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More precision in medicine, by Richard Hausmann, Elekta. Anders Blanck, Lif, explains why 2019 will be a crucial year.

Life Science Industry Guide 2019 35





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April 4 2019, Medicon Village, Lund

Moderator: Hanna Brodda. Editor in Chief, Life Science Sweden with Kemivärlden



PROGRAMME

Theme for 2019:

"How can Swedish and Danish collaboration in R&D and innovation make the patient a winner"

- **8.00** Registration, partnering meetings and networking at the exhibition
- **8:55** Nasdag opening ceremony, Nasdag Stockholm
- **9:00** Welcome and introduction. Life Science Sweden with Kemivärlden and Kerstin Jacobsson. CEO Medicon Village Science Park

12.00 - 13:30Lunch break

15:30 Panel discussion

16:00 Nasdag closing ceremony, Nasdag Stockholm

16:05 - 18:00

End of show drinks and refreshments reception

AMONG THE SPEAKERS

Carl Borrebaeck, Department of Immunotechnology Lund University Self-management of chronic pain using a multilevel artificial intelligence engine

Britta Smedegaard Andersen, Trial Nation

Trial Nation - a successful national initiative to attract clinical trials to Denmark - why & how

Marianne Larsson, Innovation Skåne

Empowering the individual - patients and profession - to radically improve health and care. The Nordic frontier in new digital tools and progress.

Kajsa M Paulsson, Lund University

Hanseatic League of Science (HALOS) - a unique cross-border initiative for life science research and innovation

Anna Törner, SDS

Right First Time - the fastest way forward

Minna Komu, Business Oulu

Oulu - the forerunner in digital health

Göran Conradson, Ziccum AB

No patient should ever be an island

Daniel Martinez Molina, Pelago Bioscience AB

Focus on the proteins - towards CETSA mediated prognostic markers in acute childhood leukemia

Oliver Laing, Potter Clarkson

IP Collaborations - doing the deal. A practical look at IP collaborations and deal-making within the life science sector, with a focus on best practice tips and avoiding common pitfalls.

Karin Bryder, Invent Medic and Shahram Lavasani, Immune Biotech

Early involvement of patients is essential in shaping the innovation toward a true need





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SARSTEDT







Now we become even bigger and more relevant. The merge between Life Science Sweden and Kemivärlden makes us the leading, and only independent, magazine in the Nordics covering all aspects of science in life and chemistry. Here we are announcing the happy couple, business development manager Maria Eriksson and me, Hanna Brodda, editor in chief, at our partnering meeting about bioprocessing at Waterfront in Stockholm.

The best time is now

WE ARE all set to see life sciences in real life and to bring science into all of our lives. Now is the perfect time for life sciences development in Sweden. Not since the investments in the 1970s have society been this eager, the politicians have never been so congruent about the significance of life sciences, and clinical studies are now entering the digital era with new possibilities such as direct access to patients.

If Swedish life science was a race horse, we would now have a well prepared tracks. The economy is solid. In collaboration with the Nordic countries, we have a great setup for science, development and manufacturing of medical treatments and diagnostic methods. From 2014 and two years forward, net sales increased by 27 percent. Three years ago, Swedish life sciences had net sales of SEK 164 billion and exports amounted to SEK 88.9 billion, according to figures from the Swedish Agency

for Growth Policy Analysis (Tillväxtanalys).

I look forward to seeing last year's figures expected before long. There are challenges ahead and it will take hard work, but with the new life science strategy, a government and vivid communication, it's good times ahead.

So, nothing holds the horse.

PLEASE DON'T forget to tell me all about your insights, success stories and, of course, about the failures we all need to learn from. And from the editorial office, we promise to communicate it through our channels, event, print, online or newsletters. See you soon!

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Market

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In this issue

Anders Blanck, ceo Lif, columnist.

Helena Strigård, chief of policy Swedenbio, columnist.

Gunnel Lindström, text editing.

Christin Nilsson, Scandinavian Office, translation.

About us

Life Science Sweden with Kemivärlden is an politically and organisationally independent publication owned by Nordiske Medier.
We cover every aspect of biotech, medtech and pharma. The medical treatments from idea and early science all the way through the society to the patient. This journey includes diagnostic, laboratory, regulatory and politics.

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Advisory board



Helena Strigård, head of policy Swedenbio, and columnist fighting for better environment for science and developers of new treatments.



Anders Blanck, ceo Lif, a trade association to unite the research-based pharma industry in Sweden.



Katarina Johansson, founder of the translational organisation Nätverket mot cancer, working for a better and more equitable cancer care in Sweden.



Pernilla Norman, lawyer at LexIt, specialized in public procurement, competition, EU-and IT-law. As a columnist Norman writes about current legal topics.



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"Sweden, with its long tradition in biomolecular research and its comprehensive biobanks and quality registers, is very well positioned as a front runner in the field of precision medicine"

Ulrica Sehlstedt, PhD Partner Arthur D. Little, in Swedenbios report Precision Medicine 2018.

30 000

That is how many of the overdose deaths in US that involves fentanyl. At the last G-20 summit, China pledge to take action on their side. Major part of the synthetic opioid fentanyl in the streets of US is originally produced and delivered from China, according to Time.

15-20 billion sek

Normal cost to develop a new drug. Source: Lif.

Cellink grews even faster

Swedish Cellink recently completed its first acquisition. Dispendix, for \$5 million and closed impressive partnerships with Prellis Biologic, to co-produce the Holograph-X volumetric 3D bioprinter, and Medimmune, on drug development testing. Founder and CEO, Erik Gatenholm explains to 3D Media Network:

"We focus on the development and com-

mercialization of bioprinting technologies that allow researchers to 3D print human organs and tissues for the development of pharmaceutical and cosmetic products and, in the future, for clinical applications. We have commercialized products in more than 50 countries and sold to hundreds of prestigious labs around the world, such as Harvard, MIT, Stanford and the FDA."



Out of every swedish tax krona for healthcare, two penny will go to science in life. In a debate article in Dagens Samhälle the association Forska Sverige demanded to raise this to the double.

"While science fiction writers may lead us to fear a future of Terminator-style robots, robotics discoveries have far greater potential to improve our lives.

While rigid exoskeletons have been available for many years to serve these same functions, what's different about this exosuit is that it's soft"

> Bill Gates writes on his Linkedin after visiting Harvard Microrobotic lab.

Perspective

New standards for clothes in healthcare, page 11.



A topic of priority

TEXT: HANNA BRODDA

More clinical trials, promotion for digitisation and interoperability together with increased use of data generated by both healthcare and individuals.

The duties of the Life Sciences office are plentiful.

"I expect that life sciences will be a priority issue, regardless of government," says Jenni Nordborg, Head and National Coordinator of Life Sciences at the Government Offices.

FEW DOORS FROM Vinnova at Mäster Samuelsgatan in Stockholm, in the premises of the Näringsdepartementet (the Swedish Ministry of Industry), you will find an office that may make a significant difference to Swedish pharma, medtech and healthcare in the next few years – the Life Sciences office.

Head of the office, Jenni Nordborg, is working here three days a week, and today is one of those days. When

Perspective

we meet, it has been almost two months since the election of 2018, which turned out to be the beginning of an autumn of great parliamentary uncertainty. The government that will eventually be installed in Rosenbad, Sweden's seat of government, will have many crucial decisions to make. One of them is how the coordination function of the newly established Life Sciences office is to advance their work in the future.

"We still need to work in this manner. There is an awareness that we need to collaborate to get a more efficient functioning life sciences sector in Sweden. With everything from health and care, a competitive export industry with high-quality jobs, education and research issues, this is a complex area that transversally affects many ministries," explains Jenni Nordborg, who still has her half-time job as Head of Health at Sweden's innovation agency Vinnova.

The Life Sciences office was commissioned by the Social-Democratic Government in February after the former Life Sciences Coordinator Anders Lönnberg (S) presented the proposal. The Swedish Life Sciences office is modelled after the Office for Life Sciences, placed directly under the British Government. Today, the Office for Life Sciences has been established and carries out its duties regardless of the Prime Minister or leading party.

THE SWEDISH OFFICE was assigned the task of promoting the development of knowledge, innovation and quality in healthcare, the care sector and at universities and colleges. The office also undertakes to improve the conditions for life sciences companies that set out to establish themselves and work in Sweden.



Jenni Nordborg have been on a tour for gathering knowledge for the national life science strategy. "Other countries work in a similar manner, Denmark for example," says Nordborg.

The Swedish Life Sciences office consists of several officials from the Näringsdepartementet (the Ministry of Enterprise and Innovation), the Utbildningsdepartementet (the Ministry of Education and Research) and the Socialdepartementet (the Ministry of Health and Social Affairs).



Jenni Nordborg, head of Life science office, are planning for the future.

THE DUTIES VARY, but concern matters regarding health, care, research, export and investment. One of the major tasks for Jenni Nordborg this autumn has been to provide the basis for a national life sciences strategy. She accomplishes this by listening and collecting suggestions and opinions from all fields; academia, business, patient and care.

"Life sciences is not just a job for the government and the national level, but it is vital that they participate and take responsibility together with county councils, municipal principals, industry and academia, and together with the patients."

Is the office sufficiently staffed to be able to accomplish the task?

"In my opinion, we will need an even more distinct capacity function in the future, but this coordination team is an adequate solution right now."

What political initiatives are you hoping for?

"In the future, we will see an increasing need for innovative treatment

Members of the coordination group for life sciences, advising the Life Sciences office:

President: Anders Lönnberg

Göran Ando, former Chairman of the Board, Novo Nordisk

Carl Bennet, Chairman of the Board, Getinge

Anders Blanck, CEO of Lif

Helen Dannetun, Head of Linköping University

Jonas Ekstrand, CEO of Sweden Bio Anders Henriksson, Vice Chairman, SKI

Darja Isaksson, Director General, Vinnova.

Elisabeth Björk,

Vice President, AstraZeneca

Hannie Lundgren, Research and Innovation Director, Region Skåne

Lars Liljedahl, Care Manager, Östersund

Lotta Ljungqvist, CEO of GE, Nordic Region

Ann-Sofie Lodin, Regional Director, Västra Götaland

Ole Petter Ottersen,

Head of Karolinska Institutet

Sara Riggare, Engineer & Researcher, Karolinska Institutet and Patient.

Anna Lefevre Skjöldebrand, CEO of Swedish Medtech

Heidi Stensmyren, Federal Chairman of the Swedish Medical Association (Svenska Läkarförbundet)

Anna Nilsson Vindefjärd,

Secretary General, Research!Sweden (Forska!Sverige)

Mikael Wiberg, Director of Research and Education, Västerbotten County Council

methods, as well as preventive solutions. We see that medical technology and diagnostics are combined with brand new digital working methods and new drugs - making the life sciences sector a future industry. However, global competition is tough. The provision of skills and lifelong learning play a crucial role. Many inputs to our strategy work are about ways to improve our capabilities in system

innovation and the use of data, as well as access to our leading and central infrastructures that we actually do have."

Is the care sector behind you?

"Yes, it would not be possible without the collaboration of patients and healthcare practitioners. Representatives of all groups are included in the coordination group. They are the foundation of the office and the future life sciences strategy, together with industry and academia."

What is your primary role; an expert group, opinion makers or a working group?

"None of those actually. We are a coordination group and I work for collaboration."

What is the state of Life sciences-Sweden?

"Life sciences has attracted positive and intense attention lately,



Jenni Nordborg talked to Margareta Haag from Network against cancer on a hearing on Life Science at the Swedish parliament.

and the awareness of this field is high. Internationally, we are very attractive, acknowledged for quality and creativity. However, we are not doing particularly well in the field of solutions for the entire data infrastructure and collection and use of data, and I mean all data. Our records and biobanks, health and health care data, health records, etc. These fields call for improvements if we are to lead the development towards more and more efficient follow-up and access to real-time information."



Anders Lönnberg, head of coordination group and Anna Vindefjärd Nilsson, president of Forska!Sverige.

When will your work be finished? "This is not a one-off effort but long-term work.

We are now looking into the formal structures that are necessary to launch the strategy process next year. We must find a common pace because many regions are currently working with strategies and we are working on a national structure, but those looking at Sweden from outside will observe a need for coherence. We need to send a consistent message internationally," says Jenni Nordborg.

Appearance is not everything

The Swedish Standards Institute's committee for Healthcare textiles (SIS/TK 332) is currently developing new standards and accompanying patterns for clothes for staff in the health care sector.

TEXT: SIS

of an update in

A STANDARD FOR trousers for staff with leg cuff is brand new, while the other standards were published 8 to 26 years ago and thus are in need terms of good fit and comfort as well as adaptation to today's textile requirements. To ensure a good fit and comfortable clothes for the staff, the clothes have been tested on staff at two Swedish hospitals.

"We are committed to ensure that the working clothes for the staff in the healthcare sector are suitably updated so they feel modern, look appropriate and are comfortable. When the clothes have been tested on staff in two separate Swedish hospitals, the new models have been well taken and

> and pattern for trousers with cuffs will be a good complement to the regular straight trousers" says Sarah Sim, Project manager at the Swedish Standards Institute.

the brand new standard



Sarah Sim, SIS.

The standards being developed, which are expected to be sent on enquiry beginning of 2019, are as follows:

SS 8760119 Trouser for staff with leg cuff (new), SS 8760120 Trouser for staff, SS 8760121, Blouse for staff and SS 8760123 Dress for staff. ■



HELENA STRIGÅRD
Deputy Director General and
VP Policy & PA, Swedenbio

Finding the perfect formula for decision-making!

SINCE I CAME to work for the life science industry, I 've thought many times about the tough decisions that our members – the Swedish life science companies of all sizes – have to take. With so much at stake, at every stage of the development of a drug, a gene therapy treatment,

a medical device and so forth, taking the wrong turn can be detrimental. Even making the right decision, at the wrong time, is likely to mean you are out, although time will show that you were spot on in your analysis – in everything but the timing.

So how do the leaders of life science businesses do it? Deciding on whether they are ready for clinical trial, to get listed, to not get listed or to expand beyond the national borders. The further you have come on your path to growing your business, the greater the scale of pretty much everything, not least the capital needed to take you to the next level. The consequences of wrong turns affecting not only you and your staff but also depriving patients of possible new life improving treatments.

I REALISE HOW simple the answer is. Not in the literature that is, with complex models of decision making processes in various shapes and colours. But in real life.

The alternative to decision making is – none. No one has the luxury to not to take a decision. With competition being fierce and our industry being one of the riskier – but also most rewarding – ones to tap into, you are being pushed into definitive crossroads whether you like it or not. It's more relevant to ask how informed your decision needs to be before you take it.

IN MY ORGANISATION, I am actually in the minority not being a researcher. We have this internal joke going around, about the researchers and the decision-makers – my research colleagues being aware of their *faiblesse* for gathering heaps of facts before taking any decision. And then some more facts. Did I mention, we need facts?

Me, on the other hand, being quite impatient to get into action, might fall into the trap of pressing fast forward too swiftly. It made me realise something about this perfect formula I´m looking for. It comprises a mix of the quality of impatience along with the thoughtfulness and factfulness of a researcher´s mind. When captured in one and the same being – it´s a real winner, improving the odds for an organisation to move in the right direction, at the right time.

I'd say, most of us do not manage to balance those qualities perfectly. That's why it is so important that the decision making leaders of an organization complement each other. Ultimately, someone has to have the final say. To bear the responsibility. But whatever your philosophy on decision-making is, make sure you have the opposite one represented in your nearest

vicinity. Who is impacting your decision-making? Truly? Make sure to pick those people carefully to balance whatever needs to be balanced.

Another piece of wisdom gathered from numerous talks with life science leaders is that of having

people to help you look ahead. Who knows something about the crossroads that you have not spotted yet – to ask not only the pressing questions on the top of your mind but also "what question should I ask?".

MANY OF THE LEADERS of smaller, newly started life science companies I have spoken to have highlighted the crucial importance of a competent board in that respect. As obvious as it sounds, it cannot be stressed enough.

Being a small nation, Sweden can pride itself to have many of those. Still, we need the international influx. Both for management and boards, the variety of perspectives and experiences are key. However, the economic incentives for such influx are far too low in our country, and became even less attractive when the Supreme Administrative Court ruled that board fees should be taxed as income of service. I will come back to that topic!

So, creating the right setting for decision-making might be the most important decision you make!

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No one has the

luxury not to take a decision 99

Chemistry giants restructs



Bayer sells all animal health divisions.

BAYER IS RESTRUCTURING, and in the coming years they will change their long-term focus to their core business of life sciences. A total of 12,000 jobs will be cut, of which 900 are in research. 350 jobs will be cut at the factor VIII plant in Wuppertal in Germany due to increased competition in the haemophilia market, and all production of the recombinant factor VIII will be moved to Berkeley, California.

In the coming months, Bayer will sell the animal health divi-

sion and a few consumer product brands, such as Coppertone and Scholl.

"In recent years, we have made great progress with Bayer's strategic development, and now we are laying the foundation for a sustainable strengthening of Bayer's profitability," comments Werner Baumann, Chairman of the Board of FierceBiotech.com.

Earlier this year, Bayer announced the USD 66 billion purchase of the agricultural chemical company Monsanto. ■

Searching for harmful substances in dust

Chemistry researcher Jakob Gustavsson at Örebro University is going to study indoor dust in search of chemicals with the aim of removing the substances from the market.

HE WILL USE the method of combustion ion chromatography, in which the dust is burned, and the halogens bromine, chlorine and fluorine are measured in the produced gas.

The two-year project is carried out in collaboration with three companies; Synlab, Thermo Fisher Scientific and Metrohm, and the companies will contribute with project competences, instruments and chemical analyses.

Green chemistry in SEK 70 million deal

The research foundation Mistra have announced its biggest call to date in green chemistry, aiming to reduce exposure to hazardous chemicals.

MISTRA IS LOOKING for consortia as applicants who cover several different approaches, and with researchers and industries as co-financiers:

Organic/inorganic synthesis, process chemistry, life cycle analysis and hopefully legislation, policy issues and application, etc.

"This is a vital initiative that requires

requires efforts from several fields together with a multi-scientific approach," says Christopher Folkeson Welch, Program-



Charlotta Turner.

mes Director at Mistra research foundation.

"We are waiting with excitement to see whether the classical synthesis chemistry, the biorefinery field or the eco toxicologists will take the lead," says Charlotta Turner, Professor in Analytical Chemistry at Lund University.

SHE HOPES TO PARTICIPATE as a co-applicant in a consortium, and she believes that her field of analytical chemistry will be very significant.

"It is one of the few fields of chemistry with a holistic view. We can participate in all processes; what is the raw material like, what happens during the processes and what does the end product look like? I am trying to encourage my colleagues in Lund now, so let's see what happens."

The Gallery







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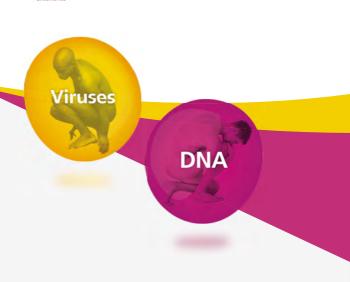


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Biological drugs are the world's fastest growing type of drugs. Sweden wants to join in the development, but to do so, innovative molecules are not enough. It is also essential to master the manufacturing, and with the opening of the Testa Centre at GE Healthcare in Uppsala, the odds are now improving.

TEXT AND PHOTO: LISA VON GARRELTS

N A COLLABORATION between the government and GE Healthcare, the new innovation centre Testa Centre has become a reality. The innovation centre will provide more companies with access to the equipment needed to develop biological drugs. The test bed is meant to increase the commercialisation of new technologies and support the growth and manufacturing ability of life science. The centre is built for verification of digital, technical and biological inno-

Biological drugs

Of the top ten selling drugs in the world, eight of them are biological drugs. In a biological drug, the active substance has been produced in or purified from material of biological origin, ie living cells or tissue.

For example, biological drugs can be:

- Vaccines
- Blood products / plasma-derived drugs
- Antiserum against various types of poison
- Monoclonal antibodies
- Enzymes
- Interferons
- · Peptide hormones
- Peptides
- Some complex polysaccharides, for example, heparins
- Advanced therapies such as gene therapy and somatic cell therapy

Source: Swedish Medical Products Agency

vations in an authentic production environment, and the centre will help organisations achieve a time and cost-effective way to secure industrial proof-of-concept.

"To support life science in Sweden, we need a facility that enables companies to test products and reduce the threshold to move forward. This is the aim of the test bed, in which it will be possible to work on projects of a biological nature, such as trying to scale up the production. But you can also test innovations in digital technology, explains Lotta Ljungqvist, CEO of GE Norden and CEO of Testa Centre.

The government has invested SEK 100 million in the Testa Centre and GE Healthcare has invested around 45 million. Other sponsors include Swelife, Uppsala Region, Uppsalabio, Tillväxtverket and the Foundation for collaboration between Uppsala universities, businesses and society.

