneering and upcoming companies in the Danish wind industry, later industrial giant LM Wind Power. When the bills were to be written and mailed, it happened from "the office" in the horse stable, which consisted simply of a worn dresser and chairs of straw bales.

Since then the company came of age and the agriculturally trained brother couple came to replace driving with manure with a blacksmith education and, working as self-employed, together with skilled partners and employees, they took the tiny start-up all the way to the level of an international and internationally acclaimed company, where BSB today finds itself a significant player in the wind industry with steady and ongoing collaboration with the world's largest producers.

## Development in raw steel consumption



# Our DNA

## An edge over the competition

At BSB, we develop, produce and deliver solutions that give our customers an edge over the competition. For us, it is all about continuously creating value for your company measured on cost reductions, quality, improved competitiveness, high delivery security, large capacity and attractive warehousing and logistics solutions with less capital tied up.

## Skilled employees

The foundation for our success is our skilled employees. Through continuous business improvement (CBI) projects, we involve our employees in the development of the company and the deepening of our relationships with our customers. Because at BSB, we believe that having a say, seeing meaning in the job, being open in all matters and having an interesting and flexible working day all help set the conditions for creating a winning team.

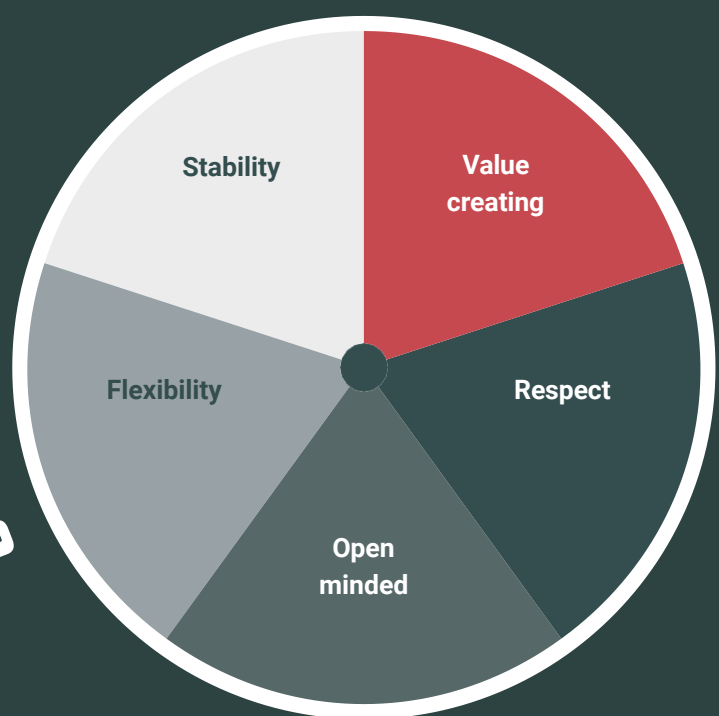
## Quality

At BSB Industry we produce quality solutions that live up to the demands of today's industry. We are of course ISO 9001 certificated and work continuously with quality assurance to provide stable processes in the entire organization which will manifest itself in quality products delivered at the right time. We are aware that whether it's a simple machined part or a complex structure, having the right steel components is critical to ensuring the quality and longevity of any product.





**Our values**



## **Our vision**

We will be your high performing and trustworthy partner of value adding solutions.

## **Our mission**

We are a global supplier of steel components, constructions and specific solutions, that continuously increase customer value.

# Why Choose BSB Group

## 9 reasons to choose BSB as your strategic partner





# A value- creating collaboration

"When you choose BSB, you get a collaboration carried with high professionalism, openness, flexibility and mutual respect. We work closely with you and your company to make things even better and smarter so we continually create value. Continuous improvement is an essential part of our DNA."