IN THE NEW 2500 square meter building there are four bioprocessing laboratories and a technology laboratory. One of the bioprocessing laboratories has a safety level adapted to manage viruses and vaccines, and companies can now rent the premises for short or long periods. The cost of the companies is SEK 60,000 per week. This includes access to all equipment and to the support staff attached to the test bed. Five people with knowledge of all equipment will be available for the companies.

However, not only companies are welcome here. Even the academy is a welcome tenant – but at a somewhat reduced cost.

"There are two types of users in the centre; an economic and a non-economic type, and the academy



There are four bioprocessing laboratories and a technology laboratory in the building where tomorrow's technologies for drug production will see the light of day.



Lotta Ljungqvist is showing the ReadyToProcess Wave 25 Rocker which is a bioreactor up to 25 liters for growing cells.

belongs to the non-economic type and the price picture looks a bit different for them," explains Jesper Hedberg, Head of Operations at the centre.

The Testa Centre is run and owned by GE Healthcare as a non-profit activity. The income from the renters will be used for staff costs and to keep the test bed in prime condition. GE Healthcare estimates that an occupancy of 75 – 80 percent will suffice to balance the business and any surplus will be reinvested in the business. But naturally, GE healthcare will benefit from the centre.

"We will use the centre ourselves in our research activities. In addition, we anticipate excellent opportunities for exchange and input from innovators and entrepreneurs coming here. We also hope to make new contacts for our future recruitments when we need various skills," says Lotta Ljungqvist.

However, the project owners retain full intellectual property rights.

Besides working to increase companies' knowledge of

manufacturing and growth opportunities, the centre is important for educational purposes.

"Some courses can add momentum here immediately. We can also start new courses in large-scale production," says Anders Malmberg, Vice President of Uppsala University.

Lotta Ljungqvist also emphasises the centre's important role in education.

"Universities have a hard time keeping keep up with development because the equipment is very expensive. Now they can pay when they use the equipment instead."

Not only Swedish companies have the opportunity to establish their projects here. Foreign companies are also welcome, and the selection process of possible tenants is managed externally by Uppsala Bio.

"The external evaluation group values the projects based on certain predefined criteria, among other things, the group evaluates which projects will benefit the most from being here," explains Jesper Hedberg.

The first tenant is now ready. Biotech company Biolamina will soon move in to run a project in the centre, and the production will soon be scaled up.



Jesper Hedberg, Director of Testa Centre, Lotta Ljungqvist CEO and Jenni Nordborg of the government's life science office.



Advice on export

How to become globally competitive

Great science, skilled scientists and understanding what big pharma needs are key to BioArctic's success.

TEXT: GUNILLA OSSWALD

T THE END OF 2018, I was very pleased to announce that BioArctic had outlicensed its alpha-synuclein antibody portfolio for Parkinson's disease and other potential indications to AbbVie. This demonstrates that it is possible for an agile Swedish biopharma company to be competitive on the global arena.

When I joined BioArctic in 2013, the company already had experience from partnering with big pharma. BioArctic had entered into a partnership in Alzheimer's disease with Eisai in 2005 where BAN2401 reported positive Phase 2b results during 2018. One of my objectives was to find the "dream partner" in Parkinson's disease. I drew up a focused action plan which included participation at international and local partnering events, increa-

relations with potential partners. This led to that a strategic partnering process was initiated with several potential partners. In September 2016, we announced the collaboration with AbbVie, an alliance with the purpose to develop the leading alpha-synuclein antibody

sed networking activities and building

as a disease-modifying treatment to improve the lives of Parkinson's disease patients. Two years later, AbbVie exercised the option to license the portfolio, which triggered a milestone payment of MUSD 50 to BioArctic. The total

BioArctic's CEO Gunilla Osswald. value of the license agreement is up to MUSD 755, plus royalties. Previously MUSD 80 have been received.

What are the keys to success? In this case our great science, solid experience of pre-clinical research and drug development together with our understanding of Abb-Vie's needs and expectations were fundamental. Our insight into how a big company works also helped and contributed to a positive spirit across the company's teams. This in combination with our committed and skilled scientists delivering high quality and meeting deadlines created trust and respect.

What about the challenges? The scope was extremely challenging with tight deadline. I realized that the scientists had the best insight into what the team needed, so I kept on saying: "Delivering is the only option. Tell me what you need." Then, I secured the critical resources and competences. We recruited new employees and consultants and kept on encouraging a strong culture of curiosity and innovation with delivery focus.

What happens now? AbbVie will progress the most advanced product candidate BAN0805, now ABBV-0805, into clinical development with the first clinical study planned to start in 2019.

I am looking forward to a continued rewarding collaboration with AbbVie. BioArctic will continue to deliver activities in line with the on-going collaboration agreement, at the same times as we are developing our projects with substantial out-licensing and market potentials in line with our business model and strategy.

Here we share

This is a community for export and sharing experiences. It is a collaboration between the organisation Swedenbio and us, Life Science Sweden.

Companys that have done the journey, and manage outside of the Nordic borders, are sharing their experience, both good and the tough ones.





Torkel Gren, Recipharm, Björn Arvidsson, Roche, Christina Herder, Medivir, Anna Sandström, Astrazeneca and moderator Helena Strigård.

Export requires great courage

Good examples, tough challenges and great courage were permeating themes on Swedenbio's day on the topics of how Swedish life science companies have conquered the world and how Sweden's attractiveness is increasing.

TEXT AND PHOTO: HANNA BRODDA

DURING A HALF DAY in Stockholm, Swedenbio gathered its members to talk about export issues at the Grand Hotel in Stockholm. "To take the plunge - and still hang on" was the title of an educational day with many personal stories about how financing and establishment succeeded when life science companies took the plunge. There are many ways to make it in this world, the audience was told, but one factor was prominent in every story; Courage.

"Several times, our founder was prepared to risk everything, the entire company, in order to take the next step. Now we have 4000 employees and he would not take the same risks, but that is no longer necessary. However, if you want to grow, courage is crucial," said Magnus Fastmarken, Marketing Director of SHL Group.

Anna Fahlgren, CEO of Bioreperia, spoke about their journey out in Europe, which went through Basel.

"You need a partner and it's about making that call. Call the senior CEO of the market you want to enter. One call is all you need, but you must dare to call someone at the right level," she said.

For Orexo, the path into the United States was not straight forward, as their most significant product started by being involved in a patent dispute.









Magnus Fastmarken, Bioreperia, Nikolaj Sörensen, Orexo and Helena Strigård, Swedenbio.

Moderator Helena Strigård, Deputy Director General and VP Policy & PA at Swedenbio, asked whether it was worth the effort.

"MANY PEOPLE ASKED us how we could afford to enter the US, but now people are asking what we will do with all that money, so yes, it was worth it. But if we had not won the patent dispute, the question would be harder to answer," replied Nikolaj Sörensen, CEO of Orexo, and continued:

"Some time ago I got in touch with a mother who received help with her heroin-addicted daughter, and that makes me feel that it's my job to make sure we can save more girls out there."

Shared experiences on outsourcing

Developing drugs is a complicated matter. They must be effective, and they must also be approved and subsequently launched. At Pharma Outsourcing, experiences and trends in process outsourcing are shared.

TEXT AND PHOTO: HANNA BRODDA

EVELOPING A FINISHED drug has become more expensive. Nevertheless, we now have better and more advanced instruments available to help us assess the credibility of a candidate than ever before. The reason for this and how companies can reduce their risks was a consistent theme at the Pharma Outsourcing meeting.

"It's about understanding and fulfilling the requirements and not doing the same as always. Naturally, new IT platforms are always more crucial as all data and systems are in the cloud, and new regulatory requirements arise when the old ones cannot be applied," says Klavs Esbjerg from Epista.

THIS YEAR, the Pharma Outsourcing meeting is being held for the fourth year and interest is growing. How, when and in what way should parts of one's business be handed out to an external party. The predominant argument throughout the day for the majority of companies of the size that operate in Sweden is that it is impossible to have expertise in all fields.

"Doing the right thing from the beginning can save many millions and years of work. It is largely about compliance and about regulatory issues," says **Jari Kaunisto**, at Orion Contract Manufacturing that had a table at the exhibition.

The morning's seminars began with Nicolaas Shipper from Rise, who spoke about trends and news of the development of a molecule into a drug to be absorbed by the body in one way or another.

"Great development has taken place in the field of predicting the effectiveness of a substance long before

Habib Abdullah Mohammad from Biolamina, together with Anna Leitgeb and Anna Johnson, NDA Regulatory Services





Pernille Hemmingsen, CEO of Savara, was guiding the audiens.

the first clinical study," he says. "Today, it is possible to foresee obstacles and problems without being overpowered by them."

KASPAR VAN DEN DRIES from Thermofischer was more specific in his speech on the same subject. He developed the Silicon Valley concept "Fail early, fail fast, fail often" to apply to the development of the pharmaceutical industry.

"A swift assessment of which path is leading forward, and which should be quickly abandoned is crucial to obtain functional treatments," he said.

Pernille Hemmingsen from Savara acted as a moderator, and she also spoke about her journey with three drug candidates. All three candidates are currently undergoing clinical trials with an external research company. "Who is responsible", was a question they asked themselves before entering into the collaboration.

"OUTSOURCING IS ABOUT EXPERTISE, complexity and collaboration. For us, the help we received from FDA concerning the relationship with our outsourcing partner was useful. Now, there are no uncertainties whatsoever that the company who pays for the study is also regulatory responsible throughout the process," Hemmingsen explained.

The event is arranged annually by Life Science Sweden together with Kemivärlden and initiator and Programme Manager **Maria Eriksson.** This year's meeting attracted delegates from all over Europe with over 100 booked partnering meetings.



Klavs Esbjerg from Epista Life Science, gave his view of risk management. Here together with his colleague Robert Pettersson.

Faster examined treatments:

spring and summer

Much-awaited treatments, potentially large patient groups, or those who otherwise have the potential to exert a great influence on health care are just a few of the criteria used in the national work on horizon scanning.

FOR THESE new substances (or new indications for drugs that have already been approved), the available knowledge that exists before an approval is compiled into what is known as an 'early assessment report'. This is so that health care can prepare itself prior to any arranged introduction.

Here are the substances that are subjects of early assessment reports at the moment:

Edaravon to treat ALS

Serious illnes with great need for treatment. Positive results from fase III study.

Timeline: Applied for marketing approval at EMA one year ago.

Cemiplimab to treat squamous cell carcinoma

Need of treatments.

Timeline: Applied for marketing approval at EMA last april.

Olaparib as single therapy for gBRCA mutated breastcancer

New treatment principle and more alternatives are needed.

Timeline: Applied for marketing approval at EMA last april.

SGLT-2 blocker in addition to insulin for diabetes type 1

New treatment principle and potentially large patient group.

Timeline: Applied for marketing approval at EMA one year ago.

Buprenorfin when opioid addicted (depot preparation)

Need for new prepration.

Timeline: Applied for marketing approval at EMA one and a half year ago.

Ipilimumab in combination with nivolumab as first line treatment for kidney cancer

Potentially large patient group. Positive results from fase III study. **Timeline:** Applied for marketing approval at EMA one and a half year ago.

Axalimogen filolisbac for cervix cancer (persistent or relapse)

New treatment principle and potentially large patient group.

Timeline: Applied for marketing approval at EMA one year ago.

Siponimod fpr secondary progressive MS

Great need for treatments of this severe illness.

Pegvalias for fenylketonuri

Need of treatments.

Timeline: Applied for marketing approval at EMA in march.

Larotrectinib for TRK-fusion positive cancer (locally or advansed) in children and adults

New treatment principle.

Timeline: Applied for marketing approval at EMA in august with accelerated process.

Romosozumab at osteoporos

New treatment principle and potentially large patient group.

Timeline: Applied for approval Q1 2019.

Some selection criteria:

- ✓ Large patient population.
- ✓ Significant morbidity associated with the condition.
- ✓ Innovative method of treatment.
- ✓ Potential cost consequences.
- ✓ Could lead to reorganisation of care.
- ✓ Potentially high media/patient interest.
- ✓ Too rapid, or too slow, introduction could be expected after approval.
- ✓ Is potentially of legal, ethical, or political interest.
- ✓ Belongs to a growing, or new, field of therapy

This is Horizon Scanning

The work on selecting substances with great potential for influencing health care, and compiling assessment reports for them, is done nationally for all of Sweden as a first step in the national work on arranged introduction of new drugs, which is coordinated by SARAL, while the work on things such as Horizon Scanning is carried out by the 'Four-County Group' (Fyrlänsgruppen) consisting of representatives from Stockholm County Council, Region Skåne, Region Västra Götaland, and Region Östergötland).

Complete information on

Nationally Arranged Introduction of new drugs can be found at janusinfo.se/Nationelltinforande-av-nya-lakemedel/ Nationellt-inforande-av-nyalakemedel/

Brexit creeping closer – or is it?

HE 29 MARCH 2019 is creeping closer by the day. Since the British referendum in June 2016, Brexit has seemed conveniently far off. The efforts and most of the attention have been focused on negotiations of an "exit" (withdrawal) agreement, prolonging the phase until the full Brexit.

The first phase of the exit negotiations was completed in December 2017, when EU and the UK announced an agreement on three main issues.

- EU citizens living in the UK and British citizens living in the EU will continue to obtain the same right also after the UK has left the EU.
- The UK will continue to adhere to its financial duties towards the EIL
- The border between Ireland and Northern Ireland is unique and there need to be a special arrangement to avoid a hard boarder.

There is still a possibility that Brexit will not take place 99

DURING THE SECOND PHASE the parties negotiated the text of a withdrawal agreement, based on the agreed principles. In March 2018 an interim period was preliminary

agreed. This period would prolong the effects of Brexit until December 2020. Thus for 19 months (March 2019 – December 2020) things would to a large extent stay the same as with the UK within the EU.

The negotiations on the withdrawal agreement where completed and the agreement was approved by EU 25 November 2018. However adoption came to a halt in the UK. The UK parliament rejected the agreement in a vote 15 January 2019.

In December the European Court of Justice gave the UK a "lifeline" by ruling that the UK can one handed withdraw its application to leave the EU (under Art 50).

So will there be a Brexit at all?

There is still a possibility that Brexit will not take place. A second referendum is a possibility, although remote. Another option would be for the UK to buy time simply by the British government asking for additional time under Art. 50. At present, Brexit is still more probable than not.

It should be pointed out that the status after Brexit is still unknown, as negotiations for the long term relationship between EU and the UK have not yet started.



SHOULD THERESA MAY not come up with a "Plan B", there will be a so called "hard Brexit" on 29 March 2019 or any later date that is decided. This means that there will not be any measures in place concerning the relationship between EU and the UK. EU citizens living in the UK will be regarded as third county citizens, and similarly for UK citizens living in an EU country. Trade with the UK will be subject to customs duties and customs procedures in the same way as third country trade.

The legal situation within the UK will be most uncertain as EU-law is an integral part of British law. An illustrative example of the complexity is data protection (GDPR) where the European Commission has issued a letter to the extent that after Brexit the UK will be regarded as a third country.

IN CONCLUSION CAN be said that the present situation as regards Brexit is highly uncertain. As there will not be a trade agreement in place at the time of Brexit (if there is any), the situation for Swedish companies doing business in the UK will be most complicated. It is foreseen that ports and airports will not be able to function fully. Thus, it is advisable to start planning and take measures for business post Brexit.

Your are invited to pose questions or suggest topics to be discussed at pernilla.norman@lexitlaw.se. ■

PERNILLA NORMAN



Pernilla Norman is advokat and partner at Advokatfirman LexIT, specialised in competition law, public procurement law, IT-law including data protection (GDPR). Her clients come from the private as well as the public sector. Further, Pernilla does research at the University of Stockholm, where she is

working on her dissertation on the application of competition and data protection law in public procurements.

Katarina Bjelke to head KI administration

In May 2019 she will take over as the new university director at Karolinska institutet.

Katarina Bjelke will become the new university director at Karolinska Institutet. She comes from the same position at Uppsala university, where she has been working during the last four years. Earlier she was director-general at the Swedish ministry of education and research, Govermental offices, but most notably she has a history at Karolinska institutet as head of the resarch and researh education department, the international department and the grants office. She even defended her thesis in neuroanatomy in

1997 at the university, after getting a dental degree in 1989.

- We are very pleased that Katarina Bjelke wants to come back to the Karolinska institutet where she once started her career. She has broad experience from both the college sector and the Ministry of education. She also has long experience as a manager, which makes her well-suited



to lead the university administration and develop the support for the core business, research and education, says Karolinska institutet's principal Ole Petter Ottersenin a press release.

LISA VON GARRELTS

New director of media relations at Astrazeneca

Christina Malmberg Hägerstrand is the new director media relations at Astrazeneca Nordics-Baltics. She has a history from Sweden's top business news paper Dagens industri where she also served as news director at the web TV channel. Other noticable employments are as journalist at Nyhetsbyrån direkt and director of communication at Nasdaq Nordic. Christina



Malmberg Hägerstrands latest role was director of external communication and media relations at Alecta. ■

Key role for communications at Senzagen

As Senzagen enters a new phase of spreading their products, the company recruits Tina Dackemark Lawesson as IR and communications director. From her earlier carrier she has a long experience from the same role at several life science companies, for example Cellavision, Enzymatica and Precise biometrics. Tina Dackemark Lawesson will enter her new



position, coming from the part as director investor relations and corporate communications at Invisio in Copenhagen.

Leaves CLS Behring after 20 years

Ulf Hultquist, general manager of CLS Behring Norden, leaves the company after 20 years. Under his leadership, CSL Behring has strengthened its position in the Nordic region in the therapeutic areas of coagulation, immunology and intensive care. He is succeeded by Martin Tenlen, who joined the company 2015 as head of global marketing, and previo-



usly has been active in various roles within sales, market and product development at Astrazeneca for about 19 years. ■

Unilabs recruits from Tieto

Johan Höglund leaves his position as head of the health, welfare and education unit at Tieto, to take on the role as CEO at Unilabs in Sweden. Previously ha came from Philips Healthcare, where he held the position of country manager for Sweden. Now he goes into the laboratory and diagnostics industry to develop Unilabs way of work and



drive important strategic initiatives on synergies, digitization and changes in the company's organization. ■



Khady Ndoye doing her internship in swedish life science industry.

Program at the School of Economics

Ramp stands for Rapid Acceleration Management Program and is a program that was initiated at the Stockholm School of Economics in 2015.

This is Ramp:

- Ramp provides a fast track to the Swedish job market and is aimed at academics from overseas countries.
- The aim is to increase diversity in Swedish business and to strengthen Swedish competitiveness through increased inclusive social development.
- The education is for one year and includes ten weeks of management training and internship in a company that is active in Sweden.
- Admission criteria are tough, and participants are accepted through internationally recognised tests such as TOEFL and GMAT.

Financiers of the venture are SEB, Nordea and Vinnova, and advisors are among others JKL and Assessio.

"Sweden is a country for women and children"

The industry is lacking competences while unemployed academics in the country are out of work. Now they get help finding each other. Khady Ndoye from Senegal participates in the School of Economics´ program and she choose internship at Triolab.

TEXT AND PHOTO: HANNA BRODDA

IT IS THE END of the year and buns and coffee are being served at Triolab´s office. Coffee break – one of the culture-specific management strategies, or challenges, that Khady Ndoye has learned at the School of Economics.

"We did not do coffee breaks in Germany! Here we sit and drink coffee with the boss, and many minor problems in the company are solved around the coffee table, and that is a very interesting phenomenon," says Khady Ndoye.

The Ramp, Rapid Acceleration Management Program, project was initiated by the Stockholm School of Economics to make use of the skills supplement caused by the great refugee stream in Sweden during 2015 and is now open to non-EU citizens. It consists of training combined with internship.

Inability to speak the language is one of the obstacles that makes it harder to enter the job market, but there are other obstacles that can be insurmountable, such as cultural differences and lack of contacts. All aspects are handled in the Ramp program, which is a classical management education added elements of specific language education and courses in Swedish workplace culture.

"I have worked in France, Germany and Marocco, but Sweden is different in many ways."

How is Sweden different?

"I feel that decisions can sometimes be difficult to make, whereas in other countries, the management will quickly make a decision. But once the decision has been made, implementation is faster, and everyone knows what to do," says Khady Ndoye.

Khady Ndoye came to Sweden four years ago with her husband and two children. She had a nursing education from Senegal, then she became a nursing

Job & Career

specialist education from Marocco, a master's degree in economics and healthcare management in Paris, and now she's advancing to a master's degree in econo-

mics and management. She speaks German, French, English and now also Swedish.

In Ramp, Ndoye has learned that many Swedish companies have "flat organisations" and that managers are more accessible to their employees, and that it is ok to ask questions.



Anna Bergström.

"Swedish language skills are essential, and we must be fluent in Swedish. English will suffice for a while, but it is necessary to speak Swedish to work in a Swedish company.

The training is combined with internship. For three weeks a month for nine months, Khady Ndoye has an internship at Triolab, a company that supplies diagnostics and analysis equipment to healthcare and veterinary clinics. It will be a door opener, for the company as well.

"We get a lot of global learning. It feels important for us to make a small contribution to integration, but diversity is also important for the company and we also learn a lot about Khady's culture," says Anna Bergström, vice CEO of Triolab. The education will be completed in June.



What are you going to work with, do you think?

"In industry or perhaps in aid or charity for a period of my life. The experience from the care sector is useful, but I feel as though I'm done with it now.

Do you like Sweden?

"Yes, Sweden is my country now. It is a country for women and children and there is nothing better."

Fewer unemployed academics

Unemployment is high among foreign-born academics. 8.2% are unemployed in this group, compared to 1.4% unemployed academics born in Sweden, but things are improving. Last October 9% of foreign-born academics were unemployed.

Source: Saco





Viewpoint



RICHARD HAUSMANN President and CEO, Elekta AB



Healthcare need the precison and team spirit as we see in sport, writes Hausmann.

Accept nothing less than the highest precision

YOU DON'T have to be a sports fan to understand the importance of precision. More often than not, it makes all the difference in a successful outcome. A team's fan, coach or owner would never accept game after game where the ball almost went into the net. Accordingly, patients should not accept treatments that almost hit the mark or provide anything less than a successful outcome.

As populations grow and people live longer, healthcare resources are becoming diluted, putting a greater burden on the systems. I believe that precision medicine is the key to becoming more effective, freeing up resources, and providing better care for each patient.

As the head of a company that is leading its industry in the area of precision radiation medicine, I have three takeaways from our experience that I believe all med tech companies could benefit from. The common denominator is collaboration.

DIGITALIZATION, BIG DATA and self-learning is the foundations of artificial intelligence and Elekta is driving these in our quest to offer personalized medicine to improve outcomes. IBM Watson Health is a good example of how both private and public organizations can develop world-class decision support for different treatments to enhance the ability of healthcare professionals to treat patients optimally even in countries that lack their own expertise. The success of a medical technology company depends on its ability to offer solutions for clinical efficiency and individualized care. I don't know of any company or organization that is working totally independently within AI; it's all about collaboration and there are lots of companies,

universities and public-private innovation programs to partner with.

There's a good reason that cancer immunotherapy researchers won the Nobel prize this year – the treatment form is now considered a future pillar of cancer therapy together with surgery, radiation and chemotherapy. By manipulating the patient's own immune system to treat disease, immunotherapy unleashes white blood cells called T cells against the tumor. As with the other modalities, it isn't suitable for all cancers and is often complemented by another treatment form. From a medtech perspective, immunotherapy has great potential to deliver personalized medicine and lift as quote for layout its research and development.

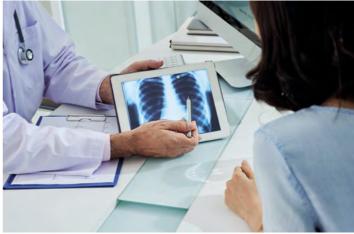
IN ALL ENTREPRENEURSHIP, close cooperation with the customers and meeting their needs is the key to success. At Elekta, our customers are the institutes and organizations that also form our various consortia to explore the use of our technology and solutions in exciting new clinical areas. And they are the clinics that demonstrate the effectiveness, efficiency and precision of our solutions through research, published papers and successful treatments.

In the area of cancer care, there is no single treatment modality that is yet hitting 100 percent or scoring goals with every shot. But through collaborative innovations within the transformation of big data into actionable intelligence that advances personalized care, we are coming closer than ever before. By providing precise and personalized treatment for each patient, we'll see quicker recovery, fewer hospital visits and shorter treatment times.











MEDIA INFO 2019

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Together we will get even better!

New Life Science Sweden has had a strong start. We are getting bigger, broader and more relevant. As a subscribed Magazine the merge with Kemivärlden Biotech/ Journal of Chemistry & Bio-

technology makes our circulation even wider with an audience of 7.500 all over the Nordic countries. We are now covering development of Medical treatments, from idea all the tough way through society to the patient.



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We cover:

- Politics, authorities and regulation.
- Innovation, R&D, production and marketing.
- Business and everything that makes life science to a profit for each patient.

This is the people we reach: Procurers, politicians at the county level, drug committees, business management in health care, university and university researchers/biomedical scientists, lab managers, biomedical analysts, chemists/chemical engineers, decision makers in the biotech, pharmaceutical and chemical industry and all members of SwedenBIO and SwedNanoTech. We reach the companies that need recruitment, advertising, sales companies, contract manufacturers, patents and regulatory, market access and legal advice.

All of our events are annual international partnering meetings with pre-bookable face to face meetings. The events are covered by the media.

New Updates in Drug Formulation & Bioavailability April 3 in Copenhagen, formulationsbioavailability.com

The Future of Swedish & Danish Life Science April 3 in Lund. swedishdanishlifescience.se

Bioscience - Research through Innovative Technologies

Nov 7 in Stockholm, bioscienceevent.com (website bioscienceevent.com will be launched August 2019)

Pharma Outsourcing - Find the right partner Dec 10 in Stockholm. pharmaoutsourcing.eu

New Horizons in Biologics & Bioprocessing

Dec 17 in Stockholm. bioprocessing.se



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Publishing schedule 2019

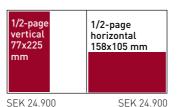
ISSUE	PUBLISHING DATE	MATERIAL DATE	TRADE FAIR**/SPECIAL THEME (in addition to standing themes***)
1	Jan 31 International issue in English	Jan 10	New Updates in Drug Formulation & Bioavailability, April 3, Copenhagen The Future of Swedish & Danish Life Science, April 3, Lund The Swedish Life Science Industry Guide (special theme section)
2	May 16	April 24	
3	Sept 12	Aug 22	Bioscience – Research through Innovative Technologies, Nov 7, Stockholm Pharma Outsourcing - Find the right partner, Dec 10, Stockholm (also special theme section in English)
4	Nov 14	Oct 24	New Horizons in Biologics & Bioprocessing, Dec 17, Stockholm

^{**} The magazine will be handed out to all delegates at associated event in addition to the regular subscribers. Hence the circulation is extended with 120-1.000 copies.

Adverts format & prices



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SEK 9.200

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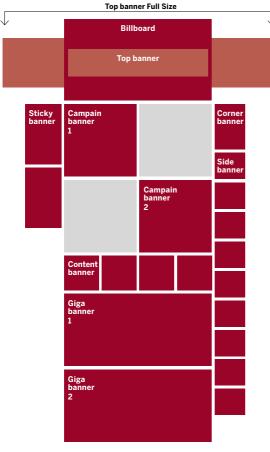
Industry Guide SEK 13.500/year

SEK 17.600 page 3 (horizontal format)

^{***} Standing themes in every issue are life science, biotech, chemistry, pharma, medtech, R&D, diagnostics, lab/analysis, production/bioprocessing, regulatory, IP/patens and business.

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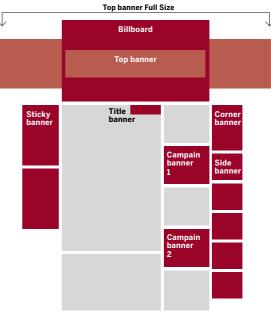
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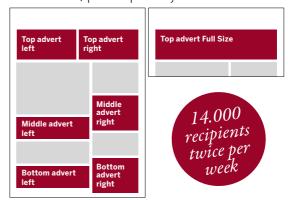
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New Updates in Drug Formulation & Bioavailability

April 3rd, Copenhagen www.formulationsbioavailability.com

The future of swedish& Life Science

April 4th, Lund
www.swedishdanishlifescience.se



November 7th, Stockholm bioscience2018.com



December 10th, Stockholm www.pharmaoutsourcing.eu

new horizons in biologics ಆ bioprocessing

December 17th, Stockholm www.bioprocessing.se



Kontakt: maria.eriksson@nordiskemedier.se



So 2019 is here – a new year filled with opportunities and challenges

ANDERS BLANCK CEO at Läkemedelsindustriföreningen, Lif.

I hope 2019 will be a year when Sweden takes further steps towards a world-class Life Science eco system. A large number of measures have been taken in recent years, and many promising projects have been started - but now it is important to both keep up with all things already started, but also to raise the ambitions further.

WHEN I WRITE this, the unusually lengthy process to form a new Swedish Government is in what seems to be its final stages. What we need is a new government no matter what color and form it gets - which continues to prioritize Life Science as a future key sector for Sweden. And we need a committed government that can ensure that the quite recently created Life Science Office is provided with sufficient resources and the necessary mandate to take the lead and unambiguously show direction, prioritize between different efforts, and not least coordinate all the efforts already started to make certain that they give as much benefit as possible for the Swedish Life Science ecosystem. And I personally think we need a Life Science minister - it would be a long-awaited and clear signal that the political and other investments in Life Science are both serious and long-term.

I hope that 2019 will be a year when we take the prioritized areas from the Life Science Office's Roadmap from summer 2018 onwards. We absolutely need to move forward the positions - and quickly - in the areas of health data, precision medicine and the future health and medical care, including the need of constant competence development for healthcare staff and of

better processes for the introduction and follow-up of new treatments in healthcare.

But there are also a number of challenges that will put us to the test in 2019. We have challenges that are common to many sectors such as Brexit and the potential effects of a hard Brexit. This can have far-reaching consequences for the Life Science companies' supply chains and for patients' access to the medical treatments and devices they need. Here, all parties must do everything they can to prepare to minimize the negative consequences if this should be the case.

WE ALSO HAVE challenges that are specific to certain industries, such as the introduction of the so-called e-verification for medicines to prevent counterfeit medicines from entering the legal supply chain. This is a huge commitment from the pharmaceutical industry's all actors and the system goes live on 9 February 9, 2019. This is of course a big challenge, but here everyone in the industry has worked hard to ensure that patients in Sweden do not risk being afflicted or standing without the medicines they need.

All of us who work in the Life Science sector's companies and industry associations are ready to intensify our efforts to cope with the challenges we face, but also to, together with a new Government and other central decision-makers in Sweden, further increase our efforts to ensure that Sweden becomes a leading Life Science nation. This is definitely something achieveable, if we all do our utmost, and if we can create a national and concentrated effort lead by a new and dedicated Government.

It looks like 2019 will be a really good – though challenging - year for Swedish Life Science. ■



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New Updates in Drug Formulation & Bioavailability

April 3rd 2019, Medicon Valley Alliance, Ørestad/Copenhagen

Moderator: Korbinian Löbmann Associate Professor Department of Pharmacy, University of Copenhagen



New updates in Drug Formulation & Bioavailability

is a platform based on the concept of synergies between "science" and "business". The presented content and topics will focus on advancements in formulations and cutting edge technologies that can allow cheaper, safer and effective drugs.

Pharmaceutical formulation can have a huge impact on the bioavailability of a given drug and is one of the key factors in the successful development of drug delivery systems. However, many of the drugs in the development pipelines often possess poor physicochemical properties, which make them difficult to formulate using classic approaches and hence require the use of new and enabling formulation approaches.

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The meeting will include pre-bookable face-toface-meetings and will be covered by the media.

Among the speakers:



Dr Finn Bauer Head of Solid Formulations R&D, Merck

Solubility Enhancement through Silica Carrier Materials – Graduating from Lab Scale to Manufacturing



Jorrit Jeroen Water
Principal Scientist, Oral Formulation Research, Novo Nordisk A/S

Oral delivery of peptides and proteins



Sami Svanbäck The Solubility Company, Helsinki

Redefining Solubility
Analysis - Image-based
Measurement Using the
SPA Method



Jukka Rantanen
Professor, Manufacturing and
Materials Research Group,
University of Copenhagen

Innovative manufacturing of personalized medicine



Henrik Palmelund PhD Fellow, MSc Pharm University of Copenhagen

Deep eutectic solvents: a potential tailor-made excipients approach for poorly soluble drugs?

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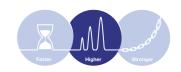




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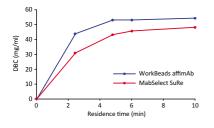
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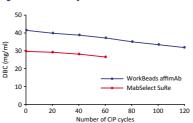
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The Swedish Life Science Industry Guide lists companies that either develop, produce or analyse treatments and diagnostics. It also includes companies that produce services and products essential for the development. The Swedish life science industry is changing rapidly. To keep updated visit lifesciencesweden.se/company.

BIOTECH

Biotech comprises small and medium-sized companies which mainly focus on research and development of new biomedical treatments. Page 41

MEDTECH

Medtech companies develop, design and market medical devices or diagnostics aimed at preventing, treating or alleviating diseases and injuries, or controlling in vitro fertilization. Page 45

PHARMA

Pharma companies are large and global with both drug development and sales organizations for the drugs already on the market. Page 47

BUSINESS DEVELOPMENT & SERVICE

Science parks, incubators and companies offering services in business development, economy, competence development, financing or auditing, technology transfer, manufacturing and recruitment. Page 49

BIOIT

BioIT companies develop IT applications aimed at solving biological problems, and are also involved in developing computational tools for use in life sciences. Page 55

CMO

CMOs serves the pharmaceutical and biotech industry and provides clients with comprehensive services from drug development through manufacture. Page 56

CRO

CROs provide research and development services to other biotech business areas. Many CRO:s work with drug development specializing in a certain step of the research, development or manufacturing process, such as the design and implementation of clinical trials. Page 57

INTELLECTUAL PROPERTY

Intellectual Property companies and law firms work to protect the inventions of researchers and companies within the life science industry. Page 61

SUPPLIERS (DISTRIBUTORS)

Suppliers (Distributors) distribute equipment and products necessary in Life Science research, development and production. Page 62

SUPPLIERS (MANUFACTURERS)

Suppliers (Manufacturers) develop and manufacture equipment for research, development and production within the Life Science sector.

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BIOGNOS AB

Virtual Screening - Drug Discovery

Biognos provides services in computational drug design especially virtual screening (in silicoscreening) and lead optimization. Using our software and our computer cluster we can quickly identify potential lead compounds in large libraries of small molecules. Our ligandbased screening allows scoffold hopping and in many cases circumvention of patents. We offer our expertise mainly to pharmaceutical companies. We have a special competence in the design of glycomimetic compounds. Biognos also provides services for academic groups.

Our services in ligand-based and structure-based drug design is a cost-efficient alternative for smaller pharmaceutical companies.

Per-Georg Nyholm, CSO, PhD, MD, Docent



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Mona Österberg, CEO





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XINTELA AB

Novel marker technology in cell therapy and oncology

Xintela develops novel therapies in cell therapy and oncology based on its patented integrin marker technology platform. In cell therapy, Xintela's current focus is to develop an allogeneic stem cell therapy for treatment of the degenerative joint disease osteoarthritis in horses and humans. The oncology project aims to develop antibody-drug conjugates (ADCs) for first-in-class cancer therapy, with first focus on the aggressive brain tumor glioblastoma.

The Xintela has built a strong position in cell therapy with its novel stem cell marker technology and own GMP facility for manufacturing of stem cells.

Evy Lundgren Åkerlund, CEO



xintela

WEB www.xintela.se

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Affibody Holding AB	Biotech	Bromma	affibody.com
Albireo AB	Biotech	Göteborg	albireopharma.com
Alligator Bioscience AB	Biotech	Lund	alligatorbioscience.com
AlzeCure	Biotech	Huddinge	alzecure.org
AnaMar AB	Biotech	Göteborg	anamar.com
Aprea AB	Biotech	Solna	aprea.com
Asarina Pharma AB	Biotech	Solna	asarinapharma.com
AstaReal AB	Biotech	Gustavsberg	astareal.se
Athera Biotechnologies AB (publ)	Biotech	Solna	athera.se
Aurena Laboratories AB	Biotech	Karlstad	aurenalabs.com
Axcentua Pharmaceuticals AB	Biotech	Huddinge	axcentua.com
Beactica AB	Biotech	Uppsala	beactica.com
Betagenon AB	Biotech	Umeå	betagenon.com
Binab Bio-Innovation AB	Biotech	Helsingborg	binab.se
BioAgri AB	Biotech	Uppsala	bioagri.se
BioArctic Neuroscience AB	Biotech	Stockholm	bioarctic.se
Biobact AB	Biotech	l uleå	biobact.se
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Immun System IMS AB	Biotech	Uppsala	immunsystem.se
Immunicum AB	Biotech	Göteborg	mmunicum.com
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InDex Pharmaceuticals AB	Biotech	Stockholm	indexpharma.com
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Sweden AB	Biotech	Göteborg	irlab.se
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MEDTECH

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SHL Technologies	Medtech	Nacka Strand	shl-group.com
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Silentia	Medtech	Falkenberg	silentia.se
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PHARMA

ABIGO MEDICAL AB

Swedish pharmaceutical company

ABIGO Medical is a Swedish, globally expanding, pharmaceutical company, owned by the brothers Jan G. Smith and Leif Smith. ABIGO has a product portfolio of pharmaceuticals and medical devices, sold in more than 70 countries worldwide. The pharmaceutical division comprises prescription - and OTC products, the medical devices division includes advanced wound management products and products for the ENT market. Infection control and the fight against antibiotic resistance are focus areas. Sorbact® wound dressings, with unique microbial binding properties, is based on Swedish world-leading research. It provides effective, safe and cost-efficient wound healing by preventing and treating wound infections, thus reducing the need for antibiotics.

77 ABIGO shall be an internationally established Life Science Company and global leader in Infection Control.

Jan G. Smith. Founder





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ASTRAZENECA

What science can do

AstraZeneca is a global, science-led biopharmaceutical company that focuses on the discovery, development and commercialisation of prescription medicines, primarily for the treatment of diseases in three therapy areas – Oncology, Cardiovascular, Renal & Metabolism and Respiratory. AstraZeneca operates in over 100 countries and its innovative medicines are used by millions of patients worldwide. For more information, please visit www.astrazeneca.com www.astrazeneca.se and follow us on Twitter (@AstraZeneca or AstraZenecaSE.

2018 represented a defining year for AstraZeneca.
2019 will be equally important as we seek to deliver the full potential of our medicines and ensure we deliver our science to patients around the world.

Pascal Soriot, CEC



WEB www.astrazeneca.se
ADDRESS 151 85 Södertälje,
Sweden
PHONE +46 (0) 8 553 26 000
E-MAIL kontakt@astrazeneca.com
REVENUE 22,5 BILLION USD (2017)
EMPLOYEES 61 100
FOUNDED 1999
(Astra founded 1913)
PUBLIC COMPANY Yes, listed in
London, Stockholm and New York
CHAIRMAN Leif Johansson
PRINCIPAL OWNERS BlackRock

Inc., Investor AB, The Capital Group

LIPUM AB

Novel target for treatment of inflammatory diseases

Lipum aims for better quality of life for the millions suffering from chronic inflammatory diseases. We have discovered that bile salt-stimulated lipase (BSSL) plays an important role in these diseases and are developing a therapeutic antibody that can inhibit its action. In November 2018 Lipum was granted 2.2 million euros from Horizon 2020, the EU framework program for research and development, and clinical trials will start during year 2021.

An exciting development based on a novel target molecule and convincing pre-clinical data.

Dr Einar Pontén, CEO





WEB www.lipum.se
ADDRESS Tvistevägen 48C,
SE-907 36 Umeå, Sweden
PHONE +46 (0) 903 403 430
E-MAIL info@lipum.se
REVENUE 0
EMPLOYEES 3
FOUNDED 2010
PUBLIC COMPANY No
CHAIRMAN Ulf Björklund
PRINCIPAL OWNERS founders,
ALMI Invest AB

PHARMA

2			
Company Name	Category	City	Website
Abbott Scandinavia AB	Pharma	Solna	abbott.com
Abigo Medical AB	Pharma	Askim	abigo.com
Amgen AB	Pharma	Solna	amgen.com
AstraZeneca AB	Pharma	Södertälje	astrazeneca.se
Bristol Myers Squibb	Pharma	Stockholm	bms.com
Dinamediciner.se	Pharma	Stockholm	dinamediciner.se
Fresenius Kabi AB	Pharma	Uppsala	fresenius-kabi.se
ldogen	Pharma	Lund	idogen.se
Karessa	Pharma	Stockholm	karessa.se
Medeca Pharma AB	Pharma	Uppsala	medeca.se
Medivir AB	Pharma	Stockholm	medivir.se
Merck AB	Pharma	Solna	merck.se
Moberg Derma AB	Pharma	Solna	mobergderma.se
Lipum AB	Pharma	Umeå	lipum.se
Octapharma AB	Pharma	Stockholm	octapharma.se
Orexo	Pharma	Uppsala	orexo.com
Pfizer	Pharma	Stockholm	pfizer.se
Pharmanest AB	Pharma	Solna	pharmanest.se
Pledpharma	Pharma	Stockholm	pledpharma.se
Recipharm	Pharma	Stockholm	recipharm.com
Redwood Pharma AB	Pharma	Stockholm	redwoodpharma.se
Roche	Pharma	Stockholm	roche.se
Sanofi	Pharma	Bromma	sanofi.se
Stayble Therapeutics	Pharma	Göteborg	staybletherapeutics.se
Swedish Orphan Biovitrum AB	Pharma	Stockholm	sobi.com
Vivolux AB	Pharma	Uppsala	vivolux.com

CLINSTORAGE AB

GMP storage – specialized in the complex needs of cell therapies

For valuable biological and pharmaceutical materials, we provide GMP storage facilities in combination with in-depth industry knowledge and R&D experience. We offer GMP storage from room temperature to -196° C. We specialize in the explicit and demanding requirements for storage and logistics related to biologics and specifically cell therapy programs including liquid nitrogen storage, dispensing, labeling and packaging, transportation and cold chain logistics, batch release and certification (QP Release) including imported medicinal products from 3rd countries and GMP audits. We offer facility access and temperature control

24/7. Clinstorage is GMP certified by the Swedish Medical Products Agency.