Kristian Sloth  
Sales Director at BSB Group

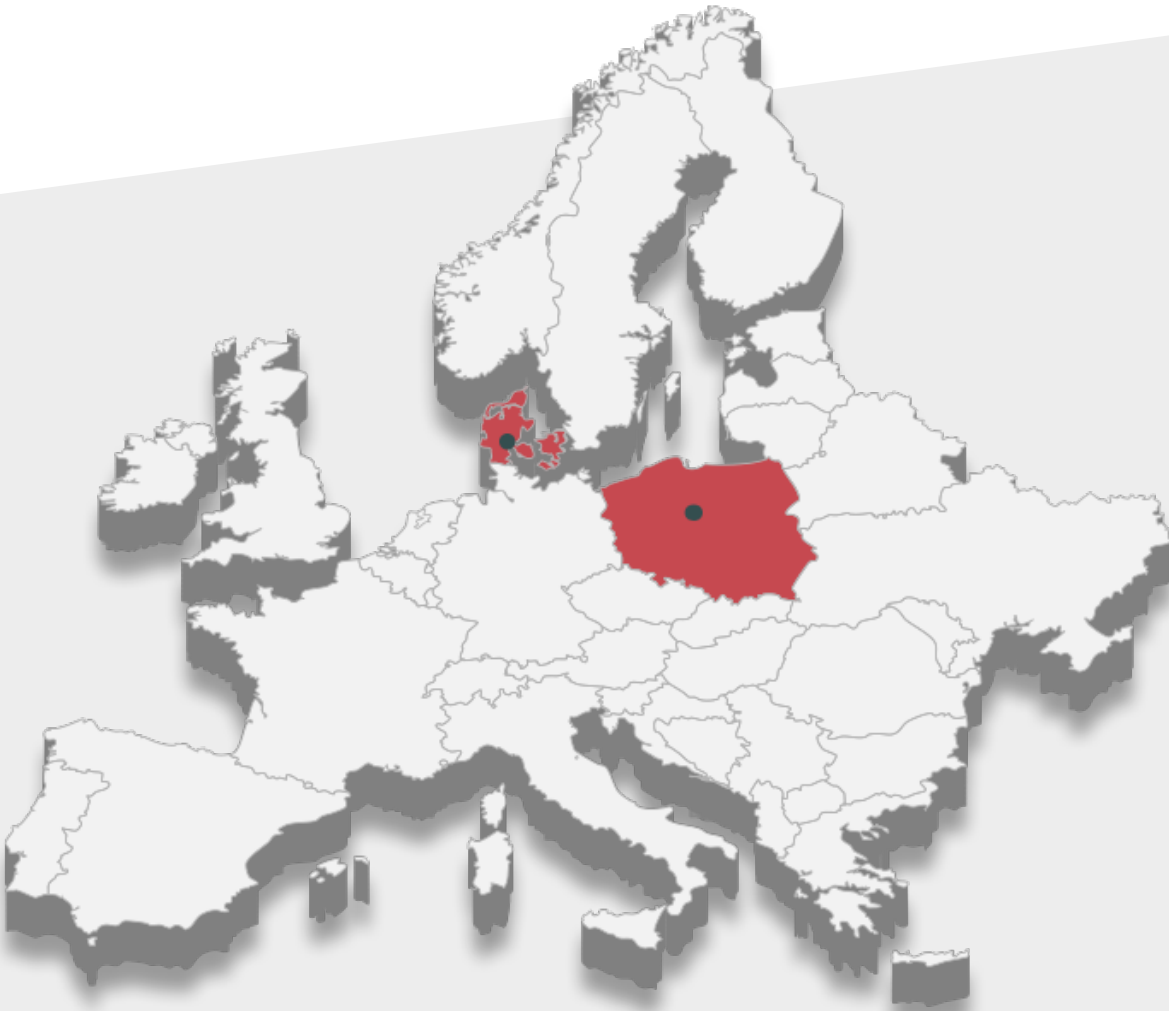


# The BSB Family

**BSB** GROUP  
*World Class in Steel*

**BSB** INDUSTRY  
*World Class in Steel*

**BSB** POLAND  
*World Class in Steel*



**BSB Poland**



# Capabilities

We started our production in Poland in 2008 and cutting, machining, welding and steel structures such as transport equipment, frames and booms are just some of the solutions our Polish factories produce every single day with a solid eye for quality and delivery security.

BSB Poland produces in steel, stainless steel and aluminum. In 2022, a newly renovated factory hall dedicated to stainless steel production is ready to take your order. The machinery in BSB Poland is geared to lift your production.

## Climate-friendly production

At BSB, we care about the climate footprint we set. Therefore, the production at our factory in Ciechocin naturally runs on 100 percent green energy.

ISO 9001  
ISO 14001  
ISO 45001





# Cutting

At BSB Poland we have large capacity and can produce your items with high delivery reliability. If you need finishing, we of course offer deburring, cleaning, chamfering and surface treatment of your items.

## Machinery list

- Laser cutter
- Plasma cutter
- Plasma cutter with oxyfuel
- Band saw
- Drilling units
- Pressbrake
- Beveler
- Blasting chamber

## Laser cutting

- Plate format 2000 × 4000 mm
- Material thickness from 0,5 to 25 mm
- Minimal heat exposure

## Flame and plasma cutting

- We cut steel from 10-200 mm in thickness
- Bevel cutting up to 45 degrees in plates up to 40 mm in thickness
- We handle plates from 3000 x 8400 mm
- Lifting capacity up to 10 tons





# Machining

At BSB, we have a production environment with CNC-controlled machining, which mills workpieces in steel, stainless steel or aluminum. We handle small as well as large tasks and are geared for series productions where our well-known high and consistent quality is a trademark.

## **Machinery list**

- CNC Bridge machining center
- CNC Machining Center
- CNC Turning and milling center

## **CNC milling**

- We do CNC milling in stainless steel, aluminum and steel
- CNC milling on 3 axis milling cutters
- We process items up to 2500 x 5000 mm
- We handle items up to 20 tons

## **We produce, among other things**

- Flanges
- Machine parts
- Pump parts
- Spacers
- Fixtures



**BSB Poland**

# Welding

At BSB Poland, you can have welding work produced to order, or you can use our professional advice and experience to mature or develop your products. If you request NDT quality control, we test according to your wishes and needs.

## Machinery list

- CNC Welding Robot
- MIG and MAG welding
- TIG welding

## Certificates

- EN 3834-2
- EN 1090-1 + A1 2011 Alu
- EN 1090-1 + A1 2011 Steel
- EN 1090-2
- EN 1090-3





# Stainless steel items and steel constructions

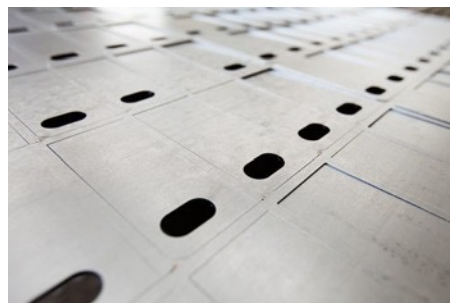
At BSB, our Polish factory has a state-of-the-art stainless steel department that can supply cutting, machining and welding.

We have the capacity to handle even larger tasks and especially provide solutions for the food industry, the pharmaceutical industry and other types of industrial customers who need high-quality stainless steel solutions. We deliver according to EC 1935 and 2023 (Good manufacturing practice).

## We produce, among other things

- Stainless steel items
- Stainless steel frames
- Stainless and welded steel constructions

# Products





# **BSB Industry Denmark**

# Capabilities

Production of flanges, Anchor Cages and door frames for the wind turbine industry constitutes the largest part of the production in BSB Industry in Lunderskov, where we also have a laser department that has the capacity and know-how to handle your special tasks.

In a strategic collaboration with BSB, you can get a complete supply chain solution, where we through a close partnership work purposefully to optimize your entire company's value chain measured on total costs, quality and security of delivery.

## **100 percent green energy**

At BSB Industry, we have implemented the environmental management system ISO 14001. We use 100 percent green energy, sort waste, use recycle materials, produce on new, modern machinery and focus on new climate-friendly initiatives that help create a sustainable future.

At BSB Industry Denmark, we have a large machine park.

ISO 9001  
ISO 14001  
ISO 45001





# Cutting

The combination of a state-of-the-art machinery at BSB and our specialized experience with the most advanced technology ensures you accurate and precise laser, flame and plasma cutting with the right finish.

## **Machinery list**

- Laser cutter
- Plasma cutter
- Hydraulic bending machine
- Shear
- Deburring and edge rounding machine

## **Laser cutting**

- Plate format 2000 × 4000 mm
- Material thickness from 0,5 to 25 mm
- Minimal heat exposure

## **Flame and plasma cutting**

- We cut steel from 10-200 mm in thickness
- Bevel cutting up to 45 degrees
- in plates up to 40 mm in thickness
- We handle plates from 3000 x 12000 mm
- Lifting capacity up till 16 tons





# Machining

At BSB Industry, we have extensive experience and expertise in CNC milling. We are with you from idea to delivery, and we have the capacity, a well-trained crew and the machinery that can produce your CNC milled items so that they live up to your wishes and requirements for tolerances, surface treatment and documentation.