Our extensive industrial R&D experience makes us a highly reliable partner for storage and logistics of temperature sensitive materials.

Ola Camber, CEC





WEB www.clinstorage.se ADDRESS Banvaktsvägen 22, 171 48 Solna, Sweden PHONE +46 (0) 70 518 00 14 E-MAIL info@clinstorage.se FOUNDED 2008 PUBLIC COMPANY No

IQVIA

Solutions for you to drive healthcare forward

IQVIA is a leading global provider of information, innovative technology solutions and contract research services dedicated to using analytics and science to help healthcare stakeholders find better solutions for their patients. Formed through the merger of IMS Health and Quintiles, solutions are powered by the IQVIA CORETM, which combines big data, advanced technology, analytics and extensive industry knowledge. IQVIA has approximately 55,000 employees in more than 100 countries.

We can through leading healthcare big data and technologies, combined with deep scientific and commercial expertise, help find unparalleled insights, and support our clients from molecule to market.



rket.
Stefan Ohlsson, General Manager Nordics



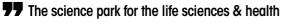
WEB www.iqvia.com
ADDRESS Pyramidvägen 7,
169 56 Solna
PHONE +46 8 50884200
E-MAIL contact_nordics@iqvia.com
REVENUE 9739 MUSD (2017)
EMPLOYEES 55000 global where of
500 in the Nordics
FOUNDED 2016 through the merger
of IMS Health and Quintiles
PUBLIC COMPANY Yes, NYSE
CHAIRMAN Ari Bousbib

MEDEON AB

The best location in Medicon Valley

Medeon Science Park & Incubator provides a creative environment for new and established companies. Our focus is directed at knowledge-intensive businesses within life science: pharmaceutical development, medical technology, biotechnology and health care. At Medeon you gain access to:

- Suitable premises with the opportunity to build new facilities.
- Close cooperation with health care and the University.
- Strong network and incubator functions.
- Life Science specific business development, visibility and internationalisation. Good services with, for example, reception, switchboard, travel agency and restaurant.



IIIf G Andersson CFO





WEB www.medeon.se
ADDRESS Medeon AB
Medeon Science Park & Incubator
205 12 Malmö, Sweden
PHONE +46 [0] 40-32 10 22
E-MAIL catrine.pauckstadt@
medeon.se
REVENUE N/A
EMPLOYEES 3
FOUNDED 1985
PUBLIC COMPANY No
CHAIRMAN N/A

PRINCIPAL OWNERS N/A

MEDICON VALLEY ALLIANCE

- where Swedish and Danish life science ambitions intersect!

The life science cluster organization, Medicon Valley Alliance (MVA) is a, non-profit member-based organization located in the Swedish-Danish Medicon Valley region and certified with the Gold Label from of the European Cluster Excellence Initiative. Medicon Valley Alliance has more than 250-member companies and institutions including Swedish and Danish universities, hospitals, human life science businesses, regional governments and service providers. Through networking, project management, life science professional seminars, events and conferences, MVA works to facilitate increased Swedish-Danish collaboration and contribute to the realization and positioning of Medicon Valley as the most competitive, most attractive and most vital life science cluster in Northern Europe.

With just a little extra effort and Swedish-Danish alignment we could position the Swedish-Danish Medicon Valley region and thereby the Nordics as such at the very top of global life science innovation.

Petter Magnusson Hartman, CEO

medicon valley alliance

WEB www.mva.org ADDRESS Arne Jacobsens Allé 15, 2. Ørestad City, DK-2300 Copenhagen S Denmark

PHONE +45 70 20 15 03 E-MAIL mva@mva.org EMPLOYEES 8 FOUNDED 1997 CHAIRMAN Søren Bregenholt

SAHLGRENSKA SCIENCE PARK

Accelerating Life Science business

Sahlgrenska Science Park is a neutral arena for the industry, healthcare and academy to meet, build relations, develop innovations and create business. It is also an accelerator for Life Science entrepreneurs and companies.

With a global focus in mind, we aim to strengthen the Life Science industry in Western Sweden by actively contributing to:

- strengthening the competitiveness of the Life Science industry
- collaboration between business, healthcare and academia
- establishment of new and development of existing businesses

Together we make West Sweden a world class life science region with competitive companies on a global market.

Charlotta Gummeson, CEO



SAHLGRENSKA SCIENCE PARK

WEB sahlgrenskasciencepark.se ADDRESS Medicinaregatan 8 A, 413 46 Göteborg, Sweden PHONE +46 (0) 31 741 17 00 E-MAIL lizelotte.edvinsson@ sahlgrenskasciencepark.se EMPLOYEES 14

FOUNDED 1997

PUBLIC COMPANY No CHAIRMAN Marianne Dicander Alexandersson

PRINCIPAL OWNERS Business Region Göteborg, Region Västra Götaland, University of Gothenburg, Chalmers University of Technology, The city of Mölndal

Company Name	Category	City	Website
C hiveandfive	Business Devel/Service	Borås	hiveandfive.se
Accelerator Nordic AB	Business Devel/Service	Stockholm	acceleratorab.se
Adapt Localization Services	Business Devel/Service	Stockholm	adapt-localization.com
Advokatfirman Delphi	Business Devel/Service	Stockholm	delphi.se
Agentia Free Agent Network	Business Devel/Service	Stockholm	kinovoagentia.com
Aktivia Science Work AB	Business Devel/Service	Huddinge	sciencework.nu
Aldenco AB	Business Devel/Service	Huddinge	aldenco.se
ALS Scandinavia AB	Business Devel/Service	Luleå	alsglobal.se
Alumni AB	Business Devel/Service	Stockholm	alumni.se
and Management HB	Business Devel/Service	Uppsala	conlega.com
Animech AB	Business Devel/Service	Uppsala	animech.com
Animech Technologies	Business Devel/Service	Uppsala	animechtechnologies.com
AnoxKaldnes Global AB	Business Devel/Service	Lund	anoxkaldnes.com

Company Name	Category	City	Website
Antaros Medical AB	Business Devel/Service	Mölndal	antarosmedical.com
Arthur D. Little AB	Business Devel/Service	Stockholm	adlittle.com
Ashfield Nordic AB (formerly known			
as Pharmexx Nordic AB)	Business Devel/Service	Stockholm	ashfieldhealthcare.com
AssuransSelector AB	Business Devel/Service	Helsingborg	assuransselector.se
Berendsen Textil Service AB	Business Devel/Service	Nyköping	berendsen.se
BioMedLit	Business Devel/Service	Järfälla	biomedlit.com
BioPharmaLinx AB	Business Devel/Service	Bromma	biopharmalinx.se
BioReach AB	Business Devel/Service	Uppsala	bioreach.se
Bioventia AB	Business Devel/Service	Uppsala	bioventia.com
BiQ Pharma AB	Business Devel/Service	Södertälje	biqpharma.com
Bondi Executive Search	Business Devel/Service	Stockholm	bondi.se
Bruun & Maté AB	Business Devel/Service	Malmö	bruunmate.com
Business Region Göteborg-			
FDI-Life Science	Business Devel/Service	Göteborg	businessregiongoteborg.com
Cardell Consulting AB	Business Devel/Service	Sollentuna	cardellconsulting.com
Chemnotia AB	Business Devel/Service	Bromma	chemnotia.com
Chubb Insurance Company			
of Europe S.A.	Business Devel/Service	Stockholm	chubb.com/international/se
CITEC	Business Devel/Service	Karlstad	citec.com
Clean Room Control AB	Business Devel/Service	Uppsala	cr-control.se
ClinStorage AB	Business Devel/Service	Solna, Sweden	clinstorage.se
Compass Rekrytering			-
& Utveckling AB	Business Devel/Service	Stockholm	compass.se
Consultants D.I.	Business Devel/Service	San Giovanni d'Asso	crocina.com
Copenhagen Bio Science Park	Business Devel/Service	Copenhagen N	cobis.dk
Damn Good Agency	Business Devel/Service	Stockholm	dga.se
Devex Mekatronik AB	Business Devel/Service	Skarpnäck, Stockholm	devexmekatronik.se
Devex ProPart AB	Business Devel/Service	Skarpnäck, Stockholm	devex.se
Dfind Science & Engineering AB	Business Devel/Service	Stockholm	dfind.se/science-engineering
DHL Express Nordic	Business Devel/Service	Stockholm	dhl.com
Docs International	Business Devel/Service	Solna	docs-int.se
Edsman Medical Writing	Business Devel/Service	Stockholm	edmedica.se
Elpro Nordic ApS	Business Devel/Service	Hørsholm	elpro.com
Encecor AB	Business Devel/Service	Uppsala	encecor.com
Epsilon AB	Business Devel/Service	Malmö	epsilon.nu
Ernst & Young AB	Business Devel/Service	Stockholm	se.ey.com
Etteplan	Business Devel/Service	Västerås	protang.se
Etteplan Sweden AB	Business Devel/Service	Halmstad	etteplan.com
Eureda	Business Devel/Service	Uppsala	eureda.com
Exova Metech AB	Business Devel/Service	Linköping	exovametech.se
Extero AB	Business Devel/Service	önköping	extero.se
FindFactPharma AB	Business Devel/Service	Mariefred	findfactpharma.se
ForValue AB	Business Devel/Service	Göteborg	forvalue.se
Galenometrics AB	Business Devel/Service	Uppsala	linkedin.com/in/Galenometrics

Company Name	Category	City	Website
Global Pharma Consulting AB	Business Devel/Service	Johanneshov	globalpharma.se
Greenhouse Labs	Business Devel/Service	Stockholm	greenhouselabs.che.kth.se
Healthy Bizniz Europe AB	Business Devel/Service	Strängnäs	healthybizniz.eu
HotSwap	Business Devel/Service	Sundbyberg	hotswap.eu
Imdevco AB	Business Devel/Service	Göteborg	telia.com
InfoTech Scandinavia AB	Business Devel/Service	Malmö	advantum.com
Innoventus Project AB	Business Devel/Service	Uppsala	innoventus.com
International Clinical Testing AB	Business Devel/Service	Ljusdal	clinicaltesting.se
Invest in Skåne	Business Devel/Service	Malmö	investinskane.com
IQVIA	Business Devel/Service	Solna	iqvia.com
J.F.B Consulting AB	Business Devel/Service	Hisings Backa	jfb-consulting.com
JLT Risk Solutions AB	Business Devel/Service	Stockholm	jltrisk.se
Kamishi AB	Business Devel/Service	Stockholm	kamishi.se
Karolinska Institutet Science Park	Business Devel/Service	Solna	sciencepark.ki.se
Karolinska Development AB	Business Devel/Service	Solna	karolinskadevelopment.com
Karolinska Institutet Innovations AB	Business Devel/Service	Solna	kiinnovations.se
KeyPlants AB	Business Devel/Service	Stockholm	keyplants.com
Know IT Business Consulting AB	Business Devel/Service	Stockholm	knowit.se
Kuehne + Nagel AB	Business Devel/Service	Kista	kn-portal.com
Labjoy AB	Business Devel/Service	Lund	labjoy.se
Landegren Gene Technology AB	Business Devel/Service	Uppsala	igp.uu.se
Lidingö Elektriska	Business Devel/Service	Lidingö	lidingoelektriska.se
Logos - global language service			
provider to the life sciences industry	Business Devel/Service	Ystad	logos.net
LucyJRobertshaw	Business Devel/Service	Hölö	lucyjrobertshaw.com
Mandalon Technologies AB	Business Devel/Service	Linköping	mandalon.se
Mandly Search & Selection	Business Devel/Service	Stockholm	mandly.se
Marken Ltd.	Business Devel/Service	Stockholm-Arlanda	marken.com
MD Medical Writing & Translations	Business Devel/Service	Hammenhög	mariadalby.com
Medeon AB	Business Devel/Service	Malmö	medeon.se
Medical Lead Nordic AB	Business Devel/Service	Stockholm	medicallead.se
Medic Valley Rekrytering AB	Business Devel/Service	Tomelilla	medicvalley.se
Medicon Valley Alliance	Business Devel/Service	Copenhagen	mva.org
Medicon Village	Business Devel/Service	Lund	mediconvillage.se
MediGelium AB	Business Devel/Service	Stockholm	sciencepark.ki.se/node/125
Medmind	Business Devel/Service	Stockholm	medmind.se
Medos AB	Business Devel/Service	Linköping	medos.se
Merrill Brink International	Business Devel/Service	Torslanda	merrillbrink.com
MetaSafe AB	Business Devel/Service	Södertälje	metasafe.se
Mia Östlund Consulting	Business Devel/Service	romma	moconsulting.se
Mikrolab Stockholm AB	Business Devel/Service	Sollentuna	vattenprovtagning.se
Minerva Sverige AB	Business Devel/Service	Kista	minerva-plm.com/minerva-group
Mintage Scientific AB	Business Devel/Service	Göteborg	mintage.se
Mizarra Business Management	Business Devel/Service	Helsingborg	mizarra.com
Monocl AB	Business Devel/Service	Göteborg	monocl.com
Montex AB	Business Devel/Service	Jämjö	montex.se

Company Name	Category	City	Website
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Moveup Consulting AB	Business Devel/Service	Göteborg	moveup.se
N4 Teknik AB	Business Devel/Service	Södertälje	n4.nu
NDA Group AB	Business Devel/Service	Upplands Väsby	ndareg.com
NNE Pharmaplan AB	Business Devel/Service	Stockholm	nnepharmaplan.com
Nordic Life Science			
Corporate Finance AB	Business Devel/Service	Stockholm	nordiclifescience.com
Nordiske Medier Stockholm AB	Business Devel/Service	Lidingö	mentoronline.se
Notch Communications AB	Business Devel/Service	Uppsala	notchcommunications.co.uk
NY Consulting AB	Business Devel/Service	Lund	nyconsulting.se
Oasmia Pharmaceutical AB	Business Devel/Service	Uppsala	oasmia.com
of Sweden	Business Devel/Service	Borås	sp.se
OffspringBiosciences AB	Business Devel/Service	Södertälje	offspringbiosciences.se
Ola Levin Consulting AB	Business Devel/Service	Lidingö	levinpharma.se
Oncodesign SA	Business Devel/Service	Dijon - France	oncodesign.com
Oxyma Innovation AB	Business Devel/Service	Solna	oxyma.se
P.U.L.S. AB	Business Devel/Service	Helsingborg	pulsinvest.se
Parmatur HB	Business Devel/Service	Rönninge	parmatur.com
PeakSearch AB	Business Devel/Service	Stockholm	peaksearch.se
Peter Utterström	Business Devel/Service	Saltsjöbaden	swedishlifesciences.se/X
Pharma Relations AB	Business Devel/Service	Kista	pharmarelations.se
Pharma Search and Advice AB	Business Devel/Service	Stockholm	pharmasearch.se
Pharmadrome Ltd	Business Devel/Service	London	pharmadrome.com
PharmaSite	Business Devel/Service	Malmö	pharmasite.se
Poolia Life Science	Business Devel/Service	Stockholm	poolia.se
Prevas AB	Business Devel/Service	Uppsala	prevas.se
Projektgruppen i Mälardalen AB	Business Devel/Service	Sollentuna	projektgruppen.com
Projektsupport S-0 AB	Business Devel/Service	Lund	projektsupportso.com
Q Advance Compliance &			
Validation AB	Business Devel/Service	Uppsala	qadvance.se
QAdvis AB	Business Devel/Service	Kista - Lund	qadvis.com
QMP Quality Maintenance Partner AB	Business Devel/Service	Tyresö	qmp.se
Raise-In AB	Business Devel/Service	Älvsjö	raise-in.se
Ramidus AB	Business Devel/Service	Lund	ramidus.se
RegSafe - Regulatory Safety Sciences	Business Devel/Service	Stocksund	regsafe.se
Sahlgrenska Science Park	Business Devel/Service	Göteborg	sahlgrenskasciencepark.se
Scandinavian Development Services	Business Devel/Service	Danderyd	scanddev.se
Scandinavian Regulatory Services AB	Business Devel/Service	Danderyd	srs.se
Scientific Solutions Scandinavia AB	Business Devel/Service	Stockholm	scientificsolutions.se
Scientific Work	Business Devel/Service	Nacka	scientificwork.se
Semcon	Business Devel/Service	Göteborg	semcon.com
Senator Medical AB	Business Devel/Service	Upplands-Bro	senatormedical.se
Serviceföretaget PIMA AB	Business Devel/Service	Södertälje	pima.se
SIS, Swedish Standards Institute	Business Devel/Service	Stockholm	sis.se
Sjukvårdsekonomi	Business Devel/Service	Lund	ihe.se
Skogsmöllan AB	Business Devel/Service	Veberöd	skogsmollan.se
SLS Invest AB	Business Devel/Service	Stockholm	slsinvest.com

Company Name	Category	City	Website
SLU Holding AB	Business Devel/Service	Uppsala	slu.se
Smile Incubator	Business Devel/Service	Lund	smileincubator.life
SOBC Sweden	Business Devel/Service	Vårby	vimsson.com
Sofus Regulatory Affairs AB	Business Devel/Service	Stockholm	sofus.se
SP Process Development	Business Devel/Service	Södertälje	sp.se
Stockholm Business Region	Business Devel/Service	Stockholm	stockholmbusinessregion.se
Stockholm Science City Foundation	Business Devel/Service	Stockholm	ssci.se
Stockholm-Uppsala Life Science	Business Devel/Service	Uppsala	suls.se
Strategic Research	Business Devel/Service	Stockholm	stratresearch.se
Swedish Labtech	Business Devel/Service	Stockholm	swedishlabtech.se
Symbio AB	Business Devel/Service	Stockholm	endevo.se
Synergus	Business Devel/Service	Täby	synergus.se
TATAA Biocenter AB	Business Devel/Service	Göteborg	tataa.com
Technia AB	Business Devel/Service	Kista	technia.se
Teknopol AB	Business Devel/Service	Lund	teknopol.se
TeknoSeed AB	Business Devel/Service	Lund	teknoseed.se
TNS SIFO Navigare	Business Devel/Service	Gothenburg	navigare.se
Tools of Science	Business Devel/Service	Stockholm	toolsofscience.se
Toxicology Knowledge			
Team Sweden AB	Business Devel/Service	Södertälje	toxkteam.com
Trialbee AB	Business Devel/Service	Lund	trialbee.com
Trust forwarding	Business Devel/Service	Stockholm	trustforwarding.se
TSS AB	Business Devel/Service	Stockholm	tss.se
UK Trade & Investment	Business Devel/Service	Stockholm	ukti.gov.uk
Umeå Biotech Incubator	Business Devel/Service	Umeå	ubi.se
Unilabs AB	Business Devel/Service	Göteborg	capiodiagnostik.se
Uppsala BIO	Business Devel/Service	Uppsala	uppsalabio.se
Utveckling AB	Business Devel/Service	Uppsala	uuab.uu.se
Validera	Business Devel/Service	Kista	validera.se
Ventac Partners AB	Business Devel/Service	Lund	ventac-partners.com
Veprox Medical	Business Devel/Service	Västra Frölunda	veprox.se
Visipower	Business Devel/Service	Lomma	visipower.com
World Courier (Sweden) AB	Business Devel/Service	Arlandastad	worldcourier.com
YIT Sverige AB	Business Devel/Service	Solna	yit.se
Your Special Delivery Service AB	Business Devel/Service	Stockholm	ysds.com/sv

BIOIT

Company Name	Category	City	Website
Aitellu Technologies AB	BioIT	Gothenburg	aitellu.com
Bytewize AB	BioIT	Västerås	bytewize.com
Capish	BioIT	Malmö	capishknowledge.com
Clinical Gene Networks	BioIT	Stockholm	clinicalgenenetworks.com
Compumine AB	BioIT	Uppsala	compumine.com
Companine AB	BioIT	Stockholm	comsol.com
Contur Software AB	BioIT	Stockholm	contur.com
Formpipe Software AB	BioIT	Stockholm	formpipe.com
HealthiHabits	BioIT	Stockholm	healthihabits.com
IP Life Sciences AB/IPERION	BiolT	Lund	iperion.se
Just-In-Mind AB	BioIT	Stockholm	just-in-mind.se
Labstory	BioIT	Borlänge	labstory.se
LabWare Nordic	BiolT	Helsingborg	labware.com
MedicWave AB	BioIT	Halmstad	medicwave.com
MKS Umetrics AB	BioIT	Umeå	umetrics.com
MultiD Analyses AB	BioIT	Göteborg	multid.se
Nagarro Software	BioIT	Kista	nagarro.com
Proxedra	BioIT	Tyresö	proxedra.com
Qlucore	BiolT	Lund	qlucore.com
Software Point AB	BiolT	Danderyd	softwarepoint.com
Starlims Nordic	BioIT	Danderyd	starlims.com
Stratiteg Sweden AB	BioIT	Malmö	stratiteg.com
The MathWorks	BioIT	Kista	mathworks.com

COBRA BIOLOGICS

A CDMO providing DNA, viral vector and microbiota services

Cobra Biologics is a leading international contract development and manufacturing organisation (CDMO) for advanced therapy medicinal products (ATMPs) in pre-clinical, clinical and commercial supply.