## Machinery list

- CNC Machining Center
- CNC Turning and milling center

## CNC milling

- We do CNC milling in stainless steel, aluminum and steel
- CNC milling on 3, 4 and 5 axis milling cutters
- We process items up to 3500 x 6000 mm
- We handle items up to 20 tons

## We produce, among other things

- Flanges
- Door frames for wind turbines
- Machine parts
- Pump parts
- Spacers
- Fixtures





# Welding

At BSB Industry, we are specialists and certified in all common welding processes. We have extensive experience with MIG and MAG welding in ordinary and stainless steel. If you need to get welded in thinner, precious materials such as stainless steel and aluminum, we typically use TIG welding.

## Machinery list

- MIG and MAG welding
- TIG welding

## Certificates

- EN 3834-2
- EN 1090-1 + A1 2011 Alu
- EN 1090-1 + A1 2011 Steel
- EN 1090-2
- EN 1090-3





# Anchor Cages

At BSB Industry, we produce thousands of Anchor Cage Solutions every year to the wind turbine industry, energy companies and other industries.

Our Anchor Cage Solutions are typically supplied as ready-made Kit Sets that include: Flanges, template rings, anchor bolts, adjustment feet, foam and other necessary accessories. The solution is naturally adapted to your wishes, requirements and specifications.

## Why Choose our Anchor Cages Kit Set?

- Smart and economically attractive solution
- Large capacity provides high security of delivery
- Kit Set with flanges, embedment rings, anchor bolts, adjusting feet and foam
- 100 percent customized Anchor Cage solutions
- World-class craftsmanship





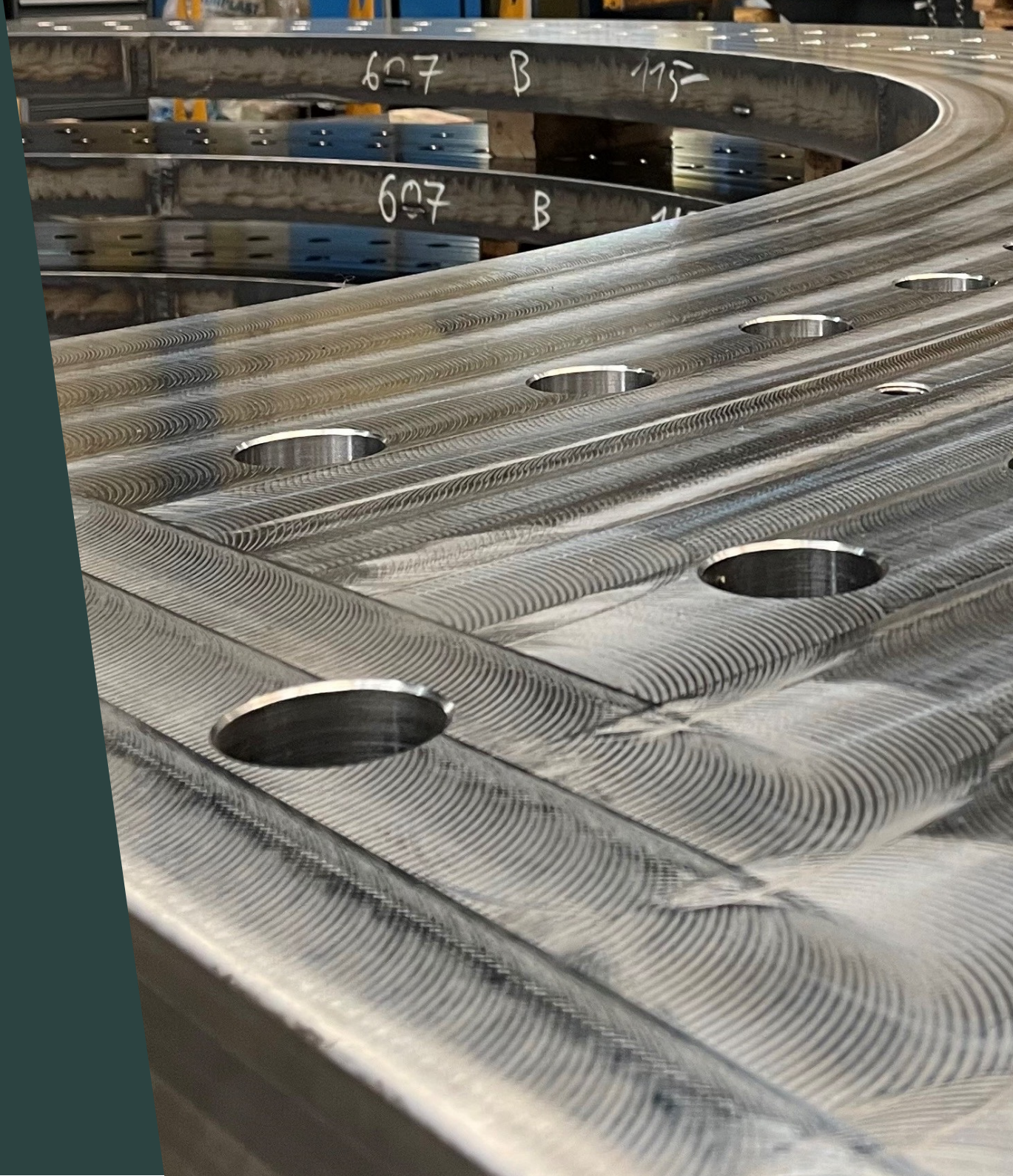
**BSB Industry**

# Bearing Plates

**Bearing Plates, load spreader Plates**

**We can deliver according to your foundation designs.**

- Very competitive prices
- High quality products
- Solid supply solutions directly to Site
- Full documentation package
- Steel quality S 355 min 345 N/mm<sup>2</sup> equal to ASTM A 572 grade 50 or according to your requirements



# Supply Chain Solution

With a BSB Supply Chain Solution, you get a complete solution with all the services and products you need to optimize your entire value chain measured in terms of total cost, quality and security of delivery.

## A BSB Industry Supply Chain Solution can include:





# Supply Chain Solution

## Why choose a BSB Supply Chain Solution?

- + You have less handling costs
- + We work together to find cost reductions
- + You get competitive prices that increase your competitiveness
- + You get access to attractive warehousing and logistics solutions
- + You get less capital tied up
- + You can get the documentation you need
- + You get complicated tasks solved in a comprehensive, quality solution
- + You experience short delivery time, large capacity and high security of delivery



# The right quality makes the difference

At BSB, we see it as our most important task to deliver quality solutions in steel, stainless steel and aluminum that match the requirements your company has for quality and tolerance levels.

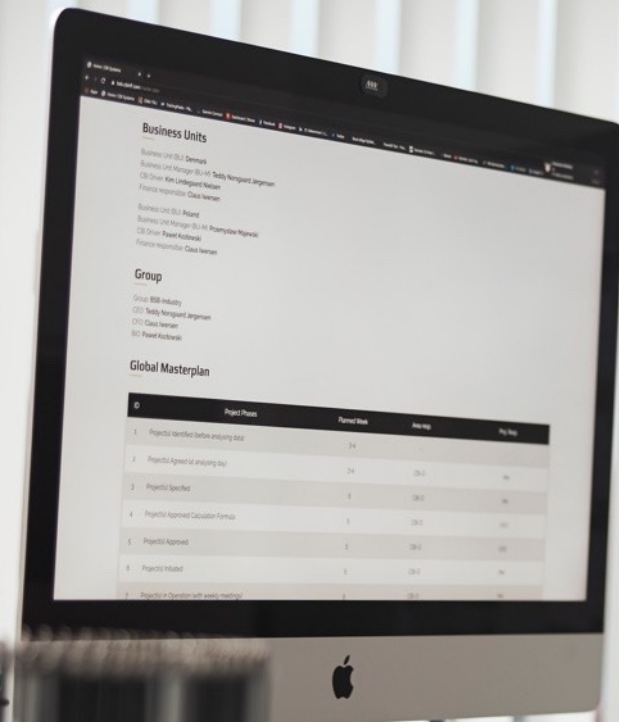
We work continuously with quality assurance to achieve stable processes throughout the organization, which manifests itself in quality products and delivery on time. At the same time, we have a high level of quality control, which gives us a solid foundation to constantly optimize and fine-tune the work processes.



# Continuous Business Improvement

At BSB, we have a constant focus on rethinking, streamlining and optimizing our company, as we see it as crucial to ensure competitiveness in the market.

We run three continuous business improvement (CBI) waves per year, each lasting 100 days. Typically, there are 75 to 100 projects in one wave. Improvement projects reduce cost levels, ensure on-time delivery, lower number of complaints and reduce lead time. Just as they help to ensure that we embrace the climate challenges and develop BSB as a workplace.



The image shows a computer monitor displaying a web application interface. The interface is divided into sections: 'Business Units', 'Group', and 'Global Masterplan'. The 'Global Masterplan' section contains a table with columns for 'Project Phase', 'Planned Date', 'Actual Date', and 'No. Days'. The table lists several project phases and their corresponding dates and durations.