Cobra has GMP approved facilities in Sweden and the UK, each with specific expertise in DNA, viral vector and microbiota production tailored to serving our customers around the world. We offer a broad range of integrated contract development and manufacturing services for clinical trials and the commercial market.

Cobra is investing in the future demand for ATMPs by strengthening its DNA, viral vector and microbiota services from clinical to commercial supply – find out more about our expansion project on our website.

cobra:bio

WEB www.cobrabio.com
ADDRESS Cobra Biologics
Storjordenvägen 2, SE-864 31
Matfors, Sweden
PHONE +46 (0)60 7858 600
E-MAIL sales@cobrabio.com
REVENUE 202.3mSEK
for year end 31/12/2017
EMPLOYEES 170
FOUNDED 1992
CHAIRMAN Thomas Eldered
PUBLIC COMPANY Private
PRINCIPAL OWNERS

MEDICAGO AB

Your Trusted Partner in Biotech

Medicago is celebrating more than 20 years of continuous service to the life-science industry. We are enthusiastic and committed with quality in focus [ISO9001 & ISO13485]. We offer products including user-friendly Smart Reagents, SmartBuffers™, various Lectins as well as a wide range of kits and reagents. Bulk amounts are available. We offer contract development and manufacturing in a wide range of applications e.g. filling and freeze drying.

We are recognized as a flexible partner with short decision and lead times plus a proven record for the highest quality and cost efficiency.

Jan Henriksson, CEO





Thomas Eldered

WEB www.medicago.se
ADDRESS Danmark Berga 13,
755 98 Uppsala, Sweden
PHONE +46 (0) 18 56 11 80
E-MAIL info@medicago.se
REVENUE 32 MSEK
EMPLOYEES 35
FOUNDED 1995
PUBLIC COMPANY No
CHAIRMAN Emil Linde

Company Name	Category	City	Website
APL (Apotek Produktion			
& Laboratorier AB)	CMOs	Kungens Kurva	apl.se
Bioglan AB	CMOs	Malmö	bioglan.se
Cobra Biologics	CMOs	Södertälje	cobrabio.com
Galenica AB	CMOs	Malmö	galenica.se
Kemwell AB	CMOs	Uppsala	kemwellbiopharma.com
Medicago AB	CMOs	Uppsala	medicago.se
Pfizer Health AB, Site Strängnäs	CMOs	Strängnäs	pfizer.se
QPharma AB	CMOs	Malmö	qpharma.se
Recipharm AB	CMOs	Jordbro	recipharm.com

A+ SCIENCE AB

To Earn Trust-Make Difference

A+ Science is a complete clinical service Contract Research Organisation (CRO) with two decades of experience in clinical services within pharmaceutical (Phase I-IV) and medical device studies and across a broad range of therapeutic indications. Our core expertise is in the Nordic Countries, however through our close collaboration with other CROs, we cover several other countries.

We offer flexible solutions and customised services to our customers. Since December 2013, A+ Science is a CRO run by its employees.

Our vision is to become the CRO best known for its unique and dedicated personnel with focus on customer satisfaction. To Earn Trust – Make Difference.

Jennifer Heyno, CEO



2+ SCIENCE

WEB www.a-plusscience.com ADDRESS Luntmakargatan 22, 111 37 Stockholm, Sweden PHONE +46 (0) 73 67 44 122 E-MAIL info@a-plusscience.com REVENUE 25 MSEK EMPLOYEES 17 FOUNDED 1997 PUBLIC COMPANY Public but not listed CHAIRMAN Agneta Edberg

ADLEGO BIOMEDICAL AB

Adlego Biomedical – Your preclinical partner

Adlego Biomedical ABs customers are always guaranteed honest project discussions and reports. Medical Product Agencies rely on the independence and integrity of Adlego! We collaborate with a complete range of companies to cover all parts of preclinical drug development.

Adlego Biomedical AB is a proud member of Karolinska Institutet Science park.

We work virtually, in collaboration with other small CROs, we care about small specialized projects, but have also capacity for long-term projects. Our customers appreciate short lead times and direct communication with Study Directors.



Adlego®

WEB www.adlego.se
ADDRESS P.O. Box 42,
751 03 Uppsala, Sweden
PHONE +46 (0) 733 42 17 37
E-MAIL info@adlego.se
REVENUE 15 MSEK in Sweden
EMPLOYEES 8
FOUNDED 2005
PUBLIC COMPANY No
PRINCIPAL OWNERS
Urban Höglund

CTC CLINICAL TRIAL CONSULTANTS AB

We Translate Science into Treatment

CTC Clinical Trial Consultants AB is a full-service CRO with focus on clinical conduct. Our mission is to facilitate clinical and translational research by providing our customers with cost-effective advice, conduct and reporting of clinical trials. We have four departments: Clinical Research Units, Clinical Operations, Pharmacovigilance and Biometrics, all supported by independent Quality Assurance management.

Take advantage of our staff's solid experience in drug development and translational research to conduct your early phase studies.

erience in drug conduct your early



CLINICAL TRIAL CONSULTANTS AB

WEB www.ctc-ab.se
ADDRESS Dag Hammarskjölds
väg 13, 752 37 Uppsala, Sweden
PHONE +46 (0)18-30 33 00
E-MAIL info@ctc-ab.se
REVENUE 87 MSEK
EMPLOYEES 52
FOUNDED 2011
PUBLIC COMPANY Public
CHAIRMAN Bengt Dahlström
PRINCIPAL OWNERS N/A

IRW CONSULTING AB

IRW Consulting is a Nordic Full-Service CRO Organization

IRW Consulting is a Nordic Full-Service Clinical Research Organization with offices in Sweden, Denmark, Norway and Finland. We are offering our solid experience with all aspects of Clinical Research, Pharmacovigilance, Data Management and Biostatistics as well as Outsourcing based on experienced, well qualified, and flexible resources within clinical operations. IRW Consulting is contributing to excellence in clinical research and thus enhancing people's health and quality of life with a Global Reach and Local Expertise, and we all act with Respect, Responsibility, Loyalty, Integrity and Passion for excellence.

We are an full-service CRO Organization and can handle all aspects related to clinical trials. We have activities and customers world-wide, but our core competences are within the Nordics

Ola Jeppsson. CEO

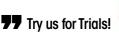


WEB www.irwcro.com
ADDRESS Svärdvägen 5, Box 703,
182 17 Danderyd, Sweden
PHONE +46 (0) 8-791 66 40
E-MAIL info@irwcro.com
REVENUE 46.2 MSEK (2016)
EMPLOYEES Aprox. 50
FOUNDED 1999
CHAIRMAN Tommy Adamsson
PRINCIPAL OWNERS
Private ownership

LADULAAS CLINICAL TRIALS (LADULAAS AB)

Award winning site specialized in Clinical Trials

Our team is educated and trained in ICH-GCP and long experienced (more than 60 years) in conducting clinical trials in phase II-IV. We work together with most of the major pharmaceutical and CRO companies and also cooperate with medical faculties all over the world. We are really successful with recruitment and know the importance of well treatment and security to make the participants fulfill the whole protocol. So far we have participated in more than 80 trials ranging from head to toes and everything in between, where you can find the patients in the society (outpatients).





Katarina Berndtsson Blom, CEO



WEB www.ladulaaskliniken.se
ADDRESS Skaraborgsvägen 35E,
SE-506 30 Borås, Sweden
PHONE +46 (0) 33 13 13 31
E-MAIL Info@ladulaaskliniken.se
REVENUE 5-6 million SEK
EMPLOYEES 4-6
FOUNDED 2007
PUBLIC COMPANY No
CHAIRMAN Katarina Berndtsson
Blom
PRINCIPAL OWNERS
Private company

LINK MEDICAL RESEARCH

Your LINK to Competence & Technology

LINK Medical is a true full-service contract research organization (CRO) providing project management and product development services for the pharmaceutical and biotechnology industries, as well as medical device companies across Northern Europe, with a well-integrated local presence in Norway, Sweden, Denmark and Germany. Reaching from early phase development to post-marketing, we have over 160 employees providing expert guidance across every aspect of a project – all from ONE source. Our promise is to improve and accelerate your product development through transformative methods, optimal solutions and active communication.

At LINK Medical, competence is key, and in-house talent is carefully selected to meet the needs of every customer project, delivering the highest quality standards every time.

Jan Hellqvist, EVP Commersical Operations



WEB www.linkmedical.no
ADDRESS Norgegatan 2,
SE-164 32 Kista, Sweden
PHONE +46 709 13 51 25
E-MAIL jan@linkmedical.se
REVENUE 88 MSEK
EMPLOYEES 108
FOUNDED 1995
PUBLIC COMPANY No
CHAIRMAN Jørgen Waaler
PRINCIPAL OWNERS
Ola Gudmundsen

SCANDINAVIAN CRO AB

Scandinavian CRO helps our clients to perform better clinical research

Scandinavian CRO, SCRO, performs complete studies or parts of projects within the field of clinical studies. We are a full-service contract research organisation (CRO) that helps manage trial aspects such as feasibility studies, study design, medical writing, site selection, submission to authorities and ethics committees, monitoring, site management and pharmacovigilance, as well as study documentation, data management, statistics, and good clinical practice (GCP) training to ensure clinical studies comply with national and international regulations.

We build authentic relationships with our customers, delivering flexible and cost effective solutions that meet their needs.

Ulrika Hammarström Lüllmaa, CEO and founder



WEB www.scro.se
ADDRESS Skolgatan 8, Box 150 27,
750 15 Uppsala, Sweden
PHONE +46 [0] 18 100 550
E-MAIL info@scro.se
REVENUE 25 000 000 SEK
EMPLOYEES Aprox. 25
FOUNDED 2007
CHAIRMAN Ulf Boberg
PRINCIPAL OWNERS
Ulrika Hammarström Lüllmaa

Company Name	Category	City	Website
A+ Science AB	CROs	Stockholm	a-plusscience.com
Adlego Biomedical AB	CROs	Uppsala	adlego.se
Aleris Medilab	CROs	Täby	alerisdiagnostics.se
Arandi Development AB	CROs	Stockholm	arandi.se
Bioperm AB	CROs	Lund	bioperm.se
BioVet AB	CROs	Sollentuna	biovet.se
Bragee Medect Clinical Trials	CROs	Stockholm	bragee.se
Ceffort AB	CROs	Lund	ceffort.com
Ceffort ControlSep AB	CROs	Lund	ceffort-controlsep.com
ClinTec International Ltd.	CROs	Göteborg	clintec.com
Consulting AB	CROs	Malmö	jcdc.se
CR Competence AB	CROs	Lund	colloidalresource.se
CTC Clinical Trial Consultants AB	CROs	Uppsala	ctc-ab.se
EminTech	CROs	Lund	emintech.com
Harrison Clinical			
Research Sweden AB	CROs	Sollentuna	harrisoncinical.com
Herac AB	CROs	Huskvarna	herac.se
Hermelinen Forskning	CROs	Luleå	hermelinen.se
INC Research Sweden AB	CROs	Uppsala	incresearch.com
IRW Consulting AB	CROs	Danderyd	irwcro.com
Karolinska Trial Alliance	CROs	Stockholm	karolinskatrialalliance.se
KCR	CROs	Täby	kcrcro.com
KeytoLead AB	CROs	Södertälje	keytolead.se
Ladulaas Clinical Trials	CROs	Boras/Gothenburg	ladulaaskliniken.se
Larix Sweden AB	CROs	Solna	larixcro.com
Late Phase Solutions Europe AB	CROs	Täby	latephasesolutions.com
LINK Medical Research	CROs	Kista	linkmedical.no
Medibiome AB	CROs	Mölndal	medibiome.com
Medpace Sweden AB	CROs	Stockholm	medpace.com
MicroMorph AB	CROs	Lund	micromorph.se

CRO

Company Name	Category	City	Website
Company Name	Category	Oity	Website
Mikro Kemi AB	CROs	Uppsala	mikrokemi.se
MVIC AB	CROs	Malmö	mvic.se
Nordic Health Economics	CROs	Göteborg	nordichealtheconomics.se
Nordic Regulatory Consultants	CROs	Vattholma	linkedin.com/in/ulfellerfelt
NordicBiocube	CROs	Lund	nordicbiocube.com
NORMA AB	CROs	Solna	norma-cro.com
Novandi Chemistry AB	CROs	Södertälje	novandi.se
OncoTargeting AB	CROs	Uppsala	oncotargeting.com
PCG Clinical Services AB	CROs	Uppsala	pharmaconsultinggroup.com
Pelago Bioscience AB	CROs	Stockholm	pelagobio.com
Pharm Assist Sweden AB	CROs	Uppsala	pharmassist.se
PharmaControl MQL AB	CROs	Uppsala	pharmacontrol.se
PPD Scandinavia AB	CROs	Stockholm	ppdi.com
PRA Health Sciences	CROs	Lund	prahs.com
Prionova	CROs	Helsingborg	prionova.com
Pronexus Analytical AB	CROs	Solna	pronexus.se
Quintiles AB	CROs	Uppsala	quintiles.com
Redoxis AB	CROs	Göteborg	redoxis.com
Scandinavian CRO AB	CROs	Uppsala	scro.se
Scandinavian Outcomes AB	CROs	Stockholm	scandinavianoutcomes.com
SOLVE Research & Consultancy	CROs	Lund	solveresearch.com
Statisticon AB	CROs	Uppsala	statisticon.se
Statistikkonsulterna	CROs	Göteborg	statistikkonsulterna.se
Syntagon AB	CROs	Södertälje	syntagon.com
TFS International AB	CROs	Lund	tfscro.com
Truly Translational Sweden AB	CROs	Lund	trulytranslational.com
UCR - Uppsala Clinical			
Research Center	CROs	Uppsala	ucr.uu.se
Vironova	CROs	Stockholm	vironova.com
Vironova Biosafety AB	CROs	Stockholm	vironovabiosafety.com

INTELLECTUAL PROPERTY

Company Name	Category	City	Website
Advokatfirman Glimstedt	Intellectual Property	Lund	glimstedt.se
Advokatfirman Lindahl	Intellectual Property	Stockholm	lindahl.se
Aros Patent AB	Intellectual Property	Uppsala	arospatent.com
Awapatent AB	Intellectual Property	Malmö	awapatent.com
Bergenstråhle & Lindvall AB	Intellectual Property	Stockholm	bergenstrahle.se
Bird & Bird Advokatbyrå	Intellectual Property	Stockholm	twobirds.com
Bjerkéns patentbyrå KB	Intellectual Property	Stockholm	bjerken.se
Brann AB	Intellectual Property	Stockholm	brann.se
Groth & Co	Intellectual Property	Stockholm	groth.eu
Gärde Wesslau Advokatbyrå	Intellectual Property	Stockholm	garde.se
HØIBERG	Intellectual Property	Copenhagen K	hoiberg.com
Mannheimer Swartling Advokatbyrå	Intellectual Property	Stockholm	mannheimerswartling.se
Navia Law	Intellectual Property	Uppsala	navialaw.se
Novitas Patent AB	Intellectual Property	Stockholm	novitaspatent.com
OvaCell AB	Intellectual Property	Stockholm	ovacell.com
Petersens, Law firm af	Intellectual Property	Stockholm	afpetersens.se
Pierce Atwood LLP	Intellectual Property	Stockholm	pierceatwood.com
PRV Patent- och registreringsverket	Intellectual Property	Stockholm	prv.se
Sandart & Partners Advokatbyrå KB	Intellectual Property	Stockholm	sandart.se
Setterwalls Advokatbyrå i			
Stockholm AB	Intellectual Property	Stockholm	setterwalls.se
Ström & Gulliksson AB	Intellectual Property	Malmö	sg.se
Swea IP Law AB	Intellectual Property	Södertälje	swea-ip-law.se
Synergon AB - Göteborg	Intellectual Property	Göteborg	synergon.se
Synergon AB - Stockholm	Intellectual Property	Stockholm	synergon.se
Valea AB	Intellectual Property	Göteborg	valea.se
Zacco	Intellectual Property	Stockholm	zacco.co

ADDLIFE AB

AddLife is adding value

AddLife's business concept is adding value to customers within healthcare, laboratories and research. We achieve this by offering cost efficient, high quality products and solutions combined with qualified advisory services to the private and public sector in the Nordics and Central- and Eastern Europe.

AddLife has about 900 employees in some 40 operating subsidiaries.

We continually strive to develop companies that help to enhance quality of life, reduce patient suffering and increase social benefit.

Kristina Willgård, CEO, AddLife AB





WEB www.add.life
ADDRESS Birger Jarlsgatan 43,
103 62 Stockholm, Sweden
PHONE +46 (0) 8 420 03 830
E-MAIL info@add.life
REVENUE 310 MILLION EURO
EMPLOYEES 900
FOUNDED Spin-off from
Addtech in 2016
PUBLIC COMPANY Listed Nasdaq
Stockholm, Mid cap
CHAIRMAN Johan Sjö
PRINCIPAL OWNERS: Public

HAB NICOLAI JOHANNSEN

PRIMARY PACKAGING SUPPLIER FOR PHARMACFUTICALS

Since more than 35 years the direct source to World class packaging in glass, plastic and aluminium for pharmaceuticals.

Supplying pharma productions and R&D departments in Scandinavia with normal, clean room produced or sterile packaging.

Wide range of standard options but also develop custom made solutions.

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77 World class packaging for all your needs.

Magnus Tiliander, VD



HAB NICOLAI JOHANNSEN

WEB www.habnj.se ADDRESS Lejonstigen 4, SE-181 32 LIDINGO, SWEDEN PHONE +46 8 544 81 170

E-MAIL

info@habnj.se, magnus@habnj.se
REVENUE 8-9 M SEK

EMPLOYEES 6 FOUNDED 1884

PUBLIC COMPANY Privately owned CHAIRMAN Martin Tiliander

PRINCIPAL OWNERS

Tiliander family

KOMPAUTO NORDIC AB

- adds flexibility and speed to your gas & liquid flow processes

As the Scandinavian distributor of the worlds leading flow and pressure instruments for gas and liquid, we will extend your limits and help you to take additional steps in your daily work. Kompauto's role is to accelerate the evolution of scientific discoveries and new technologies. Our speed gives you the freedom to focus on doing what really matters to you, whether that is doubling your production capacity, conducting flow audits in half the time or discovering something brand new before your competitor does.

We'll extend the usage of your single flow measurement & control instrument.

Jonas Lindgren, CEO





WEB www.kompauto.com
ADDRESS Box 265, 77143 Ludvika,
Sweden /
Postboks 30, 5854 Bergen, Norway
PHONE +46 10 130 10 00 /
+47 55 55 86 99
E-MAIL info@kompauto.com
REVENUE 21 million SEK
EMPLOYEES 7
FOUNDED 1981

PRINCIPAL OWNERSPrivate ownership

NORDIC BIOLABS AB

New technologies at customers desk

Nordic Biolabs AB represents leading brands in our 4 business areas: Biotechnology, Transfusion Medicine, Clinical Diagnostics and Industrial Microbiology/Hygien Control. Nordic Biolabs shall through a combination of competence and a well balanced product portfolio offer customers an unique partnership and participate in the technical development. We keep this statement vivid every day by introducing new products, finding new innovative suppliers, giving lectures and seminars and always be keen on our customers needs.

77 Our organisation value is to contribute to positioning Scandinavian healthcare and research in absolute world class.

Thomas Busch, VD



mordic biolabs

WEB www.nordicbiolabs.se ADDRESS Ritarslingan 16 Box 7293 187 14 Täby PHONE +46 8 630 85 00 E-MAIL info@nordicbiolabs.se EMPLOYEES 21 FOUNDED 1970 CHAIRMAN Asbiørn Jacobsen

OPTIMIZE COURIER (SWEDEN) AB

Worldwide time & temperature specialist

Optimize Courier is a global specialty and GDP compliant courier company dedicated to the worldwide coordination & transportation of biological, pharmaceutical, time critical and cold chain logistics. Operating 24 hours a day, 7 days a week with decades of experience behind us, we promise to go the extra mile every day to ensure you receive the highest level of service and value with each shipment you entrust to us.

We promise to go the extra mile every day to ensure you receive the highest level of service and value with each shipment you entrust to us.

Jan Karlsson



optimize courier

ADDRESS Box 108, Maskingatan 17c, Arlanda Stad, 190 46 Stockholm-Arlanda TEL: 08-594 501 10 E-MAIL ops@optimizecourier.se REVENUE N/A EMPLOYEES 4 FOUNDED 2007 PUBLIC COMPANY No CHAIRMAN Jan Karlson PRINCIPAL OWNER Jan Karlsson

VWR INTERNATIONAL AB

From breakthrough discovery to agile delivery of innovative products and services

In 2017, VWR was acquired by Avantor. Our new company will operate under the Avantor name. The VWR brand and wwr.com will remain as a selling channel.