Project Phase	Planned Date	Actual Date	No. Days
Project Identified (before analyzing data)	24		
Project Agreed (at analyzing data)	24	28-01	100
Project Specified	1	28-01	100
Project Approved (calculator formula)	1	28-01	100
Project Approved	1	28-01	100
Project Initiated	1	28-01	100



# Nature is close to our hearts

At BSB Group, we care about the climate and work towards several of the UN's 17 Sustainable development Goals to help create a better future for our children and grandchildren.

Our production runs on 100 percent green electricity produced by Danish wind turbines. We have installed a demand-controlled ventilation and extraction system and energy-saving LED

lighting, just as a heat pump provides a large annual CO2 saving.

The world's resources are scarce, and therefore we are proud that by far the largest part of the steel we get from the steelworks is recycled steel from worn-out cars, bicycles and old steel structures.

APQP 4 Wind  
Company Member 2022







# UN's Sustainable Goals

## Goal 7

which puts emphasis on sustainable energy

## Goal 12

which deals with responsible consumption and production

## Goal 13

which focuses on climate action

# Finances

## We build on a solid financial foundation

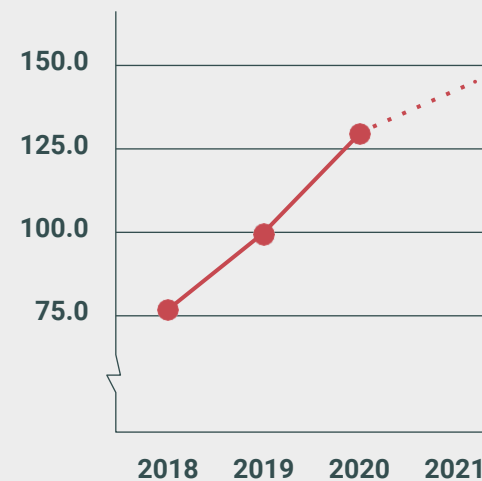
In BSB, we have black numbers on the bottom line. We have order in our finances and build our cooperation with you and your company on a solid financial foundation.

### Financial Accounting

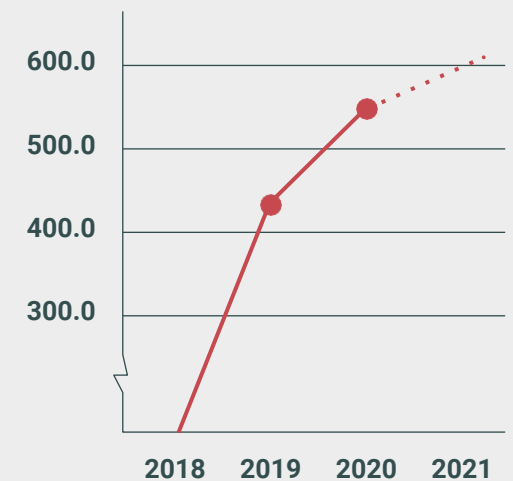
	2018	2019	2020
<b>Net sales</b>	-	424.592	540.718
<b>Gross profit</b>	77.603	85.876	108.699
<b>Annual net income</b>	24.708	28.112	37.967
<b>Equity</b>	76.321	99.357	127.320
<b>Balance</b>	256.149	261.148	284.009

Numbers in DKK 1.000

### Development in equity



### Development in net sales





# References

We are proud to work with...

**Vestas**

SIEMENS Gamesa  
RENEWABLE ENERGY

**MHI VESTAS OFFSHORE WIND**

**LM WIND POWER**

**MacArtney**  
UNDERWATER TECHNOLOGY

**Nissens**  
DELIVERING THE DIFFERENCE

**IEA**

**I-K-M**

**KK** Wind Solutions

**METYS**  
COMPOSITES  
STRENGTH. SUPPORT. SOLUTIONS.

**THALES**

**BEMA**

**HAARSLEV**  
Processing Technology

**kiener + wittlin ag**

**ROTAR**

**H.C. CEGIELSKI-POZNAŃ S.A.**  
1946

**THE WESSON GROUP LLC**

**CERN** Accelerating science

**Airco DIET**

**P. Lindberg**  
INDUSTRI A/S

**Tractel** Group

**proolution**

**IEA**  
CONSTRUCTORS

**JUPALCO**

**WHITE**  
CONSTRUCTION

# We are ready to help you reach your goals

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