VWR, Part of Avantor helps accelerate scientific innovation by providing educators, scientists, researchers, medical professionals and engineers the most effective and efficient solutions – products, equipment and services.

From discovery to delivery, we have a dedicated team of more than 12,000 associates, who will be the trusted global partner to customers and suppliers in the life sciences and advanced technology industries. By providing superior product and service solutions, we catalyze innovation and empower the

success of our customers.

77 Our mission: We set science in motion to create a better world.

te gfinn Strømme



WEB se.vwr.com
ADDRESS Fagerstagatan 18A
163 53 Spånga
PHONE +46 8 6213400
E-MAIL kundservice.se@vwr.com
REVENUE 767 MSEK
EMPLOYEES 180
FOUNDED 1906
PUBLIC COMPANY No
CHAIRMAN Bernd Goell
PRINCIPAL OWNERS
Vail Holdco Corp.

Company Name	Category	City	Website
AddLife AB	Suppliers (Distributors)	Stockholm	add.life
ADDvise Lab Solutions AB	Suppliers (Distributors)	Bromma	addvise.se
ADDvise Tillquist AB	Suppliers (Distributors)	Bromma	tillquist.se
A-Filter AB	Suppliers (Distributors)	Västra Frölunda	a-filter.se
AgnTho´s AB	Suppliers (Distributors)	Lidingö	agnthos.se
AH Diagnostics AB	Suppliers (Distributors)	Solna	ahdiagnostics.se
Beckman Coulter AB	Suppliers (Distributors)	Bromma	beckman.com
BergmanLabora AB	Suppliers (Distributors)	Danderyd	bergmanlabora.se
BioNordika Sweden AB	Suppliers (Distributors)	Stockholm	bionordika.se
Biotech-IgG A/S	Suppliers (Distributors)	København Ø	biotech-igg.com
Biox AB	Suppliers (Distributors)	Göteborg	bioxab.se
Brookhaven Instruments AB	Suppliers (Distributors)	Älvsjö	brookhaven.se
Bruker AXS Nordic AB	Suppliers (Distributors)	Solna	bruker-axs.se
Bruker Daltonics Scandinavia AB	Suppliers (Distributors)	Solna	bruker.se
Carl Zeiss AB	Suppliers (Distributors)	Stockholm	zeiss.se
Chemical Instruments AB	Suppliers (Distributors)	Sollentuna	ciab.se
Colly Flowtech AB	Suppliers (Distributors)	Kista	collv.se
Crelab Instruments AB	Suppliers (Distributors)	Billdal	crelab.se
isher Scientific	Suppliers (Distributors)	Västra Frölunda	thermofisher.com
Sammadata Instrument AB	Suppliers (Distributors)	Uppsala	gammadatainstrument.se
Genano Luftreningsteknik	Suppliers (Distributors)	Landskrona	genano.se
IAB Nicolai Johannsen	Suppliers (Distributors)	Lidingö	habnj.se
Hettich Labinstrument AB	Suppliers (Distributors)	Sollentuna	hettichlabinstrument.se
Compauto Nordic AB	Suppliers (Distributors)	Ludvika	kompauto.com
Covalent AB	Suppliers (Distributors)	Västra Frölunda	kovalent.se
A.B. Sweden AB	Suppliers (Distributors)	Farsta	lab.se
abex Instrument AB	Suppliers (Distributors)	Helsingborg	labexinstrument.com
abinett AB	Suppliers (Distributors)	Göteborg	labinettlab.se
abinova AB	Suppliers (Distributors)	Upplands Väsby	labinova.se
abRum AB	Suppliers (Distributors)	Solna	labrum.se
abRum Klimat AB	Suppliers (Distributors)	Solna / Stockholm	labrum.se
abTeamet - Labteam Scandinavia AB	Suppliers (Distributors)	Helsingborg	labteamet.com
abVision AB	Suppliers (Distributors)	Värmdö	labvision.se
ECO Corporation Svenska AB	Suppliers (Distributors)	Upplands Väsby	
GC Standards AB	Suppliers (Distributors)	Borås	leco-europe.com lgcpromochem.com
MediQip AB	Suppliers (Distributors)	Huddinge	mediqip.se
Metix AB	Suppliers (Distributors)	Alingsås	metix.se
Micley AB	Suppliers (Distributors)	Limhamn/Malmö	miclev.se
	• •		miclev.se milmedtek.se
1ilmedtek AB 1olek AB	Suppliers (Distributors)	Nättraby Årsta	milmeatek.se molek.se
nolek AB Ninolab AB	Suppliers (Distributors)		molek.se ninolab.se
	Suppliers (Distributors)	Upplands Väsby	
loax Lab AB	Suppliers (Distributors)	Kungsängen	noaxlab.se
Nordic Biolabs AB	Suppliers (Distributors)	Täby	nordicbiolabs.se
Nordic BioSite AB	Suppliers (Distributors)	Täby	nordicbiosite.com
Nordic Diagnostica AB	Suppliers (Distributors)	Billdal	nordicdiagnostica.com
lordic Pack AB	Suppliers (Distributors)	Nykvarn	nordicpack.com

Company Name	Category	City	Website
		,	
Novakemi AB	Suppliers (Distributors)	Handen	novakemi.se
Oleinitec AB	Suppliers (Distributors)	Lidingö	oleinitec.se
Optimize Courier (Sweden) AB	Suppliers (Distributors)	Arlandastad	optimizecourier.com
Oxoid AB, Thermo Fisher Scientific	Suppliers (Distributors)	Malmö	thermofisher.com
Pharmapack Agenturer AB	Suppliers (Distributors)	Sollentuna	pharmapack.se
Saveen & Werner AB	Suppliers (Distributors)	Malmö	swab.se
Scandinavian Medical Service	Suppliers (Distributors)	Helsingborg	sms-gruppen.dk
Scantec Nordic AB	Suppliers (Distributors)	Partille	scantecnordic.se
Science Imaging Scandinavia AB	Suppliers (Distributors)	Nacka	scienceimaging.se
Skafte MedLab AB	Suppliers (Distributors)	Onsala	skafte.se
Skandinaviska Genetec AB	Suppliers (Distributors)	Västra Frölunda	genetec.se
Sorbent AB	Suppliers (Distributors)	Västra Frölunda	sorbent.se
Spectral Solutions AB	Suppliers (Distributors)	Lidingö	spectral.se
Teamator AB	Suppliers (Distributors)	Helsingborg	teamator.com
Techtum Lab AB	Suppliers (Distributors)	Umeå	techtum.se
Th. Geyer Sverige AB	Suppliers (Distributors)	Segeltorp	thgeyer.se
Thurne Teknik AB	Suppliers (Distributors)	Stockholm	thurne.se
Waters AB	Suppliers (Distributors)	Sollentuna	waters.com
Wirth emballage	Suppliers (Distributors)	Åkersberga	wirth.se
VWR International AB	Suppliers (Distributors)	Stockholm	se.vwr.com

SUPPLIERS (MANUFACTURERS)

TRELLEBORG SEALING SOLUTIONS SWEDEN AB

Explore Our Healthcare & Medical Solutions

Trelleborg Sealing Solutions develops, manufactures and supplies innovative engineered solutions for demanding medical, biotech and pharmaceutical applications in thermoplastics, silicone and other elastomers. From a single global source, backed by the expertise of our worldwide engineering and manufacturing network, we provide you with unrivalled local product development support to optimize solutions for your healthcare and medical sealing and fluid handling challenges.

Trelleborg Sealing Solutions Sweden AB is part of the Trelleborg Group and located in Jönköping.

77 Benefit from our expertise in engineered solutions for the Healthcare & Medical Industry.

Jonas Karlsson, General Manager



WEB www.tss.trelleborg.com/se ADDRESS Box 5046, 550 05 Jönköping PHONE +46 (0) 36 34 15 00 E-MAIL tsssweden@trelleborg.com REVENUE 250 MSEK (2017) EMPLOYEES 29 FOUNDED 1980 PUBLIC COMPANY No CHAIRMAN Jürgen Bosch

PRINCIPAL OWNERS Part of

Trelleborg Group

Company Name	Category	City	Website
OLL D LAD	(M ()		011.
3H Biomedical AB	Suppliers (Manufactures)	Uppsala	3hbiomedical.com
AGA Gas AB	Suppliers (Manufactures)	Lidingö	aga.se
Agilent Technologies AB	Suppliers (Manufactures)	Kista	non.agilent.com
AgriSera AB	Suppliers (Manufactures)	Vännäs	agrisera.com
Alfa Laval	Suppliers (Manufactures)	Lund	alfalaval.com/biopharm
AlphaHelix Molecular Diagnostics AB	Suppliers (Manufactures)	Uppsala	alphahelix.com
Anton Paar Nordic AB	Suppliers (Manufactures)	Malmö	anton-paar.com
Atlas Antibodies AB	Suppliers (Manufactures)	Stockholm	atlasantibodies.com
Attana AB	Suppliers (Manufactures)	Stockholm	attana.com
BD Biosciences	Suppliers (Manufactures)	Stockholm	bdbeurope.com
Belach Bioteknik AB	Suppliers (Manufactures)	Skogås	belach.se
Bio-Rad Laboratories AB	Suppliers (Manufactures)	Sundbyberg	bio-rad.com
Bio-Works Sweden AB	Suppliers (Manufactures)	Bromma	bio-works.net
BioLamina	Suppliers (Manufactures)	Sundbyberg	biolamina.com
BiolinScientific	Suppliers (Manufactures)	Västra Frölunda	biolinscientific.com
BioSafe AB	Suppliers (Manufactures)	Hallstahammar	biosafe.eu
Biotage AB	Suppliers (Manufactures)	Uppsala	biotage.com
Biotech AB	Suppliers (Manufactures)	Onsala	biotech.se
BioThema AB	Suppliers (Manufactures)	Handen	biothema.com
Birka BioStorage AB	Suppliers (Manufactures)	Lund	birkabiostorage.com
Bürkert-Contromatic AB	Suppliers (Manufactures)	Malmö	burkert.se
Cellectricon AB	Suppliers (Manufactures)	Göteborg	cellectricon.com
Christian Berner AB	Suppliers (Manufactures)	Mölnlycke	christianberner.com
CMA Microdialysis AB	Suppliers (Manufactures)	Kista	microdialysis.se
Cobolt AB	Suppliers (Manufactures)	Solna	cobolt.se
CyberGene AB	Suppliers (Manufactures)	Solna	cybergene.se
Deltatec Pharma	Suppliers (Manufactures)	Trollhättan	deltatec.se
DuPont Chemoswed	Suppliers (Manufactures)	Malmö	dupont.com
European Institute of Science AB	Suppliers (Manufactures)	Lund	euris.org
Fagerström Pharma Systems AB	Suppliers (Manufactures)	Helsingborg	fagerstrom.se
Fluicell AB	Suppliers (Manufactures)	Gothenburg	fluicell.com
GE Healthcare	Suppliers (Manufactures)	Uppsala	gehealthcare.com
Gemü Armatur AB	Suppliers (Manufactures)	Lindome	gemu.se
Genovis AB	Suppliers (Manufactures)	Lund	genovis.com
Getinge AB	Suppliers (Manufactures)	Getinge	getinge.com
Gradientech AB	Suppliers (Manufactures)	Uppsala	gradientech.se

SUPPLIERS (MANUFACTURERS)

Company Name	Category	City	Website
Gyros AB	Suppliers (Manufactures)	Uppsala	gyros.com
ICU Scandinavia AB	Suppliers (Manufactures)	Täby	icuscandinavia.com
Implementa Hebe, AB	Suppliers (Manufactures)	Lund	implementa.se
Infogosoft	Suppliers (Manufactures)		infogosoft.com
Innovagen AB	Suppliers (Manufactures)	Lund	innovagen.se
Inovata AB	Suppliers (Manufactures)	Bromma	inovata.se
Krüger Akvapur AB	Suppliers (Manufactures)	Solna	kruger.se
Lab Automation Nordic AB	Suppliers (Manufactures)	Nyköping	labautomation.nu
Lab on a Bead AB	Suppliers (Manufactures)	Uppsala	labonabead.se
LabRobot Products AB	Suppliers (Manufactures)	Stenungsund	labrobot.com
Legosan AB	Suppliers (Manufactures)	Kumla	legosan.se
Leica Microsystems AB	Suppliers (Manufactures)	Kista	leica-microsystems.com
Mabtech AB	Suppliers (Manufactures)	Nacka Strand	mabtech.com
MacoPharma Nordic AB	Suppliers (Manufactures)	Helsingborg	macopharma.se
Magellan Instruments AB	Suppliers (Manufactures)	Stockholm	magellaninstruments.com
Malvern Instruments Nordic AB	Suppliers (Manufactures)	Uppsala	malvern.com
Masimo Sweden AB	Suppliers (Manufactures)	Danderyd	masimo.com
Mercodia AB	Suppliers (Manufactures)	Uppsala	mercodia.com
Mettler-Toledo AB	Suppliers (Manufactures)	Stockholm	mt.com
Mglas Scandinavia AB	Suppliers (Manufactures)	Sollentuna	mglas.se
Microbiotech/se AB	Suppliers (Manufactures)	Stockholm Solna	microbiotech.se
Millipore AB Miltenyi Biotec Norden AB	Suppliers (Manufactures) Suppliers (Manufactures)	Lund	millipore.com
MIP Technologies AB	Suppliers (Manufactures)	Lund	miltenyibiotec.com biotage.se
Nanoxis AB	Suppliers (Manufactures)	Göteborg	nanoxis.com
Nordiag AB	Suppliers (Manufactures)	Hägersten	nordiag.com
Novaferm AB	Suppliers (Manufactures)	Bunkeflostrand	novaferm.se
Novozymes Biopharma Sweden AB	Suppliers (Manufactures)	Lund	novozymes.com
Obducat AB	Suppliers (Manufactures)	Malmö	obducat.com
Octanorm Nordic AB	Suppliers (Manufactures)	Spånga	octanorm.se
Olink AB	Suppliers (Manufactures)	Uppsala	olink.com
Parker Hannifin AB	Suppliers (Manufactures)	Spånga	parker.com/lifesciences/rg
PartnerTech AB	Suppliers (Manufactures)	Malmö	partnertech.com
Percell Biolytica AB	Suppliers (Manufactures)	Åstorp	percell.se
PerkinElmer Sverige AB	Suppliers (Manufactures)	Upplands Väsby	perkinelmer.com
Picovitro AB	Suppliers (Manufactures)	Stockholm	picovitro.com
PlantVision AB	Suppliers (Manufactures)	Kista	plantvision.se
PolyPeptide Laboratories AB	Suppliers (Manufactures)	Limhamn	polypeptide.com
Promega Biotech AB	Suppliers (Manufactures)	Nacka	promega.com/se
Q-Med AB	Suppliers (Manufactures)	Uppsala	q-med.com
Qiagen AB	Suppliers (Manufactures)	Sollentuna	qiagen.com
Ridgeview Instruments AB RSA Biomedical AB	Suppliers (Manufactures) Suppliers (Manufactures)	Uppsala Umeå	ridgeviewinstruments.com rsabiomedical.se
Sarstedt AB	Suppliers (Manufactures)	Helsingborg	sarstedt.com
Scandinavian Gene Synthesis AB	Suppliers (Manufactures)	Köping	sgsdna.com
Sigma-Aldrich Sweden AB	Suppliers (Manufactures)	Stockholm	sigma-aldrich.com
SMC Pneumatics Sweden AB	Suppliers (Manufactures)	Huddinge	smc.nu
Stegia AB	Suppliers (Manufactures)	Västerås	stegia.se
Symcel Sverige AB	Suppliers (Manufactures)	Kista	symcel.se
Sympatec Nordic	Suppliers (Manufactures)	Vimmerby	sympatec.com
TdB Consultancy AB	Suppliers (Manufactures)	Uppsala	tdbcons.se
Tecan Nordic AB	Suppliers (Manufactures)	Mölndal	tecan.com
Thermo Fisher Scientific	Suppliers (Manufactures)	Kungens Kurva	thermofisher.com
Trelleborg Sealing			
Solutions Sweden AB	Suppliers (Manufactures)	Jönköping	tss.trelleborg.com/se
Vaisala Oyj	Suppliers (Manufactures)	Upplands Väsby	vaisala.com
W-M Alitea AB	Suppliers (Manufactures)	Stockholm	watson-marlow.se
YO Proteins AB	Suppliers (Manufactures)	Huddinge	yoproteins.com

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Albireo AB Aldenco AB Aldenco AB Alere AB Alere AB Aleris Medilab Alfa Laval Allenex AB Allenex AB Allenex AB Allono Medical AB AlphaHelix Molecular Diagnostics AB Albireo AB Albireo AB Albireo AB Albireo AB Albireo AB AlphaHelix Molecular Diagnostics AB Biotech Biotech Allono Medical AB AlphaHelix Molecular Diagnostics AB Business Devel/Service Aldenco AB Biotech CROs Täby Alund Allenex AB AlphaHelix Molecular Diagnostics AB Business Devel/Service Lidea	sciencework.nu
Aldenco AB Aldenco AB Alere AB Aleris Medilab Alfa Laval Allenex AB Allenex AB Allenex AB Allono Medical AB AlphaHelix Molecular Diagnostics AB Aldenex AB Als Scandinavia AB Business Devel/Service Huddinge Aludingö Täby Aludingiers (Manufactures) Lund Stockholm Lund Aludingiers (Manufactures) Uppsala Business Devel/Service Luleå	albireopharma.com
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ALS Scandinavia AB Business Devel/Service Luleå	aloromedical.com
	alphahelix.com
NITOCO MODICOL A M	alsglobal.se
	altecomedical.com
Alumni AB Business Devel/Service Stockholm AlzeCure Biotech Huddinge	alumni.se alzecure.org



Company Name	Category	City	Website
Amellnova AB	Medtech	Uppsala	amellnova.se
Amgen AB	Pharma	Solna	amgen.com
AnaMar AB	Biotech	Göteborg	anamar.com
Aniara Corporation	Medtech	Katrineholm	aniara.com
Animech AB	Business Devel/Service	Uppsala	animech.com
Animech Technologies	Business Devel/Service	Uppsala	animechtechnologies.com
AnoxKaldnes Global AB	Business Devel/Service	Lund	anoxkaldnes.com
Antaros Medical AB	Business Devel/Service	Mölndal	antarosmedical.com
Anton Paar Nordic AB	Suppliers (Manufactures)	Malmö	anton-paar.com
APL - Apotek Produktion			
& Laboratorier AB	CMOs	Kungens Kurva, Stockholm	apl.se
Aprea AB	Biotech	Solna	aprea.com
Aprovix AB	Medtech	Uppsala	aprovix.se
Arandi Development AB	CROs	Stockholm	arandi.se
AroCell AB	Medtech	Uppsala	arocell.com
Aros Patent AB	Intellectual Property	Uppsala	arospatent.com
Arthur D. Little AB	Business Devel/Service	Stockholm	adlittle.com
Asarina Pharma AB	Biotech	Solna	asarinapharma.com
Ashfield Nordic AB (formerly			·
known as Pharmexx Nordic AB)	Business Devel/Service	Stockholm	ashfieldhealthcare.com
Aspira Medical AB	Medtech	Borlänge	aspira.se
AssuransSelector AB	Business Devel/Service	Helsingborg	assuransselector.se
AstaReal AB	Biotech	Gustavsberg	astareal.se
AstraTech AB	Medtech	Mölndal	astratech.com
AstraZeneca AB	Pharma	Södertälje	astrazeneca.se
Athera Biotechnologies AB (publ)	Biotech	Solna	athera.se
Atlas Antibodies AB	Suppliers (Manufactures	Stockholm	atlasantibodies.com
Attana AB	Suppliers (Manufactures)	Stockholm	attana.com
Aurena Laboratories AB	Biotech	Karlstad	aurenalabs.com
Awapatent AB	Intellectual Property	Malmö	awapatent.com
Axcentua Pharmaceuticals AB	Biotech	Huddinge	axcentua.com
B. Braun Medical AB	Medtech	Danderyd	bbraun.com
Baxter Medical AB - BioScience Division	Medtech	Kista	baxter.se
BD Biosciences	Suppliers (Manufactures)	Stockholm	
Beactica AB	Biotech	Uppsala	bdbeurope.com beactica.com
Beckman Coulter AB	Suppliers (Distributors)	Bromma	beckman.com
Belach Bioteknik AB	Suppliers (Manufactures)	Skogås	belach.se
Berendsen Textil Service AB	Business Devel/Service	Nyköping	berach.se
	Intellectual Property	Stockholm	
Bergenstråhle & Lindvall AB		Danderyd	bergenstrahle.se
BergmanLabora AB	Suppliers (Distributors) Biotech	,	bergmanlabora.se
Betagenon AB		Umeå	betagenon.com
Binab Bio-Innovation AB	Biotech	Helsingborg	binab.se
Bio-Rad Laboratories AB	Suppliers (Manufactures	Sundbyberg	bio-rad.com
Bio-Works Sweden AB	Suppliers (Manufactures)	Bromma	bio-works.net
BioAgri AB	Biotech	Uppsala	bioagri.se
BioArctic Neuroscience AB	Biotech	Stockholm	bioarctic.se
Biobact AB	Biotech	Luleå	biobact.se

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CambioMedtechStockholmcambio.se	•			,
	Cambio	Medtech	Stockholm	cambio.se



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Cambrex Karlskoga AB	Biotech	Karlskoga	cambrex.com/pharma
Camurus AB	Biotech	Lund	camurus.com
Capish	BioIT	Malmö	capishknowledge.com
Capra Science Antibodies AB	Biotech	Ängelholm	caprascience.com
Cardell Consulting AB	Business Devel/Service	Sollentuna	cardellconsulting.com
Carl Zeiss AB	Suppliers (Distributors)	Stockholm	zeiss.se
Carmeda AB	Medtech	Upplands Väsby	carmeda.com
Cavidi AB	Medtech	Uppsala	cavidi.se
Cebix AB	Biotech	Solna	cebix.com
CEFFORT AB	CROs	Lund	ceffort.com
Ceffort ControlSep AB	CROs	Lund	ceffort-controlsep.com
CeLac Sweden AB	Biotech	Lund	clab.se
CellaVision AB	Medtech	Lund	cellavision.se
Cellectricon AB	Suppliers (Manufactures)	Göteborg	cellectricon.com
Cellevate AB	Biotech	Lund	cellevate.com
Cellink AB	Biotech	Göteborg	cellink.com
Cellwell	Medtech	Åkersberga	cellwell.se
Cenova AB Innovation & Production	Medtech	Mjölby	cenova.se
Cepheid AB	Medtech	Bromma	affigene.com
Cerner Cerner	Medtech	Stockholm	cerner.com
Cewatech AB	Medtech	Göteborg	cewatech.se
Chemical Instruments AB	Suppliers (Distributors)	Sollentuna	ciab.se
Chemilia AB			
Cnemilia AB Chemnotia AB	Biotech Business Devel/Service	Huddinge	chemilia.com
	, , , , , , , , , , , , , , , , , , , ,	Bromma	chemnotia.com
Christian Berner AB	Suppliers (Manufactures)	Mölnlycke	christianberner.com
ChronTech Pharma AB		Huddinge	chrontech.se
Chubb Insurance Company	D : D 1/C :	6	
of Europe S.A.	Business Devel/Service	Stockholm	chubb.com/international/se
CITEC	Business Devel/Service	Karlstad	citec.com
Clean Room Control AB	Business Devel/Service	Uppsala	cr-control.se
Clinical Gene Networks	BioIT	Stockholm	clinicalgenenetworks.com
ClinStorage AB	Business Devel/Service	Solna, Sweden	clinstorage.se
ClinTec International Ltd.	CROs	Göteborg	clintec.com
CMA Microdialysis AB	Suppliers (Manufactures)	Kista	microdialysis.se
CMC Contrast AB	Biotech	Malmö	cmccontrast.com
Cobolt AB	Suppliers (Manufactures)	Solna	cobolt.se
Cobra Biologics	CM0s	Södertälje	cobrabio.com
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Coloplast A/S Humlebaek	Medtech	Danmark	coloplast.se
Comair Professor Hans Wiksell AB	Medtech	Stockholm	comair.se
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and Management HB	Business Devel/Service	Uppsala	conlega.com
Contur Software AB	BioIT	Stockholm	contur.com
Copenhagen Bio Science Park	Business Devel/Service	Copenhagen N	cobis.dk

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Corline Systems AB	Medtech	Uppsala	corline.com
CR Competence AB	CROs	Lund	colloidalresource.se
CR Development	Medtech	Lund	colloidalresource.se
Crelab Instruments AB	Suppliers (Distributors)	Billdal	crelab.se
CropTailor AB	Biotech	Göteborg	croptailor.com
Crucell Sweden AB	Biotech	Stockholm	crucell.se
CTC Clinical Trial Consultants AB	CROs	Uppsala	ctc-ab.se
Cubist IT AB	Medtech	Stockholm	cubist.eu
CyberGene AB	Suppliers (Manufactures)	Solna	cybergene.se
Damn Good Agency	Business Devel/Service	Stockholm	dga.se
DanPET	Biotech	Malmö	danpet.eu
Deltatec Pharma		Trollhättan	deltatec.se
	Suppliers (Manufactures)		
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Devex Mekatronik AB	Business Devel/Service	Skarpnäck, Stockholm	devexmekatronik.se
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Fluicell AB	Suppliers (Manufactures)	Gothenburg	fluicell.com
Formpipe Software AB	BioIT	Stockholm	formpipe.com
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Fresenius Kabi AB	Pharma	Uppsala	fresenius-kabi se
Fresenius Medical Care	Medtech	Stockholm	freseniusmedicalcare.se
Fujirebio Diagnostics AB	Medtech	Göteborg	fdab.com
Galenica AB	CMOs	Malmö	galenica.se
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Gärde Wesslau Advokatbyrå	Intellectual Property	Stockholm	garde.se
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GATC Biotech AB	Biotech	Solna	gatc-biotech.com
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Genano Luftreningsteknik	• •		genano.se
Genovis AB	Suppliers (Manufactures) Medtech	Lund	genovis.com
Getinge		Göteborg	getinge.com
Global Pharma Consulting AB	Business Devel/Service	Johanneshov	globalpharma.se
Glucox Biotech AB	Biotech	Stockholm	glucoxbiotech.com
Glycorex Transplantation AB	Medtech	Lund	glycorex.com
Gradientech AB	Suppliers (Manufactures)	Uppsala	gradientech.se
Greenhouse Labs	Business Devel/Service	Stockholm	greenhouselabs.che.kth.se
Groth & Co	Intellectual Property	Stockholm	groth.eu
Gynius AB	Medtech	Stockholm	gynius.se
Gyros AB	Suppliers (Manufactures)	Uppsala	gyros.com
HAB Nicolai Johannsen	Suppliers (Distributors)	Lidingö	habnj.se
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Hansa Medical AB (publ)	Biotech	Lund	hansamedical.com
Harrison Clinical Research Sweden AB	CROs	Sollentuna	harrisoncinical.com
HealthiHabits	BioIT	Stockholm	healthihabits.com
Healthy Bizniz Europe AB	Business Development	Strängnäs	healthybizniz.eu
Herac AB	CROs	Huskvarna	herac.se
Herbicin AB	Biotech	Lund	herbicin.com
Hermelinen Forskning	CROs	Luleå	hermelinen.se
Hermes Medical Solutions AB	Medtech	Stockholm	hermesmedical.com
Hettich Labinstrument AB	Suppliers (Distributors)	Sollentuna	hettichlabinstrument.se
Hilotherm Scandinavia	Medtech	Täby	hilotherm.se
Höjmed Medical AB	Medtech	Stockholm	hojmed.com
HotSwap	Business Devel/Service	Sundbyberg	hotswap.eu
HØIBERG	Intellectual Property	Copenhagen K	hoiberg.com
ICU Scandinavia AB	Suppliers (Manufactures)	Täby	icuscandinavia.com
IDL Biotech AB	Biotech	Bromma	idl.se
ldogen	Pharma	Lund	idogen.se
IHE - Institutet för Hälso			<u>-</u>
och Sjukvårdsekonomi	Business Devel/Service	Lund	ihe.se
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Imdevco AB	Business Devel/Service	Göteborg	telia.com
Imego AB	Medtech	Göteborg	imego.com
Immun System IMS AB	Biotech	Uppsala	immunsystem.se
Immunicum AB	Biotech	Göteborg	immunicum.com
Implementa Hebe, AB	Suppliers (Manufactures)	Lund	implementa.se
INC Research Sweden AB	CROs	Uppsala	incresearch.com
Indevex AB (publ)	Biotech	Storebro	indevex.com
InDex Pharmaceuticals AB	Biotech	Stockholm	indexpharma.com
Industriaktiebolaget Ventilato	Biotech	Stockholm	ventilator.se
Infogosoft	Suppliers (Manufactures)		infogosoft.com
InfoTech Scandinavia AB	Business Devel/Service	Malmö	advantum.com
Inhalation Sciences Sweden AB	Biotech	Huddinge	inhalation.se
Innovagen AB	Suppliers (Manufactures)	Lund	innovagen.se
Innoventus Project AB	Business Devel/Service	Uppsala	innoventus.com
Inovata AB	Suppliers (Manufactures)	Bromma	inovata.se
Inpart Trading AB	Medtech	Vagnhärad	inparttrading.se
InRo BioMedTek AB	Medtech	Umeå	inro.se
Integrative Research			
Laboratories Sweden AB	Biotech	Göteborg	irlab.se
International Clinical Testing AB	Business Devel/Service	Ljusdal	clinicaltesting.se
Intervacc AB	Biotech	Hägersten	intervacc.com
Invest in Skåne	Business Devel/Service	Malmö	investinskane.com
IP Life Sciences AB/IPERION	BioIT	Lund	iperion.se
IQVIA	Business Devel/Service	Solna	iqvia.com
IRW Consulting AB	CROs	Danderyd	irwcro.com
Isconova AB	Biotech	Uppsala	isconova.se
Isifer AB	Biotech	Danderyd	isifer.se
J.F.B Consulting AB	Business Devel/Service	Hisings Backa	jfb-consulting.com
JLT Risk Solutions AB	Business Devel/Service	Stockholm	jltrisk.se
Johnson & Johnson	Medtech	Stockholm	jnj.com
Junvik Clinical Development			
Consulting AB	CROs	Malmö	jcdc.se
Just-In-Mind AB	BioIT	Stockholm	just-in-mind.se
Kamishi AB	Business Devel/Service	Stockholm	kamishi.se
Kancera AB	Biotech	Solna	kancera.com
Karessa	Pharma	Stockholm	karessa.se
Karo Bio AB	Biotech	Huddinge	karobio.se
Karolinska Development AB	Business Devel/Service	Solna	karolinskadevelopment.com
Karolinska Institutet Innovations AB	Business Devel/Service	Solna	kiinnovations.se
Karolinska Institutet Science Park	Business Devel/Service	Solna	sciencepark.ki.se
Karolinska Trial Alliance	CROs	Stockholm	karolinskatrialalliance.se
KCR	CROs	Täby	kcrcro.com
Kemwell AB	CM0s	Uppsala	kemwellbiopharma.com
KeyPlants AB	Business Devel/Service	Stockholm	keyplants.com
KeytoLead AB	CROs	Södertälje	keytolead.se
Kibion AB	Medtech	Uppsala	kibion.se
Kinovo Life Science AB part of			
Agentia Free Agent Network	Business Devel/Service	Stockholm	kinovoagentia.com



Company Name	Category	City	Website
Know IT Business Consulting AB	Business Devel/Service	Stockholm	knowit.se
Kompauto Nordic AB	Suppliers (Distributors)	Ludvika	kompauto.com
Kovalent AB	Suppliers (Distributors)	Västra Frölunda	kovalent.se
Krüger Akvapur AB	Suppliers (Manufactures)	Solna	kruger.se
Kuehne + Nagel AB	Business Devel/Service	Kista	kn-portal.com
L.A.B. Sweden AB	Suppliers (Distributors)	Farsta	lab.se
La Crocina Pharmaceutical		raiota	(42.00
Consultants D.I.	Business Devel/Service	San Giovanni d'Asso	crocina.com
Lab Automation Nordic AB	Suppliers (Manufactures)	Nyköping	labautomation.nu
Lab on a Bead AB	Suppliers (Manufactures)	Uppsala	labonabead.se
Labex Instrument AB	Suppliers (Distributors)	Helsingborg	labexinstrument.com
Labinett AB	Suppliers (Distributors)	Göteborg	labinettlab.se
Labinova AB	Suppliers (Distributors)	Upplands Väsby	labinova.se
Labjoy AB	Business Devel/Service	Lund	labjoy.se
LabRobot Products AB	Suppliers (Manufactures)	Stenungsund	labrobot.com
LabRum AB	Suppliers (Distributors)	Solna	LabRum.se
LabRum Klimat AB	Suppliers (Distributors)	Solna / Stockholm	labrum.se
Labstory	BioIT	Borlänge	labstory.se
LabTeamet - Labteam Scandinavia AB	Suppliers (Distributors)	Helsingborg	labteamet.com
LabVision AB	Suppliers (Distributors)	Värmdö	labvision.se
LabWare Nordic	BioIT	Helsingborg	labware.com
Laccure AB	Medtech	Helsingborg	laccure.com
Ladulaas Clinical Trials	CROs	Boras/Gothenburg	ladulaaskliniken.se
Landegren Gene Technology AB	Business Devel/Service	Uppsala	igp.uu.se
Larix Sweden AB	CROs	Solna	larixcro.com
Late Phase Solutions Europe AB	CROs	Täby	latephasesolutions.com
Lavivo AB	Biotech	Västra Frölunda	lavivo.com
LECO Corporation Svenska AB	Suppliers (Distributors)	Upplands Väsby	leco-europe.com
Legosan AB	Suppliers (Manufactures)	Kumla	legosan.se
Leica Microsystems AB	Suppliers (Manufactures)	Kista	leica-microsystems.com
LGC Standards AB	Suppliers (Distributors)	Borås	lgcpromochem.com
LIDDS AB	Biotech	Helsingborg	liddspharma.com
Lidingö Elektriska	Business Devel/Service	Lidingö	lidingoelektriska.se
LifeAssays AB	Medtech	Lund	lifeassays.com
Likvor AB	Medtech	Umeå	likvor.com
LINK Medical Research	CROs	Kista	linkmedical.no
LinkoCare Life Sciences AB	Medtech	Linköping	linkocarelife.com
Logos - global language service			
provider to the life sciences industry	Business Devel/Service	Ystad	logos.net
LucyJRobertshaw	Business Devel/Service	Hölö	lucyjrobertshaw.com
Mabtech AB	Suppliers (Manufactures)	Nacka Strand	mabtech.com
MacoPharma Nordic AB	Suppliers (Manufactures)	Helsingborg	macopharma.se
Magellan Instruments AB	Suppliers (Manufactures)	Stockholm	magellaninstruments.com
Magle AB	Biotech	Lund	magle.se
Malvern Instruments Nordic AB	Suppliers (Manufactures)	Uppsala	malvern.com
Mandalon Technologies AB	Business Devel/Service	Linköping	mandalon.se
Mandly Search & Selection	Business Devel/Service	Stockholm	mandly.se
Mannheimer Swartling Advokatbyrå	Intellectual Property	Stockholm	mannheimerswartling.se

Company Name	Category	City	Website
Marken Ltd.	Business Devel/Service	Stockholm-Arlanda	marken.com
Masimo Sweden AB	Suppliers (Manufactures)	Danderyd	masimo.com
MD Medical Writing & Translations	Business Devel/Service	Hammenhög	mariadalby.com
Meda AB	Biotech	Solna	meda.se
Medeca Pharma AB	Pharma	Uppsala	medeca.se
Medeon AB	Business Devel/Service	Malmö	medeon.se
MedHelp	Medtech	Stockholm	medhelp.se
Medibiome AB	CROs	Mölndal	medibiome.com
Medic Valley Rekrytering AB	Business Devel/Service	Tomelilla	medicvalley.se
Medicago AB	CMOs	Uppsala	medicago.se
Medical Lead Nordic AB	Business Devel/Service	Stockholm	medicallead.se
Medicon Valley Alliance	Business Devel/Service	Copenhagen	mva.org
Medicon Village	Business Devel/Service	Lund	mediconvillage.se
MedicWave AB	BioIT	Halmstad	medicwave.com
Medicvent AB	Medtech	Umeå	medicvent.se
MediGelium AB	Business Devel/Service	Stockholm	sciencepark.ki.se/node/125
Mediplast AB	Medtech	Malmö	mediplast.com
MediQip AB	Suppliers (Distributors)	Huddinge	mediqip.se
MediRox AB	Medtech	Nyköping	medirox.se
Medivir AB	Pharma	Stockholm	medivir.se
Medmind	Business Devel/Service	Stockholm	medmind.se
Medos AB	Business Devel/Service	Linköping	medos.se
Medpace Sweden AB	CROs	Stockholm	medpace.com
MEDWIND	Medtech	Kungsbacka	medwind.se
Mentice AB	Medtech	Göteborg	mentice.com
Merck AB	Pharma	Solna	merck.se
Mercodia AB	Suppliers (Manufactures)	Uppsala	mercodia.com
Merrill Brink International	Business Devel/Service	Torslanda	merrillbrink.com
MetaSafe AB	Business Devel/Service	Södertälje	metasafe.se
Metix AB	Suppliers (Distributors)	Alingsås	metix.se
Mettler-Toledo AB	Suppliers (Manufactures)	Stockholm	mt.com
Mglas Scandinavia AB	Suppliers (Manufactures)	Sollentuna	mglas.se
Mia Östlund Consulting	Business Devel/Service	Bromma	moconsulting.se
Miab Mälarinvest AB	Medtech	Uppsala	phadia.com
Micley AB	Suppliers (Distributors)	Limhamn/Malmö	miclev.se
Microbionical	Biotech	Lund	microbionical.com
Microbiotech/se AB	Suppliers (Manufactures)	Stockholm	microbiotech.se
MicroMorph AB	CROs	Lund	micromorph.se
Micropos Medical AB (publ)	Medtech	Gothenburg	micropos.se
Mikro Kemi AB	CROs	Uppsala	mikrokemi.se
Mikrolab Stockholm AB	Business Devel/Service	Sollentuna	vattenprovtagning.se
Millipore AB	Suppliers (Manufactures)	Solna	millipore.com
Milmedtek AB	Suppliers (Distributors)	Nättraby	milmedtek.se
Miltenyi Biotec Norden AB	Suppliers (Manufactures)	Lund	miltenyibiotec.com
Minerva Sverige AB	Business Devel/Service	Kista	minerva-plm.com/minerva-group
Mintage Scientific AB	Business Devel/Service	Göteborg	mintage.se
MIP Technologies AB	Suppliers (Manufactures)	Lund	biotage.se
MIVAC Development AB	Biotech	Göteborg	mivacdevelopment.com



Company Name	Category	City	Website
Mizarra Business Management	Business Devel/Service	Helsingborg	mizarra.com
MKS Umetrics AB	BioIT	Umeå	umetrics.com
Moberg Derma AB	Pharma	Solna	mobergderma.se
Molek AB	Suppliers (Distributors)	Årsta	molek.se
Monocl AB	Business Devel/Service	Göteborg	monocl.com
Montex AB	Business Devel/Service	Jämjö	montex.se
Moveup Consulting AB	Business Devel/Service	Göteborg	moveup.se
MultiD Analyses AB	BioIT	Göteborg	multid.se
MVIC AB	CROs	Malmö	mvic.se
N4 Teknik AB	Business Devel/Service	Södertälje	n4.nu
Nagarro Software	BioIT	Kista	nagarro.com
Nanoxis AB	Suppliers (Manufactures)	Göteborg	nanoxis.com
Navia Law	Intellectual Property	Uppsala	navialaw.se
NDA Group AB	Business Devel/Service	Upplands Väsby	ndareg.com
Neoventa Medical AB	Medtech	Mölndal	neoventa.com
NeuroNova AB	Biotech	Stockholm	neuronova.com
NeuroVive Pharmaceutical AB	Biotech	Lund	neurovive.com
Newpharmaresearch AB	Biotech	Lund	newpharma.se
NicoNovum AB	Biotech	Helsingborg	niconovum.se
Nidacon International AB	Medtech	Mölndal	nidacon.com
Ninolab AB	Suppliers (Distributors)	Upplands Väsby	ninolab.se
NNE Pharmaplan AB	Business Devel/Service	Stockholm	nnepharmaplan.com
Noax Lab AB	Suppliers (Distributors)	Kungsängen	noaxlab.se
Nolabs AB	Medtech	Helsingborg	nolabs.com
Nordiag AB	Suppliers (Manufactures)	Hägersten	nordiag.com
Nordic Biolabs AB	Suppliers (Distributors)	Täby	nordicbiolabs.se
Nordic Biomarker	Medtech	Umeå	nordicbiomarker.com
Nordic BioSite AB	Suppliers (Distributors)	Täby	nordicbiosite.com
Nordic Diagnostica AB	Suppliers (Distributors)	Billdal	nordicdiagnostica.com
Nordic Drugs AB	Biotech	Limhamn	nordicdrugs.com
Nordic Brugs AB Nordic Health Economics	CROs	Göteborg	nordichealtheconomics.se
	CNOS	Goteborg	nordicheattheconomics.se
Nordic Life Science Corporate Finance AB	Business Devel/Service	Stockholm	nordiclifescience.com
Nordic Pack AB	240600 20104 001 1100		
	Suppliers (Distributors) CROs	Nykvarn Vattholma	nordicpack.com linkedin.com/in/ulfellerfelt
Nordic Regulatory Consultants NordicBiocube	CROs		nordicbiocube.com
Nordiske Medier Stockholm AB	Business Development	Lund	mentoronline.se
	'	Lidingö	
Norma AB	CROs Business Devel/Service	Solna	norma-cro.com
Notch Communications AB		Uppsala Bunkeflostrand	notchcommunications.co.u
Novaferm AB	Suppliers (Manufactures)		novaferm.se
NovaHep AB	Biotech	Stockholm	novahep.com
Novakemi AB	Suppliers (Distributors)	Handen	novakemi.se
Novandi Chemistry AB	CROs	Södertälje	novandi.se
NovaSAID AB	Biotech	Solna	novasaid.com
Novitas Patent AB	Intellectual Property	Stockholm	novitaspatent.com
Novosense AB	Medtech	Lund	novosense.se
Novozymes Biopharma Sweden AB	Suppliers (Manufactures)	Lund	novozymes.com
NY Consulting AB	Business Devel/Service	Lund	nyconsulting.se

ompany Name	Category	City	Website
asmia Pharmaceutical AB	Business Devel/Service	Uppsala	oasmia.com
bducat AB	Suppliers (Manufactures)	Malmö	obducat.com
ctanorm Nordic AB	Suppliers (Manufactures)	Spånga	octanorm.se
ctapharma AB	Pharma	Stockholm	octapharma.se
deumPharma AB	Biotech	Billdal	odeumpharma.se
ffspringBiosciences AB	Business Devel/Service	Södertälje	offspringbiosciences.se
la Levin Consulting AB	Business Devel/Service	Lidingö	levinpharma.se
leinitec AB	Suppliers (Distributors)	Lidingö	oleinitec.se
lerup SSP AB	Medtech	Saltsjöbaden	olerupssp.se
llink AB	Suppliers (Manufactures)	Uppsala	olink.com
mnio AB	Medtech	Umeå	omnio.se
mnio Healer AB	Biotech	Umeå	omniohealer.com
ncodesign SA	Business Devel/Service	Dijon - France	oncodesign.com
ncopeptides AB	Biotech	Stockholm	oncopeptides.se
ncoTargeting AB	CROs	Uppsala	oncotargeting.com
neMed	Medtech	Stockholm	onemed.se
ptimize Courier (Sweden) AB		Arlandastad	
rexo	Suppliers (Distributors) Pharma		optimizecourier.com
rtivus	Medtech	Uppsala	orexo.com
		Stockholm	ortivus.com
rtoway AB	Medtech	Stockholm	ortoway.com
sseofon AB	Medtech	Göteborg	chalmers.se
sstell AB	Medtech	Göteborg	osstell.com
ssur Nordic AB	Medtech	Uppsala	ossur.com
torix AB	Medtech	Askim	otorix.com
vaCell AB	Intellectual Property	Stockholm	ovacell.com
xoid AB, Thermo Fisher Scientific	Suppliers (Distributors)	Malmö	thermofisher.com
xyma Innovation AB	Business Devel/Service	Solna	oxyma.se
xyPharma AB	Biotech	Stockholm	oxypharma.com
U.L.S. AB	Business Devel/Service	Helsingborg	pulsinvest.se
arker Hannifin AB	Suppliers (Manufactures)	Spånga	parker.com/lifesciences/rg
armatur HB	Business Devel/Service	Rönninge	parmatur.com
artnerTech AB	Suppliers (Manufactures)	Malmö	partnertech.com
CG Clinical Services AB	CROs	Uppsala	PharmaConsultingGroup.cor
eakSearch AB	Business Devel/Service	Stockholm	peaksearch.se
elago Bioscience AB	CROs	Stockholm	pelagobio.com
ercell Biolytica AB	Suppliers (Manufactures)	Åstorp	percell.se
ergamum AB	Biotech	Solna	pergamum.com
erkinElmer Sverige AB	Suppliers (Manufactures)	Upplands Väsby	perkinelmer.com
eter Utterström	Business Devel/Service	Saltsjöbaden	swedishlifesciences.se/X
etersens, Law firm af	Intellectual Property	Stockholm	afpetersens.se
fizer	Pharma	Stockholm	pfizer.se
fizer Health AB, Site Strängnäs	CMOs	Strängnäs	pfizer.se
hadia AB	Medtech	Uppsala	phadia.com
harm Assist Sweden AB	CROs	Uppsala	pharmassist.se
harma Relations AB	Business Devel/Service	Kista	pharmarelations.se
harma Search and Advice AB	Business Devel/Service	Stockholm	pharmasearch.se
harmacolog i Uppsala AB	Medtech	Uppsala	pharmacolog.se
nai macolog i oppsala Ab	MEDIECH	Ohhsara	priarriacolog.Se

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Company Name	Category	City	Website
Pharmadrome Ltd	Business Devel/Service	London	pharmadrome.com
Pharmalink AB	Biotech	Stockholm	pharmalink.se
Pharmanest AB	Pharma	Solna	pharmanest.se
Pharmapack Agenturer AB	Suppliers (Distributors)	Sollentuna	pharmapack.se
PharmaSite	Business Devel/Service	Malmö	pharmasite.se
PharmaSurgics in Sweden AB	Biotech	Göteborg	pharmasurgics.se
Philips healthcare	Medtech	Stockholm	philips.se/healthcare
PhPlate AB	Medtech	Stockholm	phplate.se
Picovitro AB	Suppliers (Manufactures)	Stockholm	picovitro.com
Pierce Atwood LLP	Intellectual Property	Stockholm	pierceatwood.com
PlantVision AB	Suppliers (Manufactures)	Kista	plantvision.se
Pledpharma	Pharma	Stockholm	pledpharma.se
Polymer Factory Sweden AB	Medtech	Nacka	polymerfactory.com
PolyPeptide Laboratories AB	Suppliers (Manufactures)	Limhamn	polypeptide.com
		Vallentuna	
Ponsus Pharma Poolia Life Science	Biotech Business Devel/Service		ponsus.com
		Stockholm	poolia.se
PPD Scandinavia AB	CROs	Stockholm	ppdi.com
PRA Health Sciences	CR0s	Lund	prahs.com
PreCuris	Medtech	Stockholm	precuris.com
Prevas AB	Business Devel/Service	Uppsala	prevas.se
Prionova	CROs	Helsingborg	prionova.com
Probac AB	Biotech	Umeå	probac.se
Probi AB	Biotech	Lund	probi.com
ProEquo AB	Biotech	Lund	proequo.se
Projektgruppen i Mälardalen AB	Business Devel/Service	Sollentuna	projektgruppen.com
Projektsupport S-0 AB	Business Devel/Service	Lund	Projektsupportso.com
Prolight Diagnostics AB	Medtech	Lund	pldab.com
Promega Biotech AB	Suppliers (Manufactures)	Nacka	promega.com/se
Promimic	Medtech	Göteborg	promimic.se
Pronexus Analytical AB	CROs	Solna	pronexus.se
Proxedra	BioIT	Tyresö	proxedra.com
PRV Patent- och registreringsverket	Intellectual Property	Stockholm	prv.se
Advance Compliance & Validation AB	Business Devel/Service	Uppsala	gadvance.se
3-Med AB	Suppliers (Manufactures)	Uppsala	q-med.com
QAdvis AB	Medtech	Kista	qadvis.com
Advis AB	Business Devel/Service	Kista - Lund	qadvis.com qadvis.com
Qbtech AB	Medtech	Stockholm	qbtech.se
		Sollentuna	'
Qiagen AB	Suppliers (Manufactures)		qiagen.com
Qlucore	BiolT	Lund 	qlucore.com
MP Quality Maintenance Partner AB	Business Devel/Service	Tyresö	qmp.se
QPharma AB	CMOs	Malmö	qpharma.se
Quintiles AB	CROs	Uppsala	quintiles.com
QureTech Bio AB	Biotech	Umeå	quretech.com
Raise-In AB	Business Devel/Service	Älvsjö	raise-in.se
Ramidus AB	Business Devel/Service	Lund	ramidus.se
Recipharm	Pharma	Stockholm	recipharm.com
Red Glead Discovery AB	Biotech	Lund	redglead.com
Redoxis AB	CROs	Göteborg	redoxis.com

Company Name	Category	City	Website
Redsense Medical	Medtech	Halmstad	redsensemedical.com
Redwood Pharma AB	Pharma	Stockholm	redwoodpharma.se
RegSafe - Regulatory Safety Sciences	Business Devel/Service	Stocksund	regsafe.se
Respiratorius AB	Biotech	Lund	respiratorius.com
Ridgeview Instruments AB	Suppliers (Manufactures)	Uppsala	ridgeviewinstruments.com
Roche	Pharma	Stockholm	roche.se
Roche Diagnostics Scandinavia AB	Medtech	Bromma	roche.se
Rossix AB	Medtech	Mölndal	rossix.com
RSA Biomedical AB	Suppliers (Manufactures)	Umeå	rsabiomedical.se
SAGA Diagnostics AB	Medtech	Lund	sagadiagnostics.com
Sahlgrenska Science Park	Business Devel/Service	Göteborg	sahlgrenskasciencepark.se
Sandart & Partners Advokatbyrå KB	Intellectual Property	Stockholm	sandart.se
Sanofi	Pharma	Bromma	sanofi.se
SARomics Biostructures AB	Biotech	Lund	saromics.com
Sarstedt AB	Suppliers (Manufactures)	Helsingborg	sarstedt.com
Saveen & Werner AB	Suppliers (Distributors)	Malmö	swab.se
Scalae AB	Medtech	Dalby	scalae.se
ScanBi Diagnostics AB	Biotech	Alnarp	scanbidiagnostics.com
Scandinavian CRO AB	CROs	Uppsala	scro.se
Scandinavian Development Services	Business Devel/Service	Danderyd	scanddev.se
Scandinavian Gene Synthesis AB	Suppliers (Manufactures)	Köping	sgsdna.com
Scandinavian Medical Service	Suppliers (Distributors)	Helsingborg	sms-gruppen.dk
Scandinavian Outcomes AB	CROs	Stockholm	scandinavianoutcomes.com
Scandinavian Regulatory Services AB	Business Devel/Service	Danderyd	srs.se
Scantec Nordic AB	Suppliers (Distributors)	Partille	scantecnordic.se
SciBase AB	Medtech	Stockholm	scibase.se
Science Imaging Scandinavia AB	Suppliers (Distributors)	Nacka	scienceimaging.se
Scientific Solutions Scandinavia AB	Business Devel/Service	Stockholm	scientificsolutions.se
Scientific Work	Business Devel/Service	Nacka	scientificwork.se
Semcon	Business Devel/Service	Göteborg	semcon.com
Senator Medical AB	Business Devel/Service	Upplands-Bro	senatormedical.se
SentoClone International AB	Biotech	Stockholm	sentoclone.com
Senzime AB	Medtech	Uppsala	senzime.com
Serviceföretaget PIMA AB	Business Devel/Service	Södertälje	pima.se
Setterwalls Advokatbyrå i Stockholm AB	Intellectual Property	Stockholm	setterwalls.se
SHL Group AB	Medtech	Nacka Strand	shl-group.net
SHL Technologies	Medtech	Nacka Strand	shl-group.com
Siemens Healthcare Diagnostics AB	Medtech	Upplands Väsby	siemens.com/diagnostics
Sigma-Aldrich Sweden AB	Suppliers (Manufactures)	Stockholm	sigma-aldrich.com
Silentia	Medtech	Falkenberg	silentia.se
SIS, Swedish Standards Institute	Business Devel/Service	Stockholm	sis.se
Skafte MedLab AB	Suppliers (Distributors)	Onsala	skafte.se
Skandinaviska Genetec AB	Suppliers (Distributors)	Västra Frölunda	genetec.se
Skogsmöllan AB	Business Devel/Service	Veberöd	skogsmollan.se
SLS Invest AB	Business Devel/Service	Stockholm	slsinvest.com
SLU Holding AB	Business Devel/Service	Uppsala	slu.se
SMC Pneumatics Sweden AB	Suppliers (Manufactures)	Huddinge	smc.nu
Smile Incubator	Business Devel/Service	Lund	smileincubator.life

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Company Name	Category	City	Website
SOBC Sweden	Business Devel/Service	Vårby	vimsson.com
Software Point AB	BioIT	Danderyd	softwarepoint.com
Sofus Regulatory Affairs AB	Business Devel/Service	Stockholm	sofus.se
SOLVE Research & Consultancy	CROs	Lund	solveresearch.com
Sorbent AB	Suppliers (Distributors)	Västra Frölunda	sorbent.se
SP Process Development	Business Devel/Service	Södertälje	sp.se
SP Technical Research		, , , , , , , , , , , , , , , , , , , ,	
Institute of Sweden	Business Devel/Service	Borås	sp.se
Spago Imaging AB	Biotech	Lund, Sweden	spagoimaging.se
Spectral Solutions AB	Suppliers (Distributors)	Lidingö	spectral.se
Sprint Bioscience AB	Biotech	Stockholm	sprintbioscience.com
Starlims Nordic	BioIT	Danderyd	starlims.com
Statisticon AB	CROs	Uppsala	statisticon.se
Statisticon AB	CROs	Göteborg	statistikkonsulterna.se
	Pharma	3	
Stayble Therapeutics		Göteborg Västerås	staybletherapeutics.se
Stegia AB	Suppliers (Manufactures)		stegia.se
Stockholm Business Region	Business Devel/Service	Stockholm	stockholmbusinessregion.se
Stockholm Science City Foundation	Business Devel/Service	Stockholm	ssci.se
Stockholm-Uppsala Life Science	Business Devel/Service	Uppsala	suls.se
Stratiteq Sweden AB	BioIT	Malmö	stratiteq.com
Ström & Gulliksson AB	Intellectual Property	Malmö	sg.se
Swea IP Law AB	Intellectual Property	Södertälje	swea-ip-law.se
Swedish Labtech	Business Devel/Service	Stockholm	swedishlabtech.se
Swedish Orphan Biovitrum AB	Pharma	Stockholm	sobi.com
Swemac Medical Appliances AB	Medtech	Linköping	swemacimaging.com
SweTree Technologies AB	Biotech	Umeå	swetree.com
Symbio AB	Business Devel/Service	Stockholm	endevo.se
Symbioteq kvalitet AB	Medtech	Kista	symbioteq.se
Symbioteq vård AB	Biotech	Kista	symbioteq.se
Symcel Sverige AB	Suppliers (Manufactures)	Kista	symcel.se
Sympatec Nordic	Suppliers (Manufactures)	Vimmerby	sympatec.com
Synergon AB - Göteborg	Intellectual Property	Göteborg	synergon.se
Synergon AB - Stockholm	Intellectual Property	Stockholm	synergon.se
Synergus	Business Devel/Service	Täby	synergus.se
Syntagon AB	CROs	Södertälje	syntagon.com
SyntheticMR AB	Medtech	Linköping, Sweden	syntheticmr.se
Takara Bio Europe AB (Cellartis)	Biotech	Göteborg	cellartis.com
TATAA Biocenter AB	Business Devel/Service	Göteborg	tataa.com
TdB Consultancy AB	Suppliers (Manufactures)	Uppsala	tdbcons.se
Teamator AB	Suppliers (Distributors)	Helsingborg	teamator.com
Tecan Nordic AB	Suppliers (Manufactures)	Mölndal	tecan.com
Technia AB	Business Devel/Service	Kista	technia.se
Techtum Lab AB	Suppliers (Distributors)	Umeå	techtum.se
Teknopol AB	Business Devel/Service	Lund	teknopol.se
TeknoSeed AB	Business Devel/Service	Lund	teknoseed.se
TFS International AB	CROs	Lund	tfscro.com
Th. Geyer Sverige AB	Suppliers (Distributors)	Segeltorp	thgeyer.se
The MathWorks	BioIT	Kista	mathworks.com

Company Name	Category	City	Website
The Swedish Foundation for			
Strategic Research	Business Devel/Service	Stockholm	stratresearch.se
Thermo Fisher Scientific	Suppliers (Manufactures)	Kungens Kurva	thermofisher.com
Thurne Teknik AB	Suppliers (Distributors)	Stockholm	thurne.se
TikoMED AB	Biotech	Viken	tikomed.com
Tilly Medical Products AB	Medtech	Lund	tmed.se
TNS SIFO Navigare	Business Devel/Service	Gothenburg	navigare.se
Tools of Science	Business Devel/Service	Stockholm	toolsofscience.se
Toxicology Knowledge			
Team Sweden AB	Business Devel/Service	Södertälje	toxkteam.com
Transientic Interactions AB	Biotech	Sigtuna	transientic.com
Trelleborg Sealing Solutions Sweden AB	Suppliers (Manufactures)	Jönköping	tss.trelleborg.com/se
Trialbee AB	Business Devel/Service	Lund	trialbee.com
Truly Translational Sweden AB	CROs	Lund	trulytranslational.com
Trust forwarding	Business Devel/Service	Stockholm	trustforwarding.se
TSS AB	Business Devel/Service	Stockholm	tss.se
UCR - Uppsala Clinical Research Center	CROs	Uppsala	ucr.uu.se
UK Trade & Investment	Business Devel/Service	Stockholm	ukti.gov.uk
Umeå Biotech Incubator	Business Devel/Service	Umeå	ubi.se
Umecrine AB	Biotech	Umeå	obgyn.umu.se
Unilabs AB	Business Devel/Service	Göteborg	capiodiagnostik.se
Uppsala BIO	Business Devel/Service	Uppsala	uppsalabio.se
UUAB - Uppsala universitets			
Utveckling AB	Business Devel/Service	Uppsala	uuab.uu.se
Vaisala Oyj	Suppliers (Manufactures)	Upplands Väsby	vaisala.com
Valea AB	Intellectual Property	Göteborg	valea.se
Validera	Business Devel/Service	Kista	validera.se
Ventac Partners AB	Business Devel/Service	Lund	ventac-partners.com
Veprox Medical	Business Devel/Service	Västra Frölunda	veprox.se
Vicore Pharma AB	Biotech	Göteborg	vicorepharma.com
Vironova	CROs	Stockholm	vironova.com
Vironova Biosafety AB	CROs	Stockholm	vironovabiosafety.com
Visipower	Business Devel/Service	Lomma	visipower.com
Vitrolife AB	Medtech	Göteborg	vitrolife.com
Vivolux AB	Pharma	Uppsala	vivolux.com
VWR International AB	Suppliers (Distributors)	Stockholm	se.vwr.com
W-M Alitea AB	Suppliers (Manufactures)	Stockholm	watson-marlow.se
Waters AB	Suppliers (Distributors)	Sollentuna	waters.com
Wilson Therapeutics AB	Biotech	Stockholm	wilsontherapeutics.com
Wirth emballage	Suppliers (Distributors)	Åkersberga	wirth.se
World Courier (Sweden) AB	Business Devel/Service	Arlandastad	worldcourier.com
XCounter AB (publ)	Medtech	Danderyd	xcounter.se
YIT Sverige AB	Business Devel/Service	Solna	yit.se
YO Proteins AB	Suppliers (Manufactures)	Huddinge	yoproteins.com
Your Special Delivery Service AB	Service	Stockholm	ysds.com/sv
Zacco	Intellectual Property	Stockholm	zacco.com



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When	Description	Where
13th - 14th March	Basic Rheology Training Course (Theory & Practical)	CPH/Malmö
27th March	Differential Scanning Calorimetry (DSC) Training Course (Theory & Application)	Lund
28th March (½ day)	Modulated Differential Scanning Calorimetry (MDSC) Training Course (Theory & Application)	Lund
28th March (½ day)	Thermogravimetric Analysis (TGA) Training Course (Theory & Application)	Lund
23rd - 24th April	Microcalorimetry - TAM IV & TAM Air Training Course (Theory & Practical)	Stockholm
25th - 26th April	Microcalorimetry - ITC & DSC Training Course (Theory & Practical)	Stockholm
5th - 7th June	56th Nordic Polymer Days	Trondheim
21st - 23rd Aug	28th Nordic Rheology Conference	Gothenburg
28th - 29th Aug	Dynamic Mechanical Analysis (DMA) Training Course (Theory & Application)	Copenhagen
29th Aug (½ day)	Thermomechanical Analysis (TMA) Training Course (Theory & Application)	Copenhagen
24th Sep	Differential Scanning Calorimetry (DSC) Training Course (Theory & Application)	Stockholm
25th Sep (½ day)	Modulated Differential Scanning Calorimetry (MDSC) Training Course (Theory & Application)	Stockholm
26th Sep	TGA & Simultaneous DSC & TGA (SDT) Training Course (Theory & Application)	Stockholm
11th - 12th Sep	Basic Rheology Training Course (Theory & Practical)	Stockholm
7th - 8th Oct	Microcalorimetry - TAM IV & TAM Air Training Course (Theory & Practical)	Stockholm
9th - 10th Oct	Microcalorimetry - ITC & DSC Training Course (Theory & Practical)	Stockholm

^{*} In addition there will be a number of TA Technology Tours – where TA Application Specialists will visit selected users to discuss applications, technical matters, instruments and/or software. Please come back if you would like to learn more about this.













POSTTIDNING **B**

